



PURCHASING

440 East 100 South
Salt Lake City, Utah 84111

p 801.578.8264
f 801.578.8262

May 20, 2015

RE: EdPAC Cooperative Contract for Football Helmet Reconditioning Services
Contract# TH1590-FBHR15

Dear Purchasing Agent:

Salt Lake City School District on behalf of EdPAC sent via BidSync an Invitation to Bid for Football Helmet Reconditioning Services, TH1590-FBHR15. The bid document was reviewed by Davis, Granite, Jordan, Ogden, and Weber School Districts prior to the release. The contract is for one year with the option to renew for an additional four (4) subsequent years and was effective March 25, 2015.

The contract was awarded to three different vendors for these services:

1. Academy Sports
2. Riddell- please note Riddell Quote# 122956 on all Purchase Orders
3. Sport Chalet

A copy of their Price Sheets are attached for your reference. Award was determined by meeting all minimum requirements of the bid, and was awarded to the three lowest cost responders.

We recommend working through the sales representatives of these service providers to determine a specific quote based on pricing offered in this bid for each individual school. For all Riddell orders, please include their Quote# 122956 as well as the EdPAC contract number above on your purchase orders.

In order to be eligible to participate in this contract over the next five years, your agency must sign the attached "Participating Addendum". Please return your signed addendum by Monday, April 6, 2015.

Please contact me if you have any questions.

Sincerely,

Tonya Hodges, CPPB
Buyer
Salt Lake City School District
tonya.hodges@slcschools.org

Bid# TH1590-FBHR15 Football Helmet Reconditioning, EdPAC, Multi Year, Multiple Award					
Price Comparison	Bid Award				
	Academy Sports	Riddell	Schutt Reconditioning	Sport Chalet	Universal Athletics
Base price for adult helmet processing including all parts that may be needed, with redipping/repainting of facemask/cages, including freight	\$50.00	No Bid, Riddell discourages this process	\$46.95	\$39.99	Bid Withdrawn
Base price for adult helmet processing including all parts that may be needed, with new facemask/cages, including freight for the following:					
Riddell Revolution	\$58.40	\$30.00	\$56.45	\$39.99	
Riddell Revolution Speed	\$58.40	\$30.00	\$56.45	\$39.99	
Schutt DNA	\$65.00	\$30.00	\$65.90	\$39.99	
Rawlings	\$54.80	\$30.00	\$62.90	\$39.99	
Xenith	\$62.00	\$30.00	\$60.90	\$49.99	
Pads- Base (for recertification)	\$0.00	\$15.00	\$10.95	N/A	
Helmet Parts- Nose Bumpers	\$0.00	\$0.00	\$0.00	N/A	
Paint for individual helmets as needed	\$0.00	\$9.00	\$6.95	\$9.00	
Subtotal- all items without Re-Dip	\$298.60	\$174.00	\$320.50	\$218.95	
Price Total (add all items above together)	\$348.60	\$174.00	\$367.45	\$258.94	

EdPAC Cooperative Purchasing Agreement

Football Helmet Reconditioning- Multiple Award

Contract Number: TH1590-FBHR15
Effective Date: March 25, 2015
Expiration Date: April 1, 2016
Renewal Options: (4) four one-year

Vendor A: Academy Sports

Sales Rep: Bart Jorgensen
Email: bart@academysportsutah.com
Phone: 801-713-0581
Fax: 801-713-0582

Reconditioning lead time: 72 days
Contract Pricing: See Attached Pages

Vendor B: Riddell

Sales Rep: Steve Bullard
Email: sbullard@riddellsales.com
Phone: 801-388-7998

Sales Rep: Thom Larson
Email: tlarson@riddellsales.com
Phone: 801-598-5308

Reconditioning lead time: 30 days
Contract Pricing: See Attached Pages
Note: **Please reference Riddell Quote# 122956 on all Purchase Orders**

Vendor C: Sport Chalet

Sales Rep: Tyson Fry
Email: tfry@sportchalet.com
Phone: 385-206-7528
Fax: 818-780-1954

Reconditioning lead time: 60 days
Contract Pricing: See Attached Pages

Purchasing Agent: Tonya Hodges- Salt Lake City School District
Email: tonya.hodges@slcschools.org
Phone: 801-578-8261

Orders:

This is a multiple award contract. Please feel free to compare pricing between awarded vendors, and select the vendor that best meets your budget and needs.

