



Manufacturer	Product Line	Tiers	Discounts (Tailgate Delivery)
Academia		\$0-\$50K list	60.7%
Academia		\$50K-\$150K list	62.0%
Academia		\$150K+ list	64.0%
Barricks		\$0-\$50K list	10.8%
Barricks		\$50K-\$150K list	12.0%
Barricks		\$150K+ list	14.0%
Boss Office Products		\$0-\$50K list	43.0%
Boss Office Products		\$50K-\$150K list	44.0%
Boss Office Products		\$150K+ list	46.0%
CEF Inc		\$0-\$50K list	18.0%
CEF Inc		\$50K-\$150K list	20.0%
CEF Inc		\$150K+ list	22.0%
Clinton Industries		\$0-\$50K list	1.0%
Clinton Industries		\$50K-\$150K list	2.0%
Clinton Industries		\$150K+ list	3.0%
COE Distributing	Office Source	\$0-\$50K list	43.0%
COE Distributing	Office Source	\$50K-\$150K list	48.0%
COE Distributing	Office Source	\$150K+ list	51.0%
Copernicus Educational Products		\$0-\$50K list	10.0%
Copernicus Educational Products		\$50K-\$150K list	13.0%
Copernicus Educational Products		\$150K+ list	15.0%
Correll		\$0-\$50K list	38.7%
Correll		\$50K-\$150K list	39.0%
Correll		\$150K+ list	40.0%
Diversified Spaces		\$0-\$50K list	44.0%
Diversified Spaces		\$50K-\$150K list	47.0%
Diversified Spaces		\$150K+ list	49.0%
Eurotech		\$0-\$50K list	47.0%
Eurotech		\$50K-\$150K list	49.0%
Eurotech		\$150K+ list	50.0%
Expanded Technologies		\$0-\$50K list	16.0%
Expanded Technologies		\$50K-\$150K list	18.0%
Expanded Technologies		\$150K+ list	20.0%
Flagship Carpets		\$0-\$50K list	10.0%
Flagship Carpets		\$50K-\$150K list	12.0%
Flagship Carpets		\$150K+ list	14.0%
FurnitureLab		\$0-\$50K list	19.0%
FurnitureLab		\$50K-\$150K list	21.0%
FurnitureLab		\$150K+ list	23.0%





K2+ 003 361100	ol & Office Furniture	- Cooperative et	I
Manufacturer	Product Line	Tiers	Discounts (Tailgate Delivery)
Ghent		\$0-\$50K list	25.0%
Ghent		\$50K-\$150K list	44.0%
Ghent		\$150K+ list	46.0%
Global Furniture		\$0-\$50K list	44.0%
Global Furniture		\$50K-\$150K list	45.0%
Global Furniture		\$150K+ list	46.0%
Global Furniture OTG		\$0-\$50K list	45.0%
Global Furniture OTG		\$50K-\$150K list	47.0%
Global Furniture OTG		\$150K+ list	51.0%
Hallowell		\$0-\$50K list	34.0%
Hallowell		\$50K-\$150K list	36.0%
Hallowell		\$150K+ list	38.0%
Haskell Office		\$0-\$50K list	32.0%
Haskell Office		\$50K-\$150K list	35.0%
Haskell Office		\$150K+ list	38.0%
HON		\$0-\$50K list	40.0%
HON		\$50K-\$150K list	45.0%
HON		\$150K+ list	46.0%
HPFi		\$0-\$50K list	37.0%
HPFi		\$50K-\$150K list	38.0%
HPFi		\$150K+ list	39.0%
Inventionland Education		\$0-\$50K list	1.0%
Inventionland Education		\$50K-\$150K list	3.0%
Inventionland Education		\$150K+ list	5.0%
Jonti Craft		\$0-\$50K list	4.5%
Jonti Craft		\$50K-\$150K list	7.5%
Jonti Craft		\$150K+ list	11.0%
Joy Carpets		\$0-\$50K list	1.0%
Joy Carpets		\$50K-\$150K list	3.5%
Joy Carpets		\$150K+ list	6.0%
KFI Studios		\$0-\$50K list	41.0%
KFI Studios		\$50K-\$150K list	45.0%
KFI Studios		\$150K+ list	47.0%
Kore Designs		\$0-\$50K list	6.0%
Kore Designs		\$50K-\$150K list	20.0%
Kore Designs		\$150K+ list	22.0%
Lesro		\$0-\$50K list	39.0%
Lesro		\$50K-\$150K list	42.0%
Lesro		\$150K+ list	44.0%





