



# Purchasing Update

...news you can use

State of Utah  
Division of Purchasing  
& General Services

Issue 2011-13

**December 30, 2011**

## Monthly Training Opportunities



As we start the New Year we also start a new year of training opportunities. The training for January will be held on your computer as a “Go to Meeting” session from 1:00 PM – 3:00 PM on Thursday January 5, 2012. The title is **“Back to Basics”** **“and Beyond”** – taught by Aaron Loftus with BidSync. If you are a current user or just thinking about utilizing BidSync this is a great class for you to attend. We will be addressing basics and advanced BidSync as well as BidSync from the vendors prospective. The instructions for access to this class are as follows:

1. Please join my meeting.

<https://www3.gotomeeting.com/join/865448846>

2. Use your microphone and speakers (VoIP) - a headset is recommended. Or, call in using your telephone.

United States (toll-free): 1 877 739 5902

United States: +1 (213) 289-0021

Access Code: 865-448-846

Audio PIN: Shown after joining the meeting

Meeting ID: 865-448-846

We look forward to trying this new training process and hope you plan to attend.

Shirley Williams will be teaching the February session on contracts and contracting. We are working on a date a time and will post the information as soon as it is available.

If you need credit for the January meeting attendance please send your name and e-mail address to Tara Eutsler at [teutsler@utah.gov](mailto:teutsler@utah.gov) after the meeting and we will send you a certificate.

We look forward to your attendance at these training sessions. If you have any suggestions for future training sessions send your ideas to [dgundersen@utah.gov](mailto:dgundersen@utah.gov) □

## Interest in Services

State Purchasing is measuring the interest level for a state cooperative contract for the following services:

- State Cooperative for UPS and Radio Batteries
- State Cooperative for Small Dollar Value Marketing and Media Campaigns

If you feel that a state cooperative contract would benefit your organization, please send an email to Garret Johnston, [gkjohnston@utah.gov](mailto:gkjohnston@utah.gov). Also please let Garret know if you or your subordinate would be willing to sit on the review committee. ❖

### AS A REMINDER



The State of Utah now has the option of shipping via FedEx or UPS under our new contracts. Please see [MA-454](#) and [MA-065](#) for more information, or contact Jessyca Newman at (801) 538-3097 or by email at [jnewman@utah.gov](mailto:jnewman@utah.gov). ⚙

### Did You Know.....

Did you know that the state has synthetic oil on contract ([PD-427](#)). In the past the state lubricants contract has only had the petroleum based oils but will now offer alternative synthetic products that allow for greater mileage between oil changes. ↪

### Did You Know.....

Did you know that new state cooperating contracts for vehicles have been awarded to replace the old contracts that expired October 31, 2011. The old contracts included vehicle brands such as Chevrolet, GMC, Ford, Dodge, Chrysler, Ram, Toyota, and Jeep. The new contracts include these brands and also include Buick, Honda, Kia, Subaru and Nissan. ↪

### New Contracts

Title	Contract	Vendor	Dates	Additional Information
Auction or Sale of Utah Surplus Personal Property	<a href="#">AR-171</a>	TNT Auction	12/06/2011 through 12/05/2013	

Title	Contract	Vendor	Dates	Additional Information
Body Armor	<a href="#">MA-1874</a>	U.S. Armor Corporation	10/15/2011 through 07/31/2013	
Fire Rings, Pedestal Grills & Large Group Cooking Grills	<a href="#">PD-181</a>	Jamestown Advanced Products Corporation	12/15/2011 through 12/31/2014	
LED Blank Out Signs	<a href="#">PD-172</a>	AM Signal, Inc.	11/29/2011 through 11/28/2014	
Wireless & Cellular Accessories	<a href="#">PD-180</a>	DiscountCell	12/20/2011 through 12/21/2017	

