



Davis School District Contract KH24-003

Discount Sheet

**4060 South 500 West #4
Salt Lake City, UT 84123
801-747-0050**

Manufacturer	Products	Price Tier	Price Tier	Price Tier	Price Tier	Price Tier
		I	II	III	IV	V
		\$0-\$5,000	\$5,001-\$20,000	\$20,001-\$50,000	\$50,001-\$150,000	\$150,000+
9to5 Seating	Office, task, management, drafting, and guest seating	53.6%	55.1%	56.3%	58.2%	61.0%
Allied Plastics	Student desks, activity tables, student seating	42.0%	44.0%	50.2%	52.3%	54.2%
Alumni	Student desks, chairs, tables, media center furniture	47.2%	48.4%	49.1%	51.2%	53.2%
AmTab	Mobile tables, seating	29.0%	30.2%	31.4%	38.1%	39.1%
Artcobell	Student desks, chairs, tables, media center furniture	43.0%	44.0%	45.2%	46.0%	46.7%
Brodart	Media center furniture	38.4%	43.2%	46.0%	49.1%	50.2%
Carpets for Kids	Educational carpets for K-12	2.0%	8.0%	11.0%	15.0%	18.0%
CEF	Makerspace tables and seating	21.0%	23.5%	26.2%	28.4%	30.2%
Copernicus	Childhood educational furniture, whiteboard easel	17.0%	18.2%	19.1%	20.8%	21.8%
Correll	Folding tables, activity tables	30.2%	33.0%	34.3%	35.5%	36.2%
Diversified	Science tables, drafting tables	36.0%	37.2%	41.3%	49.1%	50.1%
ECA/Dekko	Portable/mobile electrical fixtures	40.0%	41.2%	42.8%	44.4%	45.1%
ES Robbins	Chair mats	32.8%	34.2%	48.3%	55.5%	56.1%
Fleetwood	Mobile cabinets, science tables, student tables	20.0%	24.2%	27.6%	30.1%	33.1%
FomCore	Soft seating	43.1%	44.1%	51.4%	52.8%	55.8%
Global	Casegoods, office seating, filing	36.2%	37.2%	46.9%	49.0%	50.2%
Gratnells	Tote tray storage	24.0%	26.5%	27.6%	31.8%	35.8%

Manufacturer	Products	Price Tier	Price Tier	Price Tier	Price Tier	Price Tier
		I	II	III	IV	V
		\$0-\$5,000	\$5,001-\$20,000	\$20,001-\$50,000	\$50,001-\$150,000	\$150,000+
Great Openings	File storage	60.5%	61.5%	62.5%	64.4%	66.7%
Interior Concepts	Cafeteria and booth seating	24.0%	24.5%	44.3%	45.3%	45.8%
Jonti-Craft	Early childhood furniture, play sets	7.0%	7.4%	10.0%	13.0%	14.3%
JSI	Casegoods	38.5%	42.8%	47.2%	48.8%	49.4%
KI	Student desks, chairs, tables, media center furniture	26.5%	28.6%	38.3%	41.4%	44.5%
Kore Design	Active stools	15.2%	16.3%	17.7%	18.8%	22.4%
Lesro	Reception seating, lounge seating	40.0%	43.0%	47.2%	48.2%	50.0%
Marco	Student desks, chairs, tables, media center furniture	28.8%	30.4%	33.1%	33.7%	35.8%
MiEN Company	Classroom furniture, reception/lounge furniture	16.0%	39.3%	40.3%	41.3%	44.8%
MooreCo	Student desks, chairs, tables, media center furniture	35.1%	36.2%	37.3%	42.0%	43.1%
MTS Seating	Dining seating and tables	25.5%	27.4%	28.9%	30.6%	31.3%
NPS	Science tables, music chairs and stands	35.1%	36.1%	37.2%	39.1%	43.2%
Offices to Go	Casegoods, task, office, drafting, and guest seating	39.1%	40.3%	41.6%	42.8%	48.7%
OM Seating	Office, task, management, drafting, and guest seating	37.7%	38.8%	39.8%	41.1%	43.2%
Palmer Hamilton	Mobile tables	30.8%	32.7%	34.5%	36.3%	37.1%
Paragon Furniture	Student desks, chairs, tables, media center furniture	35.3%	36.4%	37.5%	38.2%	38.7%
Scholarcraft	Student desks, chairs, tables, media center furniture	49.4%	50.4%	51.4%	52.3%	52.8%
Smith System	Student desks, chairs, tables, media center furniture	28.8%	30.4%	33.1%	33.7%	35.8%
TenJam	Modular seating	35.1%	36.1%	37.5%	39.3%	40.0%
UltraSite	Outdoor benches/tables	0.0%	0.0%	1.0%	2.0%	3.0%
USA Capitol	Student desks, student seating, activity tables	40.0%	41.3%	43.7%	46.1%	47.7%
VS America	Student desks, chairs, tables, media center furniture	5.1%	8.1%	10.1%	12.2%	20.2%
VS America D&I*	Student desks, chairs, tables, media center furniture	25.0%	35.0%	40.0%	45.0%	46.0%
WB Manufacturing	Makerspace, mobile shelving, classroom furniture	54.6%	57.6%	58.1%	59.1%	62.0%

NOTES:

*VS America Delivered and Installed pricelist

UltraSite discount plus Fuel charge.

Product discounts are FOB destination and are based on the current manufacturer's price list and tier discounts.

Current manufacturer's price lists will be updated as they become available. Please contact us for the latest price update and we will provide you with a current quote.

The delivered price provides tailgate and /or dock delivery during normal business hours 8:00 am – 5:00pm, Monday-Friday

Additional installation and delivery requirements such as weekend delivery, inside delivery, limited access may incur an additional charge and will be quoted on a per job basis.

Deeper discounts will be based on size and scope of the project.

If the purchasing agency prefers to use a purchasing card, Visa Card etc., please add \$2.5% processing fee as a separate item on your purchase order.

Contact: Todd W. Fairbourn | President Edutek Corporation
Edutek Corporation
tfairbourn@edutekcorp.com