

Purchasing Update

November 2018



Utah Division of Purchasing
and General Services

Google Hangouts Meet

By Vinessa Dudley, Purchasing Agent

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The Division of Purchasing has incorporated Google Hangouts Meet (GHM) for screen sharing and virtual meetings. After the positive response from a trial use, we have incorporated GHM at the Procurement Education Partnership seminars (PEP), weekly procurement training, and various other meetings with State agencies and vendors. GHM is available at no extra cost, as part of the Google for Government Suite already being used by State Agencies. Purchasing has used other useful virtual meeting options, including Go to Meeting, Saba, and Global Meets; however, for now GHM is free, easy to use, and convenient.

GHM is utilized weekly during the Purchasing training on Wednesdays at 9:00 AM. We have been able to accommodate staff and individuals from other entities that would not have been able to attend otherwise, while cutting travel costs and accommodating a large group. Those attending virtually don't miss out on anything, as they can see the presentations on their computer screens and are able to ask questions as if they were there in person. Having a tool that allows quick and easy face-to-face connection and screen sharing is progressing the Division of Purchasing into the world beyond mere emails. This tool is fun and efficient, and I give it a five star rating.

For more information: Vinessa Dudley, vdudley@utah.gov, 801-538-3525

Dispatch Workstation Furniture

By Cherilyn Hess, Purchasing Agent

The State has multiple award contracts for Dispatch Workstation Furniture with MA2352 Evan Consoles, MA2353 Wright Line, MA2354 Watson, MA2355 Xybix, and MA2356 Russ Basset. Dispatch Workstation Furniture is ideal for a multitude of technology-intensive environments including public safety answering points (PSAPs), emergency operation centers (EOCs), network operation centers (NOCs), transportation management centers, process control, security, and other monitoring and surveillance environments.

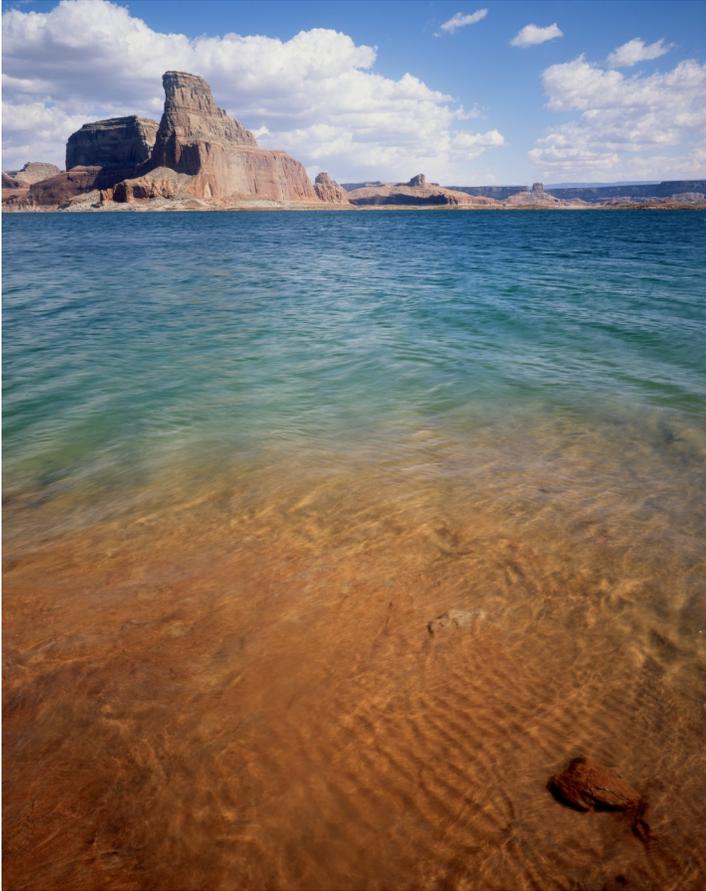
Each vendor provides design and installation services. Please review purchasing.utah.gov website for brochures of the furniture provided or the vendor’s website. Users may make a best value decision purchasing from this contract portfolio to see what would work best for the agency. The table below contains a quick comparison between the different vendors.

“Users may make a best value decision when purchasing from this contract portfolio to see what would work best for the agency.”

