STATE OF UTAH CONTRACT NUMBER: **MA-454** August 28, 2006

Revision number: Freight Manager: Daniel Reisner

Item: Small Package Express Air, Ground and International Delivery Service

Vendor: 35454H F	Federal Express Corporation Government Services 900 7th Avenue NW, Ste. 500 Washington DC 20770
Internet Homepage:	www.fedex.com
Voice Mail:	(800) 448-9961 Mailbox: 9961
Phone number:	(816) 554-6609
Fax number:	(816) 246-8192
Contact:	Joselyn Henderson
Email address:	jchenderson1@fedex.com
Brand/trade name:	FedEx Express
Price:	See Attached.
Effective dates:	8/28/06 through 8/27/07
Price guarantee period:	1 Year
Renewal options:	Four (4) Additional One Year Renewal Options
Quarterly reports sent from:	David Waycaster david.waycaster@fedex.com
Remittance address: (35454H D)	FedEx P.O. Box 7721 Pasadena, CA 91109-7321

Note: This is a new re-bid contract.

Also see MA2017 DHL to compare rates for required services.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a DO in Finet). Agencies will return to the vendor any invoice which reflects incorrect pricing.

STATE OF UTAH CONTRACT NUMBER: **MA-454** August 28, 2006

CONTRACT SUMMARY

Rates: To obtain a copy of contract rates for domestic and international shipments call Dan Reisner, State Freight Manager @ 801-538-3216 or Joselyn Henderson, Federal Express @ 800-448-9961, Mailbox 9961. Domestic air and ground rates apply into and out of and within Utah points. International rates apply to outbound shipments originating in Utah.

This is a WSCA master contract. WSCA states must sign a Participating Addendum to use this agreement. WSCA states should see www.aboutwsca.org for additional information.

Services: To schedule a carrier pick-up use FedEx web-site or call 1-800-463-3339. To obtain your individual agency FedEx account number first call FedEx government customer service to obtain the account number. To have the statewide contract rates attached to your new account number call FedEx Government Service at 800-645-9424. The FedEx National Account Number for the state of Utah is 7046.

Pickup Charges: No pickup charges (air) or weekly service fees (ground) shall be assessed for any shipments tendered to FedEx.

Fuel Surcharge: A fuel surcharge will be added to all shipments. The FedEx fuel surcharge percentage rate is subject to a monthly adjustment for ground shipments. For domestic and international (outbound) shipments a 7% cap will apply. See FedEx Service Guide for fuel surcharge rates.

These rates do not include a Guaranteed Money Back (MBG). If this is required see the state cooperative contract with DHL MA2017.

A service guide and worldwide directory of domestic and international points served by FedEx can be ordered and sent to users upon request free of charge The worldwide directory can also be accessed on the INTERNET at www.fedex.com. Agencies should trace shipments through this Homepage prior to calling FedEx customer service whenever possible.

Note: Additional charges apply to services such as dangerous goods shipments and are applied according to applicable sections of the FedEx service guide. Users are encouraged to obtain the service guide for review. If any questions call FedEx prior to shipment.

Supplies: Each FedEx truck carries supplies to meet most individual agency shipping needs. Supplies can also be ordered and are sent at no cost to arrive within two working days of request.

Dimensional weight: Dimensional weight is applicable on a per package or per shipment basis on all shipments larger than one cubic foot. Dimensional weight is calculated by multiplying length by width by height of each package (all in inches) and dividing by 194. If dimensional weight exceeds the actual weight, charges based on dimensional weight will be assessed.

Domestic shipments

Time definite delivery of documents and packages door-to-door to every street address in the continental U.S., Hawaii and Puerto Rico. See service guide for specific application to

points served.

FedEx First Overnight: Time definite delivery by 8:00AM the next business day to more than 90 major U.S. markets. Packages up to 150 pounds and up to 119" in length, 70" in height, and 165" in length plus girth.

FedEx Same Day: Same day delivery for packages and boxes up to virtually any U.S. destination depending on availability.

FedEx Priority Overnight: Time definite delivery by 10:30 AM the next business day to thousands of cities(noon to most of the rest.) Packages up to 159 pounds and up to 119" in length plus girth.

FedEx Standard Overnight: Time definite delivery by 3:00 P< the next business day to thousands of cities (4:30 PM to most of the rest,) Packages up to 150 pounds, and up to 119" in length, 165" in length plus girth.

FedEx 2day: Time definite delivery by 4:30 PM the second business day within the continental U.S. (Delivery by 7:00 PM for residential deliveries to homes or private residences, including home offices.)

FedEx Express Saver: Delivery generally within three business days by 4:30 PM in the continental U.S.. Monday through Friday. (Residential deliveries can occur up to 7:00PM.) Applies to non-document pieces up to 150 pounds

FedEx Overnight Freight: Next business day delivery in the continental U.S. and Alaska. Applies to pieces 151-1,500 pounds, up to 119" in length, 70" in height, or 300" in length plus girth. Reservation not needed.

FedEx Express Saver Freight: Time definite delivery of palletized freight generally in n1, 2 or 3 business days by 4:30 PM, to most areas of the contiguous U.S., excluding Alaska and Hawaii. Applies to palletized freight weighing 151-2,000 pounds., single pieces up to 48" x 48" x 70".

<u>International Shipments</u>

International shipments - Outbound from Utah only. For inbound international shipments call FedEx Government Customer Service for further information and rates @ 800-645-9424. All rate quotes should be faxed to requesting agency for rate verification purposes prior to payment of air bills. If any rate errors occur, agencies should request a corrected air bill prior to payment.

FedEx tracks the status of each shipment from pick-up to final destination. FedEx advanced tracking and tracing provides around-the-clock real time package status reports providing excellent informational control.

FedEx International Priority: Rapid, customs-cleared, time definite delivery of boxes, documents and packages. Applies to door-to-door service to more than 210 countries, transit

times are 1, 2 or 3 business days, depending on destination.

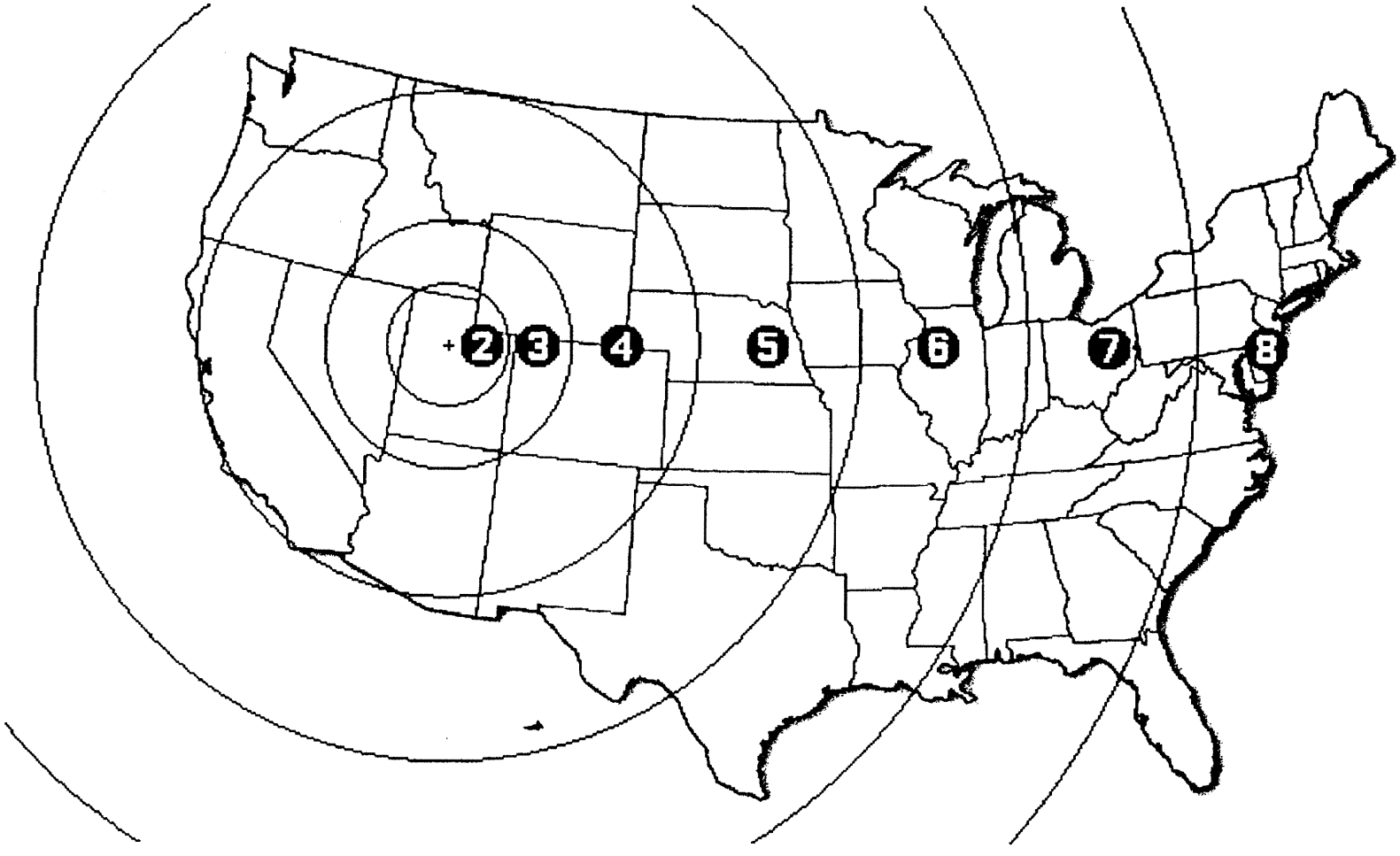
FedEx International Priority Freight: Time definite express service on shipments up to 1,500 pounds for 22 countries (some limitations apply.) The service offers door-to-door, customer cleared delivery of freight with FedEx money-back guarantee, in many cases in just two days.

Agencies are encouraged to consult the FedEx service guide and worldwide directory for information prior to shipment.

FINET COMMODITY CODE(S) : **FOR AGENCY USE**

91559000000	-	MAIL SERVICES, EXPRESS
96224000000	-	COURIER/DELIVERY SERVICES

State of Utah
Multiple Account Numbers



Cities Selected
84100-84199: SALT LAKE CITY, UT

FedEx®
Federal Express

Notice:
This map is intended only as a general representation of Federal Express delivery regions. To accurately determine the region in which the destination address of your shipment lies, please refer to the FedEx Region Locator.

FEDERAL EXPRESS CORPORATION

Proposed U.S. DOMESTIC RATES

W/O MBG

FEDEX FIRST OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
0.34	38.70	40.90	42.90	43.45	44.30	44.90	45.75			44.95
1	42.00	46.90	50.70	53.35	55.85	57.75	58.30			54.90
2	42.90	48.40	54.10	56.70	59.65	60.75	62.10			57.60
3	44.85	49.70	57.25	59.90	63.45	64.50	65.60			61.10
4	45.90	50.70	60.35	63.20	66.95	68.15	69.40			65.15
5	47.00	52.35	63.70	66.85	70.50	71.25	72.85			68.65
6	48.00	53.85	66.05	69.95	74.25	75.15	77.25			72.70
7	48.80	55.65	68.65	73.10	78.05	79.10	80.50			74.55
8	49.80	57.25	71.25	75.95	81.85	82.70	83.50			77.80
9	50.60	59.05	74.15	79.10	85.30	86.60	87.40			81.60
10	51.05	60.75	77.50	82.45	88.95	90.00	91.05			85.10
11	52.45	61.65	80.10	85.30	92.15	93.65	94.70			86.70
12	53.20	62.70	82.70	88.20	95.40	96.75	98.10			90.75
13	54.00	64.25	85.30	91.30	98.30	100.55	101.65			92.10
14	54.80	65.30	87.90	94.85	101.20	103.50	105.40			94.25
15	55.85	67.10	91.05	98.05	103.80	106.25	108.40			96.15
16	56.90	68.65	92.60	100.00	105.15	107.85	110.55			99.90
17	57.65	69.95	94.15	101.70	107.60	109.75	112.45			101.25
18	58.70	70.75	96.00	103.00	109.50	111.60	114.65			102.85
19	59.50	71.55	97.55	104.85	111.35	113.25	117.55			105.00
20	60.30	73.10	99.90	106.90	113.55	115.45	119.25			106.90
21	61.35	73.85	101.95	108.75	115.70	117.90	121.65			108.55
22	62.10	74.65	104.05	110.80	117.90	119.90	123.85			109.90
23	62.90	75.95	105.85	113.15	119.50	122.00	126.25			112.30
24	63.95	77.00	107.95	115.75	121.95	124.40	128.45			113.90
25	64.75	78.30	110.30	118.35	124.10	126.80	130.35			115.25
26	65.80	79.60	112.65	120.45	126.80	129.25	131.95			117.40
27	66.80	80.40	115.25	122.75	129.50	130.90	134.95			121.45
28	67.60	81.40	117.05	124.85	131.35	133.30	136.85			123.60
29	68.40	82.45	119.15	127.20	133.85	135.75	139.25			125.25
30	69.70	83.25	121.20	129.55	136.00	137.90	142.00			126.85
31	70.75	84.55	123.30	131.90	138.20	139.80	144.40			128.20
32	71.55	86.10	125.35	134.20	140.10	142.80	147.15			130.90
33	72.85	87.65	127.45	137.10	143.35	145.25	149.85			132.50
34	73.90	89.50	129.55	139.40	145.75	147.95	152.80			134.15
35	74.65	90.50	131.90	142.00	148.20	150.65	155.25			135.75
36	75.70	91.55	134.20	144.90	150.65	153.90	157.95			137.65
37	76.50	92.60	136.30	147.20	152.80	156.35	160.40			139.80
38	77.30	93.40	138.40	149.55	155.25	159.05	163.65			141.70
39	78.35	94.40	140.20	151.65	158.25	162.05	166.35			143.30
40	79.10	95.70	142.55	154.25	161.20	164.45	169.35			144.65
41	79.90	96.75	145.15	156.60	163.65	166.90	172.30			147.05
42	80.70	98.05	147.20	158.65	166.10	170.15	175.30			148.70
43	81.75	99.60	149.55	160.50	168.25	172.60	178.30			150.30
44	82.80	100.90	151.90	162.85	171.25	175.05	180.45			151.90
45	84.10	101.95	154.50	164.90	173.95	178.00	182.90			154.10
46	85.15	103.25	156.60	167.00	176.10	180.45	185.85			155.95
47	86.20	105.10	158.65	169.85	179.10	182.60	188.05			157.60
48	86.55	105.10	158.65	171.65	181.80	185.85	191.00			158.95
49	88.00	107.95	162.55	173.75	184.50	188.05	193.45			160.80
50	89.05	110.05	164.65	176.35	186.95	190.75	195.90			163.50
51	90.35	111.60	167.25	178.45	190.20	193.45	198.85			165.15
52	91.40	113.65	169.05	181.30	192.65	196.40	201.85			167.30
53	92.70	115.50	171.15	183.10	195.05	199.40	204.80			168.90
54	93.75	117.05	173.50	185.20	198.60	202.40	208.60			171.60
55	94.80	118.85	175.55	187.30	200.75	205.90	211.30			173.75
56	96.10	120.95	177.65	189.10	203.45	208.60	215.10			175.65
57	97.40	123.05	180.50	192.50	206.15	211.30	218.10			177.80
58	99.00	124.85	182.85	194.55	209.40	214.55	221.60			180.50
59	100.05	126.65	185.70	196.90	211.85	217.80	224.85			182.10
60	101.60	128.25	188.05	199.50	215.40	221.60	228.65			184.00
61	102.90	130.05	190.40	202.90	218.10	224.30	232.20			187.75

FEDERAL EXPRESS CORPORATION

Proposed U.S. DOMESTIC RATES

W/O MBG

FEDEX FIRST OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
62	104.75	131.60	192.75	206.00	221.35	227.85	236.25			190.45
63	106.05	133.70	195.35	208.85	224.30	231.35	240.30			193.15
64	107.60	135.80	197.40	212.00	227.85	235.15	243.80			196.10
65	108.95	137.60	199.75	215.65	231.35	238.40	247.35			198.80
66	110.50	139.95	202.90	218.75	234.90	242.20	251.40			201.50
67	111.80	142.00	205.75	222.15	237.85	246.00	254.65			204.75
68	113.65	144.35	208.85	225.50	240.85	249.50	258.20			207.15
69	115.20	146.95	211.45	228.65	244.35	252.75	261.45			210.40
70	117.05	149.05	214.85	231.50	247.35	256.00	264.95			213.35
71	118.60	152.40	217.70	234.35	251.15	260.05	268.20			216.35
72	119.90	155.30	220.55	237.50	254.10	264.40	272.55			219.05
73	121.75	157.65	222.90	241.10	258.20	268.20	276.85			222.00
74	123.30	159.70	225.75	244.25	260.60	272.25	280.95			224.70
75	124.90	161.25	228.65	247.10	264.15	275.80	284.70			227.65
76	126.45	163.85	231.50	250.75	267.10	279.30	288.80			230.35
77	128.30	165.95	234.35	253.60	271.20	282.55	292.55			233.60
78	130.10	168.30	238.25	256.45	274.95	285.80	296.10			236.30
79	131.70	170.65	241.40	259.85	278.50	289.60	299.90			239.50
80	132.55	173.25	244.75	262.95	282.20	293.65	303.70			241.95
81	135.10	175.55	247.60	266.10	285.55	296.65	307.45			244.65
82	136.90	177.65	250.50	269.75	288.50	300.15	311.00			247.85
83	138.75	180.00	253.60	272.60	291.75	303.70	315.05			250.30
84	140.30	182.35	256.70	275.45	295.55	307.20	319.10			253.55
85	140.65	184.95	260.10	278.55	298.80	310.20	319.10			256.50
86	143.20	187.30	263.25	281.70	302.35	313.70	326.45			259.20
87	144.75	189.90	266.85	285.10	305.85	316.95	329.95			262.45
88	146.05	191.95	270.25	288.45	308.55	320.75	332.95			265.10
89	147.60	194.30	273.10	291.30	312.10	324.55	335.90			267.80
90	148.95	196.65	276.25	294.20	315.60	328.05	339.15			271.05
91	150.80	199.00	279.35	297.30	315.60	331.30	343.20			273.50
92	152.35	201.05	282.45	300.70	322.65	335.10	343.20			276.45
93	153.90	202.60	285.35	304.25	326.15	338.90	350.55			279.70
94	155.25	204.95	288.20	307.45	329.95	342.95	354.85			282.10
95	157.05	207.30	291.05	310.55	332.95	345.95	358.10			285.35
96	158.35	209.90	293.65	313.15	335.90	349.20	361.65			288.05
97	159.95	211.75	296.25	316.05	338.60	351.90	364.90			290.75
98	161.25	214.35	298.60	319.15	342.15	355.70	368.40			293.70
99	161.50	216.40	300.55	321.75	344.60	358.40	371.40			296.65
100	162.00	218.00	302.00	324.00	347.00	359.00	373.00			297.00
101	163.62	220.18	305.02	327.24	350.47	362.59	376.73			299.97
102	165.24	222.36	308.04	330.48	353.94	366.18	380.46			302.94
103	166.86	224.54	311.06	333.72	357.41	369.77	384.19			305.91
104	168.48	226.72	314.08	336.96	360.88	373.36	387.92			308.88
105	170.10	228.90	317.10	340.20	364.35	376.95	391.65			311.85
106	171.72	231.08	320.12	343.44	367.82	380.54	395.38			314.82
107	173.34	233.26	323.14	346.68	371.29	384.13	399.11			317.79
108	174.96	235.44	326.16	349.92	374.76	387.72	402.84			320.76
109	176.58	237.62	329.18	353.16	378.23	391.31	406.57			323.73
110	178.20	239.80	332.20	356.40	381.70	394.90	410.30			326.70
111	179.82	241.98	335.22	359.64	385.17	398.49	414.03			329.67
112	181.44	244.16	338.24	362.88	388.64	402.08	417.76			332.64
113	183.06	246.34	341.26	366.12	392.11	405.67	421.49			335.61
114	184.68	248.52	344.28	369.36	395.58	409.26	425.22			338.58
115	186.30	250.70	347.30	372.60	399.05	412.85	428.95			341.55
116	187.92	252.88	350.32	375.84	402.52	416.44	432.68			344.52
117	189.54	255.06	353.34	379.08	405.99	420.03	436.41			347.49
118	191.16	257.24	356.36	382.32	409.46	423.62	440.14			350.46
119	192.78	259.42	359.38	385.56	412.93	427.21	443.87			353.43
120	194.40	261.60	362.40	388.80	416.40	430.80	447.60			356.40
121	196.02	263.78	365.42	392.04	419.87	434.39	451.33			359.37
122	197.64	265.96	368.44	395.28	423.34	437.98	455.06			362.34
123	199.26	268.14	371.46	398.52	426.81	441.57	458.79			365.31

FEDERAL EXPRESS CORPORATION

Proposed U.S. DOMESTIC RATES

W/O MBG

FEDEX FIRST OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
124	200.88	270.32	374.48	401.76	430.28	445.16	462.52			368.28
125	202.50	272.50	377.50	405.00	433.75	448.75	466.25			371.25
126	204.12	274.68	380.52	408.24	437.22	452.34	469.98			374.22
127	205.74	276.86	383.54	411.48	440.69	455.93	473.71			377.19
128	207.36	279.04	386.56	414.72	444.16	459.52	477.44			380.16
129	208.98	281.22	389.58	417.96	447.63	463.11	481.17			383.13
130	210.60	283.40	392.60	421.20	451.10	466.70	484.90			386.10
131	212.22	285.58	395.62	424.44	454.57	470.29	488.63			389.07
132	213.84	287.76	398.64	427.68	458.04	473.88	492.36			392.04
133	215.46	289.94	401.66	430.92	461.51	477.47	496.09			395.01
134	217.08	292.12	404.68	434.16	464.98	481.06	499.82			397.98
135	218.70	294.30	407.70	437.40	468.45	484.65	503.55			400.95
136	220.32	296.48	410.72	440.64	471.92	488.24	507.28			403.92
137	221.94	298.66	413.74	443.88	475.39	491.83	511.01			406.89
138	223.56	300.84	416.76	447.12	478.86	495.42	514.74			409.86
139	225.18	303.02	419.78	450.36	482.33	499.01	518.47			412.83
140	226.80	305.20	422.80	453.60	485.80	502.60	522.20			415.80
141	228.42	307.38	425.82	456.84	489.27	506.19	525.93			418.77
142	230.04	309.56	428.84	460.08	492.74	509.78	529.66			421.74
143	231.66	311.74	431.86	463.32	496.21	513.37	533.39			424.71
144	233.28	313.92	434.88	466.56	499.68	516.96	537.12			427.68
145	234.90	316.10	437.90	469.80	503.15	520.55	540.85			430.65
146	236.52	318.28	440.92	473.04	506.62	524.14	544.58			433.62
147	238.14	320.46	443.94	476.28	510.09	527.73	548.31			436.59
148	239.76	322.64	446.96	479.52	513.56	531.32	552.04			439.56
149	241.38	324.82	449.98	482.76	517.03	534.91	555.77			442.53
150	243.00	327.00	453.00	486.00	520.50	538.50	559.50			445.50
100 - 499	1.62	2.18	3.02	3.24	3.47	3.59	3.73			2.97
500 - 999	1.60	2.16	3.00	3.22	3.45	3.57	3.71			2.95
1000 - 1999	1.58	2.14	2.98	3.20	3.43	3.55	3.69			2.93
2000 - 99999	1.56	2.12	2.96	3.18	3.41	3.53	3.67			2.91

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX PRIORITY OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
0.34	5.75	6.68	7.52	7.75	8.11	8.36	8.71	9.28	10.92	8.38
1	6.63	8.54	10.02	11.06	12.03	12.77	12.99	13.12	13.44	11.66
2	6.98	9.13	11.35	12.36	13.51	13.94	14.47	14.59	14.59	12.71
1	6.63	8.54	10.02	11.06	12.03	12.77	12.99	13.12	13.44	11.66
2	6.98	9.13	11.35	12.36	13.51	13.94	14.47	14.59	14.59	12.71
3	7.74	9.63	12.58	13.61	15.00	15.40	15.83	15.95	18.60	14.08
4	8.15	10.02	13.79	14.90	16.36	16.83	17.32	17.43	20.16	15.66
5	8.58	10.67	15.09	16.32	17.74	18.04	18.66	19.11	21.55	17.02
6	8.97	11.25	16.01	17.53	19.21	19.56	20.38	20.57	23.11	18.60
7	9.28	11.95	17.02	18.76	20.69	21.10	21.64	21.84	24.59	19.32
8	9.67	12.58	18.04	19.87	22.17	22.50	22.81	22.99	25.74	20.59
9	9.98	13.28	19.17	21.10	23.52	24.02	24.34	24.57	27.32	22.07
10	10.16	13.94	20.47	22.41	24.94	25.35	25.76	25.93	28.78	23.44
11	10.71	14.29	21.49	23.52	26.19	26.77	27.18	27.51	30.05	24.06
12	11.00	14.70	22.50	24.65	27.46	27.98	28.51	28.66	30.69	25.64
13	11.31	15.31	23.52	25.86	28.59	29.46	29.89	30.03	31.53	26.17
14	11.62	15.72	24.53	27.24	29.72	30.61	31.36	31.49	32.37	27.01
15	12.03	16.42	25.76	28.49	30.73	31.69	32.53	32.66	33.31	27.75
16	12.44	17.02	26.36	29.25	31.26	32.31	33.36	33.50	34.57	29.21
17	12.73	17.53	26.97	29.91	32.21	33.05	34.11	34.24	35.51	29.74
18	13.14	17.84	27.69	30.42	32.95	33.77	34.96	35.08	36.89	30.36
19	13.45	18.15	28.29	31.14	33.68	34.42	36.09	36.23	37.83	31.20
20	13.77	18.76	29.21	31.94	34.53	35.28	36.76	36.95	40.25	31.94
21	14.18	19.05	30.01	32.66	35.37	36.23	37.69	37.81	41.30	32.58
22	14.47	19.36	30.83	33.46	36.23	37.01	38.55	38.65	42.24	33.11
23	14.78	19.87	31.53	34.38	36.85	37.83	39.49	39.70	42.88	34.05
24	15.19	20.28	32.35	35.39	37.81	38.77	40.35	40.44	43.72	34.67
25	15.50	20.79	33.27	36.41	38.65	39.70	41.09	41.69	44.56	35.20
26	15.91	21.29	34.18	37.23	39.70	40.66	41.71	42.33	45.30	36.04
27	16.30	21.61	35.20	38.12	40.75	41.30	42.88	43.52	46.04	37.62
28	16.61	22.00	35.90	38.94	41.48	42.24	43.62	44.26	46.98	38.45
29	16.93	22.41	36.72	39.86	42.45	43.19	44.56	45.22	48.03	39.10
30	17.43	22.72	37.52	40.77	43.29	44.03	45.63	46.31	48.87	39.72
31	17.84	23.22	38.34	41.69	44.15	44.77	46.57	47.27	49.71	40.25
32	18.15	23.83	39.14	42.59	44.89	45.94	47.64	48.34	50.76	41.30
33	18.66	24.43	39.96	43.72	46.16	46.90	48.69	49.41	51.81	41.92
34	19.07	25.15	40.77	44.62	47.09	47.95	49.84	50.58	52.77	42.57
35	19.36	25.54	41.69	45.63	48.05	49.00	50.80	51.56	53.80	43.19
36	19.77	25.95	42.59	46.76	49.00	50.27	51.85	52.63	54.97	43.93
37	20.08	26.36	43.41	47.66	49.84	51.23	52.81	53.59	55.81	44.77
38	20.40	26.68	44.23	48.57	50.80	52.28	54.07	54.87	56.86	45.51
39	20.81	27.07	44.93	49.39	51.97	53.45	55.13	55.95	58.01	46.14
40	21.10	27.57	45.84	50.41	53.12	54.39	56.30	57.13	59.07	46.66
41	21.41	27.98	46.86	51.32	54.07	55.34	57.45	58.30	60.33	47.60
42	21.72	28.49	47.66	52.12	55.03	56.61	58.62	59.49	61.27	48.24
43	22.13	29.09	48.57	52.84	55.87	57.56	59.79	60.68	62.22	48.87
44	22.54	29.60	49.49	53.76	57.04	58.52	60.63	61.52	63.37	49.49
45	23.05	30.01	50.50	54.56	58.09	59.67	61.58	62.50	64.53	50.35
46	23.46	30.52	51.32	55.38	58.93	60.63	62.73	63.67	65.36	51.07
47	23.87	31.24	52.12	56.49	60.10	61.46	63.59	64.53	66.42	51.71
48	24.00	31.24	52.12	57.19	61.15	62.73	64.74	65.70	67.26	52.24
49	24.57	32.35	53.64	58.01	62.20	63.59	65.70	66.67	68.74	52.96
50	24.98	33.17	54.46	59.03	63.16	64.64	66.65	67.65	69.79	54.01
51	25.49	33.77	55.48	59.85	64.43	65.70	67.80	68.82	70.94	54.66
52	25.90	34.57	56.18	60.96	65.38	66.85	68.97	70.00	72.21	55.50
53	26.40	35.29	57.00	61.66	66.32	68.02	70.12	71.16	73.36	56.12
54	26.81	35.90	57.91	62.48	67.70	69.19	71.60	72.66	74.51	57.17
55	27.22	36.60	58.71	63.30	68.54	70.55	72.66	73.73	75.46	58.01
56	27.73	37.42	59.53	64.00	69.60	71.60	74.14	75.23	76.83	58.75
57	28.24	38.24	60.64	65.32	70.65	72.66	75.31	76.42	77.98	59.59
58	28.86	38.94	61.56	66.12	71.92	73.92	76.67	77.80	79.46	60.64
59	29.27	39.64	62.67	67.04	72.87	75.19	77.94	79.09	80.61	61.27

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX PRIORITY OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
60	29.87	40.27	63.59	68.05	74.26	76.67	79.42	80.59	81.98	62.01
61	30.38	40.97	64.51	69.38	75.31	77.73	80.81	82.00	83.46	63.47
62	31.10	41.57	65.42	70.59	76.58	79.11	82.39	83.62	84.92	64.53
63	31.61	42.39	66.44	71.70	77.73	80.48	83.97	85.21	86.38	65.58
64	32.21	43.21	67.24	72.93	79.11	81.96	85.33	86.60	87.77	66.73
65	32.74	43.91	68.15	74.35	80.48	83.23	86.72	88.00	89.23	67.78
66	33.34	44.83	69.38	75.56	81.86	84.71	88.30	89.60	90.38	68.83
67	33.85	45.63	70.49	76.89	83.01	86.19	89.56	90.89	91.86	70.10
68	34.57	46.55	71.70	78.19	84.18	87.55	90.95	92.29	93.33	71.04
69	35.18	47.56	72.72	79.42	85.55	88.82	92.22	93.58	94.81	72.31
70	35.90	48.38	74.04	80.53	86.72	90.09	93.58	94.96	96.17	73.46
71	36.50	49.69	75.15	81.65	88.20	91.67	94.85	96.25	97.54	74.63
72	37.01	50.82	76.26	82.87	89.35	93.37	96.54	97.97	99.12	75.68
73	37.73	51.73	77.18	84.28	90.95	94.85	98.22	99.68	100.27	76.83
74	38.34	52.53	78.29	85.51	91.88	96.43	99.82	101.30	101.63	77.88
75	38.96	53.14	79.42	86.62	93.27	97.81	101.28	102.78	103.31	79.03
76	39.57	54.15	80.53	88.04	94.42	99.18	102.88	104.40	104.68	80.09
77	40.29	54.97	81.65	89.15	96.02	100.44	104.34	105.88	106.06	81.35
78	40.99	55.89	83.17	90.27	97.48	101.71	105.73	107.29	107.43	82.41
79	41.61	56.80	84.40	91.59	98.86	103.19	107.21	108.79	108.99	83.65
80	41.94	57.82	85.70	92.80	100.31	104.77	108.69	110.29	110.47	84.61
81	42.94	58.71	86.81	94.03	101.61	105.94	110.16	111.79	111.83	85.66
82	43.64	59.53	87.94	95.45	102.76	107.31	111.54	113.20	114.15	86.91
83	44.36	60.45	89.15	96.56	104.03	108.69	113.12	114.80	115.40	87.87
84	44.97	61.37	90.36	97.68	105.51	110.06	114.70	116.40	116.57	89.13
85	45.10	62.38	91.69	98.88	106.78	111.23	114.70	117.19	118.13	90.28
86	46.10	63.30	92.92	100.11	108.17	112.59	117.57	119.30	119.30	91.34
87	46.70	64.31	94.32	101.44	109.53	113.86	118.93	120.69	120.76	92.61
88	47.21	65.11	95.65	102.75	110.58	115.34	120.10	121.87	122.25	93.64
89	47.81	66.03	96.76	103.86	111.97	116.82	121.25	123.04	123.49	94.69
90	48.34	66.94	97.99	104.99	113.33	118.19	122.52	124.33	125.07	95.96
91	49.06	67.86	99.20	106.20	113.33	119.46	124.10	125.93	127.39	96.91
92	49.67	68.66	100.41	107.52	116.08	120.94	124.10	126.65	128.86	98.07
93	50.27	69.26	101.54	108.91	117.45	122.42	126.96	128.84	130.34	99.33
94	50.80	70.18	102.65	110.16	118.93	124.00	128.64	130.55	131.92	100.27
95	51.50	71.10	103.76	111.36	120.10	125.17	129.91	131.82	133.28	101.54
96	52.01	72.11	104.77	112.38	121.25	126.44	131.29	133.24	134.65	102.59
97	52.63	72.83	105.79	113.51	122.30	127.49	132.56	134.51	135.90	103.64
98	53.00	73.85	106.70	114.72	123.69	128.97	133.93	135.90	137.16	104.79
99	53.00	74.65	107.46	115.73	124.64	130.00	135.10	137.08	138.64	105.94
100	53.00	75.00	108.00	116.61	125.58	130.00	135.72	138.00	138.84	106.00
101	53.53	75.75	109.08	117.78	126.84	131.30	137.08	139.38	140.23	107.06
102	54.06	76.50	110.16	118.94	128.09	132.60	138.43	140.76	141.62	108.12
103	54.59	77.25	111.24	120.11	129.35	133.90	139.79	142.14	143.01	109.18
104	55.12	78.00	112.32	121.27	130.60	135.20	141.15	143.52	144.39	110.24
105	55.65	78.75	113.40	122.44	131.86	136.50	142.51	144.90	145.78	111.30
106	56.18	79.50	114.48	123.61	133.11	137.80	143.86	146.28	147.17	112.36
107	56.71	80.25	115.56	124.77	134.37	139.10	145.22	147.66	148.56	113.42
108	57.24	81.00	116.64	125.94	135.63	140.40	146.58	149.04	149.95	114.48
109	57.77	81.75	117.72	127.10	136.88	141.70	147.93	150.42	151.34	115.54
110	58.30	82.50	118.80	128.27	138.14	143.00	149.29	151.80	152.72	116.60
111	58.83	83.25	119.88	129.44	139.39	144.30	150.65	153.18	154.11	117.66
112	59.36	84.00	120.96	130.60	140.65	145.60	152.01	154.56	155.50	118.72
113	59.89	84.75	122.04	131.77	141.91	146.90	153.36	155.94	156.89	119.78
114	60.42	85.50	123.12	132.94	143.16	148.20	154.72	157.32	158.28	120.84
115	60.95	86.25	124.20	134.10	144.42	149.50	156.08	158.70	159.67	121.90
116	61.48	87.00	125.28	135.27	145.67	150.80	157.44	160.08	161.05	122.96
117	62.01	87.75	126.36	136.43	146.93	152.10	158.79	161.46	162.44	124.02
118	62.54	88.50	127.44	137.60	148.18	153.40	160.15	162.84	163.83	125.08
119	63.07	89.25	128.52	138.77	149.44	154.70	161.51	164.22	165.22	126.14
120	63.60	90.00	129.60	139.93	150.70	156.00	162.86	165.60	166.61	127.20
121	64.13	90.75	130.68	141.10	151.95	157.30	164.22	166.98	168.00	128.26

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX PRIORITY OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
122	64.66	91.50	131.76	142.26	153.21	158.60	165.58	168.36	169.38	129.32
123	65.19	92.25	132.84	143.43	154.46	159.90	166.94	169.74	170.77	130.38
124	65.72	93.00	133.92	144.60	155.72	161.20	168.29	171.12	172.16	131.44
125	66.25	93.75	135.00	145.76	156.97	162.50	169.65	172.50	173.55	132.50
126	66.78	94.50	136.08	146.93	158.23	163.80	171.01	173.88	174.94	133.56
127	67.31	95.25	137.16	148.09	159.49	165.10	172.36	175.26	176.33	134.62
128	67.84	96.00	138.24	149.26	160.74	166.40	173.72	176.64	177.72	135.68
129	68.37	96.75	139.32	150.43	162.00	167.70	175.08	178.02	179.10	136.74
130	68.90	97.50	140.40	151.59	163.25	169.00	176.44	179.40	180.49	137.80
131	69.43	98.25	141.48	152.76	164.51	170.30	177.79	180.78	181.88	138.86
132	69.96	99.00	142.56	153.93	165.77	171.60	179.15	182.16	183.27	139.92
133	70.49	99.75	143.64	155.09	167.02	172.90	180.51	183.54	184.66	140.98
134	71.02	100.50	144.72	156.26	168.28	174.20	181.86	184.92	186.05	142.04
135	71.55	101.25	145.80	157.42	169.53	175.50	183.22	186.30	187.43	143.10
136	72.08	102.00	146.88	158.59	170.79	176.80	184.58	187.68	188.82	144.16
137	72.61	102.75	147.96	159.76	172.04	178.10	185.94	189.06	190.21	145.22
138	73.14	103.50	149.04	160.92	173.30	179.40	187.29	190.44	191.60	146.28
139	73.67	104.25	150.12	162.09	174.56	180.70	188.65	191.82	192.99	147.34
140	74.20	105.00	151.20	163.25	175.81	182.00	190.01	193.20	194.38	148.40
141	74.73	105.75	152.28	164.42	177.07	183.30	191.37	194.58	195.76	149.46
142	75.26	106.50	153.36	165.59	178.32	184.60	192.72	195.96	197.15	150.52
143	75.79	107.25	154.44	166.75	179.58	185.90	194.08	197.34	198.54	151.58
144	76.32	108.00	155.52	167.92	180.84	187.20	195.44	198.72	199.93	152.64
145	76.85	108.75	156.60	169.08	182.09	188.50	196.79	200.10	201.32	153.70
146	77.38	109.50	157.68	170.25	183.35	189.80	198.15	201.48	202.71	154.76
147	77.91	110.25	158.76	171.42	184.60	191.10	199.51	202.86	204.09	155.82
148	78.44	111.00	159.84	172.58	185.86	192.40	200.87	204.24	205.48	156.88
149	78.97	111.75	160.92	173.75	187.11	193.70	202.22	205.62	206.87	157.94
150	79.50	112.50	162.00	174.91	188.37	195.00	203.58	207.00	208.26	159.00
100 - 499	0.53	0.75	1.08	1.17	1.26	1.30	1.36	1.38	1.39	1.06
500 - 999	0.53	0.74	1.07	1.16	1.25	1.29	1.35	1.37	1.38	1.05
1000 - 1999	0.52	0.74	1.06	1.15	1.24	1.29	1.34	1.36	1.37	1.05
2000 - 99999	0.51	0.73	1.06	1.14	1.23	1.28	1.33	1.36	1.36	1.04

F1	Proposed Rates									
Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
151 - 499	0.49	0.85	1.43	2.25	2.62	2.93	3.19	3.62	3.86	2.28
500 - 999	0.48	0.83	1.39	2.22	2.60	2.88	3.17	3.56	3.81	2.28
1000 - 1999	0.44	0.79	1.37	2.19	2.58	2.83	3.14	3.51	3.76	2.28
2000 - 99999	0.42	0.77	1.34	2.15	2.47	2.78	3.04	3.47	3.72	2.28
Minimum Charge:	60.00	105.00	158.00	205.00	221.00	233.00	257.00	510.00	547.00	233.00

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX STANDARD OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
0.34	5.07	5.91	7.01	7.22	7.37	7.50	7.93	8.79		7.05
1	5.32	6.88	8.66	9.54	10.28	10.66	10.96	11.25		7.47
2	5.76	7.30	9.82	10.68	11.55	11.93	12.44	12.63		9.10
1	5.32	6.88	8.66	9.54	10.28	10.66	10.96	11.25		7.47
2	5.76	7.30	9.82	10.68	11.55	11.93	12.44	12.63		9.10
3	6.08	7.71	10.87	11.72	12.75	13.26	13.47	13.68		9.61
4	6.55	8.23	11.65	12.75	14.10	14.50	14.82	15.05		10.03
5	6.82	8.83	12.54	13.43	14.91	15.31	15.85	16.17		10.64
6	7.14	9.35	13.85	14.91	16.24	16.61	17.29	17.56		11.67
7	7.26	9.77	14.74	16.13	17.57	17.90	18.32	18.60		12.39
8	7.64	10.07	15.62	17.08	18.71	19.11	19.34	19.63		13.20
9	8.04	10.49	16.59	18.14	19.95	20.37	20.67	20.99		14.23
10	8.28	10.91	17.73	19.27	21.05	21.51	21.89	22.21		14.95
11	8.51	11.42	18.60	20.22	22.12	22.42	23.10	23.54		15.66
12	8.80	11.93	19.47	21.20	23.26	23.62	24.07	24.43		16.38
13	8.89	12.54	20.37	22.23	24.17	24.60	25.21	25.59		16.80
14	9.20	13.05	21.24	23.35	25.21	25.78	26.54	26.94		17.29
15	9.58	13.47	22.31	24.49	25.99	26.75	27.57	27.99		17.80
16	9.78	13.77	22.82	25.10	26.45	27.36	28.29	28.71		18.22
17	10.28	14.10	23.35	25.73	27.26	27.99	28.92	29.35		18.73
18	10.56	14.40	23.98	26.16	27.89	28.59	29.64	30.08		19.97
19	10.85	14.82	24.49	26.79	28.50	29.13	30.67	31.12		20.27
20	11.06	15.22	26.12	28.50	30.46	31.39	32.51	33.00		22.42
21	11.34	15.52	26.85	29.22	31.06	32.11	33.14	33.63		22.84
22	11.74	15.85	27.78	30.04	31.79	32.72	33.95	34.47		23.54
23	11.93	16.15	28.50	30.76	32.62	33.34	34.77	35.28		23.84
24	12.24	16.45	29.22	31.48	33.65	34.16	35.70	36.23		24.68
25	12.52	16.76	29.73	32.20	34.37	35.19	36.63	37.18		25.19
26	12.81	17.38	30.67	32.93	35.19	35.91	37.45	38.00		26.01
27	13.01	17.90	31.39	33.95	35.91	37.05	38.28	38.85		26.71
28	13.39	18.20	32.20	34.67	37.05	37.66	39.31	39.90		27.64
29	13.70	18.52	32.93	35.40	37.66	38.38	40.03	40.62		28.46
30	13.89	18.71	33.86	36.00	38.38	39.41	40.64	41.25		29.28
31	14.19	18.92	34.47	37.14	39.41	40.24	41.36	41.99		29.70
32	14.48	19.23	35.30	37.77	40.24	40.85	42.18	42.81		30.10
33	14.78	19.65	36.00	38.47	40.85	41.78	43.11	43.76		30.82
34	15.07	20.27	37.14	39.61	41.78	42.50	43.95	44.61		31.12
35	15.47	20.46	37.77	40.34	42.50	43.41	44.86	45.52		31.43
36	15.75	20.88	38.38	41.15	43.41	44.55	45.88	46.57		31.84
37	16.05	21.18	39.10	41.99	44.46	45.28	47.02	47.73		32.36
38	16.34	21.60	40.03	42.90	45.18	46.09	47.96	48.68		32.96
39	16.74	22.32	40.64	43.62	46.00	47.23	48.98	49.70		33.69
40	17.02	22.63	41.36	44.65	47.23	48.16	49.80	50.54		34.81
41	17.31	22.93	42.18	45.49	48.16	49.08	50.94	51.70		35.53
42	17.61	23.26	43.02	46.42	49.19	50.12	51.96	52.74		36.56
43	17.90	23.77	43.95	47.23	50.31	51.15	52.90	53.67		37.58
44	18.20	24.17	44.97	47.96	51.15	51.96	53.92	54.72		38.09
45	18.49	24.70	45.69	48.98	51.87	52.90	54.64	55.46		38.61
46	18.79	25.10	46.42	49.59	52.78	53.83	55.67	56.51		39.94
47	19.17	25.61	47.02	50.43	53.71	54.64	56.60	57.44		40.45
48	19.47	26.12	47.75	51.36	54.34	55.67	57.32	58.18		41.48
49	19.76	26.66	48.77	52.08	55.37	56.39	58.56	59.43		41.99
50	20.16	27.06	49.40	52.78	56.18	57.11	59.49	60.38		43.02
51	20.44	27.57	50.12	53.62	57.02	58.35	60.51	61.41		44.02
52	20.84	27.99	50.94	54.23	58.04	59.17	61.54	62.45		44.74
53	21.24	28.59	51.76	55.16	58.96	60.19	62.57	63.50		45.87
54	21.53	29.13	52.27	55.88	59.89	61.24	63.71	64.66		46.28
55	21.93	29.73	52.99	56.60	61.12	62.05	64.83	65.80		47.01
56	22.31	30.25	53.83	57.21	61.84	63.38	65.76	66.73		47.71
57	22.80	30.87	54.43	58.35	62.78	64.52	66.58	67.56		48.34
58	23.29	31.60	55.57	59.07	63.80	65.76	67.92	68.93		49.15
59	23.67	32.41	56.39	59.79	64.83	66.78	68.95	69.98		49.67

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX STANDARD OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
60	24.07	33.14	57.11	61.12	65.76	68.02	70.28	71.33		50.39
61	24.47	33.74	58.25	61.84	66.58	69.16	71.84	72.90		51.30
62	25.16	34.26	58.96	63.08	67.81	70.19	72.96	74.04		52.23
63	25.54	34.88	59.79	64.11	68.74	71.21	74.61	75.71		53.14
64	26.03	35.61	61.03	65.04	69.88	72.54	75.64	76.76		54.07
65	26.43	36.21	61.75	66.27	70.91	73.68	77.08	78.22		54.68
66	26.90	36.94	62.87	67.30	72.24	75.13	78.20	79.36		55.61
67	27.30	37.66	63.59	68.23	73.26	76.15	79.55	80.73		56.52
68	27.80	38.38	64.43	69.25	74.71	77.29	80.79	81.98		57.46
69	28.29	39.01	65.55	70.28	75.64	78.53	82.02	83.24		58.06
70	28.86	39.82	66.48	71.21	76.87	79.97	83.35	84.59		59.18
71	29.45	40.43	67.41	72.24	77.90	81.21	84.49	85.75		59.91
72	30.04	41.06	68.32	73.38	79.25	82.44	86.03	87.30		60.82
73	30.44	41.99	69.46	74.71	80.48	83.87	87.48	88.77		61.84
74	31.03	42.71	70.49	75.64	81.60	85.31	88.81	90.12		62.66
75	31.52	43.32	71.63	76.87	82.95	86.45	89.95	91.28		63.59
76	32.00	43.32	72.75	77.90	84.07	87.78	91.48	92.83		64.20
77	32.58	44.86	74.10	79.04	85.31	89.01	92.62	93.99		65.34
78	33.08	45.58	75.13	80.27	86.34	90.36	93.95	95.34		66.16
79	33.48	46.30	76.25	81.40	87.48	91.60	95.19	96.60		66.86
80	33.95	47.33	77.39	82.54	88.81	93.02	96.54	97.96		67.70
81	34.54	48.05	78.32	83.87	90.15	94.07	97.77	99.22		68.61
82	35.34	48.68	79.76	84.91	91.39	95.49	99.20	100.66		69.54
83	35.81	49.40	80.88	86.03	92.32	96.73	100.55	102.03		70.45
84	36.21	50.31	82.23	87.06	93.56	97.96	101.57	103.07		71.38
85	36.80	51.03	83.14	88.41	94.79	99.10	102.71	104.23		72.29
86	37.18	51.76	84.28	89.32	96.22	100.13	103.83	105.37		72.92
87	37.58	52.78	85.52	90.55	97.26	101.27	105.18	106.74		73.83
88	37.98	53.62	86.45	91.69	98.50	102.50	106.30	107.88		74.86
89	38.57	54.23	87.48	92.93	99.62	103.63	107.54	109.14		75.77
90	38.95	54.85	88.50	93.75	100.64	104.67	108.98	110.60		76.28
91	39.35	55.67	89.43	94.68	101.67	105.91	110.22	111.85		77.52
92	39.94	56.39	90.46	95.70	102.92	107.33	111.57	113.22		77.94
93	40.53	57.02	91.39	96.73	104.04	108.57	112.80	114.47		78.96
94	40.91	57.72	92.32	97.87	105.28	109.71	114.04	115.73		79.57
95	41.40	58.44	93.35	99.01	106.30	110.52	115.27	116.98		80.08
96	42.08	59.17	94.07	99.92	107.54	111.76	116.30	118.03		80.69
97	42.48	59.68	95.19	100.76	108.47	112.90	117.42	119.15		81.11
98	42.86	60.31	96.22	101.57	109.50	114.04	118.45	120.19		81.72
99	43.00	60.91	96.94	102.39	110.64	115.37	119.68	121.45		82.00
100	43.00	61.56	97.00	102.60	111.72	115.90	120.00	122.00		82.00
101	43.43	62.18	97.97	103.63	112.84	117.06	121.20	123.22		82.82
102	43.86	62.79	98.94	104.65	113.95	118.22	122.40	124.44		83.64
103	44.29	63.41	99.91	105.68	115.07	119.38	123.60	125.66		84.46
104	44.72	64.02	100.88	106.70	116.19	120.54	124.80	126.88		85.28
105	45.15	64.64	101.85	107.73	117.31	121.69	126.00	128.10		86.10
106	45.58	65.25	102.82	108.76	118.42	122.85	127.20	129.32		86.92
107	46.01	65.87	103.79	109.78	119.54	124.01	128.40	130.54		87.74
108	46.44	66.48	104.76	110.81	120.66	125.17	129.60	131.76		88.56
109	46.87	67.10	105.73	111.83	121.77	126.33	130.80	132.98		89.38
110	47.30	67.72	106.70	112.86	122.89	127.49	132.00	134.20		90.20
111	47.73	68.33	107.67	113.89	124.01	128.65	133.20	135.42		91.02
112	48.16	68.95	108.64	114.91	125.13	129.81	134.40	136.64		91.84
113	48.59	69.56	109.61	115.94	126.24	130.97	135.60	137.86		92.66
114	49.02	70.18	110.58	116.96	127.36	132.13	136.80	139.08		93.48
115	49.45	70.79	111.55	117.99	128.48	133.28	138.00	140.30		94.30
116	49.88	71.41	112.52	119.02	129.60	134.44	139.20	141.52		95.12
117	50.31	72.03	113.49	120.04	130.71	135.60	140.40	142.74		95.94
118	50.74	72.64	114.46	121.07	131.83	136.76	141.60	143.96		96.76
119	51.17	73.26	115.43	122.09	132.95	137.92	142.80	145.18		97.58
120	51.60	73.87	116.40	123.12	134.06	139.08	144.00	146.40		98.40
121	52.03	74.49	117.37	124.15	135.18	140.24	145.20	147.62		99.22

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX STANDARD OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
122	52.46	75.10	118.34	125.17	136.30	141.40	146.40	148.84		100.04
123	52.89	75.72	119.31	126.20	137.42	142.56	147.60	150.06		100.86
124	53.32	76.33	120.28	127.22	138.53	143.72	148.80	151.28		101.68
125	53.75	76.95	121.25	128.25	139.65	144.87	150.00	152.50		102.50
126	54.18	77.57	122.22	129.28	140.77	146.03	151.20	153.72		103.32
127	54.61	78.18	123.19	130.30	141.88	147.19	152.40	154.94		104.14
128	55.04	78.80	124.16	131.33	143.00	148.35	153.60	156.16		104.96
129	55.47	79.41	125.13	132.35	144.12	149.51	154.80	157.38		105.78
130	55.90	80.03	126.10	133.38	145.24	150.67	156.00	158.60		106.60
131	56.33	80.64	127.07	134.41	146.35	151.83	157.20	159.82		107.42
132	56.76	81.26	128.04	135.43	147.47	152.99	158.40	161.04		108.24
133	57.19	81.87	129.01	136.46	148.59	154.15	159.60	162.26		109.06
134	57.62	82.49	129.98	137.48	149.70	155.31	160.80	163.48		109.88
135	58.05	83.11	130.95	138.51	150.82	156.46	162.00	164.70		110.70
136	58.48	83.72	131.92	139.54	151.94	157.62	163.20	165.92		111.52
137	58.91	84.34	132.89	140.56	153.06	158.78	164.40	167.14		112.34
138	59.34	84.95	133.86	141.59	154.17	159.94	165.60	168.36		113.16
139	59.77	85.57	134.83	142.61	155.29	161.10	166.80	169.58		113.98
140	60.20	86.18	135.80	143.64	156.41	162.26	168.00	170.80		114.80
141	60.63	86.80	136.77	144.67	157.53	163.42	169.20	172.02		115.62
142	61.06	87.42	137.74	145.69	158.64	164.58	170.40	173.24		116.44
143	61.49	88.03	138.71	146.72	159.76	165.74	171.60	174.46		117.26
144	61.92	88.65	139.68	147.74	160.88	166.90	172.80	175.68		118.08
145	62.35	89.26	140.65	148.77	161.99	168.05	174.00	176.90		118.90
146	62.78	89.88	141.62	149.80	163.11	169.21	175.20	178.12		119.72
147	63.21	90.49	142.59	150.82	164.23	170.37	176.40	179.34		120.54
148	63.64	91.11	143.56	151.85	165.35	171.53	177.60	180.56		121.36
149	64.07	91.72	144.53	152.87	166.46	172.69	178.80	181.78		122.18
150	64.50	92.34	145.50	153.90	167.58	173.85	180.00	183.00		123.00
100 - 499	0.43	0.62	0.97	1.03	1.12	1.16	1.20	1.22		0.82
500 - 999	0.43	0.61	0.97	1.02	1.11	1.15	1.20	1.22		0.82
1000 - 1999	0.42	0.60	0.96	1.01	1.10	1.14	1.19	1.21		0.81
2000 - 99999	0.41	0.59	0.95	1.00	1.09	1.14	1.18	1.20		0.80

F2	Proposed Rates									
Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
151 - 499	0.48	0.83	1.04	1.17	1.75	2.25	2.66	3.12	3.47	1.30
500 - 999	0.46	0.81	1.01	1.15	1.73	2.24	2.63	3.09	3.45	1.30
1000 - 1999	0.43	0.78	0.99	1.13	1.70	2.21	2.61	3.07	3.42	1.30
2000 - 99999	0.41	0.76	0.97	1.07	1.60	2.10	2.51	2.97	3.30	1.30
Minimum Charge:	59.00	103.00	125.00	152.00	167.00	187.00	209.00	447.00	490.00	191.00

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX 2DAY

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
0	4.60	4.60	4.60	4.68	5.54	5.86	6.02	9.14	12.55	5.78
1	4.60	4.60	4.60	4.68	5.54	5.86	6.02	9.14	12.55	5.78
2	4.60	4.60	4.60	5.04	6.48	7.01	7.10	10.13	13.34	6.00
1	4.60	4.60	4.60	4.68	5.54	5.86	6.02	9.14	12.55	5.78
2	4.60	4.60	4.60	5.04	6.48	7.01	7.10	10.13	13.34	6.00
3	4.60	4.60	4.66	5.64	7.42	7.73	7.99	12.41	13.85	6.98
4	4.60	4.60	5.21	6.53	8.21	8.83	9.10	12.82	14.47	8.11
5	4.60	4.63	5.69	7.25	9.36	9.77	10.34	13.44	15.00	9.00
6	4.63	5.04	6.19	7.90	10.34	11.02	11.69	14.16	15.77	10.13
7	4.87	5.52	6.70	8.64	11.69	12.22	12.89	14.74	16.49	11.16
8	5.16	6.02	7.18	9.38	12.67	13.51	14.14	15.50	17.28	12.31
9	5.42	6.26	7.73	10.08	14.04	14.76	15.43	16.61	18.19	12.82
10	5.66	6.65	8.33	10.78	15.02	15.96	16.63	17.95	18.94	13.61
11	5.90	7.01	8.71	11.50	16.15	17.09	17.78	19.03	19.44	14.16
12	6.24	7.39	9.22	12.14	17.26	18.19	18.82	19.70	20.23	14.74
13	6.65	7.80	9.55	12.89	18.19	19.08	19.90	20.38	20.78	15.31
14	6.98	8.18	10.10	13.63	19.08	20.06	20.83	21.17	21.62	15.86
15	7.25	8.42	10.61	14.14	20.06	20.95	21.77	22.13	22.80	16.75
16	7.39	8.69	11.11	14.59	20.95	22.03	22.70	23.06	24.05	17.28
17	7.68	8.93	11.59	15.29	21.89	23.18	23.76	24.14	25.08	17.95
18	7.92	9.26	12.00	15.84	23.18	24.22	25.15	25.56	26.06	18.46
19	8.18	9.53	12.34	16.49	24.12	25.51	26.30	26.74	27.41	19.03
20	8.52	9.91	12.79	17.23	25.06	26.57	27.24	27.67	28.39	19.61
21	8.90	10.32	13.27	17.78	26.14	27.70	28.49	28.94	29.69	20.90
22	9.17	10.80	13.63	18.29	27.07	28.80	29.57	30.05	30.84	21.50
23	9.41	11.04	14.14	18.84	28.18	29.74	30.67	31.15	31.87	22.20
24	9.65	11.45	14.57	19.54	29.06	30.98	31.75	32.26	33.00	22.80
25	9.91	11.78	14.88	20.23	30.05	31.92	32.86	33.38	34.15	23.38
26	10.20	12.05	15.41	20.88	30.98	32.95	33.74	34.27	35.23	24.05
27	10.54	12.43	15.82	21.62	31.75	33.74	34.82	35.38	36.26	24.82
28	10.94	12.84	16.15	22.13	32.64	34.73	35.93	36.50	37.56	25.34
29	11.18	13.08	16.66	22.63	33.43	35.66	36.86	37.44	38.59	25.97
30	11.38	13.46	17.21	23.38	34.37	36.60	37.99	38.59	39.58	26.47
31	11.69	13.97	17.69	23.93	35.50	37.68	38.93	39.55	40.78	27.17
32	11.93	14.21	18.34	24.48	36.43	38.78	40.18	40.82	41.86	27.94
33	12.26	14.52	18.70	24.98	37.54	39.86	41.28	41.93	42.89	28.51
34	12.58	14.81	19.08	25.87	38.47	41.11	42.36	43.03	44.02	29.11
35	12.82	15.24	19.49	26.38	39.41	42.00	43.46	44.16	45.22	29.86
36	13.06	15.60	19.87	26.93	40.18	43.15	44.50	45.19	46.20	30.36
37	13.30	15.84	20.38	27.62	41.28	44.18	45.65	46.37	47.50	31.15
38	13.56	16.08	20.88	28.18	42.22	45.29	46.68	47.42	48.48	31.66
39	13.94	16.49	21.22	28.73	43.15	46.37	47.78	48.55	49.66	32.28
40	14.28	17.04	21.72	29.38	44.18	47.30	48.72	49.49	50.81	32.81
41	14.74	17.33	21.96	29.93	45.12	48.46	49.80	50.59	51.84	33.58
42	14.93	17.76	22.42	30.53	46.06	49.54	50.95	51.77	52.97	34.30
43	15.22	18.12	22.75	31.03	46.85	50.47	51.89	52.70	54.26	34.97
44	15.48	18.36	23.40	31.58	47.78	51.36	52.92	53.76	55.20	35.59
45	15.82	18.77	23.64	32.04	48.72	52.34	53.71	54.55	56.23	36.17
46	16.06	19.01	24.14	32.54	49.66	53.40	55.01	55.87	57.38	36.72
47	16.32	19.39	24.50	32.98	50.59	54.70	56.04	56.93	58.68	37.25
48	16.70	19.80	24.94	33.48	51.58	55.63	56.98	57.89	59.66	38.02
49	16.99	20.28	25.44	34.08	52.34	56.66	58.08	58.99	60.84	38.69
50	17.26	20.54	25.78	34.63	53.28	57.60	59.02	59.95	61.99	39.43
51	17.50	20.78	26.18	35.14	54.34	58.58	60.00	60.96	63.17	40.10
52	17.74	21.12	26.69	35.98	55.15	59.47	61.08	62.04	64.46	40.61
53	18.10	21.53	27.02	36.53	56.04	60.41	61.82	62.81	65.62	41.33
54	18.34	21.86	27.48	37.08	56.83	61.34	62.76	63.74	66.74	41.86
55	18.72	22.32	27.82	37.73	57.82	62.33	63.70	64.70	67.73	42.53
56	18.98	22.51	28.22	38.33	58.58	63.43	64.82	65.86	68.93	43.03
57	19.22	22.90	28.70	38.88	59.47	64.46	66.02	67.06	70.20	43.61
58	19.51	23.30	29.21	39.53	60.58	65.40	67.03	68.09	71.26	44.59
59	19.78	23.54	29.71	40.22	61.56	66.50	68.11	69.19	72.34	45.22

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX 2DAY

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
60	20.02	23.78	30.24	40.78	62.33	67.58	68.95	70.03	73.51	45.74
61	20.35	24.14	30.60	41.33	63.26	68.59	70.08	71.18	74.50	46.34
62	20.86	24.58	30.98	41.98	64.15	69.77	71.28	72.41	75.70	47.14
63	21.10	24.94	31.34	42.58	65.09	70.87	72.65	73.80	77.09	47.64
64	21.48	25.32	31.73	43.13	66.02	71.95	73.63	74.78	78.29	48.48
65	21.74	25.68	32.23	43.78	67.03	73.10	74.98	76.15	79.27	49.10
66	22.03	25.92	32.78	44.47	68.11	74.04	76.22	77.42	80.57	49.92
67	22.27	26.42	33.26	45.19	68.95	75.07	77.33	78.55	81.79	50.50
68	22.54	26.66	33.77	45.98	70.08	76.22	78.31	79.54	82.85	51.26
69	22.87	27.05	34.27	46.82	71.02	77.33	79.66	80.90	84.12	52.10
70	23.11	27.46	34.61	47.64	72.12	78.31	80.54	81.82	85.27	52.68
71	23.52	27.84	35.06	48.29	73.20	79.44	81.62	82.92	86.30	53.40
72	23.76	28.34	35.57	49.03	74.30	80.54	82.82	84.12	87.70	53.95
73	24.00	28.58	36.05	49.82	75.24	81.43	83.76	85.08	88.90	54.94
74	24.26	28.92	36.55	50.47	76.39	82.56	85.06	86.40	90.19	55.56
75	24.65	29.42	37.06	51.17	77.11	83.50	86.16	87.53	91.22	56.23
76	24.89	29.71	37.39	51.77	77.11	84.43	87.10	88.46	92.30	56.86
77	25.30	30.12	37.94	52.44	78.98	85.58	88.18	89.57	93.77	57.53
78	25.54	30.36	38.42	53.18	80.14	86.62	88.18	90.29	94.75	58.32
79	25.87	30.72	39.07	53.93	81.17	87.72	90.36	91.78	95.93	59.14
80	26.28	31.10	39.58	54.62	81.94	88.80	91.46	92.90	97.18	59.66
81	26.52	31.44	39.91	55.32	82.82	89.74	92.40	93.86	98.26	60.43
82	26.76	31.85	40.37	56.04	83.76	90.98	93.65	95.11	99.50	61.01
83	27.02	32.18	40.87	56.52	84.74	91.92	94.73	96.22	100.80	61.82
84	27.41	32.74	41.21	57.02	85.68	93.07	95.66	97.18	101.78	62.50
85	27.65	33.12	41.71	57.94	86.62	93.96	96.72	98.23	102.96	63.17
86	28.06	33.38	42.22	58.63	87.50	94.90	97.85	99.38	104.26	63.74
87	28.30	33.72	42.70	59.28	88.49	95.78	98.78	100.34	105.55	64.63
88	28.54	34.13	43.15	59.83	89.42	96.91	99.89	101.47	106.58	65.45
89	28.90	34.37	43.63	60.38	90.36	98.02	101.14	102.72	107.83	66.02
90	29.28	34.70	43.99	61.03	91.46	98.95	102.22	103.82	109.03	66.74
91	29.69	35.16	44.38	61.78	92.40	100.20	103.32	104.95	110.16	67.37
92	30.07	35.50	44.88	62.42	93.34	101.28	104.40	106.03	111.46	68.04
93	30.31	36.00	45.43	62.98	94.37	102.22	105.41	107.06	112.58	68.81
94	30.58	36.24	45.94	63.53	95.30	103.22	106.58	108.26	113.74	69.65
95	30.82	36.65	46.42	64.22	96.29	104.26	107.47	109.15	114.86	70.20
96	31.06	36.89	46.92	64.78	97.08	105.41	108.62	110.33	116.06	70.87
97	31.42	37.22	47.26	65.28	98.02	106.27	109.66	111.38	117.31	71.50
98	31.66	37.54	47.66	66.02	98.95	107.21	110.59	112.32	118.49	72.34
99	31.90	37.78	48.00	66.67	99.89	108.00	111.58	113.33	119.57	72.96
100	32.64	37.92	48.00	66.72	100.80	108.00	112.00	114.00	120.00	73.00
101	32.97	38.30	48.48	67.39	101.81	109.08	113.12	115.14	121.20	73.73
102	33.29	38.68	48.96	68.05	102.82	110.16	114.24	116.28	122.40	74.46
103	33.62	39.06	49.44	68.72	103.82	111.24	115.36	117.42	123.60	75.19
104	33.95	39.44	49.92	69.39	104.83	112.32	116.48	118.56	124.80	75.92
105	34.27	39.82	50.40	70.06	105.84	113.40	117.60	119.70	126.00	76.65
106	34.60	40.20	50.88	70.72	106.85	114.48	118.72	120.84	127.20	77.38
107	34.92	40.57	51.36	71.39	107.86	115.56	119.84	121.98	128.40	78.11
108	35.25	40.95	51.84	72.06	108.86	116.64	120.96	123.12	129.60	78.84
109	35.58	41.33	52.32	72.72	109.87	117.72	122.08	124.26	130.80	79.57
110	35.90	41.71	52.80	73.39	110.88	118.80	123.20	125.40	132.00	80.30
111	36.23	42.09	53.28	74.06	111.89	119.88	124.32	126.54	133.20	81.03
112	36.56	42.47	53.76	74.73	112.90	120.96	125.44	127.68	134.40	81.76
113	36.88	42.85	54.24	75.39	113.90	122.04	126.56	128.82	135.60	82.49
114	37.21	43.23	54.72	76.06	114.91	123.12	127.68	129.96	136.80	83.22
115	37.54	43.61	55.20	76.73	115.92	124.20	128.80	131.10	138.00	83.95
116	37.86	43.99	55.68	77.40	116.93	125.28	129.92	132.24	139.20	84.68
117	38.19	44.37	56.16	78.06	117.94	126.36	131.04	133.38	140.40	85.41
118	38.52	44.75	56.64	78.73	118.94	127.44	132.16	134.52	141.60	86.14
119	38.84	45.12	57.12	79.40	119.95	128.52	133.28	135.66	142.80	86.87
120	39.17	45.50	57.60	80.06	120.96	129.60	134.40	136.80	144.00	87.60
121	39.49	45.88	58.08	80.73	121.97	130.68	135.52	137.94	145.20	88.33

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX 2DAY

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
122	39.82	46.26	58.56	81.40	122.98	131.76	136.64	139.08	146.40	89.06
123	40.15	46.64	59.04	82.07	123.98	132.84	137.76	140.22	147.60	89.79
124	40.47	47.02	59.52	82.73	124.99	133.92	138.88	141.36	148.80	90.52
125	40.80	47.40	60.00	83.40	126.00	135.00	140.00	142.50	150.00	91.25
126	41.13	47.78	60.48	84.07	127.01	136.08	141.12	143.64	151.20	91.98
127	41.45	48.16	60.96	84.73	128.02	137.16	142.24	144.78	152.40	92.71
128	41.78	48.54	61.44	85.40	129.02	138.24	143.36	145.92	153.60	93.44
129	42.11	48.92	61.92	86.07	130.03	139.32	144.48	147.06	154.80	94.17
130	42.43	49.30	62.40	86.74	131.04	140.40	145.60	148.20	156.00	94.90
131	42.76	49.68	62.88	87.40	132.05	141.48	146.72	149.34	157.20	95.63
132	43.08	50.05	63.36	88.07	133.06	142.56	147.84	150.48	158.40	96.36
133	43.41	50.43	63.84	88.74	134.06	143.64	148.96	151.62	159.60	97.09
134	43.74	50.81	64.32	89.40	135.07	144.72	150.08	152.76	160.80	97.82
135	44.06	51.19	64.80	90.07	136.08	145.80	151.20	153.90	162.00	98.55
136	44.39	51.57	65.28	90.74	137.09	146.88	152.32	155.04	163.20	99.28
137	44.72	51.95	65.76	91.41	138.10	147.96	153.44	156.18	164.40	100.01
138	45.04	52.33	66.24	92.07	139.10	149.04	154.56	157.32	165.60	100.74
139	45.37	52.71	66.72	92.74	140.11	150.12	155.68	158.46	166.80	101.47
140	45.70	53.09	67.20	93.41	141.12	151.20	156.80	159.60	168.00	102.20
141	46.02	53.47	67.68	94.08	142.13	152.28	157.92	160.74	169.20	102.93
142	46.35	53.85	68.16	94.74	143.14	153.36	159.04	161.88	170.40	103.66
143	46.68	54.23	68.64	95.41	144.14	154.44	160.16	163.02	171.60	104.39
144	47.00	54.60	69.12	96.08	145.15	155.52	161.28	164.16	172.80	105.12
145	47.33	54.98	69.60	96.74	146.16	156.60	162.40	165.30	174.00	105.85
146	47.65	55.36	70.08	97.41	147.17	157.68	163.52	166.44	175.20	106.58
147	47.98	55.74	70.56	98.08	148.18	158.76	164.64	167.58	176.40	107.31
148	48.31	56.12	71.04	98.75	149.18	159.84	165.76	168.72	177.60	108.04
149	48.63	56.50	71.52	99.41	150.19	160.92	166.88	169.86	178.80	108.77
150	48.96	56.88	72.00	100.08	151.20	162.00	168.00	171.00	180.00	109.50
100 - 499	0.33	0.38	0.48	0.67	1.01	1.08	1.12	1.14	1.20	0.73
500 - 999	0.32	0.37	0.47	0.66	1.00	1.08	1.11	1.13	1.20	0.72
1000 - 1999	0.31	0.36	0.46	0.65	0.99	1.07	1.10	1.12	1.19	0.72
2000 - 99999	0.30	0.35	0.45	0.64	0.98	1.06	1.09	1.11	1.18	0.71

F3	Proposed Rates						
Zone >	2	3	4	5	6	7	8
151 - 499	0.46	0.82	1.02	1.10	1.58	2.00	2.24
500 - 999	0.43	0.78	0.99	1.09	1.54	1.94	2.22
1000 - 1999	0.42	0.76	0.96	1.06	1.50	1.89	2.19
2000 - 99999	0.40	0.74	0.95	1.00	1.45	1.84	2.14
Minimum Charge:	46.00	46.00	51.00	57.00	57.00	57.00	57.00

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX EXPRESS SAVER

Zone >	2	3	4	5	6	7	8
0	4.50	4.50	4.50	4.50	4.71	4.97	5.51
1	4.50	4.50	4.50	4.50	4.71	4.97	5.51
2	4.50	4.50	4.50	4.73	5.36	5.80	6.40
1	4.50	4.50	4.50	4.50	4.71	4.97	5.51
2	4.50	4.50	4.50	4.73	5.36	5.80	6.40
3	4.50	4.50	4.68	5.30	6.19	6.50	7.23
4	4.52	4.63	5.17	6.06	6.84	7.38	8.27
5	4.63	4.76	5.67	6.71	7.75	8.14	9.28
6	4.76	5.10	6.14	7.36	8.63	9.07	10.48
7	5.10	5.51	6.63	7.96	9.59	10.22	11.52
8	5.36	6.03	7.15	8.63	10.50	11.21	12.64
9	5.62	6.37	7.64	9.31	11.49	12.27	13.75
10	5.85	6.73	8.27	9.96	12.51	13.18	14.87
11	6.14	7.12	8.71	10.53	13.42	14.14	15.81
12	6.50	7.49	9.10	11.15	14.27	15.05	16.74
13	6.92	7.88	9.54	11.80	15.05	15.83	17.71
14	7.23	8.32	10.04	12.53	15.83	16.67	18.59
15	7.49	8.55	10.56	13.08	16.67	17.37	19.42
16	7.67	8.81	11.00	13.47	17.37	18.23	20.28
17	7.96	9.05	11.49	14.09	18.17	19.16	21.32
18	8.22	9.41	11.86	14.61	19.11	20.07	22.46
19	8.48	9.70	12.27	15.16	19.94	21.01	23.53
20	8.79	10.04	12.66	15.81	20.70	21.94	24.31
21	9.13	10.45	13.13	16.33	21.66	22.88	25.38
22	9.41	10.92	13.49	16.82	22.39	23.69	26.39
23	9.67	11.23	14.01	17.34	23.35	24.62	27.33
24	9.93	11.60	14.43	17.94	24.08	25.53	28.31
25	10.19	11.88	14.74	18.56	24.75	26.31	29.35
26	10.48	12.17	15.26	19.16	25.53	27.20	30.16
27	10.89	12.56	15.65	19.81	26.23	27.92	31.12
28	11.23	12.92	16.04	20.31	26.99	28.70	32.14
29	11.49	13.21	16.61	20.83	27.64	29.46	32.97
30	11.75	13.57	17.08	21.48	28.42	30.24	33.90
31	12.01	14.04	17.58	22.00	29.28	31.12	34.79
32	12.27	14.35	18.15	22.49	30.06	31.95	35.80
33	12.64	14.59	18.54	23.01	30.94	32.97	36.84
34	12.90	14.98	18.85	23.66	31.75	33.88	37.73
35	13.16	15.39	19.27	24.18	32.55	34.71	38.77
36	13.42	15.73	19.68	24.65	33.23	35.59	39.78
37	13.68	16.04	20.20	25.35	34.03	36.50	40.66
38	13.96	16.30	20.67	25.82	34.81	37.36	41.65
39	14.30	16.67	21.09	26.34	35.59	38.22	42.56
40	14.72	17.19	21.50	27.01	36.48	39.10	43.50
41	15.11	17.52	21.84	27.48	37.21	39.99	44.46
42	15.42	17.89	22.23	28.03	37.99	40.82	45.42
43	15.65	18.28	22.62	28.52	38.64	41.60	46.20
44	15.91	18.51	23.11	29.02	39.42	42.46	47.22
45	16.28	18.85	23.48	29.38	40.22	43.16	47.94
46	16.56	19.19	23.92	29.85	41.00	44.10	48.93
47	16.80	19.55	24.34	30.24	41.73	45.03	49.92
48	17.19	19.94	24.73	30.73	42.51	45.86	50.86
49	17.47	20.41	25.14	31.25	43.16	46.75	51.79
50	17.73	20.70	25.56	31.77	43.99	47.50	52.62
51	17.99	20.98	25.95	32.27	44.80	48.33	53.46
52	18.28	21.35	26.39	32.92	45.47	49.11	54.34
53	18.64	21.74	26.81	33.49	46.25	49.79	55.09
54	18.88	22.15	27.22	33.98	46.88	50.60	55.98
55	19.21	22.49	27.56	34.61	47.68	51.35	56.76
56	19.47	22.72	27.98	35.15	48.39	52.29	57.80
57	19.84	23.06	28.50	35.67	49.11	53.17	58.79
58	20.07	23.40	28.89	36.24	49.95	53.98	59.64
59	20.36	23.71	29.46	36.82	50.67	54.78	60.61

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX EXPRESS SAVER

Zone >	2	3	4	5	6	7	8
60	20.59	24.00	29.90	37.34	51.17	55.74	61.52
61	20.98	24.34	30.32	37.83	52.16	56.58	62.50
62	21.40	24.78	30.68	38.51	52.99	57.49	63.57
63	21.76	25.14	31.04	38.97	53.64	58.40	64.69
64	22.05	25.48	31.41	39.52	54.50	59.36	65.70
65	22.33	25.84	31.95	40.17	55.22	60.22	66.79
66	22.59	26.16	32.47	40.74	56.16	61.07	67.86
67	22.85	26.65	32.86	41.44	56.97	61.96	68.82
68	23.11	26.99	33.38	42.17	57.75	62.82	69.86
69	23.48	27.33	33.88	42.85	58.60	63.75	70.88
70	23.76	27.66	34.29	43.58	59.51	64.58	71.79
71	24.10	28.11	34.68	44.28	60.40	65.55	72.75
72	24.41	28.52	35.20	44.93	61.33	66.33	73.74
73	24.67	28.89	35.70	45.68	62.11	67.24	74.72
74	24.93	29.17	36.19	46.28	62.87	68.09	75.69
75	25.30	29.61	36.74	46.85	63.52	68.87	76.73
76	25.64	29.98	37.10	47.45	64.32	69.65	77.56
77	25.97	30.32	37.52	48.00	65.10	70.49	78.57
78	26.23	30.65	38.04	48.59	65.99	71.40	79.56
79	26.60	31.04	38.64	49.40	66.87	72.33	80.42
80	27.01	31.38	39.13	50.08	67.63	73.14	81.43
81	27.27	31.75	39.57	50.65	68.38	74.00	82.29
82	27.53	32.11	39.94	51.25	69.13	74.98	83.36
83	27.79	32.47	40.46	51.77	69.94	75.74	84.37
84	28.18	32.92	40.87	52.29	70.59	76.67	85.20
85	28.47	33.28	41.39	53.01	71.40	77.38	86.19
86	28.73	33.62	41.86	53.66	72.18	78.18	87.18
87	28.99	33.96	42.41	54.24	72.96	78.94	87.98
88	29.38	34.32	42.74	54.83	73.74	79.82	89.00
89	29.72	34.66	43.13	55.38	74.57	80.76	89.96
90	30.06	34.97	43.58	55.95	75.30	81.61	90.95
91	30.45	35.41	43.99	56.55	76.10	82.52	91.96
92	30.84	35.75	44.41	57.12	76.99	83.41	92.98
93	31.10	36.19	44.90	57.67	77.84	84.21	93.81
94	31.36	36.56	45.42	58.19	78.57	85.05	94.87
95	31.59	36.89	45.92	58.79	79.40	85.96	95.71
96	31.85	37.18	46.41	59.33	80.03	86.79	96.72
97	32.24	37.54	46.83	59.85	80.81	87.57	97.68
98	32.55	37.88	47.22	60.45	81.48	88.37	98.51
99	32.79	38.00	47.37	61.00	82.29	89.21	99.32
100	33.00	38.00	47.84	61.00	82.68	89.96	99.84
101	33.33	38.38	48.32	61.61	83.51	90.86	100.84
102	33.66	38.76	48.80	62.22	84.33	91.76	101.84
103	33.99	39.14	49.28	62.83	85.16	92.66	102.84
104	34.32	39.52	49.75	63.44	85.99	93.56	103.83
105	34.65	39.90	50.23	64.05	86.81	94.46	104.83
106	34.98	40.28	50.71	64.66	87.64	95.36	105.83
107	35.31	40.66	51.19	65.27	88.47	96.26	106.83
108	35.64	41.04	51.67	65.88	89.29	97.16	107.83
109	35.97	41.42	52.15	66.49	90.12	98.06	108.83
110	36.30	41.80	52.62	67.10	90.95	98.96	109.82
111	36.63	42.18	53.10	67.71	91.77	99.86	110.82
112	36.96	42.56	53.58	68.32	92.60	100.76	111.82
113	37.29	42.94	54.06	68.93	93.43	101.65	112.82
114	37.62	43.32	54.54	69.54	94.26	102.55	113.82
115	37.95	43.70	55.02	70.15	95.08	103.45	114.82
116	38.28	44.08	55.49	70.76	95.91	104.35	115.81
117	38.61	44.46	55.97	71.37	96.74	105.25	116.81
118	38.94	44.84	56.45	71.98	97.56	106.15	117.81
119	39.27	45.22	56.93	72.59	98.39	107.05	118.81
120	39.60	45.60	57.41	73.20	99.22	107.95	119.81
121	39.93	45.98	57.89	73.81	100.04	108.85	120.81

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX EXPRESS SAVER

Zone >	2	3	4	5	6	7	8
122	40.26	46.36	58.36	74.42	100.87	109.75	121.80
123	40.59	46.74	58.84	75.03	101.70	110.65	122.80
124	40.92	47.12	59.32	75.64	102.52	111.55	123.80
125	41.25	47.50	59.80	76.25	103.35	112.45	124.80
126	41.58	47.88	60.28	76.86	104.18	113.35	125.80
127	41.91	48.26	60.76	77.47	105.00	114.25	126.80
128	42.24	48.64	61.24	78.08	105.83	115.15	127.80
129	42.57	49.02	61.71	78.69	106.66	116.05	128.79
130	42.90	49.40	62.19	79.30	107.48	116.95	129.79
131	43.23	49.78	62.67	79.91	108.31	117.85	130.79
132	43.56	50.16	63.15	80.52	109.14	118.75	131.79
133	43.89	50.54	63.63	81.13	109.96	119.65	132.79
134	44.22	50.92	64.11	81.74	110.79	120.55	133.79
135	44.55	51.30	64.58	82.35	111.62	121.45	134.78
136	44.88	51.68	65.06	82.96	112.44	122.35	135.78
137	45.21	52.06	65.54	83.57	113.27	123.25	136.78
138	45.54	52.44	66.02	84.18	114.10	124.14	137.78
139	45.87	52.82	66.50	84.79	114.93	125.04	138.78
140	46.20	53.20	66.98	85.40	115.75	125.94	139.78
141	46.53	53.58	67.45	86.01	116.58	126.84	140.77
142	46.86	53.96	67.93	86.62	117.41	127.74	141.77
143	47.19	54.34	68.41	87.23	118.23	128.64	142.77
144	47.52	54.72	68.89	87.84	119.06	129.54	143.77
145	47.85	55.10	69.37	88.45	119.89	130.44	144.77
146	48.18	55.48	69.85	89.06	120.71	131.34	145.77
147	48.51	55.86	70.32	89.67	121.54	132.24	146.76
148	48.84	56.24	70.80	90.28	122.37	133.14	147.76
149	49.17	56.62	71.28	90.89	123.19	134.04	148.76
150	49.50	57.00	71.76	91.50	124.02	134.94	149.76
100 - 499	0.33	0.38	0.48	0.61	0.83	0.90	1.00
500 - 999	0.32	0.37	0.47	0.60	0.82	0.89	0.99
1000 - 1999	0.31	0.36	0.46	0.59	0.81	0.88	0.98
2000 - 99999	0.30	0.35	0.45	0.58	0.80	0.87	0.97

Ground Pricing
Proposed W/O MBG
TABLE 1
Rates ($) Applicable On Packages Moving Between
Points In The Continental United States

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
1	$3.22	$3.23	$3.23	$3.24	$3.27	$3.32	$3.42
2	$3.23	$3.23	$3.27	$3.39	$3.66	$3.74	$3.99
3	$3.23	$3.24	$3.47	$3.63	$3.90	$4.04	$4.42
4	$3.24	$3.26	$3.68	$3.87	$4.14	$4.29	$4.71
5	$3.25	$3.40	$3.84	$4.07	$4.34	$4.57	$5.05
6	$3.26	$3.52	$4.00	$4.27	$4.58	$4.82	$5.30
7	$3.41	$3.63	$4.10	$4.46	$4.78	$5.02	$5.55
8	$3.53	$3.76	$4.24	$4.56	$4.93	$5.27	$5.94
9	$3.66	$3.91	$4.29	$4.66	$5.09	$5.56	$6.33
10	$3.72	$3.96	$4.33	$4.73	$5.21	$5.95	$6.77
11	$3.76	$3.99	$4.38	$4.77	$5.28	$6.01	$6.85
12	$3.80	$4.04	$4.43	$4.82	$5.33	$6.26	$7.15
13	$3.86	$4.07	$4.48	$4.85	$5.57	$6.68	$7.64
14	$3.96	$4.17	$4.50	$4.87	$5.88	$7.08	$8.14
15	$4.05	$4.31	$4.57	$5.02	$6.19	$7.48	$8.64
16	$4.13	$4.46	$4.65	$5.19	$6.53	$7.90	$9.14
17	$4.20	$4.61	$4.78	$5.43	$6.86	$8.30	$9.64
18	$4.30	$4.78	$4.97	$5.70	$7.19	$8.71	$10.14
19	$4.38	$4.95	$5.16	$5.97	$7.54	$9.12	$10.64
20	$4.49	$5.11	$5.34	$6.24	$7.87	$9.48	$11.14
21	$4.57	$5.19	$5.48	$6.33	$7.72	$9.51	$11.23
22	$4.63	$5.26	$5.54	$6.56	$8.25	$9.85	$11.72
23	$4.68	$5.42	$5.71	$6.78	$8.57	$10.24	$12.19
24	$4.80	$5.57	$5.89	$6.99	$8.88	$10.63	$12.66
25	$4.91	$5.71	$6.08	$7.20	$9.21	$11.03	$13.13
26	$5.02	$5.83	$6.26	$7.42	$9.53	$11.37	$13.57
27	$5.13	$5.96	$6.44	$7.64	$9.85	$11.72	$13.99
28	$5.25	$6.09	$6.64	$7.87	$10.16	$12.06	$14.48
29	$5.36	$6.23	$6.82	$8.10	$10.48	$12.44	$14.95
30	$5.47	$6.38	$7.01	$8.33	$10.81	$12.83	$15.42
31	$5.64	$6.59	$7.26	$8.66	$11.24	$13.35	$16.05
32	$5.75	$6.74	$7.46	$8.90	$11.55	$13.75	$16.54
33	$5.87	$6.88	$7.65	$9.15	$11.86	$14.13	$17.01
34	$5.97	$7.03	$7.83	$9.39	$12.18	$14.53	$17.48
35	$6.08	$7.18	$8.02	$9.63	$12.49	$14.92	$17.95
36	$6.18	$7.33	$8.20	$9.87	$12.81	$15.32	$18.42
37	$6.29	$7.47	$8.39	$10.10	$13.11	$15.70	$18.87
38	$6.39	$7.62	$8.59	$10.33	$13.40	$16.09	$19.32
39	$6.48	$7.77	$8.76	$10.57	$13.69	$16.49	$19.78
40	$6.58	$7.92	$8.95	$10.81	$13.97	$16.88	$20.23
41	$6.67	$8.06	$9.13	$11.04	$14.25	$17.27	$20.67
42	$6.77	$8.22	$9.32	$11.27	$14.53	$17.66	$21.10
43	$6.87	$8.37	$9.49	$11.52	$14.79	$18.06	$21.54
44	$6.95	$8.52	$9.67	$11.75	$15.06	$18.45	$21.97
45	$7.03	$8.66	$9.83	$11.98	$15.32	$18.80	$22.42
46	$7.10	$8.80	$9.99	$12.21	$15.56	$19.15	$22.85
47	$7.17	$8.94	$10.16	$12.45	$15.79	$19.50	$23.29
48	$7.24	$9.05	$10.31	$12.67	$16.01	$19.85	$23.68
49	$7.31	$9.17	$10.46	$12.88	$16.23	$20.20	$24.03
50	$7.38	$9.27	$10.61	$13.07	$16.44	$20.50	$24.33

FDEG

TABLE 1 CONTINUED

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
51	$7.48	$9.41	$10.80	$13.32	$16.72	$20.90	$24.75
52	$7.55	$9.50	$10.94	$13.50	$16.93	$21.17	$25.06
53	$7.62	$9.59	$11.07	$13.67	$17.13	$21.38	$25.33
54	$7.69	$9.68	$11.20	$13.85	$17.33	$21.55	$25.55
55	$7.76	$9.76	$11.33	$14.02	$17.53	$21.69	$25.76
56	$7.83	$9.85	$11.44	$14.20	$17.74	$21.82	$25.93
57	$7.90	$9.94	$11.56	$14.37	$17.92	$21.95	$26.11
58	$7.97	$10.03	$11.68	$14.51	$18.11	$22.08	$26.28
59	$8.04	$10.11	$11.78	$14.64	$18.28	$22.22	$26.46
60	$8.11	$10.19	$11.89	$14.77	$18.45	$22.35	$26.63
61	$8.18	$10.27	$11.98	$14.86	$18.61	$22.48	$26.81
62	$8.25	$10.34	$12.07	$14.95	$18.75	$22.60	$26.98
63	$8.33	$10.43	$12.17	$15.04	$18.89	$22.74	$27.16
64	$8.40	$10.51	$12.26	$15.12	$19.03	$22.87	$27.33
65	$8.47	$10.59	$12.34	$15.21	$19.15	$23.00	$27.51
66	$8.54	$10.66	$12.42	$15.31	$19.27	$23.13	$27.68
67	$8.59	$10.74	$12.51	$15.41	$19.37	$23.27	$27.86
68	$8.66	$10.82	$12.59	$15.53	$19.46	$23.40	$28.03
69	$8.72	$10.91	$12.66	$15.65	$19.56	$23.53	$28.21
70	$8.77	$10.98	$12.74	$15.77	$19.64	$23.66	$28.38
71	$12.54	$14.13	$15.72	$17.44	$21.09	$24.67	$29.18
72	$15.87	$17.37	$18.79	$19.63	$22.62	$25.98	$30.05
73	$18.67	$20.08	$21.41	$21.82	$24.15	$27.30	$30.71
74	$20.60	$22.10	$23.38	$24.01	$25.69	$28.38	$31.36
75	$21.65	$23.15	$24.69	$25.33	$26.99	$29.26	$31.81
76	$22.70	$24.03	$25.35	$26.20	$28.09	$29.93	$32.24
77	$23.57	$24.81	$25.92	$26.85	$28.97	$30.36	$32.59
78	$24.36	$25.56	$26.45	$27.51	$29.62	$30.75	$32.94
79	$24.98	$26.31	$26.92	$27.95	$30.07	$31.15	$33.29
80	$25.50	$27.05	$27.37	$28.30	$30.42	$31.50	$33.64
81	$25.98	$27.44	$27.75	$28.65	$30.77	$31.85	$33.99
82	$26.42	$27.82	$28.14	$29.00	$31.12	$32.20	$34.34
83	$26.81	$28.21	$28.52	$29.35	$31.47	$32.55	$34.69
84	$27.16	$28.57	$28.89	$29.70	$31.82	$32.90	$35.04
85	$27.51	$28.93	$29.25	$30.05	$32.17	$33.25	$35.39
86	$27.86	$29.28	$29.60	$30.40	$32.52	$33.60	$35.74
87	$28.21	$29.63	$29.96	$30.75	$32.87	$33.95	$36.09
88	$28.56	$29.98	$30.31	$31.15	$33.22	$34.30	$36.44
89	$28.91	$30.33	$30.68	$31.46	$33.57	$34.65	$36.79
90	$29.26	$30.68	$31.05	$31.81	$33.92	$35.00	$37.14
91	$29.61	$31.03	$31.40	$32.16	$34.27	$35.36	$37.49
92	$29.96	$31.39	$31.74	$32.51	$34.62	$35.71	$37.84
93	$30.31	$31.74	$32.06	$32.86	$34.97	$36.06	$38.19
94	$30.66	$32.09	$32.38	$33.21	$35.32	$36.41	$38.54
95	$31.01	$32.44	$32.69	$33.56	$35.67	$36.76	$38.89
96	$31.36	$32.74	$33.01	$33.91	$36.02	$37.11	$39.24
97	$31.70	$33.04	$33.32	$34.26	$36.37	$37.46	$39.59
98	$32.04	$33.36	$33.64	$34.61	$36.72	$37.81	$39.94
99	$32.38	$33.66	$33.95	$34.96	$37.07	$38.16	$40.29
100	$32.73	$33.97	$34.27	$35.31	$37.42	$38.51	$40.64

TABLE 1 CONTINUED

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
101	$33.03	$34.27	$34.58	$35.60	$37.74	$38.85	$40.99
102	$33.34	$34.58	$34.90	$35.90	$38.06	$39.18	$41.33
103	$33.64	$34.89	$35.21	$36.20	$38.39	$39.52	$41.67
104	$33.95	$35.19	$35.53	$36.50	$38.72	$39.87	$42.01
105	$34.26	$35.50	$35.85	$36.79	$39.03	$40.21	$42.36
106	$34.56	$35.81	$36.16	$37.09	$39.36	$40.55	$42.70
107	$34.86	$36.11	$36.48	$37.39	$39.69	$40.89	$43.04
108	$35.18	$36.42	$36.79	$37.69	$40.01	$41.24	$43.38
109	$35.48	$36.72	$37.11	$37.98	$40.33	$41.58	$43.73
110	$35.79	$37.04	$37.42	$38.29	$40.66	$41.92	$44.07
111	$36.09	$37.34	$37.74	$38.58	$40.98	$42.26	$44.40
112	$36.38	$37.64	$38.05	$38.88	$41.31	$42.61	$44.74
113	$36.69	$37.95	$38.37	$39.17	$41.63	$42.94	$45.09
114	$36.98	$38.26	$38.68	$39.48	$41.95	$43.28	$45.43
115	$37.28	$38.57	$39.00	$39.77	$42.28	$43.62	$45.77
116	$37.57	$38.87	$39.31	$40.07	$42.61	$43.97	$46.11
117	$37.88	$39.17	$39.63	$40.36	$42.92	$44.31	$46.46
118	$38.17	$39.49	$39.94	$40.67	$43.25	$44.65	$46.80
119	$38.47	$39.79	$40.26	$40.96	$43.57	$44.99	$47.14
120	$38.76	$40.10	$40.57	$41.26	$43.90	$45.34	$47.47
121	$39.07	$40.40	$40.89	$41.56	$44.22	$45.68	$47.83
122	$39.36	$40.71	$41.20	$41.86	$44.54	$46.02	$48.16
123	$39.66	$41.02	$41.52	$42.15	$44.87	$46.35	$48.50
124	$39.96	$41.32	$41.84	$42.45	$45.20	$46.70	$48.84
125	$40.26	$41.63	$42.15	$42.75	$45.51	$47.04	$49.19
126	$40.55	$41.94	$42.47	$43.05	$45.84	$47.38	$49.53
127	$40.85	$42.24	$42.78	$43.34	$46.17	$47.72	$49.87
128	$41.15	$42.55	$43.10	$43.65	$46.49	$48.07	$50.21
129	$41.45	$42.85	$43.41	$43.94	$46.81	$48.41	$50.56
130	$41.74	$43.17	$43.73	$44.24	$47.14	$48.75	$50.90
131	$42.05	$43.47	$44.04	$44.53	$47.46	$49.09	$51.23
132	$42.34	$43.77	$44.36	$44.84	$47.79	$49.44	$51.57
133	$42.64	$44.08	$44.67	$45.13	$48.11	$49.77	$51.92
134	$42.93	$44.39	$44.99	$45.43	$48.43	$50.11	$52.26
135	$43.24	$44.70	$45.30	$45.72	$48.76	$50.45	$52.60
136	$43.53	$45.00	$45.62	$46.03	$49.09	$50.80	$52.94
137	$43.83	$45.30	$45.93	$46.32	$49.40	$51.14	$53.29
138	$44.12	$45.62	$46.25	$46.62	$49.73	$51.48	$53.63
139	$44.43	$45.92	$46.56	$46.91	$50.06	$51.82	$53.97
140	$44.72	$46.23	$46.88	$47.22	$50.38	$52.17	$54.31
141	$45.02	$46.53	$47.19	$47.51	$50.70	$52.51	$54.66
142	$45.31	$46.84	$47.51	$47.81	$51.02	$52.85	$54.99
143	$45.62	$47.15	$47.83	$48.11	$51.35	$53.18	$55.33
144	$45.91	$47.45	$48.14	$48.41	$51.68	$53.53	$55.67
145	$46.21	$47.75	$48.46	$48.70	$51.99	$53.87	$56.02
146	$46.51	$48.07	$48.77	$49.00	$52.32	$54.21	$56.36
147	$46.81	$48.37	$49.09	$49.30	$52.65	$54.55	$56.70
148	$47.10	$48.68	$49.40	$49.60	$52.97	$54.90	$57.04
149	$47.40	$48.98	$49.72	$49.89	$53.29	$55.24	$57.39
150	$47.70	$49.30	$50.03	$50.20	$53.62	$55.58	$57.73

FedEx Home Delivery Pricing
Proposed

TABLE 2

Rates ($) Applicable On Packages Moving Between
Points In The Continental United States

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
1	$3.22	$3.23	$3.23	$3.24	$3.27	$3.32	$3.42
2	$3.23	$3.23	$3.27	$3.39	$3.66	$3.74	$3.99
3	$3.23	$3.24	$3.47	$3.63	$3.90	$4.04	$4.42
4	$3.24	$3.26	$3.68	$3.87	$4.14	$4.29	$4.71
5	$3.25	$3.40	$3.84	$4.07	$4.34	$4.57	$5.05
6	$3.26	$3.52	$4.00	$4.27	$4.58	$4.82	$5.30
7	$3.41	$3.63	$4.10	$4.46	$4.78	$5.02	$5.55
8	$3.53	$3.76	$4.24	$4.56	$4.93	$5.27	$5.94
9	$3.66	$3.91	$4.29	$4.66	$5.09	$5.56	$6.33
10	$3.72	$3.96	$4.33	$4.73	$5.21	$5.95	$6.77
11	$3.76	$3.99	$4.38	$4.77	$5.28	$6.01	$6.85
12	$3.80	$4.04	$4.43	$4.82	$5.33	$6.26	$7.15
13	$3.86	$4.07	$4.48	$4.85	$5.57	$6.68	$7.64
14	$3.96	$4.17	$4.50	$4.87	$5.88	$7.08	$8.14
15	$4.05	$4.31	$4.57	$5.02	$6.19	$7.48	$8.64
16	$4.13	$4.46	$4.65	$5.19	$6.53	$7.90	$9.14
17	$4.20	$4.61	$4.78	$5.43	$6.86	$8.30	$9.64
18	$4.30	$4.78	$4.97	$5.70	$7.19	$8.71	$10.14
19	$4.38	$4.95	$5.16	$5.97	$7.54	$9.12	$10.64
20	$4.49	$5.11	$5.34	$6.24	$7.87	$9.48	$11.14
21	$4.57	$5.19	$5.48	$6.33	$7.72	$9.51	$11.23
22	$4.63	$5.26	$5.54	$6.56	$8.25	$9.85	$11.72
23	$4.68	$5.42	$5.71	$6.78	$8.57	$10.24	$12.19
24	$4.80	$5.57	$5.89	$6.99	$8.88	$10.63	$12.66
25	$4.91	$5.71	$6.08	$7.20	$9.21	$11.03	$13.13
26	$5.02	$5.83	$6.26	$7.42	$9.53	$11.37	$13.57
27	$5.13	$5.96	$6.44	$7.64	$9.85	$11.72	$13.99
28	$5.25	$6.09	$6.64	$7.87	$10.16	$12.06	$14.48
29	$5.36	$6.23	$6.82	$8.10	$10.48	$12.44	$14.95
30	$5.47	$6.38	$7.01	$8.33	$10.81	$12.83	$15.42
31	$5.64	$6.59	$7.26	$8.66	$11.24	$13.35	$16.05
32	$5.75	$6.74	$7.46	$8.90	$11.55	$13.75	$16.54
33	$5.87	$6.88	$7.65	$9.15	$11.86	$14.13	$17.01
34	$5.97	$7.03	$7.83	$9.39	$12.18	$14.53	$17.48
35	$6.08	$7.18	$8.02	$9.63	$12.49	$14.92	$17.95
36	$6.18	$7.33	$8.20	$9.87	$12.81	$15.32	$18.42
37	$6.29	$7.47	$8.39	$10.10	$13.11	$15.70	$18.87
38	$6.39	$7.62	$8.59	$10.33	$13.40	$16.09	$19.32
39	$6.48	$7.77	$8.76	$10.57	$13.69	$16.49	$19.78
40	$6.58	$7.92	$8.95	$10.81	$13.97	$16.88	$20.23
41	$6.67	$8.06	$9.13	$11.04	$14.25	$17.27	$20.67
42	$6.77	$8.22	$9.32	$11.27	$14.53	$17.66	$21.10

TABLE 2 CONTINUED

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
43	$6.87	$8.37	$9.49	$11.52	$14.79	$18.06	$21.54
44	$6.95	$8.52	$9.67	$11.75	$15.06	$18.45	$21.97
45	$7.03	$8.66	$9.83	$11.98	$15.32	$18.80	$22.42
46	$7.10	$8.80	$9.99	$12.21	$15.56	$19.15	$22.85
47	$7.17	$8.94	$10.16	$12.45	$15.79	$19.50	$23.29
48	$7.24	$9.05	$10.31	$12.67	$16.01	$19.85	$23.68
49	$7.31	$9.17	$10.46	$12.88	$16.23	$20.20	$24.03
50	$7.38	$9.27	$10.61	$13.07	$16.44	$20.50	$24.33
51	$7.48	$9.41	$10.80	$13.32	$16.72	$20.90	$24.75
52	$7.55	$9.50	$10.94	$13.50	$16.93	$21.17	$25.06
53	$7.62	$9.59	$11.07	$13.67	$17.13	$21.38	$25.33
54	$7.69	$9.68	$11.20	$13.85	$17.33	$21.55	$25.55
55	$7.76	$9.76	$11.33	$14.02	$17.53	$21.69	$25.76
56	$7.83	$9.85	$11.44	$14.20	$17.74	$21.82	$25.93
57	$7.90	$9.94	$11.56	$14.37	$17.92	$21.95	$26.11
58	$7.97	$10.03	$11.68	$14.51	$18.11	$22.08	$26.28
59	$8.04	$10.11	$11.78	$14.64	$18.28	$22.22	$26.46
60	$8.11	$10.19	$11.89	$14.77	$18.45	$22.35	$26.63
61	$8.18	$10.27	$11.98	$14.86	$18.61	$22.48	$26.81
62	$8.25	$10.34	$12.07	$14.95	$18.75	$22.60	$26.98
63	$8.33	$10.43	$12.17	$15.04	$18.89	$22.74	$27.16
64	$8.40	$10.51	$12.26	$15.12	$19.03	$22.87	$27.33
65	$8.47	$10.59	$12.34	$15.21	$19.15	$23.00	$27.51
66	$8.54	$10.66	$12.42	$15.31	$19.27	$23.13	$27.68
67	$8.59	$10.74	$12.51	$15.41	$19.37	$23.27	$27.86
68	$8.66	$10.82	$12.59	$15.53	$19.46	$23.40	$28.03
69	$8.72	$10.91	$12.66	$15.65	$19.56	$23.53	$28.21
70	$8.77	$10.98	$12.74	$15.77	$19.64	$23.66	$28.38

TABLE 3

Deferred Air Rates ($) Applicable On Packages Moving From Points In The Continental United States to Hawaii, Alaska, or Puerto Rico

WT(lb.)	ZONE 9,10,17	WT(lb.)	ZONE 9,10,17	WT(lb.)	ZONE 9,10,17
1	$14.04	51	$95.26	101	$180.42
2	$15.68	52	$96.81	102	$182.08
3	$17.13	53	$98.27	103	$183.72
4	$18.66	54	$99.83	104	$185.47
5	$20.47	55	$101.38	105	$187.11
6	$22.46	56	$102.94	106	$188.84
7	$24.09	57	$104.59	107	$190.59
8	$25.84	58	$106.14	108	$192.32
9	$27.74	59	$107.78	109	$193.97
10	$29.49	60	$109.43	110	$195.61
11	$31.31	61	$111.26	111	$197.36
12	$32.85	62	$113.09	112	$199.09
13	$34.31	63	$114.92	113	$200.83
14	$35.87	64	$116.85	114	$202.57
15	$37.33	65	$118.76	115	$204.30
16	$39.17	66	$120.59	116	$205.96
17	$40.81	67	$122.42	117	$207.60
18	$42.65	68	$124.17	118	$209.25
19	$44.39	69	$125.99	119	$211.26
20	$46.03	70	$127.82	120	$213.00
21	$47.40	71	$130.02	121	$214.83
22	$48.87	72	$132.21	122	$216.66
23	$50.51	73	$134.41	123	$218.49
24	$52.16	74	$136.15	124	$220.32
25	$53.81	75	$137.71	125	$222.15
26	$55.64	76	$139.25	126	$223.97
27	$57.20	77	$140.81	127	$225.80
28	$58.74	78	$142.47	128	$227.63
29	$60.40	79	$144.01	129	$229.46
30	$61.86	80	$145.66	130	$231.29
31	$63.42	81	$147.31	131	$233.12
32	$64.79	82	$149.06	132	$234.95
33	$66.16	83	$150.70	133	$236.78
34	$67.62	84	$152.43	134	$238.61
35	$69.28	85	$154.17	135	$240.44
36	$70.92	86	$155.82	136	$242.27
37	$72.57	87	$157.56	137	$244.11
38	$74.30	88	$159.30	138	$245.94
39	$75.76	89	$160.95	139	$247.77
40	$77.51	90	$162.59	140	$249.50
41	$79.15	91	$164.33	141	$251.24
42	$80.80	92	$165.89	142	$252.99
43	$82.45	93	$167.53	143	$254.71
44	$84.10	94	$169.09	144	$256.46
45	$85.74	95	$170.73	145	$258.29
46	$87.38	96	$172.29	146	$260.12
47	$89.04	97	$173.94	147	$261.95
48	$90.58	98	$175.49	148	$263.78
49	$92.14	99	$177.13	149	$265.61
50	$93.69	100	$178.78	150	$267.44

*** See notes : Rural zip codes in Hawaii have an $11.00 surcharge/pkg .**
Rural zip codes in Alaska have an $30.00 surcharge/pkg 1-70 Lbs,
and a $100 surcharge/pkg 71-100 Lbs.

