



SciQuest is now JAGGAER. A New Name for a New Era.

State of Utah Purchasing,

I wanted to take a minute to share with you some recent positive news. On Monday, February 6, 2017, SciQuest announced to our customers an exciting new corporate branding initiative, with the launch of our new name, **JAGGAER**. As you may know, when SciQuest was founded 22 years ago, we were positioned as a business-to-business provider of procurement solutions, and this is still the core of our company and our future goals. We felt it was time for a new name that truly reflects our intent to strengthen our current customer relationships, yet also allows us to and grow our business in thoughtful and meaningful ways.

Over the past two decades, through our partnership of hundreds of public sector, education, healthcare, and commercial entities, we have evolved into one of the leading Source-to-Pay SaaS solutions in the marketplace. Our new name and tagline, **JAGGAER: Simply Comprehensive**, reflect this evolution and our mission to continue to deliver 100% spend management for our clients across all sectors.

What you need to know is that underneath this exciting new exterior, we are at the core, the same company. Relationships are key to our success, and we appreciate the opportunity to stand with you as a partner. We look forward to continuing to help you solve your business challenges through our software, and through the relationships we have established. Our Public Sector and Higher Education clients were critical to helping us build the amazing products and services that we have today, and will be critical to our evolution in the years to come. Our new management team recognizes the wealth of experience and understanding of eProcurement that our clients bring to the business, and we can't take any step forward without you, our clients, as our strategic partners.

Those of us who have been at SciQuest for years have a renewed sense of energy and focus, and are thrilled to have a management team in place who recognizes the importance of customer feedback, agility in development, and consistently producing a product that provides the ability for "game-changing" spend management. To that end, some of us may have new roles or responsibilities, but what hasn't changed is our core value of building relationships and partnerships with our valued customers. **JAGGAER** wouldn't be here without you, and we won't go forward without you.

This re-envisioning of our name is just that, a way for us to take a different look at how we focus on our customers and the marketplace, and continue to provide a dynamic, comprehensive, laser-focused solution with the strength to deliver 100% spend management. Expect to see an aggressive development roadmap for 2017, and continued improvement throughout our business.

Your success is our success. My sincere goal is that we will continue to be the company and solution you have come to depend on year after year. As always, thank you for your continued support and partnership.

Sincerely,

Ashlee Hartman
Director of Account Management,
Higher Education, Public Sector, and Healthcare



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