



STATE OF UTAH

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PURCHASING UPDATE

IS THERE A STATE "BEST VALUE" COOPERATIVE CONTRACT APPROVED VENDOR LIST?

Frequently, State Purchasing receives a phone call from a vendor asking how they can be added to the approved vendor list. The vendor has been told by an agency, school, county, etc. that they cannot purchase from the vendor until he or she is on the "list." The reality is that there is no approved vendor list. What the agency or entity is calling an "approved vendor list" is actually vendors who hold State "Best Value" Cooperative Contracts.

How does a vendor get a State Cooperative Contract?

First, the vendor must sign up with BidSync. BidSync is a third party vendor through which State Purchasing posts formal bids, or solicitations. Signing up with BIDSYNC is completely free for all vendors. As they sign up, vendors are given a chance to choose which commodities best fit their business. When a solicitation goes out, the State Purchasing agent chooses one or more commodities which best fit the solicitation. All vendors who have chosen the commodity will receive an email notification letting them know that there is a solicitation available.

The next step in getting a Cooperative

Contract is to send in a bid or proposal response to a solicitation. When the vendor receives word from BidSync that a solicitation in their commodity is available, they go onto BidSync to view the specs. If it is a job that they desire to do, they have to follow the instructions in the solicitation and upload all the required documentation to BidSync.

The final step to gaining a Cooperative Contract is receiving an award. The vendor who is successful in the procurement process receives the contract. The simple fact is that if a vendor does not bid/propose, or is not the awarded vendor, they cannot receive a Cooperative Contract.

To help our vendors understand the process, we ask that you not tell them that they have to be an approved vendor. This leads to false hopes that they only have to get their name on a list.

When a vendor asks how they can sell to the State of Utah, please direct them to purchasing.utah.gov and direct them to choose *VENDOR INFORMATION*. Then choose the link to the document, *Guide to Doing Business with the State of Utah*. This document will direct them to BidSync and explain the basics.

ATTENTION!!!

If you are having problems accessing the new Purchasing Contracts Page, Please do the following:

Use Google Chrome or Firefox and Delete your Bookmarks.

This should allow you access to the new site and view the contracts.

STATE OF UTAH DIVISION OF PURCHASING: SOURCING TEAM RECRUITMENTS

We are preparing for the solicitation of a Statewide Best Value Contract and are seeking volunteers to serve on the sourcing team. We would like to hear from you if you are willing and able to devote the time and have some expertise and/or interest in the products and services. Please contact the agent listed below to find out more information on the time commitment and process.

Online Legal Research Services

Current Contracts: MA2123 West, A Thompson Reuters Business and MA2124 LexisNexis

Agent Contact: Nikki Sanchez, (801) 538-3342, nsanchez@utah.gov

NEW EMPLOYEES IN THE DIVISION OF PURCHASING

The State of Utah Division of Purchasing would like to welcome the following new employees:

Brad Cummings—Contract Analyst,
Purchasing Agent

Christopher Jennings—Contract Analyst,
Purchasing Agent

Fay Tan—Contract Analyst, Purchasing
Agent

Jeff Hammer—Purchasing Agent

Spencer Hall—Contract Analyst, Purchasing
Agent

John Palmer—Purchasing Technician

Wesley Sellers—Purchasing Agent

Windy Aphayrath—Purchasing Agent

The current Division of Purchasing Staff directory is located at the right. Double click on the picture and then save.

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Jennifer Salts	Assistant Director	538-3064	jenniferalts@utah.gov
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Mark Parry	Purchasing Agent	537-9243	mparry@utah.gov
Nikki Sanchez	Purchasing Agent	538-3342	nsanchez@utah.gov
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STATE OF UTAH

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This newsletter was edited by Ann Schliep. If you have any questions or comments, please email them to aschliep@utah.gov

HOW TO RECEIVE THE PURCHASING NEWSLETTER

- 1) Log into Utah.gov email account.
- 2) Click on the 9 pin box on the upper right near his/her name.
- 3) In the drop-down box, click MORE.
- 4) Then click GROUPS
- 5) In the new window's search field, type PURCHASING NEWSLETTER
- 6) Google will list the "Purchasing Newsletter" as a group. Select the group.
- 7) Click JOIN GROUP.

- 8) In the new window, click JOIN GROUP.

The administrator will be informed of and approve your request.

If you do not have a Utah.gov email account, please send an email to Ann Schliep aschliep@utah.gov. She will add you.

NEW STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACTS

TITLE	CONTRACT	VENDOR	DATES	ADDITIONAL INFORMATION
Annual Rental for Extindahoe-Backhoe	PD2237	Honnen Equipment Co,	05/01/2015-04/30/2020	
Temporary Employment Services	MA203	Advantage Services, Inc.	05/25/2015-05/24/2020	New contract/ same vendor
Temporary Employment Services	MA1822	Strategic Staffing dba Barrett Business Services Inc.	05/25/2015-05/24/2020	
Temporary Employment Services	MA2241	Express Services, Inc.	05/25/2015-05/24/2020	
Temporary Employment Services	MA2242	InGenesis, Inc.	05/25/2015-05/24/2020	
Temporary Employment Services	MA2243	Remedy Intelligent Staffing	05/25/2015/05/24/2020	
Temporary Employment Services	MA1090	Elwood Staffing Services	05/25/2015-05/24/2020	New contract/ same vendor

*The brief information in this newsletter is intended to highlight new contracts and contract changes. Always read the entire contract information sheet prior to making a purchasing decision.

EXTENDED STATE OF UTAH “BEST VALUE” COOPERATIVE CONTRACTS

Carpet, Broadloom and Tile	MA2095	Commercial Flooring Systems, DBA ReSource Utah	04/15/2010-08/31/2015	
Carpet, Broadloom and Tile	MA2097	Wall 2 Wall Floor Coverings	04/15/2010-08/31/2015	
Carpet, Broadloom and Tile	MA2098	Flooring Services Inc.	4/15/2010-08/31/2015	
Carpet, Broadloom and Tile	MA2096	Certified Sales and Services, Inc.	04/15/2010-08/31/2015	
Computers—PC Store	MA257	SHI International Corp.	07/01/2012-06/30/2017	
Dump Body labor & material to equip tandem axel trucks with dump bed, hitch and hydraulic system.	MA1387	Williamsen-Godwin	07/20/2012-07/21/2017	
Medical, Hospital and Personal Care Items (MMCAP)	MA264	Medline Industries	0/01/2012-05/31/2016	
WSCA Software Value-Added Reseller (SVAR) Contract	MA096	SHI International Corp	06/03/201-06/02/2016	
Utah.gov E-Government Portal Management Services	PD1068	Utah Interactive, LLC	06/06/2009-06/05/2019	
Body Armor (WSCA)	MA1531	Point Blank Enterprises, Inc.	10/15/2011-07/31/2016	

EXPIRED OR CANCELED STATE OF UTAH “BEST VALUE” COOPERATIVE CONTRACTS

Temporary Employment Services	MA2041	22nd Century Staffing Inc.	05/24/2015	Will not be renewed.
Temporary Employment Services	MA2042	US Tech Solutions Inc.	05/24/2015	Will not be renewed.
Precast Concrete Barriers, Remove, Relocate and Supply on an as needed basis.	PD2103	Mountain West Precast	05/26/2015	Will not be renewed.
Elgin Sweeper OEM Parts and Service	PA1253	Legacy Equipment Co. dba AG Truck Equipment Company	06/09/2015	Will not be renewed.

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