TABLE 4

WT(lb.)	ZONE 14	WT(lb.)	ZONE 14	WT(lb.)	ZONE 14
1	$3.37	51	$4.72	101	$27.20
2	$3.45	52	$4.80	102	$27.45
3	$3.54	53	$4.92	103	$27.70
4	$3.62	54	$4.99	104	$27.96
5	$3.68	55	$5.09	105	$28.21
6	$3.75	56	$5.17	106	$28.45
7	$3.81	57	$5.25	107	$28.72
8	$3.89	58	$5.34	108	$28.96
9	$3.94	59	$5.43	109	$29.22
10	$4.01	60	$5.51	110	$29.47
11	$3.70	61	$5.59	111	$29.71
12	$3.74	62	$5.70	112	$29.96
13	$3.79	63	$5.77	113	$30.20
14	$3.83	64	$5.88	114	$30.44
15	$3.87	65	$5.94	115	$30.70
16	$3.62	66	$6.04	116	$30.94
17	$3.66	67	$6.13	117	$31.18
18	$3.71	68	$6.21	118	$31.43
19	$3.75	69	$6.29	119	$31.67
20	$3.80	70	$6.40	120	$31.91
21	$3.43	71	$10.06	121	$32.15
22	$3.45	72	$12.57	122	$32.40
23	$3.48	73	$15.10	123	$32.64
24	$3.52	74	$17.61	124	$32.89
25	$3.58	75	$18.45	125	$33.14
26	$3.55	76	$19.28	126	$33.38
27	$3.58	77	$19.70	127	$33.62
28	$3.61	78	$20.11	128	$33.87
29	$3.64	79	$20.54	129	$34.12
30	$3.69	80	$20.96	130	$34.35
31	$3.73	81	$21.39	131	$34.60
32	$3.75	82	$21.80	132	$34.85
33	$3.79	83	$22.22	133	$35.09
34	$3.82	84	$22.64	134	$35.34
35	$3.86	85	$23.05	135	$35.58
36	$3.90	86	$23.31	136	$35.82
37	$3.93	87	$23.56	137	$36.07
38	$3.96	88	$23.83	138	$36.31
39	$3.99	89	$24.09	139	$36.56
40	$4.02	90	$24.35	140	$36.80
41	$4.09	91	$24.62	141	$37.04
42	$4.13	92	$24.87	142	$37.29
43	$4.17	93	$25.13	143	$37.53
44	$4.22	94	$25.39	144	$37.77
45	$4.28	95	$25.65	145	$38.02
46	$4.35	96	$25.92	146	$38.27
47	$4.41	97	$26.18	147	$38.51
48	$4.49	98	$26.43	148	$38.75
49	$4.56	99	$26.69	149	$38.99
50	$4.64	100	$26.95	150	$39.25

*** See notes : Rural zip codes in Hawaii have an $11.00 surcharge/pkg .**
Rural zip codes in Alaska have an $30.00 surcharge/pkg 1-70 Lbs,
and a $100 surcharge/pkg 71-100 Lbs.

TABLE 5
Rates ($) Applicable On Packages Moving From
Points In The Continental United States to Canada

WT(lb.)	Zone 51	Zone 54	WT(lb.)	Zone 51	Zone 54	WT (lb.)	Zone 51	Zone 54
1	$9.15	$14.85	51	$43.40	$60.30	101	$65.55	$103.35
2	$9.95	$15.75	52	$43.40	$60.30	102	$65.55	$103.35
3	$10.60	$16.70	53	$44.60	$61.50	103	$65.55	$103.35
4	$11.40	$17.55	54	$44.60	$61.50	104	$65.55	$103.35
5	$12.15	$18.40	55	$45.75	$62.75	105	$65.55	$103.35
6	$12.90	$19.20	56	$45.75	$62.75	106	$68.00	$108.20
7	$13.60	$19.90	57	$46.70	$64.00	107	$68.00	$108.20
8	$14.25	$20.70	58	$46.70	$64.00	108	$68.00	$108.20
9	$14.90	$21.50	59	$47.65	$65.20	109	$68.00	$108.20
10	$15.60	$22.30	60	$47.65	$65.20	110	$68.00	$108.20
11	$16.20	$23.15	61	$48.50	$66.50	111	$70.40	$113.10
12	$16.85	$23.95	62	$48.50	$66.50	112	$70.40	$113.10
13	$17.45	$24.80	63	$49.40	$67.75	113	$70.40	$113.10
14	$18.05	$25.70	64	$49.40	$67.75	114	$70.40	$113.10
15	$18.80	$26.65	65	$50.15	$68.95	115	$70.40	$113.10
16	$19.45	$27.55	66	$50.15	$68.95	116	$72.60	$118.05
17	$20.20	$28.55	67	$50.95	$70.25	117	$72.60	$118.05
18	$21.00	$29.50	68	$50.95	$70.25	118	$72.60	$118.05
19	$21.70	$30.55	69	$51.70	$71.50	119	$72.60	$118.05
20	$22.35	$31.55	70	$51.70	$71.50	120	$72.60	$118.05
21	$23.05	$32.60	71	$52.50	$72.70	121	$74.70	$122.90
22	$23.75	$33.65	72	$52.50	$72.70	122	$74.70	$122.90
23	$24.50	$34.65	73	$53.25	$74.25	123	$74.70	$122.90
24	$25.15	$35.60	74	$53.25	$74.25	124	$74.70	$122.90
25	$25.90	$36.65	75	$54.00	$75.75	125	$74.70	$122.90
26	$26.65	$37.70	76	$54.00	$75.75	126	$76.65	$127.80
27	$27.30	$38.65	77	$54.80	$77.40	127	$76.65	$127.80
28	$27.95	$39.60	78	$54.80	$77.40	128	$76.65	$127.80
29	$28.65	$40.55	79	$55.45	$79.15	129	$76.65	$127.80
30	$29.25	$41.55	80	$55.45	$79.15	130	$76.65	$127.80
31	$29.90	$42.45	81	$56.10	$81.00	131	$78.65	$133.20
32	$30.55	$43.45	82	$56.10	$81.00	132	$78.65	$133.20
33	$31.15	$44.40	83	$56.80	$82.95	133	$78.65	$133.20
34	$31.80	$45.30	84	$56.80	$82.95	134	$78.65	$133.20
35	$32.55	$46.20	85	$57.40	$84.85	135	$78.65	$133.20
36	$33.15	$47.15	86	$57.40	$84.85	136	$80.60	$138.65
37	$33.85	$48.05	87	$58.10	$86.75	137	$80.60	$138.65
38	$34.50	$48.90	88	$58.10	$86.75	138	$80.60	$138.65
39	$35.10	$49.70	89	$58.80	$88.70	139	$80.60	$138.65
40	$35.85	$50.55	90	$58.80	$88.70	140	$80.60	$138.65
41	$36.45	$51.45	91	$59.40	$90.65	141	$82.55	$144.05
42	$37.05	$52.25	92	$59.40	$90.65	142	$82.55	$144.05
43	$37.70	$53.15	93	$60.15	$92.60	143	$82.55	$144.05
44	$38.30	$53.95	94	$60.15	$92.60	144	$82.55	$144.05
45	$38.90	$54.85	95	$60.85	$94.55	145	$82.55	$144.05
46	$39.55	$55.60	96	$60.85	$94.55	146	$84.50	$149.45
47	$40.15	$56.50	97	$61.55	$96.50	147	$84.50	$149.45
48	$40.75	$57.35	98	$61.55	$96.50	148	$84.50	$149.45
49	$41.45	$58.20	99	$62.25	$98.45	149	$84.50	$149.45
50	$42.10	$59.05	100	$62.25	$98.45	150	$84.50	$149.45

TABLE 6

Rates ($) Per 100 Lbs, For Multiweight Service For Shipments 200 Lbs and greater

Zone	2	3	4	5	6	7	8
Rate ($) per	14.13	18.27	22.42	23.78	23.78	23.78	23.78
Hundredweight	13.34	17.42	21.46	23.78	23.78	23.78	23.78
	11.74	15.33	18.89	23.44	23.78	23.78	23.78
	9.60	12.58	15.45	19.21	22.33	25.40	28.55
	9.88	12.79	15.73	19.62	22.80	25.95	29.17

Minimum Average Package Weight : 15 Lbs

Minimum Charge per Shipment Zones:	2 - 3	4 - 8
	$35.00	$42.00

Minimum Shipment Weight : 200 Lbs

TABLE 7

Accessorial Charges

Additional Handling Charge	**$6.00**
Each Address Correction	**$5.00**
Each Acknowledgement of Delivery	**$1.50**
Declared Value over $100 - for each additional $1.50 or fraction thereof	**$0.50**
Delivery Area Surcharge Commercial (each package)	**$1.30**
Delivery Area Surcharge Residential - (each package)	**$2.10**
Residential Delivery Service Charge - (each package)	**$2.10**
Electronically Transmitted FedEx Ground Call Tag	**$5.50**
FedEx Ground Call Tag	**$5.75**
Residential FedEx Ground Call Tag	**$7.00**
Direct Signature	**$2.25**
FedEx Ground C.O.D.(Collect on Delivery) For cash C.O.D. deliveries in the U.S., there is an additional charge of $7.50, or 2% of C.O.D. amounts that exceed $375. Minimum charge for cash C.O.D. is $15	**$8.50**
FedEx Ground Electronic C.O.D.(E.C.O.D) Plus an additional weekly service charge of $10 for 48-hour service or $35 for 24-hour service	**$7.50**
FedEx Ground P.O.D. Advantage	**$1 per package or $150 per month**
FedEx Return Manager and Ground Return Label through FedEx Ship Manager	**$0.50**
Hazardous Material Surcharge (each package)	**$20.00**
Missing or Invalid Account Number	**$10.00**
Oversize Charge	**$30.00**
Weekly Pickup Service Charge (An additional charge of $4.00/wk will apply to customers who ship less than $60.00 in weekly charges)	**$0.00**
FHD-Residential Delivery Surcharge Commercial (each package)	**$1.75**
FHD-Delivery Surcharge (DAS)	**$2.10**

The fuel surcharge rate, if applicable, is available on FedEx.com.

With MWT

NOTES

Note 1 - The rates in Tables 1 - 6 apply on package shipments between points identified by the Zip Code prefixes in Carrier's Zip-to-Zone Conversion Tariff (FedEx 100, including its supplements and succeeding tariffs). The Zip-to Zone Conversion tables are available through the FedEx homepag**(www.fedex.com).**

Note 2 - The rates in Tables 1 -6 are base rates for the transportation of packages released to a value not exceeding $100.00 per package. For packages with declared values in excess of $100.00, add a charge of $.50 for each $100.00 or fraction thereof of valuation in excess of $100.00.

Note 3 - The rates in Table 3 above apply on package shipments from points identified by the Zip Code prefixes in Carrier's Zip-to-Zone Conversion Tariff (FedEx 100, including its supplements and succeeding tariffs) to points in Hawaii, Alaska, and Puerto Rico. Rural zip codes in Hawaii have an $11.00 surcharge/pkg . Rural zip codes in Alaska have an $30.00 surcharge/pkg 1-70 Lbs, and a $100 surcharge/pkg 71-100 Lbs. For specific rural zip codes for these locations, contact customer service or the FedEx homepage .

Note 4 - The rates in Table 5 above apply on package shipments from points identified by the Zip Code prefixes in Carrier Zip to Zone Conversion Tariff (FedEx 100, including its supplements and succeeding tariffs) to points in Canada. There will be a $65.00 Delivery Service Charge assessed to the Zone 54 rate on any package bound for the Yukon , Northwest Territories or Labrador. Packages to these destinations cannot exceed 70 pounds.

Note 5 - The rates published in Table 1 above will be superseded by the rates in Table 6 for any aggregation of package shipments weighing two-hundred (200) pounds or more when all of the packages in the aggregation are shipped to a common five-digit Zip Code on the same day, provided that application of the rates in Table 6 result in lower rates for the shipper.

Note 6 - When the rates in Table 6 apply, a minimum charge for each shipment (excluding accessorial and declared value charges) will be assessed. The minimum charge will be the greater the charge per shipment as detailed in Table 6 or the hundredweight rate calculated on the basis of an assumed average package as detailed in Table 6.

Note 7- A package weighing less than thirty (30) pounds and measuring eighty-four (84) inches or more in combined length and girth will be treated as a thirty (30) pound package for the purpose of applying the rates in Tables 1 through 6.

Note 8- A package weighing less than fifty (50) pounds and measuring one hundred & eight (108) inches or more in combined length and girth will be treated as a fifty (50) pound package for the purpose of applying the rates in Tables 1 through 6.

Note 9- A package weighing less than ninety (90) pounds and measuring greater than one hundred & thirty (130) inches or more in combined length and girth will be treated as a ninety (90) pound package for the purpose of applying the rates in Tables 1 through 6.
These packages will also receive an additional surcharge of $30 per package.

Note 10- The rates in Tables 1 through 5 do not include accessorial charges. To determine the applicability of and the charge for Pickup Service , Hazardous Material Surcharge , Address Correction, Acknowledgment of Delivery, Recall of a Prior Delivery, Electronic Recall of a Prior Delivery,C.O.D., Service (U.S. and Canada) Residential Deliveries, Pre-Delivery Alert, and Missing or Invalid Account Number refer to Table 6.
For more details on accessorial definitions and restrictions, see theFedEx homepage a**www.fedex.com**

Note 11- The rates in Tables 1 through 5 do not include additional handling charges. A $6.00 charge for additional handling will be assessed on each shipment of any package measuring more than 60 inches in length but less than 108 inches in length; any article not fully encased in an outside shipping container, any article that is encased in an outside shipping container made of metal or wood, and any drum or pail less than five gallons not fully encased in a shipping container made of corrugated cardboard . A $40.00 charge for additional handling will be assessed on each shipment of any package measuring more than 108 inches in length ; any package measuring more than 130 inches in length and girth combined ; and any package weighing more than 150 pounds.

Note 12- Any rates for services not specifically mentioned in this tender shall be the current published rates. For details on these rates, or any other details not specifically mentioned in the tender, please contact your FedEx Account Representative, Customer Service (1-800-463-3339), or visit the FedEx home page a**www.fedex.com**

Note 13- The Residential Delivery Service Charge will apply to each residential package. A residential delivery is one made to a home, which includes a business operated out of a home. For each residential package which Shipper designates on the FedEx Pickup Record, the residential surcharge will appear on the invoice for the week in which the residential package is shipped. For each residential package which Shipper does not designate on the FedEx Pickup Record, the residential surcharge will appear on the invoice for the week in which the residential package is delivered. Residential status will be determined by the FedEx delivery driver.

Note 14- Beginning January 3, 2005, FedEx Ground will introduce a fuel surcharge for FedEx Ground shipments. Beginning Febraury 7, 2005, this fuel surcharge will be based on the spot price for on-highway diesel fuel. Effective Febraury 7, 2005, the fuel surcharge percentage for FedEx Ground services will be subject to monthly adjustment based on a rounded average of the national U.Son-highway average priceor a gallon of diesel fuel. Fuel Surcharge percentages and associated trigger points are subject to change without notice.
See theGround Tarrif for more details.

Note 15- FedEx reserves the right to assess fuel and other surcharges on shipments without notice.
The duration and amount of any surcharge will be determined at our sole discretion.
By tendering your shipment to FedEx you agree to pay the surcharges, as determined by FedEx.
The fuel surcharge rate, if applicable, is available on FedEx.com.

Note 16- Undeliverable shipments may be returned via FedEx Ground service at the payor's expense. Shipments will be returned via FedEx Ground service at no additional charge if the shipment is undeliverable because of damage to the shipment caused by FedEx. However, if the shipment is undeliverable for any other reason, FedEx Ground reserves the right to assess return transportation charges and fees to the original payor, along with the original transportation charges and fees.

FedEx money-back guarantee policy does not apply to undeliverable or returned shipments.

If a shipment cannot be delivered or returned or if the shipper or recipient cannot be contacted, the shipment may be transferred or disposed of by FedEx at its sole discretion, with or without notice, and the shipper, if known, agrees to pay any costs incurred in the disposal.

Prepared Exclusively For: WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published 2006 rates in the FedEx Service Guide.
W/O MBG

International Priority Proposed Rates

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
FedEx Envelope	17.35	17.85	17.85	20.80	20.80	20.80	20.80	23.10	20.80	24.25	32.35	32.35	46.82	24.25	32.35	11.66
FedEx Pak 1 lb.	21.10	21.97	21.60	26.55	26.55	26.55	26.55	31.20	26.55	28.90	33.54	33.54	53.20	28.90	32.35	18.01
FedEx Pak 2 lbs.	21.10	21.97	21.60	26.55	26.55	26.55	26.55	31.20	26.55	28.90	42.25	42.25	57.85	28.90	33.28	18.01
1	24.25	24.80	24.80	30.60	30.60	30.60	30.60	38.15	32.35	37.00	41.65	41.65	60.15	37.00	41.65	18.01
2	24.25	25.74	24.80	30.60	30.60	30.60	30.60	38.15	32.35	37.00	42.35	42.35	60.15	37.00	41.65	19.96
3	27.58	28.91	30.09	35.63	35.64	35.61	35.63	40.64	33.78	38.26	51.06	51.06	68.54	38.30	41.65	21.83
4	29.95	31.81	32.73	40.51	40.52	40.49	40.51	44.64	38.13	42.75	60.17	60.04	77.52	42.79	42.79	23.68
5	31.54	34.45	36.70	45.13	45.14	45.10	45.13	49.08	43.01	47.37	68.87	68.66	86.63	47.41	47.41	25.52
6	32.33	36.17	39.86	47.28	47.26	47.22	47.24	53.31	46.71	52.01	77.58	77.33	92.31	51.97	52.17	27.50
7	32.85	37.88	43.03	50.16	50.14	50.09	50.01	57.00	50.01	56.48	86.29	86.01	100.24	56.48	56.65	29.20
8	34.44	39.99	46.33	53.44	53.46	53.41	53.44	60.43	53.18	61.09	94.21	93.91	107.89	60.93	61.15	30.77
9	35.76	41.84	49.10	56.35	56.36	56.32	56.34	63.86	56.34	65.58	101.86	101.80	115.29	65.39	65.62	32.34
10	37.08	43.16	52.01	58.98	59.00	58.96	58.98	66.76	58.45	70.32	109.65	109.65	122.55	69.85	70.03	34.02
11	38.56	45.01	54.16	61.36	61.38	61.33	61.35	69.80	61.62	74.55	117.43	117.06	129.82	74.04	74.35	35.72
12	40.18	46.99	56.21	64.00	64.02	63.97	63.99	72.57	64.65	78.77	124.96	124.43	136.82	78.23	78.67	37.56
13	41.80	48.71	58.26	66.37	66.39	66.34	66.37	75.60	67.42	82.99	132.08	131.80	144.08	82.43	82.98	39.41
14	43.54	50.42	60.30	69.01	69.04	68.98	69.01	78.24	70.46	87.21	139.07	139.07	151.35	86.63	87.29	41.55
15	45.92	52.40	62.30	71.39	71.41	71.35	71.38	81.68	73.49	91.70	146.07	146.07	158.61	90.82	91.62	43.23
16	47.77	53.86	63.89	74.03	74.05	73.99	74.02	84.84	76.26	95.40	152.80	152.57	165.87	94.48	95.12	44.52
17	49.35	55.31	65.47	76.40	76.42	76.37	76.40	88.41	79.30	98.96	159.13	158.59	173.40	98.14	98.63	45.65
18	50.93	57.29	67.18	79.18	79.20	79.14	79.17	91.70	82.34	102.13	164.67	164.62	181.06	101.81	102.14	46.94
19	52.79	59.40	68.37	81.42	81.44	81.38	81.41	94.47	85.10	105.56	170.21	170.21	188.46	105.47	105.64	48.21
20	54.37	61.12	69.56	84.19	84.21	84.15	84.18	97.51	88.14	108.99	176.02	176.02	195.85	109.09	109.09	49.33
21	55.95	62.70	71.94	86.56	86.59	86.52	86.56	100.78	91.18	112.42	181.30	181.30	202.72	112.52	112.52	50.49
22	57.40	64.32	73.82	89.21	89.23	89.16	89.20	103.58	94.21	115.85	186.58	186.58	209.59	115.95	115.95	51.59
23	59.12	65.87	75.20	91.58	91.61	91.54	91.57	106.14	96.98	119.28	191.85	191.85	216.46	119.39	119.39	52.74
24	60.57	67.45	76.58	94.22	94.24	94.17	94.21	108.67	99.75	122.71	197.53	197.53	223.06	122.82	122.82	53.87
25	62.02	69.17	77.96	96.33	96.36	96.28	96.32	111.20	102.26	126.14	202.81	202.81	229.93	126.26	126.26	54.86
26	63.74	72.47	79.34	98.71	98.73	98.66	98.70	113.73	105.03	129.57	208.08	208.08	236.27	129.69	129.69	56.02
27	66.37	75.11	80.72	100.82	100.85	100.77	100.81	116.27	106.88	133.01	213.36	213.36	242.87	133.12	133.12	57.01
28	67.83	75.24	82.11	103.19	103.23	103.14	103.18	118.80	109.52	136.57	218.90	218.90	249.47	136.69	136.69	57.97
29	69.37	76.16	83.49	105.31	105.34	105.25	105.29	121.34	112.42	139.99	223.52	223.52	255.81	140.12	140.12	59.26
30	70.60	77.48	84.87	107.68	107.71	107.62	107.67	123.87	115.19	143.43	228.14	228.14	262.41	143.56	143.56	60.53
31	71.79	78.80	86.20	109.79	109.82	109.74	109.78	126.44	117.43	146.86	232.76	232.76	268.75	146.99	146.99	61.96
32	73.24	80.12	87.53	112.96	112.99	112.90	112.95	129.01	120.20	150.29	237.37	237.37	275.36	150.42	150.42	63.22
33	74.42	81.71	88.86	115.07	115.10	115.01	115.06	131.59	122.97	153.72	241.99	241.99	281.43	153.86	153.86	64.38
34	76.19	83.03	90.19	117.44	117.48	117.38	117.43	134.15	125.09	156.88	246.48	246.48	287.77	157.02	157.02	65.64
35	77.52	84.35	91.53	119.82	119.85	119.76	119.81	136.73	127.86	160.32	250.97	250.97	293.85	160.46	160.46	67.04
36	78.85	85.66	92.86	121.93	121.97	121.87	121.92	139.30	129.31	163.75	255.46	255.46	299.92	163.89	163.77	68.23
37	80.18	87.25	94.18	124.31	124.34	124.24	124.30	141.87	132.08	167.18	259.94	259.94	305.60	167.33	166.99	69.27
38	81.51	88.44	95.51	126.42	126.45	126.35	126.41	144.45	134.85	170.61	264.43	264.43	311.28	170.76	170.20	70.32
39	82.84	89.63	96.84	128.79	128.83	128.73	128.78	147.02	137.62	174.04	269.18	269.18	317.22	174.19	173.42	71.75
40	84.17	90.81	98.18	130.90	130.94	130.84	130.89	149.59	140.39	177.47	273.66	273.66	322.24	177.63	176.63	73.04

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
41	85.43	92.00	99.57	133.15	133.19	133.08	133.14	152.18	143.16	180.90	278.15	278.15	327.26	181.06	179.99	74.50
42	86.68	93.45	100.96	135.13	135.17	135.06	135.12	154.77	145.80	184.33	282.64	282.64	332.54	184.48	183.36	75.93
43	87.94	95.44	102.36	137.37	137.41	137.30	137.36	157.36	148.57	187.76	287.12	287.12	337.56	187.87	186.72	77.22
44	89.20	96.89	103.75	139.35	139.39	139.28	139.34	159.95	151.35	191.19	291.61	291.61	342.58	191.26	190.08	78.68
45	90.46	98.08	105.14	141.60	141.64	141.52	141.58	162.54	153.98	194.63	296.09	296.09	347.60	194.65	193.44	80.24
46	91.72	100.19	106.53	143.71	143.75	143.63	143.69	165.13	156.75	198.05	300.58	300.58	352.62	198.04	196.80	81.67
47	92.98	101.24	107.93	146.08	146.13	146.01	146.07	167.72	159.53	201.48	305.07	305.07	357.90	201.42	200.16	82.86
48	94.22	103.36	109.31	148.19	148.24	148.12	148.18	170.31	162.16	204.92	309.55	309.55	362.92	204.81	203.52	84.29
49	95.40	104.41	110.71	150.57	150.61	150.49	150.55	172.89	164.93	208.08	314.04	314.04	367.94	208.20	206.88	85.72
50	96.60	105.47	112.10	152.68	152.72	152.60	152.66	175.48	167.71	211.52	318.53	318.53	372.95	211.59	210.24	87.28
51	97.87	107.58	113.29	157.30	157.35	157.22	157.28	178.37	172.72	217.28	327.25	327.20	383.13	215.13	213.77	88.74
52	98.97	107.71	114.48	157.43	157.48	157.35	157.41	181.25	172.85	218.51	327.63	327.63	383.26	218.67	217.29	90.17
53	100.11	109.77	115.67	162.31	162.36	162.23	162.29	184.14	177.74	224.27	336.37	336.32	393.16	222.21	220.81	91.88
54	101.08	109.95	116.86	162.44	162.49	162.36	162.42	187.02	177.87	225.49	336.60	336.60	393.29	225.70	224.33	93.44
55	102.20	110.94	118.06	164.81	164.87	164.74	164.80	189.91	180.40	228.60	341.09	341.09	398.37	228.81	227.84	95.12
56	103.32	111.94	119.25	167.19	167.24	167.11	167.17	192.80	182.94	231.70	345.58	345.58	403.46	231.91	231.35	96.58
57	104.45	112.93	120.44	169.57	169.62	169.48	169.55	195.68	185.48	234.81	350.06	350.06	408.54	235.01	234.86	98.28
58	105.57	113.92	121.63	171.94	172.00	171.85	171.93	198.57	188.02	237.91	354.55	354.55	413.63	238.12	238.37	100.10
59	106.82	116.03	122.82	176.57	176.62	176.48	176.55	201.45	192.91	244.50	363.65	363.65	423.94	243.45	241.95	101.94
60	107.94	116.16	124.01	176.70	176.75	176.61	176.68	204.34	193.04	244.63	363.78	363.78	424.07	244.85	244.85	103.62
61	109.02	118.16	125.11	181.32	181.37	181.23	181.30	207.02	197.92	250.97	372.63	372.63	433.97	250.50	248.99	105.19
62	109.26	118.40	126.20	181.45	181.50	181.36	181.43	209.70	198.05	251.10	372.76	372.76	434.10	251.32	251.32	107.28
63	111.19	120.23	127.30	186.07	186.12	185.98	186.05	212.37	203.07	257.44	381.60	381.60	444.01	257.52	256.03	109.12
64	111.64	120.39	128.40	186.20	186.25	186.11	186.18	215.05	203.20	257.57	381.73	381.73	444.14	257.79	257.79	111.07
65	112.43	122.29	129.50	190.82	190.88	190.73	190.80	217.73	208.22	263.90	390.57	390.57	454.31	264.13	263.06	112.78
66	112.56	122.63	130.59	190.95	191.01	190.86	190.93	220.41	208.35	264.03	390.70	390.70	454.44	264.26	264.53	114.73
67	114.55	124.36	131.68	195.70	195.76	195.60	195.68	223.09	213.23	270.10	399.54	399.54	464.35	270.34	270.09	116.43
68	114.68	124.87	132.78	195.83	195.89	195.73	195.81	225.77	213.36	270.23	399.67	399.67	464.48	270.47	271.53	118.52
69	117.05	126.43	133.88	200.45	200.51	200.35	200.43	228.45	218.24	276.57	408.52	408.48	474.65	276.81	277.13	120.37
70	117.18	126.85	134.97	200.58	200.64	200.48	200.56	231.12	218.37	276.70	408.65	408.65	474.78	276.94	278.53	122.46
71	119.03	128.50	136.07	205.42	205.42	205.36	205.38	233.80	223.00	282.77	417.49	417.43	484.69	283.02	284.16	124.55
72	119.16	128.97	137.17	205.60	205.65	205.49	205.58	236.48	223.13	282.90	417.62	417.62	484.82	283.15	285.26	126.64
73	119.82	130.57	138.26	210.17	210.17	210.11	210.13	239.16	227.61	289.23	426.46	426.38	494.99	289.49	291.20	128.73
74	119.95	130.81	139.36	210.35	210.41	210.24	210.32	241.84	227.74	289.36	426.59	426.59	495.12	289.62	292.26	130.82
75	120.74	132.64	140.45	214.93	214.93	214.86	214.88	244.51	232.23	295.44	434.91	434.91	505.02	295.70	298.24	132.77
76	120.87	132.92	141.55	215.10	215.16	214.99	215.08	247.20	232.36	295.57	435.04	435.04	505.15	295.83	299.26	134.86
77	122.73	134.64	142.65	219.68	219.68	219.61	219.64	249.88	236.85	301.51	443.35	443.35	515.33	301.77	305.27	136.70
78	122.86	134.77	143.74	219.85	219.91	219.74	219.82	252.55	236.98	301.64	443.48	443.48	515.46	301.90	306.00	138.52
79	124.71	136.78	144.84	224.44	224.44	224.36	224.39	255.23	241.60	307.70	451.93	451.93	525.36	307.98	312.30	140.22
80	124.84	137.01	145.93	224.60	224.67	224.49	224.58	257.91	241.73	307.83	452.06	452.06	525.49	308.11	313.00	142.17
81	126.95	138.60	146.72	229.00	229.00	228.81	228.76	260.56	246.22	313.91	460.37	459.86	535.40	314.19	319.08	143.88
82	127.08	138.73	147.50	229.35	229.42	229.24	229.33	263.20	246.35	314.04	460.50	460.50	535.53	314.32	319.73	145.69
83	128.93	140.88	148.28	232.25	232.32	232.14	232.23	265.84	250.97	320.11	466.14	464.18	545.83	320.39	325.59	147.40
84	129.06	141.11	149.06	232.38	232.45	232.27	232.36	268.49	251.10	320.24	467.37	466.35	545.96	320.52	326.86	149.24
85	130.77	142.93	149.85	234.63	234.70	234.51	234.61	271.13	255.59	321.17	470.24	468.51	555.87	321.45	332.09	150.81
86	130.90	143.35	150.63	234.76	234.83	234.64	234.74	273.78	255.72	321.30	472.30	470.68	556.00	321.58	333.86	152.51
87	132.62	143.75	151.27	239.38	239.45	239.26	239.36	276.43	260.20	327.50	474.34	472.84	566.17	327.79	338.60	154.47
88	132.75	143.88	151.40	239.51	239.58	239.39	239.49	277.62	260.33	327.63	476.40	475.00	566.30	327.92	340.60	156.28
89	134.47	146.00	152.86	241.75	241.83	241.64	241.73	281.72	264.83	327.76	478.45	477.17	576.21	328.05	345.11	158.26
90	134.60	146.13	152.99	241.88	241.96	241.77	241.86	283.03	264.96	327.89	480.50	479.34	576.34	328.18	347.60	160.21
91	136.09	146.66	153.12	244.00	244.07	243.88	243.97	287.00	269.44	334.50	482.55	481.50	586.51	334.79	351.62	162.03
92	136.58	146.79	153.25	244.13	244.20	244.01	244.10	288.44	269.57	334.63	484.61	483.66	586.64	334.92	354.33	163.73
93	137.26	148.63	153.38	248.49	248.56	248.36	248.46	292.30	274.19	340.69	486.66	485.83	596.54	341.00	358.13	165.58
94	137.85	148.76	153.51	248.62	248.69	248.49	248.59	293.85	274.32	340.82	488.71	487.99	596.67	341.13	361.07	167.39
95	138.44	149.29	153.65	253.23	253.31	253.11	253.21	296.36	278.94	346.90	490.77	490.15	606.85	347.20	364.64	169.37
96	139.03	149.42	153.78	253.36	253.44	253.24	253.34	296.49	279.07	347.03	492.81	492.32	606.98	347.33	367.81	170.94
97	139.61	149.82	155.37	257.72	257.80	257.60	257.70	301.77	283.56	353.10	494.87	494.48	616.89	353.41	371.15	172.75
98	140.20	149.95	155.50	257.85	257.93	257.73	257.83	301.90	283.69	353.23	496.92	496.65	617.02	353.54	374.28	174.46
99	140.79	151.71	156.91	262.47	262.47	261.95	261.95	303.55	287.95	359.00	498.97	498.81	626.47	359.00	377.66	176.41

Hundredweight / Per-Pound Rates

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
100-154 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
155-299 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
300-499 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
500-999 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
1,000+ lbs.	1.29	1.40	1.45	2.42	2.42	2.41	2.41	2.79	2.65	3.31	4.61	4.61	5.77	3.31	3.50	1.69

Any fraction of a pound over the weight shown takes the next higher rate.

*A shipment is defined as one or more packages tendered on a single air waybill.

A federal excise tax when required by the Internal Revenue Code on the air transportation portion of this service, if any, is paid by FedEx. Weight in pounds.

For service descriptions and delivery commitments, please see the FedEx Service Guide.

Prepared Exclusively For: WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published rates in the FedEx Service Guide.

International Economy Proposed Rates

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
1	20.99	22.75	21.93	24.40	24.40	23.95	23.95	30.80	24.49	28.43	30.90	30.90	44.85	28.67	30.85	7.96
2	22.60	24.35	24.43	29.32	29.32	28.92	28.92	32.29	29.12	33.16	39.28	39.28	44.85	33.42	33.54	8.88
3	24.95	26.88	29.54	33.90	33.90	33.64	33.36	36.99	33.91	37.73	47.82	47.82	49.43	38.03	37.91	9.61
4	26.61	29.56	32.16	38.21	38.21	38.27	37.94	41.71	37.65	42.15	56.36	56.36	58.32	42.49	42.35	10.53
5	27.76	32.23	35.65	42.78	42.78	42.24	42.24	46.15	41.38	46.42	65.05	65.05	67.20	46.80	46.71	11.55
6	28.88	33.90	38.71	46.55	46.55	46.01	46.01	50.45	44.52	50.99	73.44	73.44	75.82	51.40	51.28	12.58
7	29.87	35.24	41.76	49.37	49.37	48.83	48.83	54.75	47.65	55.57	81.26	81.26	83.87	56.01	55.86	13.50
8	30.94	36.99	43.78	51.93	51.93	51.66	51.66	58.52	50.69	59.94	88.12	88.12	90.95	60.00	60.00	14.47
9	31.89	38.21	45.81	54.62	54.62	54.22	54.22	62.29	53.74	64.32	94.72	94.72	97.75	64.25	64.58	15.57
10	32.83	39.42	47.83	56.91	56.91	56.64	56.64	65.25	56.78	68.34	100.63	100.63	103.86	68.34	68.34	16.56
11	34.08	40.76	49.63	59.47	59.47	59.20	59.20	68.48	58.91	71.57	106.96	106.96	110.39	71.23	71.57	17.57
12	35.33	42.11	51.44	61.96	61.96	61.35	61.35	71.31	61.05	75.61	113.28	113.28	116.92	74.09	75.61	18.40
13	36.58	43.32	53.25	64.65	64.65	63.77	63.77	74.40	63.18	79.26	119.33	119.33	123.17	76.95	79.64	19.27
14	37.83	44.66	55.06	67.35	67.35	66.06	66.06	77.49	65.31	82.78	124.98	124.98	129.00	79.81	83.63	20.10
15	39.08	46.28	56.86	70.09	70.09	68.61	68.61	80.18	67.44	86.31	131.04	131.04	135.25	82.67	87.81	20.95
16	40.15	47.09	58.67	72.13	72.13	71.04	71.04	83.41	69.95	89.45	136.82	136.82	141.22	85.92	91.40	21.94
17	41.23	48.03	60.48	74.23	74.23	73.46	73.46	86.37	72.47	92.61	142.47	142.47	147.05	89.16	95.00	22.86
18	42.31	49.24	62.28	76.33	76.33	76.15	76.15	89.06	74.98	95.76	147.75	147.75	153.16	92.40	98.60	23.83
19	43.39	50.45	64.09	78.42	78.42	78.85	78.90	91.75	77.49	98.91	152.85	152.85	159.27	95.64	102.19	24.84
20	44.46	51.66	65.89	80.52	80.52	81.17	81.22	94.04	80.01	102.06	157.94	157.94	165.38	98.89	105.79	25.76
21	45.54	52.87	67.70	82.61	82.61	83.50	83.54	96.47	82.52	105.22	163.04	163.04	170.65	102.13	109.39	26.54
22	46.61	53.95	69.51	84.71	84.71	85.82	85.87	98.75	85.03	108.36	168.13	168.13	176.21	105.37	112.99	27.32
23	47.56	55.02	71.17	86.71	86.71	87.93	87.98	101.17	87.55	111.28	172.77	172.77	181.21	108.38	115.88	28.29
24	48.51	56.10	73.12	88.80	88.80	90.04	90.09	103.32	90.06	114.19	177.42	177.42	186.21	111.39	118.78	29.21
25	49.45	57.58	74.93	90.81	90.81	92.15	92.20	105.88	92.58	117.10	182.07	182.07	191.21	114.40	121.68	30.13
26	50.40	60.40	76.73	92.97	92.97	94.26	94.31	108.04	95.09	120.01	186.71	186.71	196.21	117.41	124.58	31.14
27	51.35	62.01	78.54	94.85	94.85	96.36	96.41	110.32	97.60	122.93	191.36	191.36	201.20	120.42	127.48	32.02
28	52.29	62.83	80.35	96.73	96.73	98.47	98.52	112.34	100.10	125.84	196.00	196.00	205.65	123.43	130.38	32.89
29	53.24	63.77	82.16	98.69	98.69	100.58	100.63	114.63	101.98	128.75	200.65	200.65	209.82	126.44	133.28	33.83
30	54.18	64.98	83.55	100.69	100.69	102.68	102.74	116.64	104.13	131.66	205.29	205.29	214.12	129.45	136.18	34.80
31	55.38	66.32	84.49	102.65	102.65	104.74	104.80	118.66	106.02	134.46	209.24	209.24	218.01	132.45	138.47	35.81
32	56.58	67.67	85.43	105.61	105.61	106.79	106.85	120.95	107.90	137.25	213.19	213.19	221.62	135.45	140.77	36.73
33	57.78	69.09	86.37	107.36	107.36	108.85	108.91	122.97	109.92	140.04	217.14	217.14	225.65	138.46	143.15	37.74
34	58.97	70.32	87.58	109.11	109.11	110.91	110.97	125.25	111.67	142.83	221.09	221.09	229.53	141.46	145.84	38.73
35	60.17	71.54	88.53	112.88	112.88	112.96	113.01	127.27	113.68	145.63	225.04	225.04	233.42	144.46	148.39	39.79
36	61.36	72.76	89.47	114.76	114.76	115.02	115.03	129.56	115.43	148.42	228.99	228.99	237.31	147.47	150.68	40.80
37	62.56	73.99	90.41	116.38	116.38	116.78	116.78	131.58	117.18	151.21	232.93	232.93	241.20	150.47	153.11	41.72
38	63.76	75.21	91.62	118.26	118.26	118.79	118.79	133.87	119.20	154.00	236.88	236.88	244.81	153.47	155.26	42.66
39	64.96	76.44	92.56	119.88	119.88	120.54	120.54	135.88	121.43	156.80	240.84	240.84	248.70	156.48	157.68	43.58
40	66.15	77.67	93.50	121.49	121.49	122.29	122.29	137.90	123.82	159.59	244.73	244.73	252.58	159.48	159.83	44.46

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
41	67.36	78.91	94.45	123.24	123.24	124.18	124.18	140.19	125.08	161.86	248.50	248.50	256.47	160.92	162.25	45.38
42	68.57	80.16	95.65	124.71	124.71	125.79	125.79	142.20	126.34	164.13	252.26	252.26	260.36	162.35	164.41	46.34
43	69.77	81.41	96.60	126.06	126.06	127.41	127.41	144.49	128.08	166.39	256.00	256.00	264.25	163.79	166.83	47.31
44	70.98	82.66	97.54	127.41	127.41	129.29	129.29	146.51	129.70	168.66	259.53	259.53	267.86	165.23	168.98	48.23
45	72.19	83.90	98.48	129.02	129.02	131.02	131.10	148.80	131.31	170.93	263.29	263.29	271.75	166.66	171.40	49.20
46	73.40	85.16	99.69	130.23	130.23	132.57	132.65	150.82	133.19	173.20	267.06	267.06	275.64	168.10	173.55	50.14
47	74.61	86.40	100.63	131.45	131.45	134.13	134.21	153.11	134.81	175.47	270.83	270.83	279.52	169.54	175.98	51.15
48	75.82	87.65	101.57	132.65	132.65	135.69	135.76	155.12	136.42	177.74	274.59	274.59	283.41	170.97	178.13	52.03
49	77.02	88.90	102.52	134.13	134.13	137.10	137.10	157.41	138.30	180.00	278.36	278.36	287.30	172.40	180.55	52.85
50	77.95	89.82	104.27	138.66	138.86	137.77	137.77	159.43	139.92	181.61	281.15	281.15	290.63	173.21	182.63	53.73
51	78.90	90.88	105.61	140.57	140.77	139.95	139.95	161.32	143.02	183.71	284.18	284.18	295.77	174.10	186.00	54.56
52	79.85	91.95	105.75	140.70	140.91	141.00	141.00	161.45	143.15	185.81	286.97	286.97	295.90	174.98	186.13	55.41
53	80.79	93.02	107.36	142.71	143.09	143.11	143.11	163.60	145.98	187.91	290.24	290.24	300.76	175.87	189.49	56.19
54	81.74	94.09	107.49	142.85	143.23	143.95	143.95	163.73	146.11	189.70	291.82	291.81	300.90	176.75	189.62	57.15
55	82.69	95.16	108.23	143.95	144.25	145.71	145.71	164.67	147.72	191.38	294.30	294.30	303.46	177.64	191.30	58.10
56	83.64	96.22	108.97	145.06	145.27	147.47	147.47	165.61	149.33	193.06	296.79	296.79	306.03	178.53	192.98	58.95
57	84.59	97.29	109.72	146.17	146.30	149.23	149.23	166.56	150.94	194.74	299.28	299.28	308.59	179.41	194.66	59.82
58	85.54	98.35	110.46	147.28	147.32	150.99	150.99	167.50	152.56	196.42	301.76	301.77	311.16	180.30	196.34	60.77
59	86.49	99.43	112.07	149.42	149.64	152.58	152.58	169.52	155.40	199.79	306.62	306.62	316.17	180.76	199.71	61.69
60	87.43	100.49	112.21	150.22	150.22	154.16	154.16	169.65	155.53	199.93	306.75	306.75	316.30	180.89	199.85	62.84
61	88.42	101.62	113.55	151.60	151.78	155.94	155.51	171.14	158.62	203.29	311.19	311.19	320.88	181.03	203.21	63.87
62	89.41	102.74	113.68	151.92	151.92	157.54	156.87	171.27	158.76	203.42	311.32	311.32	321.01	181.16	203.35	64.88
63	90.40	103.87	115.03	153.48	153.60	159.50	158.23	173.02	161.58	206.42	313.09	313.09	325.59	181.29	206.84	65.89
64	91.39	104.67	115.16	153.62	153.73	160.78	159.58	173.15	161.71	207.06	313.63	313.63	325.73	181.42	206.98	67.07
65	92.37	106.12	116.78	155.55	155.78	163.07	160.94	174.63	164.81	208.95	314.17	314.17	330.31	181.56	210.07	68.13
66	93.36	106.82	116.91	155.69	155.91	163.73	162.30	174.77	164.95	210.22	314.71	314.71	330.44	181.69	210.20	69.25
67	94.35	108.36	118.26	157.46	157.69	166.64	163.65	176.52	168.04	211.49	315.24	315.24	335.03	181.82	213.56	70.22
68	95.34	108.71	118.39	157.59	157.82	166.96	165.01	176.65	168.17	212.75	315.78	315.78	335.16	181.95	213.70	71.23
69	96.33	110.61	120.01	159.64	159.87	170.06	166.37	178.13	171.00	214.02	316.33	316.33	339.75	182.09	217.06	72.27
70	97.31	110.86	120.14	159.77	160.01	170.19	167.73	178.27	171.13	215.28	316.87	316.87	339.88	182.22	217.19	73.32
71	98.30	112.61	121.49	161.14	161.37	173.02	169.09	179.61	174.23	216.55	317.41	317.41	344.46	182.35	220.69	74.59
72	99.29	112.74	121.62	161.27	161.51	173.15	170.44	179.74	174.36	217.81	317.94	317.94	344.60	182.48	220.82	75.76
73	100.28	114.76	122.97	162.91	163.14	176.25	171.80	181.22	177.46	219.08	318.48	318.48	349.18	182.62	224.32	76.84
74	101.27	114.89	123.10	163.04	163.28	176.38	173.16	181.36	177.59	220.35	318.79	318.79	349.31	182.75	224.45	77.92
75	102.25	116.65	124.72	164.14	164.37	180.15	174.51	182.44	180.42	221.61	318.93	318.93	352.79	182.88	227.55	78.75
76	103.24	116.78	124.85	164.27	164.51	180.28	175.87	182.57	180.55	222.88	319.06	319.06	352.92	183.01	227.68	79.63
77	104.23	118.53	126.20	165.37	165.60	182.97	177.23	183.64	183.64	224.15	319.19	319.19	355.98	183.15	231.05	80.45
78	105.22	118.66	126.33	165.50	165.74	183.10	178.58	183.78	183.78	225.41	319.32	319.32	356.11	183.28	231.18	81.33
79	106.21	120.68	127.95	166.99	167.10	185.13	179.94	184.86	186.88	226.68	319.46	319.46	358.33	183.41	234.55	82.50
80	107.19	120.81	128.08	167.20	167.24	185.26	181.30	184.99	187.01	227.95	319.59	319.59	359.36	183.54	234.68	83.60
81	107.69	121.50	129.43	168.08	168.33	187.28	181.63	186.34	189.84	228.24	319.72	319.72	360.83	183.76	237.77	84.48
82	108.17	121.63	129.56	168.22	168.46	187.41	181.95	186.47	189.97	228.54	319.85	319.85	361.70	183.98	237.91	85.44
83	108.66	121.77	130.90	169.31	169.56	189.16	182.29	187.55	193.06	228.83	319.99	319.99	363.04	184.20	240.46	86.43
84	109.15	121.90	131.04	169.44	169.69	189.29	182.62	187.68	193.20	229.13	320.12	320.12	364.04	184.41	240.59	87.45
85	109.64	122.03	132.40	170.54	170.79	190.78	182.95	188.63	196.03	229.42	320.25	320.25	365.55	184.63	243.42	88.41
86	110.12	122.16	132.79	170.67	170.92	190.91	183.27	188.76	196.16	229.72	320.38	320.38	366.37	184.84	243.56	89.42
87	110.61	122.30	133.37	172.03	172.29	192.66	183.60	189.70	199.25	230.01	320.52	320.52	367.76	185.05	245.58	90.37
88	111.10	122.43	133.86	172.17	172.42	192.79	183.93	189.84	199.39	230.31	320.65	320.65	368.71	185.27	245.71	91.29
89	111.59	122.56	134.34	173.26	173.51	194.28	184.26	191.05	202.48	230.60	320.78	320.78	370.26	185.49	247.99	92.16
90	112.08	122.69	134.82	173.39	173.64	194.41	184.59	191.18	202.61	230.90	320.91	320.91	371.05	185.71	248.12	93.08
91	112.57	122.83	135.30	174.49	174.74	196.16	184.92	192.12	205.44	231.20	321.05	321.05	372.84	185.92	250.65	94.05
92	113.05	122.96	135.79	174.62	174.87	196.29	185.25	192.26	205.58	231.49	321.18	321.18	373.38	186.14	251.68	94.92
93	113.54	123.09	136.27	176.12	176.38	198.31	185.58	193.20	208.67	231.78	321.31	321.31	375.34	186.35	253.33	95.89
94	114.03	123.22	136.75	176.25	176.51	198.44	185.91	193.33	208.80	232.08	321.44	321.44	375.72	186.57	254.67	96.85
95	114.52	123.36	137.23	177.21	177.32	200.20	186.24	194.28	211.90	232.37	321.58	321.58	377.56	186.78	256.16	97.77
96	115.01	123.49	137.37	177.34	177.52	200.33	186.57	194.41	212.03	232.67	321.71	321.71	378.05	187.00	257.66	98.69
97	115.50	123.62	137.91	177.68	177.68	202.62	186.90	195.62	214.86	232.97	321.84	321.84	380.06	187.22	259.16	99.64
98	115.99	123.75	138.04	177.81	177.81	202.75	187.23	195.76	214.99	233.26	321.97	321.97	380.39	187.35	260.65	100.65
99	116.47	123.89	139.00	177.95	177.95	204.45	187.49	196.50	217.70	233.56	322.00	322.00	382.28	187.49	262.15	101.66

Hundredweight / Per-Pound Rates

Weight	*FedEx U.S. Export Express Shipment Rates* International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
100-154 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
155-299 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
300-499 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
500-999 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
1,000+ lbs.	1.10	1.16	1.27	1.57	1.57	1.82	1.67	1.75	2.05	2.08	2.87	2.87	3.60	1.88	2.43	0.99

Any fraction of a pound over the weight shown takes the next higher rate.

*A shipment is defined as one or more packages tendered on a single air waybill.

A federal excise tax when required by the Internal Revenue Code on the air transportation portion of this service, if any, is paid by FedEx. Weight in pounds.

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Prepared Exclusively For: WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published rates in the FedEx Service Guide.

International Priority Freight Proposed Rates

Door-to-Door

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	1.44	1.55	1.60	2.68	2.68	2.67	2.67	3.10	2.94	3.66	5.10	5.10	6.39	3.66	3.88	1.72
300-499 lbs.	1.44	1.55	1.60	2.68	2.68	2.67	2.67	3.10	2.94	3.66	5.10	5.10	6.39	3.66	3.88	1.72
500-999 lbs.	1.44	1.55	1.60	2.68	2.68	2.67	2.67	3.10	2.94	3.66	5.10	5.10	6.39	3.66	3.88	1.72
1,000+ lbs.	1.32	1.43	1.47	2.46	2.46	2.46	2.46	2.85	2.70	3.37	4.70	4.70	5.88	3.37	3.57	1.63
Minimum																

Drop-Off or Hold-At-Location

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
300-499 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
500-999 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
1,000+ lbs.	1.21	1.32	1.37	2.36	2.36	2.35	2.35	2.74	2.60	3.26	4.59	4.59	5.77	3.26	3.46	1.63
Minimum																

Drop-Off and Hold-At-Location

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
300-499 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
500-999 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
1,000+ lbs.	1.21	1.32	1.37	2.36	2.36	2.35	2.35	2.74	2.60	3.26	4.59	4.59	5.77	3.26	3.46	1.63
Minimum																0.00

Prepared Exclusively For: WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published rates in the FedEx Service Guide.

International Economy Freight Proposed Rates

Door-to-Door

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	N/A	N/A	1.39	1.78	1.78	2.05	1.88	1.97	N/A	2.34	3.22	3.22	3.83	1.88	2.64	1.18
300-499 lbs.	N/A	N/A	1.39	1.78	1.78	2.05	1.88	1.97	N/A	2.34	3.22	3.22	3.83	1.88	2.64	1.18
500-999 lbs.	N/A	N/A	1.39	1.78	1.78	2.05	1.88	1.97	N/A	2.34	3.22	3.22	3.83	1.88	2.64	1.18
1,000+ lbs.	N/A	N/A	1.27	1.57	1.57	1.82	1.67	1.75	N/A	2.08	2.87	2.87	3.60	1.88	2.43	1.14
Minimum													612.91		397.81	

Drop-Off or Hold-At-Location

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
300-499 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
500-999 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
1,000+ lbs.	N/A	N/A	1.16	1.46	1.46	1.72	1.56	1.64	N/A	1.97	2.76	2.76	3.49	1.77	2.32	1.14
Minimum																0.00

Drop-Off and Hold-At-Location

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
300-499 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
500-999 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
1,000+ lbs.	N/A	N/A	1.16	1.46	1.46	1.72	1.56	1.64	N/A	1.97	2.76	2.76	3.49	1.77	2.32	1.14
Minimum																0.00

State of Utah

JON M. HUNTSMAN, JR.
Governor

GARY HERBERT
Lieutenant Governor

Department of Administrative Services

RICHARD K. ELLIS
Executive Director

Division of Purchasing & General Services

DOUGLAS G. RICHINS, C.P.M.
Division Director

August 23, 2006

Via FedEx Overnight

Mr. Vince Scarfo
FedEx Government Sales
900 7th Street NW, Ste 550
Washington DC 20001

RE: WSCA Master Contract MA 454

Dear Vince:

Enclosed is your original signed copy of our WSCA contract. I will be working with WSCA to have this agreement posted on their web site this week. The contract effective date is August 28, 2006.

In our letter to you of August 18, 2006 was a review of the implementation process for participating states to follow in signing up to use this contract. I will also be sending Joselyn Henderson additional information, specific to the State of Utah, concerning the contract summary we will post for Utah agencies to follow to use this new contract.

It is important you alert your staff to begin tracking contract usage as soon as the shipping begins on August 28th . We want to convert our current State of Utah rates and charges to the new WSCA agreement rate on that day.

I look forward to working with you and your management team to implement this contract. Thank you for your cooperation.

Sincerely,

Dan

Daniel R. Reisner
Freight Manager

Enclosure: Signed Contract MA 454

3150 State Office Building, Capitol Hill, Salt Lake City, Utah 84114-1061
telephone (801) 538-3026 • facsimile (801) 538-3882 • www.purchasing.utah.gov

UTAH
LIFE ELEVATED

STATE OF UTAH – STATE COOPERATIVE CONTRACT
CONTRACT NUMBER MA 454

1. CONTRACTING PARTIES: This State Cooperative Contract is between the **Division of Purchasing and General Services (State)**, 3150 State Office Building, PO Box 141061, Salt Lake City, UT 84114-1061, an agency of the State of Utah, and the following CONTRACTOR:

FedEx Corporation
Name

900 7th Avenue NW, Ste. 500
Address

Washington DC 2770-4092
City State Zip

LEGAL STATUS OF CONTRACTOR
[ ] Sole Proprietor
[ ] Non-Profit Corporation
[X] For-Profit Corporation
[ ] Partnership
[ ] Government Agency

Federal Tax ID# 62-1721435 Vendor # 35454H F Commodity Codes: 91559, 96244
Vendor Contact Person: Joselyn Henderson Vendor Phone #: 816-554-6609
Vendor Fax #: 816-763-5238 Vendor email address: jchenderson1@fedex.com

2. GENERAL PURPOSE OF CONTRACT: The general purpose of this Contract is to provide:
WSCA Master Contract for Small Package Delivery Services
Covering inbound and outbound intrastate, interstate domestic express, ground and international outbound services.

3. CONTRACT PERIOD: Effective date 8/28/06 Termination date 08/27/07 unless terminated early or extended in accordance with the terms and conditions of this contract.
Renewal option: Four (4) additional one year renewal options.

4. PRICING AS PER THE ATTACHED PRICE LIST
PAYMENT TERMS: Net 30
MINIMUM ORDER: N/A

5. ATTACHMENT A: Standard Terms and Conditions
ATTACHMENT B: Contract Digest
ATTACHMENT C: RFP Response
Any conflicts between Attachment A and other Attachments will be resolved in favor of Attachment A.

6. DOCUMENTS INCORPORATED INTO THIS CONTRACT BY REFERENCE BUT NOT ATTACHED:
a. All other governmental laws, regulations, or actions applicable to the goods and/or services authorized by this contract.
b. Utah State Procurement Code, Procurement Rules, CONTRACTOR'S response to Bid # DR6917, dated May 30, 2006.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

Contractor's signature

VINCENT SCARFO
GOVT. SERVICES MGR.
Type or Print Name and Title

8/22/06
Date

STATE OF UTAH

Douglas G. Richins
Director, Division of Purchasing

AUG 23 2006
Date

Rev. 082405

DRR

Standard Contract Terms and Conditions
Western States Contracting Alliance
Request for Proposal

PARTICIPANTS: The Western States Contracting Alliance (herein WSCA) is a cooperative group contracting consortium for state government departments, institutions, agencies and political subdivisions (i.e., colleges, school districts, counties, cities, etc.,) for the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington and Wyoming. Obligations under this contract are limited to those Participating States who have signed (and not revoked) an Intent to Contract at the time of award, or who have executed a Participating Addendum where contemplated by the solicitation. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions. Unless otherwise specified in the solicitation, the resulting award(s) will be permissive.

QUALITY ESTIMATES: WSCA does not guarantee to purchase any amount under the contract to be awarded. Estimated quantities are for the purposes of submitting proposals only and are not to be construed as a guarantee to purchase any amount.

SPECIFICATIONS: Any deviation from specifications must be clearly indicated by offeror, otherwise, it will be considered that the proposal is in strict compliance. When BRAND NAMES or manufacturers' numbers are stated in the specifications they are intended to establish a standard only and are not restrictive unless the RFP states "No substitute". Proposals will be considered on other makes, models or brands having comparable quality, style, workmanship and performance characteristics. Alternate proposals offering lower quality or inferior performance will not be considered.

ACCEPTANCE OR REJECTION OF PROPOSALS: WSCA reserves the right to accept or reject any or all proposals or parts of proposals, and to waive informalities therein.

TAXES: Proposal prices shall be exclusive of state sales and federal excise taxes. Where the state government entities are not exempt from sales taxes on sales within their state, the contractor shall add the sales taxes on the billing invoice as a separate entry.

MODIFICATION OR WITHDRAWAL OF PROPOSALS: Proposals may be modified or withdrawn prior to the time set for the opening of proposals. After the time set for the opening of proposals no proposal may be modified or withdrawn, unless done in response to a request for a "Best and Final Offer" from WSCA.

PATENTS, COPYRIGHTS, ETC.: The Contractor shall release, indemnify and hold the Buyer, its officers, agents and employees harmless from liability of any kind or nature, including the Contractor's use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of this contract.

AWARD: WSCA may award multiple contracts as the result of this solicitation. Awards shall be made to the responsible offeror(s) whose proposal is determined to be the most advantageous to WSCA, taking into consideration price and the other evaluation factors set forth in the RFP.

NON-COLLUSION: By signing the proposal the offeror certifies that the proposal submitted, has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the Request for Proposal, designed to limit independent bidding or competition.

ATTACHMENT A

CANCELLATION: Unless otherwise stated in the special terms and conditions, any contract entered into as a result of this bid may be canceled by either party upon 60 days notice, in writing, prior to the effective date of the cancellation. Further, any Participating State may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the special terms and conditions of this solicitation. Cancellation may be in whole or in part. Any cancellation under this provision shall not effect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order. Cancellation of the contract due to Contractor default may be immediate.

DEFAULT AND REMEDIES: Any of the following events shall constitute cause for WSCA to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements; 2. A material breach of any term or condition of this contract WSCA shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. Time allowed for cure shall not diminish or eliminate Contractor's liability for liquidated or other damages. If the default remains, after Contractor has been provided the opportunity to cure, WSCA may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions thereof; 3. Impose liquidated damages; 4. Suspend contractor from receiving future proposal solicitations.

LAWS AND REGULATIONS: Any and all supplies, services and equipment offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

CONFLICT OF TERMS: In the event of any conflict between these standard terms and conditions and any special terms and conditions which follow; the special terms and conditions shall govern.

REPORTS: The contractor shall submit quarterly reports to the WSCA Contract Administrator showing the quantities and dollar volume of purchases by each agency.

HOLD HARMLESS: The contractor shall release, protect, indemnify and hold WSCA and the respective states and their officers, agencies, employees, harmless from and against any damage, cost or liability, including reasonable attorney's fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the contractor, his employees or subcontractors or volunteers.

GOVERNING LAW: This procurement and the resulting agreement shall be governed by and construed in accordance with the laws of the state sponsoring and administering the procurement. The construction and effect of any Participating Addendum or order against the contract(s) shall be governed by and construed in accordance with the laws of the Participating Entity's State. Venue for any claim, dispute or action concerning an order placed against the contract(s) or the effect of an Participating Addendum shall be in the Purchasing Entity 's State.

AMENDMENTS: The terms of this contract shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the WSCA Contract Administrator.

ASSIGNMENT/SUBCONTRACT: Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the WSCA Contract Administrator.

NONDISCRIMINATION: The offeror agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits

discrimination on the basis of age, and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. The offeror further agrees to furnish information and reports to requesting State(s), upon request, for the purpose of determining compliance with these statutes. Offeror agrees to comply with each individual state's certification requirements, if any, as stated in the special terms and conditions. This contract may be canceled if the offeror fails to comply with the provisions of these laws and regulations. The offeror must include this provision in very subcontract relating to purchases by the States to insure that subcontractors and vendors are bound by this provision.

SEVERABILITY: If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

PAYMENT: Payment for completion of an contract is normally made within 30 days following the date the entire order id delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card".

FORCE MAJEURE: Neither party to this contract shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. WSCA may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.

HAZARDOUS CHEMICAL INFORMATION: The contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to the user agency. All safety data sheets and labels will be in accordance with each participating state's requirements**.**

FIRM PRICE: Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with this solicitation must be good and firm for a period of ninety (90) days from the date of proposal opening. Prices must remain firm for the full term of the contract.

EXTENSION OF PRICES: In the case of error in the extension of prices in the proposal, the unit prices will govern.

PROPOSAL PREPARATION COSTS: WSCA is not liable for any costs incurred by the offeror in proposal preparation.

CONFLICT OF INTEREST: The contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any WSCA participants to any officer or employee of WSCA or participating sates to secure favorable treatment with respect to being awarded this contract.

INDEPENDENT CONTRACTOR: The contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind WSCA or the respective states to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for WSCA or the states, except as expressly set forth herein.

POLITICAL SUBDIVISION PARTICIPATION: Participation under this contract by political subdivisions (i.e., colleges, school districts, counties, cites, etc.,) of the WSCA participating states shall be voluntarily determined by the political subdivision. The contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.

ATTACHMENT A

DEBARMENT: The contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the contractor cannot certify this statement, attach a written explanation for review by WSCA.

RECORDS ADMINISTRATION: The contractor will maintain, or supervise the maintenance of all records necessary to properly account for the payments made to the contractor for costs authorized by this contract. These records will be retained by the contractor for at least four years after the contract terminates, or until all audits initiated within the four years have been completed, whichever is later.

AUDIT OF RECORDS: The contractor agrees to allow WSCA, State and Federal auditors, and state agency staff access to all the records to this contract, for audit and inspection, and monitoring of services. Such access will be during normal business hours, or by appointment.

Revision date: April 2006

July 5, 2006

Dan Reisner
Freight Manager
State of Utah, Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, Utah 84114-1061

Dear Mr. Reisner:

From hospitals, colleges and universities to tourism, agriculture and public works — the states in the Western States Contracting Alliance spend numerous hours planning, developing, implementing and maintaining the infrastructures of institutions, agencies and departments such as these. In state government as in business, knowing whom you're dealing with is essential. With FedEx you know who you're dealing with. FedEx is proud of the work we do, pledging to make every customer experience seamless, efficient and convenient. This pledge extends not only to our external customers such as WSCA, but also to our internal customers such as our colleagues with whom we collaborate daily to create solutions for you and our other customers around the world. With FedEx you can expect:

- **Superior Account Management** – FedEx brings a team of supply chain experts to manage your account. We have a proactive philosophy that includes regular meetings, reports and other actions that are designed to give you solutions beyond shipping. Our local FedEx operations personnel will work with the Western States Contracting Alliance's to make sure your many locations have the right shipping solutions. Simply put, FedEx account management will give you the best shipping — beyond price to value.
- **Smooth Implementation for New WSCA Business** – Upon award of new business, WSCA may be eligible for the services of a special FedEx rapid implementation team to facilitate the smooth transition of business to FedEx. Working together with WSCA, we will be able to identify areas where FedEx can provide transportation management solutions, mode optimization, supply chain visibility and customer service enhancements.
- **Made-to-Order Marketing** – The FedEx Account Specific Vertical Marketing (FedEx ASVM℠) program can help WSCA, as it is a tailored communication campaign that informs your locations about shipping with FedEx and proper service usage. With FedEx ASVM the FedEx-WSCA message is fully customized to and can greatly increase your success with getting everyone on board with new shipping procedures. The marketing collateral and other direct marketing pieces enable you to take advantage of this powerful marketing method.

As your single point of contact, I have already begun assembling a team of FedEx experts in technology, supply chain and local operations to make sure that we give you the best account representation possible. Not only does FedEx have world-renowned technology that gives you more value for your money, we also provide the people that uphold our "Purple Promise" — a promise to make every FedEx experience outstanding.

Sincerely,

Joselyn Henderson
FedEx Worldwide Account Manager

Response to Request for Proposal
Western States Contracting Alliance

Presented to

Dan Reisner
Freight Manager
State of Utah, Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, Utah 84114-1061
E-mail: dreisner@utah.gov
Phone: 801.538.3216

Contact

Joselyn Henderson
FedEx Worldwide Account Manager
10410 Hickman Mills Drive
Kansas City, MO
E-mail: jchenderson1@fedex.com
Phone: 816.554.6609, Ext. 8103

July 5, 2006

Table of Contents

Section 1: RFP Form 5
Section 2: Executive Summary 10
Executive Summary 11
Section 3: Detailed Response 13
Response to Solicitation No. DR6917 14
From the Western States Contracting Alliance 14
- Document Conventions 14
- Zone-Based Pricing 17
- Proposal Requirements and Company Qualifications 19
- Insurance Coverage 20
- Mandatory Requirements 24
- FedEx: Experience and Success 25
- FedEx Express Aircraft and Vehicles 30
  - Aircraft Purchase Commitments 31
  - Aircraft Recovery 31
- FedEx Ground Vehicles 31
- FedEx Customer Service 32
- Tracking 32
- The Information-Intensive Shipping Environment of FedEx 33
  - Standard Reports 34
  - Billing Reports 35
- FedEx Express Quality Initiatives 36
  - Global Service/Quality Assurance Group 36
  - Service Assurance Board (SAB) 36
  - Benchmarking 36
  - Corporate Awards 37
  - Ongoing Training 37
  - Quality Action Teams 37
- Continuous Improvement at FedEx Ground 37
- FedEx Convenience Network 37
  - Mobility and Flexibility 38
  - We'll Hold Your Packages for Early Pickup 38
- Packaging 38
- FedEx Ground Packaging, Supplies 39
- Single Point of Access 40
- Adding and Deleting Accounts 41
- Implementation Recommendations 41
  - FedEx Fast Action Solution Team (FAST) 42
- Our Six-Step Optimization Methodology 43
- Terms and Conditions of this RFP Response 52

Section 4: Cost Proposal 53
Section 5: WSCA Terms and Conditions 54

WSCA Terms and Conditions 55
Attachment A: Operating Permits 56
Attachment B: FedEx Résumés 67
Attachment C: Technical Requirement Certification Forms 69
Attachment D: FedEx Automation 71
Attachment E: FedEx InSight 84
Attachment F: FedEx Services 90
Attachment G: FedEx Surcharges 98
Attachment H: About FedEx 122
Attachment I: FedEx Invoicing and Payment Options 132
Attachment J: FedEx Ground Networks and Delivery Zones 139
Attachment K: FedEx Express Network and Delivery Zones 162

Section 1: RFP Form

Vendor Response Form

State of Utah

Request for Proposal
State Cooperative Contract

Company Name FedEx Corporation *		Federal Tax Identification Number 62-1721435 *	
Ordering Address 942 South Shady Grove Road *	City Memphis *	State TN *	Zip Code 38120 *
Remittance Address (if different from ordering address) P.O. Box 1140	City Memphis	State TN	Zip Code 38101-1:
Type ☐ Partnership ☐ Proprietorship ☐ Government ☑ Corporation	Company Contact Person Joselyn Henderson *		
Telephone Number (include area code) 816.554.6609, E *	Fax Number (include area code) 816.763.5238	Email Address jchenderson1@fedex.com	
Discount Terms(for bid purposes, bid discounts less than 30 days will not be considered) If your shipping parameters remain e	Days Required for Delivery After Receipt of Order (see attached for any required minimums) N/A		
Brand/Trade Name FedEx Corporation *	Price Guarantee Period (see attached specifications for any required minimums) 60 days		
Minimum Order N/A FedEx provides services not prc	Company's Internet Web Address http://www.fedex.com		
The undersigned certifies that the goods or services offered are produced, mined, grown, manufactured, or performed in Utah. Yes ☐ No ☑ . If no, enter where produced, etc. transportation services are offered i			
Offeror's Authorized Representative's Signature Joselyn Henderson	Print or type name and title Worldwide Acc *	Date July 5, 2006 *	
State of Utah Division of Purchasing Approval Douglas G. Richins, Director	Date	Contract Number	

Note: When approved and signed by the State Director of Purchasing, this document becomes the contract.

REQUEST FOR PROPOSAL - INSTRUCTIONS AND GENERAL PROVISIONS
STATE COOPERATIVE CONTRACT

1. SUBMITTING THE PROPOSAL: (a) The Utah Division of Purchasing and General Services (DIVISION) prefers that proposals be submitted electronically. Electronic proposals may be submitted through a secure mailbox at RFP Depot, LLC (http://www.rfpdepot.com/) until the date and time as indicated in this document. It is the sole responsibility of the supplier to ensure their proposal reaches RFP Depot, LLC before the closing date and time. There is no cost to the supplier to submit Utah's electronic proposals via RFP Depot, LLC. (b) If the supplier chooses to submit the proposal directly to the DIVISION in writing: The proposal must be signed in ink, sealed, and delivered to the Division of Purchasing, 3150 State Office Building, Capitol Hill, Salt Lake City, UT 84114-1061 by the "Due Date and Time." The "Solicitation Number" and "Due Date" must appear on the outside of the envelope. All prices and notations must be in ink or typewritten. Each item must be priced separately. Unit price shall be shown and a total price shall be entered for each item offered. Errors may be crossed out and corrections printed in ink or typewritten adjacent and must be initialed in ink by person signing offer. Unit price will govern, if there is an error in the extension. Written offers will be considered only if it is submitted on the forms provided by the DIVISION. (c) Proposals, modifications, or corrections received after the closing time on the "Due Date" will be considered late and handled in accordance with the Utah Procurement Rules, section R33-3-209. (d) Facsimile transmission of proposals to DIVISION will not be considered.

2. PROPOSAL PREPARATION: (a) Delivery time of products and services is critical and must be adhered to as specified. (b) Wherever in this document an item is defined by using a trade name of a manufacturer and/or model number, it is intended that the words, "or equivalent" apply. "Or equivalent" means any other brand that is equal in use, quality, economy and performance to the brand listed as determined by the DIVISION. If the supplier lists a trade name and/or catalog number in the offer, the DIVISION will assume the item meets the specifications unless the offer clearly states it is an alternate, and describes specifically how it differs from the item specified. All offers must include complete manufacturer=s descriptive literature if quoting an equivalent product. All products are to be of new, unused condition, unless otherwise requested in this solicitation. (c) Incomplete proposals may be rejected. (d) Where applicable, all proposals must include complete manufacturer=s descriptive literature. (e) By submitting the proposal the offeror certifies that all of the information provided is accurate, that they are willing and able to furnish the item(s) specified, and that prices offered are correct. (f) This proposal may not be withdrawn for a period of 60 days from the due date.

3. FREIGHT COST: Suppliers are to provide line item pricing FOB Destination Freight Prepaid. Unless otherwise indicated on the contract/purchase order, shipping terms will be FOB Destination Freight Prepaid.

4. SOLICITATION AMENDMENTS: All changes to this solicitation will be made through written addendum only. Offerors are cautioned not to consider verbal modifications.

5. PROTECTED INFORMATION: Suppliers are required to mark any specific information contained in their offer which they are claiming as protected and not to be disclosed to the public or used for purposes other than the evaluation of the offer. Each request for non-disclosure must be made by completing the "Confidentiality Claim Form" located at: http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc with a specific justification explaining why the information is to be protected. Pricing and service elements of any proposal will not be considered proprietary. All material becomes the property of the DIVISION and may be returned only at the DIVISION 's option.

6. BEST AND FINAL OFFERS: Discussions may be conducted with offerors who submit proposals determined to be reasonably susceptible of being selected for award for the purpose of assuring full understanding of, and responsiveness to, solicitation requirements. Prior to award,

these offerors may be asked to submit best and final offers. In conducting discussions, there shall be no disclosure of any information derived from proposals submitted by a competing offeror.

7. SAMPLES: Samples of item(s) specified in this offer, brochures, etc., when required by the DIVISION, must be furnished free of expense to the DIVISION. Any item not destroyed by tests may, upon request made at the time the sample is furnished, be returned at the offeror's expense.

8. AWARD OF CONTRACT: (a) The contract will be awarded with reasonable promptness, by written notice, to the responsible offeror whose proposal is determined to be the most advantageous to the DIVISION, taking into consideration price and evaluation factors set forth in the RFP. No other factors or criteria will be used in the evaluation. The contract file shall contain the basis on which the award is made. Refer to Utah Code Annotated 65-56-408. (b) The DIVISION may accept any item or group of items, or overall best offer. The DIVISION can reject any and all proposals. And it can waive any informality, or technicality in any proposal received, if the DIVISION believes it would serve the best interests of the DIVISION. (c) Before, or after, the award of a contract the DIVISION has the right to inspect the offeror's premises and all business records to determine the offeror's ability to meet contract requirements. (d) The DIVISION will open proposals publicly, identifying only the names of the offerors. During the evaluation process, proposals will be seen only by authorized DIVISION staff and those selected by DIVISION to evaluate the proposals. Following the award decision, all proposals become public information except for protected information (see number 5 above). A register of proposals and contract awards are posted at www.purchasing.utah.gov/BidProcessing/BidTabulations.asp. (e) Estimated quantities are for bidding purposes only, and not to be interpreted as a guarantee to purchase any amount. (f) Utah has a reciprocal preference law which will be applied against offerors offering products or services produced in states which discriminate against Utah products. For details see Section 63-56-404 and 63-56-405, Utah Code Annotated. (g) Multiple contracts may be awarded if the DIVISION determines it would be in its best interest.

9. DIVISION APPROVAL: Contracts written with the State of Utah, as a result of this proposal, will not be legally binding without the written approval of the Director of the DIVISION.

10. DEBARMENT: The CONTRACTOR certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the CONTRACTOR cannot certify this statement, attach a written explanation for review by the DIVISION.

11. ENERGY CONSERVATION AND RECYCLED PRODUCTS: The contractor is encouraged to offer Energy Star certified products or products that meet FEMP (Federal Energy Management Program) standards for energy consumption. The State of Utah also encourages contractors to offer products that are produced with recycled materials, where appropriate, unless otherwise requested in this solicitation.

12. GOVERNING LAWS AND REGULATIONS: All State purchases are subject to the Utah Procurement Code, Title 63, Chapter 56 Utah Code Annotated 1953, as amended, and the Procurement Rules as adopted by the Utah State Procurement Policy Board (Utah Administrative Code Section R33). These are available on the Internet at www.purchasing.utah.gov.

(Revision 2 February 2006 - RFP Instructions)

Please enter your password below and click Save to save your response.

Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See Electronic Signatures in Global and National Commerce Act for more information.)

Note: To take exception - 1) Click Save. 2) Create a Word document detailing your exceptions. 3) Upload exceptions as an attachment to your offer on RFP Depot's system.

Section 2: Executive Summary

Executive Summary

Over the years, a number of states in the Western States Contracting Alliance (WSCA) have enjoyed a good relationship with FedEx and we appreciate the time and effort you have invested with us. FedEx has the capabilities and means to handle any new business WSCA decides to award to us. Your shipping needs are our business.

Added Value with FedEx Account-Specific Vertical Marketing

The Western States Contracting Alliance has a large number of shipping requirements and a limitless number of accounts. For selected customers, like WSCA, FedEx offers the Account-Specific Vertical Marketing (FedEx ASVM℠) program, which is a customized communications campaign that is launched during the rollout of FedEx services to your multiple locations. This value-added program is provided at no additional charge to WSCA to enhance your internal communications about FedEx shipping.

Some ways we could implement this program for WSCA include:

- Notifying the WSCA states' local nine-digit FedEx sub-accounts of any special pricing or cooperative agreements that have occurred at the WSCA states' four-digit national FedEx account level. This customized messaging would provide attention to all of your locations.
- Helping WSCA reinforce the use of specific FedEx services (such as overnight delivery for certain packages and two-day delivery for less time-critical shipments).
- Production of direct mail, e-mail, brochures and other printed materials, for distribution to your locations.
- Communication to inbound vendors about using FedEx for inbound shipping, for example using a Bill Third Party or Bill Recipient account number.
- Communication to your customers to let them know that you have switched to FedEx and the benefits of this switch in terms of your service to your customers
- Upon award of the business, FedEx and WSCA representatives can arrange a phone conference to discuss and mutually agree upon the design and implementation of an ASVM campaign.

Account Management with a Personal Touch

In response to your needs for total account management, automation, operational support and customer service, FedEx is committed to addressing issues relating to all your shipping requirements — expediting critical shipments, addressing general inquiries and emergencies. Your FedEx Worldwide Account Manager, Jody Henderson, is your single point of contact into all FedEx services and support personnel. WSCA has the reliability of our services, ensuring that with each delivery, FedEx will carry your message of dependability to the people who use your

services each day, further instilling confidence in your customers that WSCA is committed to the highest levels of quality and customer service.

Save Time with Cutting-Edge Technology

In 1979, FedEx founder Frederick W. Smith said, "The information about a package is as important as the delivery of the package itself." Mr. Smith's vision for FedEx technology in 1979 was a radical idea. Yet, today's FedEx is a world leader in technology, and his vision remains at the core of our comprehensive technology strategy.

Our technology strategy is driven by our desire for customer satisfaction. We strive to build technology solutions that will solve our customers' business problems with simplicity, convenience, speed and reliability. The focal point of our strategy is our award-winning website, together with our integration solutions.
For WSCA, this means that in addition to our broad selection of automation devices, you have easy access to an abundance of value-added services that can help you save time and money. Among these services are the following:

- **FedEx InSight® –** A leading-edge, web-based business tool, FedEx InSight offers a new level of visibility into WSCA's shipping activities by proactively tracking your inbound, outbound and third-party shipments and automatically notifying you via e-mail, Internet or wireless connections of critical shipping events so you can take action.
- **FedEx Ship Manager at fedex.com –** All you need is a PC with Internet access to streamline various aspects of the shipping process right from your own desktop. It also has the Shipping Administration feature that allows you to centrally manage shipments that are processed by multiple individuals from different locations.
- **Electronic Data Interchange –** With FedEx EDI capabilities, WSCA can consolidate invoices for multiple services, supporting your control over accounts payable, even when shipments originate from multiple sites.

WSCA and FedEx: An Enhanced Relationship

As you review this RFP from a value perspective, we believe you'll recognize the true worth in increasing your reliance on FedEx for your shipment needs. WSCA can count on FedEx — for quality, flexibility and reliability. You will find the solution FedEx provides (service and price) is a perfect match for your business needs.

Each day with every shipment, WSCA entrusts its reputation as a top-notch technology communications company to your carrier, and the service that your customers receive reflects on your image. Such a responsibility should be given only to a transportation provider with an established history of performance, growth and dependability. FedEx is the carrier WSCA can absolutely positively trust with all aspects of your shipping requirements.

Section 3: Detailed Response

Response to Solicitation No. DR6917
From the Western States Contracting Alliance

Document Conventions

FedEx Services is responding to this request for proposal (RFP) with information about the capabilities of FedEx Express and FedEx Ground. For ease of review, FedEx has incorporated into this response the directions and questions from the original RFP issued by the Western States Contracting Alliance (WSCA). WSCA's text is shown in blue. The response from FedEx appears in black text.

Capabilities may differ by world regions due to cultural and technological differences, and our ability to meet WSCA's needs, with some regional variations, can be discussed at a later stage of negotiations.

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

PURPOSE OF REQUEST FOR PROPOSAL (RFP)

The State of Utah, Division of Purchasing on behalf of the Western States Contracting Alliance (WSCA), is requesting proposals from asset based Carriers for zone based door-to-door express small package air delivery, expedited ground parcel and pouch services. This RFP may result in a contract award to multiple Carriers for services to the contiguous 48 states, Alaska, Hawaii, Puerto Rico and international locations. Currently, the following states have indicated their intent to participate: Arizona, Alaska, California, Colorado, Hawaii, Idaho, Montana, Nevada, South Dakota and Utah. Pricing for services for all WSCA states will be required. However, proposals may be submitted for specified states, intrastate ground and pouch, when designated within the appropriate cost tables. The purpose of this RFP is to establish contracts on a competitive basis with qualified Carriers to provide these services whereby participating WSCA states can select services based on their established needs.

Please refer to attached additional Terms and Conditions from the states of California, Colorado and Montana for their requirements. The precedence of terms and conditions will be the WSCA Standard Contract Terms and Conditions, attached individual state Terms and Conditions, then carrier terms and conditions.

For states within WSCA where FedEx already has state contracts, FedEx agrees to adhere to the negotiated terms and conditions of the current contracts; however, these terms and conditions will be offered with the new WSCA rates. In areas where FedEx faces a higher cost of doing business, such as intra-Hawaii, we will provide a separate pricing structure.

A key objective of this procurement is to obtain reduced rates by combining the volume of shipments from governmental entities within multiple states with administrative savings that will result from the maintenance of a single, comprehensive contract for each selected Carrier. For the purpose of this RFP and subsequent contract(s) the meaning of price agreement and contract are the same.

BACKGROUND

WSCA was formed in October 1993. The purposes of WSCA are to establish the means by which participating states may join together in cooperative multi-state contracting to ensure the commitment of each participating state and to provide regular and ongoing assistance to participating states in researching, developing and administering procurement and contractual specifications and requirements.

WSCA maintains a cooperative relationship with the National Association of State Purchasing Officials (NASPO). The mission of WSCA is to implement multi-state contracts to achieve cost-effective and efficient acquisition of quality products and services.

RELEVANT WEBSITES

The official website for WSCA, which includes general information about WSCA and current WSCA contracts is www.aboutwsca.org. This site will include information for the contracts that result from this RFP.

The official website for NASPO is: www.naspo.org. This site includes the names and information pertaining to each of the state directors of procurement and information about the organization.

ISSUING OFFICE AND WSCA CONTRACT ADMINISTRATOR

The State of Utah, Division of Purchasing has been designated by WSCA Lead State conducting this procurement and subsequent contract management. The reference number for this Solicitation is DR6917. The WSCA Contract Administrator designated by the State of Utah, Division of Purchasing is:

Dan Reisner, Freight Manager
State of Utah, Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, Utah 84114-1061

dreisner@utah.gov

voice: 801-538-3216
fax: 801-538-3882

SUBMITTING YOUR PROPOSAL

The State of Utah, Division of Purchasing prefers that proposals be submitted electronically. **Electronic proposals may be submitted through a secure mailbox at RFP Depot, LLC (www.rfpdepot.com) until the date no later than: 3:00 p.m. Mountain Time (MT) Wednesday, June 21, 2006.**

It is the sole responsibility of the Carrier to ensure their proposal reaches RFP Depot, LLC before the closing date and time. There is no cost to the Carrier to submit electronic proposals to the Division of Purchasing via RFP Depot, LLC.

If the Carrier chooses to submit a written proposal directly to the State Division of Purchasing **four copies** (1-Master and 3-copies) must be provided. Proposals submitted under improperly

marked covers may be rejected. If discrepancies are found between two or more copies submitted, the copy marked Master will be used for resolving discrepancies. If one copy of the proposal is not clearly marked Master, the State may reject the proposal or, at its sole option, select one copy to be used as the Master immediately after bid opening.

The proposal must be sent to: State of Utah, Division of Purchasing, 3150 State Office Building, Capitol Hill, Salt Lake City UT 84114-1061. Proposals may be modified or withdrawn prior to the deadline set for opening of proposals.

All questions must be submitted through the electronic procurement system. Questions concerning this RFP will be accepted through 5:00 P.M. (MT) on June 14, 2006. Questions may be answered as they come in or may be compiled into one document and answered via an addendum. Carriers will be notified by email if the addendum has been posted. Carriers should periodically check the electronic procurement system for answered questions and addenda.

LENGTH OF CONTRACT

The contract resulting from this RFP will be a one year fixed price contract. The contract may be extended beyond the first year up to four (4) optional one-year renewals for a maximum of five years upon mutual agreement of the parties.

PRICE GUARANTEE PERIOD

Pricing should be considered firm for the first year of the contract. Price adjustments may be allowed for subsequent years provided the adjustment is made owing to legitimate increases in the Carrier's operating expenses, e.g. fuel, taxes, labor, etc. The percentage of discount from the published rates shall remain the same for all renewal terms of the contract. Base rate price adjustments will be on an annual basis in accordance with the U.S. Bureau of Labor Statistics "Table 1" Consumer Price Index for All Urban Customers (CPI-U): U.S. City Average, expenditure category Transportation, www.bls.gov/news.release/cpi.t01.htm. Carrier agrees to adjust price accordingly should legitimate decreases in its operating expenses occur.

Written request for an increase with supporting documentation must be received by the Contract Administrator, State of Utah Division of Purchasing at least thirty (30) days prior to the effective date of the increase. Increases shall not be effective unless they are approved by the Director, State of Utah Division of Purchasing. The contiguous 48 states will have published zone based price lists. Alaska, Hawaii and Puerto Rico will have their own published rate listing.

The prices paid by the WSCA participant (Shipper) will be those prices listed in the schedule of rates and charges attached to the RFP response on file with the Utah Division of Purchasing. The Carrier will provide the Contract Administrator as electronic version, on CD-ROM, that includes both the schedule of rates and the discount used to compute the final cost.

DETAILED SCOPE OF WORK

The scope of this RFP includes US domestic and international door-to-door express small package air services covering interstate, intrastate and international service. Outbound shipments will move prepaid and inbound shipments will ship collect for each participating state. Domestic expedited ground parcel shipments will also ship outbound prepaid and inbound collect by each participating state. Domestic shipment service includes the contiguous 48 states, Alaska, Hawaii and Puerto Rico, for both commercial and residential shipments. Carriers desiring to offer

intrastate ground and/or pouch services for a specific state must clearly designate each cost table and schedule of rates accordingly.

Zone based pricing

Zone based pricing for services must include, but not be limited to, the following:

Please see the *FedEx Service Guide* for service availability by specific state. Descriptions of FedEx Express and FedEx Ground services also are available in **Attachment F**. Please note that FedEx Ground is a day-definite, not a time-definite, service.

WSCA Service Requirement	FedEx Service
Intrastate	
• Ground (other than guaranteed next day)	FedEx Ground®, FedEx Home Delivery®, and FedEx SmartPost *
• Pouch Service (specify by state)	Closest comparable offering is FedEx Bonus Weight Envelope pricing. Ship more than eight ounces of documents in the FedEx Envelope or the Legal Size Reusable FedEx Envelope and still pay your same eight-ounce rate. Available to approved U.S.-based contract/payer account customers using FedEx First Overnight, FedEx Priority Overnight, FedEx Standard Overnight, FedEx International Priority and FedEx International First. Puerto Rico-based accounts, Puerto Rico outbound shipments and intra-Puerto Rico shipments are not eligible for this program.
• Next Day Ground AM	FedEx Ground (depending on origin/destination pairing) and FedEx Home Delivery (depending on origin/destination pairing and delivery times for the destination market); definite delivery times for FedEx Home Delivery shipment are also available via the option of FedEx Appointment Home Delivery℠
• Next Day Ground PM	FedEx Ground (depending on origin/destination pairing) and FedEx Home Delivery (depending on origin/destination pairing and delivery times for the destination market); definite delivery times for FedEx Home Delivery shipment are also available via the option of FedEx Appointment Home Delivery℠
• Next Day Air AM	FedEx First Overnight® FedEx Priority Overnight®
• Next Day Air PM	FedEx Standard Overnight®
• Multiweight/Hundredweight service	FedEx Ground Multiweight, FedEx Express Hundredweight

WSCA Service Requirement	FedEx Service
Intrastate	
• Ground (Guaranteed day definite delivery)	FedEx Ground®, FedEx Home Delivery®
• Next Day Air AM	FedEx First Overnight® FedEx Priority Overnight®
• Next Day Air PM	FedEx Standard Overnight®
• Second Day Air AM	No comparable service
• Second Day Air PM	FedEx 2Day®
• Three Day service	FedEx Express Saver®
• Multiweight/Hundredweight service	FedEx Ground Multiweight, FedEx Express Hundredweight
International	
Inbound to US points and places	FedEx International Priority® FedEx International First® FedEx International Economy® FedEx International MailService Premium® ** FedEx International MailService Standard® ** FedEx® International Next Flight FedEx International Ground℠
Outbound from US points and places	FedEx International Priority® FedEx International Economy® FedEx International Priority DirectDistribution® FedEx International First® FedEx® International Next Flight *FedEx International MailService Premium® *FedEx International MailService Standard® FedEx International Ground℠
* Offered with separate pricing; service availability varies by location. ** With customized pricing, offered upon request.	

FedEx offers additional services not represented in this chart, such as FedEx SameDay®; see the *FedEx Service Guide* for details. Pricing for FedEx SameDay is available at the time of shipment.

The foregoing shipping services for both commercial and residential deliveries will be provided per Carrier's Service Guides in effect at award date of the contract. The Service Guide in effect at that time will remain in effect for the first year of the contract with no changes allowed that affect pricing or service without prior written approval of the WSCA Contract Administrator.

This contract is subject to Federal Regulations 39 CFR Part 310 and 30 CFR Part 320 Private Express statutes (PES).

