

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
RFM Preferred Seating	\$0-\$100,001 PLUS	43.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
VIRCO MFG. CORPORATION	\$0- \$100,001 PLUS	73.4%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
Republic	\$0- \$100,001 PLUS	26.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
Diversified Woodcrafts	\$0- \$100,001 PLUS	45.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
GMI/Waddell	\$0- \$100,001 PLUS	32.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
Wenger	\$0- \$100,001 PLUS	51.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
Brodart	\$0-\$100,001+	50.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
Russwood Library Furniture	\$0- \$100,001+	48.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
ERG International	\$0- \$100,001	34.0%		
	\$250,000+	Negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
Plymold	\$0- \$100,001+	31.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
Wood Designs	\$0- \$100,001 PLUS	25.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
GMI/Ghent	\$0- \$100,001 PLUS	31.0%		
	\$250,000+	negotiated		

Percentage Discount for Manufacturer's Price List by Dollar Volume				
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
CARPET FOR KIDS				
	\$0- \$100,001 PLUS	24.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
High Point Furniture Industries	\$0- \$100,001 PLUS	52.0%		
	\$250,000+	negotiated		

	Percentage Discount for Manufacturer's Price List by Dollar Volume			
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
Right Angle Products	\$0- \$100,001+	37.0%		
	\$250,000+	negotiated		

Percentage Discount for Manufacturer's Price List by Dollar Volume				
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
LYON	\$0 - \$100,001 PLUS	36.0%		
	\$250,000+	negotiated		

Percentage Discount for Manufacturer's Price List by Dollar Volume				
Manufacturer's Name	Dollar Volume	Delivered Tailgate		
FLUID CONCEPTS	\$0- \$100,001 PLUS	34.0%		
	\$250,000+	negotiated		