

Procurement Education Partnership Seminar

September 19, 2019

Time	Location	Topic	Presenter
9:00 - 9:30	Auditorium	Welcome & Housekeeping	Chris Hughes, Division of Purchasing
9:30 - 10:10	Auditorium	Getting Beyond “that’s how we’ve always done it” in Procurement	Jason Yocom, Salt Lake County
10:10 - 10:30	Break		
10:30 - 11:00	Auditorium	Evolution of Efficient Government Work	Nick Hughes Division of Purchasing
11:00 - 11:20	Break	<i>Move to next session</i>	
Break Out Session 1 11:20 - 12:00	Auditorium	Overview of Technology State Contracts (what they include, quotes required, etc.)	Solomon Kingston, Utah Division of Purchasing
	Aspen	Consider GRAMA at Every Stage of the Solicitation	Chike Ogbuehi, Division of Purchasing
	Copper	Amazon Business and Compliance with Finance Policy (for Finance Directors)	Windy Aphayrath, Division of Purchasing
12:00 - 1:00	Lunch in <u>Hall of Governors</u>		
Break Out Session 2 1:00 - 1:45	Auditorium	Strategies for Developing an RFP	Chris Jennings, Division of Purchasing
	Aspen	Building Successful Vendor Client Relationships	Laurel Delagerheim, Division of Purchasing
	Copper	Federal Procurement Regulations on Public Education (K-12)	Fay Tan & Zac Christensen, Utah State Board of Education
1:45 - 2:05	Break	<i>Move to next session</i>	
Break Out Session 3 2:05 - 2:50	Auditorium	Exploring Installment Payments and Prepayments	Tara Eutsler, Division of Purchasing
	Aspen	DTS Procurement for Executive Branch Agencies	Jon Behrmann & Laura Larsen, Department of Technology Services
2:50 - 3:10	Break	<i>Move to Auditorium</i>	
3:10 - 3:25	Auditorium	<u>Procurement Tools</u> : Procurement IQ (IBIS World)	Think Doan
3:25 - 3:40	Auditorium	<u>Procurement Tools</u> : Request for Information - Creating a better solicitation	Ann Schliep

3:40 - 4:00	Auditorium	<u>Procurement Tools</u> : Utah Public Procurement Place (U3P) – Sourcing Events	Rick Straw
4:00pm	Wrap up, return badges and pick up Certificates		