Please contact sales representative to get a quote based on contract pricing for the number of helmets needing reconditioning per school, and any other services requested by you. Please work directly with sales representatives regarding returns, invoices, etc. Any additional services will need approval from Coach and/or Purchasing Department.

On Riddell orders, please reference Riddell Quote# 122956 on all purchase orders.

Academy Sports

PRICE SHEET (* items = will be used in price comparison for bid award)

Please provide pricing (per adult size helmet, unless otherwise noted) as indicated below:

Base Price for adult helmet processing including all parts that may be needed, with no replacement or redipping of facemask/cages, including freight: \$ 32.00 Youth helmet \$ 28.00

*Base Price for *adult helmet processing including all parts that may be needed, with redipping/repainting of facemask/cages, including freight: *\$ 50.00 Youth helmet \$ 46.00

*Base Price for *adult helmet processing including all parts that may be needed, with new facemask/cages, including freight, for following models:

*Riddell Revolution \$ + \$26.40 \$58.40 *Schutt DNA \$ + \$33.00 \$65.00 *Rawlings \$ + \$22.80 \$54.80
 *Riddell Revolution Speed \$ + \$26.40 \$58.40 Schutt ION \$ _____ *Xenith \$ + \$30 facemask \$62.00
 Riddell SpeedFlex \$ _____ \$58.40

Youth Sizes: Riddell Revo \$ _____ Schutt DNA \$ _____

Please indicate pricing for the following additional components (adult helmet):

Helmets

Recertification \$ Included in price above
 Bags & Shipping \$ no charge

Pads

*Base (for Recertification) \$ Included in price above
 Caps \$ Included in price above.

Helmet Parts

Tops \$ Included in price above
 Pockets \$ Included in price above
 *Nose Bumpers \$ Included in price above

Paint

*Paint for individual helmets as needed \$ Included in Price above
 Paint per helmet if all school helmets need to be repainted due to school color change \$ Included in price above

% Discount from List Price for any additional parts or services not listed above that may be needed for individual helmets upon evaluation. Please include copy of current manufacturers Parts Price List with your bid response:

40 %

Typical lead time for reconditioning process: 72 (please indicate number of days)

BID PACKET RESPONSE

Paper responses are due into the Purchasing Department by Monday, March 9, 2015 by 3:00 pm MDT. In order to be considered responsive, all bid packet responses shall include:

- A. Invitation for Bid Cover Sheet, completed and signed.
- B. Indicate in Writing that all Minimum Requirements can be met.
- C. Copy of NOCSAE and/or NAERA Certification
- D. Copy of Certificate of Liability Insurance
- E. Completed Price Sheet
- F. Copy of current manufacturers Parts Price List for each manufacturer you can service

Red = new facemask price
Blue = no print facemask

*Academy Sports offers facemask red service so New facemask for record not necessary. If school desires new facemask. It will be offer at price from list below.