HISTORICAL USAGE DATA

The estimated annual shipping summary information is provided for proposal purposes only and is not to be construed as a guarantee of any specific shipping volume:

State	Annual Spend	Express Air Pkgs.	Ground Parcel Pkgs.
California	$17,000,000	1,200,000	400,000

Colorado	$3,000,000	290,000	10,000
Idaho	1,400,000	Data not available	Data not available
Utah	$1,260,000	94,000	39,000
Nevada	$754,600	44,700	15,321
Alaska	$673,585	42,500	None

PROPOSAL REQUIREMENTS AND COMPANY QUALIFICATIONS

A. QUALIFICATIONS OF CARRIERS

Responding Carrier must attach a true, correct and complete copy of its operating permit to their proposal. The Shipper and Carrier agree that each and every shipment tendered to the Carrier under the contract shall be deemed a tender to the Carrier. The Carrier represents and warrants that it is authorized pursuant to permits issued to transport shipments, as described in this contract in interstate and foreign commerce from, to, or between all points and places in the United States and international points and to lawfully furnish to the Shipper all related services provided for herein. Carrier agrees to immediately notify Shipper of any threatened or actual suspension or revocation of any such permit or operating authority during the course of any awarded contract. Carrier further represents and warrants that it has not, and during the term of this contract, will not request, pursuant to 49 U.S. C. Section 14501 (c) (B) (ii), to be subject to any law, regulation or provision that purports to create any right or obligation that is inconsistent with the provision of this contract.

FedEx represents that it is duly authorized and licensed by the appropriate regulatory agencies to operate and provide services as set forth in the *FedEx Service Guide*. Please see **Attachment A** for copies of the most relevant operating certificates.

B. INSURANCE

Prior to performing any transportation services under contract, Carrier shall furnish to Shipper certificates from insurance companies satisfactory to Shipper evidencing that Carrier is covered by insurance of the kinds and amounts set forth below. Each policy shall contain a provision that no cancellation or material change in coverage shall be made without at least thirty (30) days prior written notice to Shipper. Without limiting the generality of the foregoing, such insurance shall fully insure Carrier against carrier liability imposed by law and all liability assumed hereunder. Carrier shall require sub-haulers, if any, to obtain and maintain insurance of the types and amounts set forth below:

INSURANCE REQUIRED

1. General Public Liability Insurance
   Minimum Limits of Coverage:
   Bodily Injury $1,000,000

Property Damage	500,000

2. Auto Liability Insurance
   Minimum Limits of Coverage:

Bodily Injury	$1,000,000
Property Damage	500,000

3. Cargo Insurance
   Minimum Amount of Coverage $100,000

4. Workman's Comp Coverage Statutory Limits per participating state

All liability and cargo policies provided shall name the Shipper (Utah and each participating state) as both a certificate holder and as an additional insured. Current insurance certificate(s) shall be sent to the Contract Administrator for the term of the contract.

Insurance Coverage

FedEx maintains all such insurance as is necessary to protect the interest of FedEx and to meet its contractual obligations to its customers, and we will provide evidence of such coverage upon request by the customer. FedEx reserves the right to negotiate specifications of coverage upon award of contract.

FedEx does not provide insurance of any kind. Our maximum liability shall be in accordance with the *FedEx Service Guide*, the Declared Value and the FedEx Money-Back Guarantee. In lieu of providing certificates of insurance, the Risk Management Department of Federal Express provides the following Verifications of Insurance solely as a matter of courtesy for our customers and others. These verifications extend no liability to our insurers and provide no insurance coverage to the holders of said documents. WSCA may locate these verifications of insurance on our website at fedex.com/us/about/insurance. The coverage afforded by the policies listed in the following charts is subject to the policy terms, conditions, limitations, exclusions and deductibles. This verification does not amend, extend or alter the coverage afforded by such policies.

FedEx does not agree to add WSCA as an additional insured or as a certificate holder or to increase insurance requirements for its coverage.

General Liability for FedEx Express			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Aircraft Liability: in respect of all aircraft owned, leased, or operated by the Named Insured, worldwide. Aircraft Hull Insurance: in respect of all aircraft owned, leased, or operated by the Named Insured, worldwide. Cargo Legal Liability Comprehensive General Liability: in respect of all Ground Operations of the Named Insured, including Premises Operations, Contractual, Products and Completed Operations, Hangarkeepers Liability - in flight. Excess Employers Liability	$5,000,000 Bodily Injury and Property Damage Combined	08/01/05 – 08/01/06	Subscribing Insurers For 100% Participation Global Aerospace Policy # 282940/05 Various Insurers through Aon Group Ltd, Aviation Policy # AM0509201 Subscribing Lloyds Underwriters, members of Institute of London Underwriters and Insurance Companies at interest for percentages as on file with Aon Group Limited, Aviation AXA Corporate Solutions Policy # 05.2599 Illinois National Insurance Co. Policy # HL 1853210-02 SR International Policy # LU000103 XL Specialty Insurance Company Policy # PXLA37000079-05 Tiger International Insurance, Ltd. Policy # TIG8105
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com**; *Sept. 22, 2005; Information subject to change without notice.*			

Auto Liability Insurance for FedEx Express			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Business Automobile Liability Insurance All Owned and Non-Owned Vehicles	$5,000,000 Combined Single Limit	10/01/05 – 10/01/06	ACE-American Insurance Company ISAHO8005709 (US) CAC424452 (Canada) Pending (PR)
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com**; *Sept. 22, 2005; Information subject to change without notice.*			

Workers Compensation Insurance for FedEx Express			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Workers Compensation and Employers Liability	Statutory and $1,000,000	01/15/06 – 01/15/07	Indemnity Insurance Company of North America Policy # WLRC44336339 A/S Corporate and Services except CA (and WI), Express in FL, ID, IL, NE, TN & TX

Workers Compensation Insurance for FedEx Express			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
			Policy # WLRC44336327 Corporate and Services in CA Policy # SCFC44341943 Services in WI
Excess Workers Compensation	Statutory	01/15/06 – 01/15/07	ACE-American Insurance Company Policy # WCUC44341955 A/S Express except FL, ID, IL, NE, TN & TX
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com***; Sept. 22, 2005; Information subject to change without notice.*			

Property Insurance for FedEx Express			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Property Insurance: All Risks of Physical Loss or Damage, Real and Personal Property, on a repair or replacement cost basis	Property Value Loss of Rents	12/01/05 – 12/01/06	Factory Mutual Ins. Co. Policy # JB314 Lexington Ins. Co Policy # WB0505405 Others, including Lloyd's of London various policy numbers
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com***; Sept. 22, 2005; Information subject to change without notice.*			

General Liability Insurance for FedEx Ground			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Comprehensive General Liability	$5,000,000 Combined Single Limit	10/01/05 – 10/01/06	Protective Insurance Co. X-1487
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com,** *Dec. 2, 2005. Subject to change without notice.*			

Auto Liability Insurance for FedEx Ground			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Business Automobile Liability Insurance All Owned and Non-Owned Vehicles	$5,000,000 Combined Single Limit	10/01/05 – 10/01/06	Protective Insurance Co. X-1487
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com,** *Dec. 2, 2005. Subject to change without notice.*			

Workers' Compensation Insurance for FedEx Ground			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Workers Compensation and Employers Liability	Statutory $500,000	10/01/05 – 10/01/06	Protective Insurance Co. WD-1354 FedEx Ground
	Statutory $500,000	10/01/05 – 10/01/06	Protective Insurance Co. WD-1357 FedEx Smart Post
Excess Workers Compensation	Statutory	10/01/05 – 10/01/06	Protective Insurance Co. X-1489 FedEx Ground
	Statutory	10/01/05 – 10/01/06	Protective Insurance Co. X-1506 FedEx Smart Post
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com,** *Dec. 2, 2005. Subject to change without notice.*			

Property Insurance for FedEx Ground			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Property Insurance: All Risks of Physical Loss or Damage, Real and Personal Property, on a repair or replacement cost basis	Property Value Loss of Rents	12/01/05 – 12/01/06	Factory Mutual Ins. Co. Policy # JB314 Lexington Ins. Co Policy # WB0505405 Others, including Lloyd's of London various policy numbers
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com,** *Dec. 2, 2005. Subject to change without notice.*			

Umbrella Excess Liability Insurance for FedEx Ground			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Automobile/Trucking Excess Liability (including Personal Injury,Property Damage) General Liability Workers' Compensation / Occupational Disease Physical Damage - Comprehensive & Collision Employers' Liability	$5,000,000 combined single limit	10/01/05 – 10/01/06	Protective Insurance Company X-1487 FedEx Ground Protective Insurance Company X-1505 FedEx Smart Post
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com,** *Dec. 2, 2005. Subject to change without notice.*			

Cargo Legal Liability Insurance for FedEx Ground			
	Limits of Liability	**Policy Period**	**Insurance Companies and Policy Numbers**
Cargo Legal Liability	$1,000,000 Per Occurrence	10/01/05 – 10/01/06	Protective Insurance Co. X-1488 FedEx Ground
Severability Liability Notice – The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligation.			
Source: **fedex.com,** *Dec. 2, 2005. Subject to change without notice.*			

C. MANDATORY REQUIREMENTS

1. Provide firm rates for one year.

Agreed.

2. Carrier shall state whether or not a fuel surcharge will apply to the contract for air and/or ground services.

Please refer to the pricing proposal for our answer.

3. Carrier service guide in effect at time of contract award will be in effect for the first year of the contract with no changes in rates or charges during that time without the prior written approval of the WSCA contract administrator.

Agreed.

4. No pickup charges or weekly service charges shall be assessed for air or ground shipments tendered to the Carrier due to aggregate WSCA volume anticipated.

Agreed.

5. Carrier must pick-up packages directly from requesting agencies/entities upon request.

FedEx Express and FedEx Ground will pick up from requesting agencies upon request during our normal operational times and in the manner set out in the *FedEx Service Guide*.

6. Carrier must provide clearly marked zone based price sheets (schedules of rates and charges) for each service showing rates and charges by weight and zone for all contiguous 48 state domestic shipping. Separate rates in pages may be provided and clearly marked for Hawaii and Alaska and Puerto Rico services. Carriers offering pricing for intrastate ground services only must provide separate clearly marked zone based pricing for the designated state. Rates will be in dollars and cents per pound. The attached rate sheets must also be completed and submitted with the response.

Agreed.

7. Carrier must state in their response that any carrier internet terms and conditions will not supersede any WSCA contract terms or conditions.

FedEx internet terms and conditions, found online at **fedex.com**, will not supersede any WSCA contract terms or conditions.

8. The responding Carrier must be able to demonstrate an established, successful track record of past performance in duties and responsibilities related to domestic and international transportation services specified herein. This can be established by providing a copy of the Carrier annual report, reports to the Surface Transportation Board (STB), or balance sheets and income and expense statements. Data documenting on time delivery performance for express small package air and small parcel ground services for the past twelve (12) months shall be included.

FedEx: Experience and Success

With more than 30 years' experience as a transportation and logistics pacesetter, FedEx is one of the most trusted and respected brands in the world, as evidenced by our customer and industry accolades. The many reputation awards we received in 2005–2006 include the following:

- In 2006 FedEx ranked in the top ten of *FORTUNE* magazine's "America's Most Admired Companies" and "World's Most Admired Companies" lists for the fifth consecutive year. FedEx was named by *FORTUNE* as the second Most Admired Company in America in their annual list published in the February 2006 issue.
- In the same issue of the magazine, FedEx was also ranked number four on the Global Most Admired Companies list, having appeared among the top ten in this list since 2002.
- For the second consecutive year, FedEx in 2005 ranked in the top ten in "corporate reputation" in *The Wall Street Journal's* Harris Interactive/Reputation Institute RQ Gold Survey.
- FedEx continued to rank highest in customer satisfaction in the University of Michigan Business School National Quality Research Center's *American Customer Satisfaction Index* in the express delivery category in 2005.

It is our people — our greatest asset — that give us our strong reputation. In addition to superior physical and information networks, FedEx has an exemplary human network, with more than 250,000 employees and contractors who are "absolutely, positively" focused on safety, the highest ethical and professional standards, and the needs of their customers and communities. Through our internal Purple Promise and Humanitarian Award programs, we recognize and reward employees who enhance customer service and promote human welfare.

FedEx is providing documentation of our financial and operational successes with data from our most recent annual report, including:

- A copy of the *FedEx Corporation 2005 Annual Report*, included as a separate file with this bid response.
- FedEx Corporation consolidated balance sheets for fiscal 2005, ended May 31, 3005 (our most recent annual information currently available); see below
- FedEx Corporation Consolidated Statements of Income for fiscal 2005; see below

- FedEx Corporation Consolidated Statements of Cash Flows; see below

The following information is protected.

Consolidated Balance Sheets		
(In millions, except share data)	May 31	
	2005	2004
ASSETS		
Current Assets		
Cash and cash equivalents	1,039	1,046
Receivables, less allowances of $125 and $151	3,297	3,027
Spare parts, supplies and fuel, less allowances of $142 and $124	250	249
Deferred income taxes	510	489
Prepaid expenses and other	173	159
Total current assets	5,269	4,970
Property and Equipment, at Cost		
Aircraft and related equipment	7,610	7,001
Package handling and ground support equipment	3,366	3,395
Computer and electronic equipment	3,893	3,537
Vehicles	1,994	1,919
Facilities and other	5,154	4,459
	22,017	20,311
Less accumulated depreciation and amortization	12,374	11,274
Net property and equipment	9,643	9,037
Other Long-Term Assets		
Goodwill	2,835	2,802
Prepaid pension cost	1,272	1,127
Intangibles and other assets	1,385	1,198
Total other long-term assets	5,492	5,127
	20,404	19,134
LIABILITIES AND STOCKHOLDERS' INVESTMENT		
Current Liabilities		
Current portion of long-term debt	369	750
Accrued salaries and employee benefits	1,275	1,062
Accounts payable	1,739	1,615
Accrued expenses	1,351	1,380
Total current liabilities	4,734	4,807
Long-Term Debt, Less Current Portion	2,427	2,837
Other Long-Term Liabilities		
Deferred income taxes	1,206	1,106
Pension, postretirement healthcare and other benefit obligations	828	768
Self-insurance accruals	621	591
Deferred lease obligations	532	503
Deferred gains, principally related to aircraft transactions	400	426

Consolidated Balance Sheets		
(In millions, except share data)	May 31	
	2005	2004
Other	68	60
Total other long-term liabilities	3,655	3,454
Commitments and Contingencies		
Common Stockholders' Investment		
Common Stock, $.10 par value; 800 million shares authorized; 302 million shares issued for 2005 and 300 million shares issued for 2004	30	30
Additional paid-in capital	1,241	1,079
Retained earnings	8,363	7,001
Accumulated other comprehensive loss	(17)	(46)
	9,617	8,064
Less deferred compensation and treasury stock, at cost	29	28
Total common stockholders' investment	9,588	8,036
	20,404	19,134
The notes in our Annual Report on Form 10-K for the year ended May 31, 2005 are an integral part of these consolidated financial statements.		
Source: 2005 FedEx Annual Report		

FedEx Corporation Consolidated Statements of Income			
	Years ended May 31		
(In millions, except per share amounts)	2005	2004	2003
REVENUES	29,363	24,710	22,487
Operating Expenses:			
Salaries and employee benefits	11,963	10,728	9,778
Purchased transportation	2,935	2,407	2,155
Rentals and landing fees	2,314	1,918	1,803
Depreciation and amortization	1,462	1,375	1,351
Fuel	2,317	1,531	1,396
Maintenance and repairs	1,680	1,523	1,398
Business realignment costs	—	435	—
Other	4,221	3,353	3,135
	26,892	23,270	21,016
OPERATING INCOME	2,471	1,440	1,471
Other Income (Expense):			
Interest expense	(160)	(136)	(124)
Interest income	21	20	6
Other, net	(19)	(5)	(15)
	(158)	(121)	(133)
Income Before Income Taxes	2,313	1,319	1,338
Provision for Income Taxes	864	481	508
NET INCOME	1,449	838	830
BASIC EARNINGS PER COMMON SHARE	4.81	2.80	2.79
DILUTED EARNINGS PER COMMON SHARE	4.72	2.76	2.74
The notes in our *Annual Report* on Form 10-K for the year ended May 31, 2005 are an integral part of these consolidated financial statements.			
Source: 2005 FedEx Annual Report			

FedEx Corporation Consolidated Statements of Cash Flows			
(In millions)	Years ended May 31		
	2005	2004	2003
OPERATING ACTIVITIES			
Net income	1,449	838	830
Adjustments to reconcile net income to cash provided by operating activities			
Depreciation and amortization	1,462	1,375	1,351
Provision for uncollectible accounts	101	106	105
Deferred income taxes and other noncash items	63	(8)	329
Tax benefit on the exercise of stock options	36	43	20
Changes in operating assets and liabilities, net of the effects of businesses acquired:			
Receivables	(235)	(307)	(197)
Other current assets	(26)	10	39

FedEx Corporation Consolidated Statements of Cash Flows			
(In millions)	Years ended May 31		
	2005	2004	2003
Pension assets and liabilities, net	(118)	155	(854)
Accounts payable and other operating liabilities	365	841	252
Other, net	20	(33)	(4)
Cash provided by operating activities	3,117	3,020	1,871
INVESTING ACTIVITIES			
Capital expenditures	(2,236)	(1,271)	(1,511)
Business acquisitions, net of cash acquired	(122)	(2,410)	—
Proceeds from asset dispositions	12	18	22
Other, net	(2)	1	(1)
Cash used in investing activities	(2,348)	(3,662)	(1,490)
FINANCING ACTIVITIES			
Principal payments on debt	(791)	(319)	(10)
Proceeds from debt issuances	—	1,599	—
Proceeds from stock issuances	99	115	81
Dividends paid	(84)	(66)	(60)
Purchase of treasury stock	—	(179)	(186)
Other, net	(2)	1	(1)
Cash (used in) provided by financing activities	(776)	1,150	(174)
CASH AND CASH EQUIVALENTS			
Net (decrease) increase in cash and cash equivalents	(7)	508	207
Cash and cash equivalents at beginning of period	1,046	538	331
Cash and cash equivalents at end of period	1039	1046	538
The notes in our Annual Report on Form 10-K for the year ended May 31, 2005 are an integral part of these consolidated financial statements.			
Source: 2005 FedEx Annual Report			

End of protected information.

9. Carrier must have any aircraft and ground vehicle fleet capable of serving all WSCA participating states. A listing of aircraft and/or ground fleet equipment must be provided with the proposal response for Carriers offering pricing for specific states to demonstrate ability to provide services to the state as required.

FedEx Express and FedEx Ground operate strategically located fleets of aircraft and ground vehicles that allow us to cover 100 percent of U.S. zip codes. Following are summaries of these resources.

FedEx Express Aircraft and Vehicles

As of May 31, 2005, the FedEx Express operating aircraft fleet consisted of the following:

Description	Owned	Leased	Total	Maximum Operational Revenue Payload (Pounds per Aircraft) (1)
Boeing MD11	25	32	57 (3)	155,800
Boeing MD10-30 (2)	3	2	5	128,900
Boeing DC10-30	5	12	17	128,900
Boeing MD10-10 (2)	36	—	36	117,800
Boeing DC10-10	26	4	30 (4)	117,800
Airbus A300-600	11	36	47 (5)	91,000
Airbus A310-200/300	46	16	62 (6)	69,800
Boeing B727-200	83	11	94	43,100
Boeing B727-100	18	—	18	31,100
ATR 72-202	2	—	2 (7)	17,500
ATR 42-300/320	29	—	29 (8)	12,000
Fokker F27-500	11	—	11	12,500
Fokker F27-600	6	—	6	11,500
Cessna 208B	246	—	246	3,400
Cessna 208A	10	—	10	3,000
Total	557	113	670	

(1) *Maximum operational revenue payload is the lesser of the net volume-limited payload and the net maximum structural payload.*
(2) *The MD10-30s and MD10-10s are DC10-30s and DC10-10s, respectively, that have been converted to an MD10 configuration.*
(3) *Includes 15 aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.*
(4) *Includes 11 aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.*
(5) *Includes three aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.*
(6) *Includes eight aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.*
(7) *Includes two aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.*
(8) *Includes 12 aircraft not currently in operation and awaiting completion of passenger-to-freighter modification.*

Additional information on these aircraft follows.

- **MD11** – Three-engine, wide-bodied aircraft that has a longer range and larger capacity than DC10s
- **DC10** – Three-engine, wide-bodied aircraft specially modified to meet our cargo requirements. The DC10s come in two versions, the DC10-10 and the DC10-30. The DC10-30 has a longer range and higher weight capacity than the DC10-10.
- **MD10** – Three-engine, wide-bodied DC10 aircraft with an Advanced Common Flightdeck (ACF) modification, including a conversion to a two-pilot cockpit, as well as upgrades of electrical and other systems
- **A300 and A310** – Two-engine, wide-bodied aircraft with a longer range and more capacity than B727s
- **B727** – Three-engine aircraft configured for cargo service

- **Fokker F27, Cessna 208 and ATR** – Turbo-prop aircraft leased to independent operators to support FedEx Express operations in areas where demand does not justify use of a larger aircraft

We also maintain an inventory of spare engines and parts for each aircraft type. In addition, FedEx Express "wet leases" approximately 60 smaller piston-engine and turbo-prop aircraft to feed packages to and from airports served by our larger jet aircraft. The wet lease agreements call for the owner-lessor to provide flight crews, insurance and maintenance, as well as fuel and other supplies required to operate the aircraft. FedEx Express's wet lease agreements are for terms not exceeding one year and are generally cancelable upon 30 days' notice.

At May 31, 2005, FedEx Express operated approximately 45,000 ground transport vehicles, including pickup and delivery vans, larger trucks called container transport vehicles and over-the-road tractors and trailers.

Aircraft Purchase Commitments

As of May 31, 2005, FedEx Express was committed to purchase one MD11, four A300s, two A310s, nine ATR-72s and ten Airbus A380s (a new high-capacity, long-range aircraft). The MD11, the A300s, one A310 and the ATR-72s are expected to be delivered in 2006, and the other A310 is expected to be delivered in 2007. FedEx Express expects to take delivery of three of the ten A380 aircraft in each of 2009, 2010 and 2011 and the remaining one in 2012. FedEx Express also holds options for ten additional A380 aircraft. Deposits and progress payments of $29 million have been made toward these purchases and other planned aircraft-related transactions.

Aircraft Recovery

FedEx has recoverability built into our planning systems and deployment of aircraft. Spare aircraft that currently do not have a mission assigned are cleared by maintenance and routed as needed. These "hot spares" can be launched from our major hubs on short notice, typically within one to two hours. We also have "flex flights"— aircraft that are already in the air on their regular routes and have some open capacity to pick up shipments from nearby areas, if needed, because of unexpected volume increases or other events. They are available in certain major metropolitan areas.

FedEx Ground Vehicles

The safety-driven independent contractors of FedEx Ground and FedEx Home Delivery operate approximately 18,000 motorized vehicles. These entrepreneurs are responsible for business-related expenses, including vehicle payments, fuel, taxes, insurance and vehicle maintenance. FedEx Ground requires contractors to use tractors that are no older than five years.

10. Carrier shall have trained personnel that can research and maintain a quality assurance program through tracking and monitoring deliveries. Carrier should describe their ongoing quality control program.

FedEx provides dedicated and general customer service resources to support WSCA's tracking and shipment monitoring needs, as well as extensive reporting options and quality programs. Following are overviews.

Also see **Attachment D** for information on FedEx automation solutions that can provide powerful management tools, such as the Shipping Administration feature of FedEx Ship Manager at fedex.com

FedEx Customer Service

FedEx maintains an extensive network of corporate resources to ensure that our customers have unlimited access to information, and to employees who can answer their questions. FedEx Customer Service in the U.S. (1.800.GoFedEx) is available 24 hours a day, 365 days a year. By calling our toll-free number, you'll reach a customer service agent who can assist you with your FedEx Express or FedEx Ground inquiries. These representatives understand the critical nature of shipments tendered to FedEx. They can also assist you with product and services questions regarding FedEx Kinko's Office and Print Centers located in the U.S.

Within the U.S., we have several options for calling U.S. customer service:

U.S.	Telephone Numbers
U.S. Customer Service	1.800.GoFedEx or 800.463.3339
U.S. Customer Revenue Services	800.622.1147
U.S. International Customer Service	800.247.4747
U.S. Freight Services (for all shipments in excess of 150 pounds)	800.332.0807 (FedEx Express)

Additionally, we have customer call centers in Canada, Latin America, Europe and Asia. A list of these numbers can be found at www.fedex.com/us/customersupport/express/contactus.html. Or, visit the FedEx website of a country we serve by going to www.fedex.com/xx, with "xx" representing the two-letter IATA country code for the respective country.

Another resource open to WSCA is the dedicated revenue services number for governmental entities' billing inquiries: 1.800.645.9424.

Tracking

WSCA shippers have a range of options, available 24 hours a day, 7 days a week, for tracking your FedEx packages:

- Go to **fedex.com** and enter up to 30 FedEx Express, FedEx Ground, FedEx Freight or FedEx Custom Critical shipments.
- Use a FedEx automation tool, such as FedEx Ship Manager at fedex.com.
- Log into FedEx InSight, our premier online visibility tool with certain proactive

FedEx offers many tracking options that allow WSCA and your customers to proactively query any time of the day from virtually anywhere.

notification capabilities; see **Attachment E** for an overview

- Connect to the FedEx information database with FedEx EDI Priority Track® or FedEx DirectLink®, a ready-to-use EDI program.
- Send an e-mail tracking request to *groundtrack@fedex.com* (FedEx Ground shipments) or *track@fedex.com* (FedEx Express shipments).
- Call our Customer Service department toll-free at 1.800GoFedEx.
- Contact your FedEx OneCall representative (available to enrolled accounts only)
- Download and use the free software for wireless products such as personal digital assistants (PDAs), two-way pagers and wireless application protocol (WAP) phones.

The Information-Intensive Shipping Environment of FedEx

FedEx has numerous standard electronic and paper-based reporting capabilities (including many customization options) that may serve to address WSCA's reporting needs. Upon award of the bid, FedEx Worldwide Account Manager Joselyn Henderson will work with WSCA to best address your need for management reports. Most FedEx reports can be exported in various formats. Details can be provided at a later stage.

FedEx has maintained a leadership position in technology development in the transportation industry. This investment in technology has had the added benefit of allowing us to provide in-depth reporting to customers like WSCA to allow you to make the best decision regarding your shipping processes. For shipments originating in the U.S., our resources include the following array of powerful reporting tools:

- **Automation Device Reporting** – Using our automation devices, WSCA has the ability to ship and track packages, store data lists and generate daily invoices and reports. Your FedEx sales professional can provide details upon request. Most third-party shipping solutions also have their own reporting capabilities; check with the equipment provider for details.
- **Web-Based Reporting Capabilities** – These options include:
    a. Reports from FedEx Ship Manager at fedex.com – FedEx Ship Manager at fedex.com can create and print reports for any FedEx Express or FedEx Ground shipments you have processed with FedEx Ship Manager at fedex.com in the past 45 days.
    b. Shipping Administration – A function of FedEx Ship Manager at fedex.com that provides additional Web-based reporting capabilities. Shipping Administration (formerly known as Passkey) allows a single administrator or a group of users to centrally manage and control shipments that are processed from different WSCA locations. With this tool, an administrator can configure shipping options, restrict services, customize reference information and run reports on the shipping activity of users throughout the company.
    c. FedEx InSight – See **Attachment D** for an overview of FedEx InSight. This shipment visibility tool can provide precise and consolidated status summaries of U.S. and international shipments in one report, which you can view or download online or receive via e-mail.

- **Ad Hoc Reports** – Custom reports ordered as needed, at the discretion of your FedEx sales professional.
- **Standard Reports** – Common reporting data sets, as described below.
- **Billing Reports –** Described in more detail below.

Standard Reports

FedEx can provide the data necessary for WSCA to monitor your shipping activity and make informed logistics decisions, thereby helping you better manage costs while keeping your supply chain running at peak efficiency.

Your FedEx FedEx Worldwide Account Manager can also provide WSCA with electronic reports that detail transit and service information, for example, so that you will be able to review the service that FedEx is providing. Report information is typically available the 10th of the following month. Following is a list of the reports we may be able to provide WSCA on a monthly basis. FedEx FedEx Worldwide Account Manager Joselyn Henderson can provide report samples or further information about our standard reporting capabilities upon request.

FedEx Reports for WSCA		
Report Name	**Applicable Service**	**Report Description**
Address Corrections	FedEx Express & FedEx Ground	Provides detail of shipments charged with an address correction fee.
Dimmed Package	FedEx Express	Provides airbill level detail of packages that were dimmed.
Duty and Tax	FedEx Express	Provides duty and tax charges from international shipments.
Exception Summary	FedEx Express	Provides summary of delivery exceptions.
Express Service Level	FedEx Express	Provides service level summary report for U.S. domestic shipments.
Express Service Level by State	FedEx Express	Provides service level summary by state for U.S. domestic shipments.
Express Service Performance	FedEx Express	On time performance summary by shipping lane.
Express Time in Transit	FedEx Express	Provides summary of U.S. domestic shipments by delivery time.
Global Expense and Volume	FedEx Express FedEx Ground	Provides summary of customer spend and volume by regional shipping lanes.
Global Service Performance	FedEx Express	Provides summary of on time performance and transit days by regional shipping lanes.
Ground Service Performance	FedEx Ground	Provides on time performance summary by shipping lane.
Ground Shipment Integrity	FedEx Ground	Provides summary of shipment integrity performance in reducing split shipments.
Ground Terminal Summary	FedEx Ground	Summary of shipments by origin and destination terminal.
International Lane Segment	FedEx Express	Provides overall shipment summary by origin-to-destination country.
National Account Master	FedEx Express & FedEx Ground	Provides individual account numbers aligned to the national account number with revenue and pieces.

FedEx Reports for WSCA		
Report Name	**Applicable Service**	**Report Description**
National Service Summary	FedEx Express & FedEx Ground	Provides summary of revenue by service and invoiced month.
National Zone Summary	FedEx Express & FedEx Ground	Provides summary of revenue by zone and invoiced month.
Package Type Summary	FedEx Express & FedEx Ground	Provides summary of shipments and charges by packaging type.
Pay Type Summary	FedEx Express & FedEx Ground	Provides summary of charges, pieces and weight by payer type (prepaid, collect, 3rd party) for shipments.
Product Mix Summary	FedEx Express & FedEx Ground	Provides summary of percentage of FedEx services used.
Raw Invoice File	FedEx Express & FedEx Ground	Provides flat file containing all invoiced fields available.
Reference Summary	FedEx Express & FedEx Ground	Provides summary of charges by reference field.
Service Summary	FedEx Express & FedEx Ground	Provides charges, shipments, pieces and weight by product type
Shipment Detail	FedEx Express & FedEx Ground	Provides detail report of shipments; previously known as dartfile report.
Shipper Summary	FedEx Express & FedEx Ground	Provides summary of shipments by shipper account and pay type.
State Summary	FedEx Express & FedEx Ground	Provides overall summary by origin-to-destination state for shipments.
Surcharge File	FedEx Express & FedEx Ground	Provides airbill level data of surcharges and data used to build Surcharge Summary report.
Surcharge Summary	FedEx Express & FedEx Ground	Provides summary of package surcharges shipped by the account for shipments.
Weight Distribution	FedEx Express & FedEx Ground	Provides total pieces broken down by weight break and zone for shipments.
Weight Distribution (1 lb increment)	FedEx Express & FedEx Ground	Provides total pieces broken down by weight break and zone in one-pound increments for shipments.
Zone Summary	FedEx Express & FedEx Ground	Provides summary of shipments by zone.
Availability of reports may vary. Reports not available for every customer. Reports may be discontinued at any time without notice. *March 2006*		

Billing Reports

The information-intensive FedEx shipping environment doesn't stop with our ability to report on your shipments. FedEx billing also offers flexible and powerful reporting options to enhance WSCA's management capabilities:

- **FedEx Billing Online** – Managing FedEx accounts, shipments and invoices is easier than ever before with FedEx Billing Online, a web-based solution that allows FedEx Express and FedEx Ground customers to review, manage, dispute and pay FedEx invoices online. WSCA can review FedEx Express account information at the invoice and/or shipment

detail level. WSCA will also be able to create reports and download invoice information that easily integrates with your accounting system.

- **FedEx DirectLink® Software** – FedEx DirectLink is a powerful ready-to-run EDI program that will allow WSCA to receive invoices from and remit payments to FedEx electronically — bringing you a greater level of accuracy and efficiency. FedEx DirectLink offers more than four dozen different standardized reports and the ability to create fully customized reports to help WSCA evaluate your billing information.
- **FedEx EDI Invoice and Remittance** –FedEx has vast EDI capabilities and can work with common EDI transaction sets to provide WSCA with the critical data you need. With FedEx EDI, your FedEx invoice data is electronically integrated with your accounts-payable procedures, thereby eliminating paperwork. It is ideal for high-volume shippers with established accounts-payable procedures and/or multiple shipping locations.

FedEx Express Quality Initiatives

FedEx Express uses many avenues to pursue ever-increasing quality in the service we bring to you.

Global Service/Quality Assurance Group

The Global Service/Quality Assurance Group is one of our central corporate quality departments. Within this group are a number of different sub-groups, all of which accomplish the mission of the department in a variety of ways:

- **The Service Quality Indicator (SQI)** group measures, analyzes, reports, and focuses the efforts of the corporation on improving domestic and international service levels. This team of analysts assists domestic and international operating management to identify opportunities for improvement within our SQI and International Service Quality Index (ISQI).
- **The technology group** manages a series of large corporate technology projects that involve and benefit multiple divisions.
- **The internal consulting group** interacts with different departments within the company on improvement initiatives.

Service Assurance Board (SAB)

Quality is a part of everyone's job at FedEx Express, led by a group of professionals who assist to "Keep the Quality Flame Burning at FedEx Express." The SAB board consists of experienced problem solvers who thoroughly analyze data, develop solutions for improvement, and help operators implement new processes to improve service within the hubs and ground operations. These individuals come from operations management and receive additional analytical training and support to augment their hands-on experience.

Benchmarking

As a Malcolm Baldrige award winner, and as an ISO 9001 globally-certified corporation, FedEx Express has for some time been recognized as a leader in our industry and in many practices (e.g., employee relations, package tracking, and service quality measurement and improvement). We continue to receive increasing numbers of requests for general information and benchmarking. FedEx Express holds membership in the American Productivity and Quality Center (APQC), an organization which assists in gathering, storing, and sharing global knowledge specific to a

company's needs. We have recently partnered and hosted a variety of benchmark activities and studies in affiliation with the APQC.

Corporate Awards

A few examples of our corporate awards are the Five Star, the Humanitarian Award and the Purple Promise. These are given to selected employees who have made unselfish acts of courage, delivered exceptional customer service, and/or have gone above and beyond the call of duty.

Ongoing Training

One of the many training opportunities available to FedEx employees worldwide is online education in quality subjects. A convenient web-based portal offers online training rich in content, challenging exercises, mastery testing, and company credit for all courses.

Quality Action Teams

FedEx Express uses quality methods and tools to analyze processes, systems, procedures, and business problems. All divisions of FedEx have both informal and formal quality improvement teams that focus on specific areas of our operations and organization. In many areas of the company, the quality improvement process is thoroughly embedded in a continuous improvement environment.

Continuous Improvement at FedEx Ground

FedEx Ground is committed to continuous improvement as evidenced by our service culture components — service, product quality, and customer contact. These components are at the heart of everything we do every day, and we measure them in several ways.

Our primary tool is an internal one used to measure quality against the FedEx goal of 100 percent customer satisfaction —our Service Quality Indicator (SQI). This measurement system helps us evaluate our service performance. SQI monitors FedEx service via specific performance elements, selected and weighted according to what is important to our customers. We use SQI to monitor and track our overall service performance. The results are then analyzed to identify trends and improvement opportunities.

11. Drop Boxes and suppliers. Carrier must agree to place receptacles in convenient locations within participating states and describe other centralized collection procedures available. Carrier must provide upon request and at no cost to participating states standard express containers and preprinted airbills. Containers must be of sufficient size to contain 8 ½" x 11" sheets of paper, without folding, up to the weight limit for various categories. The Carrier will also be required to provide express pack boxes, express tubes and magnetic tape boxes to the participating states at no cost.

FedEx can provide the convenient shipping locations necessary to support WSCA's volume, as well as a wide range of FedEx Express packaging options, all at no charge to WSCA.

FedEx Convenience Network

FedEx offers you thousands of shipping locations to drop off your FedEx Express, FedEx Ground and FedEx Home Delivery® packages and pick up supplies. Conveniently

located in financial hubs, on street corners and in shopping malls, our retail network provides quick, easy access wherever you need to ship. Visit our website at www.fedex.com/us/dropoff or call 1.800.GoFedEx® (1.800.463.3339) to find the drop-off location nearest you.

Following are options for your shipping needs:

- FedEx Kinkos Office and Print Centers
- Fully staffed FedEx World Service Center® locations
- Self-service FedEx Express® Drop Boxes, including many at selected United States Postal Service locations.
- FedEx Authorized ShipCenter® locations.
- Drive-through mini centers.

Mobility and Flexibility

In many metropolitan areas, a FedEx Express Drop Box, FedEx World Service Center or FedEx Authorized ShipCenter is nearby, so you can drop off your shipment on your way home — usually later than your courier's pickup time.

- At staffed FedEx locations, our professionals can help you complete airbills and other shipping documents, verify postal codes, accept your shipment, and provide you with FedEx packaging.
- Many locations offer Hold at FedEx Location service, Saturday service and dangerous-goods expertise for FedEx Express shipments.
- There are also thousands of FedEx Express Drop Boxes outside numerous United States Postal Service locations nationwide, making it even more convenient to drop off your FedEx Express packages while handling your postal needs.

We'll Hold Your Packages for Early Pickup

If you need your FedEx Express shipment before your courier's delivery commitment or if you won't be reachable at a delivery address, have us hold your shipment for pickup at a FedEx World Service Center (simply ask the shipper to mark the appropriate "Hold at FedEx Location" box on the airbill).

- Shipments sent by FedEx Priority Overnight® and FedEx 1Day® Freight and marked Hold at FedEx Location are available for pickup beginning at 9 a.m. the next business day in most areas.
- For FedEx Standard Overnight®, FedEx 2Day® or FedEx 2Day Freight® shipments, held packages are available in most areas by noon on the scheduled day of delivery.

Packaging

FedEx Express offers a variety of free, easy-to-use packaging for your convenience. We also provide packaging tips for cushioning, sealing and labeling your FedEx Express packages, whether you are using our packaging supplies or your own boxes. For packaging testing or evaluation, contact FedEx Express Packaging Design and Development toll-free at 1.800.633.7019.

FedEx Express packaging comes in several sizes — from sturdy boxes to white plastic overwraps for odd-sized shipments. FedEx Express packages can be obtained by visiting a FedEx drop-off location, asking your courier or by calling us at 1.800.GoFedEx. You may also use your own packaging for FedEx Express shipments. Dangerous goods cannot be shipped in FedEx packaging.

FedEx Express Packaging		
Packages	**Internal Size**	**Uses**
FedEx® Envelope	9-1/2" x 12-1/2"	Documents weighing up to 8 ounces
Legal Size Reusable FedEx® Envelope	10" x 15-3/4"	Designed to accommodate legal-size documents without folding. Includes reusable option with dual tear strips.
FedEx Sturdy Pak®	10" x 14-1/2"	Reinforced paperboard package for folders or other unbendable documents.
FedEx® Small Pak	10-1/4" x 12-3/4"	Tear- and water-resistant packaging for documents.
FedEx® Large Pak	12-1/2" x 15-1/2"	Tear- and water-resistant packaging for heavier documents.
FedEx® Padded Pak	11-3/4" x 15-1/4"	Tear- and water-resistant packaging that provides extra protection.
FedEx® Small Box	12-1/4" x 10-7/8" x 1-1/2"	For items such as videotapes, file folders, CDs and pagers, if properly cushioned.
FedEx® Medium Box	13-1/4" x 11-1/2" x 2-3/8"	Binders, books and similarly sized items.
FedEx® Large Box	17-7/8" x 12-3/8" x 3"	Small parts, reports and side-by-side stacks of paper.
FedEx® Tube	38" x 6" x 6" x 6"	Triangular box for plans, posters, fabric rolls and blueprints.
FedEx® Sleeve	92" x 12" (for items up to 85" x 7-1/2" in diameter)	Overwrap for skis, blueprints, rolls of fabric and carpet.
FedEx® Medium Bag	66" x 24" (for items up to 50" x 15" in diameter)	Overwrap for golf bags, duffel bags and small luggage.
FedEx® Clinical Pak	18" x 13-1/2" or 14-1/4" x 10-1/8"	Overwrap for appropriately packaged, non-infectious specimens.
January 2006. Source: **fedex.com**		

FedEx reserves the right to change our commercially available packaging at any time without notice.

FedEx Ground Packaging, Supplies

FedEx Ground does not provide packaging or continuous feed paper for the manifest system. If a customer uses FedEx Ground peel-and-stick labels, then we will supply preprinted bar codes and a pickup book. C.O.D. labels can also be supplied, if needed.

12. Carrier must provide their calendar year 2005 Operating Ratio (operating expenses divided by operating revenues divided by 100).

FedEx financial data is available by fiscal year, not by calendar year. Fiscal 2005 ended May 31, 2005, is the most recent year for which full financial data is available.

While FedEx does not perform financial calculations beyond those shown in public documents such as our annual reports, we can provide the data WSCA needs to derive our operating ratio. The *FedEx Corporation 2005 Annual Report* listed the data elements WSCA will need to calculate our fiscal 2005 operating ratio:

- $26.892 million in operating expenses for FedEx Corporation
- $29.363 million in operating revenues for FedEx Corporation

13. Carrier must provide their Shipment Claims Ratio for calendar year 2005. The ratio shall be the ratio of claims for shipment loss or damage to total shipments for both express small package air and expedited ground service shipments.

FedEx does not disclose claims ratios for our operating companies or for our corporation as a whole; however, we can provide calendar year claims ratios for WSCA states that did business with FedEx Express and/or FedEx Ground in 2005. This information can be provided at the nine-digit (local facility) account level upon request.

14. Administrator during the term of the contract. This person must be authorized to coordinate with other Carrier representatives in each participating state to ensure an efficient implementation of the contract. These representatives will be able to assign agency account numbers and insure the WSCA contract rates are attached accordingly. Carrier must describe the process required to obtain agency account numbers and Carrier personnel assigned must have full knowledge of the WSCA contract. Statements of qualifications and resumes of assigned carrier staff must be included in the proposal response.

Single Point of Access

FedEx Services is committed to serving all WSCA locations under the direction of your FedEx Worldwide Account Manager, Joselyn Henderson. She is your global "Single Point of Access" responsible for the strategic management of the WSCA relationship in Alaska, California, Wyoming, Montana, South Dakota and Utah. She also works cooperatively with your leading FedEx sales professionals in other states:

- Linda Keylock, FedEx Worldwide Account Manager – Arizona, Colorado, Idaho and New Mexico
- Rodney McElroy, FedEx Worldwide Account Manager – Minnesota
- Kelly Rodgers, FedEx Worldwide Account Manager – Hawaii, Nevada, Oregon and Washington

Our account management process allows the FedEx sales team to manage the global, strategic, tactical, and project management aspects of the WSCA account. By doing so, we can match our capabilities with your needs without bias, utilize best practices, and give you direct access to industry expertise, all while providing a strong leveraged connection to FedEx Corporation.

Our goal is to understand your corporate vision, in order to fully support you. A global team of FedEx employees is dedicated to meeting your company's needs for delivering exceptional customer service, growing new markets, and building shareholder value.

Per this bid's request, Joselyn and other key FedEx sales professionals managing the WSCA account have given permission to include their résumés in **Attachment B** for WSCA's review.

Adding and Deleting Accounts

The FedEx National Account Master report will be used to verify all current locations and account numbers. To add or delete a location to this program, WSCA would need to notify your FedEx sales professional in writing at least seven working days in advance. WSCA and any divisions, subsidiaries, and affiliates, a majority of whose voting stock (defined as 51 percent) is directly or indirectly owned by WSCA, will be eligible for this program. Only the billed account number will receive the applicable discounts and revenue credit.

Your hotline for account setup and routine maintenance is 1.800.645.9424. Multiple requests can be faxed to 1.800.548.3020 or e-mailed to govt@fedex.com.

Proposed WSCA Transition Plan

- **Project management office**
  - Communications plan
  - Metrics dashboard
  - Issue tracking, escalation, and resolution
- **Rigorous project management processes**
  - Established tools and methods
  - Detailed project plan, issue/action tracker, contact list
  - Transition plan
  - Customer sign-off
- **Cross-functional project team**
  - FedEx operating companies and WSCA
- **Post-implementation support**
  - Transition to ongoing account management infrastructure

15. Carrier shall describe their implementation plan for this RFP that would be used as a result of a contract award. It would be designed to assist Shipper entities in determining the optimal approach to maximize use of Carrier services.

    Immediately upon contract award, the Carrier(s) shall begin a WSCA statewide implementation of the contract. Within thirty (30) calendar days Carrier will meet with a pool of participating states' representatives to discuss and finalize the Carriers implementation plan.

Implementation Recommendations

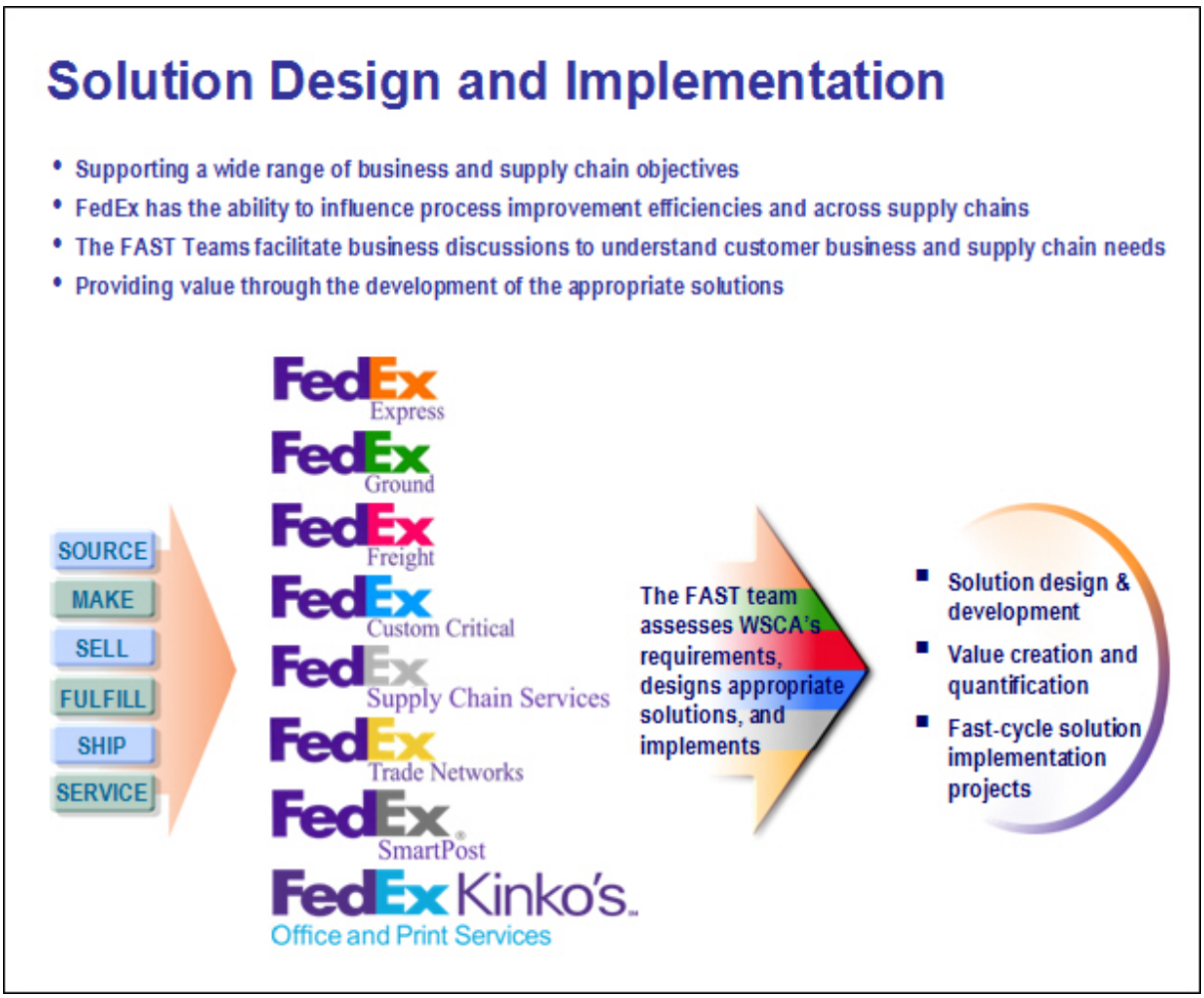
FedEx recognizes that any kind of change must be made as smoothly and seamlessly as possible to keep your business and supply chain running at peak efficiency. Should you choose to award all of your business to FedEx, FedEx Solutions is dedicated to making this kind of transition possible.

FedEx Solutions, a division of FedEx Services, works across our operating companies to deliver one seamless FedEx to customers around the world. A FedEx Solutions FAST team is a group of experts who plan, execute and oversee implementations for reliable, smooth transitions. When a FAST Team is engaged, these professionals work jointly with the customer to develop a launch plan. By using our network of high-level operational contacts within the FedEx operating companies, FedEx Solutions assures that the proper operational resources are engaged to support your account.

In addition, with the FedEx Account Specific Vertical Marketing (ASVM) program, you can ensure consistent messaging about the transition across WSCA locations. At no cost to you, this customized internal marketing program helps facilitate the transition to FedEx by providing print materials instructing your locations on which services to use for which situations, and how to use them. The end result is savings and consistency in shipping.

The following overview provides examples of what FedEx can do for customers who, like WSCA, are approved for a FedEx FAST team's heightened support at no extra charge. These teams of experienced and highly trained supply chain professionals have diverse and powerful implementation capabilities, and WSCA will receive transition management that is customized, within our current capabilities, to the unique needs of your business.

The following information may not be applicable to all customers or accounts. The services described and their availability are subject to change without notice.



FedEx Fast Action Solution Team (FAST)

Typically, the implementation team is structured as follows:

FedEx Implementation Team	
Role	**Responsibilities**
Sales Director	Responsible for the account at a strategic level
Worldwide Account Manager	Responsible for all aspects of the account
Business Development Advisor	Coordination of implementation of the strategy for the account
Sales Coordinator	Coordination/maintenance of account set-up, pricing, research
Inside Sales Business	Coordination of small volume locations

FedEx Implementation Team	
Role	**Responsibilities**
Development Advisor	
Solutions Manager	Overall Project Lead, coordinates all aspects of the implementation project. Works closely with customer Project Lead
Solutions Manager	Operations Lead, coordinates the operational planning and implementation across FedEx
Solutions Manager	IT/shipping technology lead, coordinates the technological and shipping tool planning and implementation across FedEx
Solutions Manager	International Lead, coordinates the communication, requirements and implementation across all world regions

This core group has direct access to the different customer supporting groups as well as all of FedEx.

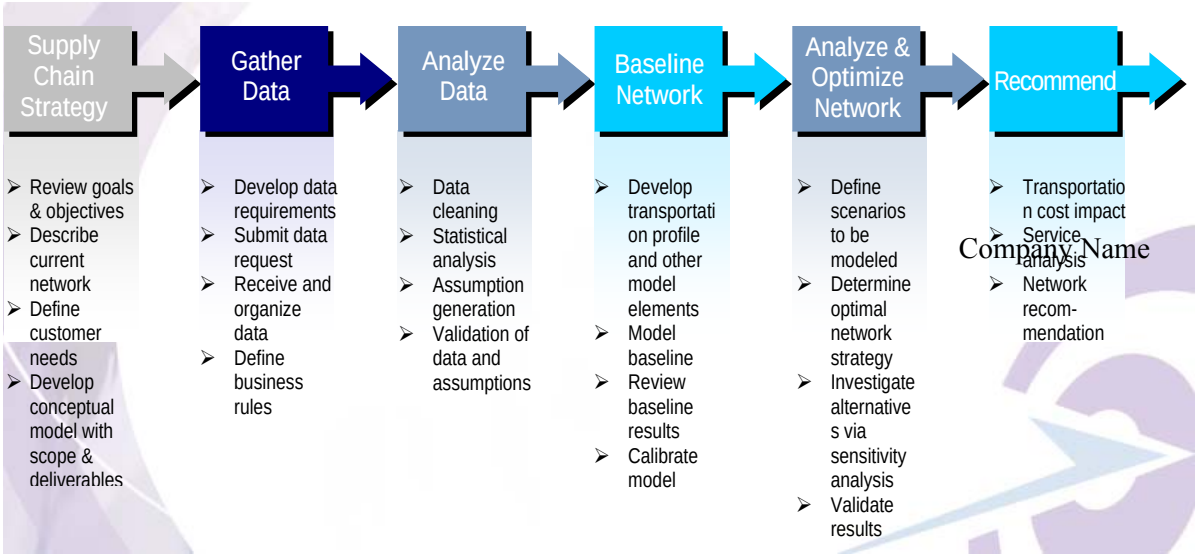
Work Plan Steps and Roll-out	
Step	**Action**
1	Assemble the WSCA Implementation Team
2	Participate in a discovery call/meeting to determine the scope and complexity of the account (number of sites, general shipping technology needs, etc.) and to identify customer liaisons for the overall project
3	Ensure all contracts for pricing and electronic shipping tools are in place
4	Develop project plan, identifying major tasks, assigning responsibilities and creating timelines for all facets
5	Determine site implementation priorities based on WSCA's input and data
6	Communicate project requirements and timeline to FedEx, shipping technology contacts and sales professionals of each impacted market
7	Coordinate necessary site visits, ensuring operational and IT requirements are identified
8	Produce local level and site-specific operating plans
9	Implement sites (turn the switch)
10	Ongoing review and corrections where necessary
11	Project close-out when all facilities are up and running

Project Implementation Critical Success Factors

- Establish realistic timeliness
- Obtain accurate shipping and site data
- Commit WSCA's resources (Project Lead, Operations, IT/Automation, others as required)
- IT or system integration
- Timely and accurate customer internal communications

Our Six-Step Optimization Methodology

The logistics network optimization provided by FedEx Solutions involves an analysis of data and strategic elements to determine the best network strategy to achieve the optimal balance between service levels and transportation costs. Please refer to the following chart.



16. Describe carrier online ordering capabilities. Carrier will provide hard copy air bills and supplies upon request of participating state(s).

You can order FedEx Express supplies online at the following URL: https://www.fedex.com/us/customer/supplies/?link=4

FedEx Express packaging also is available from these sources:

- Any FedEx drop-off location
- Your courier
- Telephone orders placed by calling 1.800.Go.FedEx® (1.800.463.3339).

FedEx Ground does not provide packaging or continuous feed paper for the manifest system. If a customer uses FedEx Ground peel-and-stick labels, then we will supply preprinted bar codes and a pickup book. C.O.D. labels can also be supplied, if needed.

17. WSCA Fee. A fee of 1/10 of 1% of the total shipping expenditure will be provided to the WSCA Contract Administrator on a quarterly basis. The check must be made payable to WSCA and sent to: Dan Reisner, Contract Administrator. A statement attached to the check will be a summary of the quarterly report shipping expenditures by participating WSCA states. The submitted reports are to coincide with the quarters and date ranges as outlined below:

Quarter 1: January 1st through March 31st – due by April 30th
Quarter 2: April 1st through June 30th – due by July 30th
Quarter 3: July 1st through September 30th – due by October 30th
Quarter 4: October 1st through December 31st – due by January 30th

Include a statement with your proposal that your company agrees to pay the WSCA fee.

FedEx agrees to provide the requested WSCA fee as specified in our pricing proposal.

DR6917 ADDENDUM #2

The following language is now included into C. Mandatory Requirements No. 17:

Other Administration Fees

The Carrier shall report price agreement utilization and pay the WSCA administration fee in accordance with the terms and conditions of the Master Price Agreement. The WSCA directors approved the level of the WSCA administration fee. The WSCA administration fee is not negotiable. Some states may require an additional fee be paid directly to the State on purchases made by Purchasing Entities within that State. For all such requests, the fee level, payment method and schedule for such reports and payments shall be incorporated in a Participating Addendum that is made a part of the Master Price Agreement. The Carrier may adjust Product and Services Schedule (PSS) pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of that State. All such agreements shall have no effect whatsoever on the WSCA fee or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

Based on contracts currently in place, administrative funding fees can be paid on a state-specific basis by mutual agreement.

18. Report Requirements: carrier must provide a quarterly report to the WSCA Contract Administrator listing for each state all shipping by agency/entity with a minimum of the following groups: 1) City/Town; 2) County; 3) Higher Education; 4) Public Education and 5) State Agency.
    - account number, agency/entity name and address,
    - shipping volume by type of service, i.e. ground, express air, etc.,
    - pieces, weight and net charges,
    - individual account and total dollar expenditure.

    Carrier shall also provide participating state's shipping reports on a quarterly basis to that participating state administrator. The reports at a minimum shall contain the bulleted items stated above and/or as requested by participating states.

    Include a statement with your proposal that your company agrees to meet the WSCA quarterly reporting requirements.

FedEx agrees to meet the WSCA quarterly reporting requirements as stated in this RFP.

19. Carriers must provide specific references and/or supportive material to verify the Shipper's requirements on the attached "Technical Requirement Certification" form (TRC). Include at a minimum the names, telephone numbers, and addresses of three references of either state, local governments, or institutions for whom similar service has been performed within the past 24 months.

Please see the completed TRCs in **Attachment C**.

PROTECTED INFORMATION

The Government Records Access and Management Act (GRAMA), Utah Code Ann., Subsection 63-2-304, provides in part that:

> *The following records are protected if properly classified by a government entity:*
> *(1) trade secrets as defined in Section 13-24-2 if the person submitting the trade secret has provided the governmental entity with the information specified in Section 63-2-308 (Business Confidentiality Claims);*
> *(2) commercial information or non-individual financial information obtained from a person if:*
> *(a) disclosure of the information could reasonably be expected to result in unfair competitive injury to the person submitting the information or would impair the ability of the governmental entity to obtain necessary information in the future;*
> *(b) the person submitting the information has a greater interest in prohibiting access than the public in obtaining access; and*
> *(c) the person submitting the information has provided the governmental entity with the information specified in Section 63-2-308;*
> * * * * *
> *(6) records the disclosure of which would impair governmental procurement proceedings or give an unfair advantage to any person proposing to enter into a contract or agreement with a governmental entity, except that this Subsection (6) does not restrict the right of a person to see bids submitted to or by a governmental entity after bidding has closed; ….*

GRAMA provides that trade secrets, commercial information or non-individual financial information may be protected by submitting a claim of Business Confidentiality.

To protect information under a claim of Business Confidentiality, the offeror must:

2. provide a written Claim of Business Confidentiality *at the time the information (proposal) is provided to the state,* and
3. include a concise statement of reasons supporting the claim of business confidentiality (Subsection 63-2-308(1)).
4. submit an electronic "redacted" (excluding protected information) copy of your proposal response. Copy must clearly be marked "Redacted Version."

A Claim of Business Confidentiality may be appropriate for information such as client lists and non-public financial statements. Pricing and service elements may not be protected. An entire proposal may not be protected under a Claim of Business Confidentiality. The claim of business confidentiality must be submitted with your proposal on the form which may be accessed at: http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc

To ensure the information is protected, the Division of Purchasing asks the offeror to clearly identify the Executive Summary and in the body of the proposal any specific information for which an offeror claims business confidentiality protection as "PROTECTED."

All materials submitted become the property of the state of Utah. Materials may be evaluated by anyone designated by the state as part of the proposal evaluation committee. Materials submitted may be returned only at the State's option.

FedEx agrees that any information provided by WSCA as part of the RFP is the property of WSCA; however, FedEx takes exception to the statement that the content of FedEx's response to this RFP is the property of WSCA.

CLAIM OF BUSINESS CONFIDENTIALITY

Pursuant to Utah Code Ann., Subsections 63-2-304(1) and (2), and in accordance with Section 63-2-308, FedEx Corporation (company name) asserts a claim of business confidentiality to protect the following information submitted as part of a Request for Proposals.

This claim is asserted because this information requires protection as it includes:

☐ trade secrets as defined in Section 13-24-2 ("Trade secret" means information, including a formula, pattern, compilation, program, device, method, technique, or process, that: (a) derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy).

☒ commercial information or non-individual financial information obtained from a person if: (a) disclosure of the information could reasonably be expected to result in unfair competitive injury to the person submitting the information or would impair the ability of the governmental entity to obtain necessary information in the future; [and] (b)the person submitting the information has a greater interest in prohibiting access than the public in obtaining access.

This statement of reasons supporting the claim of business confidentiality applies to the following information in this proposal:

Page	Paragraph	Reason
pages 26-31 Section: 4 Cost Proposal		Service levels, along with pricing, are the two main areas in which FedEx and all the other companies in our industry compete. Disclosure of our service levels could potentially give the other companies in our industry a competitive advantage.

Please use additional sheets if needed.

You will be notified if a record claimed to be protected herein under Utah Code Ann. § 63-2-304(1) or (2) is classified public or if the governmental entity determines that the record should be released after balancing interests under Utah Code Ann. § 63-2-201(5)(b) or Utah Code Ann. § 63-2-401(6). See Utah Code Ann. § 63-2-308.

Signed: _____ Date: July 5, 2006

Joselyn Henderson, FedEx Worldwide Account Manager
Printed Name and Title

PROPOSAL RESPONSE FORMAT

All proposals must be organized to include the following clearly marked sections:

1. **RFP Form.**

2. **Executive Summary.** This one or two page executive summary is to briefly describe the Carrier's proposal. The summary should highlight the major features of the proposal. It must include any requirements that cannot be met by the Carrier. The reader should be

able to determine the essence of the proposal by reading the executive summary. Proprietary information requests should be identified in this section.

3. **Detailed Response.** This section should constitute the major portion of the proposal and must contain at least the following information:

   A. A complete narrative of the offeror's assessment of the work to be performed, and the Carrier's ability, approach, and resources necessary t fulfill the requirements. The narrative should demonstrate the Carrier's understanding of the desired overall performance expectations. Clearly indicate any options, alternatives or creative approaches proposed.

   B. Restate requirements 1 through 19 and provide a specific point-by-point response, in the order listed, to each requirement in the RFP.

4. **Cost Proposal.** The required rate sheets by type of door-to-door service to the contiguous 48 states, Alaska, Hawaii and Puerto Rico, i.e., express air Next Day AM, Next Day PM, Ground, Pouch Service, Multiweight/Hundredweight, international inbound and outbound etc., must be completed and returned with the proposal. Carriers must also add a discount sheets that represents the savings for each category/service provided.

PROPOSAL EVALUATION CRITERIA

A committee will evaluate the proposals against the following weighted criteria. Each area of the evaluation criteria must be addressed in detail in the proposal.

An oral presentation or conference may be required to supplement Carrier's written proposal. These presentations will be scheduled, if required, by the committee after proposals are received and prior to award of the contract.

I. Pricing

There will be two different types of price lists provided for evaluation purposes within the proposal response. The first is your published Price List along with the WSCA Cost Tables (See Cost Table(s) which will be used for evaluation purposes only.)

The first price list shall be the current published zone based list along with the Cost Tables that contains cost evaluation criteria such as; origin to destination address locations, size, weight, contents and delivery type. Carriers shall provide the offered price(s), discount(s) and actual delivered cost for each specified delivery listed within the tables. The locations and parcels listed in the Cost Tables are to be used for evaluation purposes. The discount stated in the Cost Tables shall be the discount that is offered to WSCA for the contract. Carriers are required to only use the actual costs offered in their current published price list plus their offered discount to determine the cost for each delivery category listed in the cost tables.

The second price list which shall be called the final published zone based list shall contain all discounted costs for all Intrastate, Interstate, International zones and all accessorial charges that will eventually be included into the contract and made available to all State and Local Government entities.

The final published zone based price list may not contain alterations and/or revision/additions by the offeror nor contain any statements as to the ability to make revisions to the list that would affect the proposal price after submittal of the proposal. The prices and information in the published Price List are not to be considered confidential nor contain terms contrary to what is stipulated in this RFP.

II. Demonstrated ability to meet scope of work

III. Qualifications, Expertise of Staff, and Technical Ability

IV. Performance references

WEIGHT EVALUATION CRITERIA

40% Pricing (Schedules of rates and charges attached)

30% Demonstrated ability to meet scope of work

20% Qualifications, expertise of staff, and technical ability

10% Performance references

Criteria for award of contracts will be based on the following and the RFP Evaluation Scoresheet attached.

I. Pricing (40 points possible)

A. Carrier agrees to provide firm rates for one year.
B. Carrier agrees to hold service guide pricing for one year upon award of contract.
C. Carrier provides all zone based rates and charges and international pricing.
D. Carrier completes and returns all rate worksheets attached to RFP.

II. Demonstrated ability to meet scope of work (30 possible points)

A. Carrier has a proven track record of on-time deliveries for all services.
B. Carrier has the aircraft and ground fleet vehicles capable of serving Shipper.
C. Carrier quality control program.
D. Carrier drop boxes.
E. Carrier 2005 operating ratio and claims ratio.
F. Carrier implementation plan.

III. Qualifications, Expertise of Staff, and Technical Ability (20 possible points)

A. Carrier appoints staff to work with WSCA Administrator and each participating state for implementation and control of services, pricing, and my operational problem resolution for term of contract.
B. Carrier makes statement of qualifications and includes resumes of Staff appointed to work with Administrator and representatives of Participating states.

C. Carrier has online computer ordering capability and will provide hard copies of air bills upon request of participating state agencies.
D. Carrier complies with WSCA Contract Administrator contract quarterly reporting requirements and those of participating states.
E. Carrier agrees to pay WSCA fee for term of contract.
F. Carrier agrees to meet WSCA and individual state reporting requirements.

IV. Performance References (10 points possible)

Required reference TRC forms shall be completed and returned with RFP response.

SCHEDULE OF RATES AND CHARGES

Zone based pricing shall be attached for the following services:

Intrastate

Ground (other than guaranteed next day)
Pouch Service (specify by state)
Next Day Ground AM
Next Day Ground PM
Next Day Air AM
Next Day Air PM
Multiweight/Hundredweight Service

Interstate

Ground (Guaranteed day definite delivery)
Next Day Air AM
Next Day Air PM
Second Day Air AM
Second Day Air PM
Three day service
Multiweight/Hundredweight service

International

Inbound to US points and places
Outbound from US points and places

Attach copy of current carrier service directory or name applicable web site location. Evaluation tables are for proposal purposes only. All quoted Category percentage discount rates shall be applicable for all services, systems and equipment listed within the Carrier's published price list.

Small Package Delivery Service
WSCA RFP DR6917
RFP EVALUATION SCORESHEET

Carrier Name: FedEx Corporation

Evaluator: _____

Date: _____

Score will be assigned as follows:
0 = Failure, no response
1 = Poor, inadequate, fails to meet requirement
2 = Fair, only partially responsive
3 = Average, meets minimum requirement
4 = Above average, exceeds minimum requirement
5 = Superior

MANDATORY REQUIREMENTS	Possible Points	Score (0-5)	Weight	Points Awarded
Pricing (40 points possible)				
1. Provision of firm rates for one year.	10		X 2	
3. Service guide rates pricing firm for one year.	10		X 2	
6. Provision of optimal zone based rates and charges.	15		X 3	
6. Carrier completes and returns all rate worksheets.	5		X 1	
Demonstrated Ability to meet scope of work (30 points possible)				
8. Proven track record of on-time deliveries for all services.	5		X 1	
9. Carrier has aircraft and ground fleet vehicles capable of serving Shipper.	5		X 1	
10. Carrier quality control program.	5		X 1	
11. Carrier drop boxes.	5		X 1	
12. & 13. Carrier Operating Ratio and Claims Ratio for calendar year 2005	5		X 1	
15. Carrier implementation plan.	5		X 1	
Qualifications, Expertise of Staff, and Technical Ability (20 points possible)				
14. Carrier appoints adequate staff to work with WSCA Administrator and participating state contract managers.	10		X 2	
14. Statement of qualifications and resumes submitted for carrier staff to work with WSCA Administrator and participating state contract managers.	5		X 1	
16. Carrier has online ordering capability and will also provide hard copy air bills and supplies upon request of participating state(s).	5		X 1	
17. Carrier agrees to pay WSCA fee.		Pass	Fail	
18. Carrier agrees to meet WSCA quarterly reporting requirements.		Pass	Fail	
References (10 points possible)				
19. Required TRC reference forms are completed and returned with RFP response.	10		X 1	
TOTAL EVALUATION POINTS	**100**			

FedEx

Terms and Conditions of this RFP Response

This proposal is not intended to constitute a legally binding offer or commitment on behalf of FedEx, and it is subject to WSCA and FedEx negotiating acceptable commercial arrangements and signing legally binding documents.

As a company that is consistently growing and striving for excellence, FedEx is also constantly changing; this proposal represents us as we are today. Capabilities may differ by world regions due to cultural and technological differences, and our ability to meet WSCA's needs, with some regional variations, can be discussed at a later stage of negotiations. We may modify any aspect of our operation or services without notice to WSCA.

Incorporation of the *FedEx Service Guide*

If awarded the business, FedEx would provide services subject to the completion of a definitive written agreement. Each shipment made under the agreement would be subject to the terms and conditions of the *FedEx Service Guide* in effect at the time of shipment in the country of origin, which terms are incorporated by reference. FedEx reserves the right to modify the *FedEx Service Guide* at anytime without notice.

Pricing

FedEx proposals are valid for 30 days from the date issued. Your discount percentage would remain the same during the contract period, but the FedEx Express and FedEx Ground base or list rates may change at any time during the duration of the contract.

Section 4: Cost Proposal

The FedEx proposed pricing will be submitted as a separate attachment called Section 4: Cost Proposal. **The information in Section 4: Cost Proposal is protected.**

Section 5: WSCA Terms and Conditions

WSCA Terms and Conditions

FedEx has responded in this section to the terms and conditions provided by the WSCA states that do not currently have agreements with FedEx.

For states within WSCA where FedEx already has state contracts, FedEx agrees to adhere to the negotiated terms and conditions of the current contracts, however, with the new WSCA rates. In areas where FedEx faces a higher cost of doing business, such as intra-Hawaii, we will provide a separate pricing structure.

FedEx finds the following terms and conditions for the state of Montana acceptable.

Additional terms required by the State of Montana

Access and Retention of Records: Contractor agrees to provide the Department, the Legislative Auditor or their authorized agents access to any records necessary to determine contract compliance. Contractor agrees to create and retain all records supporting the products and services rendered for a period of three (3) years after either the completion date of this contract or the conclusion of any claim, litigation or exception relating to this contract taken by the State of Montana or a third party. Reference: 18-1-118, MCA.

The Participating Addendum shall be governed by the laws of the State of Montana. Venue for any action will be in the First District Court of the County of Lewis and Clark County, Helena, Montana. Parties to pay own legal fees and associated costs.

Hold Harmless/Indemnification
The Contractor agrees to protect, defend, and save the State of Montana, its elected and appointed officials, agents, and employees, while acting within the scope of their duties as such, harmless from and against all claims, demands, causes of action of any kind or character, including the cost of defense thereof, arising in favor of the Contractor's employees or third parties on account of bodily or personal injuries, death, or damage to property arising out of services performed or omissions of services or in any way resulting from the acts or omissions of the Contractor and/or its agents, employees, representatives, assigns, subcontractors, except the sole negligence of the State, under this agreement.

Purchasing Card. The State of Montana has a Purchasing Card Program in place that gives agencies the ability to charge purchases made from these contracts. The State of Montana prefers this method of payment.

Termination for Convenience. The State may terminate this Participating Addendum and/or any active projects in whole or in part. Contractor shall be entitled to sums due as compensation for accepted deliverables provided in conformance with the contract. In the event the contract is terminated for the convenience of the State the agency will pay for all accepted work performed and accepted deliverables completed in conformance with the contract up to the date of termination.

Attachment A: Operating Permits

FIRST IN DISTRIBUTION

Attachment A: Operating Permits

FedEx represents that it is duly authorized and licensed by the appropriate regulatory agencies to operate and provide services as set forth in the *FedEx Service Guide*. On the following pages, please see copies of the most relevant operating certificates.

WSCA should also note that FedEx Express currently holds certificates of authority to serve more foreign countries than any other United States all-cargo air carrier, and our extensive, scheduled international route system allows us to offer single-carrier service to many points not served by our principal all-cargo competitors. This international route system, combined with an integrated air and ground network, enables FedEx Express to offer international customers more extensive single-carrier service to a greater number of U.S. domestic points than can be provided currently by competitors.

NCA
SERVICE DATE
Jan 17, 2001

DEPARTMENT OF TRANSPORTATION
FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION

DECISION

No. MC-66562
FEDERAL EXPRESS CORPORATION
D/B/A FEDERAL EXPRESS
MEMPHIS, TN

REENTITLED

FEDERAL EXPRESS CORPORATION
D/B/A FEDEX EXPRESS

On Jan 05, 2001, applicant filed a request to have the FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION's records changed to reflect a name change.

It is ordered:

The FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION's records are amended to reflect the carrier's name as FEDERAL EXPRESS CORPORATION D/B/A FEDEX EXPRESS.

Within 30 days after this decision is served, the applicant must establish that it is in full compliance with the statute and the insurance regulations by having amended filings on prescribed FMCSA forms (BMC91 or 91X or 82 for bodily injury and property damage liability, BMC 34 or 83 for cargo liability, or a BMC 84 or 85 for property broker security and BOC-3 for designation of agents upon whom process may be served) submitted on its behalf. Copies of Form MCS-90 or other "certificates of insurance" are not acceptable evidence of insurance compliance. Insurance and BOC-3 filings should be sent to FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION, 400 Virginia Ave., SW, Suite 600, Washington, DC 20024.

The applicant is notified that failure to comply with the terms of this decision shall result in revocation of its operating rights registration, effective 30 days from the service date of this decision.

To verify that the applicant is in full compliance, call (202) 358-7000 or visit out web site at: http://fhwa-li.volpe.dot.gov/. Any other questions regarding the action taken should be directed to (202) 358-7028/7029.

Decided: Jan 11, 2001
By the FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION.
Terry Shelton, Acting Director
Office Data Analysis & Information Systems

PM-26
(Rev. 10/84)

INTERSTATE COMMERCE COMMISSION

SERVICE DATE
JUN 15 1988

CERTIFICATE

No. MC-66562 Sub-No. 2348*

FEDERAL EXPRESS CORPORATION, DBA FEDERAL EXPRESS
(Memphis, TN)

This Certificate is evidence of the carrier's authority to engage in transportation as a common carrier by motor vehicle.

This authority will be effective as long as the carrier maintains compliance with the requirements pertaining to insurance coverage for the protection of the public (49 CFR 1043); the designation of agents upon whom process may be served (49 CFR 1044); and tariffs or schedules (49 CFR 1300 through 1310, revised). The carrier shall also render reasonably continuous and adequate service to the public. Failure to meet these conditions will constitute sufficient grounds for the suspension, change, or revocation of this authority.

This authority is subject to any terms, conditions, and limitations as are now, or may later be, attached to this privilege.

For common carriers with irregular route authority: Any irregular route authority authorized in this Certificate may not be tacked or joined with your other irregular route authority unless joinder is specifically authorized.

The transportation service to be performed is described on the reverse side of this document.

By the Commission.

Noreta R. McGee
Secretary

(SEAL)

NOTE: If there are any discrepancies regarding this document, please notify the Commission within 30 days.

No. MC-66562 (Sub 2348)*
SHEET NO. 492

All contractual arrangements between the said carrier and the railway shall be reported to the Commission and shall be subject to revision if and as the Commission may find it necessary in order that such arrangements shall be fair and equitable to the parties; and

Such further conditions as the Commission in the future, may find it necessary to impose in order to restrict the said carrier's operation to service which is auxiliary to or supplemental of the service of the railway

General commodities (except classes A and B explosives, household goods, and commodities in bulk), between points in the United States.

*This certificate cancels Certificates No. MC-66562 Sub-Nos. 2346 and 2347, issued June 8, 1984, and September 7, 1983, respectively, pursuant to MC-F-19096.

SERVICE DATE

AUG 1 1991

INTERSTATE COMMERCE COMMISSION

WASHINGTON, DC

No. MC-66562 Sub 2348

FEDERAL EXPRESS CORPORATION, DBA FEDERAL EXPRESS
Memphis, TN

July 29, 1991

NOTICE TO THE PARTIES:

The certificate in No. MC-66562 Sub 2348, served June 15, 1988, inadvertently omitted the statement "To operate as a common carrier, by motor vehicle, in interstate or foreign commerce, transporting over:".

The certificate will be corrected by adding the attached sheets, 2 and 3. Please amend your copy accordingly.

(SEAL)

Sidney L. Strickland, Jr.
Secretary

US Department
of Transportation
Federal Aviation
Administration

Air Carrier Certificate

This certifies that

Federal Express Corporation
3620 Hacks Cross Road
Building B, Third Floor
Memphis, TN 38125

has met the requirements of the Federal Aviation Act of 1958, as amended, and the rules, regulations, and standards prescribed thereunder for the issuance of this certificate and is hereby authorized to operate as an air carrier and conduct common carriage operations in accordance with said Act and the rules, regulations, and standards prescribed thereunder and the terms, conditions, and limitations contained in the approved operations specifications.

This certificate is not transferable and, unless sooner surrendered, suspended, or revoked, shall continue in effect indefinitely.

By Direction of the Administrator

James D. Barton
James D. Barton
(Signature)

Manager
(Title)

SO-FSDO-25
(Region/Office)

Certificate number: FDEA 140A

Effective Date: March 7, 1972
Amended: November 14, 2005

Issued at: Memphis, Tennessee

FAA Form 8430-16 (6-87)

AFS Electronic Forms System - v2.2

SERVICE DATE

SEP 16 1991

PM-31
(Rev. 10/84)

INTERSTATE COMMERCE COMMISSION

PERMIT

No. MC-66562 Sub 2349*

FEDERAL EXPRESS CORPORATION, DBA FEDERAL EXPRESS
Memphis, TN

This Permit is evidence of the carrier's authority to engage in transportation as a contract carrier by motor vehicle.

This authority will be effective as long as the carrier maintains compliance with the requirements pertaining to insurance coverage for the protection of the public (49 CFR 1043); the designation of agents upon whom process may be served (49 CFR 1044); the execution of contracts (49 CFR 1053)[1]; and for passenger carriers, tariffs or schedules (49 CFR 1312).

This authority is subject to any terms, conditions, and limitations as are now, or may later be, attached to this privilege.

The transportation service to be performed is described on the reverse side of this document.

By the Commission.

(SEAL)

Sidney L. Strickland, Jr.
Secretary

NOTE: If there are discrepancies regarding this Permit, please notify the Commission within 30 days.

[1]While the execution of contracts must be accomplished, it is unnecessary to file them with the Commission.

No. MC-66562 Sub 2349*

To operate as a contract carrier, by motor vehicle, in interstate or foreign commerce, over irregular routes, transporting general commodities (except hazardous materials, household goods, and commodities in bulk), between points in the United States, under continuing contract(s) with commercial shippers or receivers of such commodities.

*This permit cancels Permit No. MC-66562 Sub 2349, and is reissued to correct the territorial description to include Alaska and Hawaii.

INTERSTATE COMMERCE COMMISSION

PERMIT

NO. MC-179059

ROADWAY PACKAGE SYSTEM, INC.
PITTSBURGH, PENNSYLVANIA

SERVICE DAT
JAN 24 198

This Permit is evidence of the carrier's authority to engage in transportation as a contract carrier by motor vehicle.

This authority will be effective as long as the carrier maintains compliance with the requirements pertaining to insurance coverage for the protection of the public (49 CFR 1043); the designation of agents upon whom process may be served (49 CFR 1044); the execution of contracts (49 CFR 1053)*; and for passenger carriers, tariffs or schedules (49 CFR 1300 through

This authority is subject to any terms, conditions, and limitations as are now, or may later be, attached to this privilege.

The transportation service to be performed is described on the reverse side of this document.

By the Commission.

JAMES H. BAYNE
Secretary

(SEAL)

*While the execution of contracts must be accomplished, it is unnecessary to file them with the Commission.

NOTE: If there are discrepancies regarding this Permit, please notify the Commission within 30 days.

To operate as a contract carrier, by motor vehicle, in interstat
or foreign commerce, over irregular routes, transporting,

General commodities (except classes A and B explosives, househol
goods, and commodities in bulk), between points in the United
States, under continuing contract(s) with commercial shippers,
receivers, or brokers of such commodities.

Attachment B:
FedEx Résumés

FIRST IN DISTRIBUTION

Attachment B: FedEx Résumés

This section has been removed.

Attachment C: Technical Requirement Certification Forms

FedEx does not disclose information about its customers and vendors, including names, addresses and financial data. Such information is proprietary and subject to confidentiality agreements and cannot be disclosed. However, the following customers have given advance permission for FedEx to list them as references for this request:

FIRST IN DISTRIBUTION

This section has been removed.

Attachment D:
FedEx Automation

FIRST IN DISTRIBUTION

Automated Shipping Options for WSCA Shippers

FedEx offers a wealth of electronic tools, applications and online interfaces for customers to integrate into their processes to shorten response time, reduce inventory costs and generate better returns – and to simplify their shipping. Customers of all sizes are using FedEx Automated Solutions to manage their shipping more effectively.

FedEx has developed a comprehensive set of automated shipping solutions to meet the needs of all our customers and the individual needs of their diverse shipping locations.

For WSCA, we recommend the use of:

- **FedEx Ship Manager at fedex.com** — Web-based shipping for your smaller offices that ship infrequently
- **FedEx Ship Manager** — A powerful desktop hardware solution for higher shipping volumes
- **FedEx Ship Manager Server** — A server-based solution with integration capabilities for your busiest, most robust shipping locations.

We are providing the following simplified overview of all FedEx U.S. automation solutions, as well as more detailed information on the ones of greatest interest to WSCA shippers.

Overview of FedEx Shipping Solutions		
Solution	**Service**	**Description**
FedEx Ship Manager at fedex.com	FedEx Express FedEx Ground FedEx Home Delivery	All you need is a PC with Internet access to streamline various aspects of the shipping process right from your own desktop. It also has the Shipping Administration feature that allows you to centrally manage shipments that are processed by multiple individuals from different locations.
FedEx Ship Manager Software	FedEx Express FedEx Ground FedEx Home Delivery	This easy-to-install software application allows you to handle multiple shipments from a single location and print shipping labels.
FedEx Compatible Solutions Program (formerly FedEx Certified Solutions Program)	FedEx Express FedEx Ground FedEx Home Delivery FedEx SmartPost	If your shipping needs require you to use more than one transportation provider, the FedEx Compatible Solutions Program may be the best FedEx automated shipping solution for you. Using a FedEx Compatible Solution provides you with the high level of reliability and technology you expect from FedEx - and streamlined access to transportation services from FedEx as well as other carriers on a single third-party shipping system.
Automation for Web Integration: FedEx Ship Manager API FedEx Ship Manager Direct	FedEx Express FedEx Ground FedEx Home Delivery	Integrate FedEx Express and FedEx Ground services into your online environment to create high value, leading-edge applications that provide the competitive advantage of our global transportation network with the reliable delivery of FedEx and the FedEx money-back guarantee. FedEx offers two web integration solutions: FedEx Ship Manager Direct, a solution to use your own software, or FedEx Ship Manager API , a free and secure communications software. These solutions can be developed using the FedEx Tagged Transactions or XML Schemas.

Overview of FedEx Shipping Solutions		
Solution	**Service**	**Description**
FedEx Ship Manager	FedEx Express FedEx Ground FedEx Home Delivery	This powerful hardware solution gives you a full range of shipping functions so you can handle large volumes and automate your entire shipping process. High-volume shippers, such as shipping departments or mailrooms, can improve efficiency, reduce errors, and eliminate paperwork using a FedEx Ship Manager system.
FedEx Ship Manager Server	FedEx Express FedEx Ground FedEx Home Delivery	If you're a high-volume shipper, FedEx Ship Manager Server (FSMS) is the hardware and software application that offers a full-service shipping solution and provides a combination of competitively priced services for domestic and international shipments. This solution not only accelerates package shipping, but along with its high speed shipping "engine," the system is designed to be integrated into your existing systems so you can streamline your supply chain and relevant data. FedEx Ship Manager Server is free to high-volume FedEx customers.
FedEx Integrator Program	FedEx Express FedEx Ground FedEx Home Delivery	The Integrator program provides FedEx customers with a list of independent systems integration firms that have received training regarding how to implement FedEx Ship Manager Server, FedEx Ship Manager Direct, and FedEx Ship Manager API.
Source: **fedex.com**, *October 2005. Subject to change without notice.*		

Web-Based Solution: FedEx Ship Manager® at fedex.com

FedEx Ship Manager at fedex.com is an innovative shipping solution. From virtually any computer with Internet access, you can prepare shipping labels and documents, request pickups, track shipments, get rate quotes and much more. With FedEx Ship Manager at fedex.com, you can generate a shipping label in mere moments from just one screen and in a few simple steps.

FedEx Ship Manager at fedex.com can help you prepare shipments to the U.S. and more than 220 countries and territories. Any time of day, take advantage of FedEx Ship Manager at fedex.com to:

- **Prepare and print U.S. and international shipping labels** for FedEx Express, FedEx Ground, FedEx Home Delivery, and FedEx Express Freight shipments. If you frequently ship the same type of package to the same recipient, use the Fast Ship Profile feature to make label preparation even faster. All the shipment information is saved, including service type, packaging, weight and declared value. FedEx Ship Manager at fedex.com will store up to 300 Fast Ship profiles for you.
- **Prepare return shipping labels** that can be printed and included with outbound shipments, e-mail your customer a return shipping label or request that a courier or driver deliver a return shipping label.
- **Store up to 2,000 frequently used contact names and addresses** in your FedEx Ship Manager Address Book. With this feature, you also can store up to 20 different sender profiles and ship a package to a group of up to 10 recipients using the group address book option.

- **Customize your FedEx Ship Manager at fedex.com experience** by using the Preferences screen, which provides multiple options for customizing features and screens, such as:
    a. Entering shipping information ahead of time for pending shipments and setting up a reminder to print the shipping labels.
    b. Setting up additional handling charges for your FedEx Ship Manager at fedex.com account.
    c. Importing Electronic Export Information (EEI) data from FedEx Export AgentFile℠.
    d. Entering default shipping information to select the FedEx service and packaging option you use most often.
    e. Ship up to 25 packages on the same day to the same recipient with the same FedEx service.
- **Use the Options screen** to select special services and options, such as:
    f. Requiring a signature at delivery
    g. Requesting collect-on-delivery (C.O.D.) service
    h. Requesting a pickup
    i. Scheduling Saturday delivery
    j. Supplying reference information
- **Select multiple e-mail notifications while processing a FedEx Express or FedEx Ground shipment:**
    k. Shipment notification – The shipment is on its way.
    l. Exception notification – A critical shipping event has affected the shipment.
    m. Delivery notification – The shipment has been delivered.
- **E-mail notifications are available in multiple languages** and in HTML, text and wireless formats.
- **Use FedEx® Address Checker to verify the street name** and number before you ship. (For U.S. and Puerto Rico destination shipments only.)
- **Use rate quote functionality to get courtesy rate quotes** — both account-specific and standard list rate — for FedEx Express and FedEx Ground shipments.
- **Track your package status online**, from origin to destination, and e-mail detailed tracking results to up to three recipients. Enhanced detailed tracking results allow you to see exactly where your shipment is and its estimated delivery time.
- **View a complete history** of all your FedEx shipments. Search results by date, location or recipient.
- **Use Report Manager** to create, download and print reports for any shipment you have processed in the past 45 days. Reports can be downloaded in CSV format.
- **Use My Profile** to view all the accounts you've registered with FedEx Ship Manager and the services associated with them, as well as update your contact and account information.
- **Use Quick help** to search for commonly asked questions, chat online with an agent or submit a question via e-mail (U.S. only).

Simplifying International Document Preparation

FedEx Ship Manager at fedex.com helps take the guesswork out of shipping internationally. For example, when you select any country other than the U.S., the shipping screen automatically reflects only international services available for your destination. In addition, you can get direct

access to important FedEx® Global Trade Manager tools and resources while completing your international shipping label. They include:

- Find International Documents
- Estimated Duties and Taxes
- Denied Party Screening
- Harmonized System Code Lookup
- Product Profiles

And the help doesn't stop with label preparation. If your shipment contains dutiable commodities that require a Commercial Invoice or Pro Forma Invoice, you can have FedEx Ship Manager at fedex.com create one for you based on the shipment information you enter while completing your shipping label. While online at FedEx Ship Manager at fedex.com, you can also file an EEI directly with the U.S. Census Bureau's AES DirectWeb site.

Gaining Centralized Control

With the Shipping Administration feature of FedEx Ship Manager at fedex.com, your company can centrally manage and control all of its shipments and related costs. Shipping Administration gives a single administrator, or a group of users who have been given administrative privileges, inside access to the shipping system used by fellow employees — be it across departments or across locations. It does this by giving administrators the following user controls:

- The ability to set up reference field control(s) on up to four references for billing and charge-back purposes, and to configure, mandate and validate the reference information entered into those fields.
- The ability to permit or restrict FedEx services, options and customized shipping features to users at the department level, user level or both.
- The ability to set up a central address book with up to 15,000 recipients that can be shared companywide.
- The ability to create and save customized and detailed shipping reports.
- The ability to import users, departments, references and account information from their desktop.

With the Shipping Administration feature of FedEx Ship Manager at fedex.com, your company enjoys the best of both worlds: increased office efficiency through decentralized shipping, yet centralized cost control through enhanced reporting and shipment-status.

Flexible System Requirements

All you need to begin shipping via FedEx Ship Manager at fedex.com:

- A FedEx account number. If you do not have a FedEx account number, you can register for one online at fedex.com.
- A laser, inkjet or thermal printer. Recommended browsers are Microsoft® Internet Explorer 6.0 or Netscape Navigator® 7.0 or higher.

In particular, the Shipping Administration feature of our web-based shipping solution has useful centralized management qualities that are ideal for a geographically diverse state shipping program.

Centralized Management Solution for Web-Based Shipping

Shipping Administration is a feature on our Internet-based shipping solution, FedEx Ship Manager at fedex.com. It allows a single administrator, or a group of users who have been given administrative privileges, to centrally manage and control shipments that are processed by multiple individuals from different locations within a company — all through the convenience of the Internet.

Shipping Administration was designed for organizations that:

- Have a large number of individual shippers in different locations with Internet access who each ship fewer than 25 packages a day.
- Need to centrally manage and control all shipments and related costs.
- Value the required reference field option, especially for billing shipping costs to internal departments or customers.

Shipping Administration Benefits

Shipping Administration helps companies gain better control over shipping processes and costs because it provides an administrator with user controls, such as the following:

- Set up reference field control(s) on up to four references for billing and charge-back purposes, and to configure, mandate and validate the reference information entered into those fields.
- Permit or restrict FedEx® services, options and customized shipping features to users at the department level, user level or both.
- Set up a central address book with up to 10,000 recipients that can be shared companywide.
- Create and save customized and detailed shipping reports.
- Import users, departments, references and account information from your desktop.

Shipping Administration is also Internet-Based and offers the following features:

- Available 24 hours a day, 7 days a week, from any computer with an Internet connection, thereby reducing workload in centralized shipping areas.
- Requires no proprietary hardware or software.
- Offers all the time saving features of shipping through FedEx Ship Manager at fedex.com, plus automatic upgrades as new features are added.
- All users must enter their user ID and password to log in to Shipping Administration, and account numbers are visible only to the administrator.

Other Shipping Administration Features

- From the Shipping Administrator main menu, the administrator has access to the following screens:
    - **Department Administration**. You can add new departments, view all departments, search for a specific department, and view and update an individual department. Departments can be set up as separate geographical locations or as functional groups within the organization that use different account numbers or cost centers. Part of adding a department includes:
    - **Department Profile**. Provides basic information that identifies the department.

- **Department Privileges**. Gives department users access to certain rights and privileges, allowing department users access to all or some FedEx services — including return options — and specifying the default reference information that will be entered when a user ships a package. You can also require that certain reference information be mandatory — users will not be able to change it on the shipping screen or in the recipient profile of their address book.
- **Department Defaults**. Sets default options that the user will see on the FedEx Ship Manager at fedex.com screens.
- **User Administration**. You can add new users (recommended maximum of 1,000); view a list of all users; search for a specific user; delete a user; and view and update the profile, privileges and defaults for a specific user.
- **Admin. Reports**. You can create, add, edit and delete customized reports for any shipment processed using FedEx Ship Manager at fedex.com in the past 45 days. Reports allow you to monitor and manage the shipping activity of all users throughout the company to better control costs and streamline accounting and chargeback functions. Once a report is generated, you can view and print it online or download it by saving it to your hard drive in comma-separated variable (CSV) format. You can track any shipment from within the report by clicking on the tracking number.

Hardware Solution: FedEx Ship Manager

This powerful hardware solution gives you a full range of shipping functions so you can handle large volumes and automate your entire shipping process. High-volume shippers, such as shipping departments or mailrooms, can improve efficiency, reduce errors and eliminate paperwork using a FedEx Ship Manager system.

FedEx Ship Manager is currently available in the United States, Canada, and Puerto Rico. Benefits of this solution include the following:

- **FedEx Ship Manager Software** – Pre-installed on a FedEx provided PC.
- **Domestic and International Shipping** – Streamlines shipment processing including dangerous goods, future day and domestic Collect-on-Delivery (COD) shipments.
- **Management Reports** – Gain greater control over shipping costs and reduce process problems by generating management reports on shipping expenses and activity automatically.
- **Export Data** – Enhance your competitive position in the global economy and simplify international paperwork by sending export data to customs officials electronically.
- **Address Book** – Save time and effort completing shipping labels to frequent recipients. Just select a recipient from your address book, and the "ship to" information is automatically completed for your convenience.
- **Real-Time Tracking** – Check the status of shipments and confirm delivery worldwide with access to the real-time package tracking information directly from the FedEx network.
- **International Thermal Air Waybills** – Replace multi-ply paperwork on shipments with adhesive FedEx Ship Manager shipping labels.

Minimum Requirements

To use FedEx Ship Manager, you will need:

- 19 square feet recommended for standard system
- LAN connection or dedicated dial-up telephone line for each system
- Environment that is 50-95 degrees Fahrenheit
- A/C outlet within 3 feet of the system with dedicated 20-amp, 3-prong grounded duplex; frequency of 60Hz +/-2Hz; voltage of 110V to 120V

FedEx Ship Manager includes the following hardware:

- Base unit: Pentium PC
- Color Monitor
- Standard Keyboard
- Report printer: Lexmark 2380 Plus report printer
- Thermal label printer: Zebra 2844
- Mouse and mouse pad
- Modem

High-Speed Shipping Solution: FedEx Ship Manager® Server

FedEx Ship Manager Server is a hardware and software application that for high-speed shipping using FedEx Express and FedEx Ground. FedEx Ship Manager Server is a full-service shipping solution that combines competitively priced U.S. and international shipping services with a high-speed shipping "engine" designed for high-volume integrated shipping environments. FedEx Ship Manager Server is a flexible shipping solution that can be integrated into most applications.

FedEx Ship Manager Server software is ideal for businesses where high volume demands high-speed transactions, fully customized functions and superior reliability. The following are key features and functions of FedEx Ship Manager Server.

Convenience

- **Multiple Account and Location Support** – Ship from multiple locations using the FedEx Ship Manager Server software and your company's LAN. Each location can ship independently and customize the solutions for their business and operational needs.
- **Global Shipping** – FedEx Ship Manager Server supports FedEx Express and FedEx Express Freight shipping from any origin to any destination served by FedEx. FedEx International Ground is available from the U.S. to Puerto Rico and Canada.
- **File International Documents** – U.S. export shipping supports electronic filing of the Shipper's Export Declaration and the Commercial Invoice. Asia, Europe, Canada and Latin America support electronic filing of Commercial Invoices.
- **Manage Returns** – FedEx Ship Manager Server gives you access to flexible return solutions that can help simplify your U.S. returns, and in the process, provide exceptional customer service, reduce cycle times, lower operating costs and improve control of the returns process.
- **Preprinted Return Labels** – Use FedEx Ship Manager Server to print a return label and include it in the original shipment to your customer or in separate correspondence. The preprinted label has no expiration date, costs nothing unless it is used and includes a Return Materials Authorization (RMA) reference for easy tracking. To use, your customer simply readies the package for shipping, applies the return label and tenders it to FedEx via regular pickup service, on-call pickup or drop-off at a FedEx location.

Supports the following services: FedEx Ground®, FedEx First Overnight®, FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day®, FedEx 2Day® Freight and FedEx 3Day® Freight.

- **E-Mail Return Labels** – Use FedEx Ship Manager Server to e-mail your customer a password-protected fedex.com URL that they can access to print a return label directly from their computer. The e-mail label has no expiration date, costs nothing unless it is used and includes an RMA reference for easy tracking. To use, your customer simply readies the package for shipping, applies the return label and tenders it to FedEx via regular pickup service, on-call pickup or drop-off at a FedEx location. Supports the following services: FedEx Ground, FedEx First Overnight, FedEx Priority Overnight, FedEx Standard Overnight, FedEx 2Day, FedEx 2Day Freight and FedEx 3Day Freight.

Speed

- **Processing** – On average, FedEx Ship Manager Server can process up to 15 transactions per second, so you can handle large volumes of customer orders and fulfillment. Transactions can run in either real time or batch mode depending on your business model.
- **Communication** – Communication between FedEx Ship Manager Server and FedEx systems is via a dedicated phone line or via 128-bit SSL encryption over the Internet. Choose the best channel for your business.