	Warranty on Dispatch Furniture	Design Services	Installation	Discount off List	Provide Volume Discount?
MA2352- Evan Consoles	Lifetime	\$125/hr.	\$150/hr.	20%	Yes- Tiered (0% - 3%)
MA2353- Eaton Wright Line	Lifetime	\$50/hr.	\$35/hr.	18%	Yes- Tiered (0% - 12%)
MA2354- Watson	3 Year- Lifetime by component	\$0/hr.	Must contact vendor for quote	46.50%	No
MA2355- Xybix	Lifetime	\$95/hr.	\$100/hr.	Tiered by Volume	Yes- Tiered (20% - 50%)
MA2356- Russ Bassett	3 Year- Lifetime by component	\$0/hr.	\$75/hr.	42.50%	No

*Freight is included in cost

For more information, reach out to Cherilyn Hess, chess@utah.gov, 801-538-3709.



Lake Powell, UT AZ Border, by Sandra Salvas

Purchasing in Rural Utah

By Kraig Brinkerhoff, State Contract Analyst

Purchasing in rural Utah can truly be a balancing act but one that can be accomplished with a little care and forethought. To save time associated with constant bids, quotes, and RFP's, the Division of Purchasing has made an effort to create as many state cooperative contracts ("SCC's") as possible for commonly purchased items. In the words of the great Maui from Disney's Moana, "you're welcome"—usually, that is. However, sometimes SCCs make purchasing harder and the contracts do not work as envisioned or intended. For instance, there may be an occasion when you're on a remote island (Scipio, UT) and your magic hook breaks; the State contracted vendor is oceans away and cannot get a new hook shipped to you for a week, but the local Islanders have hooks aplenty just past the reef. You're not supposed to go beyond the reef (aka buy off contract) but, if only you could, it would solve a lot of headache and save your island (aka department). Listen to the ocean for minute; it calls you—so call us. While there is no free reign given to go past the reef whenever you want, the seas may be

more accommodating and friendly than you think. We want you to get your hook before it's too late and benefit local islanders from the Big Island (the State); however, we do not want to impede or block your ability to sail freely.

A couple take away items: 1. Let's work together. Call out to us and detail the situation that makes buying on SCC impractical. If appropriate, you will be provided written approval, and you can go past the reef on a case-by-case basis. 2. Local vendors should be supported whenever possible, sent bid opportunities, and taught to sail the seas of State Purchasing. The Division can show them how to get set up in SciQuest, understand the solicitation process, and teach them how to obtain contracts; then, we are not just throwing them the scraps. 3. Think mainly small purchases and small purchase rule to buy from local vendors when items are not on SCC.

There is no one size fits all and with changes to technology and advancements in processes, we can't just do what we've always done. Let's explore together to better serve and save our own little purchasing islands. "You're welcome." —Maui.

For more information, reach out to Kriag Brinkerhoff, kbrinkerhoff@utah.gov, 801-538-3205.

Procurement Education Partnership (PEP) Seminar

By Solomon Kingston, State Contract Analyst

This is a reminder that the 2018 Winter Procurement Education Partnership Seminar (PEP Seminar) will be held **Thursday, December 6 from 9 AM—3:30 PM**. Registration is now open, and closes November 28, 2018 or sooner if capacity is reached. You may view the complete agenda, registration links, and further details [here](#).

Remember the December Seminar is at a **new location** –

Miller Free Enterprise Center, Auditorium 101
9750 S. 300 W. Sandy, Utah 84070

Why should you attend the December Seminar?

1. Robust agenda (see [linked agenda](#)).
2. Comfortable seating (pictured right).
3. Lunch is complementary for those attending the full seminar, and we are using a different caterer.
4. With this new venue, our capacity has increased to 300 attendees.
5. Network with other public procurement professionals

For more information, reach out to Solomon Kingston, skingston@utah.gov, 801-538-3228.



Updates & Notices

Contract AR125: The Statewide Cooperative Contract AR125 will be expiring on November 30, 2018. If you need to purchase items on contract, please reach out to Laurel deLagerheim, ldelagerheim@utah.gov, 801-538-1297.

Agency Contract Cover Page: There is a NEW form for the agency contract cover page on the purchasing website. Because all agency contracts will not route to the Division of Finance any longer, the signature line for Finance has been removed. Please use this updated form moving forward for all agency contract cover pages.

If you have any announcements that need to be mentioned in the newsletter, please reach out to Cassidee Feinauer, cassideefeinauer@utah.gov.



Meet Debbie Johnson

Debbie Johnson joined the Division of Purchasing team in October 2015 as the Procurement Coordinator, though the title does not adequately define her responsibilities. Debbie serves as the Division's point of contact and liaison for the Division of Purchasing with the school districts, higher education, cities, towns, counties, special districts, and nonprofits. She is regularly on the road reaching out to the public entities and building a foundation of trust. In January through March, she is intensely involved monitoring bills for Purchasing, which involve future procurements and assisting in educating legislators for understanding the procurement process that might best serve their needs. She also assists the Department of Administrative Services with their legislative issues. Debbie has proven to be a very valuable member of our team.