Riddell

PRICE SHEET (* items = will be used in price comparison for bid award)

Please provide pricing (per adult size helmet, unless otherwise noted) as indicated below:

Base Price for adult helmet processing including all parts that may be needed, with no replacement or redipping of facemask/cages, including freight: \$ 30.00 Youth helmet \$ 23.99

*Base Price for *adult helmet processing including all parts that may be needed, with redipping/repainting of facemask/cages, including freight: *\$ N/C Youth helmet *\$ N/C *REDDELL will not warranty or be liable for any damages or injuries due to redip cages.*

*Base Price for *adult helmet processing including all parts that may be needed, with new facemask/cages, including freight, for following models: *→ as needed*

*Riddell Revolution \$ 30.00 *Schutt DNA \$ 30.00 *Rawlings \$ 30.00
*Riddell Revolution Speed \$ 30.00 Schutt ION \$ 30.00 *Xenith \$ 30.00
Riddell SpeedFlex \$ 30.00

Youth Sizes: Riddell Revo \$ 23.99 Schutt DNA \$ 23.99

Please indicate pricing for the following additional components (adult helmet):

Helmets

Recertification \$ N/C
Bags & Shipping \$ N/C

Pads

*Base (for Recertification) \$ 1500 *\$ 30.00 for speciality pads.

Caps \$ N/C

Helmet Parts

Tops \$ N/C
Pockets \$ N/C
*Nose Bumpers \$ N/C

Paint

*Paint for individual helmets as needed \$ 9.00 *standard paint, lighting and wings additional charge.

Paint per helmet if all school helmets need to be repainted due to school color change \$ 9.00

% Discount from List Price for any additional parts or services not listed above that may be needed for individual helmets upon evaluation. Please include copy of current manufacturers Parts Price List with your bid response:

20 %

Typical lead time for reconditioning process: 30 (please indicate number of days)

BID PACKET RESPONSE

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- Invitation for Bid Cover Sheet, completed and signed.
- Indicate in Writing that all Minimum Requirements can be met.
- Copy of NOCSAE and/or NAERA Certification
- Copy of Certificate of Liability Insurance
- Completed Price Sheet
- Copy of current manufacturers Parts Price List for each manufacturer you can service

Sport Chalet

PRICE SHEET (* items = will be used in price comparison for bid award)

Please provide pricing (per adult size helmet, unless otherwise noted) as indicated below:

Base Price for adult helmet processing including all parts that may be needed, with no replacement or redipping of facemask/cages, including freight: \$ 32.99 Youth helmet \$ 28.99

*Base Price for *adult helmet processing including all parts that may be needed, with redipping/repainting of facemask/cages, including freight: *\$ 39.99 Youth helmet \$ 32.99

*Base Price for *adult helmet processing including all parts that may be needed, with new facemask/cages, including freight, for following models:

*Riddell Revolution \$ 39.99 *Schutt DNA \$ 39.99 *Rawlings \$ 39.99
*Riddell Revolution Speed \$ 39.99 Schutt ION \$ 39.99 *Xenith \$ 49.99
Riddell SpeedFlex \$ 39.99

Youth Sizes: Riddell Revo \$ 32.99 Schutt DNA \$ 32.99

Please indicate pricing for the following additional components (adult helmet):

Helmets

Recertification \$ 20.00

Bags & Shipping \$ NE No Charge

Pads

*Base (for Recertification) \$ N/A

Caps \$ N/A

Helmet Parts

Tops \$ N/A

Pockets \$ N/A

*Nose Bumpers \$ N/A

Paint

*Paint for individual helmets as needed \$ 9.00

Paint per helmet if all school helmets need to be repainted due to school color change \$ 9.00

% Discount from List Price for any additional parts or services not listed above that may be needed for individual helmets upon evaluation. Please include copy of current manufacturers Parts Price List with your bid response:

20-30 % Depending on Part

Typical lead time for reconditioning process: 8 weeks. (60 days) (please indicate number of days)

BID PACKET RESPONSE

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- Invitation for Bid Cover Sheet, completed and signed.
- Indicate in Writing that all Minimum Requirements can be met.
- Copy of NOCSAE and/or NAERA Certification
- Copy of Certificate of Liability Insurance
- Completed Price Sheet
- Copy of current manufacturers Parts Price List for each manufacturer you can service

CONTRACT# TH1590-FBHR15

EXHIBIT "B"
PARTICIPATING ADDENDUM

Football Helmet Reconditioning Services

I. GENERAL

The undersigned acknowledges, on behalf of _____ School District that she or he has read and agrees to the terms and conditions set forth in the enclosed agreement between Salt Lake City School District and Academy Sports, District contract number TH1590-FBHR15 the "Salt Lake City School District Agreement" regarding the purchase of football helmet reconditioning services made available through said contract to the participating school districts who elect to execute this Participating Addendum, and thereby become participating entities "Participating Entities" who are authorized to purchase such goods and services under the aforementioned contract.

