

Davis School District	2024 Price Contract	RFP KH24-003					
Desks Inc of Utah							
Manufacture Name	Discount off List Pricing Offered						
JSI Jasper Furniture	55% FOB SLC over \$1000 Net						
ESI	51.5% FOB SLC						
Enwork	55% FOB SLC over \$1000 Net						
Friant	66%						
Maverick Desk	58.50%						
Hon Pricing Matrix							
Discount Based on Current List Pricing at Time of Order							
Total Order at List	Systems & Pedestals	Vertical & Lateral File/Storage	Desking, Tables, Casegoods	Seating	Education		Basyx-Hon 5 Year Warranty
Tier 1 \$1 - \$50,000	67%	60.00%	57.50%	57.50%	54.40%		57.50%
Tier 2 \$50,001 - \$150,000	70.60%	61.00%	61%	61%	57.50%		61%
Tier 3 \$150,001 & Above	71.6% or Negotiable	62% or Negotiable	62% or Negotiable	62% or Negotiable	58.5% or Negotiable		62% or Negotiable
	Product Series	Product Series	Product Series	Product Series	Product Series		Product Series
	Abound Systems Abode Systems Accelerate Systems Brigade and Flagship Files and Pedestals Accessories Empower	210 Vertical File 310 Vertical File 510 Vertical File Brigade Laterals Brigade Shelf File & Overfiles Brigade Steel Bookcase Brigade Storage Cabinets Contain Flagship File Centers Flagship Laterals, Bookcases & Storage, Fuse, H320 Vertical File Storage Accessory	105 Series Laminate Desk, 34000 Series 38000 Series 66000 Series Arrange Between Birk Table Build Markerspace Build Table Concinnity Desking & Table Accessories Flock Gravitation Height Adj Hospitality Huddle Occasional Tables Mentor Desking Metro Desking	Accommodate Adj Task/Lab Stool Astir Boda Build Seating Ceres Comfort Task Endorse Flock Grove Guest Stacker Ignition Ignition 2.0 Invitation Lota Mav Single Motivate Nucleus Pagoda Perpetual Pillow Soft Purpose Quotient Riley Ruck Seating Accessories Skip Solve Soothe Versant Volt West Hill	Revel Smartlink		



			Motivate Preside Scramble Utility Table VOI Desking Utility Table VOI Desking			
--	--	--	--	--	--	--