### Extended Contracts

Title	Contract	Vendor	Extended Until	Additional Information
Educational Toys, Games & Curriculum Materials (This contract only includes toys, games, and curriculum materials. It does not include furniture, office equipment, office supplies, audio-visual equipment, text books, building services type products, or any other type product that is outside the scope of toys, games, or curriculum materials. Many of these products are available from other state cooperative contracts.)	<a href="#">PA-582</a>	School Specialty	12/31/2012	
Data Communications Equipment & Associated OEM Maintenance & Training (Routers, Switches, LAN/WAN Wireless, CSU/DSU, Security, Networking Software, Training & Maintenance for Above Products) (WSCA)	<a href="#">AR-1466</a>	ALCATEL – LUCENT	05/31/2014	
Data Communications Equipment & Associated OEM Maintenance & Training (Switches, Routers, LAN/WAN Wireless, CSU/DSU, Security, Networking Software, Training & Maintenance for Above Products)	<a href="#">AR-1470</a>	Enterasys Network Sales & Service, Inc.	05/31/2014	
Data Communications Equipment & Associated OEM Maintenance & Training (WSCA) (Routers, Switches, LAN/WAN Wireless, CSU/DSU, Security, Networking Software, Telephony, Training & Maintenance for Above Products)	<a href="#">AR-1464</a>	Hewlett-Packard Company	05/31/2014	

<b>Title</b>	<b>Contract</b>	<b>Vendor</b>	<b>Extended Until</b>	<b>Additional Information</b>
Data Communications Equipment & Associated OEM Maintenance & Training (WSCA) (Routers, Switches, LAN/WAN Wireless, CSU/DSU, Security, Networking Software, Training & Maintenance for Above Products)	<a href="#">AR-229</a>	Juniper Networks (US), Inc.	05/31/2014	
Medical, Hospital & Personal Care Items	<a href="#">MA-477</a>	Cardinal Health	05/13/2012	
Medical, Hospital & Personal Care Items	<a href="#">MA-2013</a>	Physicians Sales & Service	05/31/2012	
Mobile Communications Components	<a href="#">MA-1587</a>	Hutton Communications, Inc.	03/28/2012	
Mobile Communications Components	<a href="#">MA-160</a>	Telewave Inc.	12/28/2012	
Radios, Portable & Mobile, Repeaters, Base Stations (WSCA)	<a href="#">AR-1778</a>	Tait North America, Inc.	10/29/2013	
Services Related to Microwave FCC Rules in Regard to RFI & PCN	<a href="#">AR-1435</a>	Micronet Communications Inc.	04/01/2012	
Sprinter Vans	<a href="#">AR-029</a>	Shaw & Miller MD Inc. dba Mercedes Benz of Lindon	11/30/2012	Please note new 2012 pricing.
Sprinter Vans	<a href="#">AR-030</a>	Warner Truck Center	11/30/2012	Please note new 2012 pricing.
Ten Wheel, Cab & Chassis Truck (58,000 GVW) New	<a href="#">MA-1460</a>	Warner Truck Center	01/31/2014	
Video Codecs	<a href="#">MA-297</a>	VBrick Systems Inc.	10/10/2012	Contact information has been updated.

## Other Information

<b>Title</b>	<b>Contract</b>	<b>Vendor</b>	<b>Additional Information</b>
Building Surveillance Systems – Cameras, Mounts, Cables & Transmitters/Receivers	<a href="#">MA-2130</a>	Simplex Grinnell LP	New language added to contract.

The brief information in this newsletter is intended to highlight new contracts and contract changes. Always read the entire contract information sheet prior to making a purchasing decision.

If there is anyone else in your office that would like to receive this mailing or be taken off the mailing list, have him or her send an email to [suehoskins@utah.gov](mailto:suehoskins@utah.gov)

If you have Purchasing Update questions, suggestions, or comments, please call Sue Hoskins at 801-538-3010 or send an Email to [suehoskins@utah.gov](mailto:suehoskins@utah.gov)

Please also visit the Division of Purchasing on the Internet at <http://www.purchasing.utah.gov> for additional information and past issues.