Manufacturer	Product Line	Tiers	Discounts (Tailgate Delivery)
Loftwall Inc		\$0-\$50K list	34.0%
Loftwall Inc		\$50K-\$150K list	36.0%
Loftwall Inc		\$150K+ list	38.0%
Luxor		\$0-\$50K list	5.5%
Luxor		\$50K-\$150K list	8.5%
Luxor		\$150K+ list	10.0%
Marco Group		\$0-\$50K list	18.0%
Marco Group		\$50K-\$150K list	28.0%
Marco Group		\$150K+ list	30.0%
mediatechnologies		\$0-\$50K list	26.0%
mediatechnologies		\$50K-\$150K list	29.0%
mediatechnologies		\$150K+ list	32.0%
Midwest-Nudo		\$0-\$50K list	22.0%
Midwest-Nudo		\$50K-\$150K list	24.0%
Midwest-Nudo		\$150K+ list	26.0%
MooreCo		\$0-\$50K list	29.0%
MooreCo		\$50K-\$150K list	31.0%
MooreCo		\$150K+ list	32.0%
Neutral Posture		\$0-\$50K list	30.0%
Neutral Posture		\$50K-\$150K list	32.0%
Neutral Posture		\$150K+ list	34.0%
Nova Solutions		\$0-\$50K list	20.0%
Nova Solutions		\$50K-\$150K list	35.0%
Nova Solutions		\$150K+ list	37.0%
NPS		\$0-\$50K list	35.0%
NPS		\$50K-\$150K list	42.0%
NPS		\$150K+ list	44.0%
Office Star		\$0-\$50K list	43.0%
Office Star		\$50K-\$150K list	45.0%
Office Star		\$150K+ list	47.0%
Palmer Hamilton		\$0-\$50K list	25.0%
Palmer Hamilton		\$50K-\$150K list	34.0%
Palmer Hamilton		\$150K+ list	36.0%
Palmieri Furniture		\$0-\$50K list	24.0%
Palmieri Furniture		\$50K-\$150K list	26.0%
Palmieri Furniture		\$150K+ list	28.0%
Paragon		\$0-\$50K list	31.0%
Paragon		\$50K-\$150K list	32.5%
Paragon		\$150K+ list	34.0%





K24-003 Scho	ool & Office Furnitur	e Cooperative Co	ontract
Manufacturer	Product Line	Tiers	Discounts (Tailgate Delivery)
Penco		\$0-\$50K list	32.0%
Penco		\$50K-\$150K list	35.0%
Penco		\$150K+ list	37.0%
Regency Seating		\$0-\$50K list	30.0%
Regency Seating		\$50K-\$150K list	40.0%
Regency Seating		\$150K+ list	42.0%
Rightangle K&A		\$0-\$50K list	43.0%
Rightangle K&A		\$50K-\$150K list	47.0%
Rightangle K&A		\$150K+ list	49.0%
Russell Carrol		\$0-\$50K list	39.0%
Russell Carrol		\$50K-\$150K list	45.0%
Russell Carrol		\$150K+ list	47.0%
Safco		\$0-\$50K list	37.0%
Safco		\$50K-\$150K list	42.0%
Safco		\$150K+ list	44.0%
Sandusky Lee		\$0-\$50K list	18.0%
Sandusky Lee		\$50K-\$150K list	23.0%
Sandusky Lee		\$150K+ list	26.0%
Spectrum Industries, Inc		\$0-\$50K list	30.0%
Spectrum Industries, Inc		\$50K-\$150K list	33.0%
Spectrum Industries, Inc		\$150K+ list	36.0%
Steel Cabinets USA		\$0-\$50K list	20.0%
Steel Cabinets USA		\$50K-\$150K list	25.0%
Steel Cabinets USA		\$150K+ list	28.0%
Tenjam		\$0-\$50K list	32.0%
Tenjam		\$50K-\$150K list	37.0%
Tenjam		\$150K+ list	39.0%
WB Manufacturing		\$0-\$50K list	45.0%
WB Manufacturing		\$50K-\$150K list	50.0%
WB Manufacturing		\$150K+ list	52.0%
Wood Designs	WDM	\$0-\$50K list	1.0%
Wood Designs	WDM	\$50K-\$150K list	1.5%
Wood Designs	WDM	\$150K+ list	4.5%
Wood Designs	Contender	\$0-\$50K list	15.0%
Wood Designs	Contender	\$50K-\$150K list	20.0%
Wood Designs	Contender	\$150K+ list	22.0%
ZONEZ		\$0-\$50K list	28.0%
ZONEZ		\$50K-\$150K list	30.0%
ZONEZ		\$150K+ list	32.0%