Competitive Pricing

- **Rates** – FedEx Ship Manager Server supports discounted U.S. and Canadian FedEx Express and FedEx Ground rates for each account.
- **Lower Rates** – Bundling multiple shipments to a single location and assigning a lower rate is available for FedEx Express shipments and for FedEx Ground and FedEx Home Delivery shipments.

Visibility

- **Tracking** – FedEx Ship Manager Server supports real-time tracking, allowing you to track by tracking number or by reference fields via Internet connectivity. And now, each FedEx Ship Manager Server meter can receive a download of tracking numbers unique to that meter. This tracking option allows for better package and data-flow management.
- **FedEx ShipAlert®** – Automatically e-mail recipients that a package is being sent, allowing them to anticipate large and multiple-piece shipments, while you provide excellent customer service.
- **FedEx PriorityAlert℠** – Provides proactive notification of a shipment's delivery status. (Must be enrolled in the program and/or services by FedEx account executives.)

Customization

- **Reporting** – FedEx Ship Manager Server provides many standardized reports for an accurate record of billing and shipping data. Read-only access to the databases is provided for custom report generation.
- **Labeling** – Provides necessary data for creating custom thermal labels. And now, you can provide an alternate return address on the shipping label for those shipments you think might be returned. The alternate return address overrides the address configured during installation.

- **Software Features** – Future software releases, which will include new features and functions, can be automatically downloaded during off-peak shipping hours, providing minimal downtime of current systems.

Optimization

- **Planning** – FedEx International Priority DirectDistribution® provides consolidated shipping and a single point of clearance for international-bound packages, allowing for effective planning and management of multiple piece shipments. (FedEx International Priority DirectDistribution shipping service requires that a special account be set up by a FedEx International Priority DirectDistribution account executive.)
- **Scheduling** – With future-day shipping, you can prepare shipments today for delivery on a future day, giving you extra time to focus on other projects.
- **Fulfillment Delivery** – FedEx Ship Manager Server will print all labels or provide the data for you to produce custom labels prior to, or at the time of, shipment for accurate delivery.

System Requirements

The FedEx Ship Manager Server software includes the application you will need to automate and expedite the processing of your FedEx shipments. The following are systems requirements and hardware recommendations to run the software at optimal capacity.

- Microsoft Windows 2000 operating system
- 256MB RAM
- 1.133 GHz processor
- 1GB hard drive (minimum)
- Hayes compatible 56k modem
- 4X CD-ROM drive

Supported Thermal Printers

- Eltron LP2348
- Eltron LP2443
- Unimark U550 (FedEx Ground custom labels only)
- Zebra DA402 (FedEx Ground custom labels only)
- Prodigy PP450 (FedEx Express labels only)

Supported Dot-Matrix Printers

- Lexmark 2480
- IBM 2488

Recommended Servers

- Compaq ProLiant ML330
- Compaq ProLiant ML350
- Compaq ProLiant DL360
- Dell PowerEdge 1650
- Dell PowerEdge 2650
- Gateway 920C

- Gateway 935c
- HP LP 110R
- HP TC2110
- IBM 205 Xserver
- IBM 220 Xserver

(Other models are not supported by the FedEx Customer Technology Services Hotline.)

To integrate FedEx Ship Manager Server software with your enterprise-resource planning, warehouse management, scanning or third-party systems, and other resources, you will need dedicated IT resources to program shipping transactions and network these systems. For more information, go to *fedex.com/us/solutions/overview.html*.

Services

FedEx Express® U.S. Services[3]

- FedEx First Overnight®
- FedEx Priority Overnight®
- FedEx Standard Overnight®
- FedEx 2Day®
- FedEx Express Saver®

FedEx Express® International Services[3]

- FedEx International First®
- FedEx International Priority®
- FedEx International Economy®
- FedEx International Priority DirectDistribution®[2]

FedEx Express® Freight Services[3]

- FedEx 1Day® Freight[4]
- FedEx 2Day® Freight[4]
- FedEx 3Day® Freight
- FedEx International Priority® Freight[5]
- FedEx International Economy® Freight[5]

FedEx Ground U.S. Service[3]

- FedEx Ground®

FedEx International Ground℠ Service[3]

- FedEx International Ground Service to Canada (delivery in 3 to 7 business days)
- FedEx International Ground Service to Puerto Rico (delivery in 3 to 7 business days)

FedEx Home Delivery® Services[3]

- FedEx® Date Certain Home Delivery
- FedEx® Evening Home Delivery
- FedEx® Appointment Home Delivery
- FedEx® Signature Home Delivery

Packaging Support

Package Labels

- Triple bar code®
- Code 128 bar code
- Thermal label support
- DOM freight renaming (ASTRA)
- Deliver by date, U.S. to P.R.
- ASTRA international®
- International CI freight insurance field
- Second address label
- Multi-ply label support®
- Additional international label copies®
- Reverse TAWB®
- Mask account number
- Doc tab

Package Types

- FedEx® Envelope
- FedEx® Pak
- FedEx® Box
- FedEx® Tube
- FedEx® 10kg Box
- FedEx® 25kg Box
- Customer package

2 – FedEx International Priority DirectDistribution shipping service needs a special account set up by a FedEx International Priority DirectDistribution account executive.
3 – These services are for U.S.-origin shipments only.
4 – Saturday delivery is available with FedEx 1Day Freight and FedEx 2Day Freight to certain selected destinations.
5 – These services or features are found only in the 020 Transaction. Refer to the FedEx Ship Manager Server Transaction Coding Reference and the FedEx Ship Manager Server User Guide for more information.
Product names are trademarks of their respective companies.

Special Shipping Options

	FedEx Express®	FedEx Ground®	FedEx Home Delivery®
FedEx® Collect On Delivery (C.O.D.)	X	X	
Future Day	10 Days	90 Days	90 Days
Dry Ice	X	X	X
Signature Release	X		X
Inside Pickup and Delivery	X		
Residential Delivery	X	X	X
FedEx Priority Alert℠	X		
FedEx International Broker Select®	X		
Shipper's Export Declaration (SED)[5]	X		
Electronic Filing of SED to Customs	X		
Saturday Service	X		
Surcharges (code for reply)	X	X	X
Alcohol	X		
Hold at FedEx Location Service	X		
FedEx Dangerous Goods Service/Hazardous Materials	X	X	
FedEx ShipAlert® (E-mail ID)[5]	X	X	X
FedEx Ground Auto P.O.D. (proof of delivery)		X	X
Bill Recipient/Third Party	X	X	
FedEx InSight®	X		

5 – These services or features are found only in the 020 Transaction. Refer to the FedEx Ship Manager Server Transaction Coding Reference and the FedEx Ship Manager Server User Guide for more information.

Attachment E: FedEx InSight

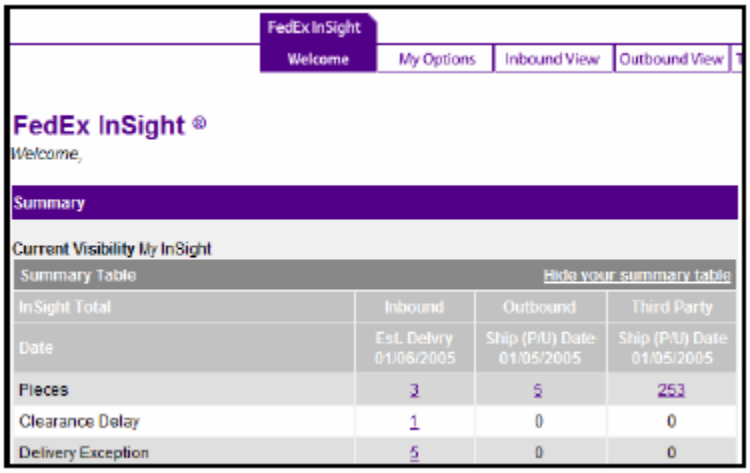
FIRST IN DISTRIBUTION

Powerful Shipment Visibility Through FedEx InSight®

FedEx InSight is a management tool on **fedex.com** that allows you to monitor the status of your shipments and can be set up to automatically alert you and others of critical shipping events. Because FedEx InSight provides real-time package-status information, it can help you save time, avoid delays, manage your customer relationships better and increase your supply-chain efficiencies — all at no cost to you.

What FedEx InSight Can Do

FedEx InSight gives you the shipping information you need to plan your operations more efficiently, saving you and your customers time and money. FedEx InSight provides the following features and benefits:



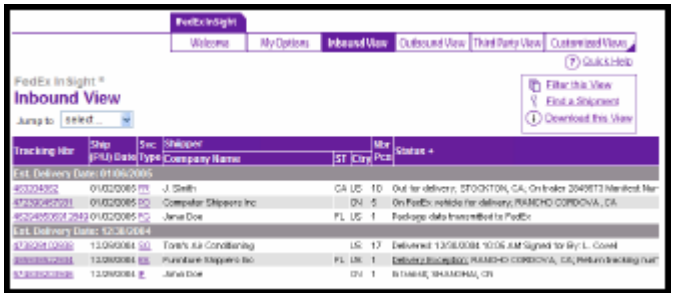
- **Advanced Tracking** – Displays tracking information for your U.S. and international inbound, outbound and third-party-payer shipments for FedEx Express, FedEx Ground and FedEx Freight. You can use account number(s), customer data (company name, address) or both to provide status information; no tracking numbers are required. You can get information about shipments going back 90 days.
- **Delivery Status** – Provides real-time status information about your inbound, outbound and third-party-payer shipments. It even provides shipment-status information prior to pickup by FedEx. As part of the status, you'll also see the location of the shipment: state and country for a U.S. shipment, and country for an international shipment.
- **Proactive Notification** – Automatically notifies you by e-mail, Internet or wireless device of critical shipping events — such as clearance delays, delivery attempts, consolidated proof of delivery and delivery prenotification — so you can take appropriate action.
- **Shipment Information** – Offers precise and consolidated status summaries of U.S. and international (including multiple-package) shipments in one report, which you can view or download online or receive via e-mail.
- **Problem Resolution** – Helps pinpoint shipment and delivery exceptions, such as incomplete paperwork, weather delays and incorrect addresses and then suggests recommended actions to expedite delivery.
- **Customizable Options** – The My Options screen allows you to link to and customize various features on FedEx InSight, including:
    - **Notifications** – Allows you to receive proactive notifications about critical shipment events via e-mail or wireless device. You have the ability to select as many notifications and recipients as you wish.
    - **Invitations** – Allows you to invite an unlimited number of people to view your shipment information. You can withdraw an invitation at any time if needed.

- **Shipments** – Allows you to add, delete and edit accounts and addresses on your profile for precise shipment visibility.

FedEx InSight Up Close

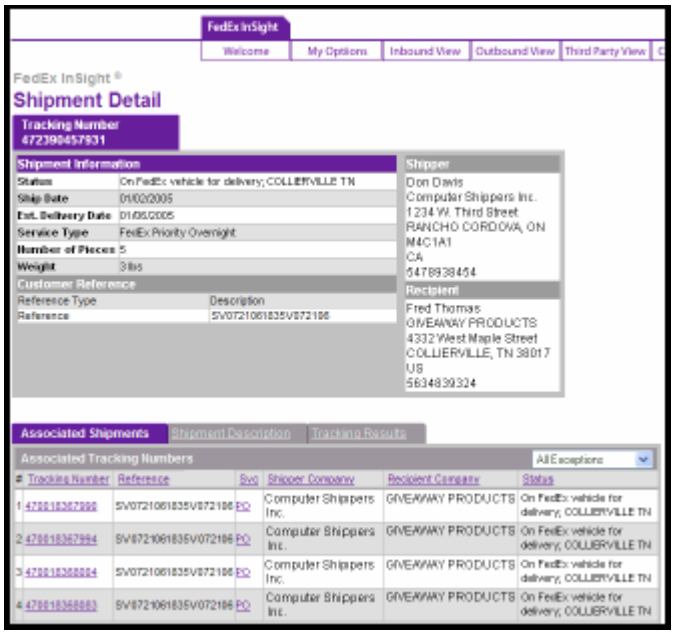
The Inbound View screen provides an up-to-the-minute listing of shipments in transit to your location and includes a variety of important details:

- Status of the shipment
- Estimated delivery date
- Type of service
- Number of pieces shipped
- Ship (Pick-Up) date
- Tracking number
- Company name



For more detailed information about a particular shipment, click on its tracking number. This will bring up the Shipment Detail screen, which includes all the critical information from Inbound View, plus the following:

- Full recipient and shipper information
- Reference information
- Shipment contents (quantity, description, part number, SKU)
- Associated shipment information
- Shipment dimensions
- Special handling
- Commodity information
- Tracking details



Occasionally, something occurs that interferes with the completion of a delivery, such as an incorrect address, incorrect or incomplete documentation or no one available to accept a delivery. Whatever the reason, FedEx InSight's Shipment Detail screen provides you with the details you need to stay informed and to take corrective action.

- Shipment Exception – Incomplete paperwork, unable to locate recipient, and more
- Delivery Exception – Delivery attempted, damaged shipment, returned to sender, weather delay, incorrect address and more

My Options serves as a table of contents for linking to and customizing various features, including Notifications. With Notifications, you can set FedEx InSight to automatically keep you and others informed about critical shipping events so that you can take appropriate action quickly. You choose which notifications to receive, when and in what format. FedEx InSight will notify you regarding the status of all future shipments based on your preferences, which can be updated at any time.

Getting Started

Before you can start using FedEx InSight, you must complete the following steps:

- Go to **fedex.com** and click on the Track tab, then on the FedEx InSight link.
- If you are not already registered as a fedex.com user, you will need to sign up for a **fedex.com** user ID and password. If you are a registered **fedex.com** user, enter the log-in information you use for accessing other fedex.com online services, such as FedEx Ship Manager® at fedex.com. You will be prompted to answer a few questions specific to the use of FedEx InSight.

To ensure the correct use of account information, FedEx InSight will send your request to your FedEx account executive for approval. You will be notified via an automatic e-mail when your account executive has approved your request.

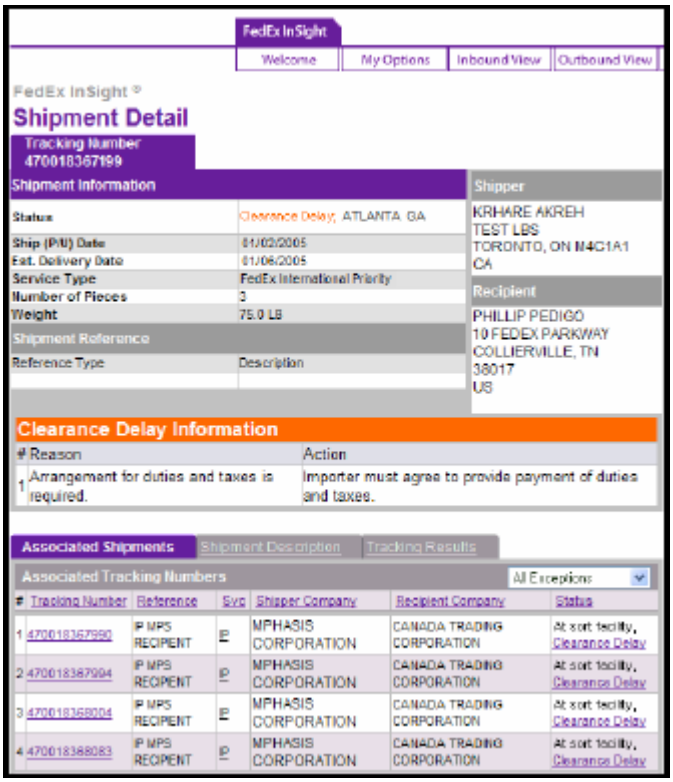
FedEx InSight Availability by Region and Country		
Americas		
Anguilla Argentina Aruba Bahamas Barbados Bermuda Brazil British Virgin Islands Canada Cayman Islands Chile	Colombia Costa Rica Dominica Dominican Republic Grenada Guadeloupe Guatemala Martinique Mexico Jamaica Netherlands Antilles	Panama Puerto Rico St. Kitts-Nevis St. Lucia St. Vincent Trinidad and Tobago Turks and Caicos United States U.S. Virgin Islands Uruguay Venezuela
Europe and the Middle East		
Austria Bahrain Belgium Czech Republic Denmark Finland	Germany Great Britain Ireland Kuwait Luxembourg Netherlands	Norway Poland Spain Sweden Switzerland United Arab Emirates
Asia-Pacific		
Australia China Hong Kong India Indonesia	Japan Korea Malaysia New Zealand	Philippines Singapore Taiwan Thailand
April 2005 Source: fedex.com; information subject to change without notice.		

FedEx InSight Customer Testimonial

The RedShark Group, a Web-based document-management company, looks to vendors such as The Hibbert Group to produce and distribute roughly 600,000 documents to more than 80 countries every year. It's about working together and timeliness. RedShark relies on Hibbert and both rely on FedEx to make sure documents arrive on time, every time. To track shipments after they leave Hibbert's door, RedShark uses FedEx InSight®, a free shipping-management tool on fedex.com.

This powerful online solution lets RedShark view the real-time status of all of a customer's shipments — even though they're shipped from Hibbert — without tracking or reference numbers. It also sends automatic shipment updates that notify RedShark when a critical event may create a delay. It even suggests possible solutions. "FedEx InSight allows us to proactively monitor that shipments get there when they're supposed to," explains Greg Sharkey, president of RedShark. "It helps us provide a level of service to our customers that we were previously unable to provide."

FedEx InSight Screen Shots



Subject: FedEx Clearance Delay Outbound

The following shipment has encountered international clearance delays:

Tracking number:	616950428307
Reference:	2-8-05
Ship (P/U) date:	Feb 8, 2005
Estimated delivery:	Feb 16, 2005 18:30 PM
Service type:	FedEx International Priority
Packaging type:	Your Packaging
Number of pieces:	1
Weight:	27.0 LB

Shipper Information	Recipient Information
SUSAN JOHNSON	JOHN SMITH
XYZ COMPANY	ABC COMPANY
6789 GENERIC AVE	1234 MAIN STREET
SOME CITY AZ	ANYTOWN MI
US	US
85375	50034

Billing Info
Transportation:
Duties & taxes:

Special handling/Services
Deliver Weekday

Cntry of Mfg	Harmonized Code
US	8542.21.8905

Description
ELECTRONIC INTEGRATED CIRCUITS, UNMOUNTED DICE CEI

Reason For Delay:	Recommended Action
1. Clearance instructions from the importer are required	Importer must provide instructions.

Please do not respond to this message. This email was sent from an unattended mailbox. This report was generated at approximately 8:40 PM CST on 02/10/2005.

For questions about FedEx Express, please call us at 1.800.Go.FedEx.

All weights are estimated.

Est. Delivery displayed above is not valid for Money-Back Guarantee or delay claim purposes. Shipments delayed because of Customs or other regulatory delays are not subject to refund or credit under FedEx Money-Back Guarantee Policy. Please see FedEx Service Guide for terms and conditions of service, including FedEx Money-Back Guarantees. For more information, please contact your FedEx Customer Support representative.

Thank you for your business.

Attachment F:
FedEx Services

FIRST IN DISTRIBUTION

FedEx Express Services and Service Options

FedEx Express Services — U.S. Domestic	
Service	**Commitment**
FedEx SameDay®	Door-to-door delivery within hours depending upon availability, 365 days a year, 7 days a week.
FedEx First Overnight®	Next business day delivery to major markets by 8 or 8:30 a.m., depending on destination zip code.
FedEx Priority Overnight®	Next business day delivery by 10:30 a.m. to most U.S. addresses; by noon, 4:30 p.m. or 5 p.m. in remote areas; by noon or 1:30 p.m. on Saturdays.
FedEx Standard Overnight®	Next business day delivery by 3 p.m. to most U.S. addresses; by 4:30 to rural areas.
FedEx 2Day®	Delivery by 4:30 p.m. in 2 business days to most areas, by 7 p.m. to residences.
FedEx Express Saver®	Delivery to businesses by 4:30 p.m. and to residences by 7 p.m., in 3 business days.
Information is current as of January 31, 2006, and is subject to change without notice. Refer to the FedEx Service Guide in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.	

FedEx Express International Services — U.S. Outbound	
Service	**Commitment**
FedEx® International Next Flight	The fastest possible delivery we offer for your urgent shipments to more than 220 countries and territories — 24 hours a day, 365 days a year, including holidays.
FedEx International First®	Delivery by 8 or 8:30 a.m. in two business days. Inbound delivery to selected U.S. zip codes from 50 countries and Caribbean islands in 1 or 2 business days, by 8 or 8:30 a.m.
FedEx International Priority®	Time-definite delivery typically in 1, 2 or 3 business days. Reach major cities in Europe by 10:30 a.m. typically in 2 business days.
FedEx International Economy®	Delivery typically in 2–5 business days (typically 2–3 business days to Canada and Mexico).
FedEx International Priority DirectDistribution®	Delivery typically in one to four business days. Customs Clearance: Multiple-piece, multiple-recipient shipments to the European Union (EU) can be cleared as one unit before being delivered to multiple EU destination countries. This single point of clearance is available for shipments destined to select European countries from the U.S., Canada and several Asian countries.
FedEx International Priority Plus	Provides next business day delivery Monday through Friday. Service from New York City to Amsterdam, Brussels, Buenos Aires, Dublin, Frankfurt, Geneva, London, Madrid, Milan, Paris, Rio de Janeiro, Rome, Sao Paulo and Zurich. Service to New York City from Istanbul and Tel Aviv.
FedEx International MailService®	An economical way to send bulk mailings (catalogs, brochures, invoices, etc.) internationally. Delivery in either 4–7 or 7–11 international business days (Standard or Premium delivery).
Information is current as of January 31, 2006, and is subject to change without notice. Refer to the FedEx Service Guide or Conditions of Carriage from the country of origin in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.	

FedEx Express Freight Services — U.S. Domestic	
Services	**Commitment**
FedEx 1Day® Freight	Next-business-day delivery by 10:30 a.m. for most shipments; by noon for many others.
FedEx 2Day® Freight	Delivery by noon in two business days for most shipments; by 3 p.m. in many other

FedEx Express Freight Services — U.S. Domestic	
Services	**Commitment**
	parts of the U.S.
FedEx 3Day® Freight	Delivery by 3 p.m. in three business days for most shipments.
FedEx Expedited Freight Services	FedEx Expedited Freight Services allows customers to quickly and easily evaluate the surface and air shipping options available from FedEx Express, FedEx Freight and FedEx Custom Critical in order to select the best solution. Call FedEx Expedited Freight Services at 1.800.398.0625, and through one point of contact you can: Find fast answers and flexible solutions, 24 hours a day, 365 days a year. Select from a broad range of freight services, based on your pickup and delivery requirements, time sensitivity and the characteristics of the products being shipped. Get the optimal solution for all of your shipping needs. Confirm shipping services upon request for any FedEx expedited or freight service.
Information is current as of May 4, 2006, and is subject to change without notice. Refer to the FedEx Service Guide in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.	

FedEx Express Freight Services — International	
Services	**Commitment**
FedEx International Premium℠ Freight	Time-definite delivery in 1, 2 or 3 business days to more than 30 countries.
FedEx International Priority® Freight	Time-definite delivery in 1, 2 or 3 business days to more than 65 countries.
FedEx International Economy® Freight	Time-definite service typically within 5 business days, with flexible pickup and delivery options.
FedEx International Priority DirectDistribution® Freight	A cost-effective, streamlined way to move high-value freight straight from the point of manufacture to multiple customers or end-users. We clear your consolidated freight through customs on a single Commercial Invoice, then deliver to the addresses you've specified in the destination country. Delivery typically in one to four business days. You can choose from two service options. • Select Appointment Delivery if you want FedEx to arrange a delivery time at the destination ramp with the recipient. • Select Appointment Delivery if you want FedEx to arrange a delivery time at the destination ramp with the recipient.
FedEx International Express Freight® (IXF)	Time-definite deferred air-freight service between world airports, typically in 2–3 business days.
FedEx International Airport-to-Airport℠ (ATA)	Airport-to-airport delivery typically in 3–5 business days, depending on space and freight size.
Information is current as of January 31, 2006, and is subject to change without notice. Refer to the FedEx Service Guide or Conditions of Carriage from the country of origin in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.	

FedEx Express Service Options	
Service Option	Description
Saturday Service	Pickup and delivery available in the majority of U.S. cities and in selected international locations.
Hold at FedEx Location	Allows recipients to pick up shipments from the FedEx location of their choice, including FedEx Kinko's. Available throughout the U.S. and for certain international shipments.
FedEx® Collect on	FedEx is known for fast payment return, typically by the next business day. C.O.D.

FedEx Express Service Options	
Service Option	Description
Delivery (C.O.D.)	Service option available in the U.S. FedEx tries to contact recipients before delivery so that payments are ready. Your customer can pay by personal check, money order, cashier's check, company check, official check or certified check. We return payment to you the next business day via FedEx Standard Overnight® (where available; otherwise FedEx 2Day®).
Dangerous Goods shipping	World leader in transporting dangerous goods. Call our free Dangerous Goods Hotline at 1.800.GoFedEx (800.463.3339) and press 81. Transportation available with the majority of our domestic and international services.
Charter of a FedEx aircraft (domestic and international)	When you have oversize cargo or need the use of an entire airplane, contact FedEx Charters. Commodities we've shipped include exotic animals, musical stage productions, satellites and race cars on worldwide circuits. To use the option, call 1.800.238.0181 or e-mail *chartersales@fedex.com* for more information.
Declared Value Exception	This service allows eligible customers to declare a value up to $50,000 on special items such as jewelry, gemstones, and precious metals (normally limited to $500 on most FedEx Express Packages). Available for shipments within the U.S., including Hawaii and Alaska.
FedEx International Controlled Export	The FedEx International Controlled Export service option is available for goods moving under a U.S. State Department (DSP) license or under the U.S. Drug Enforcement (DEA) export permits 36, 236 and 486, and in-bond shipments moving under a transportation and exportation (customs form CF7512) from a foreign trade zone or bonded warehouse. This option, available with FedEx International Priority® and FedEx International Priority® Freight, is a fast, reliable way to get your controlled exports where they need to be with the convenience of customs-cleared, door-to-door delivery and the reliability of a time-definite commitment.
International Broker Select	FedEx International Broker Select option (BSO) enables the sender or recipient to designate a specific customs broker other than FedEx (or our designated broker) when shipping to selected countries using FedEx International Priority®, FedEx International Economy® , FedEx International Priority® Freight or FedEx International Economy® Freight.
FedEx® Delivery Signature Options	**Indirect Signature Required** – FedEx will obtain a signature 1) from any person at the delivery address or 2) from someone at a neighboring address, or 3) the recipient can leave a signed FedEx door tag authorizing release of the package without anyone present. Available for residential deliveries only. Fee: $1.50. **Direct Signature Required** – FedEx will obtain a signature from any person at the delivery address. If no one is at the address, FedEx will reattempt delivery. Direct Signature Required will replace FedEx Express Signature Required. Available for both residential and nonresidential deliveries. Fee: $2. **Adult Signature Required** – FedEx will obtain a signature from any person at least 21 years old (government-issued photo identification required) at the delivery address. If no one is at the address, FedEx will reattempt delivery. Available for both residential and nonresidential deliveries. Fee: $2.75.
FedEx Return Solutions	FedEx offers a variety of solutions to help you manage returns. Choose from options available with FedEx Express® and FedEx Express® Freight services. These return solutions are available within all 50 states. **Manual Solutions** – A manual option that allows you to provide your customers, vendors and employees with a simple return solution. A special contract with FedEx is required. **Electronic Solutions** – An electronic option available through many electronic shipping tools such as FedEx Ship Manager®. A contract is not required.
Information is current as of January 31, 2006, and is subject to change without notice. Refer to the FedEx Service Guide *in effect at the time of shipment for terms and conditions, including package dimension and weight restrictions.*	

FedEx Ground Services and Service Options

FedEx Ground U.S. Domestic Services	
Services	**Commitment**
FedEx® Ground	Monday through Friday package delivery in 1–5 business days within the contiguous U.S.; 3–7 business days to and from Alaska and Hawaii.
FedEx Home Delivery®	Delivery in 1-5 business days in the contiguous U.S. and 3–7 business days to and from Alaska and Hawaii. Deliveries are made between 9 a.m. to 8 p.m. Tuesday–Saturday.
FedEx SmartPost	FedEx SmartPost specializes in the consolidation and delivery of high volumes of low-weight, less time sensitive business-to-consumer packages using the U.S. Postal Service for final delivery to residences. Delivery Monday–Saturday to all residential addresses in the U.S. including P.O. Boxes and military APO and FPO destinations.
Refer to the *FedEx Service Guide* in effect at the time of shipment for terms and conditions, including package dimensions and weight restrictions.	
September 22, 2005. Subject to change without notice.	

FedEx International Ground Services	
Services	**Commitment**
FedEx International Ground	Day-definite, business-to-business delivery throughout Canada and Puerto Rico within 3–7 business days. Delivery is Monday–Friday.
Refer to the *FedEx Service Guide* or Conditions of Carriage from the country of origin in effect at the time of shipment for terms and conditions, including package dimensions and weight restrictions.	
September 22, 2005. Subject to change without notice.	

FedEx Ground Service Options	
Services	**Description**
FedEx® Ground Multiweight	Ideal for multiple-package shipments moving as one unit to the same destination on the same day. This pricing option allows you to combine packages for a shipment rate. Inside delivery and up to three delivery attempts at no extra charge. Delivery area surcharge does not apply. Shrinkwrapping or palletizing shipments is not required.
FedEx International Ground Multiweight	A cost-saving service if you have many packages moving as a unit to the same destination on the same day. We rate the packages individually, and again as one shipment. You pay the lower rate. Available to and from Canada, and to Puerto Rico. Free inside delivery and up to three free delivery attempts. No need to shrinkwrap or palletize shipments. Customs clearance is not included.
FedEx® International Ground Distribution	A drop-ship service that may save you money on your consolidated shipments to Canada. You arrange for a bulk delivery to a FedEx Ground hub in Canada. FedEx Ground breaks down the consolidation and delivers individual shipments to the final destination.
FedEx® Ground COLLECT	This option lets you be invoiced directly for your inbound packages, allowing you control over the cost and routing of such shipments. Receive a weekly, itemized invoice listing supplier names, package weights, and charges. Your suppliers use their own account numbers; Authorized COLLECT Recipients do not need to share their account number.
FedEx® Ground C.O.D. (Collect on Delivery)	FedEx Ground C.O.D. enables you to extend new payment options to your customers. You have three ways to get your money — and we are the only ground carrier that accepts cash: • **Choose Currency C.O.D.** to collect cash from your recipient (additional fee applies). • **Choose Guaranteed Funds C.O.D.** to collect payment in the form of certified check, money order or cashier's check. • **Choose Regular C.O.D.** to collect any form of payment (cash,

FedEx Ground Service Options	
Services	**Description**
	guaranteed funds, company or personal check).
FedEx® Ground E.C.O.D. (Electronic C.O.D.)	FedEx Ground E.C.O.D. gives you fast payment return because the money is deposited in your bank account in 24 or 48 hours after delivery, whichever you choose. Paperless payment transfer results in reduced paperwork for you. Available in the U.S. and Puerto Rico. You receive a timely remittance report with full details. Handling fee applies.
Hazardous Materials Shipping	You can ship many types of hazardous materials throughout the U.S. (excluding Alaska and Hawaii) via FedEx Ground. If you have questions or would like a copy of the *FedEx Ground Shipping Hazardous Materials Guide*, contact our experts at the Dangerous Goods/Hazardous Materials Hotline – call 1.800.GoFedEx (1.800.463.3339) and press 81
FedEx® Delivery Signature Options	**Indirect Signature Required** FedEx will obtain a signature 1) from any person at the delivery address or 2) from someone at a neighboring address or 3) the recipient can leave a signed FedEx door tag authorizing release of the package without anyone present. Available for residential deliveries only. Fee: $1.50. **Direct Signature Required** FedEx will obtain a signature from any person at the delivery address. If no one is at the address, FedEx will reattempt delivery. Direct Signature Required will replace FedEx Ground® Auto P.O.D., FedEx Home Delivery® Auto P.O.D. and FedEx Signature Home Delivery℠. Available for both residential and nonresidential deliveries. Fee: $2. **Adult Signature Required** FedEx will obtain a signature from any person at least 21 years old (government-issued photo identification required) at the delivery address. If no one is at the address, FedEx will reattempt delivery. Available for both residential and nonresidential deliveries. Fee: $2.75.
FedEx Return Solutions	FedEx offers a variety of solutions to help you manage returns. Choose from options available with FedEx Ground services. These return solutions are available within all 50 states. **Manual Solutions** A manual option that allows you to provide your customers, vendors and employees with a simple return solution. A special contract with FedEx is required. **Electronic Solutions** An electronic option available through many electronic shipping tools such as FedEx Ship Manager®. A contract is not required.
FedEx® Date Certain Home Delivery	Use this option if your recipient wants to specify a certain date of delivery. This can be Tuesday–Saturday, excluding holidays. This date cannot be before the standard transit time, and must be no later than two weeks after the standard transit time.
FedEx® Evening Home Delivery	A great option if delivery must be done in person and your recipient is gone during the day. Use this option if your recipient wants to specify delivery between 5 p.m. and 8 p.m. on the scheduled day of delivery.
FedEx® Appointment Home Delivery	If your recipient needs to arrange for a specific date and time for delivery, this is the perfect option. We will contact the recipient by phone in advance of delivery to schedule a delivery time.
Refer to the *FedEx Service Guide* or Conditions of Carriage from the country of origin in effect at the time of shipment for terms and conditions, including package dimensions and weight restrictions.	
September 22, 2005. Subject to change without notice.	

FedEx Returns Solutions

FedEx offers a variety of solutions to help you manage your returns process. Choose from options available with FedEx Express, FedEx Express Freight and FedEx Ground services. These returns solutions are available within all 50 U.S. states.

FedEx Returns Solutions		
Solution	**Service**	**Description**
Automated Return Solutions		
FedEx Print Return Label	FedEx Express FedEx Ground	Use FedEx Ship Manager® to print a return label. Include it either in the original shipment to your customer or in a separate correspondence. Your customer can then apply this label to the package as needed and drop it off at the nearest FedEx drop-off location. There is no expiration date and no charges are assessed until the label is used. In addition, a Return Materials Authorization (RMA) reference field (printed on the label and your invoice) is available to help you track your return shipments.
FedEx E-Mail Return Label	FedEx Express FedEx Ground	E-mail a return label directly to your customer. The customer can then print the label, apply it to the package and call for pick up or drop the package off at the nearest FedEx drop-off location. There is no expiration date and no charges are assessed until the label is used. In addition, a Return Materials Authorization (RMA) reference field (printed on the label and your invoice) is available to help you track your return shipments.
FedEx Driver or Courier-Delivered Label	FedEx Express	FedEx Express Tag® Arrange for us to create and deliver return shipping labels to your customer and collect the item for return. You schedule the pickup: same-day or next-business-day, Monday through Friday. Your customer simply needs to have the package ready for pickup when the FedEx Express courier arrives. A shipping label and customer receipt will be printed on site. We make one pickup attempt as part of this service. No charges are assessed until the package is picked up.
	FedEx Ground	FedEx Ground® Call Tags We create and deliver a return shipping label to your customer, and collect the item for return. Your customer simply needs to have the package ready for pickup when the FedEx Ground driver arrives. You can schedule a pickup for the next business day and up to 10 business days in advance. Business days are Monday through Friday for commercial pickups; Tuesday through Saturday for residential pickups. We make three pickup attempts as part of the service.
Non-Automated Return Solutions		
FedEx Express® Billable Stamps	FedEx Express	These preprinted labels are an easy way to manage your returns and other inbound FedEx Express® shipments. They're trackable, time- and cost-effective solutions that take the place of airbills and enable you to choose a FedEx delivery service in advance. They cost nothing if

FedEx Returns Solutions		
Solution	**Service**	**Description**
		not used. FedEx Express Billable Stamps do not display your account number to other parties. Your recipient's information is pre-printed on the stamp, and shipment weight is determined by the FedEx courier at pickup.
FedEx Express® Prepaid Stamps	FedEx Express	These prepaid shipping labels for FedEx Express shipments take the place of airbills, allowing you to allocate shipping costs — and specify a FedEx delivery service — upfront. FedEx Express Prepaid Stamps are nonrefundable and nontransferable. FedEx reserves the right to bill an additional amount for packages that exceed standard acceptance limits or require special handling.
FedEx Ground® Package Returns Program (PRP)	FedEx Ground	FedEx Ground PRP simplifies package returns from your customers, such as vendors returning seasonal merchandise. You provide a preprinted return label to your customer (or employees), who can schedule a return pickup for the next business day or any business day up to two weeks in advance.
The Individual Return Solution	FedEx Express FedEx Ground	If you have individual return shipments, you can use any of the FedEx Kinko's retail drop-off locations. These locations provide a full suite of packaging and shipping services to meet your needs. Or you can simply go to **fedex.com**, set up a user id and a password and generate a return label that you can affix to your shipment.
Information is current as of October 2005; Subject to change without notice. Source: fedex.com.		

Attachment G: FedEx Surcharges

The following surcharges are our standard surcharges. For specific waivers or reductions applicable to the WSCA account, please refer to your pricing proposal.

FIRST IN DISTRIBUTION

FedEx Express and FedEx Ground Surcharges

FedEx Express Fees and Information

This document, broken into two sections, provides an overview of fees and other shipping information for FedEx Express domestic and international package and freight services.

The first section includes six quick-info tables that provide an overview of the fee amounts:

- FedEx Express (U.S. Package) – Fees for Additional Services
- FedEx Express (U.S. Package) – Fees for Optional Services
- FedEx Express (International Package) – Fees for Additional Services
- FedEx Express (International Package) – Fees for Optional Services
- FedEx Express (U.S. and International Freight) – Fees for Additional Services
- FedEx Express (U.S. and International Freight) – Fees for Optional Services

The second section provides an alphabetized list of detailed descriptions of these fees and additional shipping information (e.g., dimensional weight and multiple-piece shipments). Descriptions are prefaced by the applicable service mode (e.g., Express Domestic Package, Express International Freight).

Section One: FedEx Express Additional Fees and Optional-Service Fees (Quick-Info Tables)

The following two tables contain fees for additional and optional FedEx Express package shipping services within the U.S. with the exception of FedEx SameDay®. They apply on a per-package basis unless otherwise noted.

FedEx Express (U.S. Package) – Fees for Additional Services					
Surcharge Type	**FedEx First Overnight®**	**FedEx Priority Overnight®**	**FedEx Standard Overnight®**	**FedEx 2Day®**	**FedEx Express Saver®**
Additional Handling Surcharge	N/A	$6	$6	$6	$6
Address Correction*	$10 per correction	$10 per correction	$10 per correction	$10 per correction	$10 per correction
Dangerous Goods	$30 (dry ice only)	$60 (accessible) $30 (inaccessible)	$30 (inaccessible)	$30 (inaccessible)	$30 (inaccessible)
Delivery Area Surcharge • Commercial • Residential • Remote Alaska	 N/A N/A N/A	 $1.30 $2.10 $15	 $1.30 $2.10 $15	 $1.30 $2.10 $15	 $1.30 $2.10 $15
Missing or Invalid Account Number	$10	$10	$10	$10	$10
Oversize Charge	$30	$30	$30	$30	$30

FedEx Express (U.S. Package) – Fees for Additional Services					
Surcharge Type	**FedEx First Overnight®**	**FedEx Priority Overnight®**	**FedEx Standard Overnight®**	**FedEx 2Day®**	**FedEx Express Saver®**
Payer Rebilling	$10	$10	$10	$10	$10
Reroute of Shipment	$10	$10	$10	$10	$10
When FedEx Express hundredweight rates apply, the fees listed above are assessed one time per shipment, except for the residential delivery charge, which is always assessed on a per-package basis.					

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

FedEx Express (U.S. Package) – Fees for Optional Services					
Surcharge Type	**FedEx First Overnight®**	**FedEx Priority Overnight®**	**FedEx Standard Overnight®**	**FedEx 2Day®**	**FedEx Express Saver®**
Courier Pickup Charge	$4	$4	$4	$4	$4
Declared Value Fee (for shipments valued in excess of $100)	$0.50 per $100 of value ($2.50 minimum)	$0.50 per $100 of value ($2.50 minimum)	$0.50 per $100 of value ($2.50 minimum)	$0.50 per $100 of value ($2.50 minimum)	$0.50 per $100 of value ($2.50 minimum)
FedEx® Collect on Delivery (C.O.D.) (for shipments receiving hundred-weight pricing)	N/A	$8.50 per shipment	$8.50 per shipment	$8.50 per shipment	$8.50 per shipment
FedEx® Delivery Signature Options					
• Indirect Signature Required	$1.50	$1.50	$1.50	$1.50	$1.50
• Direct Signature Required	$2.25	$2.25	$2.25	$2.25	$2.25
• Adult Signature Required	$3.25	$3.25	$3.25	$3.25	$3.25
FedEx E-Mail Return Label	$0.50	$0.50	$0.50	$0.50	$0.50
FedEx ExpressTag®	N/A	$4	$4	$4	N/A
FedEx Print Return Label	$0.50	$0.50	$0.50	$0.50	N/A
Residential Delivery Charge	$2.10	$2.10	$2.10	$2.10	$2.10
Return On-Call Pickup Surcharge	$4	$4	$4	$4	N/A
Saturday Delivery	N/A	$12.50	N/A	$12.50	N/A
Saturday Pickup	$12.50	$12.50	$12.50	$12.50	$12.50
Signature Proof of Delivery (via FedEx Standard Overnight®)	N/A	N/A	$6 per request	N/A	N/A

FedEx Express (U.S. Package) – Fees for Optional Services					
Surcharge Type	FedEx First Overnight®	FedEx Priority Overnight®	FedEx Standard Overnight®	FedEx 2Day®	FedEx Express Saver®
When FedEx Express hundredweight rates apply, the fees listed above are assessed one time per shipment, except for the residential delivery charge, which is always assessed on a per-package basis.					

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

The following two tables contain additional shipping fees and optional-service fees for international package services offered by FedEx Express with the exception of FedEx International Next Flight. They apply on a per-shipment basis unless otherwise noted.

FedEx Express (International Package) – Fees for Additional Services			
Surcharge Type	FedEx International First®	FedEx International Priority®	FedEx International Economy®
Address Correction	$10 per correction	$10 per correction	$10 per correction
Broker Select Option	N/A	Greater of $10 or $0.50 per pound	Greater of $10 or $0.50 per pound
Currency Conversion	Our source for the daily information is OANDA, an internet exchange rate service.	Our source for the daily information is OANDA, an internet exchange rate service.	Our source for the daily information is OANDA, an internet exchange rate service.
Dangerous Goods	Greater of $45 or $0.25 per pound (dry ice only)	Greater of $90 or $0.50 per pound (accessible) Greater of $45 or $0.25 per pound (inaccessible)	Greater of $45 or $0.25 per pound (inaccessible only, to and from Canada and Puerto Rico only)
Duties and Taxes	see below	see below	see below
Extended Service Area Surcharge	Greater of $20 or $0.20 per pound	Greater of $20 or $0.20 per pound	Greater of $20 or $0.20 per pound
Missing or Invalid Account Number	$10	$10	$10
Northern Canada Surcharge	N/A	N/A	N/A
Oversize Charge	N/A	N/A	N/A
Payer Rebilling	$10	$10	$10

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

FedEx Express (International Package) – Fees for Optional Services			
Surcharge Type	FedEx International First®	FedEx International Priority®	FedEx International Economy®
Courier Pickup Charge	$4	$4	$4
Declared Value (for shipments valued in	$0.50 per $100 of value	$0.50 per $100 of value	$0.50 per $100 of value

FedEx Express (International Package) – Fees for Optional Services			
Surcharge Type	**FedEx International First®**	**FedEx International Priority®**	**FedEx International Economy®**
excess of $100)			
FedEx International Controlled Export	N/A	$50	N/A
Saturday Delivery	N/A	$12.50	N/A
Saturday Pickup	$12.50	$12.50	N/A
Shipper's Export Declaration Filing Fee	$10	$10	$10

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

The following two tables contain additional shipping fees and optional-service fees for FedEx Express Freight services within the U.S. and internationally. They apply on a per-shipment basis unless otherwise noted.

FedEx Express (U.S. and International Freight) – Fees for Additional Services						
Surcharge Type	**FedEx 1Day® Freight**	**FedEx 2Day® Freight**	**FedEx 3Day® Freight**	**FedEx International Priority® Freight**	**FedEx International Economy® Freight**	**FedEx International Premium®**
Address Correction	$32 per correction	$32 per correction	$32 per correction	$10 per correction	$10 per correction	N/A
Billing	N/A	N/A	N/A	$10	$10	N/A
Broker Select Option	N/A	N/A	N/A	Greater of $10 or $0.50 per pound	Greater of $10 or $0.50 per pound	N/A
Change or Air Waybill Charge	N/A	N/A	N/A	N/A	N/A	$6.50
Currency Conversion	N/A	N/A	N/A	Our source for the daily information is OANDA, an internet exchange rate service.	Our source for the daily information is OANDA, an internet exchange rate service.	Our source for the daily information is OANDA, an internet exchange rate service.
Dangerous Goods	Greater of $70 or $0.50 per lb. (accessible) Greater of $30 or $0.20 per lb. (inaccessible)	Greater of $30 or $0.20 per lb. (inaccessible only)	Greater of $30 or $0.20 per lb. (inaccessible only)	Greater of $90 or $0.50 per lb. (accessible) Greater of $45 or $0.25 per lb. (inaccessible)	N/A	Greater of $90 or $0.50 per lb. (accessible) Greater of $45 or $0.25 per lb. inaccessible)
Delivery Reattempt Charge	$0.0333 per lb. ($25	$0.0333 per lb. ($25	$0.0333 per lb. ($25	N/A	N/A	N/A

FedEx Express (U.S. and International Freight) – Fees for Additional Services						
Surcharge Type	**FedEx 1Day® Freight**	**FedEx 2Day® Freight**	**FedEx 3Day® Freight**	**FedEx International Priority® Freight**	**FedEx International Economy® Freight**	**FedEx International Premium®**
	minimum)	minimum)	minimum)			
Duties and Taxes	N/A	N/A	N/A	see below	see below	see below
Extended Service Area Surcharge	N/A	N/A	N/A	Greater of $20 or $0.20 per lb.	Greater of $20 or $0.20 per lb.	N/A
H3 Delivery Charge	$75	$75	$75	N/A	N/A	N/A
H3 Pickup Charge	$75	$75	$75	N/A	N/A	N/A

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

FedEx Express (U.S. and International Freight) – Fees for Optional Services						
Surcharge Type	**FedEx 1Day® Freight**	**FedEx 2Day® Freight**	**FedEx 3Day® Freight**	**FedEx International Priority® Freight**	**FedEx International Economy® Freight**	**FedEx International Premium®**
Declared Value	$0.50 per $100 of value in excess of $100 or $1 per lb., whichever is greater	$0.50 per $100 of value in excess of $100 or $1 per lb., whichever is greater	$0.50 per $100 of value in excess of $100 or $1 per lb., whichever is greater	$0.50 per $100 of value in excess of $100 or $9.07 per lb., whichever is greater	$0.50 per $100 of value in excess of $100 or $9.07 per lb., whichever is greater	$0.50 per $100 of value in excess of $100 or $9.07 per lb., whichever is greater
Extra Services Charge	$49 per handler hour ($49 minimum)	$49 per handler hour ($49 minimum)	$49 per handler hour ($49 minimum)	N/A	N/A	$49 per handler hour ($49 minimum)
FedEx® Collect on Delivery (C.O.D.)	$50	$50	$50	N/A	N/A	N/A
FedEx International Controlled Export	N/A	N/A	N/A	$50	N/A	N/A
FedEx E-Mail Return Label	N/A	$0.50 per label	$0.50 per label	N/A	N/A	N/A
FedEx Print Return Label	N/A	$0.50 per label	$0.50 per label	N/A	N/A	N/A
Inside Delivery	$0.0412	$0.0412	$0.0412	N/A	N/A	$0.0412

FedEx Express (U.S. and International Freight) – Fees for Optional Services						
Surcharge Type	**FedEx 1Day® Freight**	**FedEx 2Day® Freight**	**FedEx 3Day® Freight**	**FedEx International Priority® Freight**	**FedEx International Economy® Freight**	**FedEx International Premium®**
Charge	per lb. ($52 minimum)	per lb. ($52 minimum)	per lb. ($52 minimum)			per lb. ($52 minimum)
Inside Pickup Charge	$0.0412 per lb. ($52 minimum)	$0.0412 per lb. ($52 minimum)	$0.0412 per lb. ($52 minimum)	N/A	N/A	$0.0412 per lb. ($52 minimum)
Pickup Charge (FedEx International Premium)	N/A	N/A	N/A	N/A	N/A	$11.25 minimum
Residential Delivery Charge	$33.50	$33.50	$33.50	N/A	N/A	$33.50
Residential Pickup Charge	$33.50	$33.50	$33.50	N/A	N/A	$33.50
Saturday Delivery	$150	$150	N/A	N/A	N/A	N/A
Shipper's Export Declaration Filing Fee	N/A	N/A	N/A	$10	$10	$10

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

Section Two: Detailed Descriptions of FedEx Express Fees and Other Shipping Information

Additional Handling Surcharge

(Express Domestic Package) A $6 surcharge applies to any package that meets any of the following criteria:

- Package measures greater than 60 inches in length but equal to or less than 108 inches in length.
- Package is not fully encased in an outer shipping container.
- Package is encased in an outer shipping container made of metal, wood, hard plastic or foam material, such as polystyrene packaging materials.
- Package is cylindrical, including (without limitation) cans, buckets, barrels, drums or pails that are not fully encased in a shipping container made of corrugated cardboard.
- Package is cylindrical, whether or not encased in corrugated cardboard, and exceeds 18 inches in length or 3 inches in diameter or has a diameter greater than its height.
- Package is bound with metal, plastic or cloth banding (including packages where the outer surface area is loosely wrapped, creased or where the contents protrude outside the surface area).
- Package would become entangled in or cause damage to other packages in the FedEx conveyance system. This surcharge applies on a per-piece basis even if multiple pieces are bundled in a shipment. We reserve the right to assess additional handling charges for packages that require special handling.

Address Correction

(Express Domestic/International Package and Freight) If a recipient's address on an airbill, air waybill or shipping label is incomplete or incorrect, we may attempt to find the correct address and complete delivery. A $10 shipping fee will be assessed. (The fee is $32 for FedEx 1Day® Freight, FedEx 2Day® Freight and FedEx 3Day® Freight.) Address correction is also required if the recipient phone number is omitted for a Rural Delivery (RD) address or a Star Route Assignment (SRA) address in Alaska. If we are unable to complete delivery, we are not liable for failing to meet our delivery commitment.

Within the U.S., this fee also will be assessed if the address is a P.O. box number or P.O. box zip code. For international shipments destined to a P.O. box address, the fee may be assessed if a valid telephone, fax or telex number is not provided for the recipient.

For FedEx International Broker Select®, the address correction fee will apply if the broker's address is incomplete or incorrect on the air waybill or other shipping documentation. If we cannot determine the correct address or cannot reach the broker, we may attempt to contact the sender for address clarification or instructions to return the shipment. If we are unable to complete delivery under these circumstances, we will not be liable for failing to meet our delivery commitment.

Ancillary Clearance Service Fees for Special Import Clearance

(Express International Package and Freight) FedEx provides import clearance processing for FedEx international express package shipments and international express freight shipments. To recover the costs passed to FedEx by the regulatory agency for regulatory filing, or by the customs broker for special processing, FedEx charges ancillary clearance service fees, where applicable, on import shipments requiring the additional processing. We may apply these fees, which are subject to change, to both U.S.- and non-U.S.-based shippers. For more information, go to fedex.com/us/services/shipinfo/clearance.

U.S. Import Ancillary Clearance Service Fees	
Description	**Fee***
Additional Entry Line Items, per line if over 10 lines	$2.50
Entry Copy, per entry	$1
Entry of Goods Pursuant to U.S. Department of Defense Contracts	$50
Live Entry Processing	$20
Other Special Brokerage Processing	$7–$40
Prior Notice for Food and Food Products	$10
Storage Charge • $0.04 per lb. per day for the first week, after 48 hours • $0.08 per lb. per day for the second week and beyond	$20 minimum
U.S. Bureau of Alcohol, Tobacco, Firearms and Explosives Clearance	$70
U.S. Fish and Wildlife Service Clearance	$70–$100
U.S. Food and Drug Administration Clearance	$20
*Fees are per shipment unless noted.	

Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide

Billing

(Express International Freight) If a valid bill-to account number is not provided or if FedEx is unable to obtain payment on any air waybill transaction billed through any of the credit cards FedEx accepts, a $10 shipping fee may apply.

Broker Select Option

(Express International Package and Freight) A fee of $10 or $0.50 per pound (whichever is greater) applies to FedEx International Broker Select shipments if you choose to have us complete the delivery after customs clearance and if your recipient and customs broker are served by different FedEx clearance points.

Change of Air Waybill Charge

(Express International Freight) A $6.50 charge applies to any change on the air waybill due to new sender instructions received after a FedEx International Premium® shipment has left the airport of departure. When the sender changes the destination and additional shipping is required, the sender is liable for the shipping charges as originally routed, plus transportation charges between the original and amended destination airports.

Courier Pickup Charge

(Express Domestic/International Package) A $4 charge applies when you request a pickup, including requests made using FedEx electronic shipping solutions or by calling 1.800.463.3339 (U.S. shipments) or 1.800.247.4747 (international shipments). The charge is itemized separately on your invoice. If you pay by cash (which is not accepted at all pickup locations), check, money order or credit card, the charge will be collected when you tender the package. This charge does not apply if you drop off your package at a FedEx shipping location or if you have regular scheduled pickup.

Currency Conversion

(Express International Package and Freight) FedEx Express customers who need their charges converted to a freely convertible currency (other than U.S. dollars) will be billed using a daily conversion rate. Our source for the daily information is OANDA, an Internet exchange rate service. For details on the conversion rate and other currency information, please refer to the *FedEx Service Guide* in effect at the time of shipment.

Dangerous Goods: Accessible

(Express Domestic/International Package and Freight) Certain dangerous goods shipments must be accessible during transit:

- Class 1 Explosives
- Class 2.1 Flammable gas
- Class 2.2 Non-flammable gas with a "cargo aircraft only" label
- Class 3 Flammable liquid
- Class 4 Flammable solid, spontaneously combustible, dangerous when wet
- Class 5 Oxidizer and organic peroxide
- Class 8 Corrosive material

These accessible dangerous goods may be shipped using FedEx Priority Overnight®, FedEx 1Day® Freight, FedEx International Priority®, FedEx International Priority® Freight, FedEx International Premium® and FedEx International Express Freight℠ (IXF) services. FedEx International Airport-to-Airport℠ (ATA) is available on a limited basis.

Dangerous Goods: Inaccessible

(Express Domestic/International Package and Freight) The following dangerous goods classifications may be shipped via most FedEx Express services:

- Class 2.2 Non-flammable gas without a "cargo aircraft only" label
- Class 6.1 Toxic
- Class 6.2 Infectious substances
- Class 7 Radioactive materials
- Class 9 ORM-D and all class 9

With FedEx International Economy®, you can ship inaccessible dangerous goods to Canada and Puerto Rico only. No dangerous goods of any kind can be shipped via the FedEx® 10kg Box or FedEx® 25kg Box.

Note: ORM-D may be shipped on an international air waybill to Puerto Rico only. ORM-D is classified as inaccessible dangerous goods.

Delivery Area Surcharge

(Express Domestic Package) A delivery area surcharge applies to all FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day® and FedEx Express Saver® shipments destined to selected zip codes. The surcharge is $1.30 per package for shipments to commercial locations and $2.10 per package for shipments to residential locations. In addition, a delivery area surcharge of $15 per package applies to shipments destined for areas in Alaska that are remote, sparsely populated or geographically difficult to access. For a list of zip codes where this surcharge applies, go to fedex.com/us/services/shipinfo/fees.

Delivery Reattempt Charge

(Express Domestic Freight) When an attempt is made to deliver and the delivery cannot be completed, no delivery reattempt will be made except upon request. Each shipper- or recipient-arranged reattempt will be subject to a delivery reattempt charge of $0.0333 per pound (minimum charge $25) in addition to all other applicable charges.

Delivery Reattempts

(Domestic Package) FedEx Express will reattempt delivery of U.S. nonresidential shipments if either (1) no one at the recipient address or a neighboring address is available to sign for the package and there is no signature release on file or (2) a FedEx Delivery Signature Option has been selected and no eligible recipient is available to sign for the package. FedEx Express will reattempt delivery of U.S. residential shipments if either (1) a FedEx Delivery Signature Option has been selected and no eligible recipient is available to sign for the package or (2) we, in our sole discretion, determine the package may not be released. Some exceptions apply.

(International Package) For FedEx Express international packages, we provide re-delivery service upon request at no additional charge. However, if delivery of a shipment to a residential address in an international location (including a residence used as an office) cannot be completed on the initial attempt, we may, at our sole discretion, either reattempt delivery, hold the shipment at our facility until we contact the recipient for further delivery instructions, or both. After three attempts to deliver and/or three attempts to notify the recipient, or five business days from the date of shipment, whichever occurs first, the shipment may be considered undeliverable. For FedEx International First®, we may provide three delivery attempts. For shipments that cannot be delivered on the first delivery attempt, we may reattempt delivery by 10:30 a.m. on the day of the first attempted delivery. If necessary, a second reattempt may occur by 10:30 a.m. the following business day.

(Domestic/International Freight) If we cannot complete delivery of a FedEx 1Day® Freight, FedEx 2Day® Freight, FedEx 3Day® Freight, FedEx International Priority® Freight or FedEx International Economy® Freight shipment on the initial delivery attempt, the freight will be returned to the nearest receiving facility. We will not reattempt delivery unless it is requested by the shipper or recipient, and for U.S. shipments the reattempt will be subject to a Delivery Reattempt Charge. After three attempts to notify the recipient or shipper, or five business days after the initial delivery attempt, whichever comes first, the shipment may be considered undeliverable.

Dimensional Weight

(Express Domestic/International Package and Freight) FedEx Express may assess shipping charges based on the International Air Transport Association (IATA) volumetric standard. Dimensional weight is calculated by multiplying the length by width by height of each package in inches and dividing the total by 194 (for U.S. shipments and shipments between the U.S. and Puerto Rico) or by 166 (for international shipments). Dimensions of one-half inch or greater are rounded up to the next whole number; dimensions less than one-half inch are rounded down. The final calculation is rounded up to the next whole pound.

If the dimensional weight exceeds the actual weight, charges may be assessed based on the dimensional weight. Dimensional weight applies on a per-package or per-shipment basis to all U.S. shipments in customer packaging and on a per-shipment basis to all international shipments and U.S.-Puerto Rico shipments in customer packaging. Shipments in FedEx packaging may also be subject to dimensional-weight pricing.

Duties and Taxes

(Express International Package and Freight) Duties and taxes, including goods and services tax (GST) and value-added tax (VAT), may be assessed on the contents of the shipment. Any such charges will be billed to the recipient, unless you instruct us otherwise. In the event we advance duties and taxes on any given shipment, the payer will be assessed a surcharge based on a flat rate or on a percentage of the total amount advanced. Please refer to the *FedEx Service Guide* in effect at the time of shipment for details.

Extended Service Area Surcharge

(Express International Package and Freight) Call FedEx International Customer Service at 1.800.247.4747 (if shipping packages) or FedEx Express Freight Services at 1.800.332.0807 (if shipping freight) to determine if this surcharge applies to your shipment.

Extra-Large Packages

(Express Domestic Package) FedEx Express packages weighing less than 151 pounds that exceed 165 inches in length and girth ("extra-large" packages) may be accepted and rated as FedEx 1Day® Freight or FedEx 2Day® Freight shipments. These pieces do not have to be palletized, stackable or forkliftable. The minimum billable weight is 151 pounds regardless of actual weight.

(Express International Package) FedEx Express packages weighing less than 151 pounds (or the destination country limit) that exceed 130 inches (or the destination country limit) in length and girth may be accepted and rated as FedEx International Priority® Freight or FedEx International Economy® Freight shipments. The minimum billable weight is 151 pounds regardless of actual weight.

Extra Services Charge

(Express Domestic/International Freight) When the shipper or recipient requests a special handling service beyond the standard freight pickup and delivery features of service outlined in the *FedEx Service Guide*, or when determined by FedEx, an extra services charge of $49 per handler hour (minimum charge $49) will be assessed in addition to all other applicable charges. FedEx will advise the customer in advance when the extra services charge will apply.

FedEx® Collect on Delivery (C.O.D.)

(Express Domestic Package and Freight) For FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day® and FedEx Express Saver®, the charge for C.O.D. service is $8.50 per package for shipments receiving a per-package rating and $8.50 per shipment for shipments receiving hundredweight pricing. For FedEx 1Day® Freight, FedEx 2Day® Freight and FedEx 3Day® Freight, the charge is $50 per shipment. If the C.O.D. sender's shipments have a 20 percent refusal rate, a higher charge may be applied. If a C.O.D. shipment is refused by the recipient, we will return the shipment to the sender.

FedEx® Delivery Signature Options

(Express Domestic Package) The charge for Indirect Signature Required is $1.50. The charge for Direct Signature Required is $2.25. The charge for Adult Signature Required is $3.25. Indirect Signature Required is available to residential addresses only.

FedEx E-Mail Return Label

(Express Domestic Package and Freight) Once a FedEx E-Mail Return Label has been used by its recipient, a $0.50 surcharge applies in addition to shipping charges.

FedEx ExpressTag®

(Express Domestic Package) When we pick up a FedEx ExpressTag package at your recipient's location for return to you, a $4 charge applies in addition to shipping charges.

FedEx International Controlled Export

(Express International Package and Freight) A $50 charge applies when you select the FedEx International Controlled Export option for FedEx Express shipments moving under a U.S. State Department (DSP) license or under U.S. Drug Enforcement Administration permits 36, 236 and 486. The charge also applies for in-bond shipments moving under a transportation and exportation customs form (CF7512) from a foreign trade zone or bonded warehouse.

FedEx Print Return Label

(Express Domestic Package and Freight) Once a FedEx Print Return Label has been used by its recipient, a $0.50 surcharge applies in addition to shipping charges.

Fuel Surcharge

(Express Domestic/International Package and Freight) FedEx Express reserves the right to assess fuel and other surcharges on shipments, without notice. The amount and duration of any such surcharges will be determined at our sole discretion. By tendering your shipment to FedEx Express, you agree to pay the surcharges, as determined by FedEx. The fuel surcharge percentage will be subject to adjustment monthly using a rounded average of the U.S. Gulf Coast (USGC) spot price for a gallon of kerosene-type jet fuel, as published monthly by the U.S. Department of Energy. The surcharge now in effect applies to all FedEx Express U.S. and U.S. export shipments, except for FedEx International Express Freight® (IXF) and FedEx International Airport-to-Airport℠ (ATA) services.

H3 Delivery and Pickup Charges

(Express Domestic Freight) Shipments delivered to points outside the FedEx primary service areas are destined to H3 areas and are assessed a $75 H3 delivery charge. When an H3 delivery charge is assessed, no other destination-related, surchargeable freight services are available. Shipments to H3 service areas may be delivered by a cartage agent on behalf of FedEx.

Shipments picked up outside the FedEx primary service areas originate in H3 areas and are assessed a $75 H3 pickup charge. When an H3 pickup charge is assessed, no other origin-related, surchargeable freight services are available. Shipments from H3 service areas may be picked up by a cartage agent on behalf of FedEx.

Go to fedex.com/us/services/expressfreight/us/commitments.html for an explanation of H1, H2 and H3 areas. To determine the service area for your shipment, select Use Service Area Locator at fedex.com/us/ExpressFreight or call 1.800.332.0807. Money-back guarantees to H3 areas apply only to the portion of the move handled directly by FedEx; for more information, see the Money-Back Guarantee Policy section in the *FedEx Service Guide* in effect at the time of shipment.

Inside Delivery Charge

(Express Domestic/International Freight) When requested, FedEx may move shipments to positions beyond the adjacent loading area. In doing so, an inside delivery charge of $0.0412 per pound (minimum charge $52) will be assessed in addition to all other applicable charges. The adjacent loading area is defined as a delivery site that is directly accessible from the curb and is no more than 50 feet inside the outermost door. An inside delivery charge will be assessed when shipment breakdown is necessary to fit a shipment through a doorway. FedEx does not provide piece count or piece verification when a breakdown of a freight shipment occurs at the delivery site.

Inside Pickup Charge

(Express Domestic/International Freight) When requested, FedEx may move shipments from positions beyond the adjacent loading area. In doing so, an inside pickup charge of $0.0412 per pound (minimum charge $52) will be assessed in addition to all other applicable charges. The adjacent loading area is defined as a pickup site that is directly accessible from the curb and is no more than 50 feet inside the outermost door.

Missing or Invalid Account Number

(Express Domestic/International Package) An additional shipping fee of $10 applies when no FedEx account number or an incomplete, inaccurate, invalid or deleted account number appears on the shipping documentation.

Multiple-Piece Shipments

(Express Domestic/International Package and Freight) Multiple pieces can ship as a multiple-piece shipment if the pieces meet each of the following criteria:

- The pieces use the same delivery service, bill-to instructions, packaging type and special handling instructions.
- The pieces move together on the same day from one sender to one recipient.
- The pieces meet all size, weight and acceptance guidelines for the selected service.

Individual packages in a multiple-piece shipment may have different weights, dimensions and declared value. The weight of each individual piece in an international shipment cannot exceed the specified limits for the destination country, and no more than 10 commodities can be shipped on one air waybill.

Multiple-piece shipments tendered as freight must be palletized, stackable, forkliftable, banded and shrink-wrapped to form single handling units. Each individual piece or single handling unit must have a separate address label showing complete sender and recipient addresses.

All FedEx electronic shipping solutions can process multiple-piece shipments within the U.S. Multiple pieces (up to 999, except for shipments in FedEx Envelope®, FedEx® 10kg Box and FedEx® 25kg Box packaging) can ship as a multiple-piece shipment on one FedEx® U.S. Airbill if they meet the three criteria described above.

Oversize Charge

(Express Domestic Package) The maximum limits for FedEx Express U.S. packages are 150 pounds and 119 inches in length and 165 inches in length and girth. Packages that weigh 150 pounds or less and exceed 108 inches in length or 130 inches in length and girth are considered "oversize" packages. Oversize packages are rated based on the greater of the package's actual rounded weight, dimensional weight or a 90-pound minimum billable weight. In addition, an oversize charge of $30 per package applies. Packages that exceed 119 inches in length or 165 inches in length and girth may be refused or, if found in our network, may be considered for shipping at our sole discretion. These packages also are rated based on the greater of the package's actual rounded weight, dimensional weight or a 90-pound minimum billable weight, and a $30 oversize charge per package applies.

Payer Rebilling

(Express Domestic/International Package) A $10 fee will be charged to the sender in addition to shipping charges for every request to change the billing instructions for a package.

Pickup Charge (FedEx International Premium®)

(Express International Freight) FedEx International Premium® is an airport-to-airport service. Pickup is available at an additional charge. For customers located within H1 and H2 service areas (within 50 miles of the FedEx Express Freight ramp) the fees are: minimum charge $11.25; $0.11 per pound for shipments that weigh 100–220 pounds; $0.07 per pound for shipments that weigh 221–660 pounds; and $0.05 per pound for shipments that weigh 661 pounds or more. For customers located in extended service areas (H3), add an additional $20 or $0.20 per pound, whichever is greater, to the H1 or H2 charge. To determine the service area for your shipment, select Use Service Area Locator at fedex.com/us/ExpressFreight or call 1.800.332.0807.

Reroute of Shipment

(Express Domestic Package) A $10 shipping fee is billed to the account number specified on the FedEx airbill or shipping label for each rerouted package; it appears as an address correction on the invoice. Reroutes can include delivering to a different address in the same city or changing a hold-at-location instruction to courier delivery. Only one reroute is allowed per package. Any requested change to an address that is not a reroute or an address correction is a new shipment, and new shipping charges will apply.

Residential Delivery Charge

(Express Domestic/International Package and Freight) A residential delivery charge applies to shipments to a home or private residence, including locations where a business is operated from a home. The charge is $2.10 per package for FedEx First Overnight®, FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day® and FedEx Express Saver®, and $33.50 per shipment for FedEx 1Day® Freight, FedEx 2Day® Freight, FedEx 3Day® Freight and FedEx International Premium®.

Residential Pickup Charge

(Express Domestic/International Freight) Shipments picked up at a home or private residence, including locations where a business is operated from a home, incur a $33.50 residential pickup charge per shipment in addition to all other applicable charges.

Return On-Call Pickup Surcharge

(Express Domestic Package) A $4 charge applies when you request a pickup for a FedEx Print Return Label or FedEx E-Mail Return Label shipment. This charge does not apply if the packages are dropped off at a FedEx shipping location.

Saturday Delivery

(Domestic Package) Saturday delivery is available with FedEx Priority Overnight Priority® and FedEx 2Day® for an additional $12.50.

(Domestic Freight) Saturday delivery is available with FedEx 1Day® Freight and FedEx 2Day® Freight to H1 and H2 delivery areas in selected U.S. cities for an additional $150 charge. Go to fedex.com/us/services/expressfreight/us/commitments.html for an explanation of H1, H2 and H3 areas. To determine the service area for your shipment, select Use Service Area Locator at fedex.com/us/ExpressFreight or call 1.800.332.0807. Hold at FedEx Location service is not available.

(International Package) Saturday delivery is available for an additional $12.50 in many of the countries served by FedEx International Priority®. In certain Far East and Middle East countries, Saturday is a regular business day, and delivery is available at no extra charge via FedEx International Priority® and FedEx International Economy®. Call FedEx International Customer Service at 1.800.247.4747 for more information.

Saturday Pickup

(Express Domestic/International Package) Saturday pickup is available with FedEx First Overnight®, FedEx Priority Overnight®, FedEx Standard Overnight®, FedEx 2Day®, FedEx Express Saver®, FedEx International Priority® and FedEx International First® shipment. A $12.50 charge applies. To check availability, select Get Transit Times from the Ship tab at **fedex.com**. Saturday pickup is not available with FedEx International Economy®.

Shipper's Export Declaration Filing Fee

(Express International Package and Freight) A $10 fee applies when you authorize us to file Shipper's Export Declaration information with the U.S. Census Bureau via FedEx Export AgentFile℠.

Signature Proof of Delivery via FedEx Standard Overnight

(Express Domestic Package) A $6 charge applies when you request to have signature proof of delivery information delivered to you via FedEx Standard Overnight® service. Shipments arrive in a FedEx® Envelope. Proof of delivery information also is available at **fedex.com** for no charge.

FedEx Ground and FedEx Home Delivery Fees and Information

This document provides an overview of fees and other shipping information for FedEx Ground and FedEx Home Delivery domestic and international (U.S. outbound) package services.

The first section includes two quick-info tables that provide an overview of the fee amounts:

- FedEx Ground and FedEx Home Delivery – Fees for Additional Services
- FedEx Ground and FedEx Home Delivery – Fees for Optional Services

The second section provides an alphabetized list of detailed descriptions of these fees and additional shipping information. Descriptions are prefaced by the applicable service mode (i.e., Ground U.S. or Ground U.S./International).

Section One: FedEx Ground and FedEx Home Delivery Additional Fees and Optional-Service Fees (Quick-Info Tables)

The following two tables provide fees for additional and optional shipping services offered by FedEx Ground and FedEx Home Delivery within and from the U.S. They apply on a per-package basis unless otherwise noted.

FedEx Ground and FedEx Home Delivery – Fees for Additional Services			
Service Description	**FedEx Ground®**	**FedEx Home Delivery®**	**FedEx International Ground℠**
Additional Handling Surcharge (per package)	$6	$6	$6
Address Correction	$5 per correction (additional per-package charge for FedEx Ground Multiweight®)	$5 per correction	$5 per correction (additional per-package charge for FedEx® International Ground Multiweight)
Delivery Area Surcharge (does not apply to FedEx Multiweight shipments)	$1.30 (commercial) $2.10 (residential)	$2.10	NA
Hazardous Materials	$20	$20 (ORM-D only)	NA
Missing or Invalid Account Number	$10	$10	$10
Northern Canada Surcharge	NA	NA	$65
Oversize Charge	$30 per package	$30	$30
Rural Delivery (Alaska) (Amounts double for selected intra-Alaska shipments.)	$30 (packages 1–70 lbs) $100 (packages exceeding 70 lbs)	$30 (packages 1–70 lbs)	NA
Rural Delivery (Hawaii)	$11 over the Zone 9 rate $1 over the Zone 14	$11 over the Zone 9 rate $1 over the Zone 14	NA

FedEx Ground and FedEx Home Delivery – Fees for Additional Services			
Service Description	**FedEx Ground®**	**FedEx Home Delivery®**	**FedEx International Ground℠**
	rate for selected intra-Oahu shipments	rate for selected intra-Oahu shipments	
Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide			

FedEx Ground and FedEx Home Delivery – Fees for Optional Services			
Service Description	**FedEx Ground®**	**FedEx Home Delivery®**	**FedEx International Ground℠**
Declared Value (for shipments valued in excess of $100)	$0.50 per $100 of value ($1.50 minimum)	$0.50 per $100 of value ($1.50 minimum)	$0.50 per $100 of value ($1.50 minimum)
Electronically Transmitted FedEx Ground Call Tag	$5.50	N/A	NA
FedEx Delivery Signature Options			
• Indirect Signature Required	$1.50	$1.50	NA
• Direct Signature Required	$2.25	$2.25	$2.25
• Adult Signature Required	$3.24	$3.24	NA
FedEx E-Mail Return Label	$0.50	$0.50	
FedEx Ground Call Tag	$5.75	N/A	
FedEx Ground C.O.D.	$8.50 (additional charge for cash C.O.D.)	N/A	$8.50 (additional charge for cash C.O.D. to Puerto Rico)
FedEx Ground Electronic C.O.D. (E.C.O.D.)	$8.50 plus a $10 or $35 weekly charge	N/A	$8.50, plus a $10 or $35 weekly charge (Puerto Rico only)
FedEx Ground P.O.D. Advantage	$1 per package or $150 per month	$1 per package or $150 per month	$1 per package or $150 per month
FedEx Date Certain Home Delivery℠	N/A	$3 per shipment	N/A
• With Indirect Signature Required	N/A	• plus $1.50 per package	N/A
• With Direct Signature Required	N/A	• plus $2.25 per package	N/A
• With Adult Signature Required	N/A	• plus $3.25 per package	N/A
FedEx Evening Home Delivery℠	N/A	$7 per shipment	N/A
• With Indirect Signature Required	N/A	• plus $1.50 per package	N/A
• With Direct Signature Required	N/A	• plus $2.25 per package	N/A
• With Adult Signature Required	N/A	• plus $3.25 per	N/A

FedEx Ground and FedEx Home Delivery – Fees for Optional Services			
Service Description	**FedEx Ground®**	**FedEx Home Delivery®**	**FedEx International Ground℠**
		package	
FedEx Appointment Home Delivery℠ • With Direct Signature Required • With Adult Signature Required	N/A N/A N/A	$15 per shipment • included • plus $3.25 per package	N/A N/A N/A
FedEx Print Return Label	$0.50	$0.50	N/A
Residential FedEx Ground Call Tag	$7	$7	N/A
Residential Package Surcharge	$2.10	$1.75	$2.10 per package (Canada Only)
Shipper's Export Declaration Filing Fee	NA	NA	$10 (Puerto Rico Only)
Weekly Pickup Fee • Invoiced weekly shipping charges of $60 or more • Invoiced weekly shipping charges of less than $60	 $7 per week $11 per week	 $7 per week $11 per week	 $7 per week $11 per week
Information in this chart is current as of January 2, 2006 and is subject to change without notice. Source: FedEx Service Guide			

Section Two: Detailed Descriptions of FedEx Ground and FedEx Home Delivery Fees and Other Shipping Information

In this section, the descriptions are prefaced by the applicable service mode in parenthesis (i.e., Ground U.S. or Ground U.S./International).

Additional Handling Surcharge

(Ground U.S./International) A $6 surcharge applies to any package that meets any of these criteria:

- Measures greater than 60 inches in length but equal to or less than 108 inches in length
- Is not fully encased in an outer shipping container
- Is encased in an outer shipping container made of metal or wood

The surcharge also applies to any drum or pail (less than five gallons) that is not fully encased in an outer shipping container made of corrugated cardboard. The Money-Back Guarantee does not apply to these shipments. We reserve the right to assess additional handling charges for packages that require special handling.

Address Correction

(Ground U.S./International) If we are unable to deliver a shipment because the shipper-provided address is incorrect or is a P.O. box, we will attempt to determine the correct address, complete delivery and notify the shipper of the address correction. We assess an additional charge of $5 for delivery or attempted delivery to the corrected address. The Money-Back Guarantee does not apply to these shipments, and we are not liable for failing to complete delivery or meet our scheduled delivery time.

For FedEx Ground Multiweight® and FedEx® International Ground Multiweight shipments, the fee for the first package is $5 and for each additional package is $3. The maximum total charge is $35 per shipment.

Delivery Area Surcharge

(Ground U.S.) A delivery area surcharge applies to all FedEx Ground® and FedEx Home Delivery® shipments (except FedEx Ground Multiweight® shipments) destined to selected zip codes. The surcharge is $1.30 per package for shipments to commercial locations and $2.10 per package for shipments to residential locations.

Delivery Reattempts

(Ground U.S. Nonresidential) FedEx Ground will reattempt delivery of U.S. nonresidential shipments if either (1) no one at the recipient address or a neighboring address is available to sign for the package and there is no signature release on file or (2) a FedEx Delivery Signature Option has been selected and no eligible recipient is available to sign for the package.

(Ground U.S. Residential) FedEx Ground will reattempt delivery of U.S. residential shipments if either (1) a FedEx Delivery Signature Option has been selected and no eligible recipient is available to sign for the package or (2) we, in our sole discretion, determine the package may not be released. Some exceptions apply.

Please refer to the *FedEx Service Guide* in effect at the time of shipment for details.

Electronically Transmitted FedEx Ground® Call Tag

(Ground U.S.) A $5.50 charge applies in addition to shipping charges when you request a call tag via a FedEx Ship Manager® system or by selecting Schedule a Pickup from the Ship tab at **fedex.com**.

FedEx® Delivery Signature Options

(Ground U.S./International) The charge for Indirect Signature Required is $1.50. The charge for Direct Signature Required is $2.25. The charge for Adult Signature Required is $3.25. Indirect Signature Required is available to residential addresses only.

For FedEx International Ground℠ shipments, shippers can choose Direct Signature Required for a $2.25 fee.

FedEx E-Mail Return Label

(Ground U.S.) A $0.50 charge applies in addition to shipping charges once the return label has been used by the recipient.

FedEx Ground Call Tag

(Ground U.S.) A $5.75 charge applies in addition to shipping charges when you request a call tag through FedEx Customer Service.

FedEx Ground® C.O.D. (Collect on Delivery)

(Ground U.S./International) An $8.50 charge applies when you direct us to collect payment from your recipient. For cash C.O.D. shipments in the U.S. and Puerto Rico, there is an additional charge of $8.50, or 2 percent of C.O.D. amounts that exceed $425 (this fee does not apply to C.O.D. shipments in Canada). The minimum charge for cash C.O.D. is $17 per package.

FedEx Ground® Electronic C.O.D. (E.C.O.D.)

(Ground U.S./International) An $8.50 charge applies when you direct us to collect payment from your recipient and deposit it directly into your bank account. There is an additional weekly service charge of $10 for deposit in 48 hours, or $35 for deposit in 24 hours. FedEx Ground E.C.O.D. is available in the U.S. and to Puerto Rico; it is not available to or within Canada.

FedEx Ground P.O.D. Advantage

(Ground U.S./International) You can choose to pay either $1 per package or $150 per month when enrolling.

FedEx Home Delivery Premium Service Upgrades

(Ground U.S.) You can choose a FedEx Home Delivery premium service upgrade if your recipient has a special delivery need.

FedEx Print Return Label

A $0.50 charge applies in addition to shipping charges once the return label has been used by the recipient.

Fuel Surcharge

(Ground U.S./International) We reserve the right to assess fuel and other surcharges on shipments, without notice. The amount and duration of any such surcharges will be determined at our sole discretion. By tendering your shipment to FedEx, you agree to pay the surcharges, as determined by FedEx.

The FedEx Ground fuel surcharge percentage will be subject to adjustment monthly using a rounded average of the National U.S. On-Highway Average price for a gallon of diesel fuel, as published monthly by the U.S. Department of Energy.

Changes to the fuel surcharge will be applied effective the first Monday of each month. The surcharge percentage will be reflected on your FedEx invoice. The percentage for each month is available at **fedex.com** approximately two weeks before the surcharge is applicable.

Hazardous Materials

(Ground U.S./International) FedEx Ground accepts certain types of dangerous goods for shipment. Following is a description of accepted and prohibited materials by DOT class.

Accepted Hazardous Materials

You can ship the following hazardous materials via FedEx Ground® within the U.S., except Alaska and Hawaii.

FedEx Ground Accepted Hazardous Materials	
Class 1.4*	Explosives (label as Explosive 1.4)
Class 1.6	Extremely Insensitive (label as Explosive 1.6)
Class 2.1	Flammable Gas
Class 2.2	Non-flammable Gas
Class 3	Flammable Liquid
Class 4.1	Flammable Solid
Class 5.1	Oxidizer

FedEx Ground Accepted Hazardous Materials	
Class 5.2	Organic Peroxide
Class 7	Radioactive Material I (label as Radioactive White I)
Class 8	Corrosive Material (label as Corrosive)
Class 9	Miscellaneous Hazardous Materials
ORM-D	Consumer Commodity and Cartridges, Small Arms
	**Except fireworks* *Source:* FedEx Service Guide

A $20 surcharge is assessed on each package containing hazardous materials. Materials classified as ORM-D are the only hazardous materials that can be shipped via FedEx Home Delivery® and FedEx International Ground℠.

Prohibited Hazardous Materials

You cannot ship the following hazardous materials via any FedEx Ground service:

FedEx Ground Prohibited Hazardous Materials	
Class 1.1	Explosives (Explosive 1.1)
Class 1.2	Explosives (Explosive 1.2)
Class 1.3	Explosives (Explosive 1.3)
Class 1.5	Very Insensitive Explosives (Explosive 1.5)
Class 2.3	Poisonous Gas
Class 4.2	Spontaneously Combustible Material
Class 4.3*	Dangerous When Wet Material
Class 6.1	Poisonous Materials (labeled as PG I and PG II, inhalation hazard)
Class 6.12	Poisonous Materials (labeled as PG I, PG II and PG III, other than inhalation hazard)
Class 6.2	Infectious Substances
Class 7	Radioactive Material II and III (labeled as "Radioactive Yellow II and III")
	** FedEx Ground will handle these materials only when packaged in special exemption packaging, or when packaged in accordance with DOT exception 49 CFR 173.13, which does not require DOT diamond labels.* *Source:* FedEx Service Guide

In addition, FedEx Ground does not handle any mixture, solution or material identified as:

- A reportable quantity of a hazardous substance.
- Hazardous waste.
- A biohazard, such as blood, urine, fluids and other noninfectious diagnostic specimens.
- An inhalation hazard.

For more information on shipping hazardous materials, go to fedex.com/us/services/options then select Hazardous Materials.

Missing or Invalid Account Number

(Ground U.S./International) An additional shipping fee of $10 applies when no FedEx account number or an incomplete, inaccurate, invalid or deleted account number appears on the shipping documentation.

Northern Canada Surcharge

(Ground International) An additional charge of $65 over the Zone 54 rate applies for packages destined to the Yukon, Northwest Territories, Nunavut and Labrador. This surcharge applies to postal codes A0K, A0P–A0R, A2V and X0A–Y9Z.

Oversize Charge

(Ground U.S./International)

- **OS1** – A package weighing less than 30 pounds and measuring greater than 84 inches but equal to or less than 108 inches in length and girth is classified as an Oversize 1 (OS1) package. The shipping charges for an OS1 package will be the same as a 30-pound package being shipped under the same circumstances.
- **OS2** – A package weighing less than 50 pounds and measuring greater than 108 inches but equal to or less than 130 inches in length and girth is classified as an Oversize 2 (OS2) package. The shipping charges for an OS2 package will be the same as a 50-pound package being shipped under the same circumstances.
- **OS3** – For FedEx Ground, a package weighing 150 pounds or less and measuring greater than 130 inches in length and girth is classified as an Oversize 3 (OS3) package. The shipping charges for an OS3 package will be based on the greater of the package's actual rounded weight or a 90-pound minimum billable weight. An oversize charge of $30 per package will also apply to any package measuring greater than 130 inches in length and girth.

  For FedEx Home Delivery, a package weighing 70 pounds or less and measuring greater than 130 inches in length and girth is classified as an Oversize 3 (OS3) package. The shipping charges for an OS3 package will be the same as a 90-pound FedEx Ground package being shipped under the same circumstances, plus FedEx Home Delivery fees and other charges. An oversize charge of $30 per package applies to any package measuring greater than 130 inches in length and girth.

Residential FedEx Ground Call Tag

(Ground U.S.) A $7 charge applies in addition to shipping charges when you request a call tag to a residential address via a FedEx Ship Manager system or by selecting Schedule a Pickup from the Ship tab at **fedex.com**.

Residential Package Surcharge

(Ground U.S./International) A residential delivery charge applies to shipments to a home or private residence, including locations where a business is operated from a home. The charge is $2.10 for FedEx Ground and FedEx Ground International and $1.75 for FedEx Home Delivery.

Rural Delivery (Alaska)

(Ground U.S.) A surcharge applies for delivery to selected rural zip codes in Alaska. The charge is $30 per package for packages weighing 1 to 70 pounds and $100 per package for packages exceeding 70 pounds. Packages originating from and destined to rural points in Alaska incur double surcharges.

Rural Delivery (Hawaii)

(Ground U.S.) A surcharge applies for delivery to selected rural zip codes in Hawaii. The charge is $11 per package over the Zone 9 rate or $1 per package over the Zone 14 rate for intra-Oahu packages destined to rural zip codes.

Shipper's Export Declaration Filing Fee

(Ground International) A $10 fee applies when you authorize us to file Shipper's Export Declaration information with the U.S. Census Bureau via FedEx Export AgentFile℠.

Weekly Pickup Fee

(Ground U.S./International) We provide pickup service, upon request, for an additional charge of $7 per week for shippers who are invoiced $60 or more in weekly shipping charges. The charge is $11 per week for shippers who are invoiced less than $60 in weekly shipping charges.

Attachment H: About FedEx

FIRST IN DISTRIBUTION

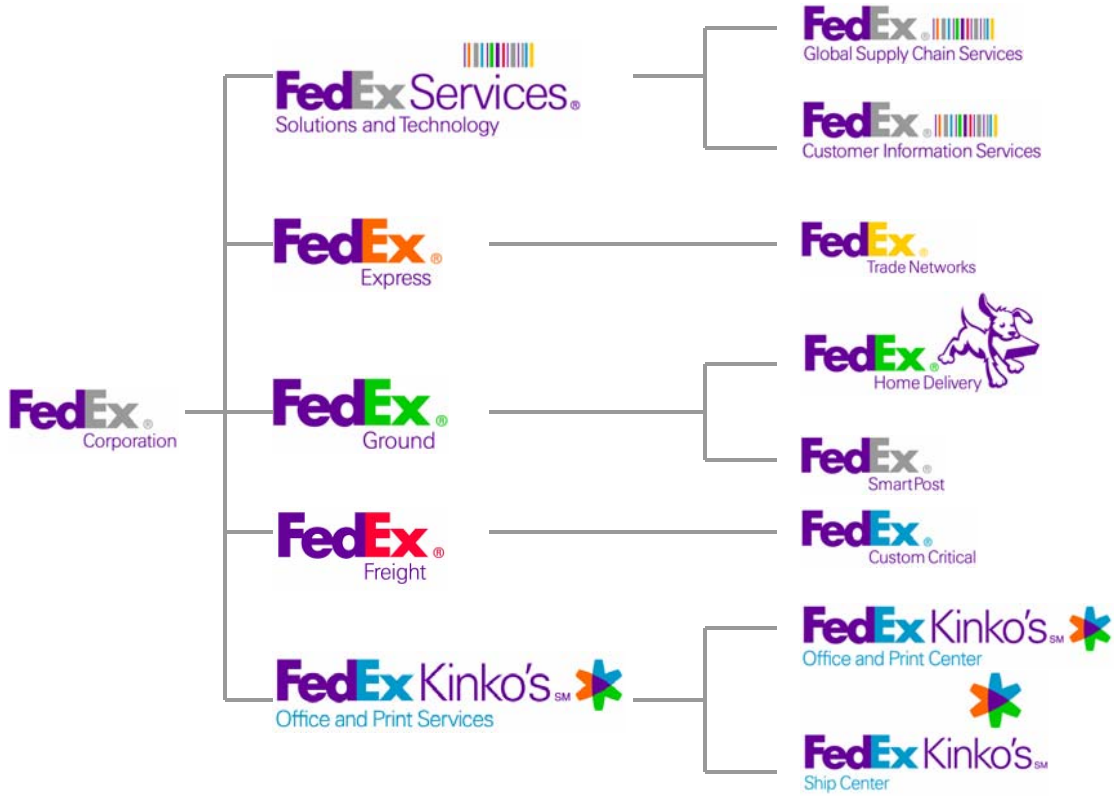
About FedEx

FedEx Company Profile

On the night of April 17, 1973, 14 Federal Express Dassault Falcon jets took off from Memphis International Airport and flew into history. The 186 packages they delivered to 25 U.S. cities marked the beginning of the modern air/ground express industry, changing forever the way the world does business.

Today, FedEx is so much more — more services, more options and more technology. From its visionary beginning, Federal Express has grown into FedEx, a $32 billion full-service transportation company and the premiere global provider of transportation, e-business and supply chain management services. FedEx is as vital to the global supply chain as currency is to commerce. We move more types of packages to more places — in more ways — all with the information our customers need. The company offers integrated business solutions through a network of subsidiaries that operate independently but compete collectively, enabling us to remain agile in the marketplace, anticipating opportunities and capitalizing on our diversification to offer you the right service at the right time for the right price.

For more than three decades, FedEx has led the way in the transportation industry becoming known throughout the world for quality, reliability, and innovation. In fact, FedEx Express became the first service company to receive the Malcolm Baldrige Quality Award in 1990. We invented the concept of time-critical expedited delivery, and we expanded and customized the use of technology to enhance the way we serve our customers. We were the first to use bar code labeling in the ground transportation industry, and the first express company to offer online shipping and tracking.



FedEx: Overview of Current Structure

FedEx provides a breadth of services unmatched by any other organization. These companies focus on distinct market segments, including the following:

FedEx Express – The world's largest express transportation company, providing fast and reliable delivery to every U.S. address and to more than 220 countries and territories. FedEx Express uses a global air-and-ground network to speed delivery of time-sensitive shipments, usually in one to two business days with the delivery time guaranteed.

FedEx Ground – Specializes in cost-effective, small-package shipping, offering dependable business-to-business delivery or convenient residential service through FedEx Home Delivery. FedEx Ground guarantees delivery based on the shipping distance, usually in one to five business days in the United States and in three to seven days for select international locations.

- **FedEx Home Delivery** is the only service of its kind dedicated to residential customers and serves virtually 100 percent of the U.S. population. This residential-only network provides delivery options to fit the way you live, work and shop today — delivery in the evenings, on Saturdays and even by appointment.
- **FedEx SmartPost** specializes in the consolidation and delivery of high volumes of low-weight, less time sensitive business-to-consumer packages using the United States Postal Service for final delivery to residences. This service provides delivery Monday through Saturday to all residential addresses in the United States, including P.O. Boxes and military APO and FPO destinations.

FedEx Custom Critical – Provides the fastest, door-to-door service available, with same-day or next-day delivery of urgent freight, valuable items or hazardous goods. FedEx Custom Critical provides service 24 hours a day, 7 days a week, using its trucking fleet for ground-expedited service and providing an array of air options including exclusive-use charters.

- **FedEx Custom Critical Passport Auto Transport** provides door-to-door vehicle transport throughout the United States. The company's custom-designed, fully enclosed air-ride trailers provide maximum protection primarily for vehicles of historic significance or high value — from vintage fire engines to custom coachwork classics, exotics, race cars and hot rods.
- **FedEx Custom Critical AutoTrans** arranges door-to-door, single or multi-vehicle open, enclosed or flatbed carrier transport throughout the United States, Canada and international destinations. First-time transport users, relocating employees and others shipping frequently used vehicles largely comprise the company's customer base.

FedEx Trade Networks – Helps customers of all sizes solve the intricacies of shipping goods globally by providing comprehensive customs brokerage, global ocean and air cargo distribution, North American transportation and distribution, Trade and Customs Advisory Services, and advanced e-commerce and trade facilitation solutions. FedEx Trade Networks has two subsidiaries: FedEx Trade Networks Transport and Brokerage, Inc. and FedEx Trade Networks Trade Services, Inc.

- **FedEx Trade Networks Transport and Brokerage** is a leading provider of full-service customs brokerage, global ocean and air cargo distribution, North American transportation and distribution, and value-added services involved in shipping goods.
- **FedEx Trade Networks Trade Services** provides a portfolio of international trade advisory services, and, via subsidiary WorldTariff, duty and tax information from around the world.

FedEx Freight – Leading U.S. provider of next-day and second-day regional, less-than-truckload (LTL) freight services. FedEx Freight is known for exceptional service, reliability and on-time performance.

- **Caribbean Transportation Services** is the leading provider of airfreight forwarding services between the United States and Puerto Rico. It provides door-to-door and airport-to-airport shipping, with services ranging from next-day to five-day delivery.

FedEx Kinko's Office and Print Services – The world's leading provider of document solutions and business services. Its global network of more than 20,000 team members and 1,200 digitally connected retail locations (FedEx Kinko's Office and Print Centers) offer access to technology for color printing, finishing and presentation services, Internet access, videoconferencing, outsourcing, managed services, web-based printing and document management solutions.

FedEx Service Companies

FedEx Services coordinates sales, marketing and technology support for the global FedEx brand, providing customers with a convenient, single point of access to FedEx shipping, information and supply chain services.

FedEx Supply Chain Services offers a portfolio of services that helps turn supply chain management into a competitive strategy. By outsourcing these modular and scalable solutions to a trusted provider, customers can focus on their core competencies, reduce costs and improve customer service. From order fulfillment, transportation management and orchestrated delivery to returns programs, we have the resources and technology to quickly move goods from one end of the supply chain to the other — and back again if needed.

FedEx Facts	
Countries Served	
FedEx Express	More than 220 countries and territories, including every address in the U.S.
FedEx Ground	U.S., Canada and Puerto Rico
FedEx Custom Critical	U.S. and internationally
FedEx Trade Networks	Worldwide, from more than 330 locations
FedEx Freight	Full-state coverage throughout the U.S. (including Alaska and Hawaii); Canada, Mexico, Puerto Rico, Central and South America, the Caribbean, Europe and Asia
FedEx Kinko's Office and Print Services	11 Countries Worldwide
Number of Facilities	
FedEx Express	899 stations (673 in the U.S.; 226 outside of the U.S.) 10 air express hubs; 716 FedEx World Service Centers, 1,288 FedEx Kinko's Office and Print Centers, 7,655 FedEx Authorized ShipCenter locations, 41,626 FedEx Drop Boxes (including 4,990 U.S. Postal Service locations)
FedEx Ground	29 ground hubs and over 500 pickup/delivery terminals and 12 SmartPost distribution centers. Drop-off locations at 695 FedEx World Service Center locations, 1,287 FedEx Kinko's Office and Print Centers, 5,652 FedEx Authorized ShipCenter locations
FedEx Custom Critical	2 major facilities, 227 Express Centers
FedEx Trade Networks	72 locations throughout North America
FedEx Freight	321 Service Centers
FedEx Kinko's Office and Print Services	More than 1,450 locations, including FedEx Kinko's Office and Print Centers, FedEx Kinko's Ship Centers and commercial production centers

FedEx Facts	
Number of Aircraft	
FedEx Express	677
FedEx Ground	N/A
FedEx Custom Critical	Access to multi-sized charter aircraft globally
FedEx Trade Networks	N/A
FedEx Freight	N/A
FedEx Kinko's Office and Print Services	N/A
Number of Vehicles	
FedEx Express	Approximately 44,000
FedEx Ground	Approximately 18,000
FedEx Custom Critical	Exclusive use of more than 1,400 in five sizes
FedEx Trade Networks	N/A
FedEx Freight	Approximately 40,000 pieces of equipment, including about 10,000 tractors
FedEx Kinko's Office and Print Services	Approximately 950
Number of Employees/Contractors	
FedEx Express	More than 140,000 employees worldwide
FedEx Ground	More than 58,000 employees and independent contractors
FedEx Custom Critical	More than 1,900 employees and contractors
FedEx Trade Networks	More than 3,300 employees
FedEx Freight	More than 27,000 employees
FedEx Kinko's Office and Print Services	More than 22,000 employees worldwide

Information is current as of May 2006. Source: **fedex.com**.

FY06 Yields Record Financial Results

FedEx Corporation reported earnings of $1.82 per diluted share for the fourth quarter ended May 31, compared to $1.46 per diluted share a year ago, a year-over-year increase of 25 percent.

"FedEx posted record financial results in the fourth quarter and full year, as we ended our fiscal 2006 in an environment of solid economic growth in the U.S. and in international markets," said Frederick W. Smith, chairman, president and chief executive officer. "We remain optimistic about the global economic environment for fiscal 2007 and our ability to effectively manage our business. We will remain firmly focused on making every customer experience outstanding, profitably growing our business and seeking new opportunities to serve our customers."