Is your glass half full or half empty? Glass is definitely half full.

What song would you say best sums you up? I have no idea, but if you were to ask my family...“You’re a Mean One, Mr. Grinch”, “Eye of the Tiger”, and “High Maintenance Woman”

What is your favorite thing about your career? I really enjoy working with legislators and being a part of the legislative process. I also love the opportunity to interact with so many different people and the opportunity to learn new things.

What’s the last book you read? Totally going to bore you, but the last thing I read was Hamlet (for school)

What's your favorite holiday? From October through December. I can’t pick just one.

How to Receive the Purchasing Update Newsletter

Did you receive this newsletter from a co-worker? Do you want to receive the Purchasing Update directly? Please follow the appropriate steps below.

(A) Individuals who have a State Google email account:

Step 1: Enter into GROUPS in the State Google email account

Step 2: In the new window's search field, type PURCHASING NEWSLETTER

Step 3: Google will list the "Purchasing Newsletter" as a group. Select the group.

Step 4: Click JOIN GROUP.

Step 5: In the new window, click JOIN GROUP. The administrator will be informed of your request and approve it.

(B) Individuals that do not have a State Google email account, please send an email to Tara Eutsler, teutsler@utah.gov.



State Cooperative Contract Update

October 2018

Report #1: New and Renewed State Cooperative Contracts (SCC)

The report provides information concerning all state cooperative contracts that were renewed or created in the previous approximately 45 days. Some contracts may have been listed in the previous report.

Report #2: Status of Expiring Cooperative Contracts & Solicitations for New Contracts

This report provides public entities information pertaining to the Division of Purchasing's decisions concerning state cooperative contract portfolios which will expire in the next 60 days. The column labeled "Contract Activity" provides information pertaining to the progress of state cooperative contract solicitations. Entities should be aware that a proposed solicitation in this chart can be dropped from this list without completion if it is deemed inappropriate for a cooperative contract.

*State Cooperative Contract is abbreviated SCC and NASPO ValuePoint is abbreviated NVP

Status of Expiring Cooperative Contracts & Solicitations for New Contracts

Contract's General Purpose	Contract End	Contract #	Vendor Name	Contract Activity	Point of Contact
Standard Traffic Signal And Luminaire Poles	10/17/2018	MA507	Valmont Industries Inc.	EXPIRED	Garret Johnston
Fuses And Flares	10/22/2018	PD1730	Standard Fusee Corp DbA Orion	AWARDED	Kraig Brinkerhoff
Police Radar And Lidar	10/31/2018	MA546	Applied Concepts Inc. DbA	EXPIRED NVP	Tim Hodges
Police Radar And Lidar	10/31/2018	MA558	Decatur Electronics, Inc.	PENDING MA (SCC)	Tim Hodges
Police Radar And Lidar	10/31/2018	MA1772	Kustom Signal Inc.	PENDING MA (SCC)	Tim Hodges
Police Radar And Lidar	10/31/2018	MA1867	Laser Technology, Inc.	PENDING MA (SCC)	Tim Hodges
Police Radar And Lidar	10/31/2018	MA1771	Mph Industries, Inc.	PENDING MA (SCC)	Tim Hodges
Disaster Cleanup	11/3/2018	MA555	Udk Solutions Inc. DbA Utah Disaster Kleenup	EXPIRED—NEW CONTRACT	Laurel deLagerheim
Security Guard	11/5/2018	MA2748	Bedrock Protection Agency LLC	NEW CONTRACT —SAME #	Tim Hodges
Security Guard	11/5/2018	MA185	Chapman Security And Investigations	NEW CONTRACT—SAME #	Tim Hodges
Snow Plows And Spreaders	11/17/2018	MA584	Untied Services And Sales	NEW CONTRACT	Chike Ogbuehi
Snow Plows And Spreaders	11/18/2018	MA581	Legacy Equipment Company	NEW CONTRACT	Chike Ogbuehi
Radar Vehicle Sensing Devices	11/27/2018	PA684	SUMMIT TRAFFIC SOLUTIONS	NEW CONTRACT	Cherilyn Hess
Taser Electronic Control Devices	11/30/2018	MA1801	PROFORCE LAW ENFORCEMENT	NEGOTIATION	Garret Johnston
Codis Buccal Swab Collection Kits (Old Kit)	11/30/2018	AR125	SIRCHIE ACQUISITION CO LLC	EXPIRED	Laurel deLagerheim
Playground Parks And Recreation Equipment	12/1/2018	MA2567	Allplay Systems LLC	AWAITING NASPO	Rick Straw
Playground Parks And Recreation Equipment	12/1/2018	MA2571	Landscape Structures Inc.	AWAITING NASPO	Rick Straw
Playground Parks And Recreation Equipment	12/1/2018	MA2570	Play And Park Structures	AWAITING NASPO	Rick Straw
Playground Parks And Recreation Equipment	12/1/2018	MA2568	Playworld Systems Inc.	AWAITING NASPO	Rick Straw
Playground Parks And Recreation Equipment	12/1/2018	MA2569	Rubbercycle LLC DbA	AWAITING NASPO	Rick Straw
Playground Parks And Recreation Equipment	12/1/2018	MA2566	Superior International Industries	AWAITING NASPO	Rick Straw
Breast Pumps	12/27/2018	MA036	AMEDA INC	PENDING MA	Vinessa Dudley
Child Safety Seats	12/28/2018	MA1157	Evenflo Company Inc.	PENDING MA	Vinessa Dudley
Influenza Vaccine Mmcap	12/31/2018	PD2196	Fff Enterprises Inc.	AWAITING MMCAP	Nick Hughes