The undersigned further acknowledges that the purchase of goods and services under the provisions of the Salt Lake City School District Agreement is at the absolute discretion of the Participating Entity and that neither Salt Lake City School District nor the Education Procurement Advisory Committee shall be held liable for any costs or damages incurred by or as a result of the actions of Contractor or any other Participating Entity. Upon award of contract, Contractor shall deal directly with the Participating Entity concerning the placement of orders, disputes, invoicing and payment.

The undersigned affirms that she or he is an agent of _____ and is duly authorized to sign this Participating Addendum.

Date: _____

Signature

Print name

Title

Participating Entity Contact Information:

Contact Person: _____

Address: _____

Phone: _____

Email: _____

CONTRACT# TH1590-FBHR15

EXHIBIT "B"
PARTICIPATING ADDENDUM

Football Helmet Reconditioning Services

I. GENERAL

The undersigned acknowledges, on behalf of _____ School District that she or he has read and agrees to the terms and conditions set forth in the enclosed agreement between Salt Lake City School District and Riddell, District contract number TH1590-FBHR15 the "Salt Lake City School District Agreement" regarding the purchase of football helmet reconditioning services made available through said contract to the participating school districts who elect to execute this Participating Addendum, and thereby become participating entities "Participating Entities" who are authorized to purchase such goods and services under the aforementioned contract.

The undersigned further acknowledges that the purchase of goods and services under the provisions of the Salt Lake City School District Agreement is at the absolute discretion of the Participating Entity and that neither Salt Lake City School District nor the Education Procurement Advisory Committee shall be held liable for any costs or damages incurred by or as a result of the actions of Contractor or any other Participating Entity. Upon award of contract, Contractor shall deal directly with the Participating Entity concerning the placement of orders, disputes, invoicing and payment.

The undersigned affirms that she or he is an agent of _____ and is duly authorized to sign this Participating Addendum.

Date: _____

Signature

Print name

Title

Participating Entity Contact Information:

Contact Person: _____

Address: _____

Phone: _____

Email: _____

CONTRACT# TH1590-FBHR15

EXHIBIT "B"
PARTICIPATING ADDENDUM

Football Helmet Reconditioning Services

I. GENERAL

The undersigned acknowledges, on behalf of _____ School District that she or he has read and agrees to the terms and conditions set forth in the enclosed agreement between Salt Lake City School District and Sport Chalet, District contract number TH1590-FBHR15 the "Salt Lake City School District Agreement" regarding the purchase of football helmet reconditioning services made available through said contract to the participating school districts who elect to execute this Participating Addendum, and thereby become participating entities "Participating Entities" who are authorized to purchase such goods and services under the aforementioned contract.

The undersigned further acknowledges that the purchase of goods and services under the provisions of the Salt Lake City School District Agreement is at the absolute discretion of the Participating Entity and that neither Salt Lake City School District nor the Education Procurement Advisory Committee shall be held liable for any costs or damages incurred by or as a result of the actions of Contractor or any other Participating Entity. Upon award of contract, Contractor shall deal directly with the Participating Entity concerning the placement of orders, disputes, invoicing and payment.

The undersigned affirms that she or he is an agent of _____ and is duly authorized to sign this Participating Addendum.

Date: _____

Signature

Print name

Title

Participating Entity Contact Information:

Contact Person: _____

Address: _____

Phone: _____

Email: _____