Fourth-Quarter FY06 Results

On June 21, FedEx Corp. reported the following consolidated results for the fourth quarter:

- Revenue of $8.49 billion, up 10 percent from $7.72 billion the previous year
- Operating income of $927 million, up 25 percent from $740 million a year ago
- Operating margin of 10.9 percent, up from 9.6 percent the previous year
- Net income of $568 million, up 27 percent from last year's $448 million

Total combined average daily package volume at FedEx Express and FedEx Ground grew approximately 4 percent year over year for the quarter, led by continued growth in ground and international express shipments.

On May 26, 2006, FedEx Corp. announced an agreement to acquire the less-than-truckload freight operations of Watkins Motor Lines and certain affiliates for $780 million, payable in cash. The transaction is expected to close during the first quarter of fiscal 2007 and is subject to customary conditions, including government approvals.

FY06 Full-Year Results

FedEx Corp. reported the following consolidated results for the full year:

- Revenue of $32.3 billion, up 10 percent from $29.4 billion the previous year
- Operating income of $3.01 billion, up 22 percent from $2.47 billion a year ago
- Operating margin of 9.3 percent, up from 8.4 percent the previous year
- Net income of $1.81 billion, up 25 percent from last year's $1.45 billion
- Earnings per share of $5.83, up 24 percent from $4.72 per share the previous year

Fiscal 2006 includes a net non-cash charge of $0.15 per diluted share to adjust the accounting for certain facility leases, primarily at FedEx Express. Fiscal 2005 includes two items which negatively affected earnings by a net $0.06 per diluted share: A charge of $0.10 per diluted share related to the company's claim for compensation under the Air Transportation Safety and System Stabilization Act, partially offset by a $0.04 per diluted share tax benefit resulting from the passage of the American Jobs Creation Act of 2004.

Cash flow provided by operations exceeded cash used in investing activities for fiscal 2006. Combined with available cash balances, cash flow from operations was sufficient to fund $2.5 billion of capital expenditures for business growth and repay $369 million of debt. In addition, the quarterly dividend was increased by $0.01 to $0.09 per share in the most recent dividend declaration.

FY07 Outlook

FedEx expects earnings to be $1.45 to $1.60 per diluted share in the first quarter of fiscal 2007 and $6.45 to $6.80 per diluted share for the full year. The company expects continued growth in FedEx International Priority®, U.S domestic overnight express box, FedEx Ground and FedEx Freight shipments and improving operating margins in the transportation segments. Included in this forecast is the company's adoption of the new accounting rules for stock options and other share-based payments, which is expected to negatively affect earnings by approximately $0.15 per diluted share for the year.

For additional information, WSCA can refer to the soon-to-be-published *FedEx Corporation Annual Report 2006*. Check our website for availability.

FedEx Corporation's 15-Year Stock Price History

June 20, 2006, ***fedex.com***
Information subject to change witout notice.

FedEx Awards and Recognition

At FedEx, we are proud of the work we do, pledging to make every customer experience seamless, efficient and convenient. This pledge extends not only to our external customers such as WSCA, but also to our internal customers such as our colleagues with whom we collaborate daily to create solutions for you and our other customers around the world.

Evidence that we have succeeded comes in the form of awards and designations FedEx has received from our customers, our industry and other organizations. The following paragraphs include a summary of the most recent accolades for our company and for our people.

FedEx Makes *FORTUNE* List for 9 Consecutive Years

FedEx was named by *FORTUNE* as the second Most Admired Company in America in their annual list published in the February 2006 issue.

According to the article, the number two ranking is the highest FedEx has achieved and the fifth straight year it has been rated among the Top Ten of America's Most Admired Companies. In the same issue of the magazine, FedEx was also ranked

***FORTUNE* and the Great Place to Work Institute recognize FedEx as a great place to work.**

"This recognition is a testament to our belief in the value of our employees and contractors and our commitment to treating each other with dignity and respect," said Frederick W. Smith, chairman, president and chief executive officer of FedEx. "Every day, their passion allows us to deliver an exceptional experience for our customers."

Anonymous employee responses to an employee satisfaction survey issued by *FORTUNE* and the Great Place to Work Institute comprise two-thirds of the FedEx overall rating. The balance of the score is calculated based on an analysis of the company's policies and culture, demographic make-up, compensation and benefits. FedEx has the largest number of U.S.-based employees of any company represented on the *FORTUNE* list with more than 212,000 employees.

number four on the Global Most Admired Companies list, having appeared among the top ten in this list since 2002.

In 2006, *FORTUNE* and the Great Place to Work Institute ranked FedEx among "The 100 Best Companies to Work For" for the ninth consecutive year. FedEx was also recognized among the most diverse companies and ranked first in job growth based on number of new jobs. Since first being named one of *FORTUNE's* "100 Best Companies to Work for" in 1998, FedEx has grown from a single operating unit to four operating companies with 260,000 employees and contractors globally.

FedEx Awards and Recognition

We provide the following list of recent awards and other accolades for FedEx Corporation, FedEx Express, FedEx Ground and our website, fedex.com. Award information for other FedEx operating companies is available upon request and via our website.

FedEx Awards and Recognition, 2001 – 2006	
FedEx Corporation	
FORTUNE "World's Most Admired Companies" list, No. 8 (2005), ranked 2002-05 "America's Most Admired Companies" list, No. 6 (2005); No. 1 on the Delivery Industry list (2005) "100 Best Companies to Work for in America" list (1998–2006); 2005 "Hall of Fame" for claiming a spot on this list every year since its inception "50 Best Companies for Minorities" list (2000–01, 2003)	
• Harris Interactive/The Reputation Institute/*Wall Street Journal*: No. 8 on U.S. Corporate Reputation survey (2004); top 10 companies for overall reputation (2003); top 20 companies for overall reputation (2001–02) • *BusinessWeek:* The BusinessWeek 50 "Best Performers" list (2005) • *Reader's Digest:* One of "America's Best Charity Minded Corporations" on "America's 100 Best" list (2005) • *CEO Magazine:* Fred Smith named CEO of the Year (2004) • *CIO Magazine:* CIO-100 Award for technology and process integration (2002–04); Rob Carter honored with 20/20 Vision Award for technological applications in business (2002) • *Computerworld:* "100 Best Places to Work in IT" list, No. 30 (2004), No. 33 (2003); ranked 2001–04 • *Wired:* "Index of Top 40 Companies" list, ranked 2000-04 for leading the charge toward a connected global economy.	• *InformationWeek:* "*InformationWeek* 500" list for most innovative users of information technology, No. 24 overall (2004), ranked 2002–04; Rob Carter named to "Chiefs of the Year" list of exceptional CIOs (2001) • *U.S. Black Engineer and Information Technology:* Belinda Watkins, vice president of Networking Computing for FedEx Services, honored as one of the "50 Most Important Blacks in Technology" (2004) • *BUSINESS ETHICS:* "100 Best Corporate Citizens" list (2002–04) • U.S. Small Business Administration: Inductee, Golden Anniversary Hall of Fame as a company that began small and grew into international leader in its field (2003) • United Way: Spirit of America Award (2003); three of four Summit Awards — employee campaigns, major gifts, volunteer programs (2002) • *Forbes:* "Platinum 400 Best Big Companies in America" list, No. 120 (2003); Frederick W. Smith named to "Top CEOs" list (2001)

FedEx Awards and Recognition, 2001 – 2006	
• *Computerworld:* Sherry Aaholm, senior vice president of express and freight solutions for FedEx Services, honored as one of the "Premier 100 IT Leaders" (2005)	
FedEx Express	
• *Air Cargo World:* "World's Top 50 Cargo Airlines" list, No. 1 (2004) • *Black Enterprise:* Cathy Ross, FedEx Express SVP and CFO, and Matthew Thornton III, FedEx Express SVP, honored as "75 Most Powerful African Americans in Corporate America" (2005) • Business Environmental Resource Center and Sacramento County: Pollution Prevention Business Award (2004)	• Wal-Mart Stores Inc.: Carrier of the Year (1999–2001, 2003) • *Financial Times:* "World's Most Respected Companies" (2001) • *Logistics Management and Distribution Report:* Quest for Quality Award, Best Air Carrier (2000) • Compaq Computer: International Supplier of the Year (2000)
FedEx Express International	
• *Voce S.A.:* "50 Best Companies for Executives in Brazil," ranked No. 12 (2005) • Premio Jalisco a la Calidad: Jalisco Quality Awards, recognizing FedEx for outstanding quality standards (2005) • *Latin Trade:* "Most Respected Employers," ranked No. 3 in Latin America (2004) • *Expansion*: "No. 1 Employer in Mexico" for companies with more than 500 employees (2004) • *Capital:* "Top 25 Best Companies to Work for in Chile" (2002–04); 5,000 companies reviewed • Hewitt Best Employer Survey: Ranked among top 10 "Best Employers" in Hong Kong (2005); Singapore, Korea and Philippines (2003)	• *Yediot Ahronot:* "Best International Courier Company" (2003) • Exame Magazine: "100 Best Places to Work in Brazil" (2003); only express transportation company included • *MERCADO Magazine:* "Brands Businessmen Choose" list; No. 1 in industry (1995–2003); No. 13 in top 221 brands reviewed • *Businessworld:* "Top Places to Work in India" No. 2 (2003) • *Apetura* and the Great Place to Work Institute: "Best Place to Work in Argentina," No. 1 (2003) • *Far Eastern Economic Review:* "Asia's Leading Companies" (2000–03) • *Globe & Mail:* "Top 35 Companies to Work for in Canada" (2001)
FedEx Ground	
• American Trucking Association: President's Trophy for the best overall safety program (1996, 2000, 2004) • Bayer Corporation, Premier Supplier (2002) • *Commercial Carrier Journel:* Ranked second on the "Top 100 Carriers" list (2002) • Wal-Mart Stores Inc.: Carrier of the Year (1998–2000, 2002, 2003) • Goodyear: FedEx Ground driver Charles	• National Small Shipments Traffic Conference (NASSTRAC)/*Logistics Management and Distribution Report:* Parcel Delivery Carrier of the Year (1999–2000, 2002) • *Inbound Logistics:* "Top 100 Motor Carriers" (2001) • *Logistics Management and Distribution Report:* Quest for Quality Award, Surface Package Carrier (2000-01)

FedEx Awards and Recognition, 2001 – 2006	
Ingram presented with North American Highway Hero Award (2002)	• ISO 9002 Certified, Lloyd's Register Quality Assurance (2001)
fedex.com	
• Web Marketing Association: WebAwards received (fedex.com and its applications) for: "Outstanding Web Site" (1999, 2000, 2003, 2004); "Best Transportation Web Site" (2000–02); "Standard of Excellence" (2001–02, 2004); "Best Portal Site" (2001) • International Business Awards: 2004 International Stevie Award; best new product or service category for FedEx Global Trade Manager.	• Keynote Business 40 Internet Performance: One of the fastest download speeds, in the top 10 for more than 120 consecutive weeks (September 2003) • *BtoB Magazine:* NetMarketing 100 list for best BtoB Web sites (2003) • Web Digest for Marketers: FedEx eCommerce Builder ranked No. 1 on "Best Of" list in "E-Commerce Web Site" category (2002)

Attachment I: FedEx Invoicing and Payment Options

FIRST IN DISTRIBUTION

FedEx Invoice and Payment Options

Following is a brief overview of the options that FedEx offers to help simplify your billing processes and give you a whole new level of convenience, confidence and efficiency. Choose the option that best fits your business needs.

FedEx® Billing Online

Managing FedEx accounts, shipments and invoices is easier than ever before with FedEx Billing Online, a web-based solution that allows FedEx Express and FedEx Ground customers to review, manage, dispute and pay FedEx invoices online. It offers a convenient, highly secure system to manage invoice-related tasks while eliminating excess paperwork and improving productivity.

FedEx Billing Online provides an automated solution that is both convenient and efficient. Without paperwork and checks, clients save on labor and postage; and a streamlined invoicing system makes for quicker payment processing.

In addition, you can use FedEx Billing Online based on how you receive your FedEx invoices. Following are some of the options you can have with FedEx Billing Online.

- You currently are receiving paper invoices from FedEx and would like to continue to do so, but you would also like to take advantage of the many benefits offered by FedEx Billing Online.
- You currently are receiving paper invoices from FedEx but would like to start doing everything electronically via FedEx® Billing Online Plus.
- You have your FedEx shipping charges billed to your credit card and would like to use FedEx Billing Online to view the details of your shipping charges. For example, you can:
  - Get an overview of recent FedEx shipping activity that has been billed to your credit card in the last 30 days.
  - Search for particular shipment details.
  - Keep your credit card profile up to date.

Whether you wish to continue receiving paper invoices or go completely electronic, FedEx Billing Online lets you:

- Accurately and securely manage your FedEx invoices and payments.
- Gain greater visibility and control over how you view, sort and pay invoices.
- Reduce the time required to process payments and bill other businesses for shipments.
- Eliminate excess paperwork and check-processing costs.
- Create reports and download invoice information that easily integrates with your accounting system.

And should you choose to go completely paperless with FedEx Billing Online Plus, you get the added benefit of being able to manage your account. Within Preferences you will find an administrative area where you can perform such functions as updating your profile, activating or deactivating accounts, editing banking information, designating a new administrator and inviting, adding or deleting users.

With FedEx Billing Online, you maintain total control of your FedEx invoices and payments. You can:

- View account information at the invoice level, shipment-detail level or both.

- View and pay duties-and-taxes invoices online.
- Combine invoices, multiple shipments or both into one easy payment.
- Authorize secure electronic payment with just a click of your mouse, or print a remittance and mail it with your check.
- Set up automatic invoice payments via electronic funds transfer (EFT).
- Schedule and make payments up to 15 days beyond the date you enter payment information.
- View a signature proof-of-delivery image for an express or ground shipment.
- Dispute shipment charges without picking up the phone.
- Create and download invoicing reports to simplify data tracking and sharing.

FedEx Flat File Reporting Tool

Gathering data on your shipments is now even easier. A variety of reports are available to you so you can see your shipments organized in ways that help you. The application stores your data locally, so you are not required to have an Internet connection active while using the application. You must be a registered FedEx Billing OnLine user to make use of the FedEx Flat File Reporting Tool.

System and Hardware Requirements

FedEx Billing Online makes use of standard computer systems and hardware. You need a computer running Microsoft Windows 98, ME, 2000, XP Professional/Home or Server 2003, along with Microsoft .NET Framework 1.1. Additionally, an active Internet connection is required to download flat files and application updates, but not required to use the application.

Hardware requirements are as follows:

- 90-megahertz (MHz) Intel Pentium-class processor, or an AMD Opteron, AMD Athlon64, or AMD Athlon XP processor
- 32 megabytes (MB) of RAM, 96 MB recommended
- 150 MB of hard disk space required
- 800 x 600 or higher-resolution display with 256 colors
- Microsoft mouse or compatible pointing device

FedEx DirectLink® Software

FedEx DirectLink software is a ready-to-run electronic data interchange (EDI) program, designed with extensive input from FedEx customers, which can bring a new level of accuracy and efficiency to your invoice processing and payment, while almost entirely eliminating invoicing paperwork. Using FedEx DirectLink, you can electronically receive, manage and remit FedEx invoicing data for U.S. domestic international shipping, duties and taxes right from your personal computer.

FedEx DirectLink contains three separate modules:

- Invoice/Remit
- Signature Proof of Delivery (SPOD)
- Tracking

FedEx DirectLink requires no custom programming and is available free of charge to eligible FedEx account holders who approve a license agreement. Set-up time is minimal, and you pay no third-party network, transmission or other operating charges. FedEx DirectLink invoicing is ideal for large-volume shippers or for shippers with multiple account numbers that bill at least 50 shipments per day.

Save Time and Money with FedEx DirectLink

With FedEx DirectLink, you can:

- Download invoices for online paperless billing.
- Download shipment tracking data.
- Request and receive actual Signature Proof of Delivery (SPOD) for shipments.
- Remit payments electronically.
- Perform searches.
- Export files in ASCII format.
- Manage internal cost allocation of individual shipments.
- Develop reports.
- Allow multi-user access.

Take Control of Your Invoicing

FedEx DirectLink helps you manage invoicing by allowing you to:

- Schedule invoicing according to your accounting department's needs.
- Receive electronic invoicing data for FedEx Express and FedEx Ground invoices all in one simple invoice format on your PC.
- Quickly locate and view invoices at either the invoice or shipment level.
- Search and sort invoices by date, recipient, sender name, department or any other combination of invoice data.

Streamline Invoice Analysis, Tracking, Reporting and Remittance

- Verify FedEx Express shipping charges and Proof of Performance; question charges and detail reasons for nonpayment or partial payments at either the invoice or shipment level using handy "reason codes" — all without having to call FedEx.
- Automatically track internal cost allocations and quickly produce management reports detailing shipping expenses incurred by each department.
- Reduce time, errors and labor involved in manually processing invoices.
- Use electronic funds transfer to eliminate check processing and postage costs, gain precise control of cash flow and get the maximum value from your money.

Simplify Data Exchange and Storage

- Export invoicing and remittance data to accounting, spreadsheet, or other software applications, or send it across networks to other PCs or a mainframe computer.
- Eliminate keying invoice data, which helps improve accounting productivity and accuracy.
- Archive invoicing and payment history data in a compressed format, either on a hard disk or a removable option.

Getting Started

We will send FedEx DirectLink software directly to you for loading on the PC or network.
No hardware is provided, and there is no optional equipment. Minimum software requirements include Microsoft Windows 95 or higher.

Other requirements:

- To receive the Invoice/Remit module, FedEx requires a minimum of 50 billed packages per day across all shipping accounts placed on FedEx DirectLink.

- To receive Tracking only or Tracking and Signature Proof of Delivery (SPOD) bundled, FedEx requires a minimum of 100 billed packages per day across all shipping accounts placed on FedEx DirectLink.
- A FedEx account number.

If online storage is not available, you can back up data files to diskettes. You can also export data files to mainframe facilities.

FedEx Electronic Data Interchange (EDI) Invoice and Remittance

Large customers with established accounts payable procedures can benefit by integrating FedEx invoice data via electronic methods. Large customers with multiple shipping locations also can enhance and simplify their invoicing process with Electronic Data Interchange (EDI).

With an electronic solution, the data integrates with your accounts payable procedures, eliminating paperwork. You can consolidate invoices for all your shipping locations whether you ship using FedEx® Ship Manager, air waybills or other FedEx shipping methods.

What are the benefits? You can:

- Consolidates invoices for all shipping locations into a weekly or daily EDI invoice file.
- Reduces paperwork and data entry work.
- Reduces check-processing costs and keying errors.

FedEx encourages the use of EDI transactions, as well as electronic funds transfer (EFT) for payment. Some of the most commonly requested EDI transactions are those that support electronic invoicing, remittance, and shipment tracking functions, and we currently have thousands of trading partners on our electronic invoicing and remittance program.

We can transmit EDI data daily or

FedEx Net®

FedEx Net is the FedEx private value-added network (VAN) for business-to-business data exchange between FedEx customers and FedEx applications. It is designed to support the extensive data transfers (shipping, tracking and invoicing) required by high-volume shippers that use multiple FedEx services, multiple electronic shipping solutions or both. We offer FedEx Net at no additional cost.

FedEx Net supports any-to-any translation capabilities via the following formats:

- Accredited Standards Committee (ASC) X12
- Extended Markup Language (XML)
- EDI for Administration
- Commerce and Transport (UN/EDIFACT)
- Proprietary

By using FedEx Net you benefit from:

- An alternative to high-cost public VAN.
- A gateway to extensive business-to-business data exchange with all FedEx companies.
- The flexibility to customize electronic data when needed.
- Preconfigured, industry-standard software for connection, encryption and compression of information.
- State-of-the-art firewall technology and data security.
- Proactive monitoring and notification services.
- Dedicated support 24 hours a day, 365 days a year.

FedEx Net provides you with a secure, private mailbox to exchange data with other FedEx trading partners (e.g., FedEx electronic data owners, vendors, customers and government entities).

weekly, and FedEx Express and FedEx Ground can conduct EDI transactions in these formats:

- The industry-standard ANSI X12 EDI format for domestic and international use
- The FedEx proprietary format for domestic and international use (a 250-byte flat file for invoicing and an 80-byte file for remittance)
- The UN/EDIFACT EDI format for international use
- The Fixed Length Comma Delimited File

The following are the most common X12 transaction sets that FedEx currently supports: 110, 210, 213, 214, 215, 820, 856, and 997. (EDI data is also available in the FedEx proprietary format — a 250-byte flat file for invoicing and an 80-byte file for remittance as well as the CSV format.) Upon award of the business and upon request, FedEx also has the capability of handling other transaction sets. In accordance with best practices, FedEx prefers to support Version 4010 of the ANSI X12 EDI transaction sets.

Electronic invoicing from FedEx also supports invoice consolidation on the 110 and 210 transaction sets in the FedEx proprietary 250-byte flat file and the Comma Delimited Format. Invoice consolidation allows a customer to consolidate multiple FedEx Express and FedEx Ground accounts into a single transmission and supports your control over accounts payable, even when shipments originate from multiple sites. And because the electronic data can be fed immediately into your payables system, the time, cost, and errors involved in keying invoice data may be reduced.

EDI protocols that FedEx Express and FedEx Ground can currently support are:

- FTP via the Internet (encryption required) (encryption type supported: TD Access, PGP or GPG)
- FTP via the https web browser
- Virtual private network (VPN)
- Leased line (customer responsible for paying)
- Interconnection to a value-added network (VAN)

FedEx Express and FedEx Ground EDI transaction sets currently work with FedEx Net®, which is our in-house VAN, as well as with approved outside VANs, such as Advantis. If you are using FedEx Net, there is no cost for sending and receiving data—a tremendous value-add for our customers. However, if you choose to use an outside VAN, there are associated costs. FedEx Net can provide mailboxing, translation, communications, and delivery of electronic messages to three critical groups: FedEx internal operations, FedEx customers, and COMPANY's extended trading community. FedEx Net currently processes more than 4.5 million transactions per day and transmits more than 12 gigabytes of data daily.

Payment Options

Electronic Funds Transfer (EFT)

Businesses with a FedEx account who want to automate their payments find Electronic Funds Transfer (EFT) easy to use. To use this method, you must communicate to your bank where, how much and to whom a payment needs to be sent. Your bank then sends a payment electronically to FedEx's bank.

By using EFT, you:

- Save time.

- Reduce check-processing costs.
- Streamline remittance and payment processing.

Automatic Bank Debit

The automatic debit from your bank account is designed for small businesses with a current FedEx account number. With automatic debits, you receive debit advices listing your shipment information. Your bank account will be debited for the invoices due on your account. Every time a debit is incurred you will receive a confirmation letter that includes:

- Debit date and total debit amount.
- Each invoice number, date, and amount.
- Any adjustments.

What are the benefits? With automatic debit, you can:

- Streamline invoice and payment processing.
- Reduce paperwork and check processing costs.
- Reduce worries of paying on time.

You can begin using automatic debit by download and completing the Authorization Agreement available online. Mail the completed agreement with a voided check or an original deposit slip to:

FedEx – Automatic Debit
2005 Corporate – 1st floor
Memphis, TN 38132

After FedEx processes your authorization agreement, you will receive a telephone call confirming that your FedEx account has been set up to be paid by automatic debit from your bank account. For more information, please call 888.450.1774.

Mail

Customers with a business account who meet specific criteria may be eligible to receive paper invoices by mail. FedEx paper invoices are mailed to your business.

Telephone

Small businesses may find useful the ability to pay by phone. To begin using the pay by telephone option, call 888.780.4580 and give the FedEx agent your FedEx account number, bank routing number and bank account number. The FedEx agent will confirm with you which invoices you want to settle and the total amount to debit. After you verbally agree, FedEx initiates the debit and sends an update to the FedEx Accounts Receivable system.

You will receive a pay by phone Confirmation Letter that contains:

- Confirmation number.
- Bank name.
- Invoice number and date.
- Age of the item settled.
- Original invoice amount and total amount due on each individual invoice.

Attachment J: FedEx Ground Networks and Delivery Zones

FIRST IN DISTRIBUTION

FedEx Ground Hubs

FedEx Ground is in the midst of expanding and optimizing its already extensive existing hub network. In 2002, FedEx Ground announced a major network expansion plan to increase the company's daily package pickup capacity from 3.0 million to 5.0 million by FY10 with a $1.8 billion investment. This multi-phase plan includes nine new and 30 expanded central distribution hubs, as well as the expansion or relocation of 290 existing facilities.

We recently opened new FedEx Ground hubs in the metro areas of Dallas, Texas, and Cincinnati, Ohio, and added automated satellites in Anaheim, California; McCook, Illinois; and Hagerstown, Maryland. A strategically located hub in Memphis, Tennessee will open in FY06, and we will expand existing hubs in Denver, Colorado; Hartford, Connecticut; Rialto, California; and Sacramento, California.

With the addition of these new facilities — each featuring advanced material handling and scanning technology — we will be able to provide our customers with more information faster, while enhancing the productivity and efficiency of our sorting operations.

Current FedEx Ground Hubs			
United States			Canada
Phoenix, Ariz.	Champaign, Ill.	Columbus, Ohio	Montreal, Quebec
Los Angeles, Calif.	Chicago, Ill.	Toledo, Ohio	Toronto, Ontario
Rialto, Calif.	Kansas City, Kans.	Portland, Oreg.	
Sacramento, Calif.	St. Paul, Minn.	Harrisburg, Pa.	
Denver, Colo.	Billings, Mont.	Memphis, Tenn.	
Hartford, Conn.	Charlotte, N.C.	Nashville, Tenn.	
Orlando, Fla.	Woodbridge, N.J.	Ft. Worth, Tex.	
Atlanta, Ga.	Syracuse, N.Y.	Salt Lake City, Utah	
Dallas, Tx.	Boone County, Ky.	Hagerstown, Md.	

June 2005. Subject to change without notice.

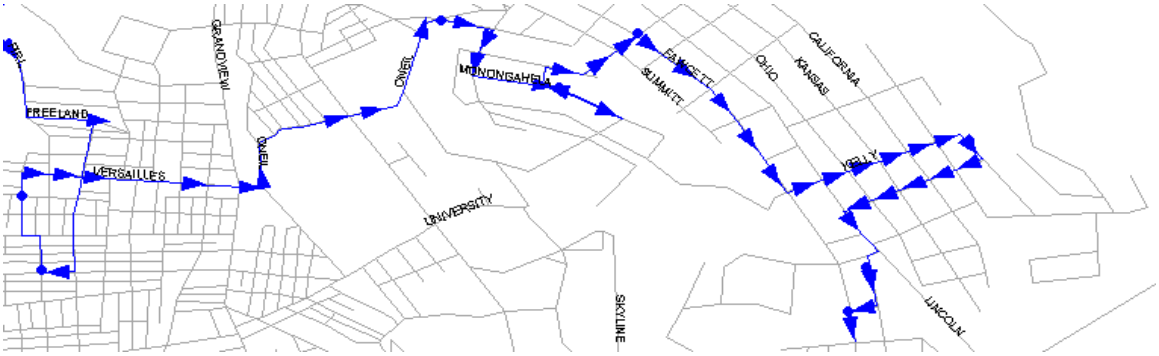
Operational Strengths of FedEx Ground

FedEx Ground currently uses advanced automated sorting technology to streamline the handling of approximately 2.3 million daily packages. FedEx Ground U.S. hubs have average processing speeds of 18,300 packages per hour. Using overhead laser scanners, hub conveyors electronically guide packages to their appropriate destination chute, where they are loaded for transport to their destination terminals for local delivery. FedEx Ground is still the only U.S. ground carrier to operate a fully automated hub network for greater efficiency and package integrity. FedEx Ground also utilizes software systems and Internet-based applications to offer its customers new ways to connect internal package information with external delivery information. FedEx Ground provides multiple-carrier shipment tracing and proof of delivery signatures on fedex.com.

Operational Strengths of FedEx Home Delivery

With FedEx Home Delivery, your packages don't have to compete with business-to-business shipments. Each step in our delivery network, from our automated systems to residential delivery, experts treat these packages with the importance they deserve. FedEx Home Delivery uses an automated delivery system to help ensure a higher percentage of deliveries on the first attempt, reducing returns and positively impacting your bottom line. We use our Vehicle Route Planning

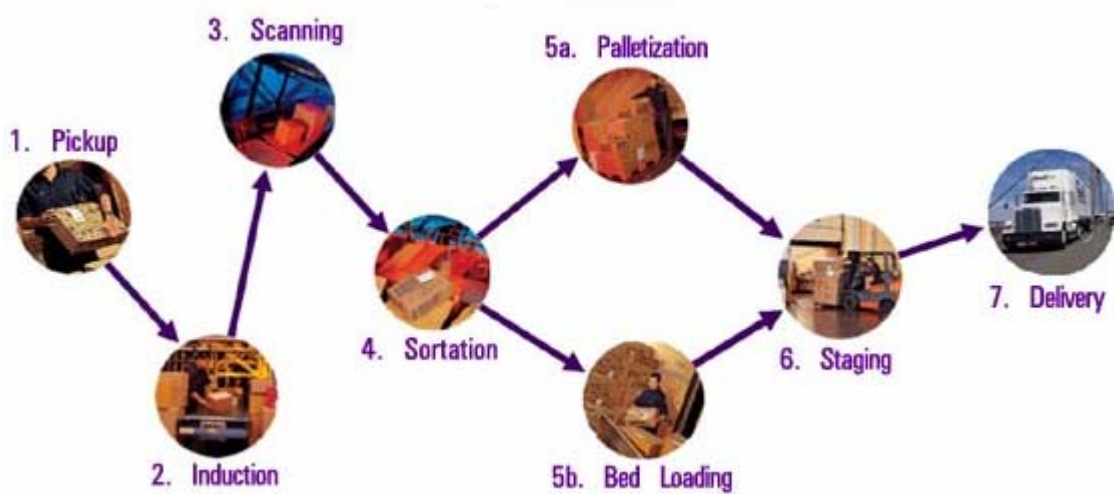
System to develop efficient routes for each day's deliveries. This cutting-edge routing and mapping system ensures all packages are delivered to the right address on time.



Operational Strengths of FedEx SmartPost

FedEx SmartPost has a completely integrated national network that picks up, sorts and delivers your packages directly to U.S. Postal Service facilities for final delivery. This is a large and growing network of technologically advanced distribution centers located across the United States. Each FedEx SmartPost center uses cutting-edge scanning and automated tilt-tray sortation technology.

Coupled with a large transportation fleet, FedEx SmartPost's sophisticated technology allows us to move packages swiftly from induction through delivery to thousands of U.S. Postal Service facilities, including destination delivery units, sectional center facilities and bulk mail centers. Our highly proficient logistics team is fully equipped to sort hundreds of thousands of packages each day.

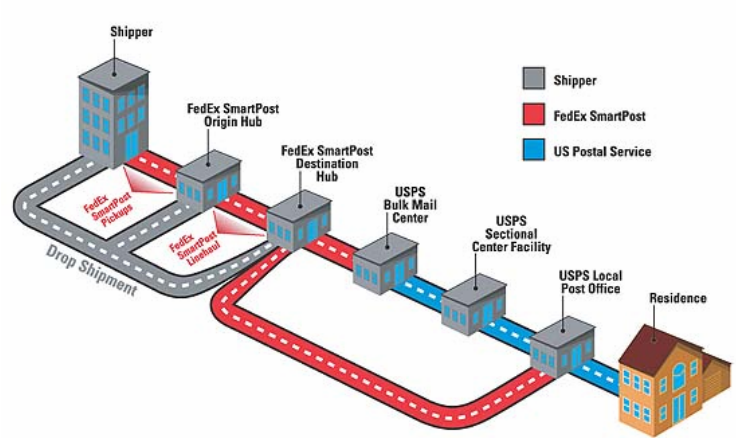


FedEx SmartPost Zone Skipping

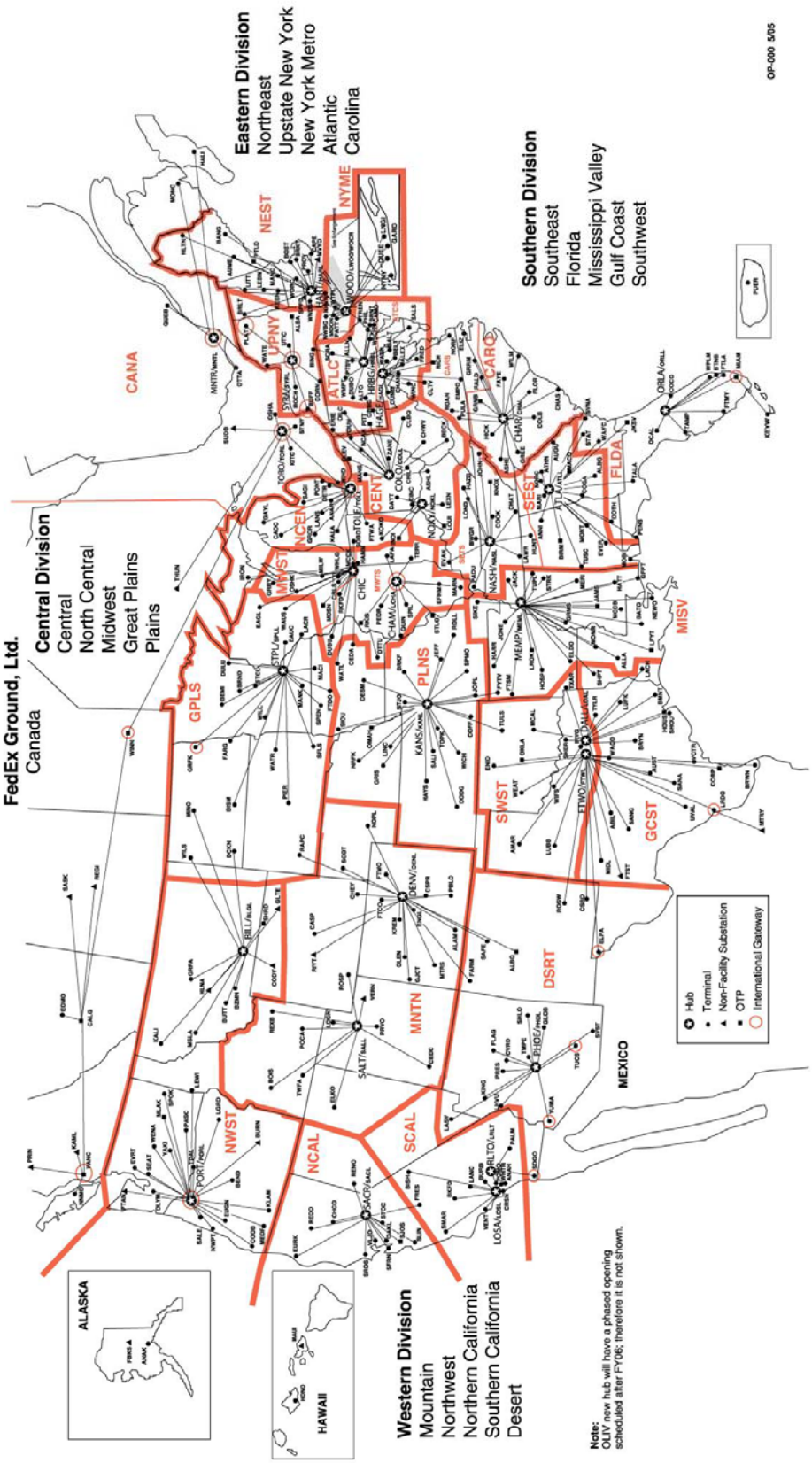
FedEx SmartPost takes your package as close as possible to your customer before giving it to U.S. Postal Service for residential delivery. By skipping intermediate postal processing centers, we reduce transit time, minimize handling and maximize postal discounts. Throughout the delivery process, we use our technology to provide shipment visibility of your packages while they are en route to their destinations.

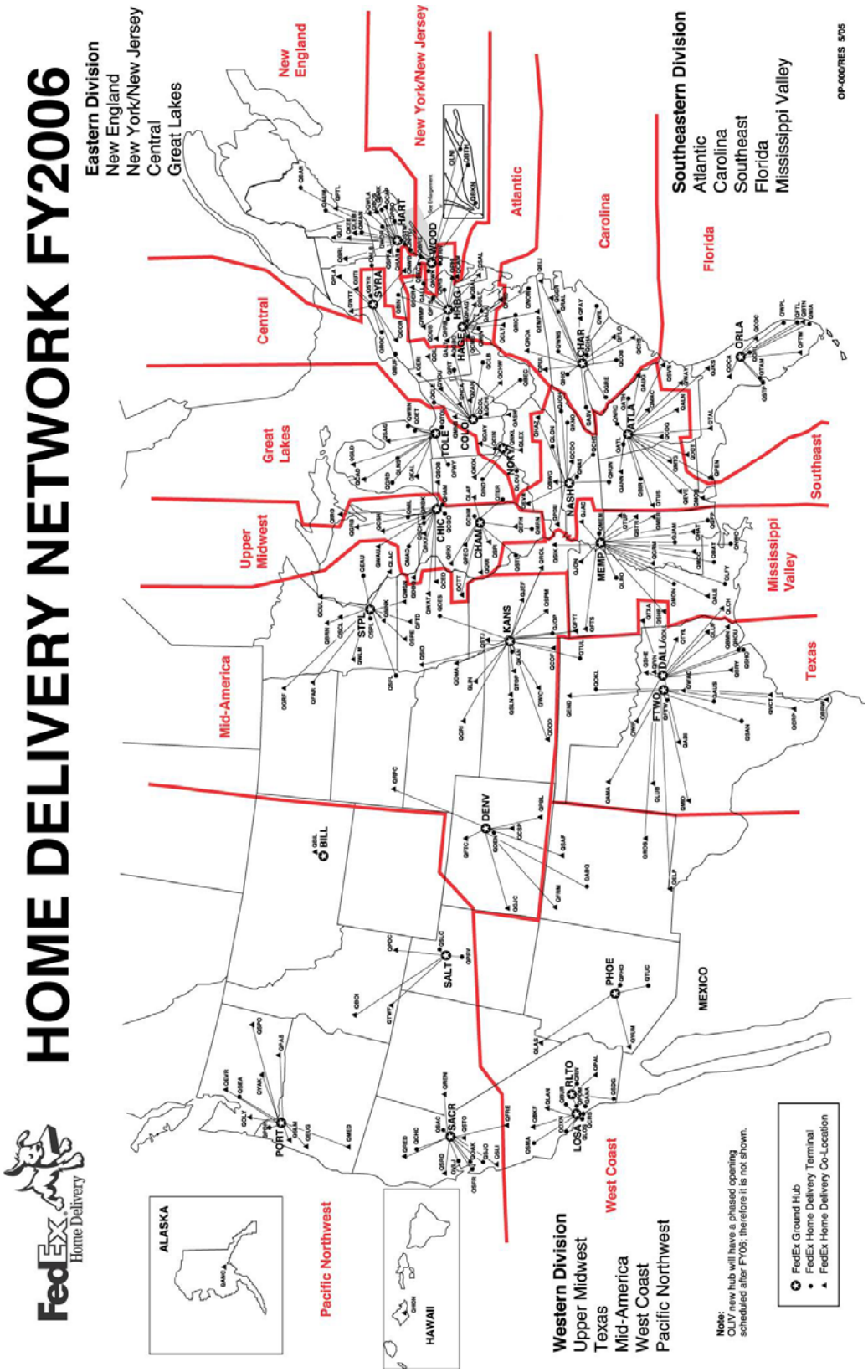
Under our zone-skipping program, we deliver packages to Bulk Mail Centers, Sectional Center Facilities and Destination Delivery Units based on your needs. For fastest delivery and highest discounts, we sort packages by 5-digit zip codes and ship directly to Destination Delivery Units (local post offices).

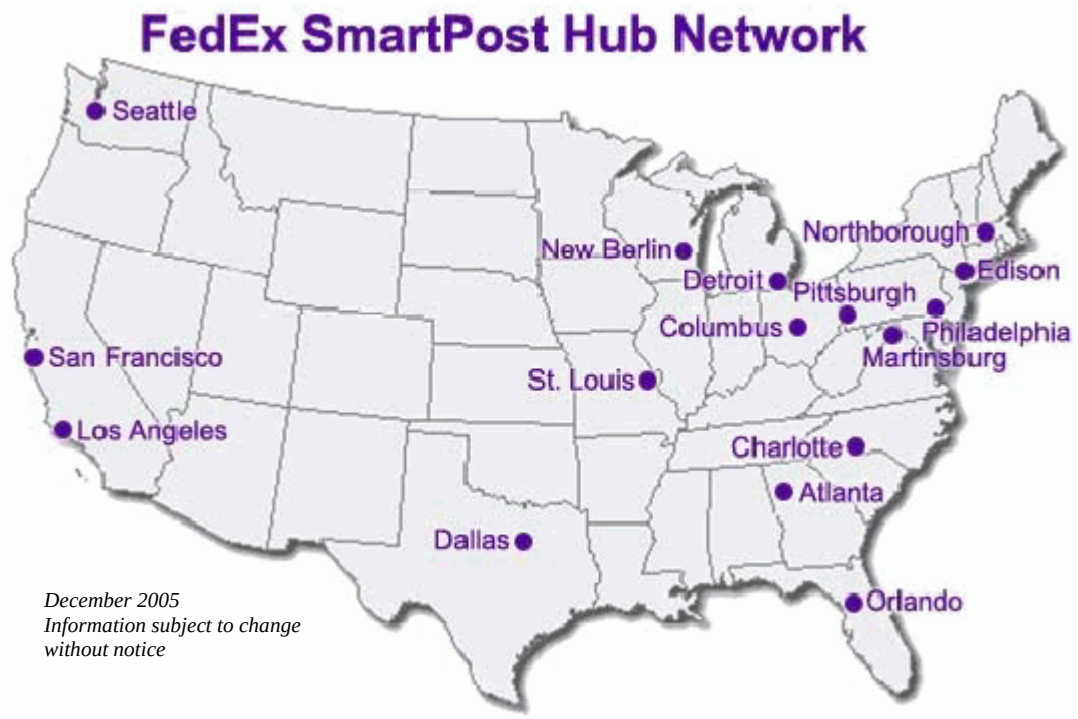
Packages shipped to Bulk Mail Centers are delivered in-home by the U.S. Postal Service in three days; 90 percent of the packages shipped to Sectional Center Facilities are delivered by the U.S. Postal Service in just two days. The majority of packages arriving at Destination Delivery Units by 7 a.m. are usually delivered in-home by the U.S. Postal Service that same day, with the remainder delivered the following day.



GROUND NETWORK FY2006




HOME DELIVERY NETWORK FY2006
FedEx Home Delivery
Eastern Division
New England
New York/New Jersey
Central
Great Lakes
New England
New York/New Jersey
Central
Great Lakes
Upper Midwest
Mid-America
Atlantic
Carolina
Florida
Southeast
Mississippi Valley
Texas
Pacific Northwest
West Coast
Southeastern Division
Atlantic
Carolina
Southeast
Florida
Mississippi Valley
Western Division
Upper Midwest
Texas
Mid-America
West Coast
Pacific Northwest
ALASKA
HAWAII
MEXICO
SYRA
HART
WOOD
HRBG
HAGE
CHAR
ORLA
ATLA
TOLE
COLU
CHIC
CHAM
NASH
MEMP
STPL
KANS
DALL
FTWO
DENV
BILL
SALT
PHOE
PORT
SACR
RLTO
LOSA
Note:
OLIV new hub will have a phased opening scheduled after FY06; therefore it is not shown.
FedEx Ground Hub
FedEx Home Delivery Terminal
FedEx Home Delivery Co-Location
OP-000/RES 5/05


FedEx SmartPost Hub Network
Seattle
San Francisco
Los Angeles
New Berlin
Detroit
Columbus
St. Louis
Dallas
Northborough
Edison
Pittsburgh
Philadelphia
Martinsburg
Charlotte
Atlanta
Orlando
December 2005
Information subject to change
without notice

Geographic Coverage

FedEx Ground provides dependable delivery of your routine shipments to every business address in the U.S., Canada and Puerto Rico. Service is day-definite, meaning you can count on delivery on the commitment day. Packages arrive in one to five business days depending on distance to the recipient.

FedEx Home Delivery service reaches 100 percent of U.S. residential zip codes. Providing unique and compelling low-cost service offerings, FedEx Home Delivery is dedicated to the needs of qualified businesses specializing in the business-to-consumer marketplace. Delivery is in one to five business days, depending on the distance between origin and destination.

FedEx SmartPost — our service that combines the strengths of the FedEx Ground network with the cost-effectiveness of the U.S. Postal Service — delivers packages of up to 70 pounds throughout the U.S., including Alaska, Hawaii, P.O. boxes and Military APO/FPO destinations.

FedEx Ground Transit Maps

FedEx Ground offers day-definite delivery in one to five business days, depending on distance to the recipient.

The following maps demonstrate the fast transit times offered by the FedEx Ground network. As you can see from the maps, FedEx Ground can reach most of the U.S. within four business days. These maps were created by using the zip codes of WSCA state capitals.

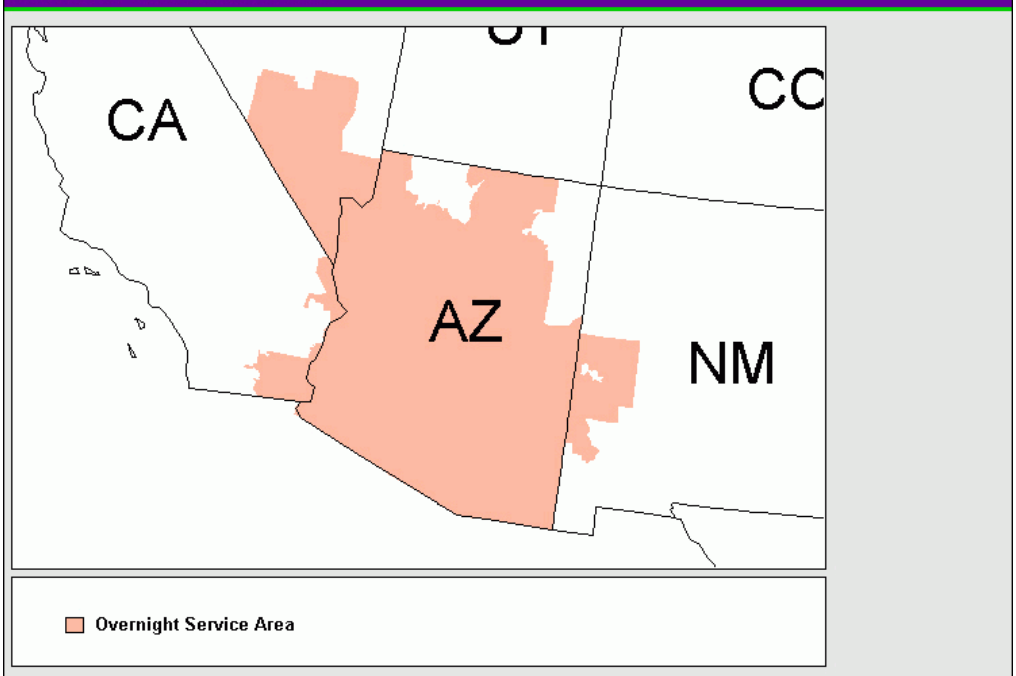
To create additional maps, go to fedex.com, select “Ship” and then “Get Transit Times” from the top menu, and then select “Ground Service Maps” from the left menu bar. You will have the option of generating maps showing overnight or multi-day delivery zones.

The following maps and data illustrate overnight delivery service schedules in business days as of June 2006 for FedEx Ground shipments within the United States only. Please note: For FedEx Ground, a business day does not include Saturdays, Sundays or holidays. For example, you may ship a package on Monday that takes two business days to arrive. You do not count the day you ship as a business day, so your package would arrive on Wednesday, the second business day after the ship date.

The following maps are general representations of transit times. Information is subject to change without notice. For a specific zip/postal code to zip/postal code transit time, please use the “Get Transit Time” application under the Ship tab on **fedex.com.**

Overnight Coverage Area for FedEx Ground Shipments
Origin: Phoenix, AZ 85007

Shipping from ZIP/Postal code: 85007

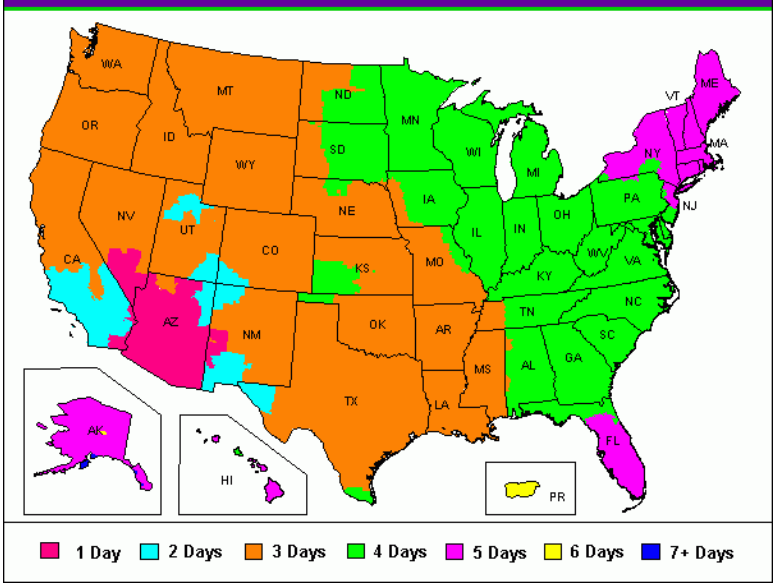


Overnight Shipping from 85007 to the following ZIP/Postal codes

85000 - 85099	85200 - 85399	85500 - 85799	85900 - 86020	86023 - 86099	86300 - 86499
87821 - 87821	87824 - 87824	87827 - 87827	87829 - 87830	88025 - 88025	88038 - 88039
88051 - 88051	89000 - 89007	89009 - 89009	89011 - 89012	89014 - 89021	89023 - 89041
89044 - 89044	89046 - 89046	89048 - 89048	89050 - 89199	92222 - 92222	92225 - 92227
92231 - 92233	92242 - 92244	92249 - 92251	92266 - 92267	92269 - 92269	92272 - 92273
92281 - 92281	92283 - 92283	92363 - 92363			

Delivery Commitments for FedEx Ground Shipments
Origin: Phoenix, AZ 85007

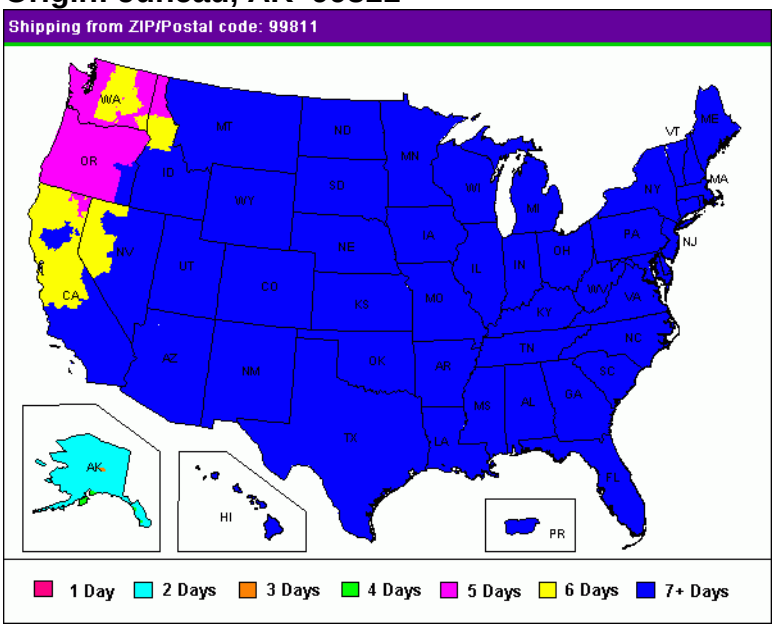
Shipping from ZIP/Postal code: 85007



Overnight Coverage Area for FedEx Ground Shipments
Origin: Juneau, AK 99811

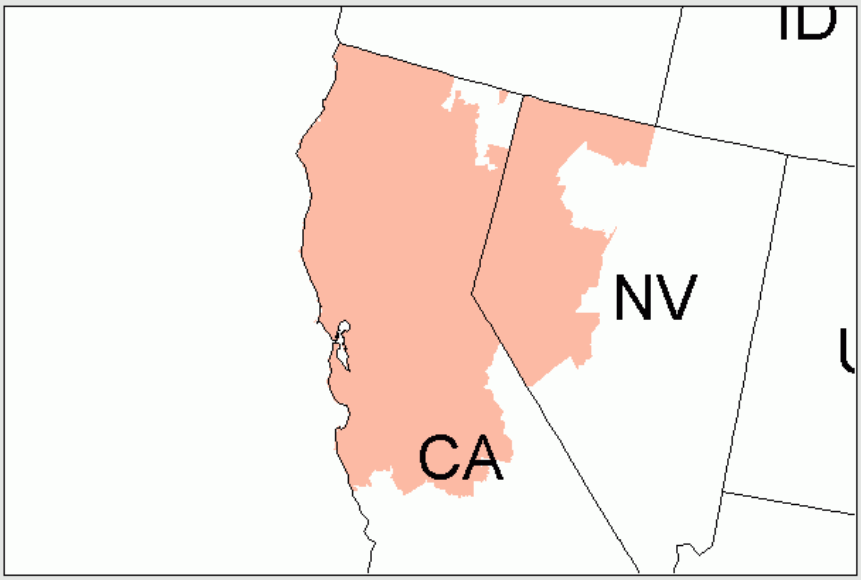
Overnight delivery information is not available for Alaska.

Delivery Commitments for FedEx Ground Shipments
Origin: Juneau, AK 99811



Overnight Coverage Area for FedEx Ground Shipments
Origin: Sacramento, CA 94204

Shipping from ZIP/Postal code: 94204

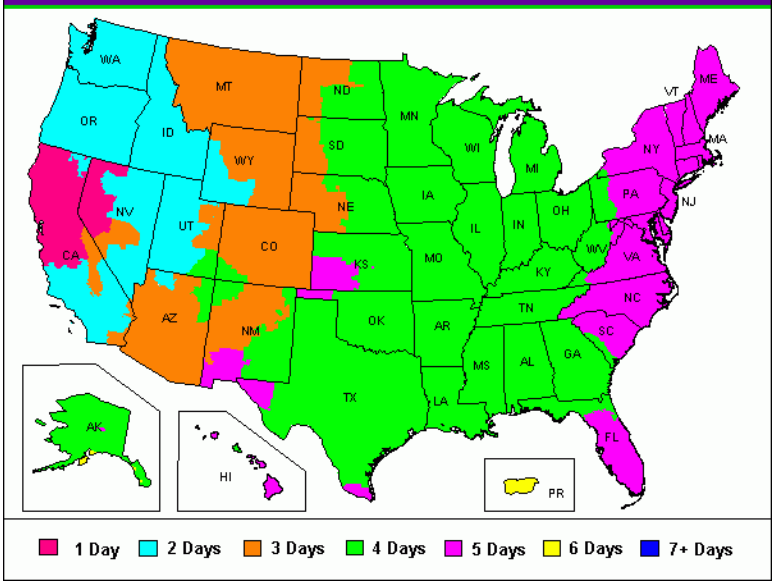


Overnight Shipping from 94204 to the following ZIP/Postal codes

89400 - 89403	89405 - 89413	89415 - 89417	89419 - 89420	89422 - 89424	89427 - 89437
89439 - 89444	89447 - 89599	89700 - 89799	93202 - 93202	93210 - 93211	93213 - 93213
93221 - 93221	93223 - 93223	93227 - 93237	93242 - 93242	93244 - 93248	93262 - 93262
93267 - 93267	93271 - 93271	93273 - 93275	93277 - 93279	93281 - 93281	93284 - 93284
93286 - 93286	93288 - 93299	93600 - 96100	96102 - 96103	96105 - 96107	96109 - 96109
96111 - 96111	96113 - 96114	96117 - 96118	96120 - 96122	96124 - 96131	96133 - 96133
96135 - 96199					

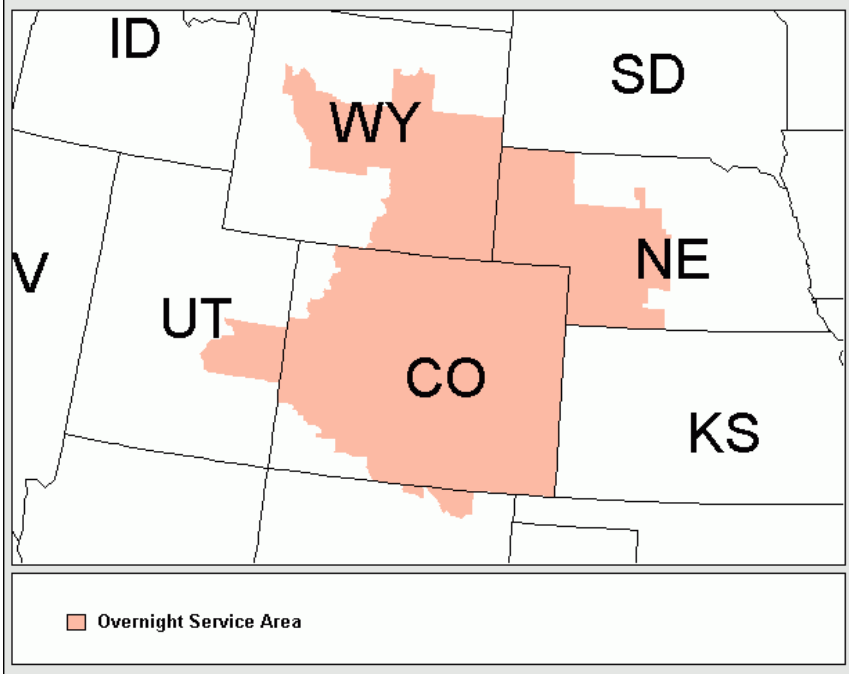
Delivery Commitments for FedEx Ground Shipments
Origin: Sacramento, CA 94204

Shipping from ZIP/Postal code: 94204



Overnight Coverage Area for FedEx Ground Shipments
Origin: Denver, CO 80202

Shipping from ZIP/Postal code: 80202

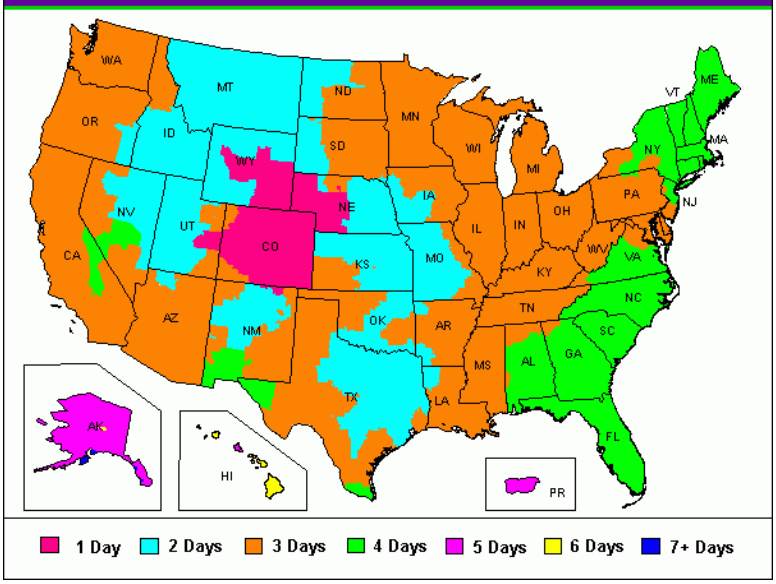


Overnight Shipping from 80202 to the following ZIP/Postal codes

68813 - 68813	68821 - 68822	68825 - 68825	68833 - 68834	68836 - 68836	68850 - 68850
68856 - 68856	68858 - 68858	68860 - 68860	68863 - 68863	68878 - 68878	68922 - 68922
68926 - 68926	68936 - 68937	68946 - 68946	68948 - 68948	68967 - 68967	68977 - 68977
69000 - 69199	69300 - 69399	80000 - 81120	81123 - 81126	81129 - 81136	81138 - 81146
81148 - 81156	81158 - 81299	81400 - 81609	81611 - 81632	81634 - 81639	81641 - 81647
81649 - 81699	82000 - 82099	82200 - 82299	82310 - 82310	82324 - 82325	82327 - 82327
82329 - 82329	82331 - 82331	82335 - 82335	82500 - 82699	84515 - 84515	84525 - 84525
84530 - 84530	84532 - 84532	84540 - 84540	87512 - 87512	87524 - 87524	87740 - 87740

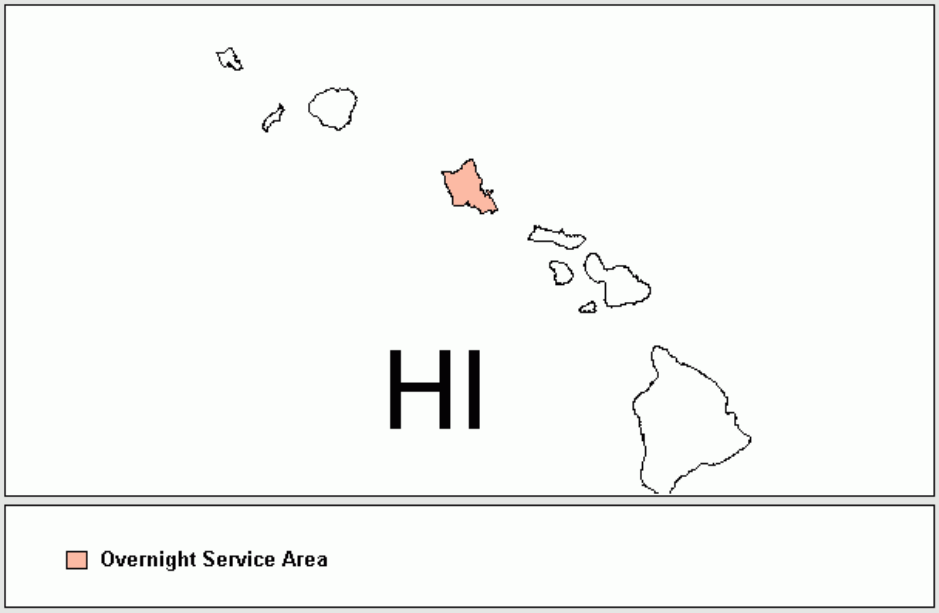
Delivery Commitments for FedEx Ground Shipments
Origin: Denver, CO 80202

Shipping from ZIP/Postal code: 80202



Overnight Coverage Area for FedEx Ground Shipments
Origin: Honolulu, HI 96810

Shipping from ZIP/Postal code: 96810

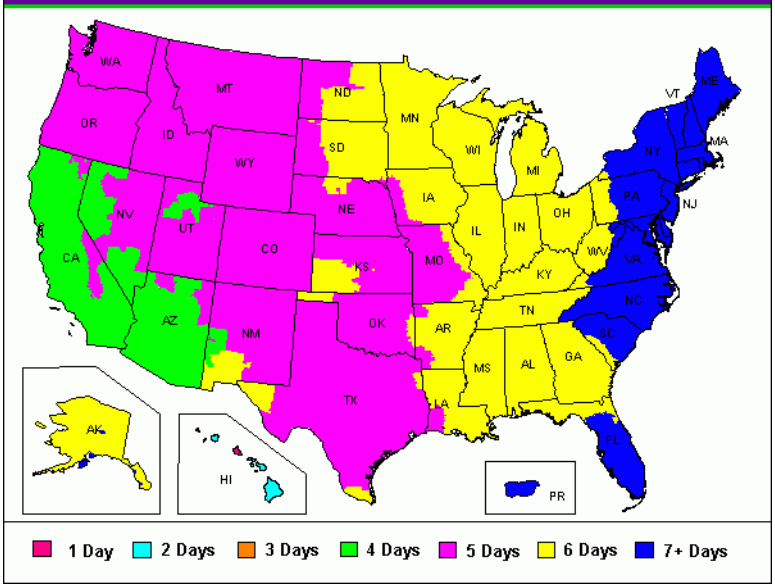


Overnight Shipping from 96810 to the following ZIP/Postal codes

96700 - 96701	96706 - 96707	96709 - 96709	96711 - 96712	96717 - 96717	96730 - 96731
96734 - 96734	96744 - 96744	96759 - 96759	96762 - 96762	96782 - 96782	96786 - 96786
96789 - 96789	96791 - 96792	96795 - 96795	96797 - 96797	96800 - 96899	

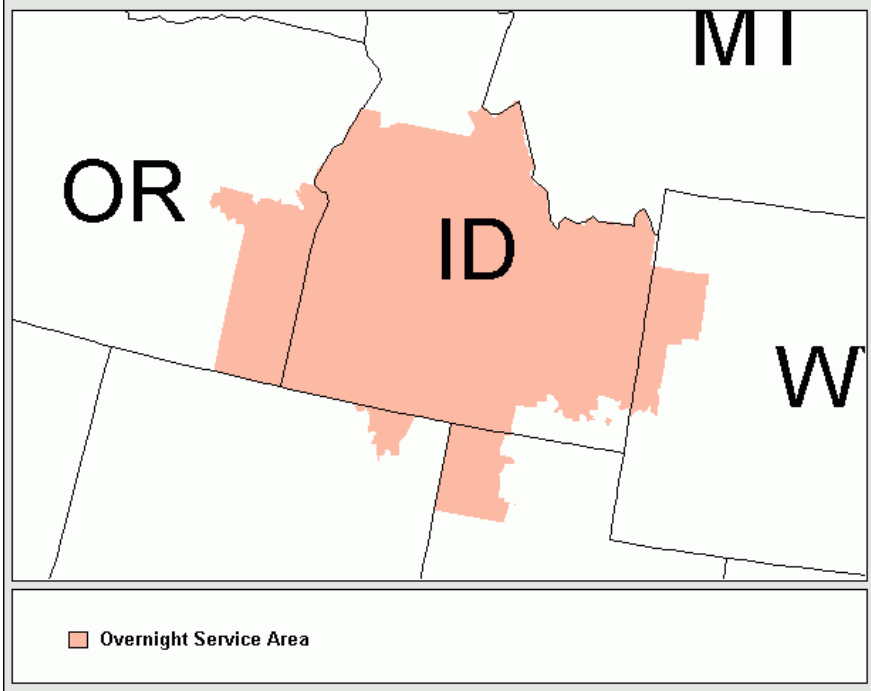
Delivery Commitments for FedEx Ground Shipments
Origin: Honolulu, HI 96810

Shipping from ZIP/Postal code: 96810



Overnight Coverage Area for FedEx Ground Shipments
Origin: Boise, ID 83720

Shipping from ZIP/Postal code: 83720

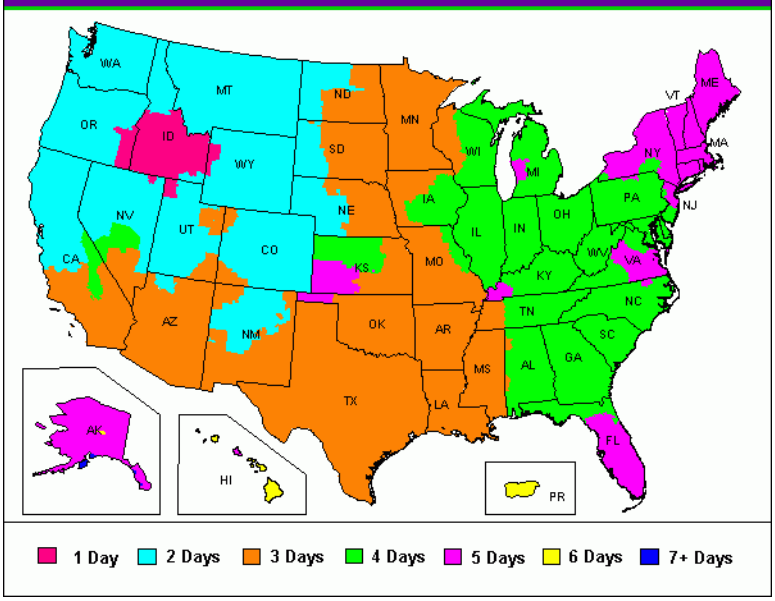


Overnight Shipping from 83720 to the following ZIP/Postal codes

83000 - 83099	83110 - 83112	83118 - 83120	83122 - 83122	83126 - 83128	83200 - 83219
83221 - 83222	83224 - 83227	83229 - 83231	83234 - 83236	83240 - 83242	83244 - 83251
83253 - 83253	83255 - 83259	83262 - 83262	83264 - 83271	83273 - 83280	83282 - 83285
83288 - 83499	83600 - 83799	84313 - 84313	84329 - 84329	89825 - 89826	97900 - 97902
97904 - 97904	97906 - 97906	97910 - 97999			

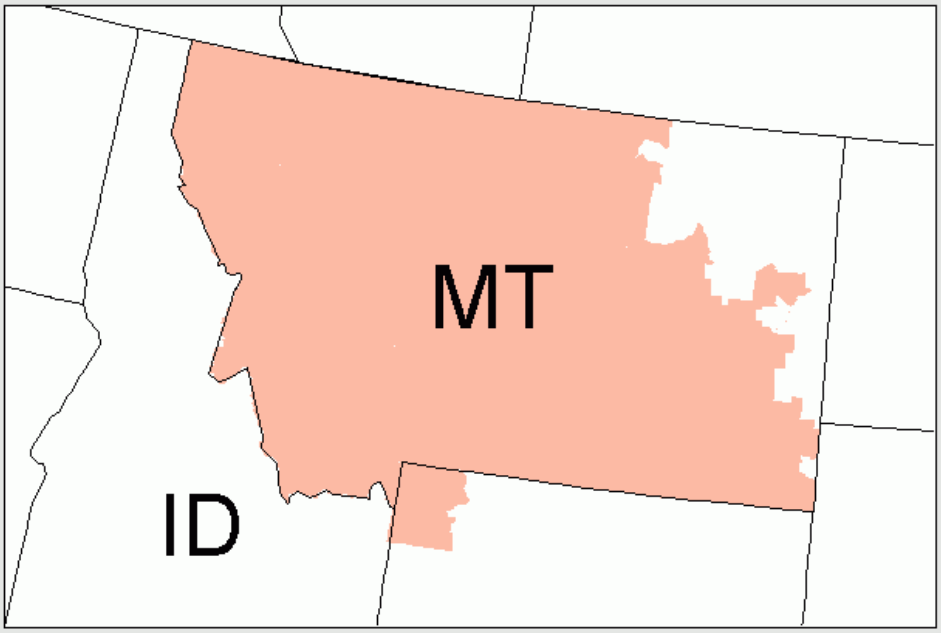
Delivery Commitments for FedEx Ground Shipments
Origin: Boise, ID 83720

Shipping from ZIP/Postal code: 83720



Overnight Coverage Area for FedEx Ground Shipments
Origin: Helena, MT 59620

Shipping from ZIP/Postal code: 59620

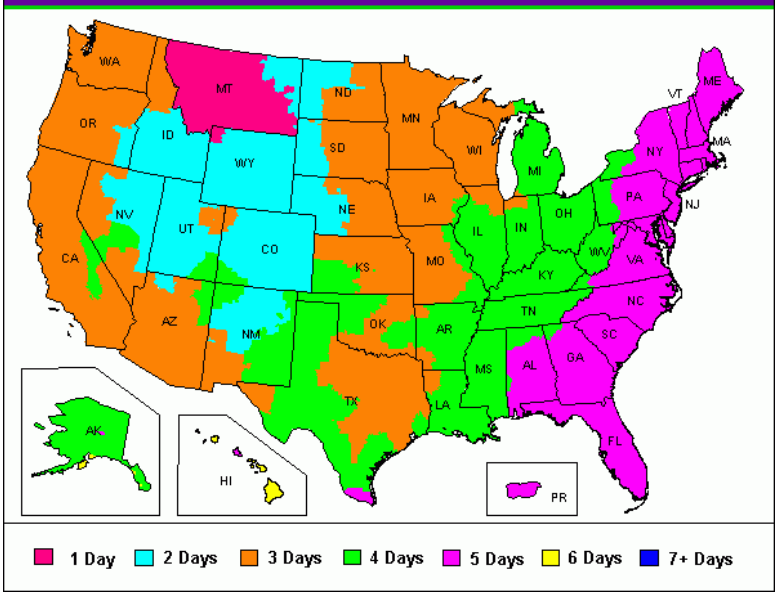


Overnight Shipping from 59620 to the following ZIP/Postal codes

59000 - 59199	59300 - 59312	59314 - 59329	59331 - 59343	59345 - 59352	59354 - 59999
82100 - 82199					

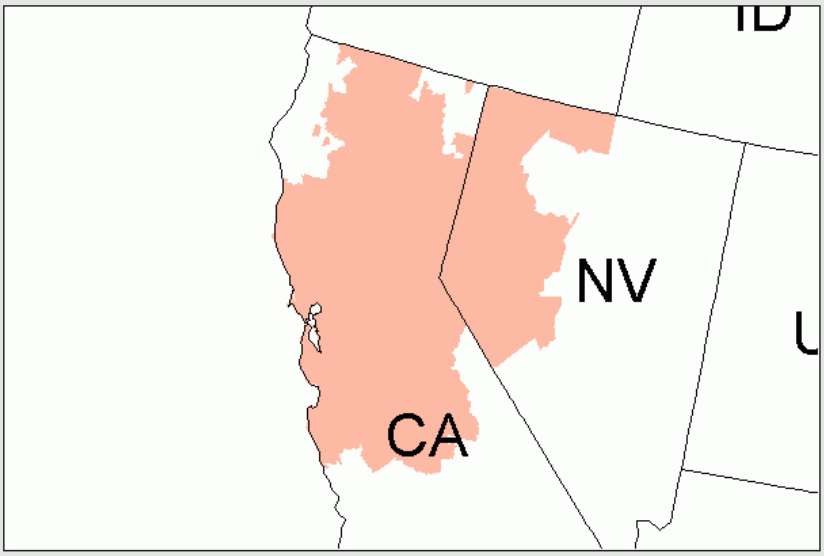
Delivery Commitments for FedEx Ground Shipments
Origin: Helena, MT 59620

Shipping from ZIP/Postal code: 59620



Overnight Coverage Area for FedEx Ground Shipments
Origin: Carson City, NV 89710

Shipping from ZIP/Postal code: 89710



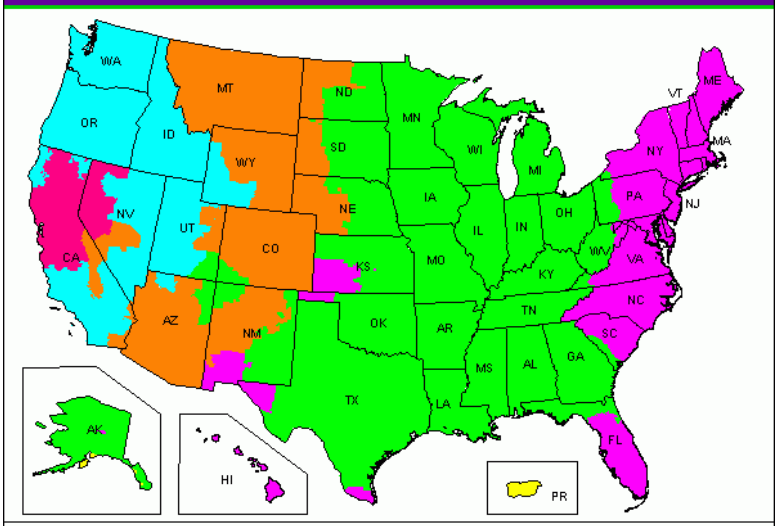
Overnight Service Area

Overnight Shipping from 89710 to the following ZIP/Postal codes

89400 - 89403	89405 - 89413	89415 - 89417	89419 - 89420	89422 - 89424	89427 - 89437
89439 - 89444	89447 - 89599	89700 - 89799	93202 - 93202	93210 - 93211	93213 - 93213
93221 - 93221	93223 - 93223	93227 - 93237	93242 - 93242	93244 - 93248	93262 - 93262
93267 - 93267	93271 - 93271	93273 - 93275	93277 - 93279	93281 - 93281	93284 - 93284
93286 - 93286	93288 - 93299	93600 - 95499	95600 - 96100	96102 - 96103	96105 - 96107
96109 - 96109	96111 - 96111	96113 - 96114	96117 - 96118	96120 - 96122	96124 - 96131
96133 - 96133	96135 - 96199				

Delivery Commitments for FedEx Ground Shipments
Origin: Carson City, NV 89710

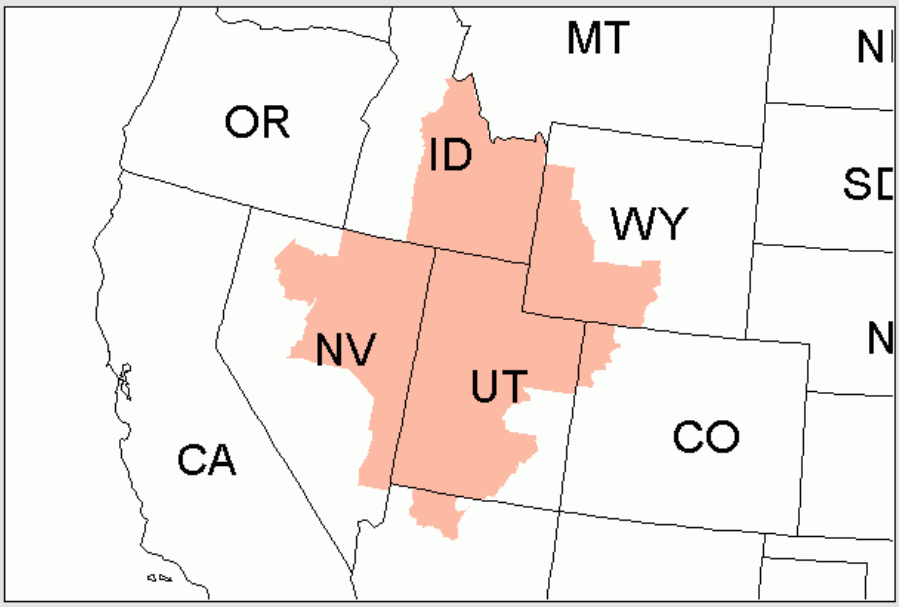
Shipping from ZIP/Postal code: 89710



1 Day | 2 Days | 3 Days | 4 Days | 5 Days | 6 Days | 7+ Days

Overnight Coverage Area for FedEx Ground Shipments
Origin: Salt Lake City, UT 84114

Shipping from ZIP/Postal code: 84114

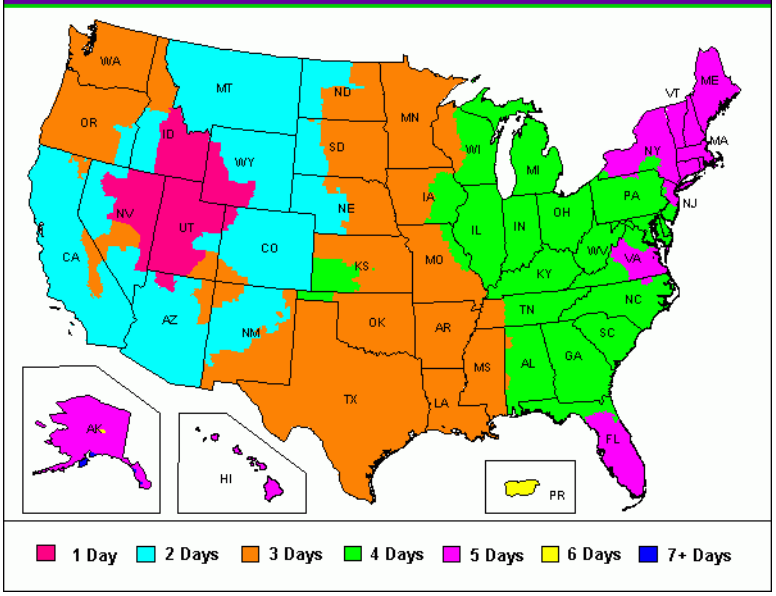


Overnight Shipping from 84114 to the following ZIP/Postal codes

81610 - 81610	81633 - 81633	81640 - 81640	81648 - 81648	82300 - 82309	82311 - 82323
82326 - 82326	82328 - 82328	82330 - 82330	82332 - 82334	82336 - 82399	82900 - 83499
84000 - 84509	84513 - 84514	84516 - 84524	84526 - 84529	84537 - 84539	84541 - 84799
86021 - 86022	89008 - 89008	89042 - 89043	89300 - 89399	89404 - 89404	89414 - 89414
89418 - 89418	89421 - 89421	89425 - 89426	89438 - 89438	89445 - 89446	89800 - 89899

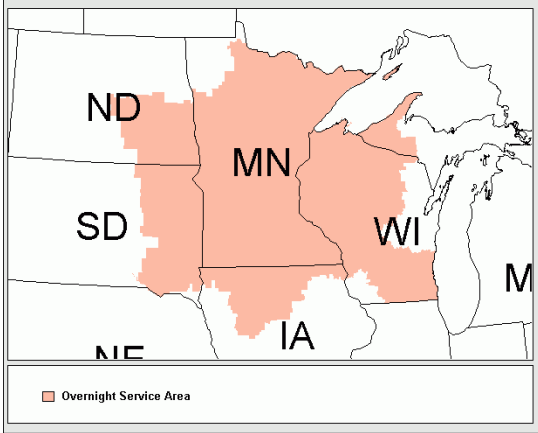
Delivery Commitments for FedEx Ground Shipments
Origin: Salt Lake City, UT 84114

Shipping from ZIP/Postal code: 84114



Overnight Coverage Area for FedEx Ground Shipments
Origin: St.Paul, MN 55155

Shipping from ZIP/Postal code: 55155

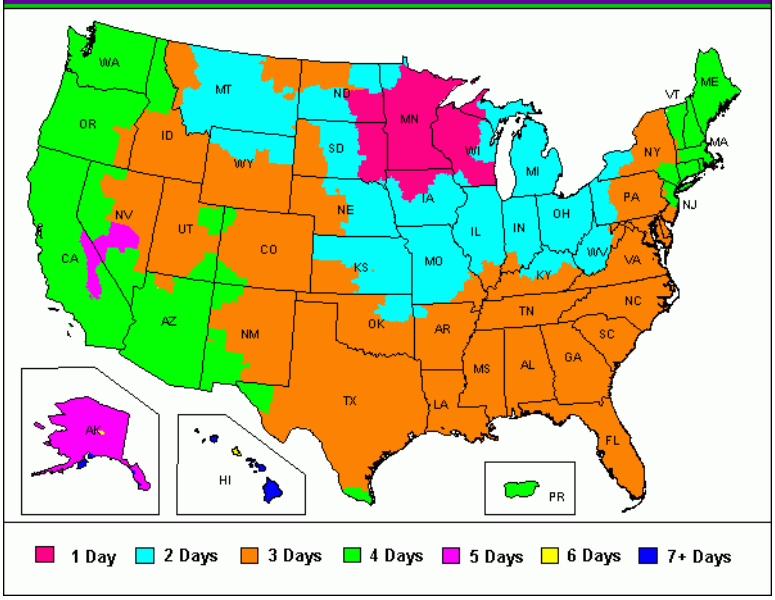


Overnight Shipping from 55155 to the following ZIP/Postal codes

49805 - 49805	49901 - 49903	49905 - 49905	49909 - 49913	49915 - 49918	49920 - 49922
49924 - 49925	49927 - 49927	49929 - 49931	49934 - 49935	49938 - 49938	49942 - 49943
49945 - 49945	49947 - 49948	49950 - 49950	49952 - 49953	49959 - 49961	49964 - 49965
49967 - 49969	49971 - 49971	50006 - 50006	50029 - 50029	50034 - 50034	50040 - 50041
50043 - 50043	50050 - 50050	50058 - 50058	50064 - 50064	50071 - 50071	50075 - 50075
50077 - 50077	50100 - 50102	50107 - 50107	50122 - 50122	50126 - 50126	50129 - 50130
50132 - 50132	50217 - 50217	50223 - 50223	50227 - 50227	50230 - 50230	50246 - 50246
50249 - 50249	50271 - 50271	50400 - 50599	50602 - 50603	50605 - 50605	50611 - 50611
50616 - 50616	50620 - 50620	50625 - 50625	50628 - 50628	50633 - 50633	50636 - 50636
50640 - 50640	50649 - 50649	50653 - 50653	50661 - 50661	51002 - 51002	51005 - 51005
51009 - 51009	51033 - 51033	51046 - 51047	51053 - 51053	51058 - 51058	51200 - 51430
51432 - 51438	51440 - 51440	51443 - 51444	51449 - 51453	51455 - 51457	51459 - 51459
51462 - 51499	52100 - 52129	52131 - 52131	52134 - 52134	52136 - 52140	52146 - 52146
52149 - 52149	52151 - 52153	52155 - 52155	52160 - 52160	52165 - 52165	52167 - 52167
52170 - 52170	52172 - 52174	52176 - 52199	53000 - 53013	53016 - 53018	53021 - 53022
53024 - 53025	53027 - 53041	53043 - 53043	53045 - 53048	53050 - 53056	53058 - 53060
53064 - 53064	53066 - 53072	53074 - 53078	53080 - 53080	53084 - 53084	53086 - 53087
53089 - 53299	53400 - 53509	53511 - 53517	53519 - 53521	53523 - 53525	53527 - 53529
53531 - 53534	53536 - 53540	53542 - 53542	53544 - 53552	53555 - 53564	53566 - 53568
53570 - 53572	53574 - 53579	53581 - 53585	53588 - 53598	53600 - 53799	53900 - 54099
54121 - 54121	54128 - 54128	54150 - 54150	54400 - 54515	54517 - 54540	54542 - 54565
54567 - 54899	54926 - 54926	54928 - 54928	54945 - 54945	54948 - 54948	54950 - 54950
54977 - 54978	54990 - 54990	55000 - 55199	55300 - 56534	56536 - 56699	57001 - 57009
57011 - 57024	57026 - 57030	57032 - 57037	57039 - 57043	57045 - 57048	57050 - 57068
57070 - 57077	57080 - 57311	57313 - 57316	57318 - 57324	57327 - 57334	57336 - 57338
57340 - 57340	57342 - 57344	57347 - 57354	57356 - 57357	57359 - 57361	57363 - 57364
57366 - 57368	57372 - 57372	57374 - 57381	57384 - 57384	57386 - 57419	57421 - 57427
57429 - 57434	57436 - 57436	57439 - 57441	57443 - 57447	57449 - 57449	57453 - 57454
57456 - 57456	57458 - 57465	57468 - 57470	57474 - 57474	57476 - 57499	58000 - 58199
58400 - 58412	58414 - 58427	58429 - 58429	58431 - 58437	58439 - 58459	58461 - 58462
58464 - 58476	58478 - 58481	58483 - 58488	58490 - 58493	58496 - 58499	

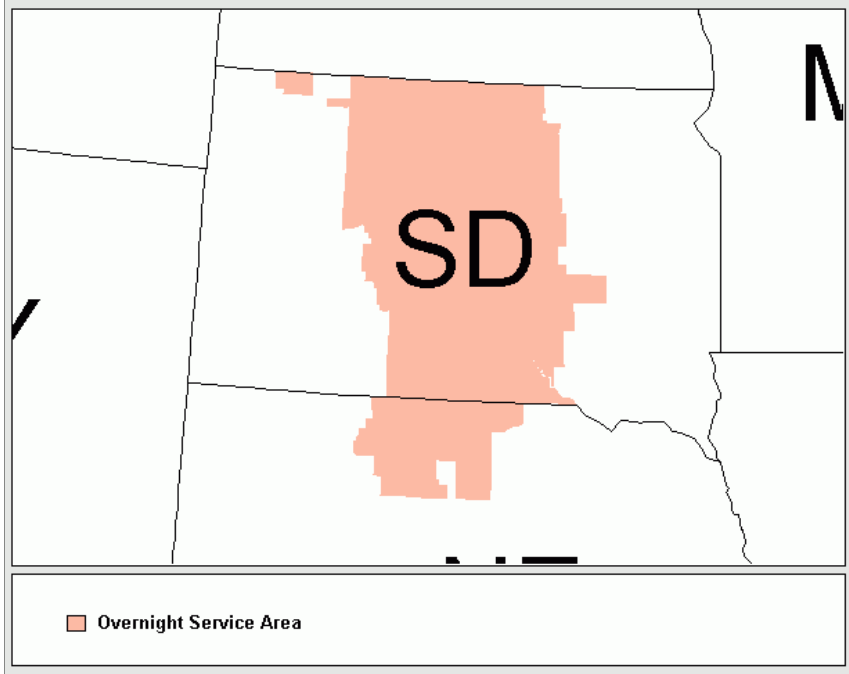
Delivery Commitments for FedEx Ground Shipments
Origin: St.Paul, MN 55155

Shipping from ZIP/Postal code: 55155



Overnight Coverage Area for FedEx Ground Shipments
Origin: Pierre, SD 57501

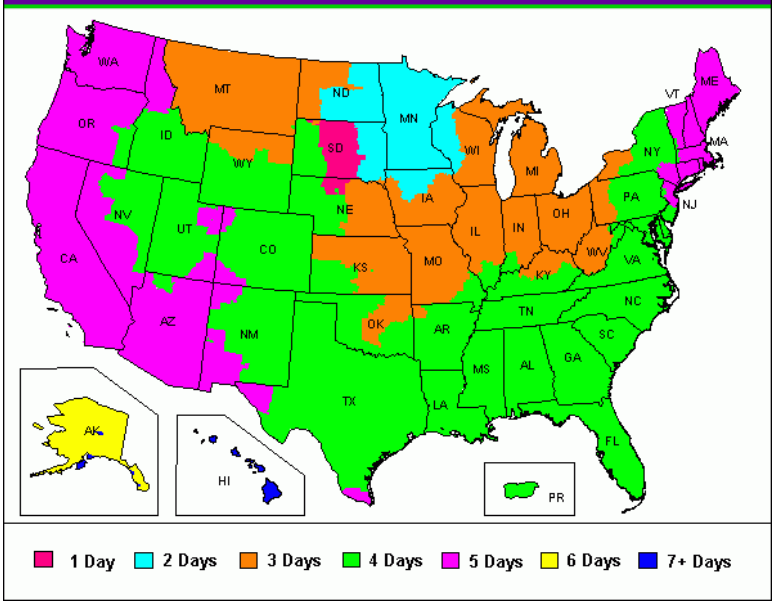
Shipping from ZIP/Postal code: 57501



Overnight Shipping from 57501 to the following ZIP/Postal codes

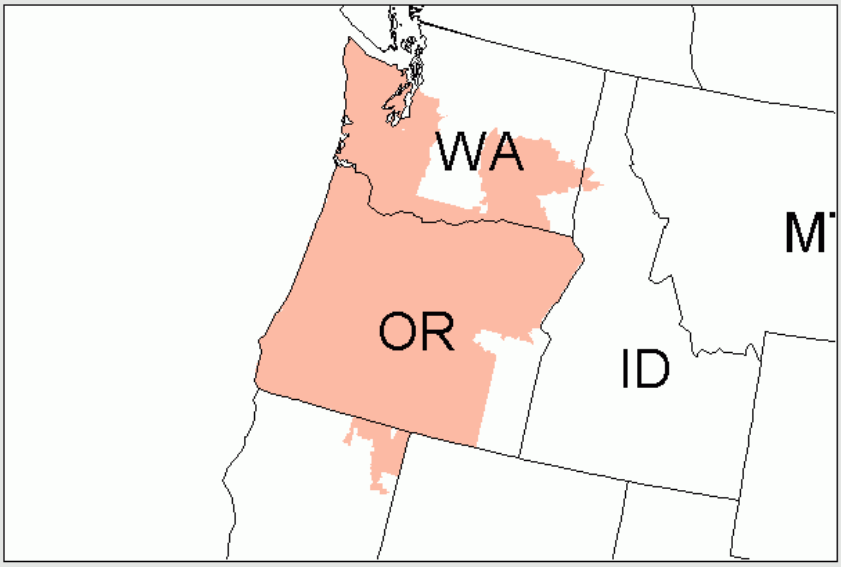
57312 - 57312	57317 - 57317	57325 - 57326	57335 - 57335	57339 - 57339	57341 - 57341
57345 - 57346	57355 - 57355	57358 - 57358	57362 - 57362	57365 - 57365	57369 - 57371
57373 - 57373	57382 - 57383	57385 - 57385	57420 - 57420	57428 - 57428	57435 - 57435
57437 - 57438	57442 - 57442	57448 - 57448	57450 - 57452	57455 - 57455	57457 - 57457
57466 - 57467	57471 - 57473	57475 - 57475	57500 - 57542	57544 - 57546	57548 - 57550
57552 - 57552	57554 - 57566	57568 - 57573	57575 - 57576	57578 - 57619	57621 - 57625
57627 - 57637	57639 - 57639	57641 - 57643	57645 - 57648	57652 - 57699	68753 - 68753
68778 - 68778	69200 - 69217	69219 - 69299			

Shipping from ZIP/Postal code: 57501



Overnight Coverage Area for FedEx Ground Shipments
Origin: Salem, OR 97310

Shipping from ZIP/Postal code: 97310

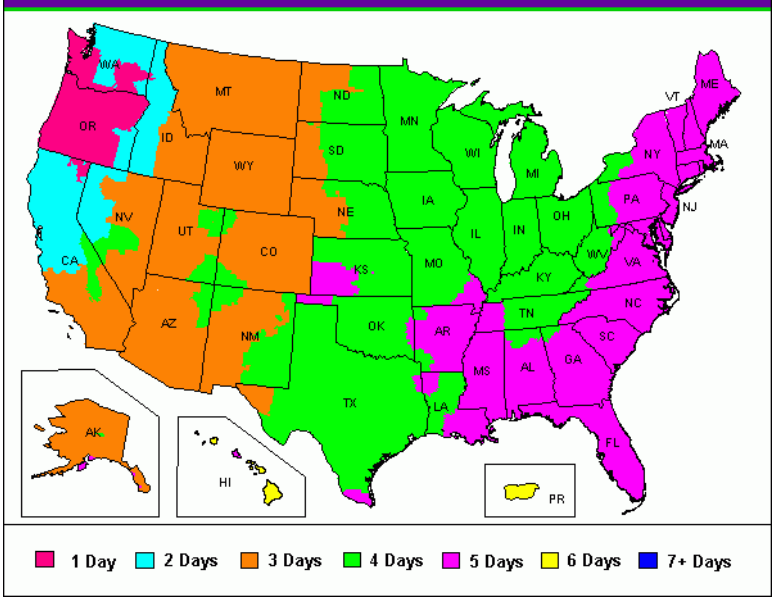


Overnight Shipping from 97310 to the following ZIP/Postal codes

96101 - 96101	96104 - 96104	96108 - 96108	96110 - 96110	96112 - 96112	96115 - 96116
96119 - 96119	96123 - 96123	96132 - 96132	96134 - 96134	97000 - 97899	97903 - 97903
97905 - 97905	97907 - 97909	98000 - 98011	98013 - 98199	98300 - 98699	98823 - 98824
98832 - 98832	98837 - 98837	98845 - 98845	98848 - 98848	98851 - 98851	98853 - 98853
98857 - 98857	98860 - 98860	99017 - 99017	99032 - 99032	99105 - 99105	99134 - 99134
99144 - 99144	99154 - 99154	99159 - 99159	99169 - 99169	99300 - 99346	99348 - 99349
99351 - 99399					

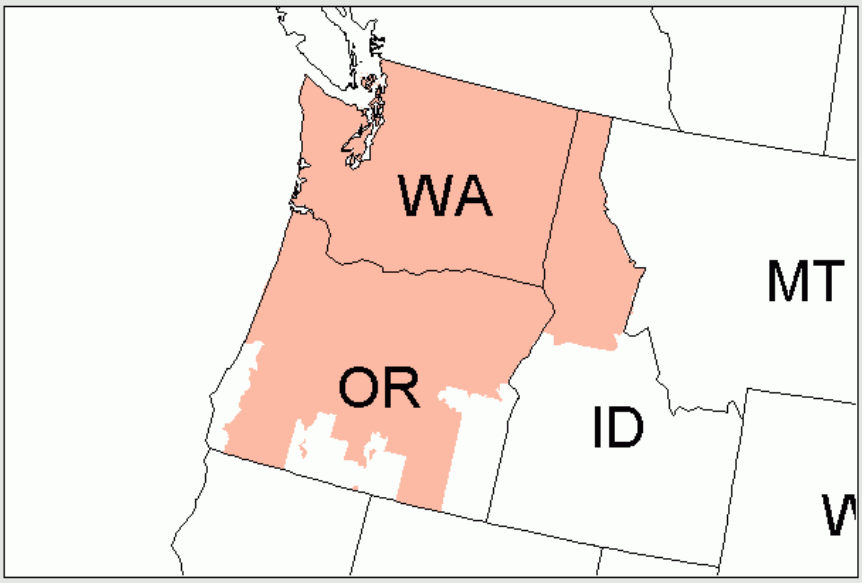
Delivery Commitments for FedEx Ground Shipments
Origin: Salem, OR 97310

Shipping from ZIP/Postal code: 97310



Overnight Coverage Area for FedEx Ground Shipments
Origin: Olympia, WA 98504

Shipping from ZIP/Postal code: 98504



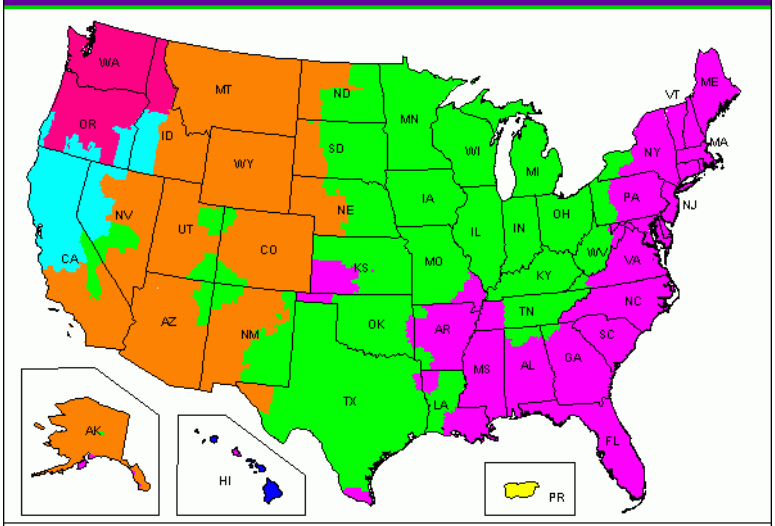
Overnight Service Area

Overnight Shipping from 98504 to the following ZIP/Postal codes

83500 - 83599	83800 - 83899	97000 - 97405	97408 - 97410	97412 - 97413	97416 - 97419
97421 - 97422	97424 - 97440	97442 - 97443	97445 - 97448	97451 - 97457	97460 - 97463
97469 - 97472	97474 - 97475	97477 - 97490	97492 - 97600	97605 - 97619	97628 - 97629
97631 - 97631	97636 - 97636	97638 - 97638	97640 - 97899	97903 - 97903	97905 - 97905
97907 - 97909	98000 - 98699	98800 - 99499			

Delivery Commitments for FedEx Ground Shipments
Origin: Olympia, WA 98504

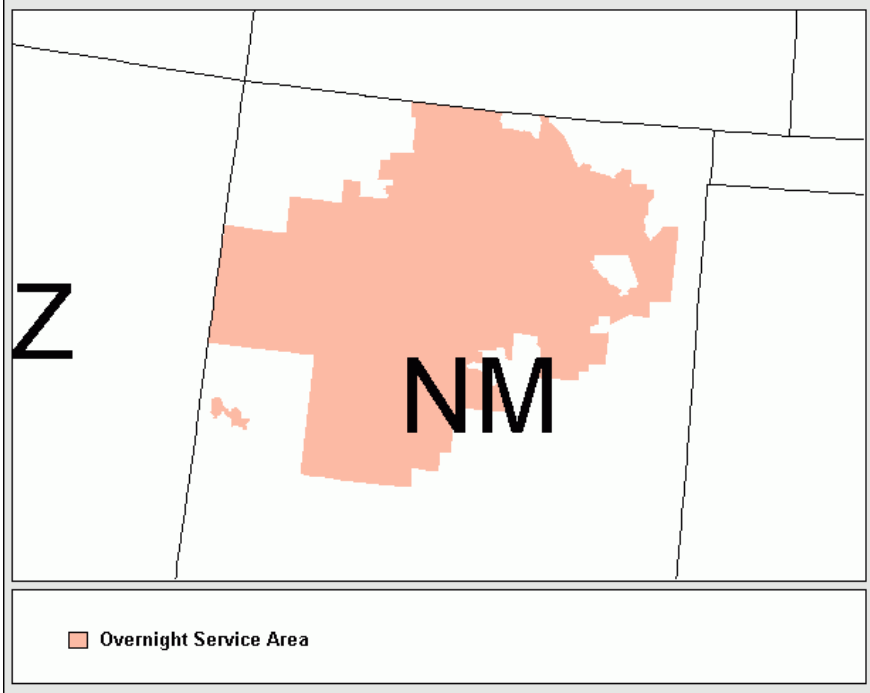
Shipping from ZIP/Postal code: 98504



1 Day | 2 Days | 3 Days | 4 Days | 5 Days | 6 Days | 7+ Days

Overnight Coverage Area for FedEx Ground Shipments
Origin: Santa Fe, NM 87505

Shipping from ZIP/Postal code: 87505

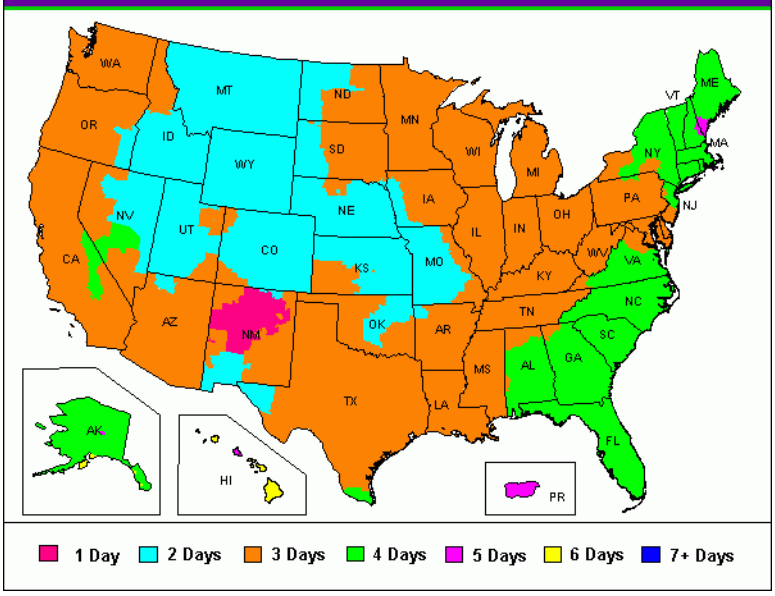


Overnight Shipping from 87505 to the following ZIP/Postal codes

87000 - 87036	87038 - 87199	87301 - 87302	87305 - 87305	87311 - 87313	87315 - 87316
87319 - 87319	87321 - 87323	87326 - 87327	87347 - 87347	87357 - 87357	87365 - 87365
87500 - 87511	87513 - 87523	87525 - 87527	87529 - 87546	87548 - 87599	87700 - 87739
87741 - 87820	87822 - 87823	87825 - 87826	87828 - 87828	87831 - 87899	88416 - 88417
88421 - 88422	88435 - 88435	88439 - 88439			

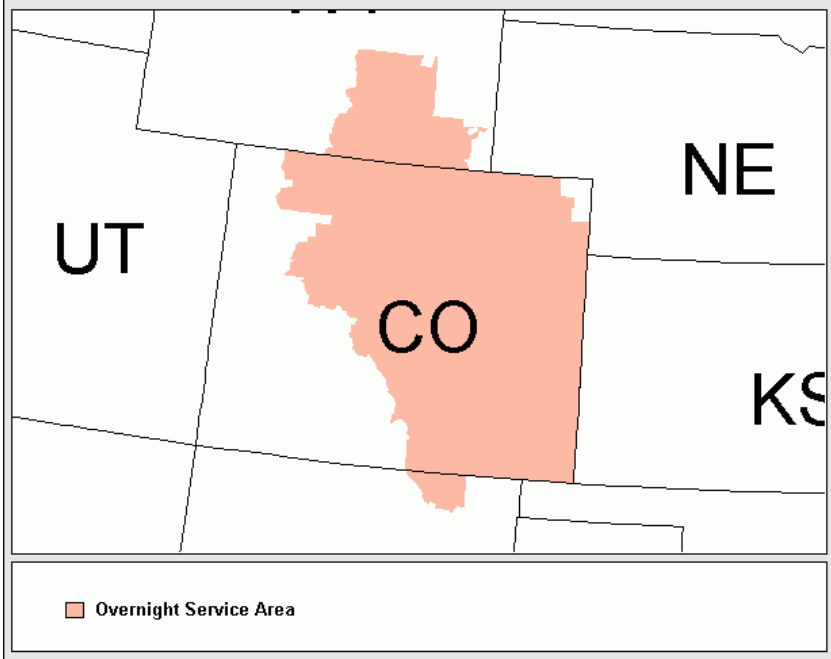
Delivery Commitments for FedEx Ground Shipments
Origin: Santa Fe, NM 87505

Shipping from ZIP/Postal code: 87505



Overnight Coverage Area for FedEx Ground Shipments
Origin: Cheyenne, WY 82002

Shipping from ZIP/Postal code: 82002

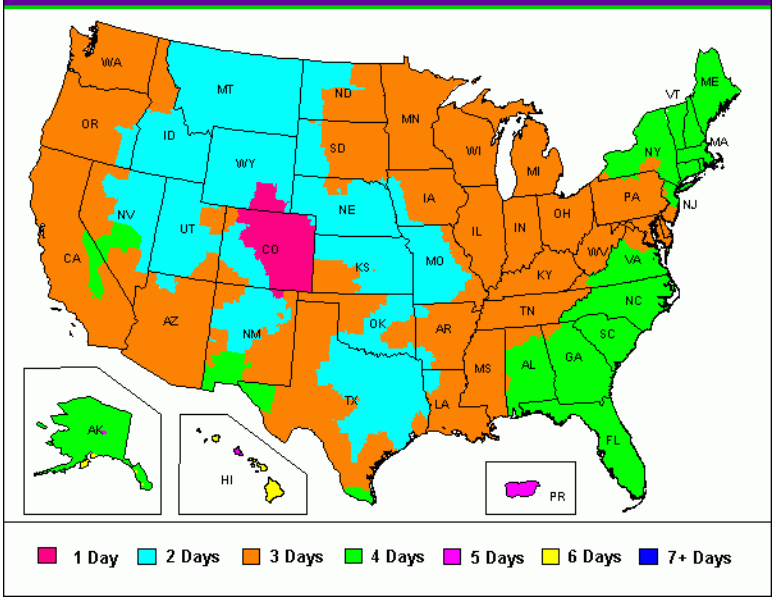


Overnight Shipping from 82002 to the following ZIP/Postal codes

80000 - 80720	80722 - 80733	80735 - 80736	80738 - 80743	80745 - 80745	80747 - 80748
80750 - 81099	81200 - 81209	81211 - 81219	81221 - 81223	81226 - 81229	81232 - 81234
81236 - 81236	81238 - 81238	81240 - 81240	81242 - 81242	81244 - 81246	81249 - 81299
81601 - 81602	81611 - 81612	81615 - 81615	81620 - 81621	81623 - 81623	81625 - 81626
81628 - 81628	81631 - 81632	81637 - 81639	81642 - 81642	81645 - 81645	81647 - 81647
81649 - 81649	81652 - 81658	82000 - 82049	82051 - 82052	82055 - 82080	82083 - 82099
82324 - 82325	82327 - 82327	82329 - 82329	82331 - 82331	82335 - 82335	87740 - 87740

Delivery Commitments for FedEx Ground Shipments
Origin: Cheyenne, WY 82002

Shipping from ZIP/Postal code: 82002



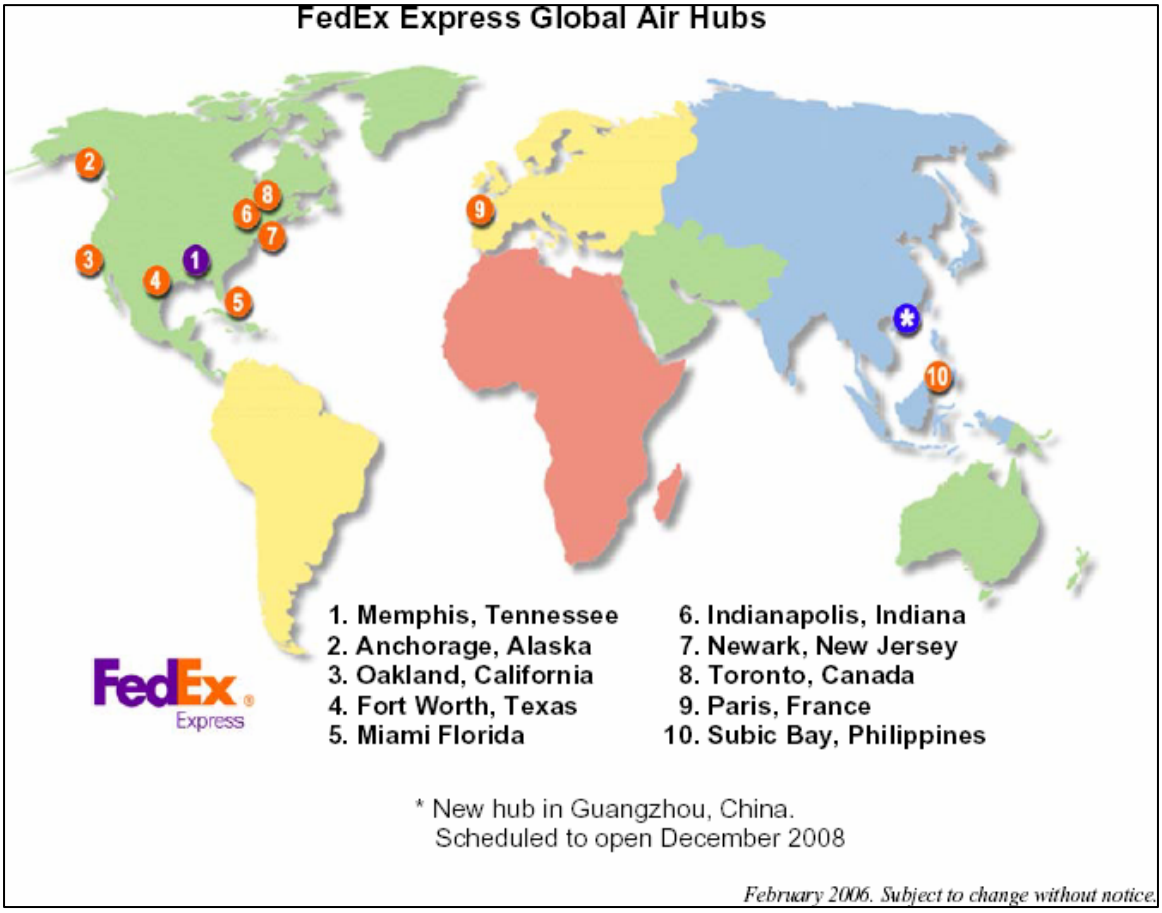
Attachment K: FedEx Express Network and Delivery Zones

FIRST IN DISTRIBUTION

FedEx Express Air Hubs

The reach of the FedEx Express air hub network extends around the globe. The FedEx Express primary sorting facility is the FedEx SuperHub located in Memphis, Tennessee, which serves as the center of our multiple hub-and-spoke system.