New and Renewed State Cooperative Contracts since October 3rd

Contract #	General Purpose	Contract Effective	Contract End Date	Vendor Name	Contract Manager
AV3020	Arc Flash Analysis And Electrical Studies	10/3/2018	10/2/2023	Sinesource Engineering LLC	Cassidee Feinauer
MA3023	Disaster Cleanup	10/4/2018	10/3/2023	Alpine Cleaning And	Laurel deLagerheim
MA3024	Disaster Cleanup	10/4/2018	10/3/2023	Liberty Restoration LLC	Laurel deLagerheim
MA3029	Disaster Cleanup	10/4/2018	10/3/2023	National Flood And Fire	Laurel deLagerheim
MA3028	Disaster Cleanup	10/4/2018	10/3/2023	Precision Restoration LLC Db Servpro Of West Jordan	Laurel deLagerheim
MA028	Survey And Mapping Global Positioning Systems (Gps)	10/5/2018	10/31/2020	Kuker Ranken Inc.	Justin Dalton
MA3039	Push Bumpers And Cages	10/8/2018	12/15/2022	Emergency Vehicle Systems	Garret Johnston
PD579	Push Bumpers And Cages	10/8/2018	12/15/2022	Premier Vehicle Installation	Garret Johnston
MA507	Standard Traffic Signal And Luminaire Poles	10/8/2018	10/7/2023	Valmont Industries Inc.	Garret Johnston
ma3038	Push Bumpers And Cages	10/8/2018	12/15/2022	Vehicle Lighting Solutions Inc.	Garret Johnston
AR3035	Automated E911 System	10/10/2018	10/9/2023	Cache Valley Electric	Solomon Kingston
AR3036	Automated E911 System	10/10/2018	10/9/2023	Convergeone	Solomon Kingston
MA2967	Mobile Communications Components	10/11/2018	9/10/2023	Norcal Battery Co	Justin Dalton
MA3037	Fire Truck And Apparatus	10/12/2018	8/31/2019	Hme Incorporated	Chike Ogbuehi
PD3045	Anchor Bolts For Traffic Signals And Poles	10/22/2018	10/21/2023	Tru-Fit Products of Utah, LLC	Garret Johnston
PD1730	Fuses And Flares	10/23/2018	10/22/2023	Standard Fusee Corp Db Orion Safety Products	Kraig Brinkerhoff
MA3046	Police Radar And Lidar (SCC not NVP)	11/1/2018	10/31/2023	Intuitive Control Systems	Tim Hodges
MA1772	Police Radar And Lidar (SCC not NVP)	11/1/2018	10/31/2023	Kustom Signal Inc.	Tim Hodges
MA1867	Police Radar And Lidar (SCC not NVP)	11/1/2018	10/31/2023	Laser Technology, Inc.	Tim Hodges
MA1771	Police Radar And Lidar (SCC not NVP)	11/1/2018	10/31/2023	Mph Industries, Inc.	Tim Hodges
MA3047	Police Radar And Lidar (SCC not NVP)	11/1/2018	10/31/2023	Pulse Technology Partners	Tim Hodges
MA3048	Police Radar And Lidar (SCC not NVP)	11/1/2018	10/31/2023	Vehicle Lighting Solutions	Tim Hodges
MA2748	Security Guard	11/6/2018	11/5/2023	Bedrock Protection Agency LLC	Tim Hodges
MA185	Security Guard	11/6/2018	11/5/2023	Citadel-Chapman Security And Investigations	Tim Hodges
PD3054	Nartec Drug Testing Kits	11/12/2018	11/11/2023	Skaggs Companies, Inc.	Cherilyn Hess