The following map shows our other hubs worldwide:



FedEx Express Hub Statistics					
Location	Acres	Square Feet	Sorting Capacity (per hour) (1)	Lessor	Lease Expiration Year
National					
Memphis, Tennessee	525	3,074,000	465,000	Memphis-Shelby County Airport Authority	2012
Indianapolis, Indiana	215	1,895,000	191,000	Indianapolis Airport Authority	2016
Regional					
Fort Worth, Texas	168	977,000	76,000	Fort Worth Alliance Airport Authority	2014

FedEx Express Hub Statistics					
Location	Acres	Square Feet	Sorting Capacity (per hour) (1)	Lessor	Lease Expiration Year
National					
Newark, New Jersey	64	595,000	154,000	Port Authority of New York and New Jersey	2010
Oakland, California	66	320,000	53,000	City of Oakland	2011
Metropolitan					
Los Angeles, California	23	305,000	57,000	City of Los Angeles	2009
Chicago, Illinois	51	419,000	52,000	City of Chicago	2018
International					
Anchorage, Alaska (2)	62	258,000	17,000	Alaska Department of Transportation and Public Facilities	2023
Subic Bay, Philippines (3)	18	316,000	22,000	Subic Bay Metropolitan Authority	2010
Paris, France (4)	87	861,000	48,000	Aeroports de Paris	2029
					May 31, 2005
					Subject to change without notice.

(1) *Documents and packages.*
(2) *Handles international express package and freight shipments to and from Asia, Europe and North America.*
(3) *Handles intra-Asia express package and freight shipments, as well as international express package and freight shipments to and from Asia.*
(4) *Handles intra-Europe express package and freight shipments, as well as international express package and freight shipments to and from Europe.*

See our 10-K report, accessible via fedex.com, for information on additional FedEx Express airport-based facilities, administrative campuses and other properties and facilities.

FedEx Express Truck Hubs

FedEx Express truck hubs transport only FedEx Express shipments because each FedEx company operates independently. FedEx Express truck hubs include:

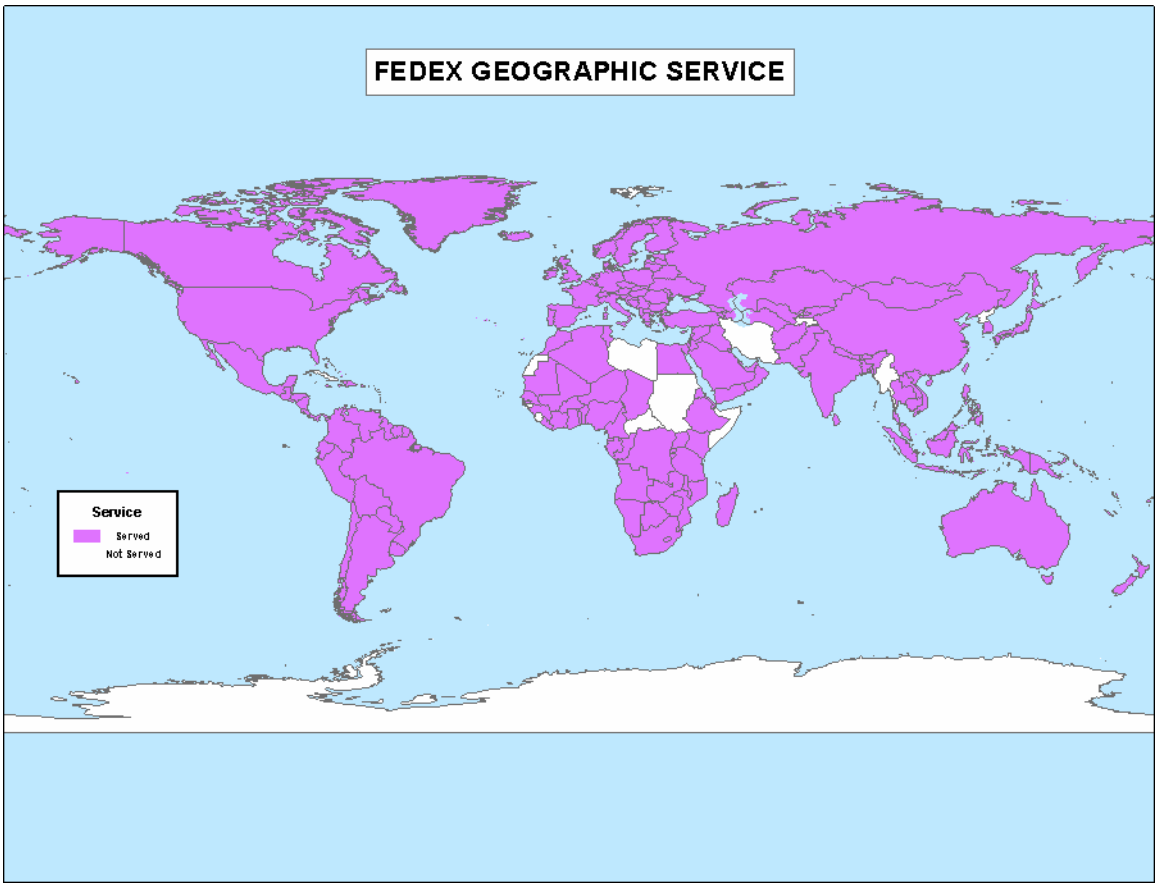
- Dallas, Texas
- Atlanta, Georgia
- Columbus, Ohio
- Los Angeles, California

Geographic Coverage

FedEx Express provides express delivery to more than 220 countries and territories, including all zip codes in the U.S. (excluding P.O. boxes). International shipping in particular is an increasingly vibrant market segment in FedEx Express. FedEx connects 90 percent of the world's economic activity with delivery in one to two business days. Our extensive air route authorities and transportation infrastructure, combined with our leading-edge information technologies, make FedEx Express the world's largest express transportation company. With unmatched air route authorities and

an extensive air/ground infrastructure, FedEx Express provides customs-cleared, door-to-door service to more international locations than any competitor provides.

The following map illustrates our geographic coverage as of February 2006.



FedEx Express Zone Locators

As an example of our coverage capabilities for WSCA shipments, on the following pages FedEx Express provides selected zone locator charts for each of the 15 WSCA states. The zip codes used represent state capitals. Additional zone locators can be provided upon request.

Money Back Guarantee

Proposed Rates do not include Money Back Guarantee. FedEx will implement Money Back Guarantee for any State that desires Money Back Guarantee, however if reinstated all rates proposed will increase by 3%.

Fuel Surcharge

Fuel Surcharge will be added to all shipments. The FedEx fuel surcharge percentage rate is subject to monthly adjustment. To obtain the monthly fuel surcharge rate go to www.fedex.com. For domestic express and international shipments FedEx will provide a 7% fuel surcharge cap. States with existing domestic and international fuel surcharge waivers will remain in effect.

FEDERAL EXPRESS CORPORATION

Proposed U.S. DOMESTIC RATES

W/O MBG

FEDEX FIRST OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
0.34	38.70	40.90	42.90	43.45	44.30	44.90	45.75			44.95
1	42.00	46.90	50.70	53.35	55.85	57.75	58.30			54.90
2	42.90	48.40	54.10	56.70	59.65	60.75	62.10			57.60
3	44.85	49.70	57.25	59.90	63.45	64.50	65.60			61.10
4	45.90	50.70	60.35	63.20	66.95	68.15	69.40			65.15
5	47.00	52.35	63.70	66.85	70.50	71.25	72.85			68.65
6	48.00	53.85	66.05	69.95	74.25	75.15	77.25			72.70
7	48.80	55.65	68.65	73.10	78.05	79.10	80.50			74.55
8	49.80	57.25	71.25	75.95	81.85	82.70	83.50			77.80
9	50.60	59.05	74.15	79.10	85.30	86.60	87.40			81.60
10	51.05	60.75	77.50	82.45	88.95	90.00	91.05			85.10
11	52.45	61.65	80.10	85.30	92.15	93.65	94.70			86.70
12	53.20	62.70	82.70	88.20	95.40	96.75	98.10			90.75
13	54.00	64.25	85.30	91.30	98.30	100.55	101.65			92.10
14	54.80	65.30	87.90	94.85	101.20	103.50	105.40			94.25
15	55.85	67.10	91.05	98.05	103.80	106.25	108.40			96.15
16	56.90	68.65	92.60	100.00	105.15	107.85	110.55			99.90
17	57.65	69.95	94.15	101.70	107.60	109.75	112.45			101.25
18	58.70	70.75	96.00	103.00	109.50	111.60	114.65			102.85
19	59.50	71.55	97.55	104.85	111.35	113.25	117.55			105.00
20	60.30	73.10	99.90	106.90	113.55	115.45	119.25			106.90
21	61.35	73.85	101.95	108.75	115.70	117.90	121.65			108.55
22	62.10	74.65	104.05	110.80	117.90	119.90	123.85			109.90
23	62.90	75.95	105.85	113.15	119.50	122.00	126.25			112.30
24	63.95	77.00	107.95	115.75	121.95	124.40	128.45			113.90
25	64.75	78.30	110.30	118.35	124.10	126.80	130.35			115.25
26	65.80	79.60	112.65	120.45	126.80	129.25	131.95			117.40
27	66.80	80.40	115.25	122.75	129.50	130.90	134.95			121.45
28	67.60	81.40	117.05	124.85	131.35	133.30	136.85			123.60
29	68.40	82.45	119.15	127.20	133.85	135.75	139.25			125.25
30	69.70	83.25	121.20	129.55	136.00	137.90	142.00			126.85
31	70.75	84.55	123.30	131.90	138.20	139.80	144.40			128.20
32	71.55	86.10	125.35	134.20	140.10	142.80	147.15			130.90
33	72.85	87.65	127.45	137.10	143.35	145.25	149.85			132.50
34	73.90	89.50	129.55	139.40	145.75	147.95	152.80			134.15
35	74.65	90.50	131.90	142.00	148.20	150.65	155.25			135.75
36	75.70	91.55	134.20	144.90	150.65	153.90	157.95			137.65
37	76.50	92.60	136.30	147.20	152.80	156.35	160.40			139.80
38	77.30	93.40	138.40	149.55	155.25	159.05	163.65			141.70
39	78.35	94.40	140.20	151.65	158.25	162.05	166.35			143.30
40	79.10	95.70	142.55	154.25	161.20	164.45	169.35			144.65
41	79.90	96.75	145.15	156.60	163.65	166.90	172.30			147.05
42	80.70	98.05	147.20	158.65	166.10	170.15	175.30			148.70
43	81.75	99.60	149.55	160.50	168.25	172.60	178.30			150.30
44	82.80	100.90	151.90	162.85	171.25	175.05	180.45			151.90
45	84.10	101.95	154.50	164.90	173.95	178.00	182.90			154.10
46	85.15	103.25	156.60	167.00	176.10	180.45	185.85			155.95
47	86.20	105.10	158.65	169.85	179.10	182.60	188.05			157.60
48	86.55	105.10	158.65	171.65	181.80	185.85	191.00			158.95
49	88.00	107.95	162.55	173.75	184.50	188.05	193.45			160.80
50	89.05	110.05	164.65	176.35	186.95	190.75	195.90			163.50
51	90.35	111.60	167.25	178.45	190.20	193.45	198.85			165.15
52	91.40	113.65	169.05	181.30	192.65	196.40	201.85			167.30
53	92.70	115.50	171.15	183.10	195.05	199.40	204.80			168.90
54	93.75	117.05	173.50	185.20	198.60	202.40	208.60			171.60
55	94.80	118.85	175.55	187.30	200.75	205.90	211.30			173.75
56	96.10	120.95	177.65	189.10	203.45	208.60	215.10			175.65
57	97.40	123.05	180.50	192.50	206.15	211.30	218.10			177.80
58	99.00	124.85	182.85	194.55	209.40	214.55	221.60			180.50
59	100.05	126.65	185.70	196.90	211.85	217.80	224.85			182.10
60	101.60	128.25	188.05	199.50	215.40	221.60	228.65			184.00
61	102.90	130.05	190.40	202.90	218.10	224.30	232.20			187.75

FEDERAL EXPRESS CORPORATION

Proposed U.S. DOMESTIC RATES

W/O MBG

FEDEX FIRST OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
62	104.75	131.60	192.75	206.00	221.35	227.85	236.25			190.45
63	106.05	133.70	195.35	208.85	224.30	231.35	240.30			193.15
64	107.60	135.80	197.40	212.00	227.85	235.15	243.80			196.10
65	108.95	137.60	199.75	215.65	231.35	238.40	247.35			198.80
66	110.50	139.95	202.90	218.75	234.90	242.20	251.40			201.50
67	111.80	142.00	205.75	222.15	237.85	246.00	254.65			204.75
68	113.65	144.35	208.85	225.50	240.85	249.50	258.20			207.15
69	115.20	146.95	211.45	228.65	244.35	252.75	261.45			210.40
70	117.05	149.05	214.85	231.50	247.35	256.00	264.95			213.35
71	118.60	152.40	217.70	234.35	251.15	260.05	268.20			216.35
72	119.90	155.30	220.55	237.50	254.10	264.40	272.55			219.05
73	121.75	157.65	222.90	241.10	258.20	268.20	276.85			222.00
74	123.30	159.70	225.75	244.25	260.60	272.25	280.95			224.70
75	124.90	161.25	228.65	247.10	264.15	275.80	284.70			227.65
76	126.45	163.85	231.50	250.75	267.10	279.30	288.80			230.35
77	128.30	165.95	234.35	253.60	271.20	282.55	292.55			233.60
78	130.10	168.30	238.25	256.45	274.95	285.80	296.10			236.30
79	131.70	170.65	241.40	259.85	278.50	289.60	299.90			239.50
80	132.55	173.25	244.75	262.95	282.20	293.65	303.70			241.95
81	135.10	175.55	247.60	266.10	285.55	296.65	307.45			244.65
82	136.90	177.65	250.50	269.75	288.50	300.15	311.00			247.85
83	138.75	180.00	253.60	272.60	291.75	303.70	315.05			250.30
84	140.30	182.35	256.70	275.45	295.55	307.20	319.10			253.55
85	140.65	184.95	260.10	278.55	298.80	310.20	319.10			256.50
86	143.20	187.30	263.25	281.70	302.35	313.70	326.45			259.20
87	144.75	189.90	266.85	285.10	305.85	316.95	329.95			262.45
88	146.05	191.95	270.25	288.45	308.55	320.75	332.95			265.10
89	147.60	194.30	273.10	291.30	312.10	324.55	335.90			267.80
90	148.95	196.65	276.25	294.20	315.60	328.05	339.15			271.05
91	150.80	199.00	279.35	297.30	315.60	331.30	343.20			273.50
92	152.35	201.05	282.45	300.70	322.65	335.10	343.20			276.45
93	153.90	202.60	285.35	304.25	326.15	338.90	350.55			279.70
94	155.25	204.95	288.20	307.45	329.95	342.95	354.85			282.10
95	157.05	207.30	291.05	310.55	332.95	345.95	358.10			285.35
96	158.35	209.90	293.65	313.15	335.90	349.20	361.65			288.05
97	159.95	211.75	296.25	316.05	338.60	351.90	364.90			290.75
98	161.25	214.35	298.60	319.15	342.15	355.70	368.40			293.70
99	161.50	216.40	300.55	321.75	344.60	358.40	371.40			296.65
100	162.00	218.00	302.00	324.00	347.00	359.00	373.00			297.00
101	163.62	220.18	305.02	327.24	350.47	362.59	376.73			299.97
102	165.24	222.36	308.04	330.48	353.94	366.18	380.46			302.94
103	166.86	224.54	311.06	333.72	357.41	369.77	384.19			305.91
104	168.48	226.72	314.08	336.96	360.88	373.36	387.92			308.88
105	170.10	228.90	317.10	340.20	364.35	376.95	391.65			311.85
106	171.72	231.08	320.12	343.44	367.82	380.54	395.38			314.82
107	173.34	233.26	323.14	346.68	371.29	384.13	399.11			317.79
108	174.96	235.44	326.16	349.92	374.76	387.72	402.84			320.76
109	176.58	237.62	329.18	353.16	378.23	391.31	406.57			323.73
110	178.20	239.80	332.20	356.40	381.70	394.90	410.30			326.70
111	179.82	241.98	335.22	359.64	385.17	398.49	414.03			329.67
112	181.44	244.16	338.24	362.88	388.64	402.08	417.76			332.64
113	183.06	246.34	341.26	366.12	392.11	405.67	421.49			335.61
114	184.68	248.52	344.28	369.36	395.58	409.26	425.22			338.58
115	186.30	250.70	347.30	372.60	399.05	412.85	428.95			341.55
116	187.92	252.88	350.32	375.84	402.52	416.44	432.68			344.52
117	189.54	255.06	353.34	379.08	405.99	420.03	436.41			347.49
118	191.16	257.24	356.36	382.32	409.46	423.62	440.14			350.46
119	192.78	259.42	359.38	385.56	412.93	427.21	443.87			353.43
120	194.40	261.60	362.40	388.80	416.40	430.80	447.60			356.40
121	196.02	263.78	365.42	392.04	419.87	434.39	451.33			359.37
122	197.64	265.96	368.44	395.28	423.34	437.98	455.06			362.34
123	199.26	268.14	371.46	398.52	426.81	441.57	458.79			365.31

FEDERAL EXPRESS CORPORATION

Proposed U.S. DOMESTIC RATES

W/O MBG

FEDEX FIRST OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
124	200.88	270.32	374.48	401.76	430.28	445.16	462.52			368.28
125	202.50	272.50	377.50	405.00	433.75	448.75	466.25			371.25
126	204.12	274.68	380.52	408.24	437.22	452.34	469.98			374.22
127	205.74	276.86	383.54	411.48	440.69	455.93	473.71			377.19
128	207.36	279.04	386.56	414.72	444.16	459.52	477.44			380.16
129	208.98	281.22	389.58	417.96	447.63	463.11	481.17			383.13
130	210.60	283.40	392.60	421.20	451.10	466.70	484.90			386.10
131	212.22	285.58	395.62	424.44	454.57	470.29	488.63			389.07
132	213.84	287.76	398.64	427.68	458.04	473.88	492.36			392.04
133	215.46	289.94	401.66	430.92	461.51	477.47	496.09			395.01
134	217.08	292.12	404.68	434.16	464.98	481.06	499.82			397.98
135	218.70	294.30	407.70	437.40	468.45	484.65	503.55			400.95
136	220.32	296.48	410.72	440.64	471.92	488.24	507.28			403.92
137	221.94	298.66	413.74	443.88	475.39	491.83	511.01			406.89
138	223.56	300.84	416.76	447.12	478.86	495.42	514.74			409.86
139	225.18	303.02	419.78	450.36	482.33	499.01	518.47			412.83
140	226.80	305.20	422.80	453.60	485.80	502.60	522.20			415.80
141	228.42	307.38	425.82	456.84	489.27	506.19	525.93			418.77
142	230.04	309.56	428.84	460.08	492.74	509.78	529.66			421.74
143	231.66	311.74	431.86	463.32	496.21	513.37	533.39			424.71
144	233.28	313.92	434.88	466.56	499.68	516.96	537.12			427.68
145	234.90	316.10	437.90	469.80	503.15	520.55	540.85			430.65
146	236.52	318.28	440.92	473.04	506.62	524.14	544.58			433.62
147	238.14	320.46	443.94	476.28	510.09	527.73	548.31			436.59
148	239.76	322.64	446.96	479.52	513.56	531.32	552.04			439.56
149	241.38	324.82	449.98	482.76	517.03	534.91	555.77			442.53
150	243.00	327.00	453.00	486.00	520.50	538.50	559.50			445.50
100 - 499	1.62	2.18	3.02	3.24	3.47	3.59	3.73			2.97
500 - 999	1.60	2.16	3.00	3.22	3.45	3.57	3.71			2.95
1000 - 1999	1.58	2.14	2.98	3.20	3.43	3.55	3.69			2.93
2000 - 99999	1.56	2.12	2.96	3.18	3.41	3.53	3.67			2.91

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX PRIORITY OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
0.34	5.75	6.68	7.52	7.75	8.11	8.36	8.71	9.28	10.92	8.38
1	6.63	8.54	10.02	11.06	12.03	12.77	12.99	13.12	13.44	11.66
2	6.98	9.13	11.35	12.36	13.51	13.94	14.47	14.59	14.59	12.71
1	6.63	8.54	10.02	11.06	12.03	12.77	12.99	13.12	13.44	11.66
2	6.98	9.13	11.35	12.36	13.51	13.94	14.47	14.59	14.59	12.71
3	7.74	9.63	12.58	13.61	15.00	15.40	15.83	15.95	18.60	14.08
4	8.15	10.02	13.79	14.90	16.36	16.83	17.32	17.43	20.16	15.66
5	8.58	10.67	15.09	16.32	17.74	18.04	18.66	19.11	21.55	17.02
6	8.97	11.25	16.01	17.53	19.21	19.56	20.38	20.57	23.11	18.60
7	9.28	11.95	17.02	18.76	20.69	21.10	21.64	21.84	24.59	19.32
8	9.67	12.58	18.04	19.87	22.17	22.50	22.81	22.99	25.74	20.59
9	9.98	13.28	19.17	21.10	23.52	24.02	24.34	24.57	27.32	22.07
10	10.16	13.94	20.47	22.41	24.94	25.35	25.76	25.93	28.78	23.44
11	10.71	14.29	21.49	23.52	26.19	26.77	27.18	27.51	30.05	24.06
12	11.00	14.70	22.50	24.65	27.46	27.98	28.51	28.66	30.69	25.64
13	11.31	15.31	23.52	25.86	28.59	29.46	29.89	30.03	31.53	26.17
14	11.62	15.72	24.53	27.24	29.72	30.61	31.36	31.49	32.37	27.01
15	12.03	16.42	25.76	28.49	30.73	31.69	32.53	32.66	33.31	27.75
16	12.44	17.02	26.36	29.25	31.26	32.31	33.36	33.50	34.57	29.21
17	12.73	17.53	26.97	29.91	32.21	33.05	34.11	34.24	35.51	29.74
18	13.14	17.84	27.69	30.42	32.95	33.77	34.96	35.08	36.89	30.36
19	13.45	18.15	28.29	31.14	33.68	34.42	36.09	36.23	37.83	31.20
20	13.77	18.76	29.21	31.94	34.53	35.28	36.76	36.95	40.25	31.94
21	14.18	19.05	30.01	32.66	35.37	36.23	37.69	37.81	41.30	32.58
22	14.47	19.36	30.83	33.46	36.23	37.01	38.55	38.65	42.24	33.11
23	14.78	19.87	31.53	34.38	36.85	37.83	39.49	39.70	42.88	34.05
24	15.19	20.28	32.35	35.39	37.81	38.77	40.35	40.44	43.72	34.67
25	15.50	20.79	33.27	36.41	38.65	39.70	41.09	41.69	44.56	35.20
26	15.91	21.29	34.18	37.23	39.70	40.66	41.71	42.33	45.30	36.04
27	16.30	21.61	35.20	38.12	40.75	41.30	42.88	43.52	46.04	37.62
28	16.61	22.00	35.90	38.94	41.48	42.24	43.62	44.26	46.98	38.45
29	16.93	22.41	36.72	39.86	42.45	43.19	44.56	45.22	48.03	39.10
30	17.43	22.72	37.52	40.77	43.29	44.03	45.63	46.31	48.87	39.72
31	17.84	23.22	38.34	41.69	44.15	44.77	46.57	47.27	49.71	40.25
32	18.15	23.83	39.14	42.59	44.89	45.94	47.64	48.34	50.76	41.30
33	18.66	24.43	39.96	43.72	46.16	46.90	48.69	49.41	51.81	41.92
34	19.07	25.15	40.77	44.62	47.09	47.95	49.84	50.58	52.77	42.57
35	19.36	25.54	41.69	45.63	48.05	49.00	50.80	51.56	53.80	43.19
36	19.77	25.95	42.59	46.76	49.00	50.27	51.85	52.63	54.97	43.93
37	20.08	26.36	43.41	47.66	49.84	51.23	52.81	53.59	55.81	44.77
38	20.40	26.68	44.23	48.57	50.80	52.28	54.07	54.87	56.86	45.51
39	20.81	27.07	44.93	49.39	51.97	53.45	55.13	55.95	58.01	46.14
40	21.10	27.57	45.84	50.41	53.12	54.39	56.30	57.13	59.07	46.66
41	21.41	27.98	46.86	51.32	54.07	55.34	57.45	58.30	60.33	47.60
42	21.72	28.49	47.66	52.12	55.03	56.61	58.62	59.49	61.27	48.24
43	22.13	29.09	48.57	52.84	55.87	57.56	59.79	60.68	62.22	48.87
44	22.54	29.60	49.49	53.76	57.04	58.52	60.63	61.52	63.37	49.49
45	23.05	30.01	50.50	54.56	58.09	59.67	61.58	62.50	64.53	50.35
46	23.46	30.52	51.32	55.38	58.93	60.63	62.73	63.67	65.36	51.07
47	23.87	31.24	52.12	56.49	60.10	61.46	63.59	64.53	66.42	51.71
48	24.00	31.24	52.12	57.19	61.15	62.73	64.74	65.70	67.26	52.24
49	24.57	32.35	53.64	58.01	62.20	63.59	65.70	66.67	68.74	52.96
50	24.98	33.17	54.46	59.03	63.16	64.64	66.65	67.65	69.79	54.01
51	25.49	33.77	55.48	59.85	64.43	65.70	67.80	68.82	70.94	54.66
52	25.90	34.57	56.18	60.96	65.38	66.85	68.97	70.00	72.21	55.50
53	26.40	35.29	57.00	61.66	66.32	68.02	70.12	71.16	73.36	56.12
54	26.81	35.90	57.91	62.48	67.70	69.19	71.60	72.66	74.51	57.17
55	27.22	36.60	58.71	63.30	68.54	70.55	72.66	73.73	75.46	58.01
56	27.73	37.42	59.53	64.00	69.60	71.60	74.14	75.23	76.83	58.75
57	28.24	38.24	60.64	65.32	70.65	72.66	75.31	76.42	77.98	59.59
58	28.86	38.94	61.56	66.12	71.92	73.92	76.67	77.80	79.46	60.64
59	29.27	39.64	62.67	67.04	72.87	75.19	77.94	79.09	80.61	61.27

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX PRIORITY OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
60	29.87	40.27	63.59	68.05	74.26	76.67	79.42	80.59	81.98	62.01
61	30.38	40.97	64.51	69.38	75.31	77.73	80.81	82.00	83.46	63.47
62	31.10	41.57	65.42	70.59	76.58	79.11	82.39	83.62	84.92	64.53
63	31.61	42.39	66.44	71.70	77.73	80.48	83.97	85.21	86.38	65.58
64	32.21	43.21	67.24	72.93	79.11	81.96	85.33	86.60	87.77	66.73
65	32.74	43.91	68.15	74.35	80.48	83.23	86.72	88.00	89.23	67.78
66	33.34	44.83	69.38	75.56	81.86	84.71	88.30	89.60	90.38	68.83
67	33.85	45.63	70.49	76.89	83.01	86.19	89.56	90.89	91.86	70.10
68	34.57	46.55	71.70	78.19	84.18	87.55	90.95	92.29	93.33	71.04
69	35.18	47.56	72.72	79.42	85.55	88.82	92.22	93.58	94.81	72.31
70	35.90	48.38	74.04	80.53	86.72	90.09	93.58	94.96	96.17	73.46
71	36.50	49.69	75.15	81.65	88.20	91.67	94.85	96.25	97.54	74.63
72	37.01	50.82	76.26	82.87	89.35	93.37	96.54	97.97	99.12	75.68
73	37.73	51.73	77.18	84.28	90.95	94.85	98.22	99.68	100.27	76.83
74	38.34	52.53	78.29	85.51	91.88	96.43	99.82	101.30	101.63	77.88
75	38.96	53.14	79.42	86.62	93.27	97.81	101.28	102.78	103.31	79.03
76	39.57	54.15	80.53	88.04	94.42	99.18	102.88	104.40	104.68	80.09
77	40.29	54.97	81.65	89.15	96.02	100.44	104.34	105.88	106.06	81.35
78	40.99	55.89	83.17	90.27	97.48	101.71	105.73	107.29	107.43	82.41
79	41.61	56.80	84.40	91.59	98.86	103.19	107.21	108.79	108.99	83.65
80	41.94	57.82	85.70	92.80	100.31	104.77	108.69	110.29	110.47	84.61
81	42.94	58.71	86.81	94.03	101.61	105.94	110.16	111.79	111.83	85.66
82	43.64	59.53	87.94	95.45	102.76	107.31	111.54	113.20	114.15	86.91
83	44.36	60.45	89.15	96.56	104.03	108.69	113.12	114.80	115.40	87.87
84	44.97	61.37	90.36	97.68	105.51	110.06	114.70	116.40	116.57	89.13
85	45.10	62.38	91.69	98.88	106.78	111.23	114.70	117.19	118.13	90.28
86	46.10	63.30	92.92	100.11	108.17	112.59	117.57	119.30	119.30	91.34
87	46.70	64.31	94.32	101.44	109.53	113.86	118.93	120.69	120.76	92.61
88	47.21	65.11	95.65	102.75	110.58	115.34	120.10	121.87	122.25	93.64
89	47.81	66.03	96.76	103.86	111.97	116.82	121.25	123.04	123.49	94.69
90	48.34	66.94	97.99	104.99	113.33	118.19	122.52	124.33	125.07	95.96
91	49.06	67.86	99.20	106.20	113.33	119.46	124.10	125.93	127.39	96.91
92	49.67	68.66	100.41	107.52	116.08	120.94	124.10	126.65	128.86	98.07
93	50.27	69.26	101.54	108.91	117.45	122.42	126.96	128.84	130.34	99.33
94	50.80	70.18	102.65	110.16	118.93	124.00	128.64	130.55	131.92	100.27
95	51.50	71.10	103.76	111.36	120.10	125.17	129.91	131.82	133.28	101.54
96	52.01	72.11	104.77	112.38	121.25	126.44	131.29	133.24	134.65	102.59
97	52.63	72.83	105.79	113.51	122.30	127.49	132.56	134.51	135.90	103.64
98	53.00	73.85	106.70	114.72	123.69	128.97	133.93	135.90	137.16	104.79
99	53.00	74.65	107.46	115.73	124.64	130.00	135.10	137.08	138.64	105.94
100	53.00	75.00	108.00	116.61	125.58	130.00	135.72	138.00	138.84	106.00
101	53.53	75.75	109.08	117.78	126.84	131.30	137.08	139.38	140.23	107.06
102	54.06	76.50	110.16	118.94	128.09	132.60	138.43	140.76	141.62	108.12
103	54.59	77.25	111.24	120.11	129.35	133.90	139.79	142.14	143.01	109.18
104	55.12	78.00	112.32	121.27	130.60	135.20	141.15	143.52	144.39	110.24
105	55.65	78.75	113.40	122.44	131.86	136.50	142.51	144.90	145.78	111.30
106	56.18	79.50	114.48	123.61	133.11	137.80	143.86	146.28	147.17	112.36
107	56.71	80.25	115.56	124.77	134.37	139.10	145.22	147.66	148.56	113.42
108	57.24	81.00	116.64	125.94	135.63	140.40	146.58	149.04	149.95	114.48
109	57.77	81.75	117.72	127.10	136.88	141.70	147.93	150.42	151.34	115.54
110	58.30	82.50	118.80	128.27	138.14	143.00	149.29	151.80	152.72	116.60
111	58.83	83.25	119.88	129.44	139.39	144.30	150.65	153.18	154.11	117.66
112	59.36	84.00	120.96	130.60	140.65	145.60	152.01	154.56	155.50	118.72
113	59.89	84.75	122.04	131.77	141.91	146.90	153.36	155.94	156.89	119.78
114	60.42	85.50	123.12	132.94	143.16	148.20	154.72	157.32	158.28	120.84
115	60.95	86.25	124.20	134.10	144.42	149.50	156.08	158.70	159.67	121.90
116	61.48	87.00	125.28	135.27	145.67	150.80	157.44	160.08	161.05	122.96
117	62.01	87.75	126.36	136.43	146.93	152.10	158.79	161.46	162.44	124.02
118	62.54	88.50	127.44	137.60	148.18	153.40	160.15	162.84	163.83	125.08
119	63.07	89.25	128.52	138.77	149.44	154.70	161.51	164.22	165.22	126.14
120	63.60	90.00	129.60	139.93	150.70	156.00	162.86	165.60	166.61	127.20
121	64.13	90.75	130.68	141.10	151.95	157.30	164.22	166.98	168.00	128.26

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX PRIORITY OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
122	64.66	91.50	131.76	142.26	153.21	158.60	165.58	168.36	169.38	129.32
123	65.19	92.25	132.84	143.43	154.46	159.90	166.94	169.74	170.77	130.38
124	65.72	93.00	133.92	144.60	155.72	161.20	168.29	171.12	172.16	131.44
125	66.25	93.75	135.00	145.76	156.97	162.50	169.65	172.50	173.55	132.50
126	66.78	94.50	136.08	146.93	158.23	163.80	171.01	173.88	174.94	133.56
127	67.31	95.25	137.16	148.09	159.49	165.10	172.36	175.26	176.33	134.62
128	67.84	96.00	138.24	149.26	160.74	166.40	173.72	176.64	177.72	135.68
129	68.37	96.75	139.32	150.43	162.00	167.70	175.08	178.02	179.10	136.74
130	68.90	97.50	140.40	151.59	163.25	169.00	176.44	179.40	180.49	137.80
131	69.43	98.25	141.48	152.76	164.51	170.30	177.79	180.78	181.88	138.86
132	69.96	99.00	142.56	153.93	165.77	171.60	179.15	182.16	183.27	139.92
133	70.49	99.75	143.64	155.09	167.02	172.90	180.51	183.54	184.66	140.98
134	71.02	100.50	144.72	156.26	168.28	174.20	181.86	184.92	186.05	142.04
135	71.55	101.25	145.80	157.42	169.53	175.50	183.22	186.30	187.43	143.10
136	72.08	102.00	146.88	158.59	170.79	176.80	184.58	187.68	188.82	144.16
137	72.61	102.75	147.96	159.76	172.04	178.10	185.94	189.06	190.21	145.22
138	73.14	103.50	149.04	160.92	173.30	179.40	187.29	190.44	191.60	146.28
139	73.67	104.25	150.12	162.09	174.56	180.70	188.65	191.82	192.99	147.34
140	74.20	105.00	151.20	163.25	175.81	182.00	190.01	193.20	194.38	148.40
141	74.73	105.75	152.28	164.42	177.07	183.30	191.37	194.58	195.76	149.46
142	75.26	106.50	153.36	165.59	178.32	184.60	192.72	195.96	197.15	150.52
143	75.79	107.25	154.44	166.75	179.58	185.90	194.08	197.34	198.54	151.58
144	76.32	108.00	155.52	167.92	180.84	187.20	195.44	198.72	199.93	152.64
145	76.85	108.75	156.60	169.08	182.09	188.50	196.79	200.10	201.32	153.70
146	77.38	109.50	157.68	170.25	183.35	189.80	198.15	201.48	202.71	154.76
147	77.91	110.25	158.76	171.42	184.60	191.10	199.51	202.86	204.09	155.82
148	78.44	111.00	159.84	172.58	185.86	192.40	200.87	204.24	205.48	156.88
149	78.97	111.75	160.92	173.75	187.11	193.70	202.22	205.62	206.87	157.94
150	79.50	112.50	162.00	174.91	188.37	195.00	203.58	207.00	208.26	159.00
100 - 499	0.53	0.75	1.08	1.17	1.26	1.30	1.36	1.38	1.39	1.06
500 - 999	0.53	0.74	1.07	1.16	1.25	1.29	1.35	1.37	1.38	1.05
1000 - 1999	0.52	0.74	1.06	1.15	1.24	1.29	1.34	1.36	1.37	1.05
2000 - 99999	0.51	0.73	1.06	1.14	1.23	1.28	1.33	1.36	1.36	1.04

F1	Proposed Rates									
Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
151 - 499	0.49	0.85	1.43	2.25	2.62	2.93	3.19	3.62	3.86	2.28
500 - 999	0.48	0.83	1.39	2.22	2.60	2.88	3.17	3.56	3.81	2.28
1000 - 1999	0.44	0.79	1.37	2.19	2.58	2.83	3.14	3.51	3.76	2.28
2000 - 99999	0.42	0.77	1.34	2.15	2.47	2.78	3.04	3.47	3.72	2.28
Minimum Charge:	60.00	105.00	158.00	205.00	221.00	233.00	257.00	510.00	547.00	233.00

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX STANDARD OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
0.34	5.07	5.91	7.01	7.22	7.37	7.50	7.93	8.79		7.05
1	5.32	6.88	8.66	9.54	10.28	10.66	10.96	11.25		7.47
2	5.76	7.30	9.82	10.68	11.55	11.93	12.44	12.63		9.10
1	5.32	6.88	8.66	9.54	10.28	10.66	10.96	11.25		7.47
2	5.76	7.30	9.82	10.68	11.55	11.93	12.44	12.63		9.10
3	6.08	7.71	10.87	11.72	12.75	13.26	13.47	13.68		9.61
4	6.55	8.23	11.65	12.75	14.10	14.50	14.82	15.05		10.03
5	6.82	8.83	12.54	13.43	14.91	15.31	15.85	16.17		10.64
6	7.14	9.35	13.85	14.91	16.24	16.61	17.29	17.56		11.67
7	7.26	9.77	14.74	16.13	17.57	17.90	18.32	18.60		12.39
8	7.64	10.07	15.62	17.08	18.71	19.11	19.34	19.63		13.20
9	8.04	10.49	16.59	18.14	19.95	20.37	20.67	20.99		14.23
10	8.28	10.91	17.73	19.27	21.05	21.51	21.89	22.21		14.95
11	8.51	11.42	18.60	20.22	22.12	22.42	23.10	23.54		15.66
12	8.80	11.93	19.47	21.20	23.26	23.62	24.07	24.43		16.38
13	8.89	12.54	20.37	22.23	24.17	24.60	25.21	25.59		16.80
14	9.20	13.05	21.24	23.35	25.21	25.78	26.54	26.94		17.29
15	9.58	13.47	22.31	24.49	25.99	26.75	27.57	27.99		17.80
16	9.78	13.77	22.82	25.10	26.45	27.36	28.29	28.71		18.22
17	10.28	14.10	23.35	25.73	27.26	27.99	28.92	29.35		18.73
18	10.56	14.40	23.98	26.16	27.89	28.59	29.64	30.08		19.97
19	10.85	14.82	24.49	26.79	28.50	29.13	30.67	31.12		20.27
20	11.06	15.22	26.12	28.50	30.46	31.39	32.51	33.00		22.42
21	11.34	15.52	26.85	29.22	31.06	32.11	33.14	33.63		22.84
22	11.74	15.85	27.78	30.04	31.79	32.72	33.95	34.47		23.54
23	11.93	16.15	28.50	30.76	32.62	33.34	34.77	35.28		23.84
24	12.24	16.45	29.22	31.48	33.65	34.16	35.70	36.23		24.68
25	12.52	16.76	29.73	32.20	34.37	35.19	36.63	37.18		25.19
26	12.81	17.38	30.67	32.93	35.19	35.91	37.45	38.00		26.01
27	13.01	17.90	31.39	33.95	35.91	37.05	38.28	38.85		26.71
28	13.39	18.20	32.20	34.67	37.05	37.66	39.31	39.90		27.64
29	13.70	18.52	32.93	35.40	37.66	38.38	40.03	40.62		28.46
30	13.89	18.71	33.86	36.00	38.38	39.41	40.64	41.25		29.28
31	14.19	18.92	34.47	37.14	39.41	40.24	41.36	41.99		29.70
32	14.48	19.23	35.30	37.77	40.24	40.85	42.18	42.81		30.10
33	14.78	19.65	36.00	38.47	40.85	41.78	43.11	43.76		30.82
34	15.07	20.27	37.14	39.61	41.78	42.50	43.95	44.61		31.12
35	15.47	20.46	37.77	40.34	42.50	43.41	44.86	45.52		31.43
36	15.75	20.88	38.38	41.15	43.41	44.55	45.88	46.57		31.84
37	16.05	21.18	39.10	41.99	44.46	45.28	47.02	47.73		32.36
38	16.34	21.60	40.03	42.90	45.18	46.09	47.96	48.68		32.96
39	16.74	22.32	40.64	43.62	46.00	47.23	48.98	49.70		33.69
40	17.02	22.63	41.36	44.65	47.23	48.16	49.80	50.54		34.81
41	17.31	22.93	42.18	45.49	48.16	49.08	50.94	51.70		35.53
42	17.61	23.26	43.02	46.42	49.19	50.12	51.96	52.74		36.56
43	17.90	23.77	43.95	47.23	50.31	51.15	52.90	53.67		37.58
44	18.20	24.17	44.97	47.96	51.15	51.96	53.92	54.72		38.09
45	18.49	24.70	45.69	48.98	51.87	52.90	54.64	55.46		38.61
46	18.79	25.10	46.42	49.59	52.78	53.83	55.67	56.51		39.94
47	19.17	25.61	47.02	50.43	53.71	54.64	56.60	57.44		40.45
48	19.47	26.12	47.75	51.36	54.34	55.67	57.32	58.18		41.48
49	19.76	26.66	48.77	52.08	55.37	56.39	58.56	59.43		41.99
50	20.16	27.06	49.40	52.78	56.18	57.11	59.49	60.38		43.02
51	20.44	27.57	50.12	53.62	57.02	58.35	60.51	61.41		44.02
52	20.84	27.99	50.94	54.23	58.04	59.17	61.54	62.45		44.74
53	21.24	28.59	51.76	55.16	58.96	60.19	62.57	63.50		45.87
54	21.53	29.13	52.27	55.88	59.89	61.24	63.71	64.66		46.28
55	21.93	29.73	52.99	56.60	61.12	62.05	64.83	65.80		47.01
56	22.31	30.25	53.83	57.21	61.84	63.38	65.76	66.73		47.71
57	22.80	30.87	54.43	58.35	62.78	64.52	66.58	67.56		48.34
58	23.29	31.60	55.57	59.07	63.80	65.76	67.92	68.93		49.15
59	23.67	32.41	56.39	59.79	64.83	66.78	68.95	69.98		49.67

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX STANDARD OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
60	24.07	33.14	57.11	61.12	65.76	68.02	70.28	71.33		50.39
61	24.47	33.74	58.25	61.84	66.58	69.16	71.84	72.90		51.30
62	25.16	34.26	58.96	63.08	67.81	70.19	72.96	74.04		52.23
63	25.54	34.88	59.79	64.11	68.74	71.21	74.61	75.71		53.14
64	26.03	35.61	61.03	65.04	69.88	72.54	75.64	76.76		54.07
65	26.43	36.21	61.75	66.27	70.91	73.68	77.08	78.22		54.68
66	26.90	36.94	62.87	67.30	72.24	75.13	78.20	79.36		55.61
67	27.30	37.66	63.59	68.23	73.26	76.15	79.55	80.73		56.52
68	27.80	38.38	64.43	69.25	74.71	77.29	80.79	81.98		57.46
69	28.29	39.01	65.55	70.28	75.64	78.53	82.02	83.24		58.06
70	28.86	39.82	66.48	71.21	76.87	79.97	83.35	84.59		59.18
71	29.45	40.43	67.41	72.24	77.90	81.21	84.49	85.75		59.91
72	30.04	41.06	68.32	73.38	79.25	82.44	86.03	87.30		60.82
73	30.44	41.99	69.46	74.71	80.48	83.87	87.48	88.77		61.84
74	31.03	42.71	70.49	75.64	81.60	85.31	88.81	90.12		62.66
75	31.52	43.32	71.63	76.87	82.95	86.45	89.95	91.28		63.59
76	32.00	43.32	72.75	77.90	84.07	87.78	91.48	92.83		64.20
77	32.58	44.86	74.10	79.04	85.31	89.01	92.62	93.99		65.34
78	33.08	45.58	75.13	80.27	86.34	90.36	93.95	95.34		66.16
79	33.48	46.30	76.25	81.40	87.48	91.60	95.19	96.60		66.86
80	33.95	47.33	77.39	82.54	88.81	93.02	96.54	97.96		67.70
81	34.54	48.05	78.32	83.87	90.15	94.07	97.77	99.22		68.61
82	35.34	48.68	79.76	84.91	91.39	95.49	99.20	100.66		69.54
83	35.81	49.40	80.88	86.03	92.32	96.73	100.55	102.03		70.45
84	36.21	50.31	82.23	87.06	93.56	97.96	101.57	103.07		71.38
85	36.80	51.03	83.14	88.41	94.79	99.10	102.71	104.23		72.29
86	37.18	51.76	84.28	89.32	96.22	100.13	103.83	105.37		72.92
87	37.58	52.78	85.52	90.55	97.26	101.27	105.18	106.74		73.83
88	37.98	53.62	86.45	91.69	98.50	102.50	106.30	107.88		74.86
89	38.57	54.23	87.48	92.93	99.62	103.63	107.54	109.14		75.77
90	38.95	54.85	88.50	93.75	100.64	104.67	108.98	110.60		76.28
91	39.35	55.67	89.43	94.68	101.67	105.91	110.22	111.85		77.52
92	39.94	56.39	90.46	95.70	102.92	107.33	111.57	113.22		77.94
93	40.53	57.02	91.39	96.73	104.04	108.57	112.80	114.47		78.96
94	40.91	57.72	92.32	97.87	105.28	109.71	114.04	115.73		79.57
95	41.40	58.44	93.35	99.01	106.30	110.52	115.27	116.98		80.08
96	42.08	59.17	94.07	99.92	107.54	111.76	116.30	118.03		80.69
97	42.48	59.68	95.19	100.76	108.47	112.90	117.42	119.15		81.11
98	42.86	60.31	96.22	101.57	109.50	114.04	118.45	120.19		81.72
99	43.00	60.91	96.94	102.39	110.64	115.37	119.68	121.45		82.00
100	43.00	61.56	97.00	102.60	111.72	115.90	120.00	122.00		82.00
101	43.43	62.18	97.97	103.63	112.84	117.06	121.20	123.22		82.82
102	43.86	62.79	98.94	104.65	113.95	118.22	122.40	124.44		83.64
103	44.29	63.41	99.91	105.68	115.07	119.38	123.60	125.66		84.46
104	44.72	64.02	100.88	106.70	116.19	120.54	124.80	126.88		85.28
105	45.15	64.64	101.85	107.73	117.31	121.69	126.00	128.10		86.10
106	45.58	65.25	102.82	108.76	118.42	122.85	127.20	129.32		86.92
107	46.01	65.87	103.79	109.78	119.54	124.01	128.40	130.54		87.74
108	46.44	66.48	104.76	110.81	120.66	125.17	129.60	131.76		88.56
109	46.87	67.10	105.73	111.83	121.77	126.33	130.80	132.98		89.38
110	47.30	67.72	106.70	112.86	122.89	127.49	132.00	134.20		90.20
111	47.73	68.33	107.67	113.89	124.01	128.65	133.20	135.42		91.02
112	48.16	68.95	108.64	114.91	125.13	129.81	134.40	136.64		91.84
113	48.59	69.56	109.61	115.94	126.24	130.97	135.60	137.86		92.66
114	49.02	70.18	110.58	116.96	127.36	132.13	136.80	139.08		93.48
115	49.45	70.79	111.55	117.99	128.48	133.28	138.00	140.30		94.30
116	49.88	71.41	112.52	119.02	129.60	134.44	139.20	141.52		95.12
117	50.31	72.03	113.49	120.04	130.71	135.60	140.40	142.74		95.94
118	50.74	72.64	114.46	121.07	131.83	136.76	141.60	143.96		96.76
119	51.17	73.26	115.43	122.09	132.95	137.92	142.80	145.18		97.58
120	51.60	73.87	116.40	123.12	134.06	139.08	144.00	146.40		98.40
121	52.03	74.49	117.37	124.15	135.18	140.24	145.20	147.62		99.22

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX STANDARD OVERNIGHT

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
122	52.46	75.10	118.34	125.17	136.30	141.40	146.40	148.84		100.04
123	52.89	75.72	119.31	126.20	137.42	142.56	147.60	150.06		100.86
124	53.32	76.33	120.28	127.22	138.53	143.72	148.80	151.28		101.68
125	53.75	76.95	121.25	128.25	139.65	144.87	150.00	152.50		102.50
126	54.18	77.57	122.22	129.28	140.77	146.03	151.20	153.72		103.32
127	54.61	78.18	123.19	130.30	141.88	147.19	152.40	154.94		104.14
128	55.04	78.80	124.16	131.33	143.00	148.35	153.60	156.16		104.96
129	55.47	79.41	125.13	132.35	144.12	149.51	154.80	157.38		105.78
130	55.90	80.03	126.10	133.38	145.24	150.67	156.00	158.60		106.60
131	56.33	80.64	127.07	134.41	146.35	151.83	157.20	159.82		107.42
132	56.76	81.26	128.04	135.43	147.47	152.99	158.40	161.04		108.24
133	57.19	81.87	129.01	136.46	148.59	154.15	159.60	162.26		109.06
134	57.62	82.49	129.98	137.48	149.70	155.31	160.80	163.48		109.88
135	58.05	83.11	130.95	138.51	150.82	156.46	162.00	164.70		110.70
136	58.48	83.72	131.92	139.54	151.94	157.62	163.20	165.92		111.52
137	58.91	84.34	132.89	140.56	153.06	158.78	164.40	167.14		112.34
138	59.34	84.95	133.86	141.59	154.17	159.94	165.60	168.36		113.16
139	59.77	85.57	134.83	142.61	155.29	161.10	166.80	169.58		113.98
140	60.20	86.18	135.80	143.64	156.41	162.26	168.00	170.80		114.80
141	60.63	86.80	136.77	144.67	157.53	163.42	169.20	172.02		115.62
142	61.06	87.42	137.74	145.69	158.64	164.58	170.40	173.24		116.44
143	61.49	88.03	138.71	146.72	159.76	165.74	171.60	174.46		117.26
144	61.92	88.65	139.68	147.74	160.88	166.90	172.80	175.68		118.08
145	62.35	89.26	140.65	148.77	161.99	168.05	174.00	176.90		118.90
146	62.78	89.88	141.62	149.80	163.11	169.21	175.20	178.12		119.72
147	63.21	90.49	142.59	150.82	164.23	170.37	176.40	179.34		120.54
148	63.64	91.11	143.56	151.85	165.35	171.53	177.60	180.56		121.36
149	64.07	91.72	144.53	152.87	166.46	172.69	178.80	181.78		122.18
150	64.50	92.34	145.50	153.90	167.58	173.85	180.00	183.00		123.00
100 - 499	0.43	0.62	0.97	1.03	1.12	1.16	1.20	1.22		0.82
500 - 999	0.43	0.61	0.97	1.02	1.11	1.15	1.20	1.22		0.82
1000 - 1999	0.42	0.60	0.96	1.01	1.10	1.14	1.19	1.21		0.81
2000 - 99999	0.41	0.59	0.95	1.00	1.09	1.14	1.18	1.20		0.80

F2	Proposed Rates									
Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
151 - 499	0.48	0.83	1.04	1.17	1.75	2.25	2.66	3.12	3.47	1.30
500 - 999	0.46	0.81	1.01	1.15	1.73	2.24	2.63	3.09	3.45	1.30
1000 - 1999	0.43	0.78	0.99	1.13	1.70	2.21	2.61	3.07	3.42	1.30
2000 - 99999	0.41	0.76	0.97	1.07	1.60	2.10	2.51	2.97	3.30	1.30
Minimum Charge:	59.00	103.00	125.00	152.00	167.00	187.00	209.00	447.00	490.00	191.00

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX 2DAY

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
0	4.60	4.60	4.60	4.68	5.54	5.86	6.02	9.14	12.55	5.78
1	4.60	4.60	4.60	4.68	5.54	5.86	6.02	9.14	12.55	5.78
2	4.60	4.60	4.60	5.04	6.48	7.01	7.10	10.13	13.34	6.00
1	4.60	4.60	4.60	4.68	5.54	5.86	6.02	9.14	12.55	5.78
2	4.60	4.60	4.60	5.04	6.48	7.01	7.10	10.13	13.34	6.00
3	4.60	4.60	4.66	5.64	7.42	7.73	7.99	12.41	13.85	6.98
4	4.60	4.60	5.21	6.53	8.21	8.83	9.10	12.82	14.47	8.11
5	4.60	4.63	5.69	7.25	9.36	9.77	10.34	13.44	15.00	9.00
6	4.63	5.04	6.19	7.90	10.34	11.02	11.69	14.16	15.77	10.13
7	4.87	5.52	6.70	8.64	11.69	12.22	12.89	14.74	16.49	11.16
8	5.16	6.02	7.18	9.38	12.67	13.51	14.14	15.50	17.28	12.31
9	5.42	6.26	7.73	10.08	14.04	14.76	15.43	16.61	18.19	12.82
10	5.66	6.65	8.33	10.78	15.02	15.96	16.63	17.95	18.94	13.61
11	5.90	7.01	8.71	11.50	16.15	17.09	17.78	19.03	19.44	14.16
12	6.24	7.39	9.22	12.14	17.26	18.19	18.82	19.70	20.23	14.74
13	6.65	7.80	9.55	12.89	18.19	19.08	19.90	20.38	20.78	15.31
14	6.98	8.18	10.10	13.63	19.08	20.06	20.83	21.17	21.62	15.86
15	7.25	8.42	10.61	14.14	20.06	20.95	21.77	22.13	22.80	16.75
16	7.39	8.69	11.11	14.59	20.95	22.03	22.70	23.06	24.05	17.28
17	7.68	8.93	11.59	15.29	21.89	23.18	23.76	24.14	25.08	17.95
18	7.92	9.26	12.00	15.84	23.18	24.22	25.15	25.56	26.06	18.46
19	8.18	9.53	12.34	16.49	24.12	25.51	26.30	26.74	27.41	19.03
20	8.52	9.91	12.79	17.23	25.06	26.57	27.24	27.67	28.39	19.61
21	8.90	10.32	13.27	17.78	26.14	27.70	28.49	28.94	29.69	20.90
22	9.17	10.80	13.63	18.29	27.07	28.80	29.57	30.05	30.84	21.50
23	9.41	11.04	14.14	18.84	28.18	29.74	30.67	31.15	31.87	22.20
24	9.65	11.45	14.57	19.54	29.06	30.98	31.75	32.26	33.00	22.80
25	9.91	11.78	14.88	20.23	30.05	31.92	32.86	33.38	34.15	23.38
26	10.20	12.05	15.41	20.88	30.98	32.95	33.74	34.27	35.23	24.05
27	10.54	12.43	15.82	21.62	31.75	33.74	34.82	35.38	36.26	24.82
28	10.94	12.84	16.15	22.13	32.64	34.73	35.93	36.50	37.56	25.34
29	11.18	13.08	16.66	22.63	33.43	35.66	36.86	37.44	38.59	25.97
30	11.38	13.46	17.21	23.38	34.37	36.60	37.99	38.59	39.58	26.47
31	11.69	13.97	17.69	23.93	35.50	37.68	38.93	39.55	40.78	27.17
32	11.93	14.21	18.34	24.48	36.43	38.78	40.18	40.82	41.86	27.94
33	12.26	14.52	18.70	24.98	37.54	39.86	41.28	41.93	42.89	28.51
34	12.58	14.81	19.08	25.87	38.47	41.11	42.36	43.03	44.02	29.11
35	12.82	15.24	19.49	26.38	39.41	42.00	43.46	44.16	45.22	29.86
36	13.06	15.60	19.87	26.93	40.18	43.15	44.50	45.19	46.20	30.36
37	13.30	15.84	20.38	27.62	41.28	44.18	45.65	46.37	47.50	31.15
38	13.56	16.08	20.88	28.18	42.22	45.29	46.68	47.42	48.48	31.66
39	13.94	16.49	21.22	28.73	43.15	46.37	47.78	48.55	49.66	32.28
40	14.28	17.04	21.72	29.38	44.18	47.30	48.72	49.49	50.81	32.81
41	14.74	17.33	21.96	29.93	45.12	48.46	49.80	50.59	51.84	33.58
42	14.93	17.76	22.42	30.53	46.06	49.54	50.95	51.77	52.97	34.30
43	15.22	18.12	22.75	31.03	46.85	50.47	51.89	52.70	54.26	34.97
44	15.48	18.36	23.40	31.58	47.78	51.36	52.92	53.76	55.20	35.59
45	15.82	18.77	23.64	32.04	48.72	52.34	53.71	54.55	56.23	36.17
46	16.06	19.01	24.14	32.54	49.66	53.40	55.01	55.87	57.38	36.72
47	16.32	19.39	24.50	32.98	50.59	54.70	56.04	56.93	58.68	37.25
48	16.70	19.80	24.94	33.48	51.58	55.63	56.98	57.89	59.66	38.02
49	16.99	20.28	25.44	34.08	52.34	56.66	58.08	58.99	60.84	38.69
50	17.26	20.54	25.78	34.63	53.28	57.60	59.02	59.95	61.99	39.43
51	17.50	20.78	26.18	35.14	54.34	58.58	60.00	60.96	63.17	40.10
52	17.74	21.12	26.69	35.98	55.15	59.47	61.08	62.04	64.46	40.61
53	18.10	21.53	27.02	36.53	56.04	60.41	61.82	62.81	65.62	41.33
54	18.34	21.86	27.48	37.08	56.83	61.34	62.76	63.74	66.74	41.86
55	18.72	22.32	27.82	37.73	57.82	62.33	63.70	64.70	67.73	42.53
56	18.98	22.51	28.22	38.33	58.58	63.43	64.82	65.86	68.93	43.03
57	19.22	22.90	28.70	38.88	59.47	64.46	66.02	67.06	70.20	43.61
58	19.51	23.30	29.21	39.53	60.58	65.40	67.03	68.09	71.26	44.59
59	19.78	23.54	29.71	40.22	61.56	66.50	68.11	69.19	72.34	45.22

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX 2DAY

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
60	20.02	23.78	30.24	40.78	62.33	67.58	68.95	70.03	73.51	45.74
61	20.35	24.14	30.60	41.33	63.26	68.59	70.08	71.18	74.50	46.34
62	20.86	24.58	30.98	41.98	64.15	69.77	71.28	72.41	75.70	47.14
63	21.10	24.94	31.34	42.58	65.09	70.87	72.65	73.80	77.09	47.64
64	21.48	25.32	31.73	43.13	66.02	71.95	73.63	74.78	78.29	48.48
65	21.74	25.68	32.23	43.78	67.03	73.10	74.98	76.15	79.27	49.10
66	22.03	25.92	32.78	44.47	68.11	74.04	76.22	77.42	80.57	49.92
67	22.27	26.42	33.26	45.19	68.95	75.07	77.33	78.55	81.79	50.50
68	22.54	26.66	33.77	45.98	70.08	76.22	78.31	79.54	82.85	51.26
69	22.87	27.05	34.27	46.82	71.02	77.33	79.66	80.90	84.12	52.10
70	23.11	27.46	34.61	47.64	72.12	78.31	80.54	81.82	85.27	52.68
71	23.52	27.84	35.06	48.29	73.20	79.44	81.62	82.92	86.30	53.40
72	23.76	28.34	35.57	49.03	74.30	80.54	82.82	84.12	87.70	53.95
73	24.00	28.58	36.05	49.82	75.24	81.43	83.76	85.08	88.90	54.94
74	24.26	28.92	36.55	50.47	76.39	82.56	85.06	86.40	90.19	55.56
75	24.65	29.42	37.06	51.17	77.11	83.50	86.16	87.53	91.22	56.23
76	24.89	29.71	37.39	51.77	77.11	84.43	87.10	88.46	92.30	56.86
77	25.30	30.12	37.94	52.44	78.98	85.58	88.18	89.57	93.77	57.53
78	25.54	30.36	38.42	53.18	80.14	86.62	88.18	90.29	94.75	58.32
79	25.87	30.72	39.07	53.93	81.17	87.72	90.36	91.78	95.93	59.14
80	26.28	31.10	39.58	54.62	81.94	88.80	91.46	92.90	97.18	59.66
81	26.52	31.44	39.91	55.32	82.82	89.74	92.40	93.86	98.26	60.43
82	26.76	31.85	40.37	56.04	83.76	90.98	93.65	95.11	99.50	61.01
83	27.02	32.18	40.87	56.52	84.74	91.92	94.73	96.22	100.80	61.82
84	27.41	32.74	41.21	57.02	85.68	93.07	95.66	97.18	101.78	62.50
85	27.65	33.12	41.71	57.94	86.62	93.96	96.72	98.23	102.96	63.17
86	28.06	33.38	42.22	58.63	87.50	94.90	97.85	99.38	104.26	63.74
87	28.30	33.72	42.70	59.28	88.49	95.78	98.78	100.34	105.55	64.63
88	28.54	34.13	43.15	59.83	89.42	96.91	99.89	101.47	106.58	65.45
89	28.90	34.37	43.63	60.38	90.36	98.02	101.14	102.72	107.83	66.02
90	29.28	34.70	43.99	61.03	91.46	98.95	102.22	103.82	109.03	66.74
91	29.69	35.16	44.38	61.78	92.40	100.20	103.32	104.95	110.16	67.37
92	30.07	35.50	44.88	62.42	93.34	101.28	104.40	106.03	111.46	68.04
93	30.31	36.00	45.43	62.98	94.37	102.22	105.41	107.06	112.58	68.81
94	30.58	36.24	45.94	63.53	95.30	103.22	106.58	108.26	113.74	69.65
95	30.82	36.65	46.42	64.22	96.29	104.26	107.47	109.15	114.86	70.20
96	31.06	36.89	46.92	64.78	97.08	105.41	108.62	110.33	116.06	70.87
97	31.42	37.22	47.26	65.28	98.02	106.27	109.66	111.38	117.31	71.50
98	31.66	37.54	47.66	66.02	98.95	107.21	110.59	112.32	118.49	72.34
99	31.90	37.78	48.00	66.67	99.89	108.00	111.58	113.33	119.57	72.96
100	32.64	37.92	48.00	66.72	100.80	108.00	112.00	114.00	120.00	73.00
101	32.97	38.30	48.48	67.39	101.81	109.08	113.12	115.14	121.20	73.73
102	33.29	38.68	48.96	68.05	102.82	110.16	114.24	116.28	122.40	74.46
103	33.62	39.06	49.44	68.72	103.82	111.24	115.36	117.42	123.60	75.19
104	33.95	39.44	49.92	69.39	104.83	112.32	116.48	118.56	124.80	75.92
105	34.27	39.82	50.40	70.06	105.84	113.40	117.60	119.70	126.00	76.65
106	34.60	40.20	50.88	70.72	106.85	114.48	118.72	120.84	127.20	77.38
107	34.92	40.57	51.36	71.39	107.86	115.56	119.84	121.98	128.40	78.11
108	35.25	40.95	51.84	72.06	108.86	116.64	120.96	123.12	129.60	78.84
109	35.58	41.33	52.32	72.72	109.87	117.72	122.08	124.26	130.80	79.57
110	35.90	41.71	52.80	73.39	110.88	118.80	123.20	125.40	132.00	80.30
111	36.23	42.09	53.28	74.06	111.89	119.88	124.32	126.54	133.20	81.03
112	36.56	42.47	53.76	74.73	112.90	120.96	125.44	127.68	134.40	81.76
113	36.88	42.85	54.24	75.39	113.90	122.04	126.56	128.82	135.60	82.49
114	37.21	43.23	54.72	76.06	114.91	123.12	127.68	129.96	136.80	83.22
115	37.54	43.61	55.20	76.73	115.92	124.20	128.80	131.10	138.00	83.95
116	37.86	43.99	55.68	77.40	116.93	125.28	129.92	132.24	139.20	84.68
117	38.19	44.37	56.16	78.06	117.94	126.36	131.04	133.38	140.40	85.41
118	38.52	44.75	56.64	78.73	118.94	127.44	132.16	134.52	141.60	86.14
119	38.84	45.12	57.12	79.40	119.95	128.52	133.28	135.66	142.80	86.87
120	39.17	45.50	57.60	80.06	120.96	129.60	134.40	136.80	144.00	87.60
121	39.49	45.88	58.08	80.73	121.97	130.68	135.52	137.94	145.20	88.33

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX 2DAY

Zone >	2	3	4	5	6	7	8	9-10	11-12	13-16
122	39.82	46.26	58.56	81.40	122.98	131.76	136.64	139.08	146.40	89.06
123	40.15	46.64	59.04	82.07	123.98	132.84	137.76	140.22	147.60	89.79
124	40.47	47.02	59.52	82.73	124.99	133.92	138.88	141.36	148.80	90.52
125	40.80	47.40	60.00	83.40	126.00	135.00	140.00	142.50	150.00	91.25
126	41.13	47.78	60.48	84.07	127.01	136.08	141.12	143.64	151.20	91.98
127	41.45	48.16	60.96	84.73	128.02	137.16	142.24	144.78	152.40	92.71
128	41.78	48.54	61.44	85.40	129.02	138.24	143.36	145.92	153.60	93.44
129	42.11	48.92	61.92	86.07	130.03	139.32	144.48	147.06	154.80	94.17
130	42.43	49.30	62.40	86.74	131.04	140.40	145.60	148.20	156.00	94.90
131	42.76	49.68	62.88	87.40	132.05	141.48	146.72	149.34	157.20	95.63
132	43.08	50.05	63.36	88.07	133.06	142.56	147.84	150.48	158.40	96.36
133	43.41	50.43	63.84	88.74	134.06	143.64	148.96	151.62	159.60	97.09
134	43.74	50.81	64.32	89.40	135.07	144.72	150.08	152.76	160.80	97.82
135	44.06	51.19	64.80	90.07	136.08	145.80	151.20	153.90	162.00	98.55
136	44.39	51.57	65.28	90.74	137.09	146.88	152.32	155.04	163.20	99.28
137	44.72	51.95	65.76	91.41	138.10	147.96	153.44	156.18	164.40	100.01
138	45.04	52.33	66.24	92.07	139.10	149.04	154.56	157.32	165.60	100.74
139	45.37	52.71	66.72	92.74	140.11	150.12	155.68	158.46	166.80	101.47
140	45.70	53.09	67.20	93.41	141.12	151.20	156.80	159.60	168.00	102.20
141	46.02	53.47	67.68	94.08	142.13	152.28	157.92	160.74	169.20	102.93
142	46.35	53.85	68.16	94.74	143.14	153.36	159.04	161.88	170.40	103.66
143	46.68	54.23	68.64	95.41	144.14	154.44	160.16	163.02	171.60	104.39
144	47.00	54.60	69.12	96.08	145.15	155.52	161.28	164.16	172.80	105.12
145	47.33	54.98	69.60	96.74	146.16	156.60	162.40	165.30	174.00	105.85
146	47.65	55.36	70.08	97.41	147.17	157.68	163.52	166.44	175.20	106.58
147	47.98	55.74	70.56	98.08	148.18	158.76	164.64	167.58	176.40	107.31
148	48.31	56.12	71.04	98.75	149.18	159.84	165.76	168.72	177.60	108.04
149	48.63	56.50	71.52	99.41	150.19	160.92	166.88	169.86	178.80	108.77
150	48.96	56.88	72.00	100.08	151.20	162.00	168.00	171.00	180.00	109.50
100 - 499	0.33	0.38	0.48	0.67	1.01	1.08	1.12	1.14	1.20	0.73
500 - 999	0.32	0.37	0.47	0.66	1.00	1.08	1.11	1.13	1.20	0.72
1000 - 1999	0.31	0.36	0.46	0.65	0.99	1.07	1.10	1.12	1.19	0.72
2000 - 99999	0.30	0.35	0.45	0.64	0.98	1.06	1.09	1.11	1.18	0.71

F3	Proposed Rates						
Zone >	2	3	4	5	6	7	8
151 - 499	0.46	0.82	1.02	1.10	1.58	2.00	2.24
500 - 999	0.43	0.78	0.99	1.09	1.54	1.94	2.22
1000 - 1999	0.42	0.76	0.96	1.06	1.50	1.89	2.19
2000 - 99999	0.40	0.74	0.95	1.00	1.45	1.84	2.14
Minimum Charge:	46.00	46.00	51.00	57.00	57.00	57.00	57.00

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX EXPRESS SAVER

Zone >	2	3	4	5	6	7	8
0	4.50	4.50	4.50	4.50	4.71	4.97	5.51
1	4.50	4.50	4.50	4.50	4.71	4.97	5.51
2	4.50	4.50	4.50	4.73	5.36	5.80	6.40
1	4.50	4.50	4.50	4.50	4.71	4.97	5.51
2	4.50	4.50	4.50	4.73	5.36	5.80	6.40
3	4.50	4.50	4.68	5.30	6.19	6.50	7.23
4	4.52	4.63	5.17	6.06	6.84	7.38	8.27
5	4.63	4.76	5.67	6.71	7.75	8.14	9.28
6	4.76	5.10	6.14	7.36	8.63	9.07	10.48
7	5.10	5.51	6.63	7.96	9.59	10.22	11.52
8	5.36	6.03	7.15	8.63	10.50	11.21	12.64
9	5.62	6.37	7.64	9.31	11.49	12.27	13.75
10	5.85	6.73	8.27	9.96	12.51	13.18	14.87
11	6.14	7.12	8.71	10.53	13.42	14.14	15.81
12	6.50	7.49	9.10	11.15	14.27	15.05	16.74
13	6.92	7.88	9.54	11.80	15.05	15.83	17.71
14	7.23	8.32	10.04	12.53	15.83	16.67	18.59
15	7.49	8.55	10.56	13.08	16.67	17.37	19.42
16	7.67	8.81	11.00	13.47	17.37	18.23	20.28
17	7.96	9.05	11.49	14.09	18.17	19.16	21.32
18	8.22	9.41	11.86	14.61	19.11	20.07	22.46
19	8.48	9.70	12.27	15.16	19.94	21.01	23.53
20	8.79	10.04	12.66	15.81	20.70	21.94	24.31
21	9.13	10.45	13.13	16.33	21.66	22.88	25.38
22	9.41	10.92	13.49	16.82	22.39	23.69	26.39
23	9.67	11.23	14.01	17.34	23.35	24.62	27.33
24	9.93	11.60	14.43	17.94	24.08	25.53	28.31
25	10.19	11.88	14.74	18.56	24.75	26.31	29.35
26	10.48	12.17	15.26	19.16	25.53	27.20	30.16
27	10.89	12.56	15.65	19.81	26.23	27.92	31.12
28	11.23	12.92	16.04	20.31	26.99	28.70	32.14
29	11.49	13.21	16.61	20.83	27.64	29.46	32.97
30	11.75	13.57	17.08	21.48	28.42	30.24	33.90
31	12.01	14.04	17.58	22.00	29.28	31.12	34.79
32	12.27	14.35	18.15	22.49	30.06	31.95	35.80
33	12.64	14.59	18.54	23.01	30.94	32.97	36.84
34	12.90	14.98	18.85	23.66	31.75	33.88	37.73
35	13.16	15.39	19.27	24.18	32.55	34.71	38.77
36	13.42	15.73	19.68	24.65	33.23	35.59	39.78
37	13.68	16.04	20.20	25.35	34.03	36.50	40.66
38	13.96	16.30	20.67	25.82	34.81	37.36	41.65
39	14.30	16.67	21.09	26.34	35.59	38.22	42.56
40	14.72	17.19	21.50	27.01	36.48	39.10	43.50
41	15.11	17.52	21.84	27.48	37.21	39.99	44.46
42	15.42	17.89	22.23	28.03	37.99	40.82	45.42
43	15.65	18.28	22.62	28.52	38.64	41.60	46.20
44	15.91	18.51	23.11	29.02	39.42	42.46	47.22
45	16.28	18.85	23.48	29.38	40.22	43.16	47.94
46	16.56	19.19	23.92	29.85	41.00	44.10	48.93
47	16.80	19.55	24.34	30.24	41.73	45.03	49.92
48	17.19	19.94	24.73	30.73	42.51	45.86	50.86
49	17.47	20.41	25.14	31.25	43.16	46.75	51.79
50	17.73	20.70	25.56	31.77	43.99	47.50	52.62
51	17.99	20.98	25.95	32.27	44.80	48.33	53.46
52	18.28	21.35	26.39	32.92	45.47	49.11	54.34
53	18.64	21.74	26.81	33.49	46.25	49.79	55.09
54	18.88	22.15	27.22	33.98	46.88	50.60	55.98
55	19.21	22.49	27.56	34.61	47.68	51.35	56.76
56	19.47	22.72	27.98	35.15	48.39	52.29	57.80
57	19.84	23.06	28.50	35.67	49.11	53.17	58.79
58	20.07	23.40	28.89	36.24	49.95	53.98	59.64
59	20.36	23.71	29.46	36.82	50.67	54.78	60.61

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX EXPRESS SAVER

Zone >	2	3	4	5	6	7	8
60	20.59	24.00	29.90	37.34	51.17	55.74	61.52
61	20.98	24.34	30.32	37.83	52.16	56.58	62.50
62	21.40	24.78	30.68	38.51	52.99	57.49	63.57
63	21.76	25.14	31.04	38.97	53.64	58.40	64.69
64	22.05	25.48	31.41	39.52	54.50	59.36	65.70
65	22.33	25.84	31.95	40.17	55.22	60.22	66.79
66	22.59	26.16	32.47	40.74	56.16	61.07	67.86
67	22.85	26.65	32.86	41.44	56.97	61.96	68.82
68	23.11	26.99	33.38	42.17	57.75	62.82	69.86
69	23.48	27.33	33.88	42.85	58.60	63.75	70.88
70	23.76	27.66	34.29	43.58	59.51	64.58	71.79
71	24.10	28.11	34.68	44.28	60.40	65.55	72.75
72	24.41	28.52	35.20	44.93	61.33	66.33	73.74
73	24.67	28.89	35.70	45.68	62.11	67.24	74.72
74	24.93	29.17	36.19	46.28	62.87	68.09	75.69
75	25.30	29.61	36.74	46.85	63.52	68.87	76.73
76	25.64	29.98	37.10	47.45	64.32	69.65	77.56
77	25.97	30.32	37.52	48.00	65.10	70.49	78.57
78	26.23	30.65	38.04	48.59	65.99	71.40	79.56
79	26.60	31.04	38.64	49.40	66.87	72.33	80.42
80	27.01	31.38	39.13	50.08	67.63	73.14	81.43
81	27.27	31.75	39.57	50.65	68.38	74.00	82.29
82	27.53	32.11	39.94	51.25	69.13	74.98	83.36
83	27.79	32.47	40.46	51.77	69.94	75.74	84.37
84	28.18	32.92	40.87	52.29	70.59	76.67	85.20
85	28.47	33.28	41.39	53.01	71.40	77.38	86.19
86	28.73	33.62	41.86	53.66	72.18	78.18	87.18
87	28.99	33.96	42.41	54.24	72.96	78.94	87.98
88	29.38	34.32	42.74	54.83	73.74	79.82	89.00
89	29.72	34.66	43.13	55.38	74.57	80.76	89.96
90	30.06	34.97	43.58	55.95	75.30	81.61	90.95
91	30.45	35.41	43.99	56.55	76.10	82.52	91.96
92	30.84	35.75	44.41	57.12	76.99	83.41	92.98
93	31.10	36.19	44.90	57.67	77.84	84.21	93.81
94	31.36	36.56	45.42	58.19	78.57	85.05	94.87
95	31.59	36.89	45.92	58.79	79.40	85.96	95.71
96	31.85	37.18	46.41	59.33	80.03	86.79	96.72
97	32.24	37.54	46.83	59.85	80.81	87.57	97.68
98	32.55	37.88	47.22	60.45	81.48	88.37	98.51
99	32.79	38.00	47.37	61.00	82.29	89.21	99.32
100	33.00	38.00	47.84	61.00	82.68	89.96	99.84
101	33.33	38.38	48.32	61.61	83.51	90.86	100.84
102	33.66	38.76	48.80	62.22	84.33	91.76	101.84
103	33.99	39.14	49.28	62.83	85.16	92.66	102.84
104	34.32	39.52	49.75	63.44	85.99	93.56	103.83
105	34.65	39.90	50.23	64.05	86.81	94.46	104.83
106	34.98	40.28	50.71	64.66	87.64	95.36	105.83
107	35.31	40.66	51.19	65.27	88.47	96.26	106.83
108	35.64	41.04	51.67	65.88	89.29	97.16	107.83
109	35.97	41.42	52.15	66.49	90.12	98.06	108.83
110	36.30	41.80	52.62	67.10	90.95	98.96	109.82
111	36.63	42.18	53.10	67.71	91.77	99.86	110.82
112	36.96	42.56	53.58	68.32	92.60	100.76	111.82
113	37.29	42.94	54.06	68.93	93.43	101.65	112.82
114	37.62	43.32	54.54	69.54	94.26	102.55	113.82
115	37.95	43.70	55.02	70.15	95.08	103.45	114.82
116	38.28	44.08	55.49	70.76	95.91	104.35	115.81
117	38.61	44.46	55.97	71.37	96.74	105.25	116.81
118	38.94	44.84	56.45	71.98	97.56	106.15	117.81
119	39.27	45.22	56.93	72.59	98.39	107.05	118.81
120	39.60	45.60	57.41	73.20	99.22	107.95	119.81
121	39.93	45.98	57.89	73.81	100.04	108.85	120.81

FEDERAL EXPRESS CORPORATION
Proposed U.S. DOMESTIC RATES

FEDEX EXPRESS SAVER

Zone >	2	3	4	5	6	7	8
122	40.26	46.36	58.36	74.42	100.87	109.75	121.80
123	40.59	46.74	58.84	75.03	101.70	110.65	122.80
124	40.92	47.12	59.32	75.64	102.52	111.55	123.80
125	41.25	47.50	59.80	76.25	103.35	112.45	124.80
126	41.58	47.88	60.28	76.86	104.18	113.35	125.80
127	41.91	48.26	60.76	77.47	105.00	114.25	126.80
128	42.24	48.64	61.24	78.08	105.83	115.15	127.80
129	42.57	49.02	61.71	78.69	106.66	116.05	128.79
130	42.90	49.40	62.19	79.30	107.48	116.95	129.79
131	43.23	49.78	62.67	79.91	108.31	117.85	130.79
132	43.56	50.16	63.15	80.52	109.14	118.75	131.79
133	43.89	50.54	63.63	81.13	109.96	119.65	132.79
134	44.22	50.92	64.11	81.74	110.79	120.55	133.79
135	44.55	51.30	64.58	82.35	111.62	121.45	134.78
136	44.88	51.68	65.06	82.96	112.44	122.35	135.78
137	45.21	52.06	65.54	83.57	113.27	123.25	136.78
138	45.54	52.44	66.02	84.18	114.10	124.14	137.78
139	45.87	52.82	66.50	84.79	114.93	125.04	138.78
140	46.20	53.20	66.98	85.40	115.75	125.94	139.78
141	46.53	53.58	67.45	86.01	116.58	126.84	140.77
142	46.86	53.96	67.93	86.62	117.41	127.74	141.77
143	47.19	54.34	68.41	87.23	118.23	128.64	142.77
144	47.52	54.72	68.89	87.84	119.06	129.54	143.77
145	47.85	55.10	69.37	88.45	119.89	130.44	144.77
146	48.18	55.48	69.85	89.06	120.71	131.34	145.77
147	48.51	55.86	70.32	89.67	121.54	132.24	146.76
148	48.84	56.24	70.80	90.28	122.37	133.14	147.76
149	49.17	56.62	71.28	90.89	123.19	134.04	148.76
150	49.50	57.00	71.76	91.50	124.02	134.94	149.76
100 - 499	0.33	0.38	0.48	0.61	0.83	0.90	1.00
500 - 999	0.32	0.37	0.47	0.60	0.82	0.89	0.99
1000 - 1999	0.31	0.36	0.46	0.59	0.81	0.88	0.98
2000 - 99999	0.30	0.35	0.45	0.58	0.80	0.87	0.97

Ground Pricing
Proposed W/O MBG
TABLE 1
Rates ($) Applicable On Packages Moving Between
Points In The Continental United States

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
1	$3.22	$3.23	$3.23	$3.24	$3.27	$3.32	$3.42
2	$3.23	$3.23	$3.27	$3.39	$3.66	$3.74	$3.99
3	$3.23	$3.24	$3.47	$3.63	$3.90	$4.04	$4.42
4	$3.24	$3.26	$3.68	$3.87	$4.14	$4.29	$4.71
5	$3.25	$3.40	$3.84	$4.07	$4.34	$4.57	$5.05
6	$3.26	$3.52	$4.00	$4.27	$4.58	$4.82	$5.30
7	$3.41	$3.63	$4.10	$4.46	$4.78	$5.02	$5.55
8	$3.53	$3.76	$4.24	$4.56	$4.93	$5.27	$5.94
9	$3.66	$3.91	$4.29	$4.66	$5.09	$5.56	$6.33
10	$3.72	$3.96	$4.33	$4.73	$5.21	$5.95	$6.77
11	$3.76	$3.99	$4.38	$4.77	$5.28	$6.01	$6.85
12	$3.80	$4.04	$4.43	$4.82	$5.33	$6.26	$7.15
13	$3.86	$4.07	$4.48	$4.85	$5.57	$6.68	$7.64
14	$3.96	$4.17	$4.50	$4.87	$5.88	$7.08	$8.14
15	$4.05	$4.31	$4.57	$5.02	$6.19	$7.48	$8.64
16	$4.13	$4.46	$4.65	$5.19	$6.53	$7.90	$9.14
17	$4.20	$4.61	$4.78	$5.43	$6.86	$8.30	$9.64
18	$4.30	$4.78	$4.97	$5.70	$7.19	$8.71	$10.14
19	$4.38	$4.95	$5.16	$5.97	$7.54	$9.12	$10.64
20	$4.49	$5.11	$5.34	$6.24	$7.87	$9.48	$11.14
21	$4.57	$5.19	$5.48	$6.33	$7.72	$9.51	$11.23
22	$4.63	$5.26	$5.54	$6.56	$8.25	$9.85	$11.72
23	$4.68	$5.42	$5.71	$6.78	$8.57	$10.24	$12.19
24	$4.80	$5.57	$5.89	$6.99	$8.88	$10.63	$12.66
25	$4.91	$5.71	$6.08	$7.20	$9.21	$11.03	$13.13
26	$5.02	$5.83	$6.26	$7.42	$9.53	$11.37	$13.57
27	$5.13	$5.96	$6.44	$7.64	$9.85	$11.72	$13.99
28	$5.25	$6.09	$6.64	$7.87	$10.16	$12.06	$14.48
29	$5.36	$6.23	$6.82	$8.10	$10.48	$12.44	$14.95
30	$5.47	$6.38	$7.01	$8.33	$10.81	$12.83	$15.42
31	$5.64	$6.59	$7.26	$8.66	$11.24	$13.35	$16.05
32	$5.75	$6.74	$7.46	$8.90	$11.55	$13.75	$16.54
33	$5.87	$6.88	$7.65	$9.15	$11.86	$14.13	$17.01
34	$5.97	$7.03	$7.83	$9.39	$12.18	$14.53	$17.48
35	$6.08	$7.18	$8.02	$9.63	$12.49	$14.92	$17.95
36	$6.18	$7.33	$8.20	$9.87	$12.81	$15.32	$18.42
37	$6.29	$7.47	$8.39	$10.10	$13.11	$15.70	$18.87
38	$6.39	$7.62	$8.59	$10.33	$13.40	$16.09	$19.32
39	$6.48	$7.77	$8.76	$10.57	$13.69	$16.49	$19.78
40	$6.58	$7.92	$8.95	$10.81	$13.97	$16.88	$20.23
41	$6.67	$8.06	$9.13	$11.04	$14.25	$17.27	$20.67
42	$6.77	$8.22	$9.32	$11.27	$14.53	$17.66	$21.10
43	$6.87	$8.37	$9.49	$11.52	$14.79	$18.06	$21.54
44	$6.95	$8.52	$9.67	$11.75	$15.06	$18.45	$21.97
45	$7.03	$8.66	$9.83	$11.98	$15.32	$18.80	$22.42
46	$7.10	$8.80	$9.99	$12.21	$15.56	$19.15	$22.85
47	$7.17	$8.94	$10.16	$12.45	$15.79	$19.50	$23.29
48	$7.24	$9.05	$10.31	$12.67	$16.01	$19.85	$23.68
49	$7.31	$9.17	$10.46	$12.88	$16.23	$20.20	$24.03
50	$7.38	$9.27	$10.61	$13.07	$16.44	$20.50	$24.33

FDEG

TABLE 1 CONTINUED

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
51	$7.48	$9.41	$10.80	$13.32	$16.72	$20.90	$24.75
52	$7.55	$9.50	$10.94	$13.50	$16.93	$21.17	$25.06
53	$7.62	$9.59	$11.07	$13.67	$17.13	$21.38	$25.33
54	$7.69	$9.68	$11.20	$13.85	$17.33	$21.55	$25.55
55	$7.76	$9.76	$11.33	$14.02	$17.53	$21.69	$25.76
56	$7.83	$9.85	$11.44	$14.20	$17.74	$21.82	$25.93
57	$7.90	$9.94	$11.56	$14.37	$17.92	$21.95	$26.11
58	$7.97	$10.03	$11.68	$14.51	$18.11	$22.08	$26.28
59	$8.04	$10.11	$11.78	$14.64	$18.28	$22.22	$26.46
60	$8.11	$10.19	$11.89	$14.77	$18.45	$22.35	$26.63
61	$8.18	$10.27	$11.98	$14.86	$18.61	$22.48	$26.81
62	$8.25	$10.34	$12.07	$14.95	$18.75	$22.60	$26.98
63	$8.33	$10.43	$12.17	$15.04	$18.89	$22.74	$27.16
64	$8.40	$10.51	$12.26	$15.12	$19.03	$22.87	$27.33
65	$8.47	$10.59	$12.34	$15.21	$19.15	$23.00	$27.51
66	$8.54	$10.66	$12.42	$15.31	$19.27	$23.13	$27.68
67	$8.59	$10.74	$12.51	$15.41	$19.37	$23.27	$27.86
68	$8.66	$10.82	$12.59	$15.53	$19.46	$23.40	$28.03
69	$8.72	$10.91	$12.66	$15.65	$19.56	$23.53	$28.21
70	$8.77	$10.98	$12.74	$15.77	$19.64	$23.66	$28.38
71	$12.54	$14.13	$15.72	$17.44	$21.09	$24.67	$29.18
72	$15.87	$17.37	$18.79	$19.63	$22.62	$25.98	$30.05
73	$18.67	$20.08	$21.41	$21.82	$24.15	$27.30	$30.71
74	$20.60	$22.10	$23.38	$24.01	$25.69	$28.38	$31.36
75	$21.65	$23.15	$24.69	$25.33	$26.99	$29.26	$31.81
76	$22.70	$24.03	$25.35	$26.20	$28.09	$29.93	$32.24
77	$23.57	$24.81	$25.92	$26.85	$28.97	$30.36	$32.59
78	$24.36	$25.56	$26.45	$27.51	$29.62	$30.75	$32.94
79	$24.98	$26.31	$26.92	$27.95	$30.07	$31.15	$33.29
80	$25.50	$27.05	$27.37	$28.30	$30.42	$31.50	$33.64
81	$25.98	$27.44	$27.75	$28.65	$30.77	$31.85	$33.99
82	$26.42	$27.82	$28.14	$29.00	$31.12	$32.20	$34.34
83	$26.81	$28.21	$28.52	$29.35	$31.47	$32.55	$34.69
84	$27.16	$28.57	$28.89	$29.70	$31.82	$32.90	$35.04
85	$27.51	$28.93	$29.25	$30.05	$32.17	$33.25	$35.39
86	$27.86	$29.28	$29.60	$30.40	$32.52	$33.60	$35.74
87	$28.21	$29.63	$29.96	$30.75	$32.87	$33.95	$36.09
88	$28.56	$29.98	$30.31	$31.15	$33.22	$34.30	$36.44
89	$28.91	$30.33	$30.68	$31.46	$33.57	$34.65	$36.79
90	$29.26	$30.68	$31.05	$31.81	$33.92	$35.00	$37.14
91	$29.61	$31.03	$31.40	$32.16	$34.27	$35.36	$37.49
92	$29.96	$31.39	$31.74	$32.51	$34.62	$35.71	$37.84
93	$30.31	$31.74	$32.06	$32.86	$34.97	$36.06	$38.19
94	$30.66	$32.09	$32.38	$33.21	$35.32	$36.41	$38.54
95	$31.01	$32.44	$32.69	$33.56	$35.67	$36.76	$38.89
96	$31.36	$32.74	$33.01	$33.91	$36.02	$37.11	$39.24
97	$31.70	$33.04	$33.32	$34.26	$36.37	$37.46	$39.59
98	$32.04	$33.36	$33.64	$34.61	$36.72	$37.81	$39.94
99	$32.38	$33.66	$33.95	$34.96	$37.07	$38.16	$40.29
100	$32.73	$33.97	$34.27	$35.31	$37.42	$38.51	$40.64

TABLE 1 CONTINUED

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
101	$33.03	$34.27	$34.58	$35.60	$37.74	$38.85	$40.99
102	$33.34	$34.58	$34.90	$35.90	$38.06	$39.18	$41.33
103	$33.64	$34.89	$35.21	$36.20	$38.39	$39.52	$41.67
104	$33.95	$35.19	$35.53	$36.50	$38.72	$39.87	$42.01
105	$34.26	$35.50	$35.85	$36.79	$39.03	$40.21	$42.36
106	$34.56	$35.81	$36.16	$37.09	$39.36	$40.55	$42.70
107	$34.86	$36.11	$36.48	$37.39	$39.69	$40.89	$43.04
108	$35.18	$36.42	$36.79	$37.69	$40.01	$41.24	$43.38
109	$35.48	$36.72	$37.11	$37.98	$40.33	$41.58	$43.73
110	$35.79	$37.04	$37.42	$38.29	$40.66	$41.92	$44.07
111	$36.09	$37.34	$37.74	$38.58	$40.98	$42.26	$44.40
112	$36.38	$37.64	$38.05	$38.88	$41.31	$42.61	$44.74
113	$36.69	$37.95	$38.37	$39.17	$41.63	$42.94	$45.09
114	$36.98	$38.26	$38.68	$39.48	$41.95	$43.28	$45.43
115	$37.28	$38.57	$39.00	$39.77	$42.28	$43.62	$45.77
116	$37.57	$38.87	$39.31	$40.07	$42.61	$43.97	$46.11
117	$37.88	$39.17	$39.63	$40.36	$42.92	$44.31	$46.46
118	$38.17	$39.49	$39.94	$40.67	$43.25	$44.65	$46.80
119	$38.47	$39.79	$40.26	$40.96	$43.57	$44.99	$47.14
120	$38.76	$40.10	$40.57	$41.26	$43.90	$45.34	$47.47
121	$39.07	$40.40	$40.89	$41.56	$44.22	$45.68	$47.83
122	$39.36	$40.71	$41.20	$41.86	$44.54	$46.02	$48.16
123	$39.66	$41.02	$41.52	$42.15	$44.87	$46.35	$48.50
124	$39.96	$41.32	$41.84	$42.45	$45.20	$46.70	$48.84
125	$40.26	$41.63	$42.15	$42.75	$45.51	$47.04	$49.19
126	$40.55	$41.94	$42.47	$43.05	$45.84	$47.38	$49.53
127	$40.85	$42.24	$42.78	$43.34	$46.17	$47.72	$49.87
128	$41.15	$42.55	$43.10	$43.65	$46.49	$48.07	$50.21
129	$41.45	$42.85	$43.41	$43.94	$46.81	$48.41	$50.56
130	$41.74	$43.17	$43.73	$44.24	$47.14	$48.75	$50.90
131	$42.05	$43.47	$44.04	$44.53	$47.46	$49.09	$51.23
132	$42.34	$43.77	$44.36	$44.84	$47.79	$49.44	$51.57
133	$42.64	$44.08	$44.67	$45.13	$48.11	$49.77	$51.92
134	$42.93	$44.39	$44.99	$45.43	$48.43	$50.11	$52.26
135	$43.24	$44.70	$45.30	$45.72	$48.76	$50.45	$52.60
136	$43.53	$45.00	$45.62	$46.03	$49.09	$50.80	$52.94
137	$43.83	$45.30	$45.93	$46.32	$49.40	$51.14	$53.29
138	$44.12	$45.62	$46.25	$46.62	$49.73	$51.48	$53.63
139	$44.43	$45.92	$46.56	$46.91	$50.06	$51.82	$53.97
140	$44.72	$46.23	$46.88	$47.22	$50.38	$52.17	$54.31
141	$45.02	$46.53	$47.19	$47.51	$50.70	$52.51	$54.66
142	$45.31	$46.84	$47.51	$47.81	$51.02	$52.85	$54.99
143	$45.62	$47.15	$47.83	$48.11	$51.35	$53.18	$55.33
144	$45.91	$47.45	$48.14	$48.41	$51.68	$53.53	$55.67
145	$46.21	$47.75	$48.46	$48.70	$51.99	$53.87	$56.02
146	$46.51	$48.07	$48.77	$49.00	$52.32	$54.21	$56.36
147	$46.81	$48.37	$49.09	$49.30	$52.65	$54.55	$56.70
148	$47.10	$48.68	$49.40	$49.60	$52.97	$54.90	$57.04
149	$47.40	$48.98	$49.72	$49.89	$53.29	$55.24	$57.39
150	$47.70	$49.30	$50.03	$50.20	$53.62	$55.58	$57.73

FedEx Home Delivery Pricing
Proposed

TABLE 2

Rates ($) Applicable On Packages Moving Between
Points In The Continental United States

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
1	$3.22	$3.23	$3.23	$3.24	$3.27	$3.32	$3.42
2	$3.23	$3.23	$3.27	$3.39	$3.66	$3.74	$3.99
3	$3.23	$3.24	$3.47	$3.63	$3.90	$4.04	$4.42
4	$3.24	$3.26	$3.68	$3.87	$4.14	$4.29	$4.71
5	$3.25	$3.40	$3.84	$4.07	$4.34	$4.57	$5.05
6	$3.26	$3.52	$4.00	$4.27	$4.58	$4.82	$5.30
7	$3.41	$3.63	$4.10	$4.46	$4.78	$5.02	$5.55
8	$3.53	$3.76	$4.24	$4.56	$4.93	$5.27	$5.94
9	$3.66	$3.91	$4.29	$4.66	$5.09	$5.56	$6.33
10	$3.72	$3.96	$4.33	$4.73	$5.21	$5.95	$6.77
11	$3.76	$3.99	$4.38	$4.77	$5.28	$6.01	$6.85
12	$3.80	$4.04	$4.43	$4.82	$5.33	$6.26	$7.15
13	$3.86	$4.07	$4.48	$4.85	$5.57	$6.68	$7.64
14	$3.96	$4.17	$4.50	$4.87	$5.88	$7.08	$8.14
15	$4.05	$4.31	$4.57	$5.02	$6.19	$7.48	$8.64
16	$4.13	$4.46	$4.65	$5.19	$6.53	$7.90	$9.14
17	$4.20	$4.61	$4.78	$5.43	$6.86	$8.30	$9.64
18	$4.30	$4.78	$4.97	$5.70	$7.19	$8.71	$10.14
19	$4.38	$4.95	$5.16	$5.97	$7.54	$9.12	$10.64
20	$4.49	$5.11	$5.34	$6.24	$7.87	$9.48	$11.14
21	$4.57	$5.19	$5.48	$6.33	$7.72	$9.51	$11.23
22	$4.63	$5.26	$5.54	$6.56	$8.25	$9.85	$11.72
23	$4.68	$5.42	$5.71	$6.78	$8.57	$10.24	$12.19
24	$4.80	$5.57	$5.89	$6.99	$8.88	$10.63	$12.66
25	$4.91	$5.71	$6.08	$7.20	$9.21	$11.03	$13.13
26	$5.02	$5.83	$6.26	$7.42	$9.53	$11.37	$13.57
27	$5.13	$5.96	$6.44	$7.64	$9.85	$11.72	$13.99
28	$5.25	$6.09	$6.64	$7.87	$10.16	$12.06	$14.48
29	$5.36	$6.23	$6.82	$8.10	$10.48	$12.44	$14.95
30	$5.47	$6.38	$7.01	$8.33	$10.81	$12.83	$15.42
31	$5.64	$6.59	$7.26	$8.66	$11.24	$13.35	$16.05
32	$5.75	$6.74	$7.46	$8.90	$11.55	$13.75	$16.54
33	$5.87	$6.88	$7.65	$9.15	$11.86	$14.13	$17.01
34	$5.97	$7.03	$7.83	$9.39	$12.18	$14.53	$17.48
35	$6.08	$7.18	$8.02	$9.63	$12.49	$14.92	$17.95
36	$6.18	$7.33	$8.20	$9.87	$12.81	$15.32	$18.42
37	$6.29	$7.47	$8.39	$10.10	$13.11	$15.70	$18.87
38	$6.39	$7.62	$8.59	$10.33	$13.40	$16.09	$19.32
39	$6.48	$7.77	$8.76	$10.57	$13.69	$16.49	$19.78
40	$6.58	$7.92	$8.95	$10.81	$13.97	$16.88	$20.23
41	$6.67	$8.06	$9.13	$11.04	$14.25	$17.27	$20.67
42	$6.77	$8.22	$9.32	$11.27	$14.53	$17.66	$21.10

TABLE 2 CONTINUED

WT. (lb.)	ZONE 2	ZONE 3	ZONE 4	ZONE 5	ZONE 6	ZONE 7	ZONE 8
43	$6.87	$8.37	$9.49	$11.52	$14.79	$18.06	$21.54
44	$6.95	$8.52	$9.67	$11.75	$15.06	$18.45	$21.97
45	$7.03	$8.66	$9.83	$11.98	$15.32	$18.80	$22.42
46	$7.10	$8.80	$9.99	$12.21	$15.56	$19.15	$22.85
47	$7.17	$8.94	$10.16	$12.45	$15.79	$19.50	$23.29
48	$7.24	$9.05	$10.31	$12.67	$16.01	$19.85	$23.68
49	$7.31	$9.17	$10.46	$12.88	$16.23	$20.20	$24.03
50	$7.38	$9.27	$10.61	$13.07	$16.44	$20.50	$24.33
51	$7.48	$9.41	$10.80	$13.32	$16.72	$20.90	$24.75
52	$7.55	$9.50	$10.94	$13.50	$16.93	$21.17	$25.06
53	$7.62	$9.59	$11.07	$13.67	$17.13	$21.38	$25.33
54	$7.69	$9.68	$11.20	$13.85	$17.33	$21.55	$25.55
55	$7.76	$9.76	$11.33	$14.02	$17.53	$21.69	$25.76
56	$7.83	$9.85	$11.44	$14.20	$17.74	$21.82	$25.93
57	$7.90	$9.94	$11.56	$14.37	$17.92	$21.95	$26.11
58	$7.97	$10.03	$11.68	$14.51	$18.11	$22.08	$26.28
59	$8.04	$10.11	$11.78	$14.64	$18.28	$22.22	$26.46
60	$8.11	$10.19	$11.89	$14.77	$18.45	$22.35	$26.63
61	$8.18	$10.27	$11.98	$14.86	$18.61	$22.48	$26.81
62	$8.25	$10.34	$12.07	$14.95	$18.75	$22.60	$26.98
63	$8.33	$10.43	$12.17	$15.04	$18.89	$22.74	$27.16
64	$8.40	$10.51	$12.26	$15.12	$19.03	$22.87	$27.33
65	$8.47	$10.59	$12.34	$15.21	$19.15	$23.00	$27.51
66	$8.54	$10.66	$12.42	$15.31	$19.27	$23.13	$27.68
67	$8.59	$10.74	$12.51	$15.41	$19.37	$23.27	$27.86
68	$8.66	$10.82	$12.59	$15.53	$19.46	$23.40	$28.03
69	$8.72	$10.91	$12.66	$15.65	$19.56	$23.53	$28.21
70	$8.77	$10.98	$12.74	$15.77	$19.64	$23.66	$28.38

TABLE 3

Deferred Air Rates ($) Applicable On Packages Moving From Points In The Continental United States to Hawaii, Alaska, or Puerto Rico

WT(lb.)	ZONE 9,10,17	WT(lb.)	ZONE 9,10,17	WT(lb.)	ZONE 9,10,17
1	$14.04	51	$95.26	101	$180.42
2	$15.68	52	$96.81	102	$182.08
3	$17.13	53	$98.27	103	$183.72
4	$18.66	54	$99.83	104	$185.47
5	$20.47	55	$101.38	105	$187.11
6	$22.46	56	$102.94	106	$188.84
7	$24.09	57	$104.59	107	$190.59
8	$25.84	58	$106.14	108	$192.32
9	$27.74	59	$107.78	109	$193.97
10	$29.49	60	$109.43	110	$195.61
11	$31.31	61	$111.26	111	$197.36
12	$32.85	62	$113.09	112	$199.09
13	$34.31	63	$114.92	113	$200.83
14	$35.87	64	$116.85	114	$202.57
15	$37.33	65	$118.76	115	$204.30
16	$39.17	66	$120.59	116	$205.96
17	$40.81	67	$122.42	117	$207.60
18	$42.65	68	$124.17	118	$209.25
19	$44.39	69	$125.99	119	$211.26
20	$46.03	70	$127.82	120	$213.00
21	$47.40	71	$130.02	121	$214.83
22	$48.87	72	$132.21	122	$216.66
23	$50.51	73	$134.41	123	$218.49
24	$52.16	74	$136.15	124	$220.32
25	$53.81	75	$137.71	125	$222.15
26	$55.64	76	$139.25	126	$223.97
27	$57.20	77	$140.81	127	$225.80
28	$58.74	78	$142.47	128	$227.63
29	$60.40	79	$144.01	129	$229.46
30	$61.86	80	$145.66	130	$231.29
31	$63.42	81	$147.31	131	$233.12
32	$64.79	82	$149.06	132	$234.95
33	$66.16	83	$150.70	133	$236.78
34	$67.62	84	$152.43	134	$238.61
35	$69.28	85	$154.17	135	$240.44
36	$70.92	86	$155.82	136	$242.27
37	$72.57	87	$157.56	137	$244.11
38	$74.30	88	$159.30	138	$245.94
39	$75.76	89	$160.95	139	$247.77
40	$77.51	90	$162.59	140	$249.50
41	$79.15	91	$164.33	141	$251.24
42	$80.80	92	$165.89	142	$252.99
43	$82.45	93	$167.53	143	$254.71
44	$84.10	94	$169.09	144	$256.46
45	$85.74	95	$170.73	145	$258.29
46	$87.38	96	$172.29	146	$260.12
47	$89.04	97	$173.94	147	$261.95
48	$90.58	98	$175.49	148	$263.78
49	$92.14	99	$177.13	149	$265.61
50	$93.69	100	$178.78	150	$267.44

*** See notes : Rural zip codes in Hawaii have an $11.00 surcharge/pkg .**
Rural zip codes in Alaska have an $30.00 surcharge/pkg 1-70 Lbs,
and a $100 surcharge/pkg 71-100 Lbs.

TABLE 4

WT(lb.)	ZONE 14	WT(lb.)	ZONE 14	WT(lb.)	ZONE 14
1	$3.37	51	$4.72	101	$27.20
2	$3.45	52	$4.80	102	$27.45
3	$3.54	53	$4.92	103	$27.70
4	$3.62	54	$4.99	104	$27.96
5	$3.68	55	$5.09	105	$28.21
6	$3.75	56	$5.17	106	$28.45
7	$3.81	57	$5.25	107	$28.72
8	$3.89	58	$5.34	108	$28.96
9	$3.94	59	$5.43	109	$29.22
10	$4.01	60	$5.51	110	$29.47
11	$3.70	61	$5.59	111	$29.71
12	$3.74	62	$5.70	112	$29.96
13	$3.79	63	$5.77	113	$30.20
14	$3.83	64	$5.88	114	$30.44
15	$3.87	65	$5.94	115	$30.70
16	$3.62	66	$6.04	116	$30.94
17	$3.66	67	$6.13	117	$31.18
18	$3.71	68	$6.21	118	$31.43
19	$3.75	69	$6.29	119	$31.67
20	$3.80	70	$6.40	120	$31.91
21	$3.43	71	$10.06	121	$32.15
22	$3.45	72	$12.57	122	$32.40
23	$3.48	73	$15.10	123	$32.64
24	$3.52	74	$17.61	124	$32.89
25	$3.58	75	$18.45	125	$33.14
26	$3.55	76	$19.28	126	$33.38
27	$3.58	77	$19.70	127	$33.62
28	$3.61	78	$20.11	128	$33.87
29	$3.64	79	$20.54	129	$34.12
30	$3.69	80	$20.96	130	$34.35
31	$3.73	81	$21.39	131	$34.60
32	$3.75	82	$21.80	132	$34.85
33	$3.79	83	$22.22	133	$35.09
34	$3.82	84	$22.64	134	$35.34
35	$3.86	85	$23.05	135	$35.58
36	$3.90	86	$23.31	136	$35.82
37	$3.93	87	$23.56	137	$36.07
38	$3.96	88	$23.83	138	$36.31
39	$3.99	89	$24.09	139	$36.56
40	$4.02	90	$24.35	140	$36.80
41	$4.09	91	$24.62	141	$37.04
42	$4.13	92	$24.87	142	$37.29
43	$4.17	93	$25.13	143	$37.53
44	$4.22	94	$25.39	144	$37.77
45	$4.28	95	$25.65	145	$38.02
46	$4.35	96	$25.92	146	$38.27
47	$4.41	97	$26.18	147	$38.51
48	$4.49	98	$26.43	148	$38.75
49	$4.56	99	$26.69	149	$38.99
50	$4.64	100	$26.95	150	$39.25

*** See notes : Rural zip codes in Hawaii have an $11.00 surcharge/pkg .**
Rural zip codes in Alaska have an $30.00 surcharge/pkg 1-70 Lbs,
and a $100 surcharge/pkg 71-100 Lbs.

TABLE 5
Rates ($) Applicable On Packages Moving From
Points In The Continental United States to Canada

WT(lb.)	Zone 51	Zone 54	WT(lb.)	Zone 51	Zone 54	WT (lb.)	Zone 51	Zone 54
1	$9.15	$14.85	51	$43.40	$60.30	101	$65.55	$103.35
2	$9.95	$15.75	52	$43.40	$60.30	102	$65.55	$103.35
3	$10.60	$16.70	53	$44.60	$61.50	103	$65.55	$103.35
4	$11.40	$17.55	54	$44.60	$61.50	104	$65.55	$103.35
5	$12.15	$18.40	55	$45.75	$62.75	105	$65.55	$103.35
6	$12.90	$19.20	56	$45.75	$62.75	106	$68.00	$108.20
7	$13.60	$19.90	57	$46.70	$64.00	107	$68.00	$108.20
8	$14.25	$20.70	58	$46.70	$64.00	108	$68.00	$108.20
9	$14.90	$21.50	59	$47.65	$65.20	109	$68.00	$108.20
10	$15.60	$22.30	60	$47.65	$65.20	110	$68.00	$108.20
11	$16.20	$23.15	61	$48.50	$66.50	111	$70.40	$113.10
12	$16.85	$23.95	62	$48.50	$66.50	112	$70.40	$113.10
13	$17.45	$24.80	63	$49.40	$67.75	113	$70.40	$113.10
14	$18.05	$25.70	64	$49.40	$67.75	114	$70.40	$113.10
15	$18.80	$26.65	65	$50.15	$68.95	115	$70.40	$113.10
16	$19.45	$27.55	66	$50.15	$68.95	116	$72.60	$118.05
17	$20.20	$28.55	67	$50.95	$70.25	117	$72.60	$118.05
18	$21.00	$29.50	68	$50.95	$70.25	118	$72.60	$118.05
19	$21.70	$30.55	69	$51.70	$71.50	119	$72.60	$118.05
20	$22.35	$31.55	70	$51.70	$71.50	120	$72.60	$118.05
21	$23.05	$32.60	71	$52.50	$72.70	121	$74.70	$122.90
22	$23.75	$33.65	72	$52.50	$72.70	122	$74.70	$122.90
23	$24.50	$34.65	73	$53.25	$74.25	123	$74.70	$122.90
24	$25.15	$35.60	74	$53.25	$74.25	124	$74.70	$122.90
25	$25.90	$36.65	75	$54.00	$75.75	125	$74.70	$122.90
26	$26.65	$37.70	76	$54.00	$75.75	126	$76.65	$127.80
27	$27.30	$38.65	77	$54.80	$77.40	127	$76.65	$127.80
28	$27.95	$39.60	78	$54.80	$77.40	128	$76.65	$127.80
29	$28.65	$40.55	79	$55.45	$79.15	129	$76.65	$127.80
30	$29.25	$41.55	80	$55.45	$79.15	130	$76.65	$127.80
31	$29.90	$42.45	81	$56.10	$81.00	131	$78.65	$133.20
32	$30.55	$43.45	82	$56.10	$81.00	132	$78.65	$133.20
33	$31.15	$44.40	83	$56.80	$82.95	133	$78.65	$133.20
34	$31.80	$45.30	84	$56.80	$82.95	134	$78.65	$133.20
35	$32.55	$46.20	85	$57.40	$84.85	135	$78.65	$133.20
36	$33.15	$47.15	86	$57.40	$84.85	136	$80.60	$138.65
37	$33.85	$48.05	87	$58.10	$86.75	137	$80.60	$138.65
38	$34.50	$48.90	88	$58.10	$86.75	138	$80.60	$138.65
39	$35.10	$49.70	89	$58.80	$88.70	139	$80.60	$138.65
40	$35.85	$50.55	90	$58.80	$88.70	140	$80.60	$138.65
41	$36.45	$51.45	91	$59.40	$90.65	141	$82.55	$144.05
42	$37.05	$52.25	92	$59.40	$90.65	142	$82.55	$144.05
43	$37.70	$53.15	93	$60.15	$92.60	143	$82.55	$144.05
44	$38.30	$53.95	94	$60.15	$92.60	144	$82.55	$144.05
45	$38.90	$54.85	95	$60.85	$94.55	145	$82.55	$144.05
46	$39.55	$55.60	96	$60.85	$94.55	146	$84.50	$149.45
47	$40.15	$56.50	97	$61.55	$96.50	147	$84.50	$149.45
48	$40.75	$57.35	98	$61.55	$96.50	148	$84.50	$149.45
49	$41.45	$58.20	99	$62.25	$98.45	149	$84.50	$149.45
50	$42.10	$59.05	100	$62.25	$98.45	150	$84.50	$149.45

TABLE 6

Rates ($) Per 100 Lbs, For Multiweight Service For Shipments 200 Lbs and greater

Zone	2	3	4	5	6	7	8
Rate ($) per	14.13	18.27	22.42	23.78	23.78	23.78	23.78
Hundredweight	13.34	17.42	21.46	23.78	23.78	23.78	23.78
	11.74	15.33	18.89	23.44	23.78	23.78	23.78
	9.60	12.58	15.45	19.21	22.33	25.40	28.55
	9.88	12.79	15.73	19.62	22.80	25.95	29.17

Minimum Average Package Weight : 15 Lbs

Minimum Charge per Shipment Zones:	2 - 3	4 - 8
	$35.00	$42.00

Minimum Shipment Weight : 200 Lbs

TABLE 7

Accessorial Charges

Additional Handling Charge	**$6.00**
Each Address Correction	**$5.00**
Each Acknowledgement of Delivery	**$1.50**
Declared Value over $100 - for each additional $1.50 or fraction thereof	**$0.50**
Delivery Area Surcharge Commercial (each package)	**$1.30**
Delivery Area Surcharge Residential - (each package)	**$2.10**
Residential Delivery Service Charge - (each package)	**$2.10**
Electronically Transmitted FedEx Ground Call Tag	**$5.50**
FedEx Ground Call Tag	**$5.75**
Residential FedEx Ground Call Tag	**$7.00**
Direct Signature	**$2.25**
FedEx Ground C.O.D.(Collect on Delivery) For cash C.O.D. deliveries in the U.S., there is an additional charge of $7.50, or 2% of C.O.D. amounts that exceed $375. Minimum charge for cash C.O.D. is $15	**$8.50**
FedEx Ground Electronic C.O.D.(E.C.O.D) Plus an additional weekly service charge of $10 for 48-hour service or $35 for 24-hour service	**$7.50**
FedEx Ground P.O.D. Advantage	**$1 per package or $150 per month**
FedEx Return Manager and Ground Return Label through FedEx Ship Manager	**$0.50**
Hazardous Material Surcharge (each package)	**$20.00**
Missing or Invalid Account Number	**$10.00**
Oversize Charge	**$30.00**
Weekly Pickup Service Charge (An additional charge of $4.00/wk will apply to customers who ship less than $60.00 in weekly charges)	**$0.00**
FHD-Residential Delivery Surcharge Commercial (each package)	**$1.75**
FHD-Delivery Surcharge (DAS)	**$2.10**

The fuel surcharge rate, if applicable, is available on FedEx.com.

With MWT

NOTES

Note 1 - The rates in Tables 1 - 6 apply on package shipments between points identified by the Zip Code prefixes in Carrier's Zip-to-Zone Conversion Tariff (FedEx 100, including its supplements and succeeding tariffs). The Zip-to Zone Conversion tables are available through the FedEx homepag**(www.fedex.com).**

Note 2 - The rates in Tables 1 -6 are base rates for the transportation of packages released to a value not exceeding $100.00 per package. For packages with declared values in excess of $100.00, add a charge of $.50 for each $100.00 or fraction thereof of valuation in excess of $100.00.

Note 3 - The rates in Table 3 above apply on package shipments from points identified by the Zip Code prefixes in Carrier's Zip-to-Zone Conversion Tariff (FedEx 100, including its supplements and succeeding tariffs) to points in Hawaii, Alaska, and Puerto Rico. Rural zip codes in Hawaii have an $11.00 surcharge/pkg . Rural zip codes in Alaska have an $30.00 surcharge/pkg 1-70 Lbs, and a $100 surcharge/pkg 71-100 Lbs. For specific rural zip codes for these locations, contact customer service or the FedEx homepage .

Note 4 - The rates in Table 5 above apply on package shipments from points identified by the Zip Code prefixes in Carrier Zip to Zone Conversion Tariff (FedEx 100, including its supplements and succeeding tariffs) to points in Canada. There will be a $65.00 Delivery Service Charge assessed to the Zone 54 rate on any package bound for the Yukon , Northwest Territories or Labrador. Packages to these destinations cannot exceed 70 pounds.

Note 5 - The rates published in Table 1 above will be superseded by the rates in Table 6 for any aggregation of package shipments weighing two-hundred (200) pounds or more when all of the packages in the aggregation are shipped to a common five-digit Zip Code on the same day, provided that application of the rates in Table 6 result in lower rates for the shipper.

Note 6 - When the rates in Table 6 apply, a minimum charge for each shipment (excluding accessorial and declared value charges) will be assessed. The minimum charge will be the greater the charge per shipment as detailed in Table 6 or the hundredweight rate calculated on the basis of an assumed average package as detailed in Table 6.

Note 7- A package weighing less than thirty (30) pounds and measuring eighty-four (84) inches or more in combined length and girth will be treated as a thirty (30) pound package for the purpose of applying the rates in Tables 1 through 6.

Note 8- A package weighing less than fifty (50) pounds and measuring one hundred & eight (108) inches or more in combined length and girth will be treated as a fifty (50) pound package for the purpose of applying the rates in Tables 1 through 6.

Note 9- A package weighing less than ninety (90) pounds and measuring greater than one hundred & thirty (130) inches or more in combined length and girth will be treated as a ninety (90) pound package for the purpose of applying the rates in Tables 1 through 6.
These packages will also receive an additional surcharge of $30 per package.

Note 10- The rates in Tables 1 through 5 do not include accessorial charges. To determine the applicability of and the charge for Pickup Service , Hazardous Material Surcharge , Address Correction, Acknowledgment of Delivery, Recall of a Prior Delivery, Electronic Recall of a Prior Delivery,C.O.D., Service (U.S. and Canada) Residential Deliveries, Pre-Delivery Alert, and Missing or Invalid Account Number refer to Table 6.
For more details on accessorial definitions and restrictions, see theFedEx homepage a**www.fedex.com**

Note 11- The rates in Tables 1 through 5 do not include additional handling charges. A $6.00 charge for additional handling will be assessed on each shipment of any package measuring more than 60 inches in length but less than 108 inches in length; any article not fully encased in an outside shipping container, any article that is encased in an outside shipping container made of metal or wood, and any drum or pail less than five gallons not fully encased in a shipping container made of corrugated cardboard . A $40.00 charge for additional handling will be assessed on each shipment of any package measuring more than 108 inches in length ; any package measuring more than 130 inches in length and girth combined ; and any package weighing more than 150 pounds.

Note 12- Any rates for services not specifically mentioned in this tender shall be the current published rates. For details on these rates, or any other details not specifically mentioned in the tender, please contact your FedEx Account Representative, Customer Service (1-800-463-3339), or visit the FedEx home page a**www.fedex.com**

Note 13- The Residential Delivery Service Charge will apply to each residential package. A residential delivery is one made to a home, which includes a business operated out of a home. For each residential package which Shipper designates on the FedEx Pickup Record, the residential surcharge will appear on the invoice for the week in which the residential package is shipped. For each residential package which Shipper does not designate on the FedEx Pickup Record, the residential surcharge will appear on the invoice for the week in which the residential package is delivered. Residential status will be determined by the FedEx delivery driver.

Note 14- Beginning January 3, 2005, FedEx Ground will introduce a fuel surcharge for FedEx Ground shipments. Beginning Febraury 7, 2005, this fuel surcharge will be based on the spot price for on-highway diesel fuel. Effective Febraury 7, 2005, the fuel surcharge percentage for FedEx Ground services will be subject to monthly adjustment based on a rounded average of the national U.Son-highway average priceor a gallon of diesel fuel. Fuel Surcharge percentages and associated trigger points are subject to change without notice.
See theGround Tarrif for more details.

Note 15- FedEx reserves the right to assess fuel and other surcharges on shipments without notice.
The duration and amount of any surcharge will be determined at our sole discretion.
By tendering your shipment to FedEx you agree to pay the surcharges, as determined by FedEx.
The fuel surcharge rate, if applicable, is available on FedEx.com.

Note 16- Undeliverable shipments may be returned via FedEx Ground service at the payor's expense. Shipments will be returned via FedEx Ground service at no additional charge if the shipment is undeliverable because of damage to the shipment caused by FedEx. However, if the shipment is undeliverable for any other reason, FedEx Ground reserves the right to assess return transportation charges and fees to the original payor, along with the original transportation charges and fees.

FedEx money-back guarantee policy does not apply to undeliverable or returned shipments.

If a shipment cannot be delivered or returned or if the shipper or recipient cannot be contacted, the shipment may be transferred or disposed of by FedEx at its sole discretion, with or without notice, and the shipper, if known, agrees to pay any costs incurred in the disposal.

Prepared Exclusively For: WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published 2006 rates in the FedEx Service Guide.
W/O MBG

International Priority Proposed Rates

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
FedEx Envelope	17.35	17.85	17.85	20.80	20.80	20.80	20.80	23.10	20.80	24.25	32.35	32.35	46.82	24.25	32.35	11.66
FedEx Pak 1 lb.	21.10	21.97	21.60	26.55	26.55	26.55	26.55	31.20	26.55	28.90	33.54	33.54	53.20	28.90	32.35	18.01
FedEx Pak 2 lbs.	21.10	21.97	21.60	26.55	26.55	26.55	26.55	31.20	26.55	28.90	42.25	42.25	57.85	28.90	33.28	18.01
1	24.25	24.80	24.80	30.60	30.60	30.60	30.60	38.15	32.35	37.00	41.65	41.65	60.15	37.00	41.65	18.01
2	24.25	25.74	24.80	30.60	30.60	30.60	30.60	38.15	32.35	37.00	42.35	42.35	60.15	37.00	41.65	19.96
3	27.58	28.91	30.09	35.63	35.64	35.61	35.63	40.64	33.78	38.26	51.06	51.06	68.54	38.30	41.65	21.83
4	29.95	31.81	32.73	40.51	40.52	40.49	40.51	44.64	38.13	42.75	60.17	60.04	77.52	42.79	42.79	23.68
5	31.54	34.45	36.70	45.13	45.14	45.10	45.13	49.08	43.01	47.37	68.87	68.66	86.63	47.41	47.41	25.52
6	32.33	36.17	39.86	47.28	47.26	47.22	47.24	53.31	46.71	52.01	77.58	77.33	92.31	51.97	52.17	27.50
7	32.85	37.88	43.03	50.16	50.14	50.09	50.01	57.00	50.01	56.48	86.29	86.01	100.24	56.48	56.65	29.20
8	34.44	39.99	46.33	53.44	53.46	53.41	53.44	60.43	53.18	61.09	94.21	93.91	107.89	60.93	61.15	30.77
9	35.76	41.84	49.10	56.35	56.36	56.32	56.34	63.86	56.34	65.58	101.86	101.80	115.29	65.39	65.62	32.34
10	37.08	43.16	52.01	58.98	59.00	58.96	58.98	66.76	58.45	70.32	109.65	109.65	122.55	69.85	70.03	34.02
11	38.56	45.01	54.16	61.36	61.38	61.33	61.35	69.80	61.62	74.55	117.43	117.06	129.82	74.04	74.35	35.72
12	40.18	46.99	56.21	64.00	64.02	63.97	63.99	72.57	64.65	78.77	124.96	124.43	136.82	78.23	78.67	37.56
13	41.80	48.71	58.26	66.37	66.39	66.34	66.37	75.60	67.42	82.99	132.08	131.80	144.08	82.43	82.98	39.41
14	43.54	50.42	60.30	69.01	69.04	68.98	69.01	78.24	70.46	87.21	139.07	139.07	151.35	86.63	87.29	41.55
15	45.92	52.40	62.30	71.39	71.41	71.35	71.38	81.68	73.49	91.70	146.07	146.07	158.61	90.82	91.62	43.23
16	47.77	53.86	63.89	74.03	74.05	73.99	74.02	84.84	76.26	95.40	152.80	152.57	165.87	94.48	95.12	44.52
17	49.35	55.31	65.47	76.40	76.42	76.37	76.40	88.41	79.30	98.96	159.13	158.59	173.40	98.14	98.63	45.65
18	50.93	57.29	67.18	79.18	79.20	79.14	79.17	91.70	82.34	102.13	164.67	164.62	181.06	101.81	102.14	46.94
19	52.79	59.40	68.37	81.42	81.44	81.38	81.41	94.47	85.10	105.56	170.21	170.21	188.46	105.47	105.64	48.21
20	54.37	61.12	69.56	84.19	84.21	84.15	84.18	97.51	88.14	108.99	176.02	176.02	195.85	109.09	109.09	49.33
21	55.95	62.70	71.94	86.56	86.59	86.52	86.56	100.78	91.18	112.42	181.30	181.30	202.72	112.52	112.52	50.49
22	57.40	64.32	73.82	89.21	89.23	89.16	89.20	103.58	94.21	115.85	186.58	186.58	209.59	115.95	115.95	51.59
23	59.12	65.87	75.20	91.58	91.61	91.54	91.57	106.14	96.98	119.28	191.85	191.85	216.46	119.39	119.39	52.74
24	60.57	67.45	76.58	94.22	94.24	94.17	94.21	108.67	99.75	122.71	197.53	197.53	223.06	122.82	122.82	53.87
25	62.02	69.17	77.96	96.33	96.36	96.28	96.32	111.20	102.26	126.14	202.81	202.81	229.93	126.26	126.26	54.86
26	63.74	72.47	79.34	98.71	98.73	98.66	98.70	113.73	105.03	129.57	208.08	208.08	236.27	129.69	129.69	56.02
27	66.37	75.11	80.72	100.82	100.85	100.77	100.81	116.27	106.88	133.01	213.36	213.36	242.87	133.12	133.12	57.01
28	67.83	75.24	82.11	103.19	103.23	103.14	103.18	118.80	109.52	136.57	218.90	218.90	249.47	136.69	136.69	57.97
29	69.37	76.16	83.49	105.31	105.34	105.25	105.29	121.34	112.42	139.99	223.52	223.52	255.81	140.12	140.12	59.26
30	70.60	77.48	84.87	107.68	107.71	107.62	107.67	123.87	115.19	143.43	228.14	228.14	262.41	143.56	143.56	60.53
31	71.79	78.80	86.20	109.79	109.82	109.74	109.78	126.44	117.43	146.86	232.76	232.76	268.75	146.99	146.99	61.96
32	73.24	80.12	87.53	112.96	112.99	112.90	112.95	129.01	120.20	150.29	237.37	237.37	275.36	150.42	150.42	63.22
33	74.42	81.71	88.86	115.07	115.10	115.01	115.06	131.59	122.97	153.72	241.99	241.99	281.43	153.86	153.86	64.38
34	76.19	83.03	90.19	117.44	117.48	117.38	117.43	134.15	125.09	156.88	246.48	246.48	287.77	157.02	157.02	65.64
35	77.52	84.35	91.53	119.82	119.85	119.76	119.81	136.73	127.86	160.32	250.97	250.97	293.85	160.46	160.46	67.04
36	78.85	85.66	92.86	121.93	121.97	121.87	121.92	139.30	129.31	163.75	255.46	255.46	299.92	163.89	163.77	68.23
37	80.18	87.25	94.18	124.31	124.34	124.24	124.30	141.87	132.08	167.18	259.94	259.94	305.60	167.33	166.99	69.27
38	81.51	88.44	95.51	126.42	126.45	126.35	126.41	144.45	134.85	170.61	264.43	264.43	311.28	170.76	170.20	70.32
39	82.84	89.63	96.84	128.79	128.83	128.73	128.78	147.02	137.62	174.04	269.18	269.18	317.22	174.19	173.42	71.75
40	84.17	90.81	98.18	130.90	130.94	130.84	130.89	149.59	140.39	177.47	273.66	273.66	322.24	177.63	176.63	73.04

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
41	85.43	92.00	99.57	133.15	133.19	133.08	133.14	152.18	143.16	180.90	278.15	278.15	327.26	181.06	179.99	74.50
42	86.68	93.45	100.96	135.13	135.17	135.06	135.12	154.77	145.80	184.33	282.64	282.64	332.54	184.48	183.36	75.93
43	87.94	95.44	102.36	137.37	137.41	137.30	137.36	157.36	148.57	187.76	287.12	287.12	337.56	187.87	186.72	77.22
44	89.20	96.89	103.75	139.35	139.39	139.28	139.34	159.95	151.35	191.19	291.61	291.61	342.58	191.26	190.08	78.68
45	90.46	98.08	105.14	141.60	141.64	141.52	141.58	162.54	153.98	194.63	296.09	296.09	347.60	194.65	193.44	80.24
46	91.72	100.19	106.53	143.71	143.75	143.63	143.69	165.13	156.75	198.05	300.58	300.58	352.62	198.04	196.80	81.67
47	92.98	101.24	107.93	146.08	146.13	146.01	146.07	167.72	159.53	201.48	305.07	305.07	357.90	201.42	200.16	82.86
48	94.22	103.36	109.31	148.19	148.24	148.12	148.18	170.31	162.16	204.92	309.55	309.55	362.92	204.81	203.52	84.29
49	95.40	104.41	110.71	150.57	150.61	150.49	150.55	172.89	164.93	208.08	314.04	314.04	367.94	208.20	206.88	85.72
50	96.60	105.47	112.10	152.68	152.72	152.60	152.66	175.48	167.71	211.52	318.53	318.53	372.95	211.59	210.24	87.28
51	97.87	107.58	113.29	157.30	157.35	157.22	157.28	178.37	172.72	217.28	327.25	327.20	383.13	215.13	213.77	88.74
52	98.97	107.71	114.48	157.43	157.48	157.35	157.41	181.25	172.85	218.51	327.63	327.63	383.26	218.67	217.29	90.17
53	100.11	109.77	115.67	162.31	162.36	162.23	162.29	184.14	177.74	224.27	336.37	336.32	393.16	222.21	220.81	91.88
54	101.08	109.95	116.86	162.44	162.49	162.36	162.42	187.02	177.87	225.49	336.60	336.60	393.29	225.70	224.33	93.44
55	102.20	110.94	118.06	164.81	164.87	164.74	164.80	189.91	180.40	228.60	341.09	341.09	398.37	228.81	227.84	95.12
56	103.32	111.94	119.25	167.19	167.24	167.11	167.17	192.80	182.94	231.70	345.58	345.58	403.46	231.91	231.35	96.58
57	104.45	112.93	120.44	169.57	169.62	169.48	169.55	195.68	185.48	234.81	350.06	350.06	408.54	235.01	234.86	98.28
58	105.57	113.92	121.63	171.94	172.00	171.85	171.93	198.57	188.02	237.91	354.55	354.55	413.63	238.12	238.37	100.10
59	106.82	116.03	122.82	176.57	176.62	176.48	176.55	201.45	192.91	244.50	363.65	363.65	423.94	243.45	241.95	101.94
60	107.94	116.16	124.01	176.70	176.75	176.61	176.68	204.34	193.04	244.63	363.78	363.78	424.07	244.85	244.85	103.62
61	109.02	118.16	125.11	181.32	181.37	181.23	181.30	207.02	197.92	250.97	372.63	372.63	433.97	250.50	248.99	105.19
62	109.26	118.40	126.20	181.45	181.50	181.36	181.43	209.70	198.05	251.10	372.76	372.76	434.10	251.32	251.32	107.28
63	111.19	120.23	127.30	186.07	186.12	185.98	186.05	212.37	203.07	257.44	381.60	381.60	444.01	257.52	256.03	109.12
64	111.64	120.39	128.40	186.20	186.25	186.11	186.18	215.05	203.20	257.57	381.73	381.73	444.14	257.79	257.79	111.07
65	112.43	122.29	129.50	190.82	190.88	190.73	190.80	217.73	208.22	263.90	390.57	390.57	454.31	264.13	263.06	112.78
66	112.56	122.63	130.59	190.95	191.01	190.86	190.93	220.41	208.35	264.03	390.70	390.70	454.44	264.26	264.53	114.73
67	114.55	124.36	131.68	195.70	195.76	195.60	195.68	223.09	213.23	270.10	399.54	399.54	464.35	270.34	270.09	116.43
68	114.68	124.87	132.78	195.83	195.89	195.73	195.81	225.77	213.36	270.23	399.67	399.67	464.48	270.47	271.53	118.52
69	117.05	126.43	133.88	200.45	200.51	200.35	200.43	228.45	218.24	276.57	408.52	408.48	474.65	276.81	277.13	120.37
70	117.18	126.85	134.97	200.58	200.64	200.48	200.56	231.12	218.37	276.70	408.65	408.65	474.78	276.94	278.53	122.46
71	119.03	128.50	136.07	205.42	205.42	205.36	205.38	233.80	223.00	282.77	417.49	417.43	484.69	283.02	284.16	124.55
72	119.16	128.97	137.17	205.60	205.65	205.49	205.58	236.48	223.13	282.90	417.62	417.62	484.82	283.15	285.26	126.64
73	119.82	130.57	138.26	210.17	210.17	210.11	210.13	239.16	227.61	289.23	426.46	426.38	494.99	289.49	291.20	128.73
74	119.95	130.81	139.36	210.35	210.41	210.24	210.32	241.84	227.74	289.36	426.59	426.59	495.12	289.62	292.26	130.82
75	120.74	132.64	140.45	214.93	214.93	214.86	214.88	244.51	232.23	295.44	434.91	434.91	505.02	295.70	298.24	132.77
76	120.87	132.92	141.55	215.10	215.16	214.99	215.08	247.20	232.36	295.57	435.04	435.04	505.15	295.83	299.26	134.86
77	122.73	134.64	142.65	219.68	219.68	219.61	219.64	249.88	236.85	301.51	443.35	443.35	515.33	301.77	305.27	136.70
78	122.86	134.77	143.74	219.85	219.91	219.74	219.82	252.55	236.98	301.64	443.48	443.48	515.46	301.90	306.00	138.52
79	124.71	136.78	144.84	224.44	224.44	224.36	224.39	255.23	241.60	307.70	451.93	451.93	525.36	307.98	312.30	140.22
80	124.84	137.01	145.93	224.60	224.67	224.49	224.58	257.91	241.73	307.83	452.06	452.06	525.49	308.11	313.00	142.17
81	126.95	138.60	146.72	229.00	229.00	228.81	228.76	260.56	246.22	313.91	460.37	459.86	535.40	314.19	319.08	143.88
82	127.08	138.73	147.50	229.35	229.42	229.24	229.33	263.20	246.35	314.04	460.50	460.50	535.53	314.32	319.73	145.69
83	128.93	140.88	148.28	232.25	232.32	232.14	232.23	265.84	250.97	320.11	466.14	464.18	545.83	320.39	325.59	147.40
84	129.06	141.11	149.06	232.38	232.45	232.27	232.36	268.49	251.10	320.24	467.37	466.35	545.96	320.52	326.86	149.24
85	130.77	142.93	149.85	234.63	234.70	234.51	234.61	271.13	255.59	321.17	470.24	468.51	555.87	321.45	332.09	150.81
86	130.90	143.35	150.63	234.76	234.83	234.64	234.74	273.78	255.72	321.30	472.30	470.68	556.00	321.58	333.86	152.51
87	132.62	143.75	151.27	239.38	239.45	239.26	239.36	276.43	260.20	327.50	474.34	472.84	566.17	327.79	338.60	154.47
88	132.75	143.88	151.40	239.51	239.58	239.39	239.49	277.62	260.33	327.63	476.40	475.00	566.30	327.92	340.60	156.28
89	134.47	146.00	152.86	241.75	241.83	241.64	241.73	281.72	264.83	327.76	478.45	477.17	576.21	328.05	345.11	158.26
90	134.60	146.13	152.99	241.88	241.96	241.77	241.86	283.03	264.96	327.89	480.50	479.34	576.34	328.18	347.60	160.21
91	136.09	146.66	153.12	244.00	244.07	243.88	243.97	287.00	269.44	334.50	482.55	481.50	586.51	334.79	351.62	162.03
92	136.58	146.79	153.25	244.13	244.20	244.01	244.10	288.44	269.57	334.63	484.61	483.66	586.64	334.92	354.33	163.73
93	137.26	148.63	153.38	248.49	248.56	248.36	248.46	292.30	274.19	340.69	486.66	485.83	596.54	341.00	358.13	165.58
94	137.85	148.76	153.51	248.62	248.69	248.49	248.59	293.85	274.32	340.82	488.71	487.99	596.67	341.13	361.07	167.39
95	138.44	149.29	153.65	253.23	253.31	253.11	253.21	296.36	278.94	346.90	490.77	490.15	606.85	347.20	364.64	169.37
96	139.03	149.42	153.78	253.36	253.44	253.24	253.34	296.49	279.07	347.03	492.81	492.32	606.98	347.33	367.81	170.94
97	139.61	149.82	155.37	257.72	257.80	257.60	257.70	301.77	283.56	353.10	494.87	494.48	616.89	353.41	371.15	172.75
98	140.20	149.95	155.50	257.85	257.93	257.73	257.83	301.90	283.69	353.23	496.92	496.65	617.02	353.54	374.28	174.46
99	140.79	151.71	156.91	262.47	262.47	261.95	261.95	303.55	287.95	359.00	498.97	498.81	626.47	359.00	377.66	176.41

Hundredweight / Per-Pound Rates

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
100-154 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
155-299 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
300-499 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
500-999 lbs.	1.41	1.52	1.57	2.63	2.63	2.62	2.62	3.04	2.88	3.59	5.01	5.01	6.27	3.59	3.81	1.78
1,000+ lbs.	1.29	1.40	1.45	2.42	2.42	2.41	2.41	2.79	2.65	3.31	4.61	4.61	5.77	3.31	3.50	1.69

Any fraction of a pound over the weight shown takes the next higher rate.

*A shipment is defined as one or more packages tendered on a single air waybill.

A federal excise tax when required by the Internal Revenue Code on the air transportation portion of this service, if any, is paid by FedEx. Weight in pounds.

For service descriptions and delivery commitments, please see the FedEx Service Guide.

Prepared Exclusively For: WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published rates in the FedEx Service Guide.

International Economy Proposed Rates

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
1	20.99	22.75	21.93	24.40	24.40	23.95	23.95	30.80	24.49	28.43	30.90	30.90	44.85	28.67	30.85	7.96
2	22.60	24.35	24.43	29.32	29.32	28.92	28.92	32.29	29.12	33.16	39.28	39.28	44.85	33.42	33.54	8.88
3	24.95	26.88	29.54	33.90	33.90	33.64	33.36	36.99	33.91	37.73	47.82	47.82	49.43	38.03	37.91	9.61
4	26.61	29.56	32.16	38.21	38.21	38.27	37.94	41.71	37.65	42.15	56.36	56.36	58.32	42.49	42.35	10.53
5	27.76	32.23	35.65	42.78	42.78	42.24	42.24	46.15	41.38	46.42	65.05	65.05	67.20	46.80	46.71	11.55
6	28.88	33.90	38.71	46.55	46.55	46.01	46.01	50.45	44.52	50.99	73.44	73.44	75.82	51.40	51.28	12.58
7	29.87	35.24	41.76	49.37	49.37	48.83	48.83	54.75	47.65	55.57	81.26	81.26	83.87	56.01	55.86	13.50
8	30.94	36.99	43.78	51.93	51.93	51.66	51.66	58.52	50.69	59.94	88.12	88.12	90.95	60.00	60.00	14.47
9	31.89	38.21	45.81	54.62	54.62	54.22	54.22	62.29	53.74	64.32	94.72	94.72	97.75	64.25	64.58	15.57
10	32.83	39.42	47.83	56.91	56.91	56.64	56.64	65.25	56.78	68.34	100.63	100.63	103.86	68.34	68.34	16.56
11	34.08	40.76	49.63	59.47	59.47	59.20	59.20	68.48	58.91	71.57	106.96	106.96	110.39	71.23	71.57	17.57
12	35.33	42.11	51.44	61.96	61.96	61.35	61.35	71.31	61.05	75.61	113.28	113.28	116.92	74.09	75.61	18.40
13	36.58	43.32	53.25	64.65	64.65	63.77	63.77	74.40	63.18	79.26	119.33	119.33	123.17	76.95	79.64	19.27
14	37.83	44.66	55.06	67.35	67.35	66.06	66.06	77.49	65.31	82.78	124.98	124.98	129.00	79.81	83.63	20.10
15	39.08	46.28	56.86	70.09	70.09	68.61	68.61	80.18	67.44	86.31	131.04	131.04	135.25	82.67	87.81	20.95
16	40.15	47.09	58.67	72.13	72.13	71.04	71.04	83.41	69.95	89.45	136.82	136.82	141.22	85.92	91.40	21.94
17	41.23	48.03	60.48	74.23	74.23	73.46	73.46	86.37	72.47	92.61	142.47	142.47	147.05	89.16	95.00	22.86
18	42.31	49.24	62.28	76.33	76.33	76.15	76.15	89.06	74.98	95.76	147.75	147.75	153.16	92.40	98.60	23.83
19	43.39	50.45	64.09	78.42	78.42	78.85	78.90	91.75	77.49	98.91	152.85	152.85	159.27	95.64	102.19	24.84
20	44.46	51.66	65.89	80.52	80.52	81.17	81.22	94.04	80.01	102.06	157.94	157.94	165.38	98.89	105.79	25.76
21	45.54	52.87	67.70	82.61	82.61	83.50	83.54	96.47	82.52	105.22	163.04	163.04	170.65	102.13	109.39	26.54
22	46.61	53.95	69.51	84.71	84.71	85.82	85.87	98.75	85.03	108.36	168.13	168.13	176.21	105.37	112.99	27.32
23	47.56	55.02	71.17	86.71	86.71	87.93	87.98	101.17	87.55	111.28	172.77	172.77	181.21	108.38	115.88	28.29
24	48.51	56.10	73.12	88.80	88.80	90.04	90.09	103.32	90.06	114.19	177.42	177.42	186.21	111.39	118.78	29.21
25	49.45	57.58	74.93	90.81	90.81	92.15	92.20	105.88	92.58	117.10	182.07	182.07	191.21	114.40	121.68	30.13
26	50.40	60.40	76.73	92.97	92.97	94.26	94.31	108.04	95.09	120.01	186.71	186.71	196.21	117.41	124.58	31.14
27	51.35	62.01	78.54	94.85	94.85	96.36	96.41	110.32	97.60	122.93	191.36	191.36	201.20	120.42	127.48	32.02
28	52.29	62.83	80.35	96.73	96.73	98.47	98.52	112.34	100.10	125.84	196.00	196.00	205.65	123.43	130.38	32.89
29	53.24	63.77	82.16	98.69	98.69	100.58	100.63	114.63	101.98	128.75	200.65	200.65	209.82	126.44	133.28	33.83
30	54.18	64.98	83.55	100.69	100.69	102.68	102.74	116.64	104.13	131.66	205.29	205.29	214.12	129.45	136.18	34.80
31	55.38	66.32	84.49	102.65	102.65	104.74	104.80	118.66	106.02	134.46	209.24	209.24	218.01	132.45	138.47	35.81
32	56.58	67.67	85.43	105.61	105.61	106.79	106.85	120.95	107.90	137.25	213.19	213.19	221.62	135.45	140.77	36.73
33	57.78	69.09	86.37	107.36	107.36	108.85	108.91	122.97	109.92	140.04	217.14	217.14	225.65	138.46	143.15	37.74
34	58.97	70.32	87.58	109.11	109.11	110.91	110.97	125.25	111.67	142.83	221.09	221.09	229.53	141.46	145.84	38.73
35	60.17	71.54	88.53	112.88	112.88	112.96	113.01	127.27	113.68	145.63	225.04	225.04	233.42	144.46	148.39	39.79
36	61.36	72.76	89.47	114.76	114.76	115.02	115.03	129.56	115.43	148.42	228.99	228.99	237.31	147.47	150.68	40.80
37	62.56	73.99	90.41	116.38	116.38	116.78	116.78	131.58	117.18	151.21	232.93	232.93	241.20	150.47	153.11	41.72
38	63.76	75.21	91.62	118.26	118.26	118.79	118.79	133.87	119.20	154.00	236.88	236.88	244.81	153.47	155.26	42.66
39	64.96	76.44	92.56	119.88	119.88	120.54	120.54	135.88	121.43	156.80	240.84	240.84	248.70	156.48	157.68	43.58
40	66.15	77.67	93.50	121.49	121.49	122.29	122.29	137.90	123.82	159.59	244.73	244.73	252.58	159.48	159.83	44.46

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
41	67.36	78.91	94.45	123.24	123.24	124.18	124.18	140.19	125.08	161.86	248.50	248.50	256.47	160.92	162.25	45.38
42	68.57	80.16	95.65	124.71	124.71	125.79	125.79	142.20	126.34	164.13	252.26	252.26	260.36	162.35	164.41	46.34
43	69.77	81.41	96.60	126.06	126.06	127.41	127.41	144.49	128.08	166.39	256.00	256.00	264.25	163.79	166.83	47.31
44	70.98	82.66	97.54	127.41	127.41	129.29	129.29	146.51	129.70	168.66	259.53	259.53	267.86	165.23	168.98	48.23
45	72.19	83.90	98.48	129.02	129.02	131.02	131.10	148.80	131.31	170.93	263.29	263.29	271.75	166.66	171.40	49.20
46	73.40	85.16	99.69	130.23	130.23	132.57	132.65	150.82	133.19	173.20	267.06	267.06	275.64	168.10	173.55	50.14
47	74.61	86.40	100.63	131.45	131.45	134.13	134.21	153.11	134.81	175.47	270.83	270.83	279.52	169.54	175.98	51.15
48	75.82	87.65	101.57	132.65	132.65	135.69	135.76	155.12	136.42	177.74	274.59	274.59	283.41	170.97	178.13	52.03
49	77.02	88.90	102.52	134.13	134.13	137.10	137.10	157.41	138.30	180.00	278.36	278.36	287.30	172.40	180.55	52.85
50	77.95	89.82	104.27	138.66	138.86	137.77	137.77	159.43	139.92	181.61	281.15	281.15	290.63	173.21	182.63	53.73
51	78.90	90.88	105.61	140.57	140.77	139.95	139.95	161.32	143.02	183.71	284.18	284.18	295.77	174.10	186.00	54.56
52	79.85	91.95	105.75	140.70	140.91	141.00	141.00	161.45	143.15	185.81	286.97	286.97	295.90	174.98	186.13	55.41
53	80.79	93.02	107.36	142.71	143.09	143.11	143.11	163.60	145.98	187.91	290.24	290.24	300.76	175.87	189.49	56.19
54	81.74	94.09	107.49	142.85	143.23	143.95	143.95	163.73	146.11	189.70	291.82	291.81	300.90	176.75	189.62	57.15
55	82.69	95.16	108.23	143.95	144.25	145.71	145.71	164.67	147.72	191.38	294.30	294.30	303.46	177.64	191.30	58.10
56	83.64	96.22	108.97	145.06	145.27	147.47	147.47	165.61	149.33	193.06	296.79	296.79	306.03	178.53	192.98	58.95
57	84.59	97.29	109.72	146.17	146.30	149.23	149.23	166.56	150.94	194.74	299.28	299.28	308.59	179.41	194.66	59.82
58	85.54	98.35	110.46	147.28	147.32	150.99	150.99	167.50	152.56	196.42	301.76	301.77	311.16	180.30	196.34	60.77
59	86.49	99.43	112.07	149.42	149.64	152.58	152.58	169.52	155.40	199.79	306.62	306.62	316.17	180.76	199.71	61.69
60	87.43	100.49	112.21	150.22	150.22	154.16	154.16	169.65	155.53	199.93	306.75	306.75	316.30	180.89	199.85	62.84
61	88.42	101.62	113.55	151.60	151.78	155.94	155.51	171.14	158.62	203.29	311.19	311.19	320.88	181.03	203.21	63.87
62	89.41	102.74	113.68	151.92	151.92	157.54	156.87	171.27	158.76	203.42	311.32	311.32	321.01	181.16	203.35	64.88
63	90.40	103.87	115.03	153.48	153.60	159.50	158.23	173.02	161.58	206.42	313.09	313.09	325.59	181.29	206.84	65.89
64	91.39	104.67	115.16	153.62	153.73	160.78	159.58	173.15	161.71	207.06	313.63	313.63	325.73	181.42	206.98	67.07
65	92.37	106.12	116.78	155.55	155.78	163.07	160.94	174.63	164.81	208.95	314.17	314.17	330.31	181.56	210.07	68.13
66	93.36	106.82	116.91	155.69	155.91	163.73	162.30	174.77	164.95	210.22	314.71	314.71	330.44	181.69	210.20	69.25
67	94.35	108.36	118.26	157.46	157.69	166.64	163.65	176.52	168.04	211.49	315.24	315.24	335.03	181.82	213.56	70.22
68	95.34	108.71	118.39	157.59	157.82	166.96	165.01	176.65	168.17	212.75	315.78	315.78	335.16	181.95	213.70	71.23
69	96.33	110.61	120.01	159.64	159.87	170.06	166.37	178.13	171.00	214.02	316.33	316.33	339.75	182.09	217.06	72.27
70	97.31	110.86	120.14	159.77	160.01	170.19	167.73	178.27	171.13	215.28	316.87	316.87	339.88	182.22	217.19	73.32
71	98.30	112.61	121.49	161.14	161.37	173.02	169.09	179.61	174.23	216.55	317.41	317.41	344.46	182.35	220.69	74.59
72	99.29	112.74	121.62	161.27	161.51	173.15	170.44	179.74	174.36	217.81	317.94	317.94	344.60	182.48	220.82	75.76
73	100.28	114.76	122.97	162.91	163.14	176.25	171.80	181.22	177.46	219.08	318.48	318.48	349.18	182.62	224.32	76.84
74	101.27	114.89	123.10	163.04	163.28	176.38	173.16	181.36	177.59	220.35	318.79	318.79	349.31	182.75	224.45	77.92
75	102.25	116.65	124.72	164.14	164.37	180.15	174.51	182.44	180.42	221.61	318.93	318.93	352.79	182.88	227.55	78.75
76	103.24	116.78	124.85	164.27	164.51	180.28	175.87	182.57	180.55	222.88	319.06	319.06	352.92	183.01	227.68	79.63
77	104.23	118.53	126.20	165.37	165.60	182.97	177.23	183.64	183.64	224.15	319.19	319.19	355.98	183.15	231.05	80.45
78	105.22	118.66	126.33	165.50	165.74	183.10	178.58	183.78	183.78	225.41	319.32	319.32	356.11	183.28	231.18	81.33
79	106.21	120.68	127.95	166.99	167.10	185.13	179.94	184.86	186.88	226.68	319.46	319.46	358.33	183.41	234.55	82.50
80	107.19	120.81	128.08	167.20	167.24	185.26	181.30	184.99	187.01	227.95	319.59	319.59	359.36	183.54	234.68	83.60
81	107.69	121.50	129.43	168.08	168.33	187.28	181.63	186.34	189.84	228.24	319.72	319.72	360.83	183.76	237.77	84.48
82	108.17	121.63	129.56	168.22	168.46	187.41	181.95	186.47	189.97	228.54	319.85	319.85	361.70	183.98	237.91	85.44
83	108.66	121.77	130.90	169.31	169.56	189.16	182.29	187.55	193.06	228.83	319.99	319.99	363.04	184.20	240.46	86.43
84	109.15	121.90	131.04	169.44	169.69	189.29	182.62	187.68	193.20	229.13	320.12	320.12	364.04	184.41	240.59	87.45
85	109.64	122.03	132.40	170.54	170.79	190.78	182.95	188.63	196.03	229.42	320.25	320.25	365.55	184.63	243.42	88.41
86	110.12	122.16	132.79	170.67	170.92	190.91	183.27	188.76	196.16	229.72	320.38	320.38	366.37	184.84	243.56	89.42
87	110.61	122.30	133.37	172.03	172.29	192.66	183.60	189.70	199.25	230.01	320.52	320.52	367.76	185.05	245.58	90.37
88	111.10	122.43	133.86	172.17	172.42	192.79	183.93	189.84	199.39	230.31	320.65	320.65	368.71	185.27	245.71	91.29
89	111.59	122.56	134.34	173.26	173.51	194.28	184.26	191.05	202.48	230.60	320.78	320.78	370.26	185.49	247.99	92.16
90	112.08	122.69	134.82	173.39	173.64	194.41	184.59	191.18	202.61	230.90	320.91	320.91	371.05	185.71	248.12	93.08
91	112.57	122.83	135.30	174.49	174.74	196.16	184.92	192.12	205.44	231.20	321.05	321.05	372.84	185.92	250.65	94.05
92	113.05	122.96	135.79	174.62	174.87	196.29	185.25	192.26	205.58	231.49	321.18	321.18	373.38	186.14	251.68	94.92
93	113.54	123.09	136.27	176.12	176.38	198.31	185.58	193.20	208.67	231.78	321.31	321.31	375.34	186.35	253.33	95.89
94	114.03	123.22	136.75	176.25	176.51	198.44	185.91	193.33	208.80	232.08	321.44	321.44	375.72	186.57	254.67	96.85
95	114.52	123.36	137.23	177.21	177.32	200.20	186.24	194.28	211.90	232.37	321.58	321.58	377.56	186.78	256.16	97.77
96	115.01	123.49	137.37	177.34	177.52	200.33	186.57	194.41	212.03	232.67	321.71	321.71	378.05	187.00	257.66	98.69
97	115.50	123.62	137.91	177.68	177.68	202.62	186.90	195.62	214.86	232.97	321.84	321.84	380.06	187.22	259.16	99.64
98	115.99	123.75	138.04	177.81	177.81	202.75	187.23	195.76	214.99	233.26	321.97	321.97	380.39	187.35	260.65	100.65
99	116.47	123.89	139.00	177.95	177.95	204.45	187.49	196.50	217.70	233.56	322.00	322.00	382.28	187.49	262.15	101.66

Hundredweight / Per-Pound Rates

Weight	*FedEx U.S. Export Express Shipment Rates* International Zones															
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	PR
100-154 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
155-299 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
300-499 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
500-999 lbs.	1.17	1.24	1.39	1.78	1.78	2.05	1.88	1.97	2.18	2.34	3.22	3.22	3.83	1.88	2.64	1.03
1,000+ lbs.	1.10	1.16	1.27	1.57	1.57	1.82	1.67	1.75	2.05	2.08	2.87	2.87	3.60	1.88	2.43	0.99

Any fraction of a pound over the weight shown takes the next higher rate.

*A shipment is defined as one or more packages tendered on a single air waybill.

A federal excise tax when required by the Internal Revenue Code on the air transportation portion of this service, if any, is paid by FedEx. Weight in pounds.

For service descriptions and delivery commitments, please see the FedEx Service Guide.

Prepared Exclusively For: WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published rates in the FedEx Service Guide.

International Priority Freight Proposed Rates

Door-to-Door

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	1.44	1.55	1.60	2.68	2.68	2.67	2.67	3.10	2.94	3.66	5.10	5.10	6.39	3.66	3.88	1.72
300-499 lbs.	1.44	1.55	1.60	2.68	2.68	2.67	2.67	3.10	2.94	3.66	5.10	5.10	6.39	3.66	3.88	1.72
500-999 lbs.	1.44	1.55	1.60	2.68	2.68	2.67	2.67	3.10	2.94	3.66	5.10	5.10	6.39	3.66	3.88	1.72
1,000+ lbs.	1.32	1.43	1.47	2.46	2.46	2.46	2.46	2.85	2.70	3.37	4.70	4.70	5.88	3.37	3.57	1.63
Minimum																

Drop-Off or Hold-At-Location

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
300-499 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
500-999 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
1,000+ lbs.	1.21	1.32	1.37	2.36	2.36	2.35	2.35	2.74	2.60	3.26	4.59	4.59	5.77	3.26	3.46	1.63
Minimum																

Drop-Off and Hold-At-Location

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
300-499 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
500-999 lbs.	1.33	1.44	1.49	2.57	2.57	2.57	2.57	2.99	2.83	3.56	5.00	5.00	6.28	3.56	3.77	1.72
1,000+ lbs.	1.21	1.32	1.37	2.36	2.36	2.35	2.35	2.74	2.60	3.26	4.59	4.59	5.77	3.26	3.46	1.63
Minimum																0.00

RFP Depot

State of Utah

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mjenkins - State of Utah

Schedule Task Note

Go to Bid Information Tabulation Report

Awarded Bid #DR6917 - WSCA Small Package Delivery Services

Send PreAward Notification | Weighted All Bids Entered

DESCRIPTION

1 - Small Package Delivery Services to WSCA States

Awarded	Vendor	Qualifications	Unit Price	Qty	Price	Attch.	Docs	Offer Notes	My Notes
✓	California Overnight			0					
✓	Golden State Overnight			0					
✓	FedEx Worldwide Services			0					
✓	DHL			0					
	Courier Solutions			0					
✓	DHL			0					

No Bid

Vendor	No Bid Reason
FMC	
DataLogic International, Inc	
cms, inc	
A-1 Disposal	
Wagner Corporation	
Best Buy Government & Education Div. [Ad]	
Proofpoint Inc	
Layer 3 Arts	
ESI Management Group	
Eschelon Telecom Inc	

Close

All bids/proposals submitted for the designated project are reflected on this tabulation sheet. However, the listing of the bid/proposal on this tabulation sheet shall not be construed as a comment on the responsiveness of such bid/proposal or as any indication that the agency accepts such bid/proposal as being responsive. The agency will make a determination as to the responsiveness of the vendor responses submitted based upon compliance with all applicable laws, purchasing guidelines and project documents, including but not limited to the project specifications and contract documents. The agency will notify the successful vendor upon award of the contract and, as according to the law, all bid/proposal responses received will be available for inspection at that time.

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Customer Support - agencysupport@rfpdepot.com or 801.765.9245

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Prepared Exclusively For: WSCA

This Net Rate Schedule is produced to demonstrate discounts from the published rates in the FedEx Service Guide.

International Economy Freight Proposed Rates

Door-to-Door

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	N/A	N/A	1.39	1.78	1.78	2.05	1.88	1.97	N/A	2.34	3.22	3.22	3.83	1.88	2.64	1.18
300-499 lbs.	N/A	N/A	1.39	1.78	1.78	2.05	1.88	1.97	N/A	2.34	3.22	3.22	3.83	1.88	2.64	1.18
500-999 lbs.	N/A	N/A	1.39	1.78	1.78	2.05	1.88	1.97	N/A	2.34	3.22	3.22	3.83	1.88	2.64	1.18
1,000+ lbs.	N/A	N/A	1.27	1.57	1.57	1.82	1.67	1.75	N/A	2.08	2.87	2.87	3.60	1.88	2.43	1.14
Minimum													612.91		397.81	

Drop-Off or Hold-At-Location

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
300-499 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
500-999 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
1,000+ lbs.	N/A	N/A	1.16	1.46	1.46	1.72	1.56	1.64	N/A	1.97	2.76	2.76	3.49	1.77	2.32	1.14
Minimum																0.00

Drop-Off and Hold-At-Location

Weight	*FedEx U.S. Export Express Shipment Rates*															
	International Zones															
	A	**B**	**C**	**D**	**E**	**F**	**G**	**H**	**I**	**J**	**K**	**L**	**M**	**N**	**O**	**PR**
151-299 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
300-499 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
500-999 lbs.	N/A	N/A	1.29	1.67	1.67	1.94	1.77	1.86	N/A	2.23	3.12	3.12	3.73	1.77	2.53	1.18
1,000+ lbs.	N/A	N/A	1.16	1.46	1.46	1.72	1.56	1.64	N/A	1.97	2.76	2.76	3.49	1.77	2.32	1.14
Minimum																0.00

STATE OF UTAH

SOLICITATION NO. DR6917

WSCA Small Package Delivery Services

RESPONSES ARE DUE PRIOR TO:

Jul 5, 2006 3:00:00 PM MDT

RESPONSES MAY BE SUBMITTED ELECTRONICALLY TO:

www.rfpdepot.com

RESPONSES MAY BE MAILED OR DELIVERED TO:

State of Utah
Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, Utah 84114-1061

Bid DR6917
WSCA Small Package Delivery Services

Bid Number	DR6917
Bid Title	WSCA Small Package Delivery Services
Bid Start Date	May 30, 2006 11:58:27 AM MDT
Bid End Date	Jul 5, 2006 3:00:00 PM MDT
Question & Answer End Date	Jun 21, 2006 5:00:00 PM MDT
Bid Contact	Daniel Reisner Purchasing Manager Division of Purchasing 801-538-3216 dreisner@utah.gov
Contract Duration	1 year
Contract Renewal	4 annual renewals
Prices Good for	30 days
Bid Comments	Added on Jun 1, 2006: Addendum #1 adds states of Minnesota and Washington as participating states, shipping data for state of Washington and Ts & Cs for states of Nevada and Washington. Added on Jun 5, 2006: Addendum #2 includes language to allow for individual states to add additional fees to Carrier's contract at time Participating Addendum is signed. Added on Jun 13, 2006: The bid opening date has been moved to Wednesday, July 5, 2006 at 3:00 PM MDT. This extension is to allow additional time for offerors to research state usage data. Added on Jun 14, 2006: The Question and Answer cutoff date has been extended as a result the change of the bid opening date. Added on Jun 15, 2006: Addendum #3 Category 4 Rates for Daily Courier Pouch Rates -- Intrastate only. This table has been modified to clarify type of intrastate service required by individual designated state. Be sure to designate applicable state, if pricing offered, when completing the cost table.

Changes made on Jun 1, 2006 9:29:56 AM MDT

New Documents DR6917 Addendum 1.pdf

Changes were made to the following items:
Small Package Delivery Services to WSCA States

Changes made on Jun 5, 2006 10:23:29 AM MDT

New Documents DR6917 ADDENDUM 2.doc

Changes made on Jun 13, 2006 9:49:40 AM MDT

Previous End Date	Jun 21, 2006 3:00:00 PM MDT	New End Date	Jul 5, 2006 3:00:00 PM MDT

Changes made on Jun 14, 2006 6:48:10 AM MDT

Previous Q & A End Date	Jun 14, 2006 5:00:00 PM MDT	New Q & A End Date	Jun 21, 2006 5:00:00 PM MDT

Changes made on Jun 15, 2006 6:15:38 AM MDT

New Documents	DR6917 CATEGORY 4 RATES - Cost Table.doc
Removed Documents	DR6917 Cost Table for Pouch Service .doc

Item Response Form

Item	DR6917-1-01 - Small Package Delivery Services to WSCA States
Quantity	0 n/a

Prices are not requested for this item.

Delivery Location State of Utah
No Location Specified

Qty 0

Description
This RFP is for small package delivery services to participating WSCA states.

Changes made on Jun 1, 2006 9:29:56 AM MDT

State of Utah
Request for Proposal
State Cooperative Contract

Company Name		Federal Tax Identification Number	
Ordering Address	City	State	Zip Code
Remittance Address (if different from ordering address)	City	State	Zip Code
Type e Corporation e Partnership e Proprietorship e Government	Company Contact Person		
Telephone Number (include area code)	Fax Number (include area code)	Email Address	
Discount Terms(for bid purposes, bid discounts less than 30 days will not be considered)	Days Required for Delivery After Receipt of Order (see attached for any required minimums)		
Brand/Trade Name	Price Guarantee Period (see attached specifications for any required minimums)		
Minimum Order	Company's Internet Web Address		
The undersigned certifies that the goods or services offered are produced, mined, grown, manufactured, or performed in Utah. Yes e No e . If no, enter where produced, etc.			
Offeror's Authorized Representative's Signature	Print or type name and title	Date	
State of Utah Division of Purchasing Approval Douglas G. Richins, Director	Date	Contract Number	

Note: When approved and signed by the State Director of Purchasing, this document becomes the contract.

REQUEST FOR PROPOSAL - INSTRUCTIONS AND GENERAL PROVISIONS
STATE COOPERATIVE CONTRACT

1. SUBMITTING THE PROPOSAL: (a) The Utah Division of Purchasing and General Services (DIVISION) prefers that proposals be submitted electronically. Electronic proposals may be submitted through a secure mailbox at RFP Depot, LLC (www.rfpdepot.com) until the date and time as indicated in this document. It is the sole responsibility of the supplier to ensure their proposal reaches RFP Depot, LLC before the closing date and time. There is no cost to the supplier to submit Utah's electronic proposals via RFP Depot, LLC. (b) If the supplier chooses to submit the proposal directly to the DIVISION in writing: The proposal must be signed in ink, sealed, and delivered to the Division of Purchasing, 3150 State Office Building, Capitol Hill, Salt Lake City, UT 84114-1061 by the "Due Date and Time." The "Solicitation Number" and "Due Date" must appear on the outside of the envelope. All prices and notations must be in ink or typewritten. Each item must be priced separately. Unit price shall be shown and a total price shall be entered for each item offered. Errors may be crossed out and corrections printed in ink or typewritten adjacent and must be initialed in ink by person signing offer. Unit price will govern, if there is an error in the extension. Written offers will be considered only if it is submitted on the forms provided by the DIVISION. (c) Proposals, modifications, or corrections received after the closing time on the "Due Date" will be considered late and handled in accordance with the Utah Procurement Rules, section R33-3-209. (d) Facsimile transmission of proposals to DIVISION will not be considered.

2. PROPOSAL PREPARATION: (a) Delivery time of products and services is critical and must be adhered to as specified. (b) Wherever in this document an item is defined by using a trade name of a manufacturer and/or model number, it is intended that the words, "or equivalent" apply. "Or equivalent" means any other brand that is equal in use, quality, economy and performance to the brand listed as determined by the DIVISION. If the supplier lists a trade name and/or catalog number in the offer, the DIVISION will assume the item meets the specifications unless the offer clearly states it is an alternate, and describes specifically how it differs from the item specified. All offers must include complete manufacturer=s descriptive literature if quoting an equivalent product. All products are to be of new, unused condition, unless otherwise requested in this solicitation. (c) Incomplete proposals may be rejected. (d) Where applicable, all proposals must include complete manufacturer=s descriptive literature. (e) By submitting the proposal the offeror certifies that all of the information provided is accurate, that they are willing and able to furnish the item(s) specified, and that prices offered are correct. (f) This proposal may not be withdrawn for a period of 60 days from the due date.

3. FREIGHT COST: Suppliers are to provide line item pricing FOB Destination Freight Prepaid. Unless otherwise indicated on the contract/purchase order, shipping terms will be FOB Destination Freight Prepaid.

4. SOLICITATION AMENDMENTS: All changes to this solicitation will be made through written addendum only. Offerors are cautioned not to consider verbal modifications.

5. PROTECTED INFORMATION: Suppliers are required to mark any specific information contained in their offer which they are claiming as protected and not to be disclosed to the public or used for purposes other than the evaluation of the offer. Each request for non-disclosure must be made by completing the "Confidentiality Claim Form" located at: http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc with a specific justification explaining why the information is to be protected. Pricing and service elements of any proposal will not be considered proprietary. All material becomes the property of the DIVISION and may be returned only at the DIVISION 's option.

6. BEST AND FINAL OFFERS: Discussions may be conducted with offerors who submit proposals determined to be reasonably susceptible of being selected for award for the purpose of assuring full understanding of, and responsiveness to, solicitation requirements. Prior to award, these offerors may be asked to submit best and final offers. In conducting discussions, there shall be no disclosure of any information derived from proposals submitted by a competing offeror.

7. SAMPLES: Samples of item(s) specified in this offer, brochures, etc., when required by the DIVISION, must be furnished free of expense to the DIVISION. Any item not destroyed by tests may, upon request made at the time the sample is furnished, be returned at the offeror's expense.

8. AWARD OF CONTRACT: (a) The contract will be awarded with reasonable promptness, by written notice, to the responsible offeror whose proposal is determined to be the most advantageous to the DIVISION, taking into consideration price and evaluation factors set forth in the RFP. No other factors or criteria will be used in the evaluation. The contract file shall contain the basis on which the award is made. Refer to Utah Code Annotated 65-56-408. (b) The DIVISION may accept any item or group of items, or overall best offer. The DIVISION can reject any and all proposals. And it can waive any informality, or technicality in any proposal received, if the DIVISION believes it would serve the best interests of the DIVISION. (c) Before, or after, the award of a contract the DIVISION has the right to inspect the offeror's premises and all business records to determine the offeror's ability to meet contract requirements. (d) The DIVISION will open proposals publicly, identifying only the names of the offerors. During the evaluation process, proposals will be seen only by authorized DIVISION staff and those selected by DIVISION to evaluate the proposals. Following the award decision, all proposals become public information except for protected information (see number 5 above). A register of proposals and contract awards are posted at www.purchasing.utah.gov/BidProcessing/BidTabulations.asp. (e) Estimated quantities are for bidding purposes only, and not to be interpreted as a guarantee to purchase any amount. (f) Utah has a reciprocal preference law which will be applied against offerors offering products or services produced in states which discriminate against Utah products. For details see Section 63-56-404 and 63-56-405, Utah Code Annotated. (g) Multiple contracts may be awarded if the DIVISION determines it would be in its best interest.

9. DIVISION APPROVAL: Contracts written with the State of Utah, as a result of this proposal, will not be legally binding without the written approval of the Director of the DIVISION.

10. DEBARMENT: The CONTRACTOR certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the CONTRACTOR cannot certify this statement, attach a written explanation for review by the DIVISION.

11. ENERGY CONSERVATION AND RECYCLED PRODUCTS: The contractor is encouraged to offer Energy Star certified products or products that meet FEMP (Federal Energy Management Program) standards for energy consumption. The State of Utah also encourages contractors to offer products that are produced with recycled materials, where appropriate, unless otherwise requested in this solicitation.

12. GOVERNING LAWS AND REGULATIONS: All State purchases are subject to the Utah Procurement Code, Title 63, Chapter 56 Utah Code Annotated 1953, as amended, and the Procurement Rules as adopted by the Utah State Procurement Policy Board (Utah Administrative Code Section R33). These are available on the Internet at www.purchasing.utah.gov.

(Revision 2 February 2006 - RFP Instructions)

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

PURPOSE OF REQUEST FOR PROPOSAL (RFP)

The State of Utah, Division of Purchasing on behalf of the Western States Contracting Alliance (WSCA), is requesting proposals from asset based Carriers for zone based door-to-door express small package air delivery, expedited ground parcel and pouch services. This RFP may result in a contract award to multiple Carriers for services to the contiguous 48 states, Alaska, Hawaii, Puerto Rico and international locations. Currently, the following states have indicated their intent to participate: Arizona, Alaska, California, Colorado, Hawaii, Idaho, Montana, Nevada, South Dakota and Utah. Pricing for services for all WSCA states will be required. However, proposals may be submitted for specified states, intrastate ground and pouch, when designated within the appropriate cost tables. The purpose of this RFP is to establish contracts on a competitive basis with qualified Carriers to provide these services whereby participating WSCA states can select services based on their established needs.

Please refer to attached additional Terms and Conditions from the states of California, Colorado and Montana for their requirements. The precedence of terms and conditions will be the WSCA Standard Contract Terms and Conditions, attached individual state Terms and Conditions, then carrier terms and conditions.

A key objective of this procurement is to obtain reduced rates by combining the volume of shipments from governmental entities within multiple states with administrative savings that will result from the maintenance of a single, comprehensive contract for each selected Carrier. For the purpose of this RFP and subsequent contract(s) the meaning of price agreement and contract are the same.

BACKGROUND

WSCA was formed in October 1993. The purposes of WSCA are to establish the means by which participating states may join together in cooperative multi-state contracting to ensure the commitment of each participating state and to provide regular and ongoing assistance to participating states in researching, developing and administering procurement and contractual specifications and requirements.

WSCA maintains a cooperative relationship with the National Association of State Purchasing Officials (NASPO). The mission of WSCA is to implement multi-state contracts to achieve cost-effective and efficient acquisition of quality products and services.

RELEVANT WEBSITES

The official website for WSCA, which includes general information about WSCA and current WSCA contracts is: www.aboutwsca.org This site will include information for the contracts that result from this RFP.

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

The official website for NASPO is: www.naspo.org This site includes the names and information pertaining to each of the state directors of procurement and information about the organization.

ISSUING OFFICE AND WSCA CONTRACT ADMINISTRATOR

The State of Utah, Division of Purchasing has been designated by WSCA Lead State conducting this procurement and subsequent contract management. The reference number for this Solicitation is DR6917. The WSCA Contract Administrator designated by the State of Utah, Division of Purchasing is:

Dan Reisner, Freight Manager
State of Utah, Division of Purchasing
3150 State Office Building, Capitol Hill
Salt Lake City, UT 84114-1061

dreisner@utah.gov

voice: 801-538-3216
fax: 801-538-3882

SUBMITTING YOUR PROPOSAL

The State of Utah, Division of Purchasing prefers that proposals be submitted electronically. **Electronic proposals may be submitted through a secure mailbox at RFP Depot, LLC (www.rfpdepot.com) until the date no later than: 3:00 P.M. Mountain Time (MT) Wednesday, June 21, 2006.**

It is the sole responsibility of the Carrier to ensure their proposal reaches RFP Depot, LLC before the closing date and time. There is no cost to the Carrier to submit electronic proposals to the Division of Purchasing via RFP Depot, LLC.

If the Carrier chooses to submit a written proposal directly to the State Division of Purchasing **four copies** (1-Master and 3-copies) must be provided. Proposals submitted under improperly marked covers may be rejected. If discrepancies are found between two or more copies submitted, the copy marked Master will be used for resolving discrepancies. If one copy of the proposal is not clearly marked Master, the State may reject the proposal or, at its sole option, select one copy to be used as the Master immediately after bid opening.

The proposal must be sent to: State of Utah, Division of Purchasing, 3150 State Office Building, Capitol Hill, Salt Lake City UT 84114-1061. Proposals may be modified or withdrawn prior to the deadline set for opening of proposals.

All questions must be submitted through the electronic procurement system. **Questions concerning this RFP will be accepted through 5:00 P.M. (MT) on June 14, 2006**. Questions may be answered as they come in or may be compiled into one document and answered via an

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

addendum. Carriers will be notified by email if the addendum has been posted. Carriers should periodically check the electronic procurement system for answered questions and addenda.

LENGTH OF CONTRACT

The contract resulting from this RFP will be a one year fixed price contract. The contract may be extended beyond the first year up to four (4) optional one-year renewals for a maximum of five years upon mutual agreement of the parties.

PRICE GUARANTEE PERIOD

Pricing shall be considered firm for the first year of the contract. Price adjustments may be allowed for subsequent years provided the adjustment is made owing to legitimate increases in the Carrier's operating expenses, e.g. fuel, taxes, labor, etc.. The percentage of discount from the published rates shall remain the same for all renewal terms of this contract. Base rate price adjustments will be on an annual basis in accordance with the U.S. Bureau of Labor Statistics "Table 1" Consumer Price Index for All Urban Consumers (CPI-U): U.S. City Average, expenditure category Transportation, www.bls.gov/news.release/cpi.t01.htm Carrier agrees to adjust pricing accordingly should legitimate decreases in operating expenses occur.

Written request for an increase with supporting documentation must be received by the Contract Administrator, State of Utah Division of Purchasing at least thirty (30) days prior to the effective date of the increase. Increases shall not be effective unless they are approved by the Director, State of Utah Division of Purchasing. The contiguous 48 states will have published zone based price lists. Alaska, Hawaii and Puerto Rico will have their own published rate listing.

The prices paid by the WSCA participant (Shipper) will be those prices listed in the schedule of rates and charges attached to the RFP response on file with the Utah Division of Purchasing. The Carrier will provide the Contract Administrator as electronic version, on CD-ROM, that includes both the schedule of rates and the discount used to compute the final cost.

DETAILED SCOPE OF WORK

The scope of this RFP includes US domestic and international door-to-door express small package air services covering interstate, intrastate and international service. Outbound shipments will move prepaid and inbound shipments will ship collect for each participating state. Domestic expedited ground parcel shipments will also ship outbound prepaid and inbound collect by each participating state. Domestic shipment service includes the contiguous 48 states, Alaska, Hawaii and Puerto Rico, for both commercial and residential shipments. Carriers desiring to offer intrastate ground and/or pouch services for a specific state must clearly designate each cost table and schedule of rates and charges accordingly.

Zone based pricing

Zone based pricing for services must include, but not be limited to, the following:

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

Intrastate

- Ground (other than guaranteed next day)
- Pouch Service (specify by state)
- Next Day Ground AM
- Next Day Ground PM
- Next Day Air AM
- Next Day Air PM
- Multiweight/Hundredweight service

Interstate

- Ground (Guaranteed day definite delivery)
- Next Day Air AM
- Next Day Air PM
- Second Day Air AM
- Second Day Air PM
- Three day service
- Multiweight/Hundredweight service

International

- Inbound to US points and places
- Outbound from US points and places

The foregoing shipping services for both commercial and residential deliveries will be provided per Carrier's Service Guides in effect at award date of the contract. The Service Guide in effect at that time will remain in effect for the first year of the contract with no changes allowed that affect pricing or service without prior written approval of the WSCA Contract Administrator.

This contract is subject to Federal Regulations 39 CFR Part 310 and 39 CFR Part 320 Private Express Statutes (PES).

HISTORICAL USAGE DATA

The estimated annual shipping summary information is provided for proposal purposes only and is not to be construed as a guarantee of any specific shipping volume:

State	Annual Spend	Express Air Pkgs.	Ground Parcel Pkgs.
California	$17,000,000	1,200,000	400,000
Colorado	$ 3,000,000	290,000	10,000
Idaho	$ 1,400,000	Data not available	Data not available
Utah	$ 1,260,000	94,000	39,000
Nevada	$ 754,600	44,700	15,321
Alaska	$ 673,585	42,500	None

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

PROPOSAL REQUIREMENTS AND COMPANY QUALIFICATIONS

A. QUALIFICATIONS OF CARRIERS

Responding Carrier must attach a true, correct and complete copy of its operating permit to their proposal. The Shipper and Carrier agree that each and every shipment tendered to the Carrier under the contract shall be deemed a tender to the Carrier. The Carrier represents and warrants that it is authorized pursuant to permits issued to transport shipments, as described in this contract in interstate and foreign commerce from, to, or between all points and places in the United States and international points and to lawfully furnish to the Shipper all related services provided for herein. Carrier agrees to immediately notify Shipper of any threatened or actual suspension or revocation of any such permit or operating authority during the course of any awarded contract. Carrier further represents and warrants that it has not, and during the term of this contract, will not request, pursuant to 49 U.S. C. Section 14501 (c) (B) (ii), to be subject to any law, regulation or provision that purports to create any right or obligation that is inconsistent with the provision of this contract.

B. INSURANCE

Prior to performing any transportation services under contract, Carrier shall furnish to Shipper certificates from insurance companies satisfactory to Shipper evidencing that Carrier is covered by insurance of the kinds and amounts set forth below. Each policy shall contain a provision that no cancellation or material change in coverage shall be made without at least thirty (30) days prior written notice to Shipper. Without limiting the generality of the foregoing, such insurance shall fully insure Carrier against carrier liability imposed by law and all liability assumed hereunder. Carrier shall require sub-haulers, if any, to obtain and maintain insurance of the types and amounts set forth below:

INSURANCE REQUIRED:

1. General Public Liability Insurance
   Minimum Limits of Coverage:
   Bodily Injury $1,000,000
   Property Damage 500,000

2. Auto Liability Insurance
   Minimum Limits of Coverage:
   Bodily Injury $1,000,000
   Property Damage 500,000

3. Cargo Insurance
   Minimum Amount of Coverage $100,000

4. Workman's Comp Coverage Statutory Limits per participating state

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

All liability and cargo policies provided shall name the Shipper (Utah and each participating state) as both a certificate holder and as an additional insured. Current insurance certificate(s) shall be sent to the Contract Administrator for the term of the contract.

C. MANDATORY REQUIREMENTS

1. Provide firm rates for one year.

2. Carrier shall state whether or not a fuel surcharge will apply to the contract for air and/or ground services.

3. Carrier service guide in effect at time of contract award will be in effect for the first year of the contract with no changes in rates or charges during that time without the prior written approval of the WSCA contract administrator.

4. No pick-up charges or weekly service charges shall be assessed for air or ground shipments tendered to the Carrier due to aggregate WSCA volume anticipated.

5. Carrier must pick-up packages directly from requesting agencies/entities upon request.

6. Carrier must provide clearly marked zone based price sheets (schedules of rates and charges) for each service showing rates and charges by weight and zone for all contiguous 48 state domestic shipping. Separate rates in pages may be provided and clearly marked for Hawaii and Alaska and Puerto Rico services. Carriers offering pricing for intrastate ground services only must provide separate clearly marked zone based pricing for the designated state. Rates will be in dollars and cents per pound. The attached rate sheets must also be completed and submitted with the response.

7. Carrier must state in their response that any Carrier internet terms and conditions will not supercede any WSCA contract terms or conditions.

8. The responding Carrier must be able to demonstrate an established, successful track record of past performance in duties and responsibilities related to domestic and international transportation services specified herein. This can be established by providing a copy of the Carrier annual report, reports to the Surface Transportation Board (STB), or balance sheets and income and expense statements. Data documenting on time delivery performance for express small package air and small parcel ground services for the past twelve (12) months shall be included.

9. Carrier must have an aircraft and ground vehicle fleet capable of serving all WSCA participating states. A listing of aircraft and/or ground fleet equipment must be provided with the proposal response for Carriers offering pricing for specific states to demonstrate ability to provide services to the state as required.

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

10. Carrier shall have trained personnel that can research and maintain a quality assurance program through tracking and monitoring deliveries. Carrier should describe their ongoing quality control program.

11. Drop Boxes and supplies. Carrier must agree to place receptacles in convenient locations within participating states and describe other centralized collection procedures available. Carrier must provide upon request and at no cost to participating states standard express containers and preprinted air bills. Containers must be of sufficient size to contain 8 ½" x 11" sheets of paper, without folding, up to the weight limit for various categories. The Carrier will also be required to provide express pack boxes, express tubes and magnetic tape boxes to the participating states at no cost.

12. Carrier must provide their calendar year 2005 Operating Ratio (operating expenses divided by operating revenues divided by 100).

13. Carrier must provide their Shipment Claims Ratio for calendar year 2005. The ratio shall be the ratio of claims for shipment loss or damage to total shipments for both express small package air and expedited ground service shipments.

14. Carrier must provide the name of the person who will work with the WSCA Contract Administrator during the term of the contract. This person must be authorized to coordinate with other Carrier representatives in each participating state to ensure an efficient implementation of the contract. These representatives will be able to assign agency account numbers and insure the WSCA contract rates are attached accordingly. Carrier must describe the process required to obtain agency account numbers and Carrier personnel assigned must have full knowledge of the WSCA contract. Statements of qualifications and resumes of assigned carrier staff must be included in the proposal response.

15. Carrier shall describe their implementation plan for this RFP that would be used as a result of a contract award. It would be designed to assist Shipper entities in determining the optimal approach to maximize use of Carrier services.

    Immediately upon contract award, the Carrier(s) shall begin a WSCA statewide implementation of the contract. Within thirty (30) calendar days Carrier will meet with a pool of participating states' representatives to discuss and finalize the Carriers implementation plan.

16. Describe carrier online ordering capabilities. Carrier will provide hard copy air bills and supplies upon request of participating state(s).

17. WSCA Fee. A fee of 1/10 of 1% of the total shipping expenditure will be provided to the WSCA Contract Administrator on a quarterly basis. The check must be made payable to WSCA and sent to: Dan Reisner, Contract Administrator. A statement attached to the check will be a summary of the quarterly report shipping expenditures by participating WSCA states. The submitted reports are to coincide with the quarters and date ranges as outlined below:

    Quarter 1: January 1st through March 31st – due by April 30th

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

Quarter 2: April 1st through June 30th – due by July 30th
Quarter 3: July 1st through September 30th – due by October 30th
Quarter 4: October 1st through December 31st - due by January 30th

Include a statement with your proposal that your company agrees to pay the WSCA fee.

18. Report Requirements: carrier must provide a quarterly report to the WSCA Contract Administrator listing for each state all shipping by agency/entity with a minimum of the following groups: 1) City/Town; 2) County; 3) Higher Education; 4) Public Education and 5) State Agency.

    - account number, agency/entity name and address,
    - shipping volume by type of service, i.e. ground, express air, etc.,
    - pieces, weight and net charges,
    - individual account and total dollar expenditure.

    Carrier shall also provide participating state's shipping reports on a quarterly basis to that participating state administrator. The reports at a minimum shall contain the bulleted items stated above and/or as requested by participating states.

    Include a statement with your proposal that your company agrees to meet the WSCA quarterly reporting requirements.

19. Carriers must provide specific references and/or supportive material to verify the Shipper's requirements on the attached "Technical Requirement Certification" form (TRC). Include as a minimum the names, telephone numbers, and addresses of three references of either state, local governments, companies or institutions for whom similar service have been performed within the past 24 months.

PROTECTED INFORMATION

The Government Records Access and Management Act (GRAMA), Utah Code Ann., Subsection 63-2-304, provides in part that:

> *the following records are protected if properly classified by a government entity:*
> *(1) trade secrets as defined in Section 13-24-2 if the person submitting the trade secret has provided the governmental entity with the information specified in Section 63-2-308 (Business Confidentiality Claims);*
> *(2) commercial information or non-individual financial information obtained from a person if:*
> *(a) disclosure of the information could reasonably be expected to result in unfair competitive injury to the person submitting the information or would impair the ability of the governmental entity to obtain necessary information in the future;*
> *(b) the person submitting the information has a greater interest in prohibiting access than the public in obtaining access; and*
> *(c) the person submitting the information has provided the governmental entity with the information specified in Section 63-2-308;*

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917
* * * * *

(6) records the disclosure of which would impair governmental procurement proceedings or give an unfair advantage to any person proposing to enter into a contract or agreement with a governmental entity, except that this Subsection (6) does not restrict the right of a person to see bids submitted to or by a governmental entity after bidding has closed; ....

GRAMA provides that trade secrets, commercial information or non-individual financial information may be protected by submitting a Claim of Business Confidentiality.

To protect information under a Claim of Business Confidentiality, the offeror must:

1. provide a written Claim of Business Confidentiality *at the time the information (proposal) is provided to the state*, and
2. include a concise statement of reasons supporting the claim of business confidentiality (Subsection 63-2-308(1)).
3. submit an electronic "redacted" (excluding protected information) copy of your proposal response. Copy must clearly be marked "Redacted Version."

A Claim of Business Confidentiality may be appropriate for information such as client lists and non-public financial statements. Pricing and service elements may not be protected. An entire proposal may not be protected under a Claim of Business Confidentiality. The claim of business confidentiality must be submitted with your proposal on the form which may be accessed at: http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc

To ensure the information is protected, the Division of Purchasing asks the offeror to clearly identify in the Executive Summary and in the body of the proposal any specific information for which an offeror claims business confidentiality protection as "PROTECTED".

All materials submitted become the property of the state of Utah. Materials may be evaluated by anyone designated by the state as part of the proposal evaluation committee. Materials submitted may be returned only at the State's option.

PROPOSAL RESPONSE FORMAT

All proposals must be organized to include the following clearly marked sections:

1. **RFP Form.**

2. **Executive Summary**. This one or two page executive summary is to briefly describe the Carrier's proposal. The summary should highlight the major features of the proposal. It must include any requirements that cannot be met by the Carrier. The reader should be able to determine the essence of the proposal by reading the executive summary. Proprietary information requests should be identified in this section.

3. **Detailed Response**. This section should constitute the major portion of the proposal and must contain at least the following information:

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

A. A complete narrative of the offeror's assessment of the work to be performed, and the Carrier's ability, approach, and resources necessary to fulfill the requirements. The narrative should demonstrate the Carrier's understanding of the desired overall performance expectations. Clearly indicate any options, alternatives or creative approaches proposed.

B. Restate requirements 1 through 19 and provide a specific point-by-point response, in the order listed, to each requirement in the RFP.

4. **Cost Proposal**. The required rate sheets by type of door-to-door service to the contiguous 48 states, Alaska, Hawaii and Puerto Rico, i.e., express air Next Day AM, Next Day PM, Ground, Pouch Service, Multiweight/Hundredweight, international inbound and outbound etc., must be completed and returned with the proposal. Rates for Alaska and Hawaii and Puerto Rico must be clearly marked. Carriers must also add a discount sheet that represents the savings for each category/service provided.

PROPOSAL EVALUATION CRITERIA

A committee will evaluate the proposals against the following weighted criteria. Each area of the evaluation criteria must be addressed in detail in the proposal.

An oral presentation or conference call may be required to supplement Carrier's written proposal. These presentations will be scheduled, if required, by the committee after proposals are received and prior to award of the contract.

I. PRICING

There will be two different types of price lists provided for evaluation purposes within the proposal response. The first is your published Price List along with the WSCA Cost Tables (See Cost Table(s) which will be used for evaluation purposes only.)

The first price list shall be the current published zone based list along with the Cost Tables that contains cost evaluation criteria such as; origin to destination address locations, size, weight, contents and delivery type. Carriers shall provide the offered price(s), discount(s) and actual delivered cost for each specified delivery listed within the tables. The locations and parcels listed in the Cost Tables are to be used for evaluation purposes. The discount stated in the Cost Tables shall be the discount that is offered to WSCA for the contract. Carriers are required to only use the actual costs offered in their current published price list plus their offered discount to determine the cost for each delivery category listed in the cost tables.

The second price list which shall be called the final published zone based list shall contain all discounted costs for all Intrastate, Interstate, International zones and all accessorial charges that will eventually be included into the contract and made available to all State and Local Government entities.

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

The final published zone based price list may not contain alterations and/or revisions/additions by the offeror nor contain any statements as to the ability to make revisions to the list that would affect the proposal price after submittal of the proposal. The prices and information in the published Price List are not to be considered confidential nor contain terms contrary to what is stipulated in this RFP.

II. Demonstrated ability to meet scope of work

III. Qualifications, Expertise of Staff, and Technical Ability

IV. Performance references

WEIGHT	EVALUATION CRITERIA
40%	Pricing (Schedules of rates and charges attached)
30%	Demonstrated ability to meet scope of work
20%	Qualifications, expertise of staff, and technical ability
10%	Performance references

Criteria for award of contracts will be based on the following and the RFP Evaluation Scoresheet attached:

I. Pricing (40 points possible)

A. Carrier agrees to provide firm rates for one year.
B. Carrier agrees to hold service guide pricing for one year upon award of contract.
C. Carrier provides all zone based rates and charges and international pricing.
D. Carrier completes and returns all rate worksheets attached to RFP.

II. Demonstrated ability to meet scope of work (30 possible points)

A. Carrier has a proven track record of on-time deliveries for all services.
B. Carrier has the aircraft and ground fleet vehicles capable of serving Shipper.
C. Carrier quality control program.
D. Carrier drop boxes.
E. Carrier 2005 operating ratio and claims ratio.
F. Carrier implementation plan.

III. Qualifications, Expertise of Staff, and Technical Ability (20 possible points)

A. Carrier appoints staff to work with WSCA Administrator and each participating state for implementation and control of services, pricing,

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

and any operational problem resolution for term of contract.

B. Carrier makes statement of qualifications and includes resumes of Staff appointed to work with Administrator and representatives of Participating states.
C. Carrier has online computer ordering capability and will provide hard copies of air bills upon request of participating state agencies.
D. Carrier complies with WSCA Contract Administrator contract quarterly reporting requirements and those of participating states.
E. Carrier agrees to pay WSCA fee for term of contract.
F. Carrier agrees to meet WSCA and individual state reporting requirements.

IV. Performance References (10 points possible)

Required reference TRC forms shall be completed and returned with RFP response.

REQUEST FOR PROPOSAL
WSCA SMALL PACKAGE DELIVERY SERVICES
SOLICITATION # DR6917

SCHEDULE OF RATES AND CHARGES

Zone based pricing shall be attached for the following services:

Intrastate

Ground (other than guaranteed next day)
Pouch Service (specify by state)
Next Day Ground AM
Next Day Ground PM
Next Day Air AM
Next Day Air PM
Multiweight/Hundredweight Service

Interstate

Ground (Guaranteed day definite delivery)
Next Day Air AM
Next Day Air PM
Second Day Air AM
Second Day Air PM
Three day service
Multiweight/Hundredweight service

International

Inbound to US points and places
Outbound from US points and places

Attach copy of current carrier service directory or name applicable web site location. Evaluation tables are for proposal purposes only. All quoted Category percentage discount rates shall be applicable for all services, systems and equipment listed within the Carrier's published price list.

Small Package Delivery Service
WSCA RFP DR6917
RFP EVALUATION SCORESHEET

Carrier Name: _____

Evaluator: _____

Date: _____

Score will be assigned as follows:
0 = Failure, no response
1 = Poor, inadequate, fails to meet requirement
2 = Fair, only partially responsive
3 = Average, meets minimum requirement
4 = Above average, exceeds minimum requirement
5 = Superior

MANDATORY REQUIREMENTS	Possible Points	Score (0-5)	Weight	Points Awarded
Pricing (40 points possible)				
1. Provision of firm rates for one year.	10		X 2	
3. Service guide rates pricing firm for one year.	10		X 2	
6. Provision of optimal zone based rates and charges.	15		X 3	
6. Carrier completes and returns all rate worksheets.	5		X 1	
Demonstrated Ability to meet scope of work (30 points possible)				
8. Proven track record of on-time deliveries for all services.	5		X 1	
9. Carrier has aircraft and ground fleet vehicles capable of serving Shipper.	5		X 1	
10. Carrier quality control program.	5		X 1	
11. Carrier drop boxes.	5		X 1	
12. & 13. Carrier Operating Ratio and Claims Ratio for calendar year 2005	5		X 1	
15. Carrier implementation plan.	5		X 1	
Qualifications, Expertise of Staff, and Technical Ability (20 points possible)				
14. Carrier appoints adequate staff to work with WSCA Administrator and participating state contract managers.	10		X 2	
14. Statement of qualifications and resumes submitted for carrier staff to work with WSCA Administrator and participating state contract managers.	5		X 1	
16. Carrier has online ordering capability and will also provide hard copy air bills and supplies upon request of participating state(s).	5		X 1	
17. Carrier agrees to pay WSCA fee.		Pass	Fail	
18. Carrier agrees to meet WSCA quarterly reporting requirements.		Pass	Fail	
References (10 points possible)				
19. Required TRC reference forms are completed and returned with RFP response.	10		X 1	
TOTAL EVALUATION POINTS	**100**			

TECHNICAL REQUIREMENT CERTIFICATION FOR MANDATORY SCORED CLIENT REFERENCE

1. Carrier's Name:

Carrier services including pick-ups, deliveries, accuracy of billing and claim handling.		
	*	*
MANDATORY FEATURE DESCRIPTION	**B.I**	**C.I.**
Carrier must be able to certify that they have been able to meet required bid services.		
The Carrier shall have a proven and successful track record of satisfied customers that have received quality express air and small parcel ground services.		
THE MINIMUM EXPERIENCE AND CAPACITY		
Carrier must be able to certify their experience prior to submission of bid response.		

2. Client Name:	3.Contact Name:	
4. Address: Street:	State:	Zip:
5. Phone:	6. Dates of Service:	Through:
7. Dollar amount of carrier services in past year:	8. Type of services used (Circle all that apply) Express small package air – interstate or intrastate Small parcel ground -- interstate or intrastate International	
9. Rating by Client:		
On a scale from one (1) to ten (10) with ten being the highest rating, how would you rate the referenced carrier's overall performance. 1. 2. 3. 4. 5. 6. 7. 8. 9. 10.		
10. Client Certification		
I hereby certify that I have made a diligent effort to ascertain the facts with regard to the representations made herein and, to the best of my knowledge and belief all information is accurate.		
Contact Name Signature:		
Printed Title of Person Signing:		

* **B.I**. – Bidding Carrier's Initials **C.I.** – Client's Initials

Evaluations tables are for bid purposes only, all quoted Category percentage discount rates shall be applicable for all services, systems and equipment listed within the bidders published price list. **Business to business rates.**

CATEGORY 1 - INTRASTATE **If the rates are for an individual state Carrier must designate: _____**

GROUP 1 - Ground (other than guaranteed next day)

(Package is being shipped from Sacramento, CA 95605 to Long Beach, CA 90815)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 2 - Next Day Ground AM

(Package is being shipped from Sacramento, CA 95605 to Long Beach, CA 90815)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 3 - Next Day Ground PM

(Package is being shipped from Sacramento, CA 95605 to Long Beach, CA 90815)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 4 - Next Day Air AM

(Package is being shipped from Sacramento, CA 95605 to Long Beach, CA 90815)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 5 - Next Day Air PM

(Package is being shipped from Sacramento, CA 95605 to Long Beach, CA 90815)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 6 - Multiweight/ Hundredweight Service

(Package is being shipped from Sacramento, CA 95605 to Long Beach, Ca 90815)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	100 lbs			
2	1	150 lbs			
3	1	200 lbs			
4	1	250 lbs			
5	1	300 lbs			

GROUP 7 - OTHER CHARGES DISCOUNT OFF OF ACCESSORIAL CHARGES

Line Item				Percentage Discount	
1					

Evaluations tables are for bid purposes only, all quoted Category percentage discount rates shall be applicable for all services, systems and equipment listed within the bidders published price list. Business to business rates.

CATEGORY 2 - INTERSTATE

GROUP 1 - Ground (Guaranteed day definite delivery)

(Package is being shipped from Denver, CO 80202 to Sacramento, CA 95605)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 2 - Next Day Air AM

(Package is being shipped from Denver, CO 80202 to Sacramento, CA 96505)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 3 - Next Day Air PM

(Package is being shipped from Denver, CO 80202 to Sacramento, CA 96505)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 4 - Second Day Air AM

(Package is being shipped from Denver, CO 80202 to Sacramento, CA 96505)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 5 - Second Day Air PM

(Package is being shipped from Denver, CO 80202 to Sacramento, CA 96505)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 6 - Three day service

(Package is being shipped from Denver, CO 80202 to Sacramento, CA 96505)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

GROUP 7 - Multiweight/ Hundredweight service

(Package is being shipped from Denver, CO to Sacramento, CA 96505)

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	100 lbs			
2	1	150 lbs			
3	1	200 lbs			
4	1	250 lbs			
5	1	300 lbs			

GROUP 8 - OTHER CHARGES DISCOUNT OFF OF ACCESSORIAL CHARGES

Line Item				Percentage Discount	
1					

Evaluations tables are for bid purposes only, all quoted Category percentage discount rates shall be applicable for all services, systems and equipment listed within the bidders published price list.
Quote Air rates door-to-door minus customs. Commodity shipped: printed matter. Shipment value less than $100
Non-hazardous shipments. Actual weight equals chargable weight. DDU - Deliver duties unpaid.

CATEGORY 3 - INTERNATIONAL

GROUP 1 Inbound to United States

Package is being shipped from Tokyo, Japan to Denver, CO

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 Kilos			
2	1	6 Kilos			
3	1	15 Kilos			
4	1	30 Kilos			
5	1	50 kilos			

GROUP 2 - Outbound from United States

Package is being shipped from Sacramento, CA to London, England.

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 Kilos			
2	1	6 Kilos			
3	1	15 Kilos			
4	1	30 Kilos			
5	1	50 Kilos			

GROUP 3 - Canada inbound to United States

Package is being shipped from Quebec, Canada to Sacramento, CA

Line Item	Package Quantity	Weight	Cost	Percentage Discount	Final Cost
1	1	3 lbs			
2	1	6 lbs			
3	1	15 lbs			
4	1	30 lbs			
5	1	50 lbs			

CATEGORY 4 RATES
Daily Courier Pouch Rates – Intrastate only

Bidder designated State_____

All delivery pouches shall be provided at no charge to the bidders designated State. Each pouch shall be a minimum of 13 x 17 inches in size. Monthly basis pouch service charge shall be per direction to all addresses within the designated State.

Monthly basic service charge: $_____ dollars.

Basic maximum pouch weight allowance per direction – per day: _____ pounds.

Additional per pound cost when weight exceeds basic maximum: $_____ per pound.

Pick-up Window Timeframes: _____ daily.

Delivery Window Timeframes: _____ daily.

Standard Contract Terms and Conditions
Western States Contracting Alliance
Request for Proposal

PARTICIPANTS: The Western States Contracting Alliance (herein WSCA) is a cooperative group contracting consortium for state government departments, institutions, agencies and political subdivisions (i.e., colleges, school districts, counties, cities, etc.,) for the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington and Wyoming. Obligations under this contract are limited to those Participating States who have signed (and not revoked) an Intent to Contract at the time of award, or who have executed a Participating Addendum where contemplated by the solicitation. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions. Unless otherwise specified in the solicitation, the resulting award(s) will be permissive.

QUALITY ESTIMATES: WSCA does not guarantee to purchase any amount under the contract to be awarded. Estimated quantities are for the purposes of submitting proposals only and are not to be construed as a guarantee to purchase any amount.

SPECIFICATIONS: Any deviation from specifications must be clearly indicated by offeror, otherwise, it will be considered that the proposal is in strict compliance. When BRAND NAMES or manufacturers' numbers are stated in the specifications they are intended to establish a standard only and are not restrictive unless the RFP states "No substitute". Proposals will be considered on other makes, models or brands having comparable quality, style, workmanship and performance characteristics. Alternate proposals offering lower quality or inferior performance will not be considered.

ACCEPTANCE OR REJECTION OF PROPOSALS: WSCA reserves the right to accept or reject any or all proposals or parts of proposals, and to waive informalities therein.

TAXES: Proposal prices shall be exclusive of state sales and federal excise taxes. Where the state government entities are not exempt from sales taxes on sales within their state, the contractor shall add the sales taxes on the billing invoice as a separate entry.

MODIFICATION OR WITHDRAWAL OF PROPOSALS: Proposals may be modified or withdrawn prior to the time set for the opening of proposals. After the time set for the opening of proposals no proposal may be modified or withdrawn, unless done in response to a request for a "Best and Final Offer" from WSCA.

PATENTS, COPYRIGHTS, ETC.: The Contractor shall release, indemnify and hold the Buyer, its officers, agents and employees harmless from liability of any kind or nature, including the Contractor's use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of this contract.

AWARD: WSCA may award multiple contracts as the result of this solicitation. Awards shall be made to the responsible offeror(s) whose proposal is determined to be the most advantageous to WSCA, taking into consideration price and the other evaluation factors set forth in the RFP.

NON-COLLUSION: By signing the proposal the offeror certifies that the proposal submitted, has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the Request for Proposal, designed to limit independent bidding or competition.

CANCELLATION: Unless otherwise stated in the special terms and conditions, any contract entered into as a result of this bid may be canceled by either party upon 60 days notice, in writing, prior to the effective date of the cancellation. Further, any Participating State may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the special terms and conditions of this solicitation. Cancellation may be in whole or in part. Any cancellation under this provision shall not effect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order. Cancellation of the contract due to Contractor default may be immediate.

DEFAULT AND REMEDIES: Any of the following events shall constitute cause for WSCA to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements; 2. A material breach of any term or condition of this contract WSCA shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. Time allowed for cure shall not diminish or eliminate Contractor's liability for liquidated or other damages. If the default remains, after Contractor has been provided the opportunity to cure, WSCA may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions thereof; 3. Impose liquidated damages; 4. Suspend contractor from receiving future proposal solicitations.

LAWS AND REGULATIONS: Any and all supplies, services and equipment offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

CONFLICT OF TERMS: In the event of any conflict between these standard terms and conditions and any special terms and conditions which follow; the special terms and conditions shall govern.

REPORTS: The contractor shall submit quarterly reports to the WSCA Contract Administrator showing the quantities and dollar volume of purchases by each agency.

HOLD HARMLESS: The contractor shall release, protect, indemnify and hold WSCA and the respective states and their officers, agencies, employees, harmless from and against any damage, cost or liability, including reasonable attorney's fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the contractor, his employees or subcontractors or volunteers.

GOVERNING LAW: This procurement and the resulting agreement shall be governed by and construed in accordance with the laws of the state sponsoring and administering the procurement. The construction and effect of any Participating Addendum or order against the contract(s) shall be governed by and construed in accordance with the laws of the Participating Entity's State. Venue for any claim, dispute or action concerning an order placed against the contract(s) or the effect of an Participating Addendum shall be in the Purchasing Entity 's State.

AMENDMENTS: The terms of this contract shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the WSCA Contract Administrator.

ASSIGNMENT/SUBCONTRACT: Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the WSCA Contract Administrator.

NONDISCRIMINATION: The offeror agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits

discrimination on the basis of age, and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. The offeror further agrees to furnish information and reports to requesting State(s), upon request, for the purpose of determining compliance with these statutes. Offeror agrees to comply with each individual state's certification requirements, if any, as stated in the special terms and conditions. This contract may be canceled if the offeror fails to comply with the provisions of these laws and regulations. The offeror must include this provision in very subcontract relating to purchases by the States to insure that subcontractors and vendors are bound by this provision.

SEVERABILITY: If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

PAYMENT: Payment for completion of an contract is normally made within 30 days following the date the entire order id delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card".

FORCE MAJEURE: Neither party to this contract shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. WSCA may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.

HAZARDOUS CHEMICAL INFORMATION: The contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to the user agency. All safety data sheets and labels will be in accordance with each participating state's requirements.

FIRM PRICE: Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with this solicitation must be good and firm for a period of ninety (90) days from the date of proposal opening. Prices must remain firm for the full term of the contract.

EXTENSION OF PRICES: In the case of error in the extension of prices in the proposal, the unit prices will govern.

PROPOSAL PREPARATION COSTS: WSCA is not liable for any costs incurred by the offeror in proposal preparation.

CONFLICT OF INTEREST: The contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any WSCA participants to any officer or employee of WSCA or participating sates to secure favorable treatment with respect to being awarded this contract.

INDEPENDENT CONTRACTOR: The contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind WSCA or the respective states to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for WSCA or the states, except as expressly set forth herein.

POLITICAL SUBDIVISION PARTICIPATION: Participation under this contract by political subdivisions (i.e., colleges, school districts, counties, cites, etc.,) of the WSCA participating states shall be voluntarily determined by the political subdivision. The contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.

DEBARMENT: The contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the contractor cannot certify this statement, attach a written explanation for review by WSCA.

RECORDS ADMINISTRATION: The contractor will maintain, or supervise the maintenance of all records necessary to properly account for the payments made to the contractor for costs authorized by this contract. These records will be retained by the contractor for at least four years after the contract terminates, or until all audits initiated within the four years have been completed, whichever is later.

AUDIT OF RECORDS: The contractor agrees to allow WSCA, State and Federal auditors, and state agency staff access to all the records to this contract, for audit and inspection, and monitoring of services. Such access will be during normal business hours, or by appointment.

Revision date: April 2006

STATE OF CALIFORNIA – GTC 306

GENERAL TERMS AND CONDITIONS

1. APPROVAL: This Agreement is of no force or effect until signed by both parties and approved by the Department of General Services, if required. Contractor may not commence performance until such approval has been obtained.

2. AMENDMENT: No amendment or variation of the terms of this Agreement shall be valid unless made in writing, signed by the parties and approved as required. No oral understanding or Agreement not incorporated in the Agreement is binding on any of the parties.

3. ASSIGNMENT: This Agreement is not assignable by the Contractor, either in whole or in part, without the consent of the State in the form of a formal written amendment.

4. AUDIT: Contractor agrees that the awarding department, the Department of General Services, the Bureau of State Audits, or their designated representative shall have the right to review and to copy any records and supporting documentation pertaining to the performance of this Agreement. Contractor agrees to maintain such records for possible audit for a minimum of three (3) years after final payment, unless a longer period of records retention is stipulated. Contractor agrees to allow the auditor(s) access to such records during normal business hours and to allow interviews of any employees who might reasonably have information related to such records. Further, Contractor agrees to include a similar right of the State to audit records and interview staff in any subcontract related to performance of this Agreement. (Gov. Code §8546.7, Pub. Contract Code §10115 et seq., CCR Title 2, Section 1896).

5. INDEMNIFICATION: Contractor agrees to indemnify, defend and save harmless the State, its officers, agents and employees from any and all claims and losses accruing or resulting to any and all contractors, subcontractors, suppliers, laborers, and any other person, firm or corporation furnishing or supplying work services, materials, or supplies in connection with the performance of this Agreement, and from any and all claims and losses accruing or resulting to any person, firm or corporation who may be injured or damaged by Contractor in the performance of this Agreement.

6. DISPUTES: Contractor shall continue with the responsibilities under this Agreement during any dispute.

7. TERMINATION FOR CAUSE: The State may terminate this Agreement and be relieved of any payments should the Contractor fail to perform the requirements of this Agreement at the time and in the manner herein provided. In the event of such termination the State may proceed with the work in any manner deemed proper by the State. All costs to the State shall be deducted from any sum due the Contractor under this Agreement and the balance, if any, shall be paid to the Contractor upon demand.

8. INDEPENDENT CONTRACTOR: Contractor, and the agents and employees of Contractor, in the performance of this Agreement, shall act in an independent capacity and not as officers or employees or agents of the State.

9. RECYCLING CERTIFICATION: The Contractor shall certify in writing under penalty of perjury, the minimum, if not exact, percentage of post consumer material as defined in the Public Contract Code Section 12200, in products, materials, goods, or supplies offered or sold to the State regardless of whether the product meets the requirements of Public Contract Code Section 12209. With respect to printer or duplication cartridges that comply with the requirements of Section 12156(e), the certification required by this subdivision shall specify that the cartridges so comply (Pub. Contract Code §12205).

10. NON-DISCRIMINATION CLAUSE: During the performance of this Agreement, Contractor and its subcontractors shall not unlawfully discriminate, harass, or allow harassment against any employee or applicant for employment because of sex, race, color, ancestry, religious creed, national origin, physical disability (including HIV and AIDS), mental disability, medical condition (cancer), age (over 40), marital status, and denial of family care leave. Contractor and subcontractors shall insure that the evaluation and treatment of their employees and applicants for employment are free from such discrimination and harassment. Contractor and subcontractors shall comply with the provisions of the Fair Employment and Housing Act (Gov. Code §12990 (a-f) et seq.) and the applicable regulations promulgated thereunder (California Code of Regulations, Title 2, Section 7285 et seq.). The applicable regulations of the Fair Employment and Housing Commission implementing Government Code Section 12990 (a-f), set forth in Chapter 5 of Division 4 of Title 2 of the California Code of Regulations, are incorporated into this Agreement by reference and made a part hereof as if set forth in full. Contractor and its subcontractors shall give written notice of their obligations under this clause to labor organizations with which they have a collective bargaining or other Agreement.

Contractor shall include the nondiscrimination and compliance provisions of this clause in all subcontracts to perform work under the Agreement.

11. CERTIFICATION CLAUSES: The CONTRACTOR CERTIFICATION CLAUSES contained in the document CCC 1005 are hereby incorporated by reference and made a part of this Agreement by this reference as if attached hereto.

12. TIMELINESS: Time is of the essence in this Agreement.

13. COMPENSATION: The consideration to be paid Contractor, as provided herein, shall be in compensation for all of Contractor's expenses incurred in the performance hereof, including travel, per diem, and taxes, unless otherwise expressly so provided.

14. GOVERNING LAW: This contract is governed by and shall be interpreted in accordance with the laws of the State of California.

15. ANTITRUST CLAIMS: The Contractor by signing this agreement hereby certifies that if these services or goods are obtained by means of a competitive bid, the Contractor shall comply with the requirements of the Government Codes Sections set out below.
a. The Government Code Chapter on Antitrust claims contains the following definitions:
1). "Public purchase" means a purchase by means of competitive bids of goods, services, or materials by the State or any of its political subdivisions or public agencies on whose behalf the Attorney General may bring an action pursuant to subdivision (c) of Section 16750 of the Business and Professions Code.
2). "Public purchasing body" means the State or the subdivision or agency making a public purchase. Government Code Section 4550.

b. In submitting a bid to a public purchasing body, the bidder offers and agrees that if the bid is accepted, it will assign to the purchasing body all rights, title, and interest in and to all causes of action it may have under Section 4 of the Clayton Act (15 U.S.C. Sec. 15) or under the Cartwright Act (Chapter 2 (commencing with Section 16700) of Part 2 of Division 7 of the Business and Professions Code), arising from purchases of goods, materials, or services by the bidder for sale to the purchasing body pursuant to the bid. Such assignment shall be made and become effective at the time the purchasing body tenders final payment to the bidder. Government Code Section 4552.

c. If an awarding body or public purchasing body receives, either through judgment or settlement, a monetary recovery for a cause of action assigned under this chapter, the assignor shall be entitled to receive reimbursement for actual legal costs incurred and may, upon demand, recover from the public body any portion of the recovery, including treble damages, attributable to overcharges that were paid by the assignor but were not paid by the public body as part of the bid price, less the expenses incurred in obtaining that portion of the recovery. Government Code Section 4553.

d. Upon demand in writing by the assignor, the assignee shall, within one year from such demand, reassign the cause of action assigned under this part if the assignor has been or may have been injured by the violation of law for which the cause of action arose and (a) the assignee has not been injured thereby, or (b) the assignee declines to file a court action for the cause of action. See Government Code Section 4554.

16. CHILD SUPPORT COMPLIANCE ACT: "For any Agreement in excess of $100,000, the contractor acknowledges in accordance with Public Contract Code 7110, that:

a). The contractor recognizes the importance of child and family support obligations and shall fully comply with all applicable state and federal laws relating to child and family support enforcement, including, but not limited to, disclosure of information and compliance with earnings assignment orders, as provided in Chapter 8 (commencing with section 5200) of Part 5 of Division 9 of the Family Code; and

b) The contractor, to the best of its knowledge is fully complying with the earnings assignment orders of all employees and is providing the names of all new employees to the New Hire Registry maintained by the California Employment Development Department."

17. UNENFORCEABLE PROVISION: In the event that any provision of this Agreement is unenforceable or held to be unenforceable, then the parties agree that all other provisions of this Agreement have force and effect and shall not be affected thereby.

18. PRIORITY HIRING CONSIDERATIONS: If this Contract includes services in excess of $200,000, the Contractor shall give priority consideration in filling vacancies in positions funded by the Contract to qualified recipients of aid under Welfare and Institutions Code Section 11200 in accordance with Pub. Contract Code §10353.

19. Potential bidders agree to abide by all California and federal laws with respect to the performance of the services under the contract.

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STATE OF CALIFORNIA – CCC 1005

CERTIFICATION

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective Contractor to the clause(s) listed below. This certification is made under the laws of the State of California.

Contractor/Bidder Firm Name (Printed)	*Federal ID Number*
By (Authorized Signature)	
Printed Name and Title of Person Signing	
Date Executed	*Executed in the County of*

CONTRACTOR CERTIFICATION CLAUSES

1. STATEMENT OF COMPLIANCE: Contractor has, unless exempted, complied with the nondiscrimination program requirements. (Gov. Code §12990 (a-f) and CCR, Title 2, Section 8103) (Not applicable to public entities.)

2. DRUG-FREE WORKPLACE REQUIREMENTS: Contractor will comply with the requirements of the Drug-Free Workplace Act of 1990 and will provide a drug-free workplace by taking the following actions:

a. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations.

b. Establish a Drug-Free Awareness Program to inform employees about:

1) the dangers of drug abuse in the workplace;
2) the person's or organization's policy of maintaining a drug-free workplace;
3) any available counseling, rehabilitation and employee assistance programs; and,
4) penalties that may be imposed upon employees for drug abuse violations.

c. Every employee who works on the proposed Agreement will:

1) receive a copy of the company's drug-free workplace policy statement; and,
2) agree to abide by the terms of the company's statement as a condition of employment on the Agreement.

Failure to comply with these requirements may result in suspension of payments under the Agreement or termination of the Agreement or both and Contractor may be ineligible for award of any future State agreements if the department determines that any of the following has occurred: the Contractor has made false certification, or violated the

certification by failing to carry out the requirements as noted above. (Gov. Code §8350 et seq.)

3. NATIONAL LABOR RELATIONS BOARD CERTIFICATION: Contractor certifies that no more than one (1) final unappealable finding of contempt of court by a Federal court has been issued against Contractor within the immediately preceding two-year period because of Contractor's failure to comply with an order of a Federal court, which orders Contractor to comply with an order of the National Labor Relations Board. (Pub. Contract Code §10296) (Not applicable to public entities.)

4. CONTRACTS FOR LEGAL SERVICES $50,000 OR MORE- PRO BONO REQUIREMENT: Contractor hereby certifies that contractor will comply with the requirements of Section 6072 of the Business and Professions Code, effective January 1, 2003.

Contractor agrees to make a good faith effort to provide a minimum number of hours of pro bono legal services during each year of the contract equal to the lessor of 30 multiplied by the number of full time attorneys in the firm's offices in the State, with the number of hours prorated on an actual day basis for any contract period of less than a full year or 10% of its contract with the State.

Failure to make a good faith effort may be cause for non-renewal of a state contract for legal services, and may be taken into account when determining the award of future contracts with the State for legal services.

5. EXPATRIATE CORPORATIONS: Contractor hereby declares that it is not an expatriate corporation or subsidiary of an expatriate corporation within the meaning of Public Contract Code Section 10286 and 10286.1, and is eligible to contract with the State of California.

6. SWEATFREE CODE OF CONDUCT:

a. All Contractors contracting for the procurement or laundering of apparel, garments or corresponding accessories, or the procurement of equipment, materials, or supplies, other than procurement related to a public works contract, declare under penalty of perjury that no apparel, garments or corresponding accessories, equipment, materials, or supplies furnished to the state pursuant to the contract have been laundered or produced in whole or in part by sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor, or with the benefit of sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor. The contractor further declares under penalty of perjury that they adhere to the Sweatfree Code of Conduct as set forth on the California Department of Industrial Relations website located at www.dir.ca.gov, and Public Contract Code Section 6108.

b. The contractor agrees to cooperate fully in providing reasonable access to the contractor's records, documents, agents or employees, or premises if reasonably required by authorized officials of the contracting agency, the Department of Industrial Relations,

or the Department of Justice to determine the contractor's compliance with the requirements under paragraph (a).

7. DOMESTIC PARTNERS: For contracts executed or amended after July 1, 2004, the contractor may elect to offer domestic partner benefits to the contractor's employees in accordance with Public Contract Code section 10295.3. However, the contractor cannot require an employee to cover the costs of providing any benefits which have otherwise been provided to all employees regardless of marital or domestic partner status.

DOING BUSINESS WITH THE STATE OF CALIFORNIA

The following laws apply to persons or entities doing business with the State of California.

1. CONFLICT OF INTEREST: Contractor needs to be aware of the following provisions regarding current or former state employees. If Contractor has any questions on the status of any person rendering services or involved with the Agreement, the awarding agency must be contacted immediately for clarification.

Current State Employees (Pub. Contract Code §10410):

1). No officer or employee shall engage in any employment, activity or enterprise from which the officer or employee receives compensation or has a financial interest and which is sponsored or funded by any state agency, unless the employment, activity or enterprise is required as a condition of regular state employment.

2). No officer or employee shall contract on his or her own behalf as an independent contractor with any state agency to provide goods or services.

Former State Employees (Pub. Contract Code §10411):

1). For the two-year period from the date he or she left state employment, no former state officer or employee may enter into a contract in which he or she engaged in any of the negotiations, transactions, planning, arrangements or any part of the decision-making process relevant to the contract while employed in any capacity by any state agency.

2). For the twelve-month period from the date he or she left state employment, no former state officer or employee may enter into a contract with any state agency if he or she was employed by that state agency in a policy-making position in the same general subject area as the proposed contract within the 12-month period prior to his or her leaving state service.

If Contractor violates any provisions of above paragraphs, such action by Contractor shall render this Agreement void. (Pub. Contract Code §10420)

Members of boards and commissions are exempt from this section if they do not receive payment other than payment of each meeting of the board or commission, payment for preparatory time and payment for per diem. (Pub. Contract Code §10430 (e))

2. LABOR CODE/WORKERS' COMPENSATION: Contractor needs to be aware of the provisions which require every employer to be insured against liability for Worker's Compensation or to undertake self-insurance in accordance with the provisions, and Contractor affirms to comply with such provisions before commencing the performance of the work of this Agreement. (Labor Code Section 3700)

3. AMERICANS WITH DISABILITIES ACT: Contractor assures the State that it complies with the Americans with Disabilities Act (ADA) of 1990, which prohibits discrimination on the basis of disability, as well as all applicable regulations and guidelines issued pursuant to the ADA. (42 U.S.C. 12101 et seq.)

4. CONTRACTOR NAME CHANGE: An amendment is required to change the Contractor's name as listed on this Agreement. Upon receipt of legal documentation of the name change the State will process the amendment. Payment of invoices presented with a new name cannot be paid prior to approval of said amendment.

5. CORPORATE QUALIFICATIONS TO DO BUSINESS IN CALIFORNIA:

a. When agreements are to be performed in the state by corporations, the contracting agencies will be verifying that the contractor is currently qualified to do business in California in order to ensure that all obligations due to the state are fulfilled.

b. "Doing business" is defined in R&TC Section 23101 as actively engaging in any transaction for the purpose of financial or pecuniary gain or profit. Although there are some statutory exceptions to taxation, rarely will a corporate contractor performing within the state not be subject to the franchise tax.

c. Both domestic and foreign corporations (those incorporated outside of California) must be in good standing in order to be qualified to do business in California. Agencies will determine whether a corporation is in good standing by calling the Office of the Secretary of State.

6. RESOLUTION: A county, city, district, or other local public body must provide the State with a copy of a resolution, order, motion, or ordinance of the local governing body which by law has authority to enter into an agreement, authorizing execution of the agreement.

7. AIR OR WATER POLLUTION VIOLATION: Under the State laws, the Contractor shall not be: (1) in violation of any order or resolution not subject to review promulgated by the State Air Resources Board or an air pollution control district; (2) subject to cease and desist order not subject to review issued pursuant to Section 13301 of the Water Code for violation of waste discharge requirements or discharge prohibitions; or (3) finally determined to be in violation of provisions of federal law relating to air or water pollution.

8. PAYEE DATA RECORD FORM STD. 204: This form must be completed by all contractors that are not another state agency or other governmental entity.

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RFP ATTACHMENT
COLORADO UNIQUE TERMS AND CONDITIONS

Colorado

Participating Addendum Execution

Orders may not be placed by Purchasing Entities in Colorado until execution of a Participating Addendum. In addition to terms that may be necessary to adopt this award to orders placed in Colorado, the following terms and conditions shall be included.

I. **Controller's Approval. CRS 24-30-202 (1).** This contract shall not be deemed valid until it has been approved by the Controller of the State of Colorado or such assistant as he may designate.

II. **Vendor Offset.** Pursuant to CRS 24-30-202.4 (as amended), the State Controller may withhold debts owed to State agencies under the vendor offset intercept system for: (a) unpaid child support debt or child support arrearages; (b) unpaid balance of tax, accrued interest, or other charges specified in Article 21, Title 39, CRS; (c) unpaid loans due to the Student Loan Division of the Department of Higher Education; (d) owed amounts required to be paid to the Unemployment Compensation Fund; and (e) other unpaid debts owing to the State or any agency thereof, the amount of which is found to be owing as a result of final agency determination or reduced to judgment as certified by the controller.

III. **Non-appropriation Clause.** Financial obligations of the State of Colorado payable after the current fiscal year are contingent upon funds for that purpose being appropriated, budgeted, and otherwise made available.

IV. **Insurance.** To follow are the minimum insurance requirements. Any solicitation requirement(s) that may exceed the ones listed here will apply to the resulting contract.

A. Standard Insurance Requirements.

1. The contractor shall obtain, and maintain at all times during the term of this agreement, insurance in the following kinds and amounts:

(a) Workers' Compensation Insurance as required by state statute, and Employer's Liability Insurance covering all of contractor's employees acting within the course and scope of their employment.

(b) Commercial General Liability Insurance written on ISO occurrence form CG 00 01 10/93 or equivalent, covering premises operations, fire damage, independent contractors, products and completed operations, blanket contractual liability, personal injury, and advertising liability with minimum limits as follows:

i. $1,000,000 each occurrence;

ii. $1,000,000 general aggregate;

iii. $1,000,000 products and completed operations aggregate; and

iv. $50,000 any one fire.

If any aggregate limit is reduced below $1,000,000 because of claims made or paid, the contractor shall immediately obtain additional insurance to restore the full aggregate limit and furnish to the State a certificate or other document satisfactory to the State showing compliance with this provision.

(c) Automobile Liability Insurance covering any auto (including owned, hired and non-owned autos) with a minimum limit as follows: $1,000,000 each accident combined single limit.

(d) Professional liability insurance with minimum limits of liability of not less than $ Ø . (*To be specified in the solicitation.*)

2. The State of Colorado shall be named as additional insured on the Commercial General Liability and Automobile Liability Insurance policies (leases and construction contracts will require the additional insured coverage for completed operations on endorsements CG 2010 11/85, CG 2037, or equivalent). Coverage required of the contract will be primary over any insurance or self-insurance program carried by the State of Colorado.

3. The Insurance shall include provisions preventing cancellation or non-renewal without at least 45 days prior notice to the State by certified mail.

4. The contractor will require all insurance policies in any way related to the contract and secured and maintained by the contractor to include clauses stating that each carrier will waive all rights of recovery, under subrogation or otherwise, against the State of Colorado, its agencies, institutions, organizations, officers, agents, employees and volunteers.

5. All policies evidencing the insurance coverages required hereunder shall be issued by insurance companies satisfactory to the State.

6. The contractor shall provide certificates showing insurance coverage required by this contract to the State within 7 business days of the effective date of the contract, but in no event later than the commencement of the services or delivery of the goods under the contract. No later than 15 days prior to the expiration date of any such coverage, the contractor shall deliver the State certificates of insurance evidencing renewals thereof. At any time during the term of this contract, the State may request in writing, and the contractor shall thereupon within 10 days supply to the State, evidence satisfactory to the State of compliance with the provisions of this section.

7. Notwithstanding subsection A of this section, if the contractor is a "public entity" within the meaning of the Colorado Governmental Immunity Act CRS 24-10-101, et seq., as amended ("Act'), the contractor shall at all times during the term of this contract maintain only such liability insurance, by commercial policy or self-insurance, as is necessary to meet its liabilities under the Act. Upon request by the State, the contractor shall show proof of such insurance satisfactory to the State.

V. Software Piracy Prohibition. Governor's Executive Order D 002 00

No State or other public funds payable under this contract shall be used for the acquisition, operation or maintenance of computer software in violation of United States copyright laws or applicable licensing restrictions. The Contractor hereby certifies that, for the term of this Contract and any extensions, the Contractor has in place appropriate systems and controls to prevent such improper use of public funds. If the State determines that the Contractor is in violation of this paragraph, the State may exercise any remedy available at law or equity or under this contract, including, without limitation, immediate termination of the contract and any remedy consistent with United States copyright laws or applicable licensing restrictions.

VI. Employee Financial Interest. CRS 24-18-201 & CRS 24-50-507

The signatories aver that to their knowledge, no employee of the State of Colorado has any personal or beneficial interest whatsoever in the service or property described herein.

Additional terms required by the State of Montana

Access and Retention of Records: Contractor agrees to provide the Department, the Legislative Auditor or their authorized agents access to any records necessary to determine contract compliance. Contractor agrees to create and retain all records supporting the products and services rendered for a period of three (3) years after either the completion date of this contract or the conclusion of any claim, litigation or exception relating to this contract taken by the State of Montana or a third party. Reference: 18-1-118, MCA.

The Participating Addendum shall be governed by the laws of the State of Montana. Venue for any action will be in the First District Court of the County of Lewis and Clark County, Helena, Montana. Parties to pay own legal fees and associated costs.

Hold Harmless/Indemnification
The Contractor agrees to protect, defend, and save the State of Montana, its elected and appointed officials, agents, and employees, while acting within the scope of their duties as such, harmless from and against all claims, demands, causes of action of any kind or character, including the cost of defense thereof, arising in favor of the Contractor's employees or third parties on account of bodily or personal injuries, death, or damage to property arising out of services performed or omissions of services or in any way resulting from the acts or omissions of the Contractor and/or its agents, employees, representatives, assigns, subcontractors, except the sole negligence of the State, under this agreement.

Purchasing Card. The State of Montana has a Purchasing Card Program in place that gives agencies the ability to charge purchases made from these contracts. The State of Montana prefers this method of payment.

Termination for Convenience. The State may terminate this Participating Addendum and/or any active projects in whole or in part. Contractor shall be entitled to sums due as compensation for accepted deliverables provided in conformance with the contract. In the event the contract is terminated for the convenience of the State the agency will pay for all accepted work performed and accepted deliverables completed in conformance with the contract up to the date of termination.

DR6917 ADDENDUM #1

The States of Minnesota and Washington are added to the RFP as participating states.

State of Washington shipping data for calendar year 2005:

- International service $42,867.00 – number of packages 789
- Ground service express $124,700.00 – number of packages 10,526
- Ground service standard $50,497 – number of packages 10,909
- Air & Expedited service -- reported revenue was $1,846,651

Attached are the Standard Terms and Conditions (Ts & Cs) for the States of Washington and Nevada.

The State of Washington Ts & Cs begin after the State cover page with page 9 of 19 and continue through page 19 of 19.

The Ts & Cs for the State of Nevada follow the Washington Ts & Cs and are four pages in length.

Competitive Procurement Standards

State of Washington

I. STANDARD DEFINITIONS REVISED 06/02/03 4

II. STANDARD INSTRUCTIONS TO BIDDERS REVISED 06/02/03 7

III. STANDARD TERMS AND CONDITIONS (T'S & C'S) REVISED 03/09/06 9

This booklet contains Standard Terms and Conditions, Definitions, and Instructions to Bidders.

Competitive procurement documents including Invitations for Bids (IFB), Request for Quotation (RFQ), and Request for Proposal (RFP), will include sections of this booklet by reference. This means the referenced sections apply to the procurement and to contracts resulting from the procurement process. You do not have to attach copies of the applicable sections with the IFB, RFQ, or RFP you submit.

Each section will indicate its revised date. The competitive procurement document will indicate the revised date of the applicable sections. It is your responsibility to read and understand the latest revisions.

Do not dispose of this document until it is revised. Sections will be revised separately since it contains standards; you may refer to the referenced sections for every bid or proposal you submit.

Competitive Procurement Standards

III. STANDARD TERMS AND CONDITIONS (T'S & C'S) REVISED 03/09/06

The terms and conditions in this section apply to all invitations to bid and requests for proposals and requests for quotations except as noted.

1. ENTIRE AGREEMENT

This document, including all amendment and subsequently issued change notices, comprises the entire agreement between the State Of Washington and the Contractor and shall be governed by the laws of the State Of Washington incorporated herein by reference. The venue for legal action shall be the Superior Court for the State Of Washington, County of Thurston. The state reserves the right to reject bids that propose alternate or additional terms and conditions.

2. CONFLICT AND SEVERABILITY

Conflict: In the event of conflict between contract documents and applicable laws, codes, ordinances or regulations, the most stringent or legally binding requirement shall govern and be considered a part of this contract to afford the state maximum benefits.
Severability: Any provision of this document found to be prohibited by law shall be ineffective to the extent of such prohibition without invalidating the remainder of the document.

3. ANTITRUST

The state maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, the Contractor hereby assigns to the state any and all claims for such overcharges except overcharges which result from antitrust violations commencing after the price is established under this contract and which are not passed on to the state under an escalation clause.

4. NONDISCRIMINATION

A. Employment: Acceptance of this contract binds the Contractor to the Terms and Conditions of Section 601, Title VI, Civil Rights Act of 1964, as may be amended: In that "No person in the United States shall, on the grounds of race, color, national origin, sex, or age, be excluded from participation in, be denied the benefits of, or be subject to discrimination under any program or activity receiving Federal financial assistance." In addition, "No otherwise qualified handicapped individual in the United States shall, solely by reason of his handicap, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving Federal financial assistance." Unless exempted by Presidential Executive Order #11246, as may be amended or replaced and applicable regulations there under, Contractor shall not discriminate against any employee or applicant for employment.

B. Contracting: Contractors, Bidders, and Proposers shall not create barriers to open and fair opportunities for all businesses including MWBE's to participate in all State contracts and to obtain or compete for contracts and subcontracts as sources of supplies, equipment, construction, and services. In considering offers from and doing business with subcontractors and suppliers, the Contractor shall not discriminate on the basis of race, color, creed, religion, sex, age, nationality, marital status, or the presence of any mental, or physical disability in an otherwise qualified disabled person.

5. WORKERS RIGHT TO KNOW

Recently passed "right to know" legislation required the Department of Labor and Industries to establish a program to make employers and employees more aware of the hazardous substances in their work environment. WAC 296-62-054 requires among other things that all manufacturers/distributors of hazardous substances, including any of the items listed on this IFB, RFQ, or contract bid and subsequent award, must include with each delivery completed Material Safety Data Sheets (MSDS) for each hazardous material. Additionally, each container of hazardous material must be appropriately labeled with:
The identity of the hazardous material,
Appropriate hazardous warnings, and
Name and address of the chemical manufacturer, importer, or other responsible party.

Competitive Procurement Standards

Labor and Industries may levy appropriate fines against employers for noncompliance and agencies may withhold payment-pending receipt of a legible copy of the MSDS. It should be noted that OSHA Form 20 is not acceptable in lieu of this requirement unless it is modified to include appropriate information relative to "carcinogenic ingredients" and "routes of entry" of the product(s) in question.

6. GIFTS AND GRATUITIES

In accordance with RCW 43.19.1937 and 1939 and RCW 42.52.150 and 160, it is unlawful for any person to directly or indirectly offer, give or accept gifts, gratuities, loans, trips, favors, special discounts, services, or anything of economic value in conjunction with state business practices to another to refrain from submitting a proposal. Further RCW 43.19.1937 and the Ethics in Public Service Law, Chapter 42.52 RCW prohibits state officers or employees from receiving, accepting, taking or seeking gifts (except as permitted by RCW 42.52.150) if the officer or employee participates in contractual matters relating to the purchase of goods or services.

7. RIGHTS AND REMEDIES

In the event of any claim for default or breach of contract, no provision in this document or in the bidder's offer shall be construed, expressly or by implication, as a waiver by the state of any existing or future right and/or remedy available by law. Failure of the state to insist upon the strict performance of any term or condition of the contract or to exercise or delay the exercise of any right or remedy provided in the contract or by law, or the acceptance of (or payment for) materials, equipment or services, shall not release the Contractor from any responsibilities or obligations imposed by this contract or by law, and shall not be deemed a waiver of any right of the state to insist upon the strict performance of the contract.

8. INSTATE PREFERENCE-RECIPROCITY (THIS PARAGRAPH DOES NOT APPLY TO REQUEST'S FOR QUOTATION'S)

Pursuant to RCW 43.19.700-704 and WAC 236-48-085 the Department of General Administration has established a schedule of penalties applicable against firms submitting bids from states which grant a preference to their own in-state businesses. The penalties are available on our website at Reciprocity Preference Table

The appropriate percentage penalty will be added to each bid bearing the address from a state with in-state preferences rather than subtracting a like amount from Washington State bidders.

This action will be used only for bid analysis and award. In no instances shall the increase be paid to a supplier whose bid is accepted.

9. PROTESTS

Protests shall be filed and resolved in accordance with Washington Administrative Code (WAC) 236-48-141 through 143.

Protests filed prior to award are to be addressed to the SPO in charge of the bid.

Protests filed after the award are to be addressed to the Policy and Protest Manager, Office of State Procurement.

If an award is cancelled as a result of a protest filed after award, the state shall not be liable to the awardee for, and the awardee shall not claim against the state, any alleged (a) bid preparation charges, (b) cost incurred to ensure that the awardees bid is responsive, (c) claims for anticipated lost profits, or (d) claims for damages.

10. SAVE HARMLESS

To the fullest extent permitted by law, Contractor shall indemnify, defend, and save harmless the state, agencies of the state, and all officers and employees of the state, from and against any and all claims for injuries or death, including claims by Contractor's employees, or for damages arising out of, resulting from, or incident to Contractor's performance or failure to perform the contract, or for patent, trademark, copyright, or franchise infringement arising from the purchase, installation, or use of goods and services ordered. Contractor's obligation to indemnify, defend and save harmless shall not be eliminated or reduced by any alleged concurrent negligence of the state or its agencies, employees, and officers. Contractor waives its immunity under Title 51 RCW to the extent required to indemnify, defend, and save harmless the state and its agencies, officers, or employees.

11. PERSONAL LIABILITY

Competitive Procurement Standards

It is agreed by and between the parties hereto that in no event shall any official, officer, employee or agent of the State of Washington be in any way personally liable or responsible for any covenant or agreement herein contained whether expressed or implied, nor for any statement or representation made herein or in any connection with this agreement.

12. SUPERVISION AND COORDINATION

Contractor shall:

- Competently and efficiently, supervise and direct the implementation and completion of all contract requirements specified herein.
- Designate in its bid to the state, a representative(s) with the authority to legally commit Contractor's firm. All communications given or received from the Contractor's representative shall be binding on the Contractor.
- Promote and offer to Purchasers only those materials, equipment, and/or services as stated herein and allowed for by contractual requirements. Violation of this condition will be grounds for contract termination.

13. ADVERTISING

Contractor shall not advertise or publish information concerning this contract in any form or media without prior written consent from the SPO.

14. SUBCONTRACTS/ASSIGNMENT

Contractor shall not subcontract or assign its obligations under this contract without the prior written consent of the SPO. The Contractor shall be responsible to ensure that all requirements of the contract shall flow down to any and all subcontractors.

15. TAXES, FEES AND LICENSES

Competitive Procurement Standards

A. Taxes: Where required by state statute or regulation, contractor shall pay for and maintain in current status and all taxes that are necessary for contract performance. Unless otherwise indicated, the purchaser agrees to pay State of Washington sales or use taxes on all applicable consumer services and materials purchased. No charge by contractor shall be made for federal excise taxes and the purchaser agrees to furnish contractor with an exemption certificate where appropriate. Sales tax shall not be included in bid pricing submitted.

B. Collection of Retail Sales Tax: In state suppliers: In general, in state suppliers engaged in retail sales activities within Washington State are required to collect and remit sales tax to Department of Revenue.

C. Out-of-state suppliers: In general, out-of-state suppliers must collect and remit "use tax" to Department of Revenue if the activity carried on by the seller in Washington State is significantly associated with supplier's ability to establish or maintain a market for its products in Washington State. Examples of such activity include where the supplier either directly or by an agent or other representative:
   - Maintains an in-state office, distribution house, sales house, warehouse, service enterprise, or any other in-state place of business; or
   - Maintains an in-state inventory or stock of goods for sale; or
   - Regularly solicits orders from customers located within state via sales representatives entering the state; or
   - Sends other staff into the state (e.g. product safety engineers, etc.) to interact with customers in an attempt to establish or maintain market(s); or
   - Other factors identified in WAC chapter 458-20.

D. Out-of-state suppliers meeting one of the above criteria must register and establish an account with the Department of Revenue (DOR). Refer to WAC 458-20-193 (7 through 9) or call Department of Revenue at (800) 647-7706. When out-of-state suppliers are not required to collect and remit "use tax", the agency is responsible for paying this tax, if applicable, directly to DOR.

E. Fees/Licenses: Prior to bid opening the Contractor shall pay for and maintain in a current status, any license fees, assessments, permit charges, etc., which are necessary for contract performance. It is the contractor's sole responsibility to monitor and determine any changes or the enactment of any subsequent regulations for said fees, assessments, or charges and to immediately comply with said changes or regulations during the entire term of this contract.

F. Customs/Brokerage Fees: To be considered responsive, bid must include ALL customs duties, brokerage or import fees where applicable. Contractor shall take all-necessary actions to ensure that materials or equipment purchased are expedited through customs. Failure to do so may subject contractor to liquidated damages as identified in this document and/or to other administrative actions considered appropriate.

G. Supplier is to calculate and enter the appropriate Washington State and local sales tax on the invoice. Tax is to be computed on new items after deduction of any trade-in in accordance with WAC 458-20-247.

H. Orders for tangible personal property which become a component part of ferry vessels of the State of Washington or local government units in the State of Washington are exempt from use tax under RCW 82.12.0279.

16. WARRANTIES

A. Product: Contractor warrants that all materials, equipment, and/or services provided under this contract shall be fit for the purpose(s) for which intended, for merchantability, and shall conform to the requirements and specifications herein. Acceptance of any service and inspection incidental thereto by the state shall not alter or affect the obligations of the Contractor or the rights of the state.

B. Price: Contractor warrants that prices of materials, equipment, and services set forth herein do not exceed those charged by the Contractor to any other customer purchasing the same goods or services under similar conditions and in like or similar quantities.

C. Date Compliance: Contractor warrants fault free performance in the processing of date and date related data including, but not limited to calculation, comparing, and sequencing by all Equipment and Software provided pursuant to this Contract, individually and in combination, when used in accordance with the product documentation provided by the Contractor. Fault free performance shall include the manipulation of this data when dates are in the 20th or 21st centuries and shall be transparent to the user.

17. LIENS, CLAIMS AND ENCUMBRANCES

All materials, equipment, or services shall be free of all liens, claims, or encumbrances of any kind and if the state requests, a formal release of same shall be delivered to the state.

18. DELIVERY

Competitive Procurement Standards

A. Time: Delivery must be made during normal work hours and within time frames proposed by Bidder herein and subsequently accepted by the state. Failure to comply may subject Contractor to non-delivery assessment charges and/or liquidated damages as appropriate. The state reserves the right to refuse shipment when delivered after normal working hours. Contractor shall verify specific working hours of individual agencies and so instruct carrier(s) to deliver accordingly. The acceptance by the purchaser of late performance with or without objection or reservation by the purchaser shall not waive the right to claim damage for such breach, nor preclude the purchaser from pursuing any other remedy provided herein, including termination, nor constitute a waiver of the requirements for the timely performance of any obligation remaining to be performed by Contractor.

B. Terms: Unless otherwise specified, all goods are to be shipped FOB Destination freight prepaid and included. Where specific authorization is granted to ship goods FOB shipping point, Contractor agrees to prepay all shipping charges, route as instructed or if instructions are not provided, route by cheapest common carrier. Each invoice for shipping charges shall contain the original or a copy of the freight bill indicating that the payment for shipping has been made. The purchaser reserves the right to refuse COD shipments.

C. Location: All deliveries are to be made to the applicable delivery location in accordance with Interstate Commerce Commission rules or as indicated in purchase order. When applicable, Contractor shall take necessary actions to safeguard items during inclement weather.

D. Unauthorized: In no case shall Contractor initiate performance prior to receipt of written or verbal authorization from authorized purchasers. Expenses incurred otherwise shall be borne solely by the Contractor.

19. INSPECTION AND REJECTION

The Purchaser's inspection of all materials and equipment upon delivery is for the sole purpose of identification. Such inspection shall not be construed as final acceptance, or as acceptance of the materials or equipment, if materials or equipment does not conform to contractual requirements. If there are any apparent defects in the materials or equipment at the time of delivery, the Purchaser will promptly notify the Contractor thereof. Without limiting any other rights, the Purchaser and/or the state at its option, may require the Contractor to:

- Repair or replace, at Contractor's expense, any or all of the damaged goods, or
- Refund the price of any or all of the damaged goods, or
- Accept the return of any or all of the damaged goods.

20. TITLE AND RISK OF LOSS

Regardless of FOB point, Contractor agrees to bear all risks of loss, injury, or destruction of goods and materials ordered herein which occur prior to delivery and acceptance. Such loss, injury, or destruction shall not release Contractor from any obligation hereunder.

21. PERFORMANCE

Acceptance by the purchaser of unsatisfactory performance with or without objection or reservation shall not waive the right to claim damage for breach, or terminate the contract, nor constitute a waiver of requirements for satisfactory performance of any obligation remaining to be performed by Contractor.

22. IDENTIFICATION

All invoices, packing lists, packages, instruction manuals, correspondence, shipping notices, shipping containers, and other written documents affecting this contract shall be identified by the applicable purchase order or field order number. Packing lists shall be enclosed with each shipment, indicating the contents therein.

23. CHARGES FOR HANDLING

No charges will be allowed for handling that includes but is not limited to packing, wrapping, bags, containers, or reels, unless otherwise stated herein.

24. INVOICING

Contractor shall provide an original and two (2) copies of invoices. Each invoice shall be submitted as required by the contract and shall reference the contract and field order or purchase order number. Invoices shall be properly annotated with applicable prompt payment discount(s).

25. PAYMENT

Payment will be made by the state agency or political subdivision indicated on ordering document. Any bid that requires payment in less than thirty (30) calendar days need not be considered. Qualifying prompt payment discount will be

Competitive Procurement Standards

considered in determining the apparent lowest responsible and responsive bid. Invoices will not be processed for payment nor will the period of cash discount commence until receipt of a properly completed invoice and until all invoiced items are received and satisfactory performance of Contractor has been attained. If an adjustment in payment is necessary due to damage or dispute, the cash discount period shall commence on the date final approval for payment is authorized. Under "Chapter 39.76 RCW," if purchaser fails to make timely payment(s), Contractor may invoice for 1% per month on the amount overdue or a minimum of $1.00. Payment will not be considered late if a check or warrant is mailed within the time specified. If no terms are specified, net 30 days will automatically apply. Payment(s) made in accordance with contract terms shall fully compensate the Contractor for all risk, loss, damages or expense of whatever nature and acceptance of payment shall constitute a waiver of all claims submitted by Contractor.

Payment for materials or equipment received or for services rendered shall be made by warrant issued from the Washington State Treasury and redeemable in U.S. dollars. Unless otherwise indicated, the state's sole responsibility shall be to issue this warrant. Any bank or transaction fees or similar costs associated with currency exchange procedures shall be fully assumed by the contractor.

Payment term discounts effective for less than a 30-day period unless otherwise identified in bid/quote, will not be considered in the award of this bid.

Bidders are encouraged to offer a discount for prompt payment of invoice, which will be utilized in determining lowest responsive/responsible bidder. To be considered in the state's evaluation, period of entitlement must be 30 calendar days or greater. If bidder indicates no discount, the state will evaluate as net 30 days.

Please indicate your discount proposal on the offer page of this document. If awarded by the state, period of entitlement begins only after:

Receipt of a properly completed invoice
Receipt of all supplies, equipment or services ordered
Satisfactory completion of all contractual requirements

26. QUALITY STANDARDS

Product or service specifications herein are intended solely to clearly describe type and quality and not to be restrictive. Trade reference specifications describe the type product thus far found to best meet agency functional requirements and provide the most economical use life under agency use situations. So as not to misrepresent the requirements herein, brands other than those specified will therefore be considered on the basis of whether at least equal in quality/performance. Failure to submit with bid complete documentation sufficient to establish products bid as at least equal may be grounds for rejection. By submitting bid, bidder expressly warrants product bid as at least equal in quality and performance. The state's acceptance of a product bid as an "equal" is conditioned on the state's inspection and testing after receipt. If, in the sole judgment of the state, the item is determined not to be an equal, the bid may be rejected or the product returned at bidder's expense and/or the contract canceled without any liability whatsoever to the state. Any bid containing a brand that is not of equal quality, performance or use specified must be represented as an "alternate" and not as an "equal"; failure to do so shall be sufficient reason to consider the bid non-responsive.

27. DETERMINATION OF RESPONSIBILITY

During bid evaluation, the state reserves the right to make reasonable inquiry to determine the responsibility of any bidder. Requests may include, but not be limited to, financial statements, credit ratings, references, record of past performance, on-site inspection of bidder's, or bidder's subcontractor's facilities. Failure to respond to said request(s) will be sufficient reason to consider the bid non-responsive.
During the contract term, should the contractor be determined to be in violation of federal, state, or local laws or regulations, the state reserves the right to modify its initial determination of responsibility at the time of award and to take other action as determined appropriate, including but not limited to termination of the contract.

28. AWARD FACTORS

A. Criteria: State contracts shall be awarded to the lowest responsible and responsive bidder subject to the preferences provided by law. Award criteria shall include all factors identified in RCW 43.19.1911 and the contractual requirements provided herein. No MWBE preference will be included in the evaluation of bids/proposals, no

Competitive Procurement Standards

minimum level of MWBE participation shall be required as a condition for receiving an award and bids/proposals will not be rejected or considered non-responsive on that basis.

B. Rights Reserved subject to the provisions of RCW 43.19.1911, the state reserves the right to:
C. Waive any informality.
D. Reject any or all bids, or portions thereof. WAC 236-48-094 allows the state to "accept any portion of the items bid" unless the bidder stipulates all or nothing on the bid.
E. Reissue an IFB, RFQ, or RFP, or negotiate under provisions outlined therein.
F. Award on an all or none consolidated basis taking into consideration reduction in administrative costs as well as unit bid prices.

29. SUPPLIER REGISTRATION

Prior to award of a contract, any unregistered bidder may be required to complete a Supplier Registration Packet for placement on the state's supplier list.

30. CHANGES

No alteration in any of the terms, conditions, or contractual requirements herein shall be effective without the written consent of the SPO as evidenced by issuance by the state of a contract change notice.

31. ADDITIONS OR DELETIONS

The state reserves the right to add or delete items, agencies, or locations, as determined to be in the best interest of the state. Added items, agencies or locations will be related to those on contract and additions or deletions will not represent a significant increase or decrease in size or scope of the contract. Such additions or deletions will be by mutual agreement, will be at prices consistent with the original bid price margins, and will be evidenced by issuance of a written contract change notice from the SPO.

32. CONTRACT SUSPENSION

The state may at any time and without cause, suspend the contract or any portion thereof, for a period of not more than thirty (30) calendar days, by written notice to the Contractor. Contractor shall resume performance within fifteen (15) calendar days of written notice from the state.

33. BREACH, DEFAULT, TERMINATION

Competitive Procurement Standards

A. Breach: A breach of a term or condition of the contract shall mean any one or more of the following events: (1) Contractor fails to perform the services by the date required or by a later date as may be agreed to in a written amendment to the contract signed by the state; (2) Contractor breaches any warranty or fails to perform or comply with any term or agreement in the contract; (3) Contractor makes any general assignment for the benefit of creditors; (4) in the state's sole opinion, Contractor becomes insolvent or in an unsound financial condition so as to endanger performance hereunder; (5) Contractor becomes the subject of any proceeding under any law relating to bankruptcy, insolvency or reorganization, or relief from creditors and/or debtors; (6) any receiver, trustee, or similar official is appointed for Contractor or any of the Contractor's property; (7) Contractor is determined to be in violation of federal, state, or local laws or regulations and that such determination, in the state's sole opinion renders the Contractor unable to perform any aspect of the contract.

B. Default: A Contractor may be declared in default for failing to perform a contractual requirement or for a material breach of any term or condition.

C. Termination for Convenience: The state may terminate this contract, in whole or in part, at any time and for any reason by giving thirty (30) calendar days written termination notice to Contractor. Termination charges shall not apply unless they are subsequently agreed upon by both parties. Where termination charges are applicable, both parties agree to negotiate in good faith and to limit the extent of negotiations to valid documented expenses incurred by Contractor prior to date of termination. Should the parties not agree to a satisfactory settlement, the matter may be subjected to mediation and/or legal proceedings.

D. Termination for Breach and/or Default: Except in the case of delay or failure resulting from circumstances beyond the control and without the fault or negligence of the Contractor or of the Contractor's suppliers or subcontractors, the state shall be entitled, by written or oral notice, to cancel and/or terminate this contract in its entirety or in part for breach and/or for default of any of the terms herein and to have all other rights against Contractor by reason of the Contractor's breach as provided by law.

E. Termination by Mutual Agreement: The state or the Contractor may terminate this contract in whole or in part, at any time, by mutual agreement with thirty (30) calendar days written notice from one party to the other.

F. Sanctions: Any violations of the mandatory provisions of this contract shall be a material breach of contract for which the contractor may be subject to a requirement of specific performance, or damages and sanctions provided by contract, or by applicable laws.

34. OPPORTUNITY TO CURE DEFAULT

A. Events: In the event that Contractor fails to perform a contractual requirement or materially breaches any term or condition, the state may issue a written or oral notice of default and provide a period of time in which Contractor shall have the opportunity to cure. Time allowed for cure shall not diminish or eliminate Contractor's liability for liquidated or other damages. The state is not required to allow the Contractor to cure defects if the opportunity for cure is not feasible as determined solely by the state. The state may terminate the contract for nonperformance, breach, or default without allowing the opportunity to cure by the Contractor.

B. Remedies: If the nonperformance, breach or default remains after Contractor has been provided the opportunity to cure, the state may do one or more of the following:

C. Exercise any remedy provided by law.

D. Terminate this contract and any related contracts or portions thereof.

E. Impose liquidated damages.

F. Suspend Contractor from receiving future Invitations for Bid.

35. LEGAL FEES

The Contractor covenants and agrees that in the event suit is instituted by the purchaser for any nonperformance, breach or default on the part of the Contractor, and the Contractor is adjudged by a court of competent jurisdiction, he shall pay to the purchaser all costs, expenses expended or incurred by the purchaser in connection therewith, and reasonable attorney's fees.

36. FORCE MAJEURE

Competitive Procurement Standards

A. Definition: Except for payment of sums due, neither party shall be liable to the other or deemed in default under this contract if and to the extent that such party's performance of this contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and could not have been avoided by exercising reasonable diligence. Force majeure shall include acts of God, war, riots, strikes, fire, floods, epidemics, or other similar occurrences.

B. Notification: If either party is delayed by force majeure, said party shall provide written notification within forty-eight (48) hours. The notification shall provide evidence of the force majeure to the satisfaction of the other party. Such delay shall cease as soon as practicable and written notification of same shall be provided. The time of completion shall be extended by contract modification for a period of time equal to the time that the results or effects of such delay prevented the delayed party from performing in accordance with this contract.

C. Rights Reserved: The state reserves the right to cancel the contract and/or purchase materials, equipment, or services from the best available source during the time of force majeure, and Contractor shall have no recourse against the state.

37. MINORITY AND WOMEN'S BUSINESS ENTERPRISES (MWBE)

In accordance with the legislative findings and policies set forth in Chapter 39.19 RCW, the State of Washington encourages participation in all its contracts by MWBE firms certified by the Office of Minority and Women's Business Enterprises (OMWBE). Participation may be either on a direct basis in response to this solicitation/invitation or as a subcontractor to a Bidder/Proposer. However, unless required by federal statutes, regulations, grants, or contract terms referenced in the contract documents, no preference will be included in the evaluation of bids/proposals, no minimum level of MWBE participation shall be required as condition for receiving an award, and bids/proposals will not be rejected or considered non-responsive on that basis. Any affirmative action requirements set forth in federal regulations or statutes included or referenced in the contract documents will apply. Bidders may contact OMWBE to obtain information on certified firms for potential subcontracting arrangements.

38. ESTABLISHED BUSINESS

To be considered responsive, contractor must, prior to commencing performance, or prior to that time if required by law or regulation (reference WAC Chapter 18.27), be an established business firm with all required licenses, bonding, facilities, equipment and trained personnel necessary to perform the work as specified in the bid solicitation. All bidders must have Federal Tax Identifier Number as required by IRS regulations and Uniform Business Identifier Number required by Department of Revenue (800) 647-7706. Questions regarding specific licenses should be directed to Department of Licensing at (360) 664-1400.

The state reserves the right to require proof of said requirements including business references within ten (10) calendar days from the date of request.

39. LOWEST COST PURCHASE AUTHORITY (THIS PARAGRAPH APPLIES ONLY TO MANDATORY USE TERM CONTRACTS)

This contract is subject to RCW 43.19.190(2) & RCW 43.19.1905(7): which authorizes state agencies to purchase materials, supplies, services, and equipment of equal quantity and quality to those on state contract from non-contract suppliers, provided that an agency subsequently notifies the Office of State Procurement (OSP) State Procurement Officer (SPO) that the pricing is less costly for such goods or services than the price from the state contractor.

If the non-contract supplier's pricing is less, the state contractor shall be given the opportunity by the state agency to at least meet the non-contractor's price. If the state contractor cannot meet the price, then the state agency shall purchase the item(s) from the non-contract supplier, document the transactions on the appropriate form developed by OSP and forwarded to the SPO administering the state contract.

If a lower price can be identified on a repeated basis, the state reserves the right to renegotiate the pricing structure of this agreement. In the event such negotiations fail, the state reserves the right to delete such item(s) from the contract.

40. PROPRIETARY INFORMATION

Supplier should clearly identify any material that constitutes valuable formulae, designs, drawings, and research data claimed to be exempt from public disclosure RCW 42.17.310, along with a statement of the basis for such claim of exemption. Pricing and entire bid packages are not considered proprietary. The agency will give notice to the supplier of any request for disclosure of such information received within 5 (five) years from the date of submission. Failure to so label

Competitive Procurement Standards

such materials or to timely respond after notice of request for public disclosure has been given shall be deemed a waiver by the submitting supplier of any claim that such materials are, in fact, so exempt.

41. OSHA AND WISHA REQUIREMENTS

OSHA and WISHA requirements: Supplier agrees to comply with conditions of the Federal Occupational Safety and Health Act of 1970 (OSHA) and, if manufactured or stored in the State of Washington, the Washington Industrial Safety and Health Act of 1973 (WISHA) Chapter 19.28 RCW and WAC 296-24 and the standards and regulations issued there under and certifies that all items furnished and purchased under this order will conform to and comply with said standards and regulations. Supplier further agrees to indemnify and hold harmless purchaser from all damages assessed against purchaser as a result of supplier's failure to comply with the acts and standards there under, and for the failure of the items furnished under this order to so comply.

42. TRAINING

You may be required to call on the end-users to acquaint them with your product or service, provide necessary training, or discuss the compatibility of your equipment with existing equipment.

43. DEFAULT CHARGES

Default charge is defined as the cost to procure locally, or on the open market, the replacement of any rejected or undelivered contract item. Supplier is responsible for any price increase over bid price.

44. INSURANCE

General Requirements: Contractor shall, at their own expense, obtain and keep in force insurance as follows until completion of the contract. Within fifteen (15) calendar days of receipt of notice of award, the Contractor shall furnish evidence in the form of a Certificate of Insurance satisfactory to the state that insurance, in the following kinds and minimum amounts has been secured. Failure to provide proof of insurance, as required, will result in contract cancellation.

Contractor shall include all subcontractors as insureds under all required insurance policies, or shall furnish separate Certificates of Insurance and endorsements for each subcontractor. Subcontractor(s) must comply fully with all insurance requirements stated herein. Failure of subcontractor(s) to comply with insurance requirements does not limit Contractor's liability or responsibility.

All insurance provided in compliance with this contract shall be primary as to any other insurance or self-insurance programs afforded to or maintained by State.

Specific Requirements:
Employers Liability (Stop Gap): The Contractor will at all times comply with all applicable workers' compensation, occupational disease, and occupational health and safety laws, statutes, and regulations to the full extent applicable and will maintain Employers Liability insurance with a limit of no less than $1,000,000.00. The state will not be held responsible in any way for claims filed by the Contractor or their employees for services performed under the terms of this contract.

Commercial General Liability Insurance: The Contractor shall at all times during the term of this contract, carry and maintain commercial general liability insurance and if necessary, commercial umbrella insurance for bodily injury and property damage arising out of services provided under this contract. This insurance shall cover such claims as may be caused by any act, omission, or negligence of the Contractor or its officers, agents, representatives, assigns, or servants.

The insurance shall also cover bodily injury, including disease, illness, and death and property damage arising out of the Contractor's premises/operations, independent contractors, products/completed operations, personal injury and advertising injury, and contractual liability (including the tort liability of another assumed in a business contract), and contain separation of insureds (cross liability) conditions.

Contractor waives all rights against the State for the recovery of damages to the extent they are covered by general liability or umbrella insurance.

The limits of liability insurance shall not be less than as follows:

Competitive Procurement Standards

General Aggregate Limits (other than products-completed operations)	$2,000,000
Products-Completed Operations Aggregate	$2,000,000
Personal and Advertising Injury Aggregate	$1,000,000
Each Occurrence (applies to all of the above)	$1,000,000
Fire Damage Limit (per occurrence)	$ 50,000
Medical Expense Limit (any one person)	$ 5,000

Business Auto Policy (BAP): In the event that services delivered pursuant to this contract involve the use of vehicles, or the transportation of clients, automobile liability insurance shall be required. The coverage provided shall protect against claims for bodily injury, including illness, disease and death; and property damage caused by an occurrence arising out of or in consequence of the performance of this service by the Contractor, subcontractor, or anyone employed by either.

Contractor shall maintain business auto liability and, if necessary, commercial umbrella liability insurance with a combined single limit not less than $1,000,000 per occurrence. The business auto liability shall include Hired and Non-Owned coverage.

Contractor waives all rights against the State for the recovery of damages to the extent they are covered by business auto liability or commercial umbrella liability insurance.

Additional Provisions: Above insurance policies shall include the following provisions:

Additional Insured: The State of Washington and all authorized contract users shall be named as an additional insured on all general liability, umbrella, excess, and property insurance policies. All policies shall be primary over any other valid and collectable insurance.

Notice of policy(ies) cancellation/non-renewal: For insurers subject to RCW 48.18 (Admitted and regulated by the Washington State Insurance Commissioner) a written notice shall be given to the State forty-five (45) calendar days prior to cancellation or any material change to the policy(ies) as it relates to this contract.

For insurers subject to RCW 48.15 (Surplus Lines) a written notice shall be given to the State twenty (20) calendar days prior to cancellation or any material change to the policy(ies) as it relates to this contract.

If cancellation on any policy is due to non-payment of premium, the State shall be given a written notice ten (10) calendar days prior to cancellation.

Identification: Policy(ies) and Certificates of Insurance must reference the state's bid/contract number.
Insurance Carrier Rating: The insurance required above shall be issued by an insurance company authorized to do business within the State of Washington. Insurance is to be placed with a carrier that has a rating of A- Class VII or better in the most recently published edition of Best's Reports. Any exception must be reviewed and approved by the Risk Manager for the State of Washington, by submitting a copy of the contract and evidence of insurance before contract commencement. If an insurer is not admitted, all insurance policies and procedures for issuing the insurance policies must comply with RCW 48.15 and WAC 284-15.

Excess Coverage: The limits of all insurance required to be provided by the Contractor shall be no less than the minimum amounts specified. However, coverage in the amounts of these minimum limits shall not be construed to relieve the Contractor from liability in excess of such limits.

STATE OF NEVADA TERMS, CONDITIONS AND EXCEPTIONS

1. Performance of vendors will be rated semi-annually following contract award and then annually for the term of the contract by the using State agency in six categories: customer service; timeliness; quality; technology; flexibility; and pricing. Vendors will be notified in writing of their rating.

2. In accordance with Nevada Revised Statute 333.336, if a vendor submitting a proposal in response to this solicitation is a resident of another state, and with respect to contracts awarded by that state, applies to vendors who are residents of that state a preference, which is not afforded to vendors or contractors who are residents of the State of Nevada, the State of Nevada, Purchasing Division shall, insofar as is practicable, increase the out of state vendor's proposal by an amount that is substantially equivalent to the preference that the other state of which the vendor is a resident denies to vendors or contractors who are residents of the State of Nevada.

3. This procurement is being conducted in accordance with NRS chapter 333 and NAC chapter 333.

4. The State reserves the right to alter, amend, or modify any provisions of this RFP, or to withdraw this RFP, at any time prior to the award of a contract pursuant hereto, if it is in the best interest of the State to do so.

5. The State reserves the right to waive informalities and minor irregularities in proposals received.

6. The State reserves the right to reject any or all proposals received prior to contract award (NRS §333.350).

7. The State shall not be obligated to accept the lowest priced proposal, but will make an award in the best interests of the State of Nevada after all factors have been evaluated (NRS §333.335).

8. Any irregularities or lack of clarity in the RFP should be brought to the Purchasing Division designee's attention as soon as possible so that corrective addenda may be furnished to prospective vendors.

9. Proposals must include any and all proposed terms and conditions, including, without limitation, written warranties, maintenance/service agreements, license agreements, lease purchase agreements and the vendor's standard contract language. The omission of these documents renders a proposal non-responsive.

10. Alterations, modifications or variations to a proposal may not be considered unless authorized by the RFP or by addendum or amendment.

11. Proposals, which appear unrealistic in the terms of technical commitments, lack of technical competence, or are indicative of failure to comprehend the complexity and risk of this contract, may be rejected.

12. Proposals from employees of the State of Nevada will be considered in as much as they do not conflict with the State Administrative Manual, NRS Chapter §281 and NRS Chapter §284.

13. Proposals may be withdrawn by written or facsimile notice received prior to the proposal opening time. Withdrawals received after the proposal opening time will not be considered except as authorized by NRS §333.350(3).

14. The price and amount of this proposal must have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other contractor, vendor or prospective vendor. Collaboration among competing vendors about potential proposals submitted pursuant to this RFP is prohibited and may disqualify the vendor.

15. No attempt may be made at any time to induce any firm or person to refrain from submitting a proposal or to submit any intentionally high or noncompetitive proposal. All proposals must be made in good faith and without collusion.

16. Prices offered by vendors in their proposals are an irrevocable offer for the term of the contract and any contract extensions. The awarded vendor agrees to provide the purchased services at the costs, rates and fees as set forth in their proposal in response to this RFP. No other costs, rates or fees shall be payable to the awarded vendor for implementation of their proposal.

17. The State is not liable for any costs incurred by vendors prior to entering into a formal contract. Costs of developing the proposal or any other such expenses incurred by the vendor in responding to the RFP, are entirely the responsibility of the vendor, and shall not be reimbursed in any manner by the State.

18. All proposals submitted become the property of the State, selection or rejection does not affect this right; proposals will be returned only at the State's option and at the vendor's request and expense. The master technical proposal, the master cost proposal and Confidential Information of each response shall be retained for official files. Only the master technical and master cost will become public record after the award of a contract. The failure to separately package and clearly mark Part III – which contains Confidential Information, Trade Secrets and/or Proprietary Information, shall constitute a complete waiver of any and all claims for damages caused by release of the information by the State.

19. A proposal submitted in response to this RFP must identify any subcontractors, and outline the contractual relationship between the awarded vendor and each subcontractor. An official of each proposed subcontractor must sign, and include as part of the proposal submitted in response to this RFP, a statement to the effect that the subcontractor has read and will agree to abide by the awarded vendor's obligations.

20. The awarded vendor will be the sole point of contract responsibility. The State will look solely to the awarded vendor for the performance of all contractual obligations which may result from an award based on this RFP, and the awarded vendor shall not be relieved for the non-performance of any or all subcontractors.

21. The awarded vendor must maintain, for the duration of its contract, insurance coverages as set forth in the Insurance Schedule of the contract form appended to this RFP. Work on the contract shall not begin until after the awarded vendor has submitted acceptable evidence of the required insurance coverages. Failure to maintain any required insurance coverage or acceptable alternative method of insurance will be deemed a breach of contract.

    Notwithstanding any other requirement of this section, the State reserves the right to consider reasonable alternative methods of insuring the contract in lieu of the insurance policies required by the above-stated Insurance Schedule. It will be the awarded vendor's responsibility to recommend to the State alternative methods of insuring the contract. Any alternatives proposed by a vendor should be accompanied by a detailed explanation regarding the vendor's inability to obtain insurance coverage as described above. The State shall be the sole and final judge as to the adequacy of any substitute form of insurance coverage.

22. Each vendor must disclose any existing or potential conflict of interest relative to the performance of the contractual services resulting from this RFP. Any such relationship that might be perceived or represented as a conflict should be disclosed. By submitting a proposal in response to this RFP, vendors affirm that they have not given, nor intend to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant or any employee or representative of same, in connection with this procurement. Any attempt to intentionally or unintentionally conceal or obfuscate a conflict of interest will automatically result in the disqualification of a vendor's proposal. An award will not be made where a conflict of interest exists. The State will determine whether a conflict of interest exists and whether it may reflect negatively on the State's selection of a vendor. The State reserves the right to disqualify any vendor on the grounds of actual or apparent conflict of interest.

23. The State will not be liable for Federal, State, or Local excise taxes NRS §372.325.

24. Attachment B of this RFP shall constitute an agreement to all terms and conditions specified in the RFP, including, without limitation, the Attachment C contract form and all terms and conditions therein, except such terms and conditions that the vendor expressly excludes. Exceptions will be taken into consideration as part of the evaluation process.

25. The State reserves the right to negotiate final contract terms with any vendor selected NAC §333.170. The contract between the parties will consist of the RFP together with any modifications thereto, and the awarded vendor's proposal, together with any modifications and clarifications thereto that are submitted at the request of the State during the evaluation and negotiation process. In the event of any conflict or contradiction between or among these documents, the documents shall control in the following order of precedence: the final executed contract, the RFP, any modifications and clarifications to the awarded vendor's proposal, and the awarded vendor's proposal. Specific exceptions to this general rule may be noted in the final executed contract.

26. Vendor understands and acknowledges that the representations above are material and important, and will be relied on by the State in evaluation of the proposal. Any vendor misrepresentation shall be treated as fraudulent concealment from the State of the true facts relating to the proposal.

27. No announcement concerning the award of a contract as a result of this RFP can be made without the prior written approval of the State.

28. The Nevada Attorney General will not render any type of legal opinion regarding this transaction.

29. Any unsuccessful vendor may file an appeal in strict compliance with NRS 333.370 and chapter 333 of the Nevada Administrative Code.

30. Local governments (as defined in NRS §332.015) are intended third party beneficiaries of any contract resulting from this RFP and any local government may join or use any contract resulting from this RFP subject to all terms and conditions thereof pursuant to NRS §332.195. The State is not liable for the obligations of any local government which joins or uses any contract resulting from this RFP.

31. Any person who requests or receives a Federal contract, grant, loan or cooperative agreement shall file with the using agency a certification that the person making the declaration has not made, and will not make, any payment prohibited by subsection (a) of 31 U.S.C. §1352.

DR6917 ADDENDUM #2

The following language is now included into C. Mandatory Requirements No. 17:

Other Administration Fees

The Carrier shall report price agreement utilization and pay the WSCA administration fee in accordance with the terms and conditions of the Master Price Agreement. The WSCA directors approved the level of the WSCA administration fee. The WSCA administration fee is not negotiable. Some states may require an additional fee be paid directly to the State on purchases made by Purchasing Entities within that State. For all such requests, the fee level, payment method and schedule for such reports and payments shall be incorporated in a Participating Addendum that is made a part of the Master Price Agreement. The Carrier may adjust Product and Services Schedule (PSS) pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of that State. All such agreements shall have no effect whatsoever on the WSCA fee or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

Questions and Answers

Question

Would you be willing to work with third party shippers who contract out your shipping requirements? Or do all services have to be provided directly by the contract winner? (Submitted: May 31, 2006 8:52:53 AM MDT)

Answer

- Services will be provided by asset based carriers under contract. (Answered: May 31, 2006 9:01:40 AM MDT)

Question

1. Because of the magnitude of the RFP 15 states vs. the normal process for 1 state RFP., we would like to request a 30 day extension for the WSCA RFQ. Where this request may impact any existing contracts expirations we will provide an extension to those current contracts in place.
2. Would WSCA allow us to provide multiple equal offers, one based on a single award and the other based on a multi award?
3. Services requested include “pouch services" please clarify that this service is optional.
4. The WSCA represents 15 western states. Does this RFP apply to just the 10 states that have indicated their intent to participate or to all 15 states.
5. There is a reference to California, Colorado and Montana having special requirements for ground parcel. Please clarify.
6. Paragraph 3, states that for the purpose of this RFP and subsequent contract(s) the meeting of price agreement and contract are the same. Does this mean that the WSCA is looking for one combined contract and one pricing proposal for all state(s)?
7. The contract lists delivery to both commercial and residential. Please provide data on how much residential package delivery will be involved?
8. The contract specifies that the service guide in place will be effective for the first 12 months of the contract. This is not standard commercial practice. Will WSCA change language to reflect the service guide in place at the time of shipment?
9. What is the chosen carrier's obligation to the National Association of State Purchasing Officials (NASPO)? Is it the WSCA's intention to extend shipping discounts to NASPO members?
10. WSCA's bid document states that there is no cost to the Carrier to submit electronic responses via RFP Depot, and the RFP Depot website shows the symbol indicating that their usual 1-2% fee charged to the winning supplier for electronic bids has been waived for this RFP. Please confirm.
11. Historical usage data was provided for only seven of the 10 states that have indicated their intent to participate. Please provide the missing data and data for the additional three states participating. We also request this information for the additional five states in the WSCA that have not yet indicated their intent to participate. Complete information that reflects your best volume estimate will allow us to more accurately determine our most aggressive and advantageous pricing proposal for WSCA.
12. WSCA has provided historical usage date by volume and revenue. Is it possible to also get the service level for Domestic Express (ie. PO, SO, E2) and average weight.
13. The RFP Terms dictate percent of list publish rates, is there an ability to customize rates to more closely align to state shipping patterns?
14. What operating permit is referenced on p. 5 of the RFP, under "A. Qualification of Carriers"? Does this refer to IATA certificate for air and USDOT for ground shipments?
15. Also on p. 5 of the RFP, the "B. Insurance" section requests advance notification of any material change in insurance coverage. Does this refer just to instances when the change makes the carrier's insurance coverage drop below WSCA's specified minimums, or does this apply to all changes (such as when the carrier increases insurance coverage further above your minimum)?
16. What is WSCA's need for magnetic tape boxes (Question 11, p. 7 of main RFP document)? Also please estimate dimensions and quantity needed and whether need is tied to specific seasons or locations; please also provide a sample of current magnetic tape box.
17. How does the following requirement differ from an executive summary: "A complete narrative of the offeror's assessment of the work to be performed, and the Carrier's ability, approach, and resources to fulfill the requirements." This is requirement 3A under Proposal Response Format on p. 9 of main RFP document.
18. Clarify how the carrier is to provide initials of the carrier and the reference client in the TRC forms, which will be submitted electronically.
19. This RFP asks for our response to the state-specific terms and conditions that were attached to this RFP; however, we already have contracts with negotiated terms and conditions in place with some states. Does WSCA wish to retain the advantages of these already-negotiated terms and conditions and use them as the governing

documents for those states, or are we required to respond to the new list of state-specific terms and conditions attached to this RFP?
20. We request permission to include the WSCA logo on our bid response and on any related presentations to the WSCA regarding this RFP.
21. Please clarify reporting requirement. The RFP asks for a quarterly report broken down by agency groups (subgroups) and as a sub point asks for reporting by individual account number.
22. Please provide clarification on if you are referring to Ground Multi weight or Express Hundredweight.
(Submitted: Jun 8, 2006 10:08:21 AM MDT)

Answer

1. The bid opening date will be moved to Wednesday, July 5, 2006 at 3:00 PM.
2. No. This would be inconsistent with the intent of the RFP.
3. Yes, this may be an optional service.
4. The scope of the RFP applies to all 15 WSCA states. Services from asset based carriers will be offered directly to the states. Each state will elect to sign a Participating Addendum to join any awarded contracts.
5. States are allowed to have their own Terms and Conditions added to the RFP.
6. Yes, per page 6, C. 6.
7. The data is not available. Asset based carriers providing services directly to the states have the most accurate numbers.
8. No. The current FedEx contract with the state of Utah has had this requirement for many years. The intent is to control accessorial charges, etc.
9. Only by mutual consent could other non-WSCA states be included.
10. Correct. There is no additional cost from RFP Depot to vendors. RFP Depot is under contract with the state of Utah to process electronic bids.
11. The data is not available at this time. There are 12 states participating per Admentment #1 issued June 1, 2006.
12. Data not available at this time.
13. No.
14. Yes, asset based carriers providing services directly to participating states must have all permits applicable to the services offered.
15. Carriers are required to carrier minimum insurance as stated in the RFP. Yes, in the event of cancellation or drop below required contract insurance minimums we would need to be notified. Increases above minimum requirements will not affect the carrier's ability to meet contract requirements.
16. The need for magnetic tape boxes is removed from the RFP.
17. The Executive Summary is a brief description of carrier's proposal. The Detailed Response (3A) is a complete narrative of offeror's offer. This should constitute the major portion of the proposal.
18. Offeror may submit hard copy or scan the copies and submit as part of proposal.
19. Offerors are required to respond to all of the Terms and Conditions in the RFP. The solicitation will stand on its own merits.
20. Permission granted. It is OK to use the WSCA logo for the purpose of this RFP.
21. Usage reports are required to include entity account numbers to, in part, insure accountability of receipt of WSCA administrative fees.
22. The names used define the delivery type of service. These shipments will tend to be under LTL shipment weights. (Submitted: Jun 13, 2006 9:38:16 AM MDT) (Answered: Jun 13, 2006 9:55:36 AM MDT)

Question

Can this bid only apply to the State of California or does it only apply for all states and their small paracel delivery services. (Submitted: Jun 13, 2006 11:56:32 AM MDT)

Answer

- Yes, please see RFP page 6, C.6. (Answered: Jun 14, 2006 6:40:37 AM MDT)

Question

Since you have already changed the bid end date already to July 5, right after the July 4th weekend, can you change the bid end date again to July 19 for logistical reasons? (Submitted: Jun 13, 2006 12:21:58 PM MDT)

Answer

- No. The RFP will have been on the street from May 30, 2006 through July 5, 2006. (Answered: Jun 14, 2006 6:42:35 AM MDT)

Question

Since the bid end date has been extended to July 5th, are you willing to also extend the Question and Answer end date? (Submitted: Jun 13, 2006 4:38:43 PM MDT)

Answer

- Yes, Question and Answer period will be extended through July 21, 2006 at 5:00 PM MDT. (Answered: Jun 14, 2006 6:44:30 AM MDT)
- Correction: June 21, 2006 at 5:00 PM MDT. (Answered: Jun 15, 2006 6:28:01 AM MDT)

Question

Can the WSCA please define the pouch service? We are considering no bidding the opportunity as it sounds like a messanger service, can you please clarify? (Submitted: Jun 14, 2006 9:53:43 AM MDT)

Answer

- This is an optional service for bidding purposes as indicated in our answer to Question #2. We have modified the Category 4 Rates table to clarify the type of intrastate service requirements. (Answered: Jun 15, 2006 6:22:08 AM MDT)

Question

Is it the intent of the WSCA to award to multiple vendors? (Submitted: Jun 14, 2006 9:54:46 AM MDT)

Answer

- Yes. Please see page 1, paragraph 1, "Purpose of Request for Proposal" in the RFP (Answered: Jun 14, 2006 10:58:23 AM MDT)

Question

Our company does not generally offer prices according to the Consumer Price Index, will we be deemed unresponsive if we cannot comply? (Submitted: Jun 14, 2006 9:55:55 AM MDT)

Answer

- Yes. Please see p.3 of RFP, "Price Guarantee Period." (Answered: Jun 14, 2006 11:00:02 AM MDT)

Question

Will a no quote on Pouch Service disqualify a carrier from the bid? (Submitted: Jun 14, 2006 9:56:32 AM MDT)

Answer

- No. Please see answer this question in Question 2 above. (Answered: Jun 14, 2006 11:01:53 AM MDT)

Question

Can we request all PDF documents provided to be replaced by word documents? This will allow an expedited flow of information and ultimately a better bid response. (Submitted: Jun 14, 2006 9:57:49 AM MDT)

Answer

- In order to maintain the integrity of the Terms and Conditions and specifications, those documents cannot be provided in Word format. The Excel tables and the Word documents are provided for entry of bid information and required responses. (Answered: Jun 14, 2006 11:28:33 AM MDT)

Question

Can the WSCA please provide a mock-up example of the two types of price lists required? (Submitted: Jun 14, 2006 9:58:47 AM MDT)

Answer

- Examples of the required standard zone based pricing can be viewed on carrier web sites which include, but are not limited to, DHL or FedEX or UPS. (Answered: Jun 14, 2006 11:06:30 AM MDT)

Question

Best value pricing for the WSCA will likely depend on a detailed shipping profile information, can the WSCA please provide a detailed state-by-state, product-by-product, breakdown of the potential volumes that carriers will be quoting on? (Submitted: Jun 14, 2006 10:00:52 AM MDT)

Answer

- No. Please see answer to Question 2 above. The data is not available at this time. (Answered: Jun 14, 2006 11:07:34 AM MDT)

Question

On June 14th, 2006, the Q&A period was extended to July 21st, 2006. This date appears to be in conflict with the bid end date of July 5th. Did WSCA intend to set a bid end date of July 21st, and a qustion & answer due date of July 5th, 2006? (Submitted: Jun 14, 2006 1:17:16 PM MDT)

Answer

- The Q & A time was extended to June 21, 2006. The intent is to give carriers an additional week due to the change of the bid closing date to July 5th. Carriers will have had from May 30, 2006 through June 21, 2006 for Q & A. (Answered: Jun 15, 2006 5:34:28 AM MDT)

Question

WSCA requires the waiver of pick-up and weekly service charges as a 'manditory requirement' (p. 6 of 13). As part of a creative best value response to the RFP, is WSCA willing to accept pick-up charges and/or weekly service charges in exchange for savings and value-added services in other areas? (Submitted: Jun 15, 2006 1:43:33 PM MDT)

Answer

- No. No pick-up charges shall be assessed for air or ground shipments tendered to Carrier due to aggregate WSCA volume anticipated. (Answered: Jun 19, 2006 7:23:29 AM MDT)

Question

Pricing worksheet= group 6 needs clarification on if this is Express HWT or Ground MWT. (Submitted: Jun 16, 2006 9:35:31 AM MDT)

Answer

- Ground MWT. (Answered: Jun 19, 2006 7:41:28 AM MDT)

Question

If a vendor responds with a bid that includes a weekly service charge, how will that bid be evaluated? For example: would the entire response be rejected? (Submitted: Jun 20, 2006 9:18:52 AM MDT)

Answer

- Please see answer to Question 14.
  Mandatory requirements must be met or proposals will be deemed unacceptable. (Answered: Jun 20, 2006 11:53:11